

Historic, Archive Document

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6211
51st Year

JOHN A. SALZER SEED CO.

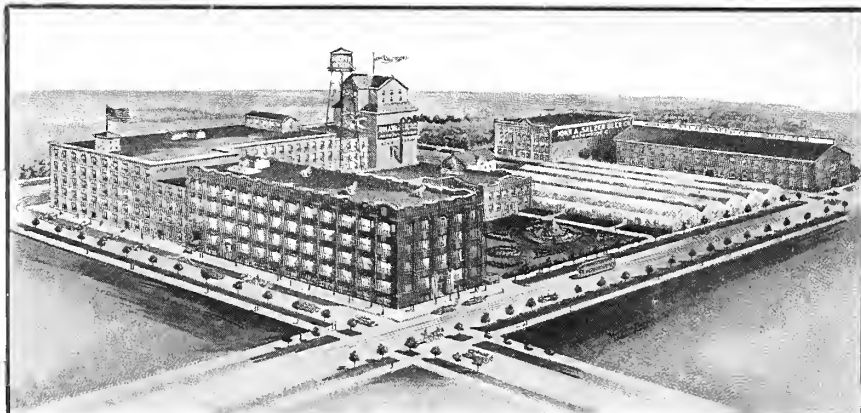


SALZER'S
JUBILEE NASTURTIUM MIXTURE
PRICE PKG. 15¢ Oz. 30¢ ¼ LB. \$1.00
SEE PAGE 72

LA CROSSE, WIS.
1868 - 1919



SALZER'S
OFFICES
WAREHOUSES
CORN DRYER
CORN SHELLER
CLEANING ELEVATOR
STORAGE ELEVATOR
GREEN HOUSES



YOUR COUNTRY—MY COUNTRY

Lying Prostrate, torn and bleeding from the ravages of the war, the peoples of the world look to the American Farmer for help. Yet living in the land of plenty, prosperity, wealth and happiness, we Americans fail to comprehend the urgent need of afflicted Europe.

The supreme task of our lives confronts us. The American people must produce food for home and abroad as they never produced before—there must be no relaxation in our efforts, we must strive to our utmost energy and determination to produce to the limit.

Aside from the farmer and gardener who plants for a living, every other man has a responsibility to fulfill, regardless of his station in life, wealth, occupation or profession. He owes it to his European cousins to plant for himself and dependents, thus allowing food from other channels to go to them—yea, it is more than his duty inasmuch as agriculture mars or makes the prosperity of every industrial activity, "it is the legal tender of the universe."

As to ourselves, we keenly feel our responsibility as seedsmen; we recognize that never was quality so paramount an issue as at present and have painstakingly persisted to an extreme in maintaining, improving and developing the quality of Salzer's seeds. Seeds that will be so high in quality, so vastly superior, that their inherent high quality characteristics would be readily apparent to every user.

While we have surrounded ourselves with immense Salzer quality stocks to protect every possible demand, we nevertheless urgently request the placing of all orders large or small as early as possible.

Ever mindful of the "Service that Satisfies," profiting by our experience of the past, anticipating the demand of the future, we have perfected our organization, improved our equipment, enlarged our facilities to efficiently handle and dispatch with celerity orders as received and believe we place at the service of our vast host of customers the best equipped and most highly organized Seed Establishment in the United States.

This catalog goes to press in October at which time prices are made and whether you receive a copy in January or the following June the printed prices would be the same—therefore, (as stocks frequently become exhausted and must be replaced,) as a protection against fluctuating markets, all prices are subject to change without notice.

As "Once a Customer," always a customer" has been our slogan, we thank our many thousand old customers in advance for their orders and solicit a trial order from our new friends, assuring them no order will be too small, no trouble too great to merit our most appreciative and careful attention.

Yours very truly,

JOHN A. SALZER SEED CO.

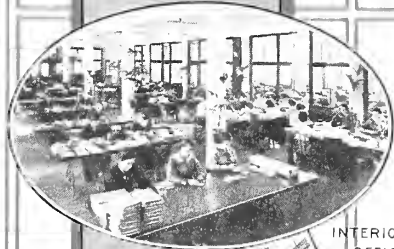
THE SALZER INSTITUTION

To the best of our knowledge we are by far the largest Mail Order Seed House in America. We are equally satisfied we have the most modern up-to-date mail order seed house in the country. We have the distinction of catering to the largest, most practical and successful farmers in the United States. Farmers and gardeners everywhere know we carry mammoth stocks of everything listed in our catalog and if any seedsman can supply—Salzer can.

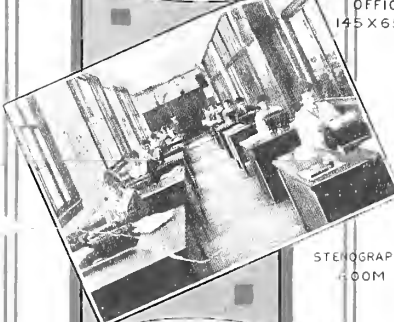
We occupy 215,825 feet of floor space. Our offices are 145 x 65 feet, our Mailing Rooms 2 floors 165 x 65, Package Seed Room 165 x 65, Shipping Room 300 x 40, Greenhouses 35,000 square feet, Corn Drying and Shelling capacity 2,400 bushels per day, Cleaning Elevator Storage capacity 100,000 bushels, Cleaning Capacity up to 10,000 bushels daily, Warehouse capacity 500 cars, Employees 525.

We own and control larger acreages than any other mail order seedsmen in the country.

We maintain for our employees a professional nurse, hospital services, kitchen, dining room, rest rooms, recreation hall, a branch of the public library, free lunches,—in fact everything is done to surround us with the best educated, most intelligent class of employees obtainable.



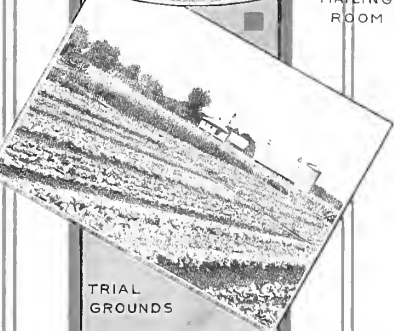
INTERIOR OF
OFFICE
145 X 65 FT.



STENOGRAPHIC
ROOM



MAILING
ROOM



TRIAL
GROUNDS



Parcel Post Makes Neighbors of Us All.

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PLEASE DO NOT WRITE HERE—THIS SPACE RESERVED FOR OFFICE USE ONLY.

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Salzer's Delicacy Beet

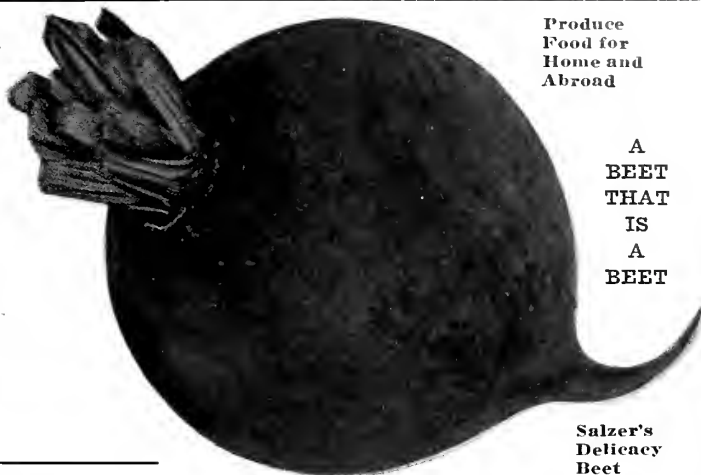
Unsurpassed in Flavor and Appearance

175—Quality has fairly crystallized in its delightful flavor from which it derives its most appropriate name. Unquestionably the crowning merit of this beet is its "delicious flavor."

No other beet has so many real, genuine points of merit as this highly developed, closely selected, pedigreed early variety.

As to shape, it is a simply superb-globe, developed to a remarkable uniformity. In size it is an ideal medium. Flesh is rich, dark red, delicately veined and beautifully zoned to the pink of perfection. Devoid of fibre and toughness. We commend this beet to our friends and customers with every assurance that it will prove the most satisfactory they have ever grown.

Price: Pkg., 15c; oz., 40c; ¼ lb., \$1.00; lb., \$3.00, postpaid.



Produce
Food for
Home and
Abroad

A
BEET
THAT
IS
A
BEET

Salzer's
Delicacy
Beet

Salzer's Delicious Wax Bean

An Unexcelled Strain of Finest Quality

73—The virtues of many seem to be combined in this superb Bean.

It is unquestionably one of the most attractive wax Beans in cultivation, and rivals them all for extraordinary lusciousness and deliciousness. It is absolutely stringless, tender and brittle.

Only a practical trial of this variety can give the fullest insight and convey the sterling qualities of this highly selected Bean.

The color is a dazzling rich golden wax of exceptional attractiveness; the pods are nearly six inches long, broad and flat. This type is unexcelled for yield and is decidedly the Bean for profit or pleasure. Gardeners will find this type unequalled for market purposes and can pin their faith to Salzer's Delicious Wax, upon our recommendation that it is the most remunerative, attractive and best all-round table Bean they can grow. Has a strong, upright bush growth, about eighteen inches high.

Price: Pkg., 10c; lb., 50c, postpaid. Price, by Express: Pkg., 10c; lb., 45c; 5 lbs., \$1.75; 15 lbs., \$4.50; 60 lbs. (bu.), \$16.00.

Honey Boy Sweet Corn

We Consider This the Earliest Sweet Corn in America

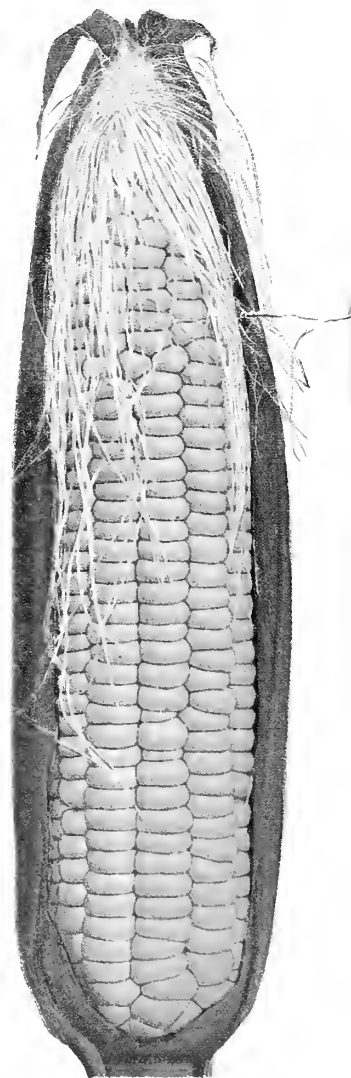
366—We put one over the top when we introduced this extremely early strain of Sweet Corn.

Think—imagine for a minute—a Sweet Corn ten days earlier than Independence, two weeks ahead of Bantam. A Corn as sweet and delicious as Country Gentleman. A Corn as plump and juicy as Sweet Cory. A Corn as prolific as Stowell's, then you have Honey Boy.

Try it out, have Sweet Corn two or three weeks before your neighbors. Get top-notch prices from your grocer, your hotel and friends. It is of a creamish color, with fat, plump, juicy kernels, a trifle larger than Bantam and very productive.

We believe our customers fully understood the seed corn situation last season and how almost impossible it was to save the seed. Aside from this the Canadian Government withheld a large quantity we had grown in Canada, refusing to allow us to bring it into the States on account of their own shortages. We desire to apologize to those of our customers we so keenly disappointed on this variety. This year we are growing ample stocks and expect to have plenty for all.

Price: Pkg., 15c; lb., 45c, postpaid. Price, by Express: lb., 40c; 5 lbs., \$1.75; 12½ lbs., \$3.50; 50 lbs. (bu.), \$12.00.



Salzer's Honey Boy Sweet Corn



Salzer's
Delicious
Wax Bean

SALZER'S BIG DOLLAR COLLECTION

25 Packages

\$1.00

Postpaid

25 Packages

\$1.00

Postpaid



BE
A
PRODUCER-
PLANT
A GARDEN

SALZER'S GREAT OFFER OF DEPENDABLE SEEDS

Collections Are Put Up in Advance of the Season and Cannot Be Altered

1565—The satisfaction derived from the offering to our customers a vegetable seed collection of such sterling merit is far beyond the sense of direct gain. The good, wholesome advertising, the universal feeling of good-will, the generous response of future orders and the continued patronage are the compensating rewards.

Big Value—High Quality—Good Results—Lasting Appreciation and the **Universal Satisfaction** of this **Big Collection** establishes the truth about Salzer's quality—and quality is the key-note to the success that has characterized Salzer's seeds for fifty-one years.

To those planters who are skeptical, we invite comparison.

Twenty-five packages for \$1.00 will give every opportunity to convince that Salzer quality is all and more than we claim. We value our reputation as our greatest asset and for fifty-one years our sole aim has been, is, and will continue to be, to make the name **SALZER**, when applied to seed, the highest quality possible to obtain.

For years we have made **Salzer's Big Dollar Collection** our "Great Leader" as an inducement for a "Trial Order" to those who have never grown **Salzer's Seeds** and as a "Special Bargain" for our thousands of customers who have so faithfully and steadfastly been users of **Salzer's Seeds**. It is, as it were, the one "Great Advertisement" upon which hinges the **Salzer Reputation** for "Quality Seeds."

This Collection consists of 25 packages—catalog value, \$2.50—and cannot be broken. Look up their descriptions

- | | | | |
|-----------------------------------|------------------------------------|---|------------------------------------|
| 1. Beets, Crosby's Egyptian. | 6. Cauliflower, Early Paris. | 13. Melon, Musk, Salzer's Selected Rockyford. | 19. Pepper, Pimiento. |
| 2. Beans, Golden Wax. | 7. Celery, Salzer's Self-Blancher. | 14. Melon, Water, 4th of July. | 20. Radish, Early Snow White. |
| 3. Beans, Early Refugee. | 8. Corn, Early Minnesota. | 15. Onion, Yellow Danvers. | 21. Radish, Sparkler. |
| 4. Cabbage, Salzer's Early Ideal. | 9. Cucumber, Salzer's Earliest. | 16. Parsnip, Salzer's Crown. | 22. Rutabaga, American Purple Top. |
| 5. Carrot, Danvers Half-Long. | 10. Kohlrabi, Early Vienna. | 17. Parsley, Moss Curled. | 23. Spinach, Salzer's Savoy. |
| | 11. Lettuce, Early Simpson. | 18. Peas, Salzer's Earliest and Best. | 24. Squash, Delicious. |
| | 12. Lettuce, Salzer's Butter. | | 25. Tomato, Earliest of All. |

Above Big 25 Package Collection for \$1.00 Postpaid

SALZER'S FAMOUS 50c VEGETABLE COLLECTIONS

No. 1562 "Earliest of All"

COLLECTION 50c POSTPAID

This is the earliest of all vegetable novelty collections. Will produce vegetables 20 days ahead of others. All are grand novelties and rare sorts; they are some of Salzer's finest vegetables, and should be grown in every garden. Try them.

- | | |
|--|---------------------------------------|
| Beans, Stringless Kidney Wax\$0.10 | Cucumber, Salzer's 40-day\$0.10 |
| Beet, Royal Half-Long .10 | Lettuce, Salzer's Earliest10 |
| Cabbage, Salzer's Lightning15 | Pea, Jumbo10 |
| Corn, Fourth of July.. .10 | Radish, Early Bird..... .10 |
| Carrot, Earliest Coreless10 | Tomato, Red Riding Hood15 |
| | \$1.10 |

10 Big Packages 50c Postpaid

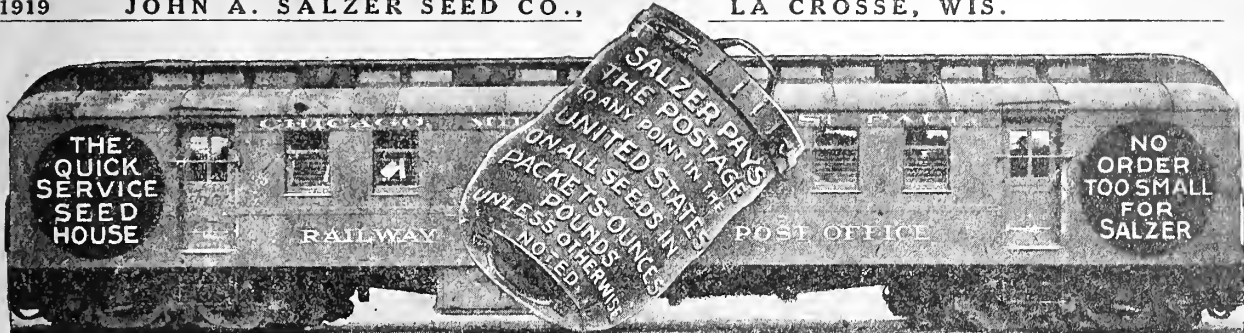
No. 1563 "Late Collection"

\$1.20 VALUE FOR 50c POSTPAID

Late varieties on account of their long growing season are generally conceded to be the heaviest croppers, for this reason should have a place in every garden.

- | | |
|---------------------------------|------------------------------|
| 1. Beans, Giant Stringless Wax. | 6. Corn, Evergreen |
| 2. Beet, Royal Half Long. | 7. Lettuce, Salzer's Butter. |
| 3. Cabbage, Premium Flat Dutch. | 8. Onion, Yellow Danvers. |
| 4. Carrot, Long Orange. | 9. Peas, Telephone. |
| 5. Cucumber, Long Green. | 10. Radish, Scarlet Turnip. |
| | 11. Spinach, Long Standing. |
| | 12. Tomato, \$5,000,000. |

12 Big Packages 50c Postpaid



MARKET GARDENERS' WHOLESALE PRICE LIST

FREE UPON REQUEST TO ALL WHO BUY BULK SEEDS IN LARGE QUANTITIES.

SUGGESTIONS TO BUYERS

TERMS:—Our system requires cash with order, thus avoiding time and expense of carrying accounts, which directly benefits our customers.

REMITTANCES:—By far the cheapest, safest and best way to remit is by money-order, bank-draft or registered letter. This gives a receipt to trace in case it becomes lost.

POSTAGE:—We pay postage (except where otherwise noted) on all seeds in packets, ounces and pounds.

EXPRESS RATES:—Seeds and plants weighing 10 pounds or more will go cheaper by express to any point in the United States (except 1st and 2nd zones) than if sent by parcel post.

PREPAID RAILROAD STATIONS:—Many of our customers have Prepaid Railroad Stations, where there are no agents. In such cases we ship the goods to the nearest station having an agent, unless sufficient money is sent to prepay charges.

SAFE ARRIVAL OF SHIPMENT:—We guarantee the safe delivery of all goods ordered from us, whether by mail, express or freight, but will not be responsible for delays in transit.

PRICES:—To assure the mailing of our catalogs in January, we are forced to go to press as early as October, owing to the

enormous edition and large size of our catalog. For this reason prices are made frequently before harvest returns, therefore, they are subject to change without notice.

ERRORS:—We make them—so does every one—and we will cheerfully correct them if you will write to us. Try to write to us good-naturedly; but if you cannot, then write to us anyway.

CONDITIONS OF SALE:—In common with all seedsmen we, The John A. Salzer Seed Co., do not give, and our employees are forbidden to give, any warranty, expressed or implied, as to description, quality, productiveness, or any other matter of any seeds, bulbs or plants we send out, and we will not be in any way responsible for the crop. If the purchaser does not accept the goods on these terms they must at once be returned and money will be refunded.

QUALITY

Most of the failures with seeds are entirely beyond our control and they render it impossible for us to guarantee success. We appreciate that only by supplying seeds of the highest quality obtainable, can our mutual interest be served. To furnish seeds of doubtful quality would injure us more than it would the purchaser. Send for booklet of testimonials.

PARCEL POST RATES

Seeds or Plants Weighing 10 Lbs. or More Go Cheaper by Express Than Mail Anywhere in the United States. (Applicable to seeds, bulbs, plants and merchandise (except poisons, which cannot be sent by mail.)

La Crosse Rural Route: 5c for first pound, 1c for each additional pound.

1st Zone: 5c for the first pound, 1c for each additional pound.

2nd Zone: 5c for the first pound, 1c for each additional pound.

3rd Zone: 6c for the first pound, 2c for each additional pound.

4th Zone: 7c for the first pound, 4c for each additional pound.

Parcel Post packages must not exceed 70 pounds in weight for the parcels of seeds, bulbs, and plants weighing 8 ounces or less are tantance; if weight is more than 8 ounces the pound rate applies.

PARCEL POST ZONE OF EACH STATE

Below we have arranged each zone according to states. Some states are in two zones, in which case we give you the lowest zone and will ourselves pay the difference in postage. This enables our customers to tell at a glance in which zone they live and find the postage for anything not quoted at postpaid prices.

| State | Zone | State | Zone | State | Zone | State | Zone | State | Zone | State | Zone |
|-------------|------|----------|------|---------------|------|---------------|------|----------------|------|----------------|------|
| Alabama | 5 | Florida | 6 | Kentucky | 4 | Mississippi | 5 | New Mexico | 5 | Pennsylvania | 4 |
| Arizona | 6 | Georgia | 6 | Louisiana | 6 | Montana | 5 | New York | 5 | South Carolina | 5 |
| Arkansas | 4 | Idaho | 6 | Maine | 6 | Nevada | 5 | North Carolina | 5 | South Dakota | 4 |
| California | 7 | Illinois | 3 | Maryland | 5 | Nevada | 4 | North Dakota | 4 | Tennessee | 4 |
| Colorado | 5 | Indiana | 3 | Massachusetts | 5 | Nevada | 6 | Ohio | 5 | Texas | 5 |
| Connecticut | 5 | Iowa | 2 | Michigan | 3 | New Hampshire | 5 | Oklahoma | 4 | Utah | 5 |
| Delaware | 5 | Kansas | 4 | Minnesota | 3 | New Jersey | 5 | Oregon | 6 | Vermont | 5 |
| | | | | | | | | | | Virginia | 5 |
| | | | | | | | | | | Washington | 7 |
| | | | | | | | | | | West Virginia | 4 |
| | | | | | | | | | | Wisconsin | 1 |
| | | | | | | | | | | Wyoming | 5 |
| | | | | | | | | | | Canada | 8 |

FREIGHT AND EXPRESS RATES FROM LA CROSSE, WIS., JANUARY 1, 1919

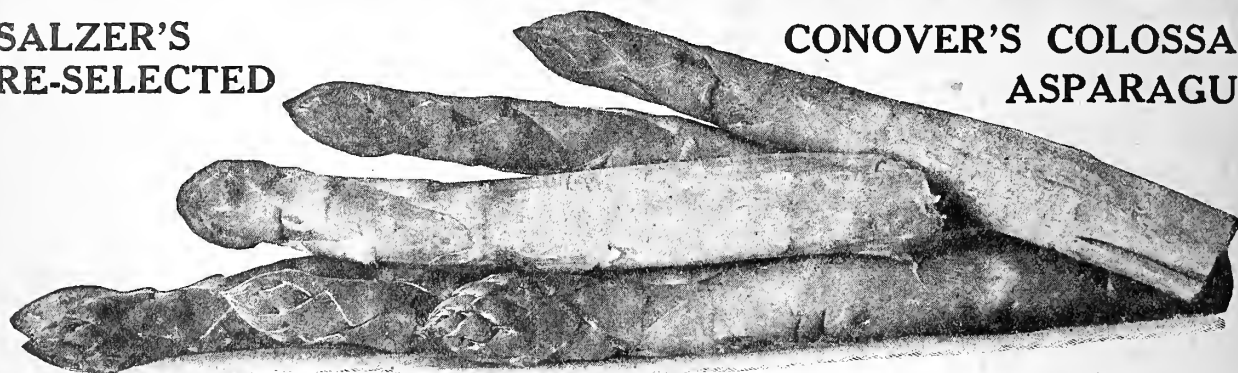
3d Class: Clovers and Grass Seeds, Garden Seeds, Potatoes and Tools usually go as third class.
4th Class: Corn, Oats, Wheat, Barley, as fourth class. Rates below are per 100 lbs., in sacks, barrels or boxes.
*The Third column with the mark * indicates that seeds and plants up to that weight in pounds, will go cheaper by express than freight. With this table it is easy to ascertain approximately your freight or express rate.

| | 3rd | 4th | | 3rd | 4th | | 3rd | 4th | | 3rd | 4th | | 3rd | 4th | | 3rd | 4th |
|-----------------------|--------|--------|-----------------------|--------|--------|---------|----------------------|--------|--------|---------|-----------------------|--------|--------|-----------|--|-----|-----|
| Ala., Huntsville, via | | | Mason City | \$0.35 | \$0.27 | 18 lbs. | Billings | \$2.08 | \$1.64 | 44 lbs. | Pa., Harrisburg | \$1.13 | \$0.71 | * 38 lbs. | | | |
| St. Louis | \$1.44 | \$0.65 | Sioux City | .44 | .34 | 14 lbs. | Great Falls | .23 | 1.73 | 36 lbs. | Philadelphia | 1.14 | .72 | 34 lbs. | | | |
| Mobile, via Cairo | .61 | .30 | Kansas, Atchison | .57 | .40 | 18 lbs. | Helen | .23 | 1.83 | 38 lbs. | R. L. Providence | 1.23 | .78 | 11 lbs. | | | |
| Arizona, Phoenix | 2.54 | 2.14 | Pt. Scott | .69 | .47 | 21 lbs. | Nebraska, Columbus | 1.01 | .75 | 30 lbs. | S. Car., Charleston | 1.59 | .73 | 21 lbs. | | | |
| Arkansas, Ft. Smith | 1.24 | .99 | Hutchinson | 1.08 | .82 | 26 lbs. | Lincoln | .62 | .45 | 20 lbs. | via Cincinnati | .54 | .49 | 21 lbs. | | | |
| Helena | .84 | .56 | Topeka | .74 | .54 | 27 lbs. | Norfolk | .96 | .75 | 37 lbs. | S. Dak., Aberdeen | 1.97 | 1.60 | 51 lbs. | | | |
| Pine Bluff | 1.12 | .87 | Wichita | 1.08 | .82 | 32 lbs. | Plattsburgh | .57 | .40 | 22 lbs. | Mitchell | .54 | .47 | 12 lbs. | | | |
| Cal., Los Angeles | 2.98 | 2.50 | Kentucky, Louisville | .82 | .44 | 33 lbs. | Nevada, Carson City | 2.85 | 2.45 | 34 lbs. | Rapid City | 1.30 | 1.08 | 45 lbs. | | | |
| San Francisco | 2.98 | 2.50 | Lexington, via Cin. | 1.13 | .70 | 45 lbs. | N. H., Concord | 1.37 | .89 | 35 lbs. | Tenn., Knoxville, via | | | | | | |
| Colorado, Denver | 1.27 | 1.01 | Louisiana, N. Orleans | 1.09 | .61 | 30 lbs. | New Jersey, Paterson | 1.17 | .74 | 34 lbs. | Cincinnati | 1.37 | .69 | 49 lbs. | | | |
| Durango | 2.58 | 1.95 | Maine, Augusta | 1.23 | .78 | 31 lbs. | New Mex., Carlsbad | 2.05 | 1.75 | 35 lbs. | Texas, Ft. Worth | 1.60 | 1.45 | 38 lbs. | | | |
| Delaware, Dover | 1.14 | .71 | Md., Baltimore | 1.11 | .71 | 35 lbs. | Santa Fe | 2.05 | 1.65 | 47 lbs. | Houston | 1.60 | 1.45 | 33 lbs. | | | |
| Dist. of Columbia | 1.14 | .71 | Mich., Cheboygan | .75 | .40 | 14 lbs. | New York, N. Y. City | 1.17 | .74 | 34 lbs. | Paris | 1.60 | 1.45 | 37 lbs. | | | |
| Florida, Jacksonville | 1.65 | .70 | Cold Water | .75 | .37 | 32 lbs. | Syracuse | 1.02 | .66 | 36 lbs. | San Antonio | 1.60 | 1.45 | 31 lbs. | | | |
| via St. Louis | 1.87 | .70 | Detroit | .75 | .40 | 15 lbs. | N. C., Raleigh, via | | | | Utah, Salt Lake City | 2.20 | 1.79 | 33 lbs. | | | |
| Tampa, via St. Louis | 1.95 | .76 | Escanaba | .50 | .35 | 11 lbs. | Cincinnati | 1.35 | .93 | 38 lbs. | Vt., Bennington | 1.23 | .78 | 39 lbs. | | | |
| Georgia, Atlanta, via | | | Grand Rapids | .75 | .37 | 33 lbs. | No. Dakota, Bismark | 1.19 | .89 | 38 lbs. | Virginia, Roanoke | 1.13 | .71 | 35 lbs. | | | |
| Cincinnati | 1.66 | .73 | Minn., Albert Lea | .34 | .27 | 15 lbs. | Ellendale | .64 | .49 | 20 lbs. | Washington, Spokane | 2.54 | 2.14 | 35 lbs. | | | |
| Savannah, via Cin. | 1.59 | .70 | Duluth | .55 | .35 | 21 lbs. | Fargo | .65 | .49 | 21 lbs. | Seattle | 2.98 | 2.50 | 36 lbs. | | | |
| Idaho, Boise | 2.43 | 2.03 | Fergus Falls | .74 | .54 | 28 lbs. | Grand Forks | .89 | .67 | 31 lbs. | W. Va., Charleston | .85 | .47 | 44 lbs. | | | |
| Illinois, Elgin | .42 | .29 | Mankato | .37 | .28 | 15 lbs. | Minot | 1.23 | .93 | 39 lbs. | Wheeling | .85 | .47 | 50 lbs. | | | |
| Rockford | .42 | .29 | Moorhead | .65 | .49 | 24 lbs. | Ohio, Columbus | .81 | .43 | 27 lbs. | Wis., Appleton | .42 | .30 | 25 lbs. | | | |
| Indiana, Evansville | .81 | .43 | St. Paul | .35 | .25 | 14 lbs. | Cleveland | .81 | .43 | 20 lbs. | Beloit | .37 | .23 | 30 lbs. | | | |
| St. Wayne | .75 | .37 | Miss., Vicksburg, via | | | | Marietta | .85 | .47 | 29 lbs. | Eau Claire | .32 | .22 | 10 lbs. | | | |
| Indianapolis | .50 | .37 | Mo., Cape Girardeau | 1.09 | .61 | 36 lbs. | Springfield | .81 | .43 | 29 lbs. | Madison | .31 | .24 | 23 lbs. | | | |
| Richmond | .50 | .43 | Hannibal | .44 | .31 | 18 lbs. | Okla., Cheyenne | 1.43 | 1.27 | 31 lbs. | Milwaukee | .40 | .29 | 25 lbs. | | | |
| South Bend | .70 | .37 | Kansas City | .57 | .40 | 19 lbs. | Mustikoe | 1.13 | .87 | 31 lbs. | Portage | .28 | .21 | 19 lbs. | | | |
| Iowa, Burlington | .42 | .29 | St. Louis | .50 | .33 | 16 lbs. | Vinita | 1.04 | .75 | 31 lbs. | Wyom., Cheyenne | 1.27 | 1.01 | 30 lbs. | | | |
| Council Bluffs | .57 | .40 | Mont., Anaconda | 2.23 | 1.83 | 38 lbs. | Oregon, Portland | 2.98 | 2.50 | 36 lbs. | Shoridan | 2.05 | 1.70 | 47 lbs. | | | |
| Des Moines | .50 | .32 | | | | | | | | | | | | | | | |
| Dubuque | .33 | .24 | | | | | | | | | | | | | | | |

ALL PRICES SUBJECT TO CHANGE WITHOUT NOTICE

SALZER'S RE-SELECTED

CONOVER'S COLOSSAL ASPARAGUS



SALZER'S RE-SELECTED CONOVER'S COLOSSAL ASPARAGUS

Vigorous, Healthy Asparagus Roots

3—Easy to grow—its rich, luscious, nutritious flavor has made it a delight everywhere.

It remains vigorous, green and tender long after other sorts are off.

The crown does not divide like most types. We have spent years in the re-selection of Salzer's Re-selected stock seed. We devote large acreage to experiments and seed growing and have today the highest developed, most vigorous tender strain grown. It is practically rust-proof. (See illustration.) Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.50, postpaid.

2—COLUMBIA MAMMOTH WHITE. A large white variety of great beauty and yield. Immensely prolific, giant sized stalks; rich, juicy, tender—just the Asparagus you want. Price: Per pkg., 10c; oz., 20c; ¼ lb., 50c, postpaid.

CRESS

433—EXTRA CURLED. Fine flavor, and can be cut two or three times. The small curled leaves are much used with lettuce, to which it adds an agreeable pungency. Price: Pkg., 8c; oz., 10c; ¼ lb., 15c; lb., 50c, postpaid.

435—UPLAND CRESS. Is ahead of all other early greens in the spring by fully three weeks. It has a crisp, tart taste, and is relished as a salad. Price: Per pkg., 10c; oz., 25c, postpaid.

GEORGIA COLLARDS

364—A form of cabbage largely planted in the South for the table and for stock. A loose cluster of leaves with a long stem. Price: Pkg., 10c; oz., 25c; ¼ lb., 75c; lb., \$2.50.

CORN SALAD OR FETTICUS

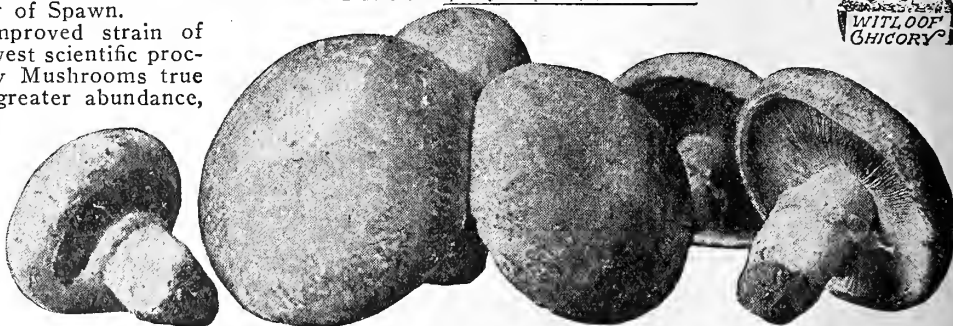
431—Used as a substitute for lettuce in winter and early spring. It is quite hardy and quick growing, being fit for use in 6 weeks from sowing. Sow early in spring or fall. Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.50, postpaid.

LAMBERT PURE MUSHROOM SPAWN

The demand for Mushroom Spawn among private growers and gardeners for growing in cellars, sheds, etc., has increased with us since its introduction over 1,000 per cent. Everybody is trying this most delicious of all edible fungi. Our booklet, "Mushroom Culture," is mailed free with each order of Spawn.

We handle only the Improved strain of Spawns obtained by the newest scientific process, which insures not only Mushrooms true to type but also in much greater abundance, of much earlier maturity, of better size and more vigorous growth than those grown by any other method.

729—LAMBERT'S PURE SPAWN. Price: Brick (16 oz.), 40c, postpaid. Price, by Express: Brick, 35c; 5 Bricks, \$1.55; 10 Bricks, \$2.75; 25 Bricks, \$6.25.



ALL PRICES IN THIS CATALOG SUBJECT TO CHANGE WITHOUT NOTICE.

ASPARAGUS ROOTS

4101—CONOVER'S COLOSSAL.

4100—COLUMBIA MAMMOTH.

Any of the above varieties at the following prices:

ONE-YEAR-OLD ROOTS, Price, postpaid: 12 for 35c; 25 for 50c; 50 for 85c; 100 for \$1.50; 500 for \$7.00.

Price by Express: 12 for 25c; 25 for 40c; 50 for 70c; 100 for \$1.25; 500 for \$5.50; 1,000 for \$9.50.

TWO-YEAR-OLD ROOTS, Price, postpaid: 12 for 60c; 25 for \$1.00; 100 for \$3.50.

Price by Express: 12 for 50c; 25 for 85c; 100 for \$3.00; 1,000 for \$20.00.

THREE-YEAR-OLD ROOTS, Price by Express: 12 for 75c; 25 for \$1.25; 100 for \$4.50; 1,000 for \$25.00.

One-year-old roots can be cut in 2 years from planting; two-year-old roots can be cut the year following the setting out.

SALZER'S EARLIEST ARTICHOKE

11—A delicious vegetable. The blossom is cooked and prepared like asparagus. Plants set in any good soil with slight covering in winter will remain in bearing several years.

Price: Per pkg., 10c; oz., \$1.00, postpaid.

CHICORY

359—WITLOOF-CHICORY OR FRENCH ENDIVE. The famous Winter Salad so popular in the best hotels and restaurants. It is easily grown. The seed is sown in Spring and the parsnip-like roots stored in a cool room until wanted for growing in Winter. It requires about one month to force the roots. Cultural directions on each package. Price: Pkg., 10c; oz., 70c; ¼ lb., \$2.25; lb., \$8.00.

358—LARGE ROOTED OR COFFEE CHICORY. A root grown as the carrot then dried and roasted, if added to coffee lends the same added strength, body and quality, richness and flavor. The young leaves make an excellent salad for early Spring. Price: Pkg., 10c; oz., 45c; ¼ lb., \$1.50; lb., \$5.00.

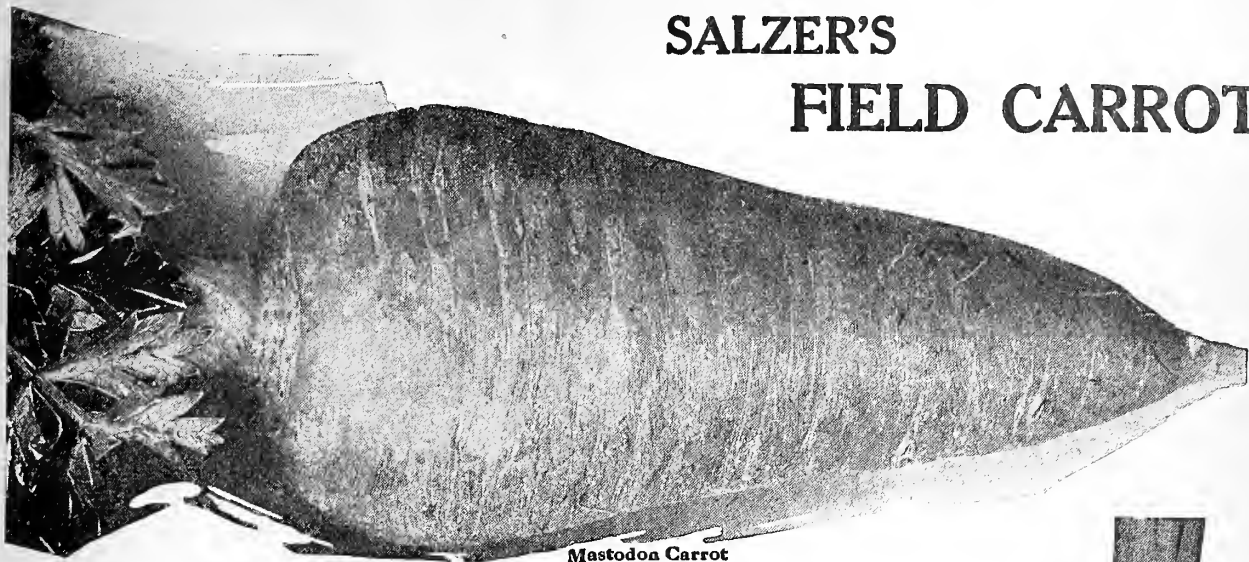
CHIVES

362—We cannot too strongly recommend the growing of a few dozen Chives; when once planted they live forever, bearing an abundance of greens for salads, of strong onion flavor. Price: Pkg., 10c.

4106—CHIVE PLANTS. Clumps, 25c, postpaid; 1 doz. clumps by Express, \$2.00.



SALZER'S FIELD CARROT



Mastodon Carrot

Intelligent, progressive agriculture, enterprising stock raising, demand generous acreage of roots.

Carrots, Mangels and Turnips have great nutritive value, grown as a rotation crop they are a sure forerunner of great harvest returns.

The staggering effects of the war with its resultant high prices of grain has initiated a "new era" for field roots. So spontaneous was the rush for such seed last season, so overwhelming the demand, that we have not only grown generous stocks—but have created a new Field Root Department to better care for this rapidly growing branch of our business.

MASTODON CARROT

The Heaviest Cropping Carrot. Easy to Grow. Easy to Harvest. Highly Relished by Stock.

1468—The wisdom of basing national prosperity upon the soil is exemplified in the creation of widespread interest in this Great Mammoth, Phenomenal Yielding Stock Carrot. With leaps and bounds it sprang into universal cultivation. For every pound grown two years ago, there is a thousand today. So remarkable in outstanding qualities, its merits are self-evident to every grower. It is highly relished by stock. It is perhaps the largest cropping carrot in the world. In fact, its yields are amazing. It is exceptionally juicy and sweet. It is very luscious and succulent. Very high in saccharine. Growing well above the ground and being broad at the shoulders, tapering fairly abrupt to the end, it is the easiest carrot to harvest. Averages 8 to 10 inches in length. Very thick. The creamy white flesh is crisp, solid and sweet. Unexcelled as a winter keeper.

Price: Package, 10c; oz., 20c; $\frac{1}{4}$ lb., 50c; lb., \$1.50, postpaid. Price by Express: Lb., \$1.45; 5 lbs., \$7.00; 10 lbs., \$13.50.

IMPROVED WHITE BELGIAN CARROT

Exclusively a Stock Feeding Carrot

1471—Everywhere comes the cry, "Greater production at less cost." To the agriculturist who is sincerely striving to his utmost to eliminate waste and extravagance, to introduce efficiency and economy, we commend Improved White Belgian. This is the Universal Stock Carrot of Belgium, noted for its industrious, frugal, thrifty farmers. In that country in peaceful times it would be difficult to find a farm without a crop of White Belgian Carrots. The popularity of this great carrot is due to its many qualities of merit. Dairymen particularly prize it for its great amount of saccharine; the flavor imparted to the milk; the avidity with which cows devour it; its immense yields; its ease of cultivation; its easy harvesting and remarkable keeping quality. This carrot is generally conceded the superb length for universal cultivation. It has a thick crown, very little core, finely grained, creamy white flesh, attractive appearance, comparatively free from side roots and very sweet and tender.

Price: Package, 10c; oz., 20c; $\frac{1}{4}$ lb., 50c; lb., \$1.50, postpaid. Price by Express: 5 lbs., \$7.00; 10 lbs., \$13.50.

IMPROVED NORMAN BELGIAN CARROT

1467—This old variety is still planted very extensively. It is very hardy and very productive. The roots are at least six times as long as broad, pale orange underground, and green above. About one-fourth to one-third grows above the ground. Keeps well and is very nutritious. We produce seed of a select strain—systematically improved and perfected at every growing. Price is not a consideration with us. We stake our Reputation on Quality, knowing the best seed is in the end the cheapest.

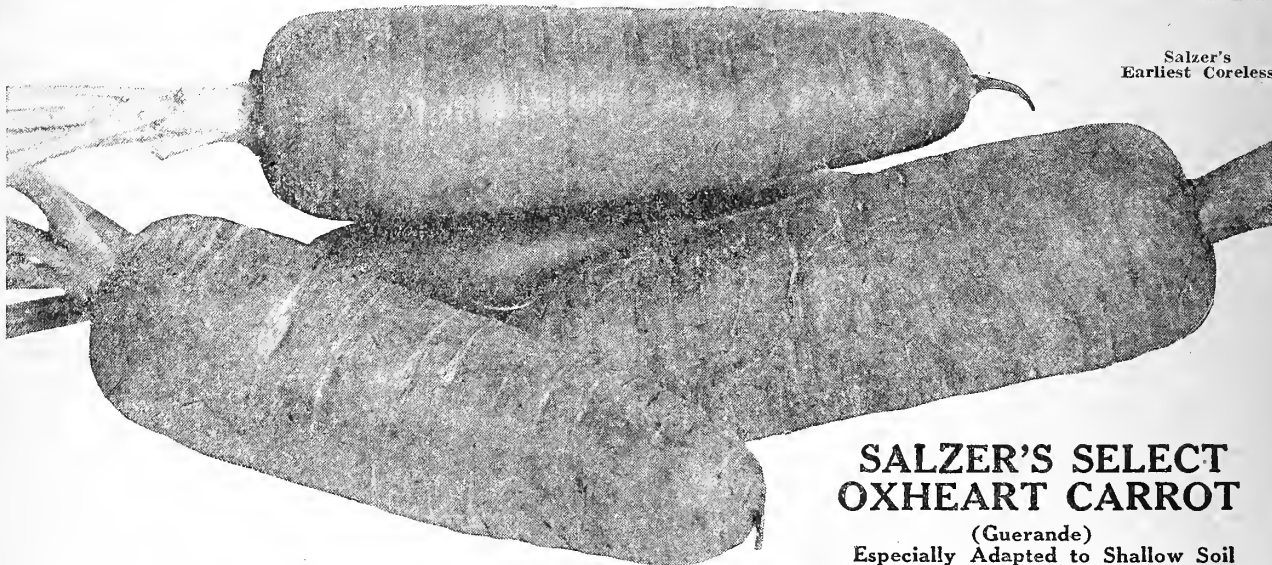
Price: Package, 10c; oz., 20c; $\frac{1}{4}$ lb., 50c; lb., \$1.50, postpaid. Price by Express: 5 lbs., \$7.00; 10 lbs., \$13.50.

PRICES IN THIS CATALOG SUBJECT TO CHANGE WITHOUT NOTICE



**Improved
White
Belgian
Carrot**

Salzer's
Earliest Coreless



SALZER'S SELECT OXHEART CARROT

(Guerande)
Especially Adapted to Shallow Soil

SALZER'S EARLIEST CORELESS CARROT

Sweetest Carrot Known—Earliest Carrot Grown
No Core—No Stringiness—No Coarseness

295—The remarkable combination of good qualities in which Salzer's Early Coreless excels most other varieties ought soon to find for it a place in every garden and will also make it the most valuable Carrot to grow for the market.

The greatest feature of this variety is the entire absence of the stringy, coarse heart or core found in all other Carrots. It is of most delicious quality, and owing to the fine texture of the red flesh and its tender, delicate flavor, is called the sweetest of all Carrots by all who tasted same. Matures about 2 weeks ahead of all other half-long sorts, and equally as productive. Measures 6 to 7 inches in length.

Salzer's Early Coreless in shape and color is one of the most handsome of Carrots. The roots are of cylindrical form, blunt at the end, very symmetrical, smooth skin, fine neck and small top. (See back cover for colored illustration.)

Price: Pkg., 15c; oz., 30c; ¼ lb., 90c; lb., \$3.00, postpaid. By Express: Lb., \$2.95; 5 lbs., \$14.50.

300—IMPROVED LONG ORANGE. Very handsome, straight, smooth roots of bright red color, frequently 12 inches long, and 3 inches in diameter at the neck. Does best in light, well dug soil. A splendid Carrot for the table and also for field culture, combining great productiveness with fine, regular shape and tender sweet flesh. Can be used in about 40 days from sowing.

Price: Pkg., 10c; oz., 15c; ¼ lb., 45c; lb., \$1.50, postpaid. Price, by Express: 5 lbs., \$7.00.

SALZER'S MIDSUMMER CARROT

A Great Bunching Carrot for Gardeners

301—Here is a Carrot after your own heart. Everybody craves a mellow Carrot, and this is the Carrot that would tempt the appetite of a king. It is a half long or stump variety. It averages 7 inches in length, broad at the neck, tapering gradually to the round blunt base. Is a very smooth, fine grained, sweet and sugary superb table Carrot. Has great girth, consequently is a very heavy yielder. Not subject to cracking open when growing. Beautiful deep red color. Free from core, tender, juicy and delicately flavored.

Price: Pkg., 10c; oz., 20c; ¼ lb., 65c; lb., \$2.25, postpaid. Price, by Express: Lb., \$2.20; 5 lbs., \$8.60.

302—There can be no doubt about the advantages and profits that accrue from growing Oxheart, unquestionably the general purpose Carrot of the day.

Its shortness makes it peculiarly adapted to shallow soil. Its thickness makes it one of the heaviest cropping Carrots grown. Its unsurpassed eating qualities make it a delightful table Carrot. Its heavy cropping attributes permit its general culture for stock feeding.

It is very thick through, about 5 inches long, stump-rooted, often attaining a weight of 2 lbs. The color is deep red. The flesh is tender and sweet.

Price: Pkg., 10c; oz., 15c; ¼ lb., 50c; lb., \$1.75, postpaid. Price, by Express: Lb., \$1.70; 5 lbs., \$8.25.

DANVER'S HALF LONG CARROT

Highly Prized for All Uses

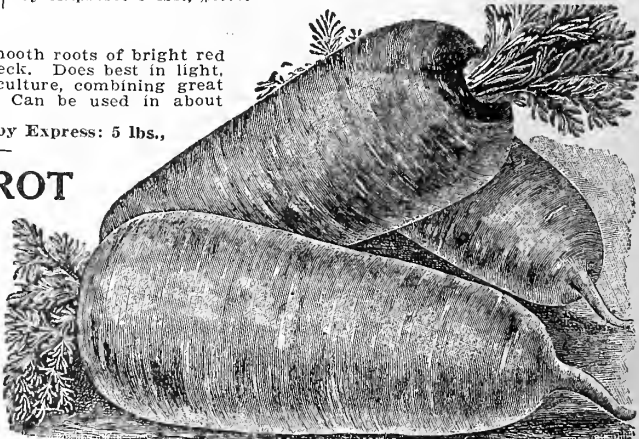
293—The virtual dependence placed in this Carrot throughout the states naturally makes Danver's Half Long one of the leading varieties. Its reputation as a reliable quality carrot is universal.

A splendid semi-stump-rooted Carrot of rich orange shade and most excellent flavor. Grown mostly on account of its great productiveness and adaptability to all soils.

Price: Pkg., 10c; oz., 15c; ¼ lb., 50c; per lb., \$1.75; postpaid. By Express: Lb., \$1.70; 5 lbs., \$8.25.

292—CHANTENAY OR MODEL. A half long stump-rooted variety, medium early, with thick roots slightly tapering and of deep orange red color. The flesh is lighter in the center than in the outer part, but it is fine grained, juicy and sweet.

Price: Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., \$1.85, postpaid. Price, by Express: 5 lbs., \$8.75.



Salzer's Midsummer—A Carrot of Quality.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

SALZER'S NEW GIANT BUSH LIMA BEAN

A Delight to All to Grow It

115—Continuous selection has enabled us to offer a large seeded Bush Lima of exceptional earliness, which for size and flavor has no rival. A Lima that vastly excels the Bush Limas so long under general culture; certain as to every characteristic; sure of its merits; confident of its general utility for varied climes; positive of its immense productiveness; we offer this new Giant Bush Lima with immeasurable satisfaction, knowing it will please the most exacting.

It is, as near perfection as careful hybridizing can make it. Very vigorous growth, reaches a height of about twenty-eight inches, usually bearing in clusters from four to eight pods with four to eight beans per pod. Pods measure approximately six inches in length by one and one-quarter inches wide.

It is almost ten days earlier than Burpee's Bush Lima. Price: Pkg, 10c; lb., 60c, postpaid. Price, by Express: Pkg., 10c; lb., 55c; 5 lbs., \$2.50; 15 lbs., \$6.75.

FORDHOOK BUSH LIMA BEAN

One of the Most Popular Limas Grown

113—Despite the eulogies and many claims set forth for other meritorious Limas of the newest introductions as well as the older sorts, thousands upon thousands of individuals refuse to part with this magnificent type. Fordhook has an exceptionally strong, vigorous growth that enables it to produce most prolifically in large clusters, bean about five inches long, of the most delicious, melting and luscious flavor. It is considerably earlier than Dreer's. Grows erect and bears well above the ground. We have been critically growing this strain for years until today we consider we have a highly developed seed of a specially selected strain. A strain of which we are justly proud. We unhesitatingly commend it to all who are looking for a "tempting morsel" Lima.

Price: Pkg., 10c; lb., 60c, postpaid. Price, by Express: Pkg., 10c; lb., 55c; 5 lbs., \$2.50; 15 lbs., \$6.75.

116—SMALL BUSH LIMA OR SIEVA. Largely grown on account of its extreme earliness. It is the earliest of all Limas. The pods average from 2 to 4 inches in length and contain from 3 to 4 seeds which are small, but of good quality. The plants are productive and bear for a long time.

Price: Pkg., 10c; lb., 50c, postpaid. By Express: Lb., 45c; 5 lbs., \$2.00; 15 lbs., \$5.60.

EARLY LEVIATHAN POLE LIMA BEAN

125—Of the Pole Limas, Early Leviathan easily heads the procession in popularity. As its name indicates it also leads in size. In Leviathan, quality seems to have improved with its large proportions and its flavor creates a lasting impression wherever used. Combined with all these sterling essentials is its extreme earliness—unquestionably the earliest large seed Pole Lima grown. By many this is called the "Short Season" Lima, owing to its general cultivation in the northern states and Canada, where it has been almost impossible to grow Limas. Very heavy yielder, pods about 5½ inches long.

Price: Pkg., 10c; lb., 50c, postpaid. By Express: Lb., 45c; 5 lbs., \$2.00; 15 lbs., \$5.60.

SALZER'S NEW GIANT POLE LIMA BEAN

The Largest Podded and Most Prolific Pole Lima Yet Introduced.

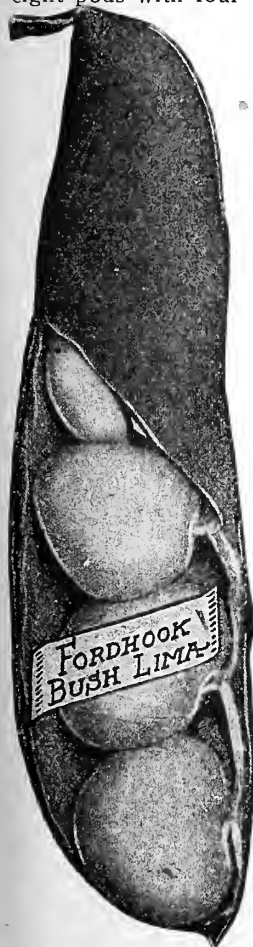
129—This great Lima has an enviable reputation for quality, conceded by those qualified to know as having no equal for table use. It is a Giant in yield and quality as well as in name. Vines unusually vigorous, bearing large clusters of broad pods from 7 to 8 inches in length and containing 4 to 6 large beans of superb quality and rich flavor. This is a medium late variety, but earlier than King of the Garden, with much larger pods, and more productive. In quality it is unsurpassed and ought to have a place in every garden.

Price: Pkg., 10c; lb., 55c, postpaid. By Express: Lb., 50c; 5 lbs., \$2.25; 15 lbs., \$6.00.

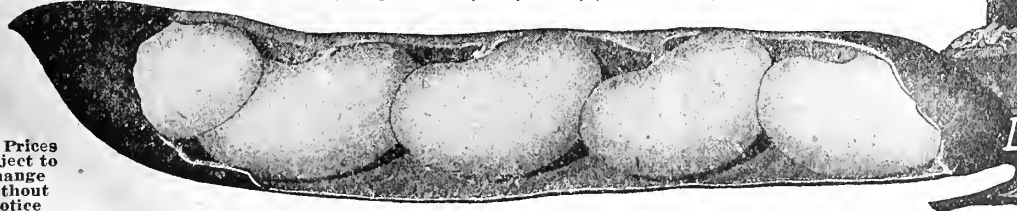
All Prices
Subject to
Change
Without
Notice



Salzer's
New
Giant
Bush



EARLY
LEVIATHAN



BACTERIA FOR BEANS: PKG. TO TREAT 30 LBS., 60c; 60 LBS, \$1.00, POSTPAID.

SALZER'S WHITE WONDER FIELD BEANS

High Qualities Are Conspicuously Noticeable

117—With an army of millions to feed and baked beans forming part of the regular rations, field beans are today a highly remunerative crop.

White Wonder is decidedly the most valuable Pea Bean under cultivation. Its ability to outyield other beans has made it one of the greatest beans of the age.

Its superb cooking and baking qualities are conspicuously noticeable.

The pods are large and filled full of medium-sized pure white beans. Extremely early and sells just at the time when beans are rare and high. Excellent for cooking and baking. Habit, dwarf, very bushy and wonderfully full of pods. Just calculate the profit of one acre of 46 bushels at \$3.50 per bushel. Get a pound or two of these beans for winter house use. No bean approaches it in yield or quality. That's the universal verdict.

Price: Pkg., 10c; lb., 30c, postpaid. Price by Freight: Lb., 25c; 5 lbs., \$1.00; 15 lbs., \$2.50; 60 lbs. (bu.), \$9.50. Price subject to market changes.

WHITE TEPARY FIELD BEAN

122—Yield is practically always the incentive to keen interest in any crop. Mr. C. H. Baxter, Mercedes, Texas, says that he averages forty bushels Teparys per acre and that in the north it should be more.

The most valuable dry farming crop of the West; the plant that almost hates water; the earliest Bean grown. White Tepary Bean is a native of the Southwest, domesticated by the Indians from a wild species. While it comes from the desert, it responds nevertheless to better conditions and will be found highly profitable for general culture. It is the earliest maturing bean known, ripening two or three weeks earlier than any other; it can be planted after the grain is harvested and still make a crop.

Wherever these beans have been tried they produce very much larger crops than any other variety. As a food is equal to any bean known. Drill in rows 4 in. apart. Sow 12 lbs. to an acre.

Price: Pkg., 10c; lb., 25c, postpaid. Price, by Freight: Pkg., 10c; lb., 20c; 5 lbs., 85c; 15 lbs., \$2.25; 60 lbs., \$8.25.

120—WHITE NAVY OR PEA BEAN. Perhaps the best known white pea bean in the world. Always in great demand.

Price: Lb., 25c, postpaid. By Express: Lb., 20c; 5 lbs., 90c; 15 lbs., \$2.35; 60 lbs. (bu.), \$8.50. Price subject to market fluctuations.

POLE OR CLIMBING GREEN POD BEANS

BURGER'S STRINGLESS GREEN POD POLE BEAN

136—It resembles the Kentucky Wonder in form of pod, but it is much earlier, more productive, bearing a much longer time and the dried seed is of pure white color. The pods are from 6 to 8 inches long, oval-round, of dark green color, very brittle, stringless, without fibre, tender and of sweet, mild flavor. Seed small, white, fine for baking.

Price: Pkg., 10c; lb., 45c, postpaid. Price, by Express: Pkg., 10c; lb., 40c; 5 lbs., \$1.75; 15 lbs., \$5.00.

KENTUCKY WONDER POLE BEAN

141—An old well known pole variety. It is extra early and produces pods about 9 to 10 inches in length which are round, somewhat curved and are of splendid quality for snaps.

Price: Pkg., 10c; lb., 45c, postpaid. By Express: Pkg., 10c; lb., 40c; 5 lbs., \$1.75; 15 lbs., \$5.00.

LAZY WIFE POLE BEAN

142—Probably the best general purpose pole bean, of superior quality as snaps, as green or shell beans. Bears all summer. Pods measure about 6 inches, are flat, light green, brittle, of smooth surface, entirely stringless, mild sweet flavor. Seed is pure white. Price: Pkg., 10c; lb., 55c, postpaid. Price, by Express: Pkg., 10c; lb., 50c; 5 lbs., \$2.25; 15 lbs., \$6.00.

CUT SHORT OR CORN HILL POLE BEAN

138—An old and well known variety, very largely planted among corn. It is medium early and very productive. The pods are about 4 inches long. Price: Pkg., 10c; lb., 60c, postpaid. Price, by Express: Per lb., 55c; 5 lbs., \$2.50; 15 lbs., \$6.75.

CREASEBACK POLE BEAN

137—An extremely early variety with medium sized vigorous vines which are wonderfully productive and bear round, fleshy pods, about 5 inches long, of light green color which are of best quality as snaps. Much used as baked beans. Price: Pkg., 10c; lb., 45c, postpaid. Price, by Express: Lb., 40c; 5 lbs., \$1.75; 15 lbs., \$5.00.

WAX PODDED POLE BEANS

GOLDEN CLUSTER WAX POLE BEAN

101—The best and most productive main crop variety of the wax podded pole beans. It is medium early, is of excellent quality used either as snap, green or dried shelled beans. The vines are of large growth and produce in abundance clusters of 3 to 6 yellow pods, averaging about 8 to 9 inches. Very attractive and much used for show and exhibition purposes. The pods are flat, straight, very broad, thick and fleshy, entirely stringless, very smooth surface. The dry seed is pure white.

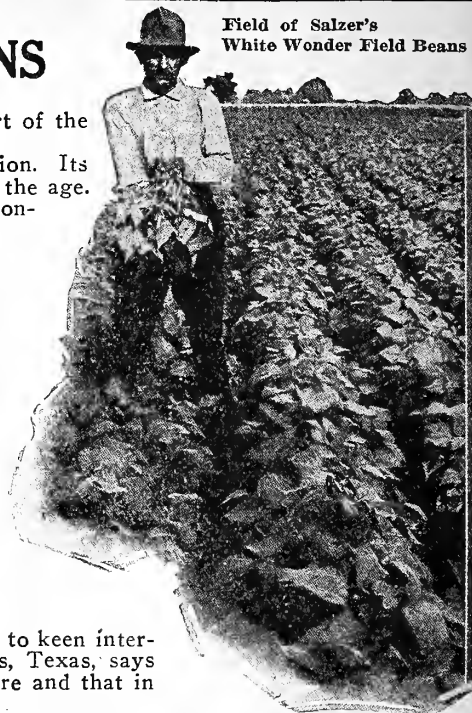
Price: Pkg., 10c; lb., 55c, postpaid. Price, by Express: Pkg., 10c; lb., 50c; 5 lbs., \$2.25; 15 lbs., \$6.00.

KENTUCKY WONDER WAX POLE BEAN

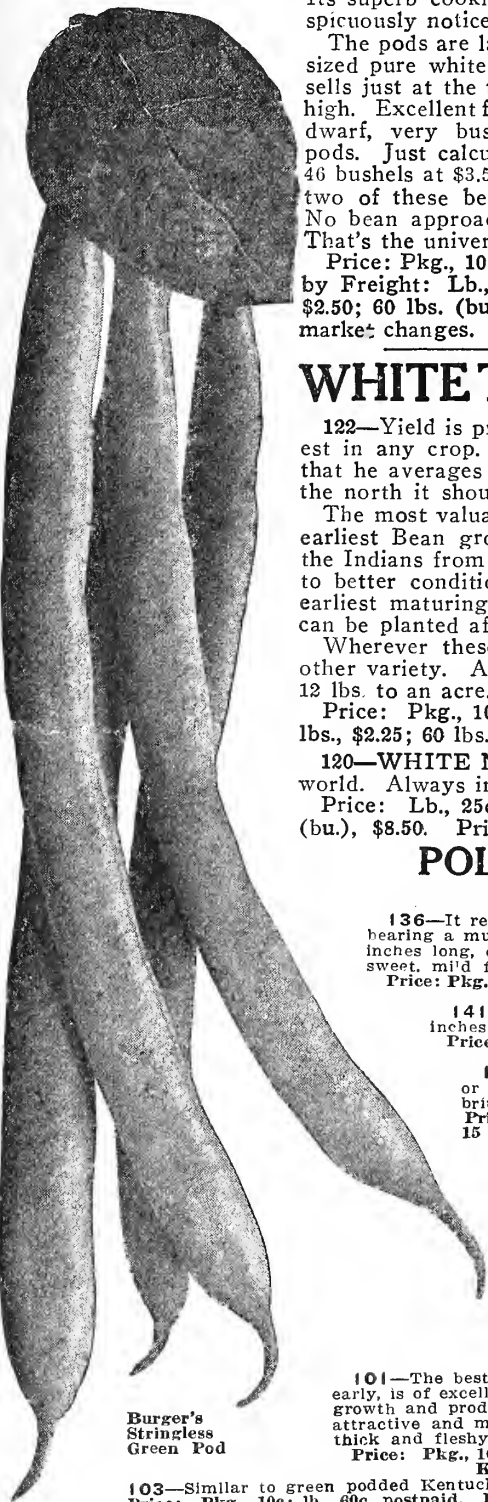
103—Similar to green podded Kentucky Wonder. Broad, fleshy, stringless pods of fine quality. Price: Pkg., 10c; lb., 60c, postpaid. Price, by Express: Pkg., 10c; lb., 55c; 5 lbs., \$2.50; 15 lbs., \$6.75. Prices on beans subject to change without notice.

**BACTERIA FOR BEANS: PKG. TO TREAT 30 LBS., 60c, 60 LBS., \$1.00, POSTPAID
PRICES SUBJECT TO CHANGE WITHOUT NOTICE**

Field of Salzer's
White Wonder Field Beans



Burger's
Stringless
Green Pod



BURPEE'S STRINGLESS GREEN POD BEAN

A Popular Favorite

19—If ever the characteristics of a vegetable express themselves in their achievements, they certainly are manifested in this wonderfully meritorious Bean.

Pods average about 5 inches in length, usually containing about 6 seeds, are stringless and of very fine quality. They are almost free from disease. Noted for its reliability, hardiness, great productiveness and splendid quality.

Price: Pkg., 10c; lb., 45c, postpaid. Price by Express: Lb., 40c; 5 lbs., \$1.50; 15 lbs., \$4.00; 30 lbs. ($\frac{1}{2}$ bu.), \$7.50.

BLACK VALENTINE

17—A most desirable sort. Early pods, extra long, perfectly round, straight, tender, very heavy yielder. Good for late sowings.

Price: Pkg., 10c; lb., 45c, postpaid. Price by Express: Pkg., 10c; lb., 40c; 5 lbs., \$1.50; 15 lbs., \$4.00; 30 lbs. ($\frac{1}{2}$ bu.), \$7.50.

SALZER'S EXTRA EARLY TENDER VALENTINE

Of National Reputation

21—We sometimes think it painfully true that many seed buyers rainbow-chasing novelty offerings of Beans, overlook entirely the merits of this sterling variety. Among professional growers, it has established a record for itself as a money maker. What holds good with the professional grower likewise is remunerative with the amateur.

Every essential of this strain is decidedly a winner; its quality; its productiveness; its appearance; its earliness; its size; its ease of culture; its tenderness, its brittleness, its delicious flavor and its incomparable lusciousness.

This is an improved highly selected strain but much earlier than the famous red Valentine. Furnishes edible pods in about five weeks from planting. Handsome round shape, uniform size, light green color and very fleshy.

Price: Pkg., 10c; lb., 40c, postpaid. Price by Express: Pkg., 10c; lb., 35c; 5 lbs., \$1.40; 15 lbs., \$3.75; 30 lbs. ($\frac{1}{2}$ bu.), \$7.00.

SALZER'S BOUNTIFUL GREEN POD STRINGLESS BEAN

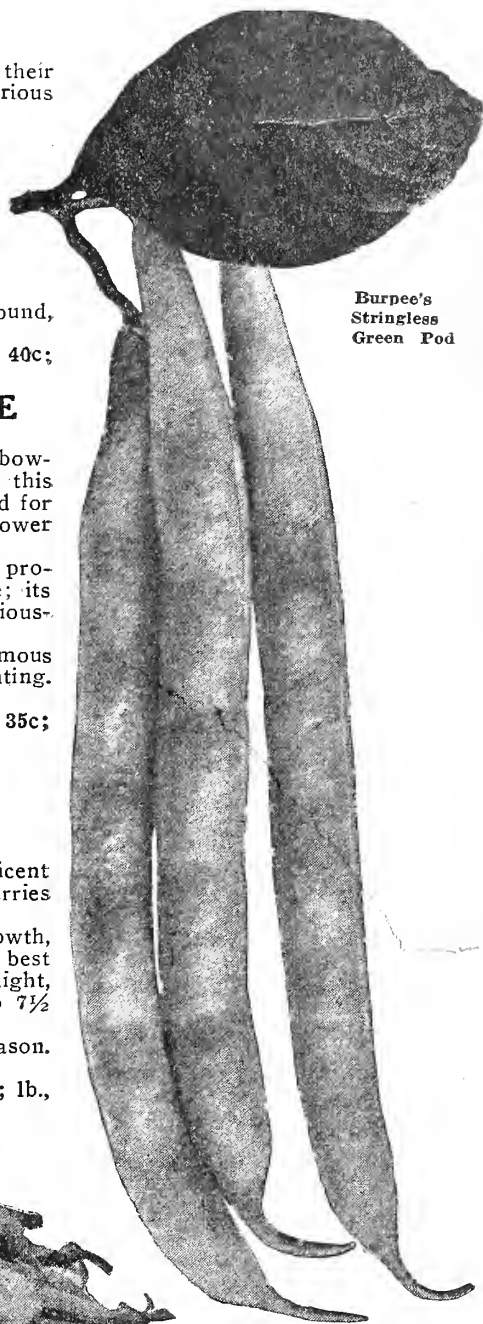
The Quality is Simply Perfection

18—Quality beams forth from every characteristic of this magnificent Green Pod Bean, and its merits are many. Even its very appearance carries conviction.

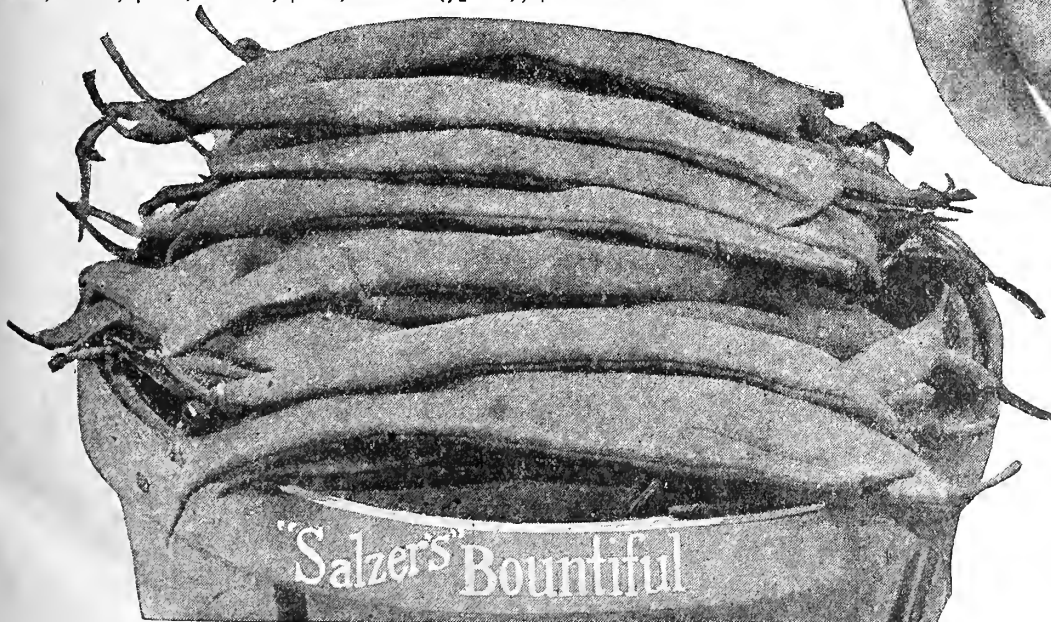
Its ability to withstand extremes of climate, its strong vigorous growth, its immense productiveness and superb quality has made it perhaps the best known bean in the United States. The pods are attractive, large, straight, light green color, solid, meaty, brittle, tender, always stringless. 7 to 7 $\frac{1}{2}$ inches long. Uniform shape and even size.

The plants are sturdy, erect, bear very early and very late in the season. We court a trial from all who have never grown Bountiful.

Price: Pkg., 10c; lb., 40c, postpaid. Price, by Express: Pkg., 10c; lb., 35c; 5 lbs., \$1.40; 15 lbs., \$3.75; 30 lbs. ($\frac{1}{2}$ bu.), \$7.00.



Burpee's
Stringless
Green Pod



PRICES SUBJECT
TO CHANGE WITH-
OUT NOTICE.

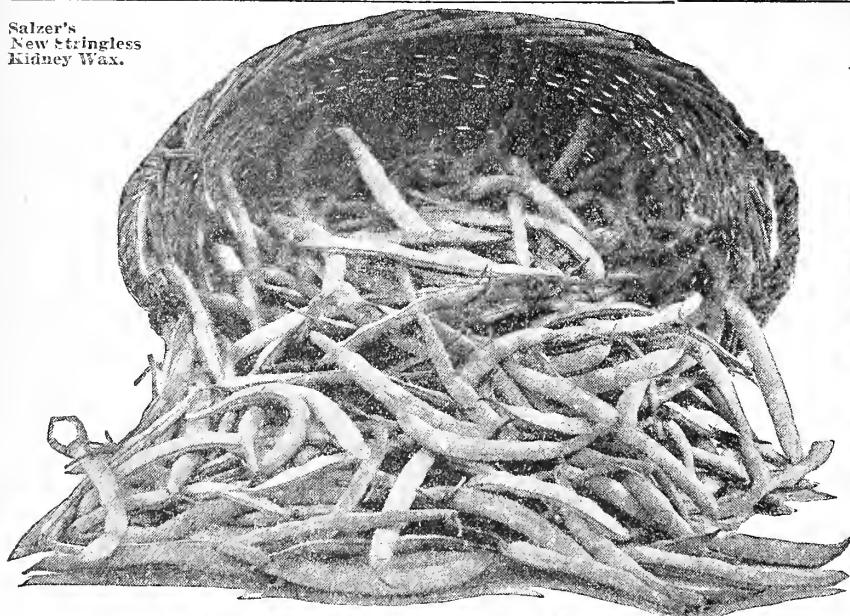
BACTERIA FOR BEANS

PKG. TO TREAT

| | |
|--------------|------|
| 30 lbs..... | 60c |
| 60 lbs..... | 1.00 |
| 120 lbs..... | 1.75 |

Postpaid

Salzer's
New Stringless
Kidney Wax.



SALZER'S NEW STRINGLESS KIDNEY WAX BEAN

Meaty
Tender

Delicious
Prolific

64—This bean has withstood the acid test of the most exacting, most critical and discriminating professional and amateur growers everywhere.

The overwhelming demand, however, amply demonstrates that the New Stringless Kidney Wax is a bean of exceptional merit. A thoroughbred! Measures on an average from 6 to 7 inches in length by $\frac{1}{2}$ inch width and $\frac{3}{8}$ inch thickness. It is quite early, maturing several days ahead of the Wardwell and is easily twice as productive. The plants are erect, 18 to 20 inches high. The long pods are of oval shape, light yellow color, very brittle, stringless without any fibre, fleshy, and of excellent quality. Is free from all diseases, even in wet seasons, the foliage seeming to be proof against blight, and the pods are always free from rust. We consider this bean one of the best market gardener's variety, and there certainly is none better for the home garden. The seed is kidney shaped, almost pure white, with small black markings around the eye.

Price: Pkg., 10c; lb., 50c, postpaid. Price by express: Pkg., 10c; lb., 45c; 5 lbs., \$1.75; 15 lbs., \$4.75; 30 lbs. ($\frac{1}{2}$ bu.), \$9.00.

Brittle
Tender

PROLIFIC BLACK WAX BEAN

Stringless
Solid

Recommended Where Heavy Crops Are Desired

66—Time has not only crystallized the opinion of our customers generally that this is the Bean for big crops but has equally emphasized it as a Bean of exceptional quality. It is undoubtedly the largest yielding of all black Wax Beans. It is an enormous cropper in every sense of the word. The plants are medium sized and very productive. They commence bearing very early and continue for a long time. The pods average about 5 inches in length, are round, of light yellow color, very brittle and entirely stringless, and of excellent quality.

Price: Pkg., 10c; lb., 45c, postpaid. Price by express: Pkg., 10c; lb., 40c; 5 lbs., \$1.65; 15 lbs., \$4.00; 30 lbs. ($\frac{1}{2}$ bu.), \$7.50.

WARDWELL'S KIDNEY WAX BEAN

72—Throughout its many years' career, Wardwell's has maintained its prestige as the peer of its type, remaining today one of the few that receives universal cultivation.

Its emphatic advantage to the home or market gardener is directly traceable to its phenomenal productiveness and delightful quality. It is unusually attractive, has a beautiful color, is thick, fleshy, brittle, tender and luscious. Pods about 6 inches long.

Price: Pkg., 10c; lb., 50c, postpaid. By express: Lb., 45c; 5 lbs., \$1.85; 15 lbs., \$5.00.

DAVIS KIDNEY WAX BEAN

54—The handsomest of all early Wax Beans. Pods 7 inches long, straight, very uniform, clear waxy white color. Extremely prolific. Considered by many the best market bean to grow.

Price: Pkg., 10c; lb., 50c, postpaid. By Express: Lb., 45c; 5 lbs., \$1.80; 15 lbs., \$4.75.

BACTERIA FOR BEANS: PKG. TO TREAT 30 LBS., 60c; 60 LBS., \$1.00; 120 LBS., \$1.75, POSTPAID



Prolific
Black
Wax

ROUND PODDED KIDNEY OR BRITTLE WAX

68—The pods measure from $5\frac{1}{2}$ to 6 inches, are entirely stringless, round, of light yellow color, very brittle, very handsome, and of the finest quality. It is one of the earliest wax beans grown and very productive.

Price: Pkg., 10c; lb., 50c, postpaid. By Express: Lb., 45c; 5 lbs., \$1.85; 15 lbs., \$5.00.

SALZER'S SELECTED GOLDEN WAX BEAN

A Highly Developed Pedigree Strain

58—It would seem that the Ideal in Wax Beans had materialized with this improved type. It is one of the highest strains of Golden Wax yet produced and we voice the expressions of thousands of delighted customers when we state this seed of Salzer's Selected Golden Wax is distinctly in a class of its own.

Gardeners find this selected seed highly meritorious on account of its earliness, splendid shipping qualities and strikingly handsome appearance. The pods are oval, a trifle straighter than the old types of Golden Wax, very brittle, stringless, superb, of luscious flavor. About 5 inches long, deep rich yellow color. The plants are dwarf, thick stem, growth very rapid maturing.

Price: Pkg., 10c; lb., 45c, postpaid. Price, by Express: Pkg., 10c; lb., 40c; 5 lbs., \$1.65; 15 lbs., \$4.00; 60 lbs. (bu.), \$15.00.

INCREASE
YOUR
INCOME—
PLANT
A
GARDEN

SALZER'S GIANT STRINGLESS WAX BEAN

Unsurpassed in Richness of Quality

57—Standards for Wax Beans are set to a higher plane than ever by Salzer's Giant Stringless. It is a marvel for richness of quality. Already it has a commercial value with those who grow for profit that will keep it in a commanding position for years to come.

Its extreme stringlessness appeals to all. The plants are of a very strong, hardy growth, producing pods 6 to 7 inches long. Its bright, attractive, appetizing appearance makes it a ready seller at advance price on any market. Successive plantings should be made weekly, May to August. Pods are round, beautiful golden yellow, straight, brittle, tender, solid and exceptionally rich in flavor. Medium early, strong grower. Withstands extreme of weather.

Price: Pkg., 10c; lb., 50c, postpaid. Price, by Express: Pkg., 10c; lb., 45c; 5 lbs., \$1.75; 15 lbs., \$4.25; 60 lbs. (bu.), \$16.00.

Salzer's
Selected
Golden Wax

SALZER'S COLOSSAL STRINGLESS GREEN POD BEAN

The Kitchen Favorite

20—If ever the characteristics of a vegetable express themselves in their achievements, they certainly are manifested in this wonderfully meritorious Bean. From the moment the seed is put in the ground it is a winner and after given a trial we have never known it to be discarded for any other green pod. The pods, for instance, are about seven inches long, unusually plump, and it is seemingly without a particle of fiber. Has a pronounced brittleness and is unusually tender. Has a most noticeable melting luscious flavor. Is very uniform in both shape and size; this is particularly noticeable in Colossal—perhaps more so than most beans. As regards its productiveness, this is best emphasized by the fact that it is very popular with market gardeners.

Price: Pkg., 10c; lb., 45c, postpaid. Price, by Express: Pkg., 10c; lb., 40c; 5 lbs., \$1.65; 15 lbs., \$4.00; 60 lbs. (bu.), \$15.00.

PRICES ON ALL SEEDS IN THIS CATALOG SUBJECT TO CHANGE WITHOUT NOTICE



Salzer's Colossal
Stringless
Green Pod



Salzer's
Self-
Blancher

IF
YOU
HAVE
NEVER
HAD
A
GARDEN
START
THIS
YEAR



Salzer's Self-Blancher Celery

It Bleaches With Extraordinary Ease

334—Quality is befittingly symbolized in the sterling attributes of this extraordinary early self-blanching celery.

A variety very largely grown in all northern states, more so than any other white variety. It has certainly attained the pinnacle of perfection for earliness, beauty, quality and flavor. Many who have never been able to grow Celery before, can grow this one to perfection. The peculiarity of this splendid variety is that the portions of the inner leaves and heart being naturally white, it requires to be earthed up but a short time, or instead of that, the leaning of boards on either side of the row will also complete the work of blanching. For fall and early winter trade, this beautiful, tender and brittle celery, with its delightfully rich flavor, has proven highly profitable for the gardener.

Price: Pkg., 10c; oz., 40c; ¼ lb., \$1.25; lb., \$4.00, postpaid.

Golden Self-Blanching

One of the Foremost Varieties in the World

333—The beautiful appearance of the plant, with its close habit, compact growth, and straight, vigorous stalks is indescribable. The ribs are thick, broad, fleshy and the hearts large and solid. As the plants mature, the inner stems and leaves turn to a beautiful golden yellow, but in order to make them tender and fit for the table, they require to be earthed up for a short time.

Golden Self-Blanching Celery is a vigorous dwarf grower and quite early. It is easy to cultivate and in every way a desirable variety. It is planted very extensively and owing to its handsome waxen-yellow color, its superb quality, entire freedom from stringiness, its crispness and tenderness and its delightful, rich, nutty flavor, this variety is the leading celery in many markets. We handle but one strain of this celery which is considered among expert gardeners the finest to be had.

Seed of this strain is difficult to produce, consequently always high in price. Price: Pkg., 15c; oz., \$1.25; ¼ lb., \$4.00; lb., \$12.50, postpaid.

Salzer's Select White Plume Celery

Combines in the Highest Degree Every Essential Feature

335—As the average person thinks much of quick results, Salzer's Select White Plume should rank high on account of the short time required for its development to good marketable size. If started early it will mature in early September. Gardeners find great satisfaction in growing White Plume. It is a strain very widely known for its remarkable vigor, fine size and attractive appearance. Being the oldest of the self-blanching varieties, it has withstood the test of the most discriminating growers everywhere. Stalks are creamy white, crisp, tender, fine flavor and very pleasing to the eye. Our Seed is a selected seed of the highest type. Price: Pkg., 8c; oz., 30c; ¼ lb., 80c; lb., \$2.50, postpaid.

Giant Pascal

342—Giant Pascal is a green leaved variety of unusual nutty flavor. The height is about 2 feet; stalks are very large, thick, solid, not stringy, unusually tender and crisp. When desired can be sliced lengthwise. Fully grown, the outer stalks will average 2 inches in width and as thick as a man's finger. Blanches very readily, if only tied and earthed up. Splendid for fall and early winter use.

Price: Pkg., 8c; oz., 30c; ¼ lb., 80c; lb., \$2.50, postpaid.

Winter Queen

343—A late, compact growing variety, very stout, thick, heavy, with an enormous heart twice as large as that of any other variety. The green color of this variety is not so deep and so firmly fixed as on older sorts, and blanches more readily; when ready for the market the color is a creamy-white. Unsurpassed in quality; crisp, tender, free from pith and string, and with a delicious, nutty flavor.

Price: Pkg., 8c; oz., 30c; ¼ lb., 80c; lb., \$2.50, postpaid.

Celeriac (Turnip Rooted Celery)

Celeriac deserves to be grown much more than it is at present. The roots are used in salads, for flavoring soups, or boiled like parsnips or turnips, and have a pleasant celery taste.

Giant Prague

352—Roots globular; very large, later than Erfurt, of excellent flavor and quality.

Price: Pkg., 8c; oz., 40c; ¼ lb., \$1.25; lb., \$4.00, postpaid.

Large Early Erfurt

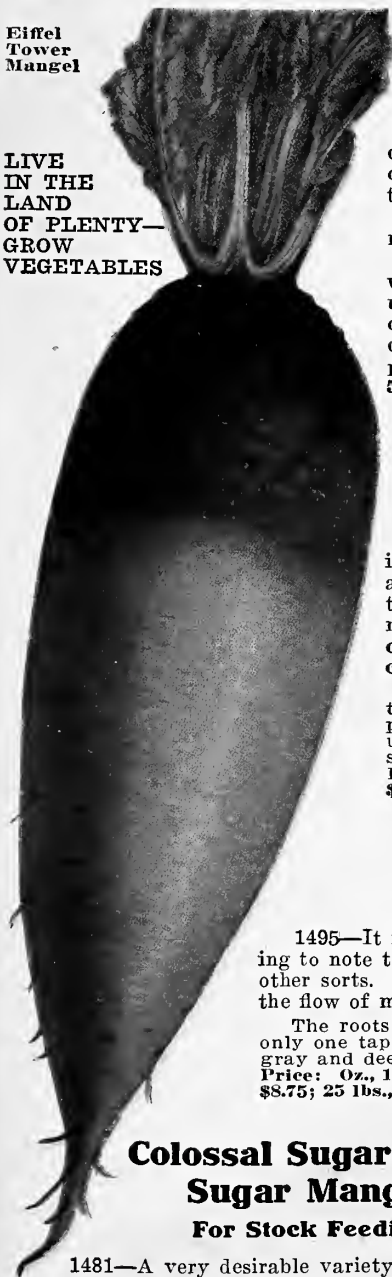
351—The earliest kind, ready in June. Smooth, medium sized roots, of round form with fine neck. The flesh is pure white, very tender, never woody, and of the finest quality. Can be planted for succession as late as July.

Price: Pkg., 10c; oz., 50c; ¼ lb., \$1.40; lb., \$4.50, postpaid.

OWING TO WAR CONDITIONS PRICES ARE SUBJECT TO CHANGE WITHOUT NOTICE

Eiffel
Tower
Mangel

**LIVE
IN THE
LAND
OF PLENTY—
GROW
VEGETABLES**



Eiffel Tower Mangel

The Heaviest Cropper and Largest of All

1489—In many ways this is the most wonderful Mangel ever introduced. It is one of the best vegetable examples of agricultural economy to come to our notice. High quality and immense yield have been developed to such a high state of perfection that it is perhaps the most popular variety in the United States today.

Eiffel Tower stands away ahead of every Mangel we have yet tried. It is mammoth in size, specimens frequently being grown from 60 to 100 lbs.

The Mangel has dark red skin, white flesh tinged with rose, and is enormously, wonderfully prolific. Its yield is almost unbelievable; 1,000 to 1,800 bushels is nothing uncommon on good soil. It is easily harvested, growing well above the ground. Its quality is of a high order, and is greatly relished by all cattle, giving a wonderful flow of milk, and is an excellent food for fattening.

Price: Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.25, postpaid. Price, by Express: Lb., \$1.20; 5 lbs., \$5.75; 10 lbs., \$11.00; 25 lbs., \$26.25.

Mammoth Long Red Mangel

Immensely Rich in Feeding Value

1496—The keen recognition that the fundamental principles of successful farming involves raising of feed economically is evidenced on every hand by the immense acreages annually sown to Mammoth Long Red Mangels. It is even advisable that the farmer with only moderate acreage plant generously. It is the unanimous testimony of dairymen and stockmen that mangels are more profitable to plant than any other feed ration. Those who know this variety never cease extolling its immense cropping habit and exceptional feeding value.

It grows right along, regardless of adverse weather, varied soils and other conditions that would ruin other varieties. Ranks very high in nutritive qualities; in fact, possesses saccharine matter to a remarkable degree. The roots reach an almost unbelievably large size, are uniformly straight and well formed. Deep red color, solid and small tops.

Price: Oz., 15c; ¼ lb., 35c; lb., \$1.00, postpaid. Price, by Express: Lb., 95c; 5 lbs., \$4.50; 10 lbs., \$8.75; 25 lbs., \$21.25.

Golden Tankard Mangel

Makes Stock Flourish with Amazing Rapidity

1495—It is surprising in observing the growth of Agriculture, Dairy Farming and Stock Raising to note the prominence this Mangel receives. Contains more elements of saccharine than most other sorts. Many leading dairymen prefer to sacrifice yield to secure nutriment, as it increases the flow of milk to a remarkable degree.

The roots are handsome, of an ideal cylindrical form, with small neck, clean, generally with only one tap-root, and can easily be harvested, and are excellent keepers. The skin is light gray and deep orange below the ground; the flesh is a bright golden yellow.

Price: Oz., 15c; ¼ lb., 35c; lb., \$1.00, postpaid. Price, by Express: Lb., 95c; 5 lbs., \$4.50; 10 lbs., \$8.75; 25 lbs., \$21.25.

Colossal Sugar Beet or Half Sugar Mangel

For Stock Feeding

1481—A very desirable variety for stock feeding, of very high nutritive value; twice as productive as Sugar Beets; richer in sugar and more valuable than Mangels, and almost as productive; it is growing half out of the ground, and it is therefore easily harvested. The roots are of ovoid shape, growing well out of the ground; the flesh is white.

Price: Oz., 15c; ¼ lb., 35c; lb., \$1.00, postpaid. Price, by Express: Lb., 95c; 5 lbs., \$4.50; 10 lbs., \$8.75; 25 lbs., \$21.00.

Klein Wanzleben Sugar Beet

For Sugar Making

1482—More extensively grown than any other variety for making sugar; used almost exclusively by all sugar factories. The average yield is from 15 to 20 tons per acre with about 18 per cent of sugar. Our seed is pedigree stock, producing roots testing the highest per cent of sugar obtainable.

Price: Oz., 15c; ¼ lb., 40c; lb., \$1.25, postpaid. Price, by Express: Lb., \$1.20; 5 lbs., \$5.75; 10 lbs., \$11.00; 25 lbs., \$26.25.

WHY YOU SHOULD GROW MANGELS

Forty tons of Mangels hold as much nutritive value as 130 bushels of corn, but are more eagerly eaten by all stock and are more digestible. Mangels frequently produce one-third more milk.

Six pounds of seed are required per acre.



Mammoth Long Red

Prices Subject to
Change Without
Notice



Salzer's Fireball Beet

A Specially Selected Strain

An Extra Early Maturing Beet—Unequalled for Table Use—A Beet Without a Superior—Unexcelled in Appearance

167—To those who recognize the immense value of selective strains we commend Salzer's Fireball. The carat mark of perfection radiates from its every characteristic. It leads all others full many a league. This beet has no superior. For market purposes it is a popular favorite everywhere as its attractive appearance, perfect globe shape catch the fancy of the most critical buyers. Much superior in quality to the Egyptians, having very fine grained, rich and exceedingly tender flesh of superlative quality. The leaves are small, upright, of rich purple color, and borne on slender stems, occupying but a small portion of the bulb. The roots are uniformly medium sized. The surface is remarkably smooth. It has a very small tap root. The color of the skin and flesh is a brilliant, dark fiery red, the richest, darkest red of any beet. This intensity of color is retained when cooked. Fireball is equally valuable for early frame work and for the open ground. It will give the best satisfaction to all whether they grow for pleasure or profit. See illustration.

Price: Pkg., 10c; oz., 45c; ¼ lb., 75c; 1 lb., \$2.50, postpaid.

Salzer's Red Beauty

EXTRA EARLY BEET

A Beet with a World-Wide Record
—Remarkable for its Flavor

166—Never has the superlative quality and phenomenal returns "Earmarked" a Beet with a more generous and lavish public approval than they have the Red Beauty.

It is scientifically bred to the acme of perfection.

It has proven, the republic over, as positively one of the earliest turnip-shaped beets grown. It has measured up to every implication of its name for uniformity, shape and attractiveness.

The roots are always smooth, with a small tap-root. Is of medium size, about 3 inches in diameter. The flesh is fine grained, always free from all woody fiber, exceptionally fine quality and sweet flavor. The color of the skin and flesh is a deep red, the darkest of any beet, and is retained when cooked, making the beets most attractive for both canning and pickling. The leaves are dark green and shaded with red, are very small and upright growing, allowing close planting.

Market gardeners are all pronounced in saying: "It is one of the earliest, finest, round, blood-red beets in existence." It is perfect in all its requirements, excellent in its flavor, quick in its growth, handsome in its appearance. It would take fifty pages of this catalog to print the testimonials received on Salzer's Red Beauty Beet from our customers.

Aside from exhibiting the above points, the roots of beets used for stock seed are notched to make sure of the color and graining. The high class of our beet seed is one of the prides of our business. We know our beet seed cannot be excelled.

Price: Pkg., 10c; oz., 45c; ¼ lb., 75c; 1 lb., \$2.50, postpaid.



NO TIME
LIKE THE
PRESENT TO
PLAN A
GARDEN

CROSBY'S EGYPTIAN BEET

The Sure Money Maker

Crosby's
Egyptian Beet

158—Having in mind that the greatest setback to growing Beets is invariably from the absolute indifference displayed in the choice of varieties, we commend this particular strain as one in which we consider a mistake cannot possibly be made.

It is in almost universal use throughout the world today by market gardeners, which stands as a monument to its magnificent quality and money-making value.

One of the earliest and best strains of Beets, ready for the table in about 40 days. It is a decided improvement over the well-known Extra Early Egyptian, being equally as early, but larger and more round in form. The roots run uniform in size and shape, have small tops, just right for early bunching. The flesh is deep red, sweet, tender, and of excellent quality. Crosby's Egyptian is fit for the market earlier than most other kinds. It develops its fine turnip shape already in the early stages of its growth and on that account it is also preferred to most other kinds, which take a much longer time to grow to a proper marketable form.

Our strain is exceptionally fine. Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.75, postpaid.

LONG SMOOTH BLOOD RED

171—It is of deep red color, almost black, rich, delicious flavor, keeps solid and fresh throughout the long Winter. Cooks sweet, tender and crisp, is very desirable for pickles and in every way may be considered the standard long Beet for the market and the home gardener.

The long, slender roots grow largely under ground; are, when mature, about 2 inches in diameter and 10 inches long. They are ready for the table in about 60 days. They are very prolific, as much as 10' to 12 tons having been grown per acre. Foliage, dark crimson. Price: Per pkg., 10c; oz., 15c; ¼ lb., 45c; lb., \$1.50, postpaid.

162—EARLY BLOOD TURNIP. The root is medium sized, round, of dark red color and fine quality. Price: Pkg., 10c; oz., 15c; ¼ lb., 45c; lb., \$1.50, postpaid.

157—CRIMSON GLOBE. A splendid,

handsome, extra early variety producing roots which are almost globe-shaped, of quite large size and have dark flesh of the finest quality. Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.75, postpaid.

163—EARLY ECLIPSE. A very early variety. Perfect globe, blood red, very sweet, crisp and tender. Price: Pkg., 10c; oz., 15c; ¼ lb., 45c; lb., \$1.50, postpaid.

DETROIT DARK RED

NOTE
THE
SHORT,
SMALL
TOPS

DETROIT DARK RED

Delicious Flavor Makes It an Ideal Table Beet

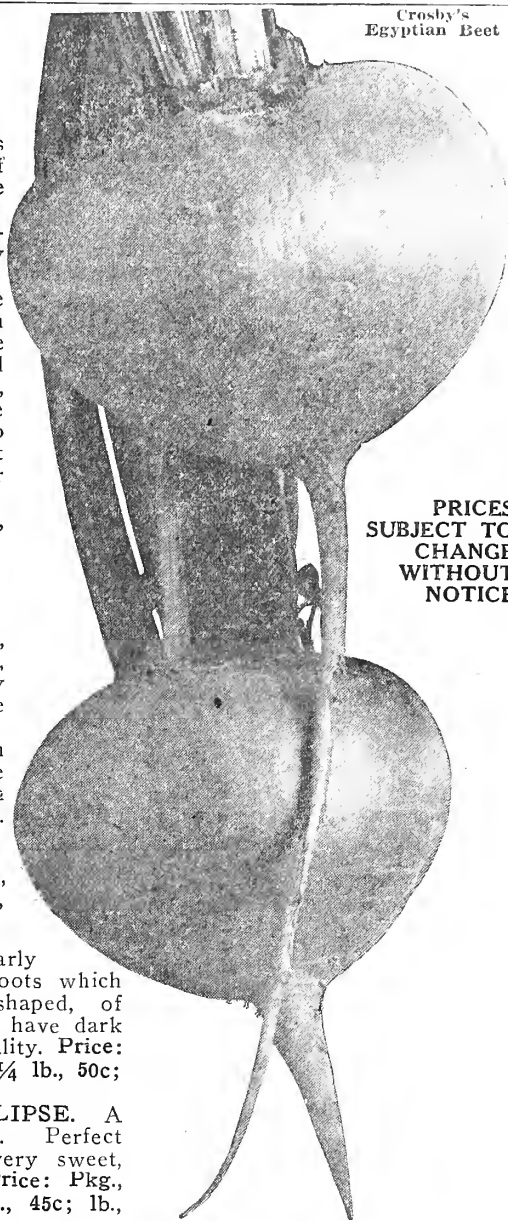
159—Quality in its broadest sense can only be descriptive of Detroit, and many have been the new types that have vanished before its continuous record.

For real, genuine, solid satisfaction, Detroit amazes even its fondest advocates—every characteristic is ideal. For this reason Detroit will always be a "top notcher."

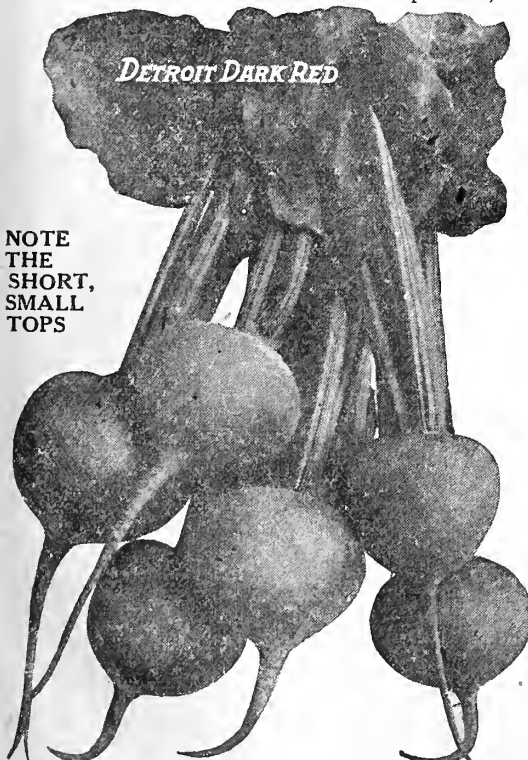
A rather early variety, but ripening later than Salzer's Fireball, Red Beauty and Salzer's Bingen Ball. The Detroit is one of the best of the dark red turnip beets for main crop. The roots are of perfect turnip shape, always smooth, with a small tap-root. The color of the skin is dark blood red and the flesh deep vermilion red, zoned with a lighter shade. The quality is the very best, sweet and tender. Has a handsome and dark rich color and its delicious taste makes it an ideal table Beet. It is also a very desirable sort for the market gardener, as it is fine for bunching and its small, upright growing tops, allowing close planting, making possible the biggest yield per acre of any turnip-shaped variety. Splendid for either summer or fall use, and good for storing over winter.

Price: Pkg., 10c; oz., 25c; ¼ lb., 60c; lb., \$2.00, postpaid.

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PRICES
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NOTICE



LUCULLUS SWISS CHARD

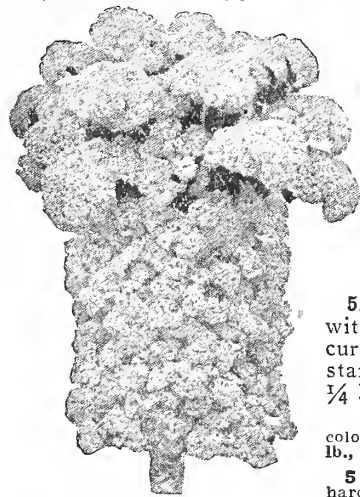
(SPINACH BEET)

172—Eminent Garden authorities do not hesitate to acclaim the praises of Lucullus Swiss Chard. It produces more food for the table than almost any other vegetable, and it also requires less care; it yields a constant crop from June to Winter. The leaves are used for greens, the same as Spinach or Beet Tops, and are fully equal in quality to the Spinach. They can also be used all Summer when Spinach is not available. When the leaves grow larger, the large, broad, pure white stems and midribs are used and cooked like Asparagus or made into very good pickles. Grows 2 to 2½ feet high, produces very thick and broad stalks like Rhubarb. The leaves are heavily crumpled, like Savory Spinach, and are very tender and of fine flavor. Price: Pkg., 10c; oz., 20c; ¼ lb., 55c; lb., \$1.85, postpaid.

169—LARGE RIBBED WHITE. A very delicious vegetable. Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.75, postpaid.



Lucullus



Salzer's Moss Curled Kale

LARGE WHITE BROCCOLI

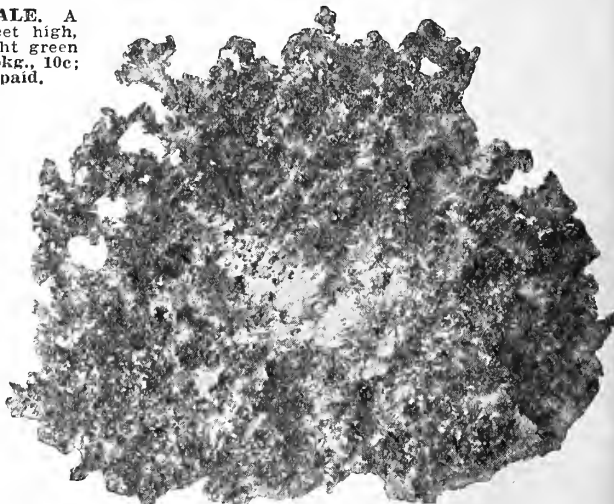
200—The most useful variety, easily grown. The plants are quite hardy, if set outdoors early in Spring the crop will be ready the latter part of September; successional sowings could be made for later cuttings. The heads are very large, firm, pure white, and unsurpassed in quality. Price: Per pkg., 10c; oz., 30c; ¼ lb., \$1.00, postpaid.

SALZER'S MOSS CURLED BORECOLE (KALE)

512—The best and hardiest variety in cultivation. Robust, very compact in growth, with dense moss curled leaves of deep green color. The stems produce a wealth of curly sprouts which are perfectly tender and of a delicious flavor. 30 inches high; stands cold weather and improves in deliciousness. Price: Per pkg., 10c; oz., 40c; ¼ lb., \$1.00; lb., \$3.00, postpaid.

509—SALZER'S DWARF ERFURT. This magnificent novelty is extremely prolific, of light green color and most delicious flavor. Leaves large and curled like parsley. Price: Per pkg., 10c; oz., 40c; ¼ lb., \$1.00; lb., \$3.00, postpaid.

514—TALL SCOTCH GREEN KALE. A hardy, ornamental plant, 3 to 4 feet high, with long deeply cut and curled light green leaves of fine quality. Price: Per pkg., 10c; oz., 40c; ¼ lb., \$1.00; lb., \$3.00, postpaid.



Moss Curled Endive

MOSS CURLED ENDIVE

Highly Ornamental and of Superb Flavor

502—In this day when salads have become a recognized regular table diet, Endive, with its consequent increased demand, has become a much sought for delicacy. With its slightly pungent taste it is decidedly distinct in flavor from other vegetables and seems to admirably fill a needed place.

Much more ornamental than either lettuce or parsley, hence very valuable for garnishing. One of the most attractive plants when blanched by tying up the leaves for a week to ten days before using. Moss Curled is a dense cluster of finely cut-in green leaves which are very crisp and tender; 10 to 12 inches in diameter. Resembles a tuft of moss. Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid.

501—EVER WHITE CURLED ENDIVE. Very light colored leaves, which are crisp and tender; the most attractive sort; 14-16 inches in diameter. Does not require tying up, as it assumes a delightful pungent taste and attractive appearance without blanching. Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid.

500—BROAD LEAVED BATAVIAN ENDIVE (Escarolle). Large, broad leaved, forming a fairly firm head, 16 inches in diameter; blanches nearly white, and is of fine flavor, unsurpassed for salads; also much used for greens; cooked like spinach. Largely grown. Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.75, postpaid.



Salzer's Large American Flag Leek

SALZER'S LARGE AMERICAN FLAG LEEK

531—A splendid vegetable for flavoring soups, etc. Treat same as onions; both leaves and bulbs are used. Leeks are very hardy and the flavor is much improved by freezing. If very white and tender stems are desired, draw up the earth about the stems in the same manner as is done in blanching celery. In fall, plant a few in sand in the cellar for winter use. Large, thick stems of sweet flavor. Price: Pkg., 10c; oz., 35c; ¼ lb., \$1.00; lb., \$3.00, postpaid.

532—LARGE ROUEN LEEK. One of the best. Splendid for flavoring. Very hardy, very thick, snow white stems of delicious flavor. Price: Pkg., 10c; oz., 35c; ¼ lb., \$1.00; lb., \$3.00.

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SALZER'S EARLY SNOWBALL

The Ideal Cauliflower for General Use

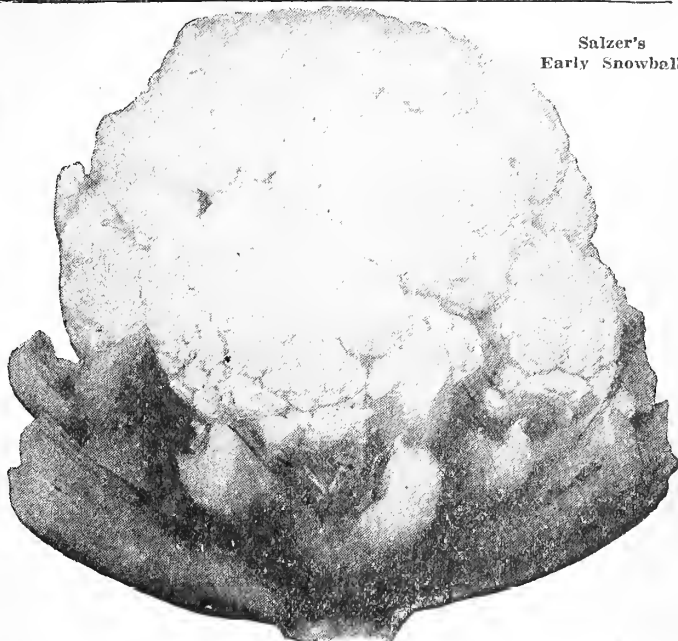
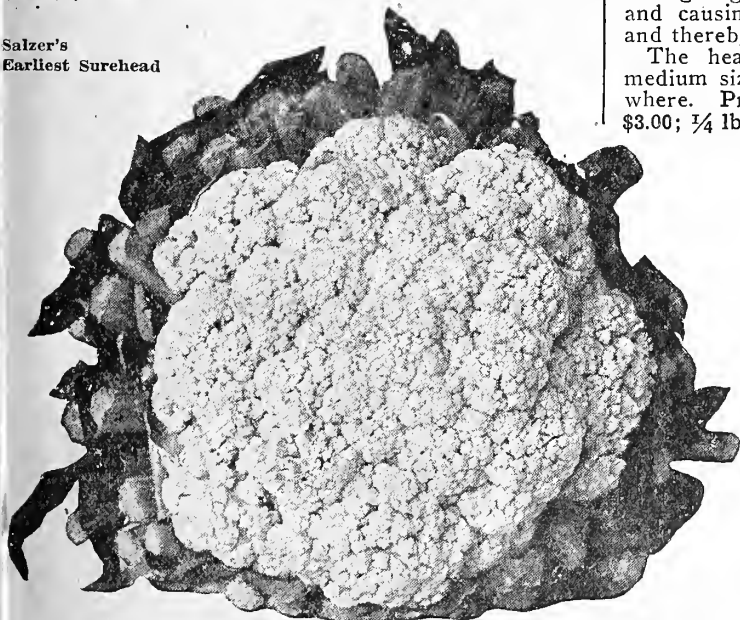
319—Through the silent lessons of observation and the hard knocks of experience we have learned that this variety is the staunch, true, dependable variety to grow.

This variety has attained a degree of excellence that has made it a highly prized strain the world over, proving beyond preadventure that real good pedigreed cauliflower seed is the paramount essential that makes the resultant crop profitable. An extra early variety. Uniform heads of quite large size, handsome form and exquisite quality which are good sellers in any market. We sell very large quantities of this variety to market gardeners. Price: Pkg., 15c; ¼ oz., \$1.00; ½ oz., \$1.75; oz., \$3.00; ¼ lb., \$10.00, postpaid.

SALZER'S EARLIEST SUREHEAD CAULIFLOWER

317—Salzer's Earliest Surehead, developed for a short season, has accomplished wonders, overcome most trying obstacles, it has practically removed every hazard of cauliflower cultivation. Use Salzer's Cauliflower Seed and eliminate the fear of outcome. The largest growers of Cauliflower in the States come to Salzer's. We do not believe there can be found on earth a finer, more tender, surer heading and earlier Cauliflower than Salzer's Surehead. Its close growing, compact habits enable the planter to grow one-third more on the same space of ground than most sorts. The heads are of large size, 10 inches and more in diameter, solid, compact and of a beautiful snow-white color. Price: Pkg., 15c; ¼ oz., \$1.00; ½ oz., \$1.75; oz., \$3.00; ¼ lb., \$10.00, postpaid.

Salzer's
Earliest Surehead



Salzer's
Early Snowball

SALZER'S FIRST CROP CAULIFLOWER

Reputed For Its High Table Quality

321—Comparative tests have proven conclusively that Northern grown Cauliflower seed not only give heavier crops, mature earlier, make the outcome more sure but produce a more highly flavored and luscious table delicacy.

The palatableness of Salzer's First Crop is so noticeably superior that the demand has been nothing short of phenomenal.

Being of dwarf, compact growth, with but a small number of leaves, it is an ideal Cauliflower for forcing during winter and spring. Absolutely certain to head when conditions are ordinarily favorable, and also most uniform in growth, type and maturity, the crops being taken off almost clean at the first cutting. One characteristic of this novelty which is not found with any other kind is the close sitting together of the leaves, enfolding the head tightly and causing the inner leaves almost to cover the flower and thereby avoiding the necessity of early tying up.

The heads are very beautiful, solid, snow white, of medium size, find a ready sale at the highest prices everywhere. Price: Pkg., 15c; ¼ oz., \$1.00; ½ oz., \$1.75; oz., \$3.00; ¼ lb., \$10.00, postpaid.

DRY WEATHER OR DANISH GIANT

316—This variety is of vigorous and dwarf growth, and produces stone-hard and snow-white heads, unsurpassed in quality. The foliage is very heavy, fully protecting the heads, which are less liable to blight in hot weather than those of the earlier sorts. As indicated by the name, for dry, hot climates it is to be preferred to all other sorts, being a sure header there when other sorts fail.

If thoroughly cultivated and well enriched, it is the Cauliflower that gives the highest yield. Price: Pkg., 15c; ¼ oz., \$1.00; oz., \$3.00; ¼ lb., \$10.00, postpaid.

EARLY PARIS

318—Extremely early and dwarf. The heads are white, compact and of the finest quality, but are not as large nor as solid as those of the Erfurt type. Price: Pkg., 10c; ¼ oz., 75c; ½ oz., \$1.25; oz., \$2.25; ¼ lb., \$7.50, postpaid.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

SALZER'S NEW YORK PURPLE EGG PLANT

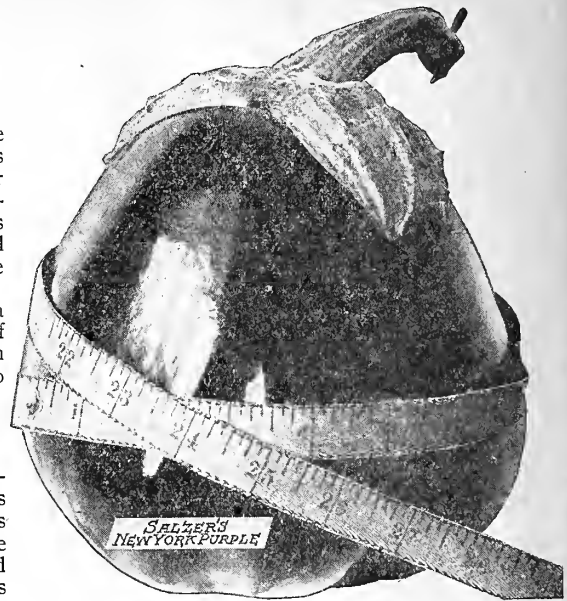
Its Rich Flavor Surpasses Any Vegetable

494—There is no vegetable in the world that affords a more tempting, appetizing table diet than this great delicacy. It is positively the choicest strain for ease of culture as well as for table quality. Many persons have a natural hesitancy about trying to grow vegetables little known to them. It is one of life's greatest mistakes. Start this year, try the Egg Plant—you will be amazed to discover what a wonderfully delightful vegetable it is to grow and to eat.

It is early, extremely prolific and entirely spineless. Extra large fruits, weighing 12 pounds each, with a circumference of 20 to 24 inches, have often been grown of our strain, and as much as 60 pounds of fruit from one plant. The fruits are of deep purple color, quite smooth, and have white delicious flesh. Price: Pkg., 10c; oz., 65c; $\frac{1}{4}$ lb., \$2.00, postpaid.

BLACK BEAUTY EGG PLANT

492—A most desirable variety for the home garden and truckers, especially in the North, as it is quite early, maturing its fruits from 10 to 12 days ahead of the New York Purple. The fruits are broad, thick, symmetrical in shape, more round than the Salzer's New York, of a rich, lustrous purplish black color, and of splendid flavor. Not quite so productive, nor are the fruits usually as large as those of the New York Purple. Price: Pkg., 10c; oz., 65c; $\frac{1}{4}$ lb., \$2.00, postpaid.



SALZER'S EARLY WHITE VIENNA KOHLRABI

A Pleasing Delightful Tasty Vegetable

523—Just how many home growers get down to the basic principle of deliberate, cool calculation of the value each and every vegetable has to the garden, kitchen and table, we do not know. Suffice to say, this should not be omitted if an easy growing but tasty dish is a consideration.

One of the most pleasing, delightful and tasteful vegetables possible to grow.

A very handsome, extremely early variety, with small tops. The bulbs are of medium size, nearly white and of the best quality; it makes a delicious cabbage-flavored dish. The ball of this variety is large enough to be eaten in two months from time of sowing.

Price: Pkg., 10c; oz., 40c; $\frac{1}{4}$ lb., \$1.00; lb., \$3.50, postpaid.

EARLY PURPLE VIENNA KOHLRABI

522—This delicious vegetable is justly popular. Excellent for soups or cooked as turnips. Full cabbage flavor; earlier than cabbage.

Largely grown for table use in Europe. The leaf, stems and bulbs are purple, but in all other respects the same as the White Vienna. The White and Purple Vienna are the best for table use. Price: Pkg., 10c; oz., 40c; $\frac{1}{4}$ lb., \$1.00, postpaid.

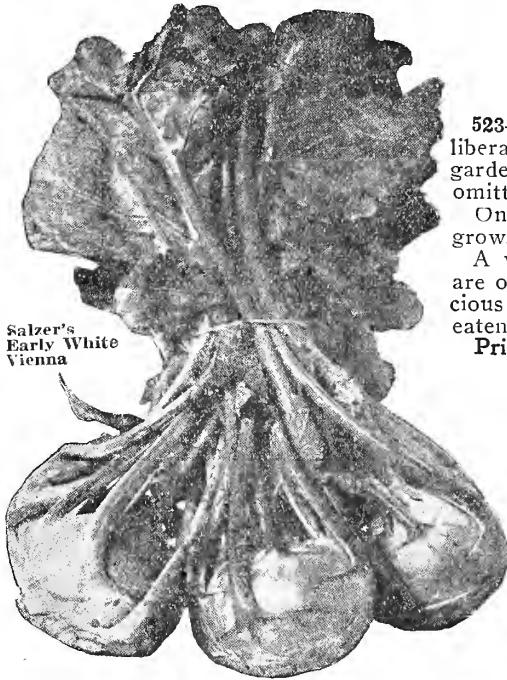
SELECT STRAIN HORSE RADISH

This splendid appetizer cannot be overestimated; 25 plants are sufficient for a small family. The roots grow and increase rapidly in size with each succeeding year. Plant in a corner of the yard where you wish it to grow and you can begin digging the next year.

4112—SELECT STRAIN. Price: Roots, doz., 50c, postpaid. Price by Express: 50 for \$1.75; 100 for \$3.25; 1,000 for \$25.00.

BOHEMIAN HORSE RADISH

4111—It's the finest, richest, largest of all—worth its weight in gold to get a start with. Grows to double the size of the old variety, and is whiter, of superior quality and much earlier, being ready for market in the Fall if planted in Spring. Price: Doz. for 50c; 50 for \$1.75; 100 for \$3.25, postpaid. Price, by Express: 100 for \$3.00; 1,000 for \$25.00.



Salzer's
Early White
Vienna

SALZER'S FRENCH GIANT DANDELION

490—This should not be confused with the wild Dandelion, as it is much superior, having leaves much thicker and almost double the size.

Good for the blood; in France it is largely grown. It is delicious and on account of its extreme earliness is in great demand as a salad; the leaves are also cooked like spinach. Price: Pkg., 10c.

SOUTHERN GIANT OR CHINESE MUSTARD

725—Crimpled, frilled and bushy; leaves often 14 inches long; ready for use in 6 weeks from sowing. Plants yield until frost. Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 45c; lb., \$1.50, postpaid.



Chinese Mustard



Horseradish

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

SALZER'S EXTRA EARLY JERSEY WAKEFIELD CABBAGE

Impossible to Exaggerate Its Merits

214—The great prominence and unusual commercial value of this world famous cabbage is directly traceable to its extreme earliness and remarkable high quality. This strain has the earmarks of selection in superabundance.

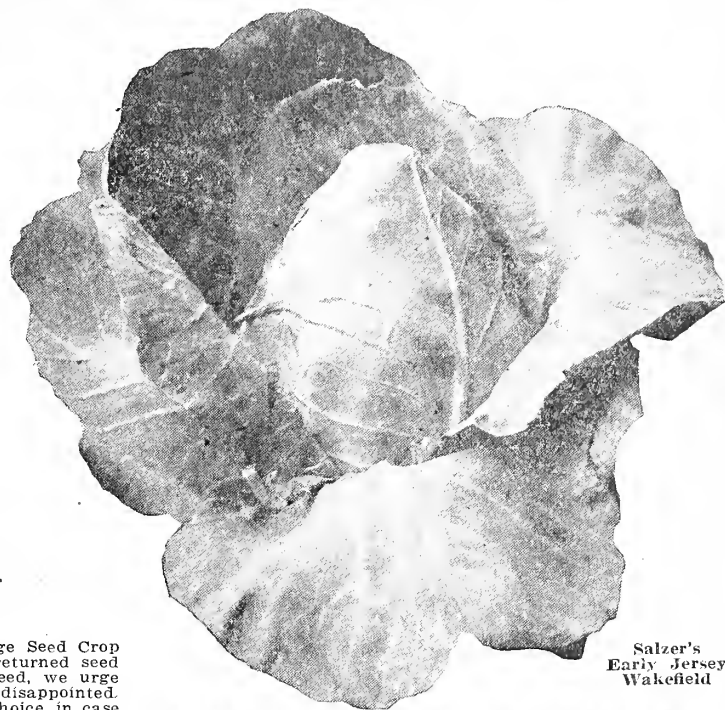
The experience of amateurs and experts alike prove conclusively that Salzer's Jersey Wakefield can be depended upon for big yields, early crops, solid heads, large heads, uniformity and freedom from disease.

It is ready for the market within ten days of Salzer's Lightning and next to Lightning is the best extra early cabbage grown. The plants are short stemmed, with few smooth and thick outer leaves. The heads are of medium size, hard, pointed and of very fine quality. A reliable header; being very hardy, it resists cold and will give good results even under unfavorable conditions. Price: Pkg., 15c; oz., 75c; ¼ lb., \$2.35; lb., \$8.00, postpaid.

CABBAGE PRICES

Never in our fifty-one years' experience has the Cabbage Seed Crop been so near a total failure. Some varieties have not returned seed enough to replant. Those of our customers who want seed, we urge the placing of your order early or you will surely be disappointed. We likewise suggest the naming of a second and third choice in case we should be out of the variety ordered. We assure in no case will we substitute except where absolutely necessary.

The high prices of Cabbage seed will cause much worthless trash to be offered—be careful of your source of supply—buy only from a reliable seedsman.



Salzer's
Early Jersey
Wakefield

LARGE CHARLESTON WAKEFIELD CABBAGE

Singularly Free From Coarseness

212—In this year of economy when a dollar must do its full duty, we recommend a generous planting of this remarkably high bred second early cabbage.

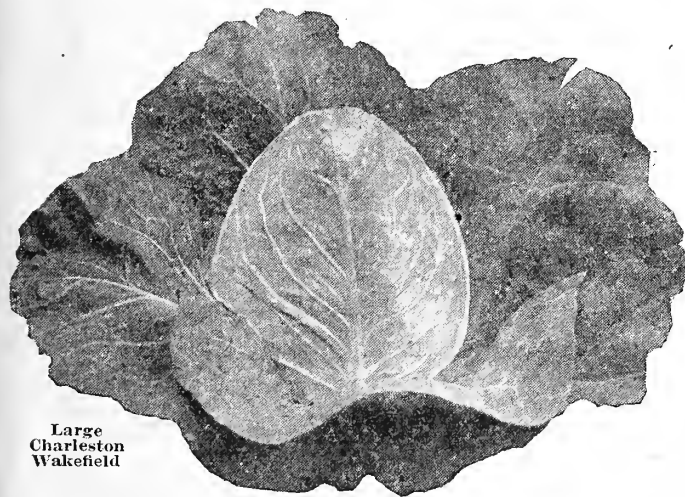
"He who sows Charleston Wakefield will reap the full reward at harvest" is a maxim as true as gospel. It is a sure cropper. Less pointed and fully one-third larger than Jersey Wakefield. The heads are as hard as a rock and weigh from 8 to 12 pounds and more. Deservedly popular with market gardeners to follow Early Jersey Wakefield. A splendid variety for the home garden. Price: Pkg., 15c; oz., 85c; ¼ lb., \$2.50; lb., \$9.00, postpaid.

EARLY WINNINGSTADT

216—The Winningstadt is the latest of the extra early pointed Cabbages. It forms more solid and harder heads than the others, which are of a blue-green color, sharply pointed and very heavy for their size. A good keeper.

It is exceedingly productive, more hardy, stands frost and drought better and suffers less from insects than any other early kind.

Price: Pkg., 15c; oz., 75c; ¼ lb., \$2.35; lb., \$8.00, postpaid.



Large
Charleston
Wakefield

COPENHAGEN MARKET CABBAGE

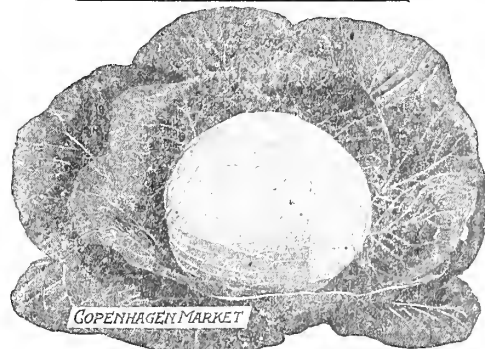
A Cabbage of the Highest Pedigree

244—The best evidence of the wonderful merits of this magnificent cabbage is the fact that every seedsman of note extolls its virtues incessantly. Strictly speaking it is in every respect a thoroughbred. A cabbage of highest pedigree. The great characteristic of this variety is the maturing of the heads all at the same time, thus enabling the harvesting simultaneously and economically.

A few days later than Jersey Wakefield, but produces much larger heads than any other Cabbage equally as early. The heads average about 10 pounds each in weight, are ball shaped, solid and firm, with a small core and of fine texture and splendid quality. The leaves are of light green color, tightly folded together in a remarkably solid and compact form; it has few outer leaves of upright growth, permitting close planting, and has a short stem, growing close to the ground.

Our seed is a pedigreed type of selected northern grown stock.

Price: Pkg., 15c; oz., \$1.00; ¼ lb., \$3.25; lb., \$12.00, postpaid.



COPENHAGEN MARKET

ALL PRICES IN THIS CATALOG SUBJECT TO CHANGE WITHOUT NOTICE

SALZER'S ALL SEASON CABBAGE

The Great All Year Cabbage

227—Let not the merits of other good cabbages blind you to the excellence of this popular favorite. As its name indicates this is an all season variety in every sense of the word. The plants are very vigorous and sure to head even under the most adverse conditions, almost sure to get a crop, no matter when planted. It is also considered one of the best sorts for pickling cabbage for winter use. The heads are very large, nearly round, extremely hard and solid. They are small ribbed and even if planted very late will keep well and are much to be preferred to the big ribbed winter sorts. Our seed is from selected stock. Price: Pkg., 15c; oz., 75c; ¼ lb., \$2.35; lb., \$8.00, postpaid.

SALZER'S GENUINE SUREHEAD CABBAGE

The Home Grower's Pride

249—The history of this magnificent Cabbage would be a fascinating tale indeed, if the wonderful successes of our customers could be here unfolded in detail. Untinted praises fairly roll in about its unparalleled records and genuine merit.

It flourishes under almost absolute neglect. Many of the best gardeners in the country swear by Surehead, as it has gained a reputation equal to its name for forming a perfect head every time. It has every essential of a late cabbage that could be desired. It is similar in most respects to our Giant Flat Dutch. Develops an amazingly solid head of very uniform size and shape. Its eating quality is par-excellence; unexcelled as a combined shipper and keeper. Our seed of Surehead has been bred to a remarkable constitutional vigor that should produce an average of 99 plants of strong, sturdy growth out of every hundred. Price: Pkg., 15c; oz., 75c; ¼ lb., \$2.35; lb., \$8.00, postpaid.



Salzer's
All Season
Cabbage

PREMIUM LATE FLAT DUTCH CABBAGE

253—A popular large, late strain of Flat Dutch type of which SALZER'S GIANT FLAT DUTCH is the finest and largest. Premium Flat Dutch produces large, solid heads of fine quality. Price: Pkg., 15c; oz., 50c; ¼ lb., \$1.75; lb., \$6.00, postpaid.

SHORT STEM DRUMHEAD CABBAGE

254—A little earlier with a shorter stem than Surehead and of more compact growth and with less outer foliage. Very uniform in growth, sure to head, with quite large heads, weighing up to 30 lbs. A very dependable variety. Price: Pkg., 15c; oz., 50c; ¼ lb., \$1.75; lb., \$6.00, postpaid.

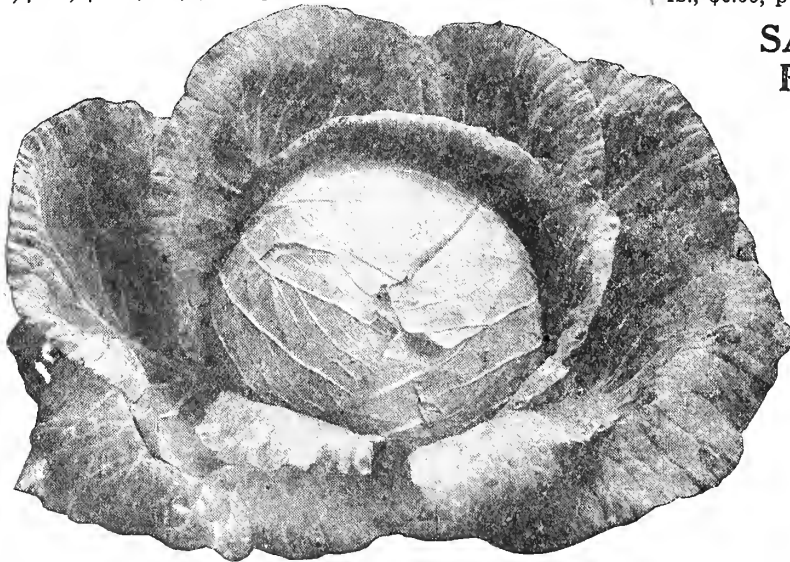
SALZER'S EARLY DWARF FLAT DUTCH CABBAGE

The Earliest Large Heading Variety

228—Perhaps the best passport into the good graces of gardeners that could be given this grand cabbage, is that aside from its large yields, great solidity, compactness and uniformity is that it is the earliest large heading variety of any of the cabbage family.

Its fine large size, shape and immense yields make it of particular value to grow for either home or market. Its admirable appearance and delightfully mild flavor gives it more than passing favor by users everywhere.

It is finely bred, finely veined, crisp and tender. Greatly prized by high class hotels and restaurants on account of the many pleasing, appetizing and palatable ways it can be served. Price: Pkg., 10c; oz., 40c; ¼ lb., \$1.35; lb., \$5.00, postpaid.



Salzer's Early Dwarf Flat Dutch

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

DANISH BALLHEAD CABBAGE

(Hollander)

Withstand Great Extremes of Weather

245—It is a certainty that the introducer of this famous cabbage was imbued with the underlying and primary idea of economical productiveness, for it is self-evident from its every habit.

The invariable choice of this cabbage by professional growers for winter storing for the following early spring sales bear explicit testimony of its exceptional value in this respect. City produce companies with large warehouses scattered throughout the country seldom buy any other variety.

The magnificent heads are nearly round in form, very hard and solid, of bluish green color, never burst, have few but large outer leaves, keep in fine condition until late spring and stand shipping better than any other sort. It is crisp, tender and sweet in flavor, very fine for kraut, slaw, etc. This Cabbage grows excellently on almost all soils and under most conditions, withstanding hot and dry weather, and does not rot from the effects of wet seasons. Has a tall stem, about 6½ inches high. Price: Pkg., 15c; oz., 85c; ¼ lb., \$2.75; lb., \$10.00, postpaid.

233—SUCCESSION. A sure header and excellent keeper. The heads are deep and firm, of light green color. Price: Pkg., 15c; oz., 75c; ¼ lb., \$2.35; lb., \$8.00, postpaid.



Salzer's
Danish
Roundhead

great weight of the heads has been noted by all growers and when the heads were cut from the stalks, to show distinctly the round form, the usual comment was: "Hard as a bullet and heavy as lead." Price: Pkg., 15c; oz., \$1.00; ¼ lb., \$3.25; lb., \$12.00, postpaid.

SALZER'S SELECT CHINESE CABBAGE

(Celery Cabbage)

260—After a number of years of careful selection and rouging, we have, in our Select Chinese, what we believe is the finest and most selective strain of Chinese Cabbage it is possible to produce. Unlike the various tall growing types, our Select Chinese is a very short growing strain; it grows a firmer head, a larger and fuller head, has a much more exquisite white color and is vastly superior in quality.

We have had opportunities of buying Chinese cabbage strains at a reduction in price, but desire to point out to our customers that this is a hardy grown strain, also that we do not handle the foreign grown seed.

Chinese Cabbage should be sown early in the spring for spring use and again in July or August, for fall use. This brings it in at the time of year when it makes a good substitute for lettuce, which then is hard to get.

In appearance, Chinese Cabbage is very similar to Cos Lettuce, but for table use is unexcelled either by lettuce or other cabbage. To those of our customers who have never tried our Celery Cabbage, we suggest that they try it out and satisfy themselves that it is one of the most delicious, tempting, appetizing table delicacies ever introduced. Price: Pkg., 15c; oz., 50c, postpaid.

WE RESERVE THE RIGHT TO CHANGE PRICES WITHOUT NOTICE.

SALZER'S DANISH ROUNDHEAD CABBAGE

(Short Stem)

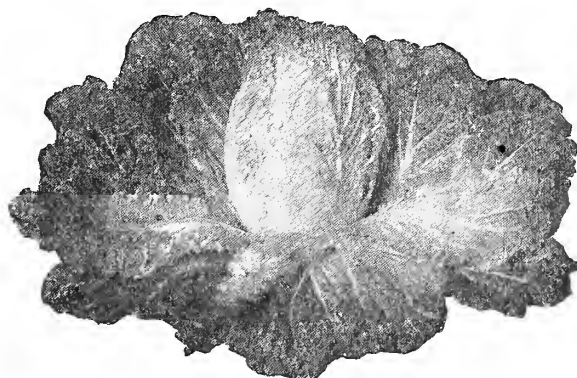
Hard as a Bullet, as Heavy as Lead

246—The measure of success attained by any vegetable is evidenced by its popularity and demand. Many of the old types have vanished before the sterling worth of this grand cabbage. Its remarkable solidity, few outer leaves, short stems, and splendid keeping qualities have heralded its fame like magic. For cool districts it is a marvel.

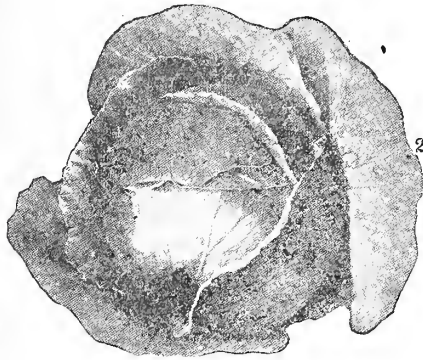
It is of more vigorous growth than Ballhead and therefore better able to resist blight and other diseases. The heads are even larger, although they mature from one to two weeks earlier, but in most other respects the two sorts are identical.

It is a fine, round head, very immune from diseases, bugs and worms, extremely hardy, does well under adverse circumstances, and pleases the most critical market gardener on earth.

The heads are set on short stalks, have few outer leaves. They are extremely hard and solid, of sweet flavor, crisp and tender texture; the interior leaves blanch to the purest whiteness. The heads are set on short stalks, and when the heads were cut from the stalks, to show distinctly the round form, the usual comment was: "Hard as a bullet and heavy as lead." Price: Pkg., 15c; oz.,



Salzer's Select Chinese Cabbage



Danish Stonehead

It is the best keeper of any of the Red Cabbages. Most desirable for the housewife in slicing for slaws, salads, etc. Price: Pkg., 15c; oz., \$1.25; ¼ lb., \$4.00, postpaid.

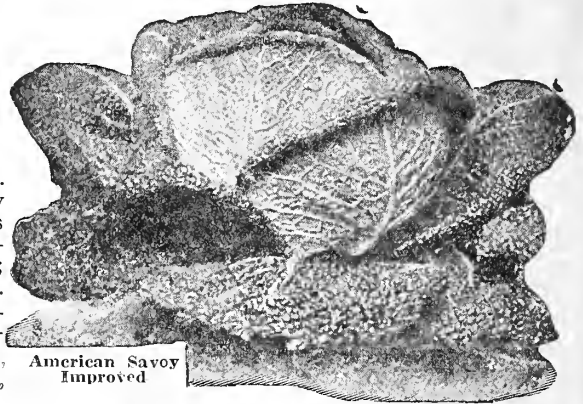
274—**EXTRA EARLY RED ERFURT CABBAGE.** The earliest of the Red Cabbages. Small, handsome, hard heads of blood red color, which are of very fine quality and are much used for pickling. Price: Pkg., 15c; oz., \$1.25; ¼ lb., \$4.00, postpaid.

IMPROVED AMERICAN SAVOY CABBAGE

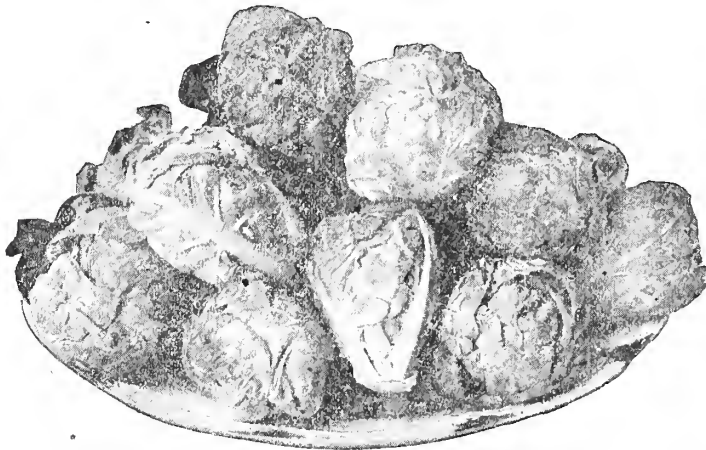
BEST FLAVORED CABBAGE WE KNOW

284—Has a decidedly pleasant, delightful agreeable flavor. This Savoy or crimped leaved cabbage should be in every garden and where once used will be planted again, as the leaves are more tender, of milder, sweeter flavor than the smooth-leaved varieties. It is most delicious after having been frosted; it is then marrow-like and not surpassed by cauliflower in flavor.

This is the finest late variety, very sure heading and producing large, solid heads of densely crimped leaves, the interior beautifully blanched and of delicious flavor. Short stemmed, vigorous plants with few outer leaves; keeps well. Price: Pkg., 15c; oz., 45c; ¼ lb., \$1.50, postpaid.



American Savoy Improved



Salzer's Pedigreed Improved Dwarf Brussels Sprouts

SALZER'S PEDIGREED IMPROVED DWARF BRUSSELS SPROUTS

205—This melting, luscious vegetable is unquestionably one of the choicest and most appetizing morsels ever set on a table. While in appearance they resemble miniature cabbage, they vastly excel the most tender and choicest cabbage ever grown. This exceptionally hardy type is easy to cultivate. Can be left in the ground long after frost, as hard frost enhances its eating qualities to a considerable degree. We have created an unprecedented demand for our Pedigreed Hamburg all over the United States, owing to its remarkable juicy tenderness and strong, robust, healthy growth. We consider it incomparable. (See illustration.) Price: Pkg., 15c; oz., 50c; ¼ lb., \$1.75; lb., \$6.00, postpaid.

HERBS, ETC.

The following medicinal herbs are so well known that they need no special description. We urge all to plant same. What is more helpful to babies than Fennel tea? And just think of the good Sage tea, Anise and all the other sorts, too! You will want some, if not for medicinal purposes, then for flavoring. The package of mixed Herbs for 10c is very popular.

| Pkg. | Oz. | Postpaid | ¼ Lb. | Lb. |
|----------------------|-------|-------------|-------|-----|
| 1242—Anise | | 10c | | |
| 1244—Basil, Sweet | | 10c | | |
| 1246—Borage | | 10c | | |
| 1249—Caraway | | 10c | | |
| | lb. | \$1.00; 10c | | |
| 1277—Catnip | | 10c | | |
| 1253—Coriander | | 10c | | |
| 1254—Dill | lb. | 60c; 10c | | |
| 1255—Fennel | | 10c | | |
| 1256—Florence Fennel | | 10c | | |

Write
for
Prices

| Pkg. | Oz. | Postpaid | ¼ Lb. | Lb. |
|---------------------|-------|----------|-------|-----|
| 1260—Lavender | | 10c | | |
| 1261—Sweet Marjoram | | 10c | | |
| 1262—Mint, Pepper | | 20c | | |
| 1263—Mint, Spear. | | 20c | | |
| 1265—Rosemary | | 10c | | |
| 1267—Saffron | | 10c | | |
| 1268—Sage | | 10c | | |
| 1269—Summer Savory | | 10c | | |
| 1272—Thyme | | 10c | | |
| 1273—Wormwood | | 10c | | |

Write
for
Prices

| PLANTS. | Each | Per 6 | Per 12 |
|----------------------------|-------------|--------|--------|
| Tarragon Plants (Estragon) |\$0.25 | \$1.25 | \$2.00 |
| Spearmint Plants |20 | 1.00 | 1.75 |
| Sage Plants |20 | 1.00 | 1.75 |

1281—**MIXED HERBS.** A package usually will produce enough plants of any one variety desired for flavoring or medicinal purposes. Price Mixed Herbs: Pkg., 10c, postpaid.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

Salzer Lightning Cabbage

Salzer's Great Early Cabbage Specialty
A Money Laden Opportunity to All Who Grow It

218—While "a man's life consisteth not in the abundance of the things which he possesseth" it is but human for him to desire the most for his efforts. This should be the bent of his outlook and the goal of his conscious endeavor. Right here let us add that we believe today more Home and Professional Gardeners depend on Salzer's Lightning for a big yielding extra early Cabbage than any other.

It reduces cabbage growing to a certainty. Is a money-laden opportunity to every grower; spells success to every gardener. Overcomes the perplexing cabbage problems. Is the acme of solid, substantial merit. Raises cabbage growing to success. A multiplicity of virtues. The cashable cabbage experience of a lifetime. The Keystone of Cabbagedom. The dependable where quality is required.

Salzer's Lightning is a specially selected Northern grown strain of exceptionally vigorous seed, developed to mature a uniform head and shape in a very short season.

"Lightning" for thirty years has remained as one of the acknowledged greatest and earliest cabbage ever introduced.

LIGHTNING WILL DISCOUNT ANY OTHER EARLY VARIETY AND EXCEL IT IN EARLINESS FULLY 10 DAYS OR MORE. OUR LIGHTNING is ripe and solid when most sorts are still in leaves. It is simply unexcelled in earliness, richness, deliciousness of flavor and all the splendid qualities that go to make a good cabbage.

Price of Salzer's Lightning Cabbage: Big pkg., 15c; oz., 85c; ¼ lb., \$2.75; 1b., \$10.00, postpaid.



**BIG PROFITS
FROM LITTLE
GARDENS
GROW**



**Salzer's
Lightning
Cabbage—
The
Unexcelled**

Salzer's Giant Flat Dutch Cabbage

**Wide Range of Adaptability Its Predominating
Feature. Best Keeper, Surest Header,
Largest Cabbage**

250—The almost inconceivable magnitude in which this Cabbage is so universally used demonstrates beyond question that it gratifies and satisfies the fondest expectation. The infinite possibilities for profit and pleasure in growing this superb Cabbage are almost beyond the comprehension of the amateur and professional grower alike.

Where cabbage growing is carried on in huge proportions, the acreage of Salzer's Giant Flat Dutch has reached a magnitude unequalled by any late cabbage. Its wide range of adaptability to soils and climates is the dominating feature so conspicuously responsible for its greatest popularity.

For sureness in heading and regularity in growth, **SALZER'S GIANT FLAT DUTCH** is unexcelled. No words of praise are too high for its merits. It forms every time, very large and at the same time, very hard, solid heads, uniform in shape, color and handsome appearance. It has a very short stem, is a very compact grower, forms few loose leaves, which turn in the head, and if planted closely will yield enormous crops. It keeps well until late in spring, and is good for shipping. There are many magnificent strains of Cabbage seed offered in this catalog, but we think we can safely say that **SALZER'S GIANT FLAT DUTCH** is surpassed by none.

Its largeness of head is very pronounced. Remarkable for its uniformity in size and shape. Unsurpassed for Flavor; Unexcelled for slicing; Exceptionally fine grained; Delightfully crisp and tender; Unusually mild and sweet; Pre-eminent as a keeper; Attractive, creamy white; The King of Winter Cabbages; very heavy yielder; Noticeable ease in culture; a specially selected strain of pronounced merit.

250—Price, Salzer's Giant Flat Dutch Cabbage: Per pkg., 15c; oz., 85c; ¼ lb., \$2.75; per lb., \$10.00, postpaid.

Wisconsin Hollander Cabbage

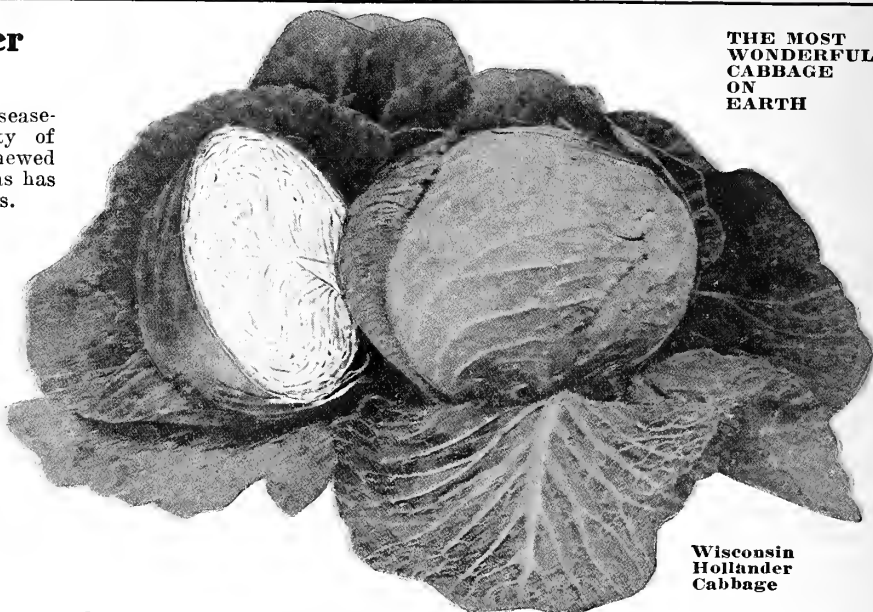
259—The introduction of this disease-resistant cabbage by the University of Wisconsin has set in motion a renewed interest in cabbage cultivation such as has never been known in the United States.

Its disease resisting qualities are amazing. In many Wisconsin districts of cabbage growing sections, where "Yellows" or "Yellow Rot" had caused fields to be abandoned, this remarkable revitalized strain has enabled growers of this great money-making crop to again grow big crops of large, sound, high quality cabbage. Its other characteristics are the same as the Ballhead or Hollander Cabbage, page 21.

If the seed was three times the price, it would still be a better investment, a cheaper purchase, than the usual strains of seed.

Price: Pkg., 20c; oz., \$1.50, postpaid.

THE MOST
WONDERFUL
CABBAGE
ON
EARTH



Wisconsin
Hollander
Cabbage

THIS LITTLE
GIRL HAS
A GARDEN—
HAVE
YOU?



Salzer's
4th of
July

Salzer's 4th of July Sweet Corn

The Largest Eared, Heaviest Yielding, Extra
Early Sweet Corn

373—Like the great peaks that stand out from the ordinary mountains, so the merits of Salzer's Fourth of July stand out from among the many varieties of Sweet Corn. From our wide range of observation we are firmly convinced that of all the vegetables combined the human race relishes and craves for the first early Sweet Corn the most.

Sweet Corn—nice, luscious, extra early Sweet Corn, is one of the real, genuine treats of mankind. Every person's mouth waters for this delicious vegetable in which the anticipation is almost as delightful as the realization. The yearning for more lingers and lingers, leaving an insatiable craving for another feast—this is the joy and the pleasure that makes life worth while.

Extra Early 4th of July is the luxury of the masses—from our sales it would seem as if the whole of America indulged in its toothsome pastime.

We have been practicing for years the most careful selection with Independence. It has a Highly Developed Quality. It is the Earliest Sweet Corn grown. It has the largest ear of all early Sweet Corns. It is a genuine delight to sink the teeth into its large, luscious kernels. It is the most productive Sweet Corn grown. It is symmetrical, handsome and attractive. The ear is about 10 inches long—eight to ten rows. The stalks grow about 5 feet high. We grow our stock of Independence here in Wisconsin to retain its earliness, which assures its constitutional vigor.

Quite often reports have reached us of ears of our Independence Corn having been in edible condition in 50 to 60 days from planting the seed, and if sown in the fore part of May in our section in a favorable season, luscious ears of this variety will surely be ready for the table by July the 4th.

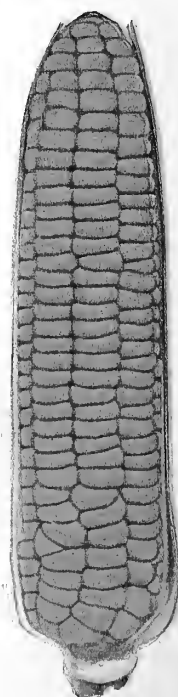
Price: Pkg., 10c; lb., 40c, postpaid. Price, by Express: Pkg., 10c; lb., 35c; 5 lbs., \$1.50; 12½ lbs., \$3.15; 50 lbs. (bu.), \$10.00.

Golden Bantam Sweet Corn

(For full description, see page 25)

No. 372—Price: Pkg., 10c; lb., 40c, postpaid. Price, by Express: Pkg., 10c; lb., 35c; 5 lbs., \$1.45; 12½ lbs., \$2.85; 50 lbs. (bu.), \$9.00.

No. 1557—One package each of Wisconsin Hollander Cabbage, 4th of July and Golden Bantam Sweet Corn, 30c, postpaid.



Salzer's
Golden Bantam

ALL PRICES IN THIS CATALOG SUBJECT TO CHANGE WITHOUT NOTICE

Just as Luscious as It Looks!

Salzer's
Mammoth
White Cory
Corn

SALZER'S MAMMOTH WHITE CORY CORN

THE TIME TRIED RELIABLE THAT NEVER
DISAPPOINTS

374—You do yourself an injustice if you rob yourself of the opportunity and delight of serving this luscious sweet corn to yourself, family and friends this coming summer.

It is not only one of the most popular varieties in the country, but it is a time tried, reliable sort that never disappoints. It is an almost universal custom to grow White Cory, even though other Sweet Corns are cultivated.

One of the best early varieties and largely planted by market gardeners to follow such extra early sorts as Salzer's Independence and Peep O'Day, it being about a week later than these kinds. A finely bred, real sweet corn, with handsomely symmetrical ears, maturing as early and being fully as long, but having four more rows, than the old Cory, and unlike this old variety, the kernels are sitting close together, so that there is no lost space on the cob. The plants are vigorous growers, of medium size; they are very prolific. The ears are seven to eight inches long and twelve rowed. The grain is large, broad, very white and of sweet, delicious quality. Price: Pkg., 10c; lb., 40c, postpaid. Price by Express: Lb., 35c; 5 lbs., \$1.45; 12½ lbs., \$2.75; 50 lbs., \$9.00.

WHITE EVERGREEN CORN

400—A beautiful, very white, large-eared Evergreen variety, an improvement of the old Stowell's. It is of more vigorous growth, produces larger ears with deeper kernels of finer quality, and matures earlier than the old variety. Grains pure white, very sugary, ears keep a long time in edible condition. Price: Pkg., 10c; lb., 35c, postpaid. Price by Express: Lb., 30c; 5 lbs., \$1.25; 12½ lbs., \$2.25; 50 lbs., \$8.00.

EARLY MINNESOTA CORN

369—A favorite old variety, and one of the most productive early sorts. The stalks grow six feet high, produce eight-inch long ears, which are covered with 8 to 10 rows of broad kernels of tender and sweet flavor. A good variety for the market and the private garden. Price: Pkg., 10c; lb., 35c, postpaid. Price, by Express: Lb., 30c; 5 lbs., \$1.10; 12½ lbs., \$2.35; 50 lbs., \$8.50.

SALZER'S GOLDEN BANTAM CORN

THE ACME OF SWEETNESS

For Illustration, See Page 24.

372—It is not an extravagant claim to make when we say this is unquestionably the sweetest, the richest, the most deliciously flavored corn in the world.

Its flavor is exquisite, it's superb, it's glorious, it's magnificent.

Its extreme hardiness permits planting earlier and in colder and damper soil than other varieties. It is 10 days later than Salzer's Independence. Many of our customers are planting it at regular intervals to obtain a continuous supply during the season and in our latitude it can be sown as late as the middle of July and will furnish corn for the table before frost. The stalks grow from 3½ to 4 feet in height and produce 2 and more good ears, which are 6 to 7 inches long and of a bright golden yellow color when ready for the table. It has to be tasted to be appreciated. It is the sweetest, most luscious honeyed, sugary and toothsome corn produced on earth. Market gardeners will find Golden Bantam a well paying crop throughout the season. Our strain is a decidedly superior one. Price: Pkg., 10c; lb., 40c, postpaid. Price, by Express: Lb., 35c; 5 lbs., \$1.45; 12½ lbs., \$2.85; 50 lbs. (bu.), \$9.00.

EARLY EVERGREEN CORN

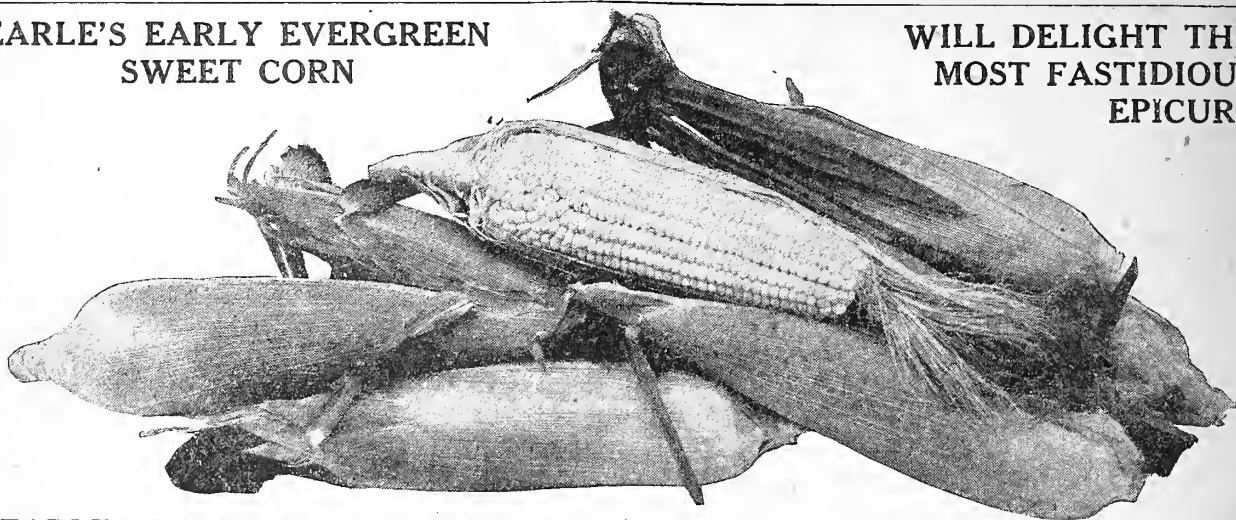
395—Slightly smaller ears than those of the Stowell's, but fit for the table from a week to 10 days earlier. This variety ought to take largely the place of the Stowell's in the Northern States. It remains in good condition as long as any other Evergreen, and has all the good qualities of the older variety. Ears seven to eight inches long, with 16 to 20 rows of deep grains of the very best quality. A standard main crop variety for the home garden and for the market, also much used by the canners. Price: Pkg., 10c; lb., 35c, postpaid. Price, by Express: Lb., 30c; 5 lbs., \$1.10; 12½ lbs., \$2.35; 50 lbs., \$8.50.

394—EARLY CHAMPION. Medium early; large eared. Price: Pkg., 10c; lb., 40c, postpaid. Price, by Express: Lb., 35c; 5 lbs., \$1.45; 12½ lbs., \$2.75; 50 lbs., \$9.00.

375—PEEP O'DAY. Much planted in the Northwest, a first-class extra early corn. The ear is small, rarely over 5 inches in length, with 8 to 12 rows of kernels. Price: Pkg., 10c; lb., 40c, postpaid. Price, by Express: Lb., 35c; 5 lbs., \$1.45; 12½ lbs., \$2.75; 50 lbs., \$9.00.

ALL CATALOG PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

EARLE'S EARLY EVERGREEN SWEET CORN



**WILL DELIGHT THE
MOST FASTIDIOUS
EPICURE**

EARLE'S EARLY EVERGREEN CORN

A Trial Will Verify All We Claim

393—We feel inclined to smile at the simple tastes of our grandfathers when we recall the old tough types they used to eat compared to this exceptionally sweet, succulent variety.

There is more Earle's Early Evergreen Corn planted today for second early than any 10 varieties put together, and there is a reason for this. It is the finest and the earliest of the large-eared intermediate varieties which fill up the gap between the early and late corns.

The ear measures 10 to 12 inches. In color the kernels are pure white, and are very sweet, tender and palatable. Earle's Early Evergreen is a prolific variety and matures its ears from 60 to 70 days, depending on location and character of soil. The large, well-filled ears command a quick sale in any market where there is a demand for really choice early Sweet Corn.

Price: Pkg., 10c; lb., 40c, postpaid. Price by Express: Lb., 35c; 5 lbs., \$1.50; 12½ lbs., \$3.15; 50 lbs. (bu.), \$10.00.

SALZER'S COUNTRY GENTLEMAN SWEET CORN

A Genuine Treat for the True Lover of Sweet Corn

392—It is not surprising this corn gains in popularity each year for in it man's corn ideal seems to have almost reached materialization. It is a corn of national reputation, noted for its exquisite tenderness, admired for its deep kernels and loved for its ease of culture.

One of the very sweetest and delicious of all sugar corns; ears extremely large, averaging 9 inches. The kernels, irregularly arranged on the cob, are very deep, slender, and lusciously sweet. The stalks are six to seven feet high, very prolific, often bearing three to four ears.

This is called the finest of all sweet corn for private table. It is of delicious quality, ripening 6 days before Evergreen and will delight the most fastidious epicure.

Price: Pkg., 10c; lb., 45c, postpaid. Price by Express: Lb., 40c; 5 lbs., \$1.50; 12½ lbs., \$3.50; 50 lbs. (bu.), \$12.00.

STOWELL'S EVERGREEN CORN

402—Tangible evidence of the high quality and merits of this variety is exemplified in its great demand and immense popularity.

Best known, best advertised, best loved of all late Sweet Corns, and hence it comes that there is more Stowell's Evergreen Sweet Corn planted for late, than of all other late varieties put together. Stowell's Evergreen does splendidly everywhere and seems to fill the bill to perfection. Now, our strain is vastly superior to the bulk offered. It has been carefully grown for seed, and is sure to give great satisfaction. The ears are very large—we have seen them 10 to 11 inches long; deliciously sweet, and will outsell the common varieties of late Sweet Corn two to one. Price: Pkg., 10c; lb., 40c, postpaid. Price by Express: Lb., 35c; 5 lbs., \$1.45; 12½ lbs., \$2.75; 50 lbs. (bu.), \$9.00.

SALZER'S SELECT POPCORN

SALZER'S SILVER BALL

420—Enormously productive, tender and crisp; the most delicious of all; pops readily and very large. It is the Corn for everybody to plant. A package will be sufficient for family use. Give the boys an acre on the farm to plant pop corn for the market. It pays. Price: Pkg., 10c; lb., 30c, postpaid. Price by Express: Pkg., 10c; lb., 25c; 5 lbs., 90c; 15 lbs., \$2.25; 50 lbs., \$6.00.

WHITE RICE

423—One of the finest, most prolific Pop Corns grown; largely planted. Price: Pkg., 10c; lb., 30c, postpaid. Price by Express: Pkg., 10c; lb., 25c; 5 lbs., 90c; 15 lbs., \$2.25; 50 lbs., \$6.00.

QUEEN'S GOLDEN

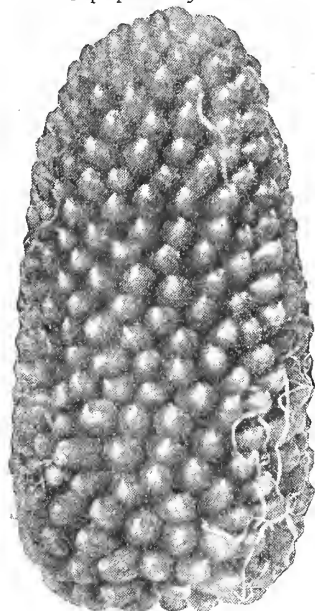
418—A splendid sort of exceeding tenderness and delicate taste; fine for all purposes. Price: Pkg., 10c; lb., 30c, postpaid. Price by Express: Pkg., 10c; lb., 25c; 5 lbs., 90c; 15 lbs., \$2.25; 50 lbs., \$6.00.

DWARF BABY RICE OR TOM THUMB

422—A very dwarf growing fine Pop Corn. Price: Pkg., 10c; lb., 40c, postpaid. Price by Express: Pkg., 10c; lb., 35c; 5 lbs., \$1.50; 15 lbs., \$4.25; 50 lbs., \$12.50.

424—CORN FOR POPPING PURPOSES. Per lb., 25c, postpaid. Price by Express: Lb., 20c; 5 lbs., 75c; 10 lbs., \$1.25; 100 lbs., \$10.00.

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Tom Thumb



White Rice

SALZER'S EARLIEST CUCUMBER

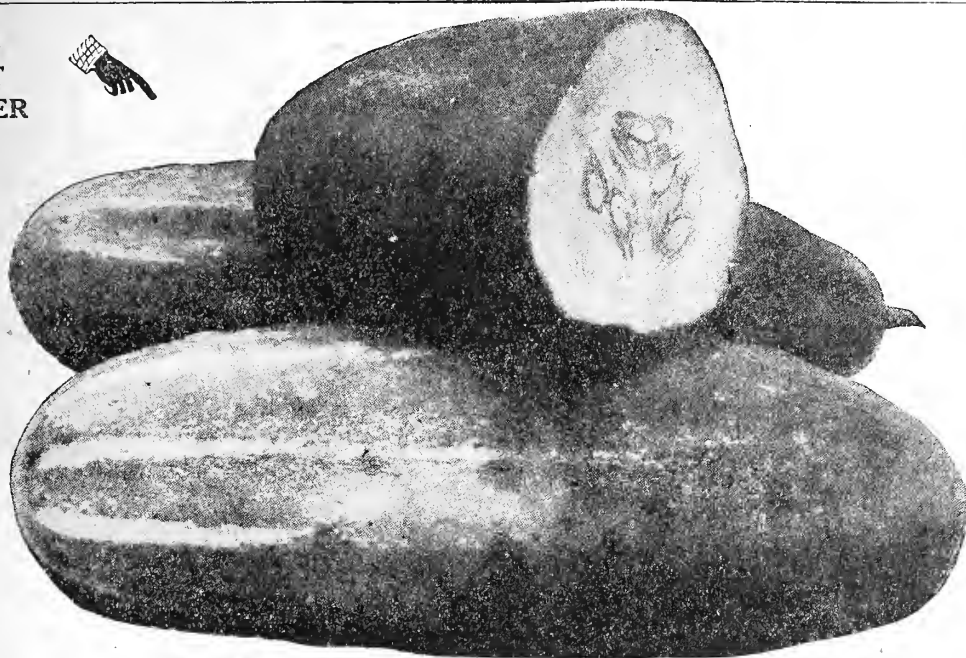


A
REAL
GENUINE
PEDIGREE
CUKE

A
SELECT
STRAIN

YOUR
COUNTRY
NEEDS
YOUR
HELP

PLANT
A
GARDEN



SALZER'S EARLIEST CUCUMBER

Combines Every Desirable Feature

442—Analytically—this cucumber portrays an array of essentials the comprehensiveness of which is amazing.

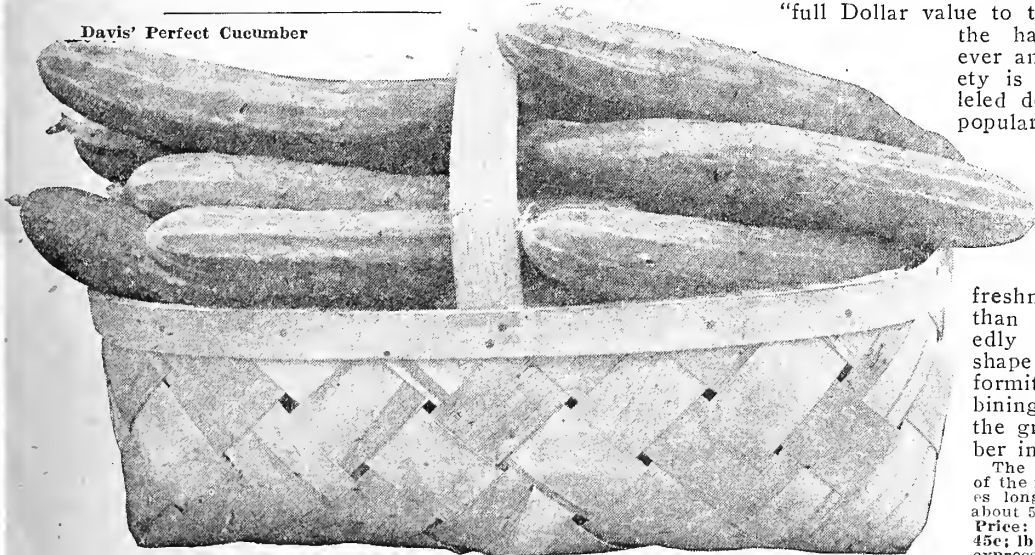
The first fruits of pickle size can be gathered in 45 days and large fruits for slicing will be ready in about 50 days from sowing.

The Cucumbers are of symmetrical, straight form, very uniform in shape and size, averaging 3 to 10 inches in length, of intensely rich, dark green color, shading to a paler one at the blossom end and present the finest appearance at the market.

The flesh is white, fine grained, solid, with comparatively few seeds, and the flavor excellent. It is one of the finest cucumbers for slicing and considered by many the best for small pickles. The vines are very vigorous, quite healthy, very productive, bearing continuously until frost.

Largely used by truckers and is an ideal cucumber for the home garden. Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 45c; lb., \$1.35, postpaid. Price, by Express: Pkg., 10c; lb., \$1.30; 5 lbs., \$6.25.

Davis' Perfect Cucumber



SALZER'S IMPROVED WHITE SPINE CUCUMBER

The Garden Gem

438—Any individual with a germ of comprehension would after a trial of this sterling variety concede it "A Crowning Tribute" to the Cucumber family.

A selection of the Arlington White Spine, only a few days earlier. The fruits are slender, medium sized, of straight, symmetrical form and glossy green color. They are of attractive appearance and are excellent for the market and for shipping; largely planted by southern truckers.

Price: Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 40c; lb., \$1.25, postpaid. Price by Express: Lb., \$1.20; 10 lbs., \$11.50.

DAVIS PERFECT CUCUMBER (SELECT STOCK)

Rests Supreme On Its Laurels

441—It is a mathematical certainty that "full Dollar value to the last cent" will be the harvest reward whenever and wherever this variety is grown. Its unparalleled demand and increasing popularity emphasizes its great intrinsic value.

Has less seeds than any other Cucumber, is of strong robust habit, exceptionally early maturing, retains its freshness and color longer than most kinds, is decidedly attractive, of perfect shape and remarkable uniformity of growth, all combining to make it perhaps the greatest market cucumber in America.

The flesh is white, crisp and of the finest flavor, 12 to 16 inches long, ready for the table in about 55 to 60 days from sowing. Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 45c; lb., \$1.50, postpaid. Price by express: Lb., \$1.45; 10 lbs., \$14.00.

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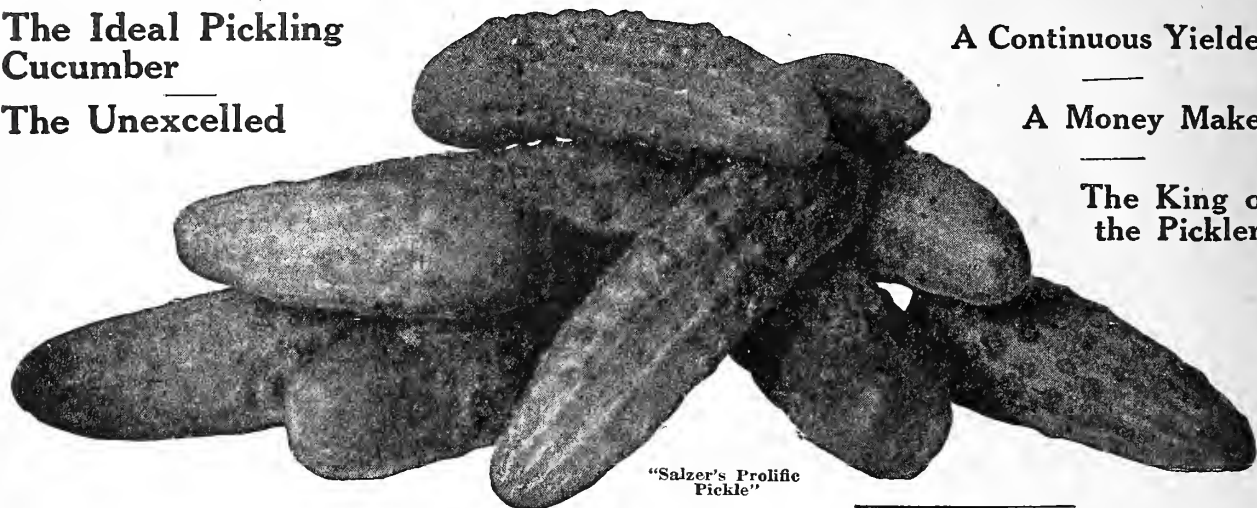
The Ideal Pickling Cucumber

The Unexcelled

A Continuous Yields

A Money Maker

The King of
the Picklers



"Salzer's Prolific
Pickle"

SALZER'S PROLIFIC PICKLE CUCUMBER

Has a National Reputation

469—Recognizing that the greatest contributing factor to the perfect pickling variety is its quality, productiveness and size, we have continually made a study of Cucumbers for pickles, for this purpose. We consider we have almost perfection in Salzer's Prolific Pickle.

It is the "perfect pickling size" every good housewife delights in; slender, cylindrical, square ended, with large prominent spines, color dark green. The flesh is solid and thick in texture, excellent in quality. It is enormously productive, the vines set fruit when young and continue to bear longer than any other variety. James Craig, Cook Co., Ill., reports 600 bushels perfect pickles from one acre. Price: Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.25, postpaid. Price by Express: Lb., \$1.20; 10 lbs., \$11.50.

CHICAGO PICKLING CUCUMBER

462—An old favorite of many years' standing that annually grows dearer to the hearts of growers. It is conceded one of the heaviest yielding and most dependable cucumbers grown. Used very largely for pickling.

The fruits are of medium size, slender, bright green. Price: Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., \$1.15, postpaid. Price by Express: 10 lbs., \$11.00.

SALZER'S EVERBEARING CUCUMBER

A Universally Esteemed Variety

466—The practice of the most skillful gardeners everywhere in growing this all season or continuous cropper could be profitably emulated by every home grower in the country.

There is nothing more valuable in the vegetable garden than a good multiplying cucumber—a strain that is a continuous bearer throughout the season. In this respect Everbearing fulfills its name right up to frost.

Every stage of growth being in evidence at the same time, cucumbers of every description are obtainable—for pickling, for slicing, for salads, and so on, too numerous to mention.

The average size is 4 to 5 inches in length; the color dark green; an excellent variety for small pickles. Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid. Price by Express: Lb., \$1.45; 10 lbs., \$14.00.

MIXED CUCUMBERS

485—A competent authority declares that for home growing he would not be without a garden of mixed cucumbers.

So enormous have become the requests for a mixture of cucumbers that we now prepare a carefully blended mixture of the best sorts. Price: Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., \$1.15, postpaid.

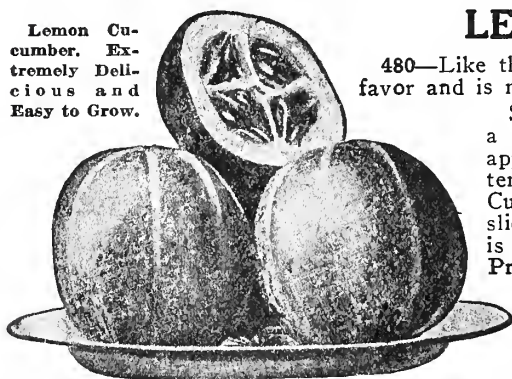
LEMON CUCUMBER

480—Like the Grape Fruit, the Lemon Cucumber has rapidly sprung into public favor and is now considered a highly prized table delicacy.

Similar in shape to a lemon, and when ready to use it has the color of a ripe lemon. The skin is smooth. The fruits are very attractive in appearance and grow from 2½ to 3 inches in diameter. The flesh is tender, crisp and possesses a sweetness and flavor surpassing all other Cucumbers. They are unexcelled for pickling, either green or ripe. For slicing they should be used just as the fruits are turning yellow. This is a real Cucumber, and is not to be confounded with the Garden Lemon. Price: Pkg., 10c; oz., 35c; ¼ lb., \$1.00, postpaid.

483—WEST INDIA GHERKINS. A novel little Cucumber, grown for show and pickles. Oval, two or three inches long and closely covered with spines. Price: Pkg., 10c; oz., 25c, postpaid.

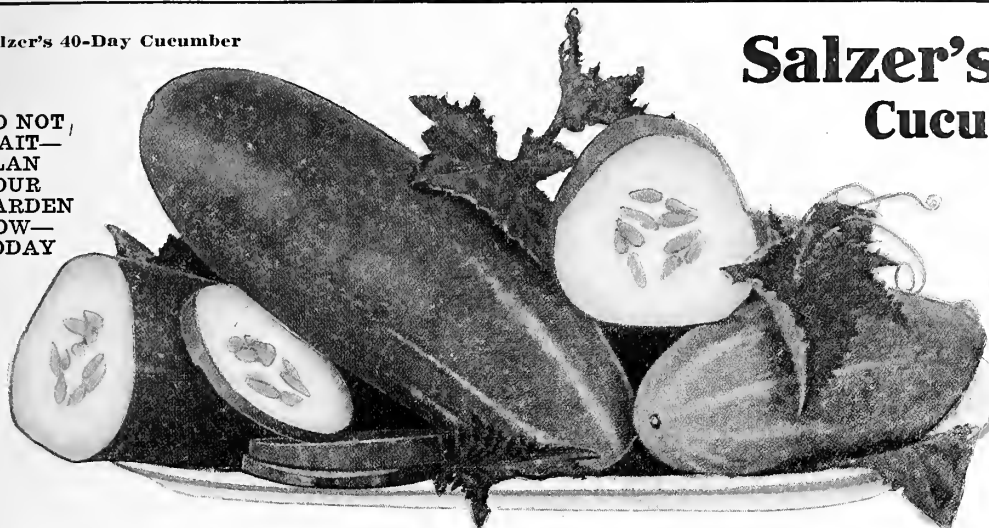
482—SNAKE CUCUMBERS. Have you seen this Cucumber, as long as 6 feet, coiled up like a snake? A singular and remarkable curiosity. It is good for food, grown more for its oddity. Price: Pkg., 10c; oz., 35c; ¼ lb., \$1.00, postpaid.



PRICES SUBJECT TO CHANGE WITHOUT NOTICE

Salzer's 40-Day Cucumber

DO NOT
WAIT—
PLAN
YOUR
GARDEN
NOW—
TODAY



Salzer's 40-Day Cucumber

A Selective Strain
of Merit

Ready for the Table
in about 40 Days

Noticeable for its
Uniformity

Has a National
Reputation for
Quality

Klondike Cucumber

Known the World Over for its Hardiness

449—As its name implies—it has a reputation for extreme hardiness which, combined with the almost unlimited essentials of a perfect, highly desirable cucumber, is one of the most popular.

Its exceptional earliness, combined with its almost unlimited virtues, has made it practically indispensable. Christened Klondike on account of its super-vigor.

Klondike is a few days later than Salzer's Earliest, ripening in 50 to 55 days. It is one of the very best Cucumbers for outdoors, being superior to others in hardiness, and it yields large crops under most unfavorable conditions when other sorts fail entirely. It also differs from most other Cucumbers in its beautiful dark green color; only Davis Perfect resembles it in that respect.

The fruits grow 8 inches long, are very symmetrical, square-ended, and are produced more uniformly in size and shape than those of any other sort. The flesh is white, crisp, and of excellent flavor. It is a splendid variety for slicing and also makes fine pickles, as it is quite firm when small.

Price: Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.25, postpaid. Price, by Express: Lb., \$1.20; 5 lbs. and over, \$1.15 per lb.

Salzer's Improved Special-Strain Long Green Cucumber

Distinctly a High Bred Long Green Variety

Recognizing the supreme importance of Long Green from a commercial view we have for years devoted ourselves to securing seed of a highly developed selective type.

Every characteristic of Long Green has been intensified to the highest degree of perfection possible to attain by human skill. It has hardiness to an extreme, fully equal to the Klondike; a perfected uniformity in size that is marvelous; an immensity in size that excels our own expectation (often 15 to 20 inches); a dark green color which for a "lustre" is superb; a quality that is surpassing in crispness and delicate flavor; as a yielder it has productiveness that vastly excels the old improved and standard strains. It retains its dark green color until ripe. It has a plumpness delightfully pleasing. It is very firm. Can be picked at any stage for pickling or table use. We have a revitalized plant of great constitutional vigor.

448—Special Strain. Price: Pkg., 15c; oz., 20c; ¼ lb., 40c; lb., \$1.25, postpaid. Price, by Express: Lb., \$1.20; 10 lbs., \$11.50.

450—Standard Strain. Price: Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.00, postpaid. Price, by Express: Lb., 95c; 10 lbs., \$9.00.

447—It would seem the highest possible perfection had been reached in this wonderfully perfect cucumber.

It stands today as one of the great acquisitions of the white spine type, resting supreme on the laurels of its enviable reputation, attained through its remarkable quality, and wide range of adaptability.

It is famed for its extreme earliness. It has a national reputation for its superb quality.

Ready for the table in about 40 days, it is the earliest of all White Spines. The fruits, about 7 inches long, are straight, nearly cylindrical, blunt at the ends and of very dark green color, with distinct pale green lines at the blossom end. They are very uniform in shape and size. Salzer's 40-Day is excellent for pickling and is also an ideal Cucumber for slicing, the flesh being firm, crisp, of most refreshing, delightful flavor. The vines are vigorous in growth, very healthy, holding their crop for an unusually long period.

The earliest marketable Cucumbers are the best money-makers, and a variety like Salzer's 40-Day, which is not only the earliest good sized Cucumber but which also produces its fine, well-formed, dark green fruits in great abundance, cannot help being a source of great profit to the grower.

Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.50, postpaid. Price, by Express: Lb., \$1.45; 5 lbs., \$7.00.

1596—One package each of 40-Day, Klondike and Special Strain Long Green, 25c.



Northern Grown

Salzer's
Butterhead



DEAL-
ING IN
FUTURES:
PLANTING
A GARDEN

Salzer's Butterhead Lettuce

A Great Home Garden Variety

561—A strong incentive to grow this is because it makes the grower an "earner while just a learner." Considered everywhere the surest, safest, head lettuce for the amateur and professional alike.

It has a delightful, tempting, sweet, appetizing flavor.

It is a type that has endeared itself into the hearts of home growers everywhere, and gaining in esteem with amazing rapidity on account of its pleasing flavor. It is an extremely solid head setting variety, consequently highly prized for table use. Is one of the best summer sorts.

Its large head is in quality one of the finest of all lettuce sorts; the leaves are very thick and of very buttery, sweet flavor. The outer leaves are of a dark, rich, glossy green color, spotted with deep brown; the inner head is never colored. Not used for forcing, but outdoors it succeeds well everywhere and at all times of the season. Very hardy; a good shipper.

Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid.

La Crosse Market Lettuce

The Largest of the Crisp Heading Varieties—Time Tried and True—It is Without a Rival

565—Enterprising and wideawake home and market growers are making big successes and incidentally big profits growing this standard hot weather variety.

Possessing every quality requisite for a perfect strain, this superb lettuce stands unrivalled as one of the largest of the crisp heading lettuce, producing immense heads often 15 to 16 inches across and weighing enormously. The interior is beautifully blanched, creamy-white, crisp, tender and sweet. The outer color is a distinct apple-green. A standard hot weather head lettuce. This large and robust growing variety, rooting deeply, resists hot and dry weather; it is reliable, sure-heading under most trying conditions, and is slow to go to seed. A good shipper; not used for forcing, but a most desirable variety for the private as well as the market gardener. The Crisp Head varieties are somewhat later than the Butterhead types, but head more surely during the hot weather.

Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid.

Salzer's Earliest Lettuce

540—The marvelous development in lettuces is not more marked in any new creations than in Salzer's Earliest. It has a noticeable strain of quality that makes it a distinctive feature peculiar to itself. Characteristics that have never been successfully imitated make Salzer's Earliest stand unquestionably at the head of the list by the sheer force of its superlative merit. We say we believe without fear of contradiction that Salzer's Earliest is one of the earliest loose-leaved Lettuce in the world.

To those of our customers with a keen desire for a Lettuce extraordinarily early, supremely good, delightfully crisp, we commend Salzer's Earliest.

As a sure cropper, uniform maturer, it is a "hummer" of exceptional value.

It is, indeed, a remarkable Lettuce; grows quickly, of beautiful color and shape, and will prove more profitable for the grower, whether he sows seeds in a hotbed or outdoors, than any other Lettuce we know of.

Salzer's Earliest is one of the earliest bunching, or loose-leaved variety of Lettuce, and it affords crisp, good-flavored leaves long before the heading sorts have commenced to close up.

The plants form a loose cluster of leaves which blanch nicely. The leaves are of light green color, excessively blistered and crumpled, and of good quality.

Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid.
Price, by Express: Lb., \$1.45.



Salzer's Earliest Lettuce

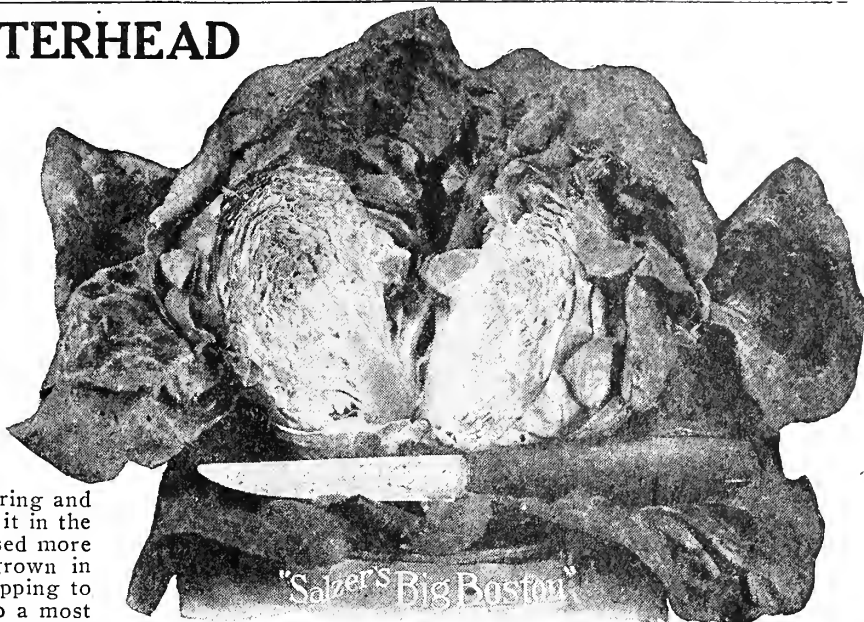
BIG BOSTON BUTTERHEAD LETTUCE

A PLEASURE TO GROW

553—The more critical of Big Boston the more emphatic will be your appreciation. Its virtues are many. Its combined essentials for profitable growing are remarkable. Its table quality attributes are most pronounced. It has great range of adaptability. It is one of the most popular varieties in the world today. Its praises from satisfied customers reverberate from coast to coast by thousands. It never fails to give satisfaction.

A splendid market variety, largely grown everywhere. Succeeds especially well in cold weather, during Spring and Fall, and large areas are planted with it in the Fall in eastern states, and it is also used more extensively than any other lettuce grown in southern states during winter, for shipping to northern markets. Big Boston is also a most satisfactory variety to force in cool green-

houses for Winter, and to sow in cold frames for Spring use. The heads are quite large, of very attractive appearance, light green color, with bronzed edges and are of fine quality, crisp, tender and sweet. Our strain of this variety is a selected stock of the highest type. Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid.



SALZER'S MAY KING LETTUCE

560—The name is and has been an infallible index to its superiority as an early maturing and superlative table variety. It is unquestionably the King of the head lettuces—a type with merit so outstanding as to place it in universal use. It is the very earliest head lettuce, strikingly handsome.

Compact and very firm heads, of good size, having a diameter of 7 to 8 inches. The outer leaves are light green tinged with reddish brown, and are handsomely savoyed, the inner leaves blanch to a rich golden yellow color, are very tender and of sweet, buttery flavor. It attains a size suitable for use before any other large heading variety and the solid heads make it a fine shipper.

Price: Per pkg., 10c; oz., 20c; ¼ lb., 45c; per lb., \$1.50, postpaid. Price by Express: 5 lbs. and over, \$1.45 per lb.

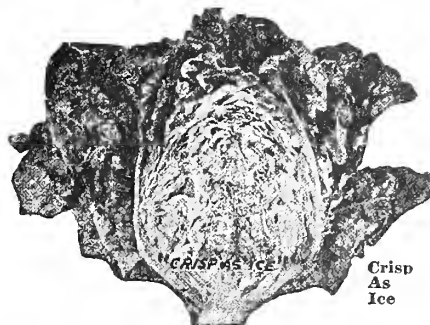
CRISP-AS-ICE LETTUCE

The Home Garden Variety

556—The evidence that this delightfully flavored lettuce is one of the uncrowned queens of the garden multiplies on all sides. It is praised as the ideal lettuce for the home garden. As its name suggests, it is Crisp-as-Ice, with a flavor that is superbly grand.

A very beautiful lettuce of medium size and medium early. Very compact plants, forming firm heads with rich, golden hearts. The leaves are broad, twisted and crumpled and of a very attractive reddish brown color; unsurpassed in delicate flavor and tender, brittle quality. Price: Pkg., 10c; oz., 20c; ¼ lb., 55c; lb., \$1.75, postpaid.

PLANT A
GARDEN—
HEED
YOUR
NATION'S
CALL



Crisp
As
Ice

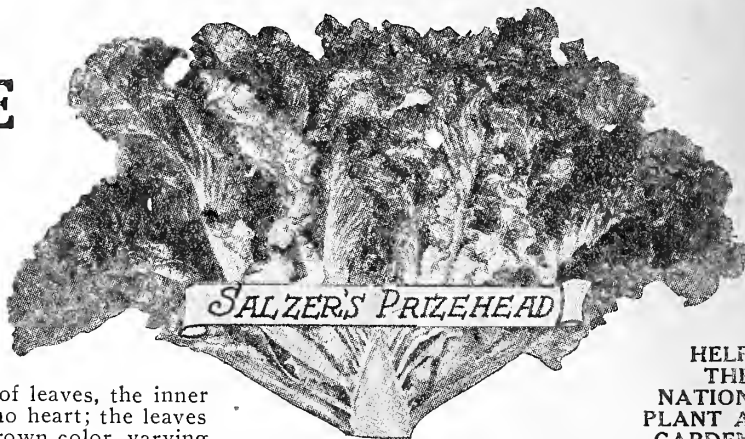
A Field of May King Lettuce

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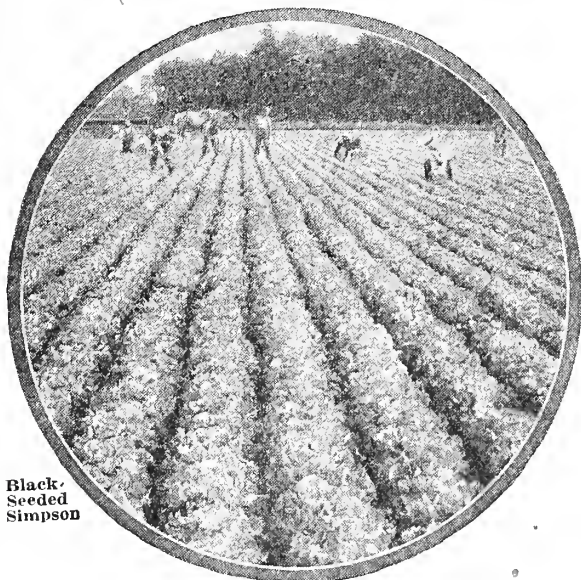
SALZER'S PRIZEHEAD LETTUCE

POSSESSES EVERY DESIRABLE QUALITY

575—The test of time has only served to strengthen the confidence in this magnificent type. Continuous use by home and market growers for years has demonstrated it is one of the best and most reliable varieties for all year around cultivation. More largely grown than any other lettuce of the loose heads. Its immense size and tenderness make it indeed a Prizehead. It is quite early and is slow to shoot to seed. The plants form a loose cluster of leaves, the inner part of which is well blanched, though there is no heart; the leaves are much blistered and crumpled, are of light brown color, varying to bright green, and are of exquisite quality, tender and crisp in texture and sweet in flavor. An excellent variety for home use, more largely grown in this country than any other. We sell very large quantities of this variety and our stock is very fine and must not be confounded with that of common seed. Price: Per pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 35c; per lb., \$1.00, postpaid.



HELP
THE
NATION
PLANT A
GARDEN



Black-
Seeded
Simpson

BLACK SEEDED SIMPSON LETTUCE

554—One of the most easily grown and most reliable varieties, growing well during the hot summer when most others are failures, therefore most satisfactory and popular for home use, but also largely grown for the market, especially in the western states. It is a good shipper and it does equally well outdoors as in the greenhouse. Very early, slow to go to seed, with broad, crumpled leaves of very light green color, tender and sweet. Price: Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 35c; lb., \$1.00, postpaid. Price, by Express: 5 lbs. and over, 95c per lb.

EARLY CURLED WHITE SEEDED SIMPSON OR SILESIA

559—Medium sized plants with very light green leaves of good quality and sweet flavor. Very reliable and sure to make good leaves, even under very unfavorable conditions. A good sort for the home garden, one of the oldest and most popular varieties. Price: Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 35c; lb., \$1.00, postpaid. By Express: Lb., 95c.

541—GRAND RAPIDS. A splendid old reliable type of universal popularity. A splendid shipper. Long keeper. A loose leaf variety. Price: Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 40c; lb., \$1.25, postpaid. By Express: Lb., \$1.20; 5 lbs. and over, \$1.15 per lb.

SALZER'S ALL CREAM LETTUCE

Very Ornamental and Attractive

538—This wonderful variety has enjoyed an uninterrupted record that is nothing short of marvelous. Every individual who has ever grown it unites in pronouncing it of extra flavor and remarkable for maintaining its high quality for an unusual length of time.

It forms a beautiful plant, 10 to 12 inches high, by 9 to 10 inches across; the leaves grow upright, and the upper part of the outer leaves turning outward very gracefully, and are handsomely wrinkled. The edges of the outer leaves are of a glossy, reddish bronze, very ornamental and fresh in appearance; within, the leaves are almost white and wonderfully crisp and tender. It grows very quickly; is ready to cut early and remains for weeks. One of the best loose leaf curled sorts for the home garden, tender, crisp and sweet, little used for the market.

Price: Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 35c; per lb., \$1.00, postpaid.

PARIS WHITE COS LETTUCE

A Genuine Garden Treat

598—It is surprising the number of persons who really are not acquainted with this type of lettuce.

It is still more surprising when you consider that a mere bagatelle of five or ten cents keeps them from this knowledge.

Cos Lettuce is one of the real genuine treats of the garden that you would never again forego after having once tasted one taken fresh from the garden.

Personally we consider Cos the best of all the lettuce in quality.

The leaves possess a freshness and distinct quality which are very much liked, and make a pleasant change from other sorts. The narrow spoon-shaped leaves form loose sugar-loaf shaped heads, which should be blanched by drawing the outer leaves about them and loosely tying them with a string.

Paris White Cos should be tried in every garden. Succeeds very well in summer, never wilts under the severest sun and can be grown to an immense size; plants weighing six pounds have been grown of this variety. Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 45c; lb., \$1.50, postpaid.

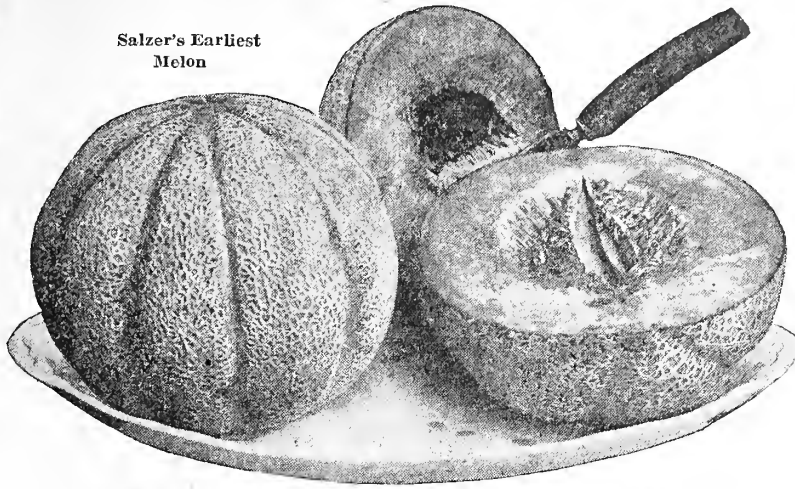


Paris White Cos Lettuce

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

SALZER'S EARLIEST RIPE MUSK MELON

Salzer's Earliest
Melon



THE
EARLIEST
GREEN
FLESH
MELON

HELP YOUR
COUNTRY—
PLANT A
GARDEN

SALZER'S EARLIEST RIPE MUSKMELON

606—We really believe as a people our innate craving in the early spring months for muskmelon has more to do with the stupendous sales of this melon than anything else.

Being the earliest of all melons and one of the sweetest and most delicious flavored, growers have shown this great variety a stated preference for early use.

These Melons develop to a uniform size, of fine round shape and appearance, green fleshed, extremely delicious, 8 to 15 days ahead of other melons. The profit to an acre is something enormous, being salable before other sorts come into the market.

This is the earliest green-fleshed Muskmelon that we know of. The flesh is very thick, of a rich green color, sweet, luscious and melting, and the flavor is unsurpassed by that of any other variety. It is an enormous cropper, bearing for a long time. If you want to make money on Earliest Melons, there is no other variety in the wide world that you can plant that will give quicker returns than Salzer's Earliest Ripe Muskmelon.

Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 50c; lb., \$1.75, postpaid.

MONTREAL MARKET

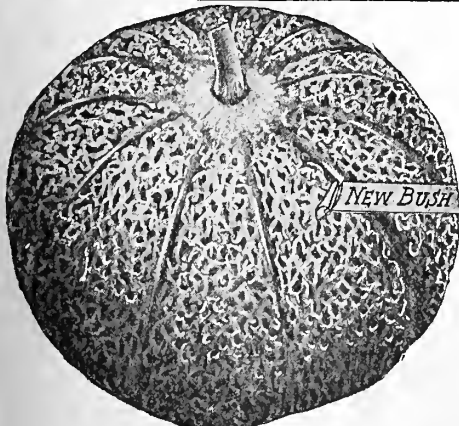
The Giant of the Muskmelons

612—It costs just as much to plant, cultivate and harvest the smaller varieties as it does this big giant. One of the most delightfully flavored and deliciously luscious melons in existence. Its exceptionally attractive appearance and immense size have made it the foremost exhibition melon in America. Its display at fairs has much to do with its wonderful popularity, as all who see it are enraptured, which, combined with the universal desire for a large melon for home use, brings it new converts yearly.

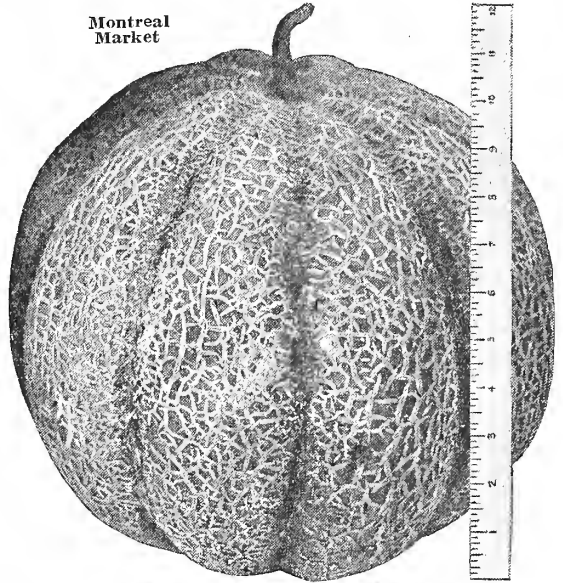
In Canada this melon is as well known and probably more prominent than the celebrated Rockyford, and adjacent to Montreal and other large markets is most extensively cultivated by gardeners.

The fruit is very deeply and regularly ribbed; skin dark green, densely netted; flesh remarkably thick, light green, melting and of a delicious flavor. In every way it is one of the most desirable of all.

Price: Pkg., 10c; oz., 25c; $\frac{1}{4}$ lb., 65c; lb., \$2.00, postpaid.



Montreal
Market



HACKENSACK EXTRA EARLY MUSKMELON

609—Ripens usually in about 70 days. The melons are of good size, almost of the same weight as the late Hackensack, heavily ribbed and netted, and their green flesh is thick and of fine flavor. A splendid melon for the market and for shipping. Early and a wonderful yielder.

Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 45c; lb., \$1.50, postpaid.

NEW BUSH MUSK MELON

The Only Melon for the Small Lot.

613—Has created considerable furore among melon growers everywhere, especially in towns and cities, who have welcomed this variety with delight. It is a most worthy and very important novelty of recent introduction.

A most important novelty, a vineless Muskmelon, growing in compact bush form, which makes it possible to grow it in a small garden where vine sorts could not be grown for lack of room. The plants grow 15 to 18 inches wide, should be planted in hills $2\frac{1}{2}$ feet apart, 3 to 4 plants to a hill; they yield about twice as much as vine sorts. The fruits are of the same type but a little larger than Jenny Lind, deeply netted with shallow ribs. The flesh is light green and of exquisite quality.

Price: Pkg., 15c; oz., 35c; $\frac{1}{4}$ lb., \$1.00; lb., \$3.50, postpaid.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

YELLOW MEATED JAPAN MELON

GROWS TO PERFECTION MOST EVERYWHERE

646—Of the real good genuine meritorious melons almost impossible to sidestep when making a choice this is one. The flavor for which this variety is so highly prized, is its most delightful, exceedingly pleasing and remarkable lusciousness. It is in fact renowned for its outstanding table qualities and next to the "Honey Dew," it is a question if it has a superior.

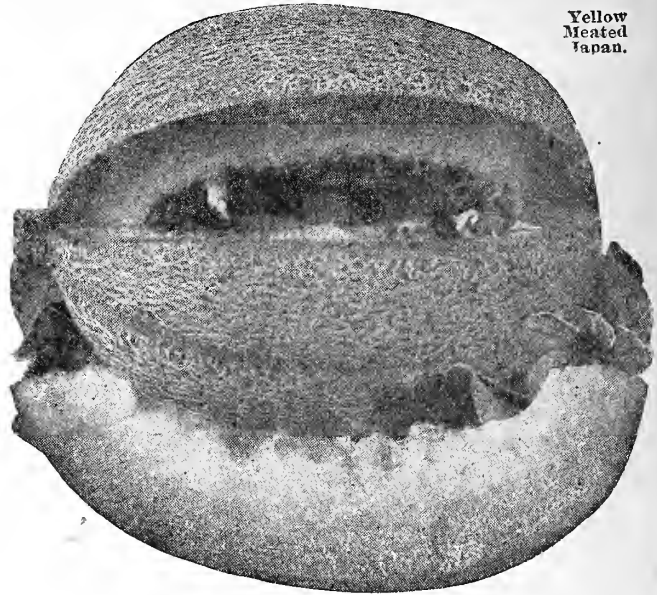
Yellow Meated Japan is the sweetest and most delicious of the commercial melons so extensively used for market and shipping.

Grows to perfection everywhere; very popular in the northwest.

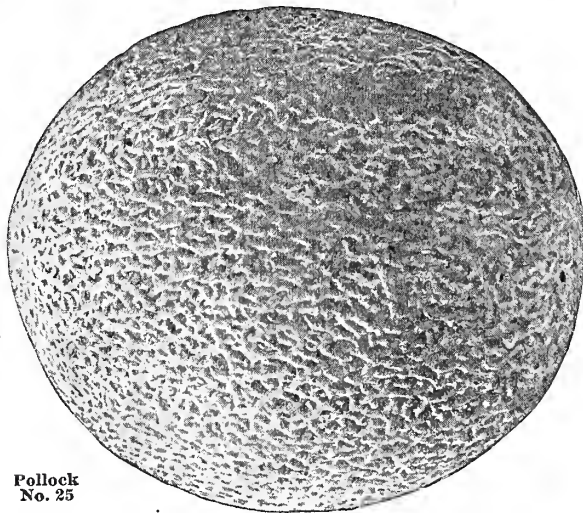
It is large, nearly round, slightly ribbed, and covered with a thin gray netting. The skin turns yellowish white when ripe. The thick salmon-colored flesh is lusciously sweet, melting, and of a rich, spicy flavor.

It is quite early, the vines are healthy, strong growers and exceedingly productive.

Price: Pkg., 10c; oz., 25c; $\frac{1}{4}$ lb., 65c; lb., \$2.00, postpaid.



Yellow Meated Japan.



Pollock No. 25

POLLOCK NO. 25 MELON

The Great New Rockyford Gem

614—The wonders that can be accomplished in increasing production, improving the quality, overcoming the variations of soil and the diversities of climate is exemplified in this grand melon, the fame of which has spread with amazing rapidity, until today in the great Rockyford Melon districts it would be safe to say there are more of this variety raised and shipped than any other sort.

The color of the flesh of Pollock No. 25 is one-half pale green next to the rind and the other half toward the center, rich salmon. About one-fourth of these melons, however, have salmon meat through the entire depth. The flesh is very deep, solid, ripens clear to the rind, and is of a very delightful, sweet and luscious flavor. Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 45c; lb., \$1.50, postpaid. Price by express: Lb., \$1.45; 10 lbs. and over, \$1.40 per lb.

SALZER'S GOLDEN HONEY DEW MELON

See Rear Cover Illustration

634—The natural inclination for something better, something sweeter, something more luscious has culminated in this exquisite, tasty, sweetest of melons. It is in all respects same as the Honey Dew on the next page except the flesh is a rich golden color (see Honey Dew Melon page 35 for description). This melon is a hardy type, growing frequently as large as a watermelon and is decidedly a melon for the shipper, the home garden and especially the amateur.

Price: Pkg., 15c; oz., 55c; $\frac{1}{4}$ lb., \$1.75; lb., \$6.00, postpaid.

639—EMERALD GEM. Deep emerald-green color. Salmon color flesh, exceedingly sweet and delicious. The size of the Rockyford. It ripens in about 80 days. Rich, sweet flavor.

Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 45c; lb., \$1.50, postpaid.

MIXED MUSK MELON

649—Many of our customers prefer one mixture of seed that will produce early, medium, late, green—flesh and orange—flesh varieties, thus producing a continuous table supply throughout the season from one small plot. This is composed of our best select strains and put together in a properly balanced mixture that will give ripe, luscious fruit throughout the season.

Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 45c; lb., \$1.50, postpaid.

VINE PEACH

618—Somewhat similar to Muskmelons, requires the same cultivation. It is the size of a large peach, oval shaped and of bright orange color.

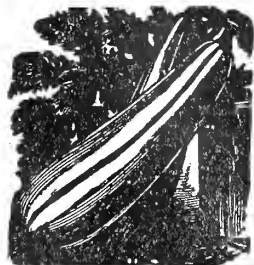
For sweet pickles, pies or preserving they are splendid, and for mangoes are considered superior to Peppers.

Price: Pkg., 10c; oz., 40c; $\frac{1}{4}$ lb., \$1.25, postpaid.

SALZER'S MEXICAN BANANA

641—This is a Banana Melon of a banana shape, banana flavor, banana color and banana quality; it resembles the banana in many respects, only that it is very much larger, growing from 18 to 30 inches long and from 4 to 6 inches in diameter. Everybody who is fond of bananas will take pleasure in growing and surely will be delighted with this Melon, which is not a mere curiosity, but owing to its exquisite musky flavor, brings the highest price in any market.

Price: Pkg., 10c; oz., 30c; $\frac{1}{4}$ lb., 85c; lb., \$3.00, postpaid.



Banana



PRICES SUBJECT TO CHANGE WITHOUT NOTICE



Salzer's
Honey Dew

Honey Dew Green-Fleshed Muskmelon

Undeniably the Sweetest Melon Grown

635—Throughout our 51 years' experience we have never met with a variety more delightful to the taste; the whole of America is in a furore over it. In three seasons it has leaped to world-wide fame. In the leading city groceries they cannot supply their customers. Looks like a grape fruit, tastes like the sweetest nectar, has the mingling of many flavors—pineapple, banana and vanilla predominating. Flesh is deep, unusually juicy and exquisitely sweet, of a rich, whitish-green color when ripe. Matures in about 90 days. Rind resembles a grape fruit and is very tough; so finely grained that it remains in good condition many weeks. Splendid shipper.

Price: Pkg., 15c; oz., 25c; ¼ lb., 80c; lb., \$2.50, postpaid.

Salzer's Selected Rockyford Muskmelon

The Most Famous Melon in the Country

604—The original Rockyford was heralded the world over as one of the greatest melon creations ever introduced and its name has since made Colorado famous. Salzer's Selected is a perfected Rockyford; it is one of nature's melon "masterpieces." It is the old Rockyford with its faults eliminated and its virtues intensified. It is a rejuvenated melon of the highest type.

The flesh of these melons is green, lusciously sweet and melting; it can be eaten close to the rind. The seed cavity is extremely small. The average weight of the melon is about one and one-half pounds, and the largest per cent of the crop is of such size as to pack 45 melons to the standard crate, 12x12x24 inches. The netting is extremely well developed, closely laced, of gray color, covering the entire fruit. Salzer's Rockyford is one of the best early strains of Rockyford Netted Gem. It is extremely early, more prolific and disease-resistant than any other as early.

Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.50, postpaid.
Price, by Express: Lb., \$1.45; 5 lbs., \$7.00; 10 lbs., \$13.50.

Salzer's Osage Muskmelon

The Great Melon for the Northwest

642—In melon lore, there is an old adage, "When in doubt, plant Osage"—this terse expression befittingly emphasizes the merit, quality and public esteem more accurately than we might do in a whole volume. It is peculiarly adapted to the cool climate of the Northwest, consequently par excellence in the warmer districts. It is one of the most reliable and bountiful yielders. It makes up for its week or so of lateness by producing a melon about twice the size of the early varieties. Only requires about 75 days to mature.

Salzer's Osage, though much larger, is in appearance and in the flavor of the deliciously rich, sugary flesh, very similar to Emerald Gem. The melons are round, slightly ribbed, of dark green color and covered more or less with shallow netting. The flesh is deep salmon-colored, very thick, leaving but a small seed cavity in the center of even the largest fruits.

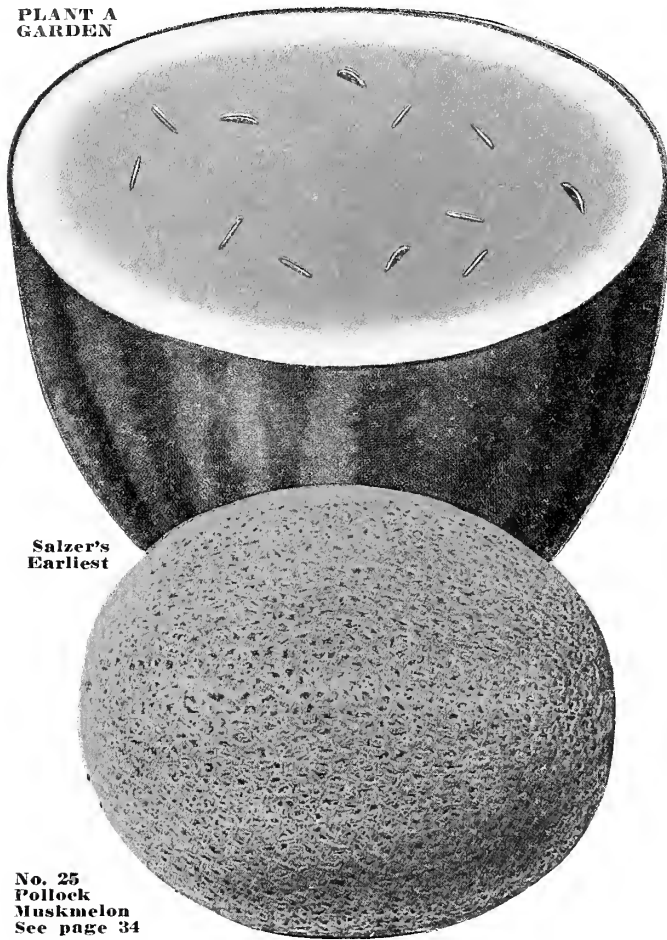
Very productive, a long keeper and excellent shipper. Our stock is unequalled, being taken only from the finest, best netted fruits.

Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.50, postpaid.
Price, by Express: Lb., \$1.45; 5 lbs. or more, \$1.40 lb.



Salzer's
Celebrated
Selected Rockyford

1566—One pkg. each of above
three Sterling Muskmelons for
25c.

PLANT A
GARDENSalzer's
EarliestNo. 25
Pollock
Muskmelon
See page 34**Golden Heart Watermelon****Luscious Sweetness Is Its Distinctiveness**

692—Those who let the yellow heart of this melon deter them from trying it out, lose a real treat.

Burrell, the celebrated melon expert, says: "It is the most delightful melon ever tasted, free from hard heart. Its rich, golden, granulated, melting, stringless flesh is a sight to behold."

Nearly round in shape. Rind dark with darker green mottled stripes. Very early; immense yielder.

Price: Pkg., 10c; oz., 25c; ¼ lb., 70c; lb., \$2.25, postpaid.

**Salzer's Earliest Watermelon****The Peer of the Extra Earlyies**

667—We do not like to appear over-enthusiastic about this melon but, really, for an extra early melon we believe it is the "Premier."

We have yet to see the first person eat some of this variety who did not exclaim at its unvarying sweetness, and emphasize it as one of the choicest melons they ever tasted.

Each succeeding year we become impressed more than ever with the outstanding merit of this great melon.

Always one of the first in the market, being ready for the table in about 60 days. It is of fine, large size, weighing from 15 to 40 pounds. Oval shaped, light green color, striped irregularly with darker green.

The beautiful bright red flesh is of a delicate texture and of a cool and refreshing, deliciously and exceptionally sweet flavor.

Salzer's Earliest is the melon for general culture, being without a peer of any extra early kind in earliness, size and quality.

Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.50, postpaid. Price, by Express: 5 lbs., \$7.25; 10 lbs., \$14.00.

Salzer's "Oh My" Melon

685—"Oh My," is an "outward expression of an inward feeling" as to its immense size when you see it. One of the largest Watermelons on earth. In our latitude, by September 1st, melons of this variety have attained enormous weight. Is extremely prolific, if not the most productive variety known. An acre will bear a thousand great melons, and each fit for a king. Almost round in shape, of a peculiar dark-brownish green color. The flesh is dark red, deliciously sweet.

Price: Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.25, postpaid. Price, by Express: 5 lbs., \$6.00; 10 lbs., \$11.50.

Salzer's Great 4th of July Melon**The Easiest Melon We Know to Grow**

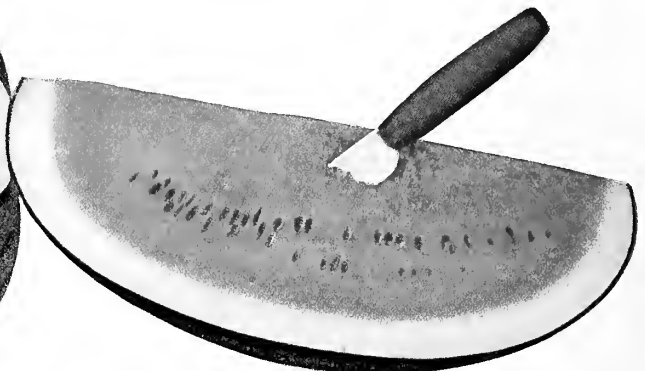
671—One of the greatest privileges that befalls us is the opportunity to offer this melon of merit to our customers.

Its melting sweetness has delighted the public taste everywhere.

It is a delicious, exquisitely flavored extra early Melon, ripening at about the same time as Salzer's Earliest, but not quite as large. Average about 15 to 25 pounds in weight; very luscious quality of the deep, red flesh, it has no superior. It is a Melon for the family garden and for local markets, as it will grow where many others would fail. Seems to flourish under absolute neglect.

Salzer's Fourth of July is a sure yielder, very prolific, and one of the most satisfactory grown. We are sure when once planted gardeners will not do without it.

Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.50, postpaid. Price, by Express: 5 lbs., \$7.25; 10 lbs., \$14.00.

Salzer's Great
4th of July Watermelon

ALL PRICES SUBJECT TO CHANGE WITHOUT NOTICE

Improved
Tom Watson



IMPROVED TOM WATSON MELON

693—This melon is more closely interwoven with the agricultural activities of this country than any other.

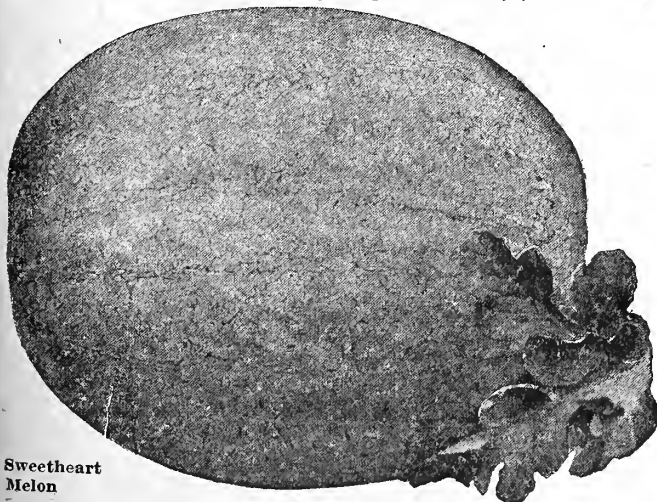
The Tom Watson Melon has in a few years become one of the most popular of all shipping melons. The melons are two feet long by one foot in diameter, and weigh from 50 to 75 lbs. each; they ripen but a few days later than the Kleckley Sweet. The vines are very vigorous and most productive. The flesh, which extends to within $\frac{3}{4}$ of an inch of the green rind, is rich red, crisp, melting and of the finest flavor. The seed is brown, with white tips. Owing to its luscious flavor, beautiful appearance, and good shipping qualities, it is one of the very best melons to grow for the market, which will always command the highest price and often fifty to seventy-five dollars more per carload have been paid for same, over any other variety.

Price: Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 35c; lb., \$1.00, postpaid. Price, by Express: 10 lbs., \$9.50.

GEORGIA RATTLESNAKE OR GYPSY WATERMELON

672—A spirit of the days of our grandfathers surrounds this great home and market melon which was so dear to their hearts and not now one mite less a favorite than twenty-five years ago.

The fruits are very large, of light green color, striped and mottled with a darker shade and have dark red flesh of sweet flavor. Price: Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 40c; lb., \$1.25, postpaid. Price, by Express: 5 lbs., \$6.00.



Sweetheart
Melon

HELP
YOUR
COUNTRY—
PLANT A
BIG
GARDEN

SALZER'S KLECKLEY SWEET MELON

A MELTINGLY HONEY SWEET FLAVOR

689—We are not going to say much about it, only this, that there is no Melon on earth that is superior to it in quality, in the rich, luscious flavor of its deep, juicy red core, nor in the fine outward appearance of this superb melon. It is a melon world renowned for its especially noticeable, delightful flavor.

It is long, oval shaped, with a dark green rind, averaging about 18 to 20 inches in length. The flesh is richest scarlet, very firm and of luscious quality and crisp texture. We recommend it for general use.

Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 45c; lb., \$1.50, postpaid. Price, by Express: 5 lbs., \$7.25.

ICE CREAM OR PEERLESS

All That Its Name Implies.

677—The noble example of our cousins in the melon districts in giving this variety "a first place" in their melon operations is amply seconded in its almost universal cultivation in this Grand Old Republic.

Either of its names would be a passport for its high quality and exquisite flavor, yet still fall short of doing it justice.

A great Melon for the North to grow in home garden and for the local market. Is medium sized, oval, of bright green color, finely veined with a darker shade. Flesh bright scarlet, solid, crisp and sugary. Should be in every garden.

Price: Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 40c; lb., \$1.25, postpaid. Price, by Express: 5 lbs., \$6.00; 10 lbs., \$11.50.

HUNGARIAN HONEY MELON

676—The name of this melon (Honey) presents its sweetness with a clarity that leaves little if anything to be imagined.

Color of the skin is medium dark green, while the flesh is of a brilliant red color, and absolutely stringless; almost round. They ripen early; very productive.

Price: Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 45c; lb., \$1.50, postpaid.

SWEETHEART MELON

Delicious Heart—No Core

688—No better discipline for the amateur than the careful selection of the melon he grows. Easy of culture, maturity, market value, sweetness are all merits that favor the beginner in this melon. What is favorable to the amateur is of course decidedly to the advantage of the home and market growers.

A medium early variety, ready for the market in about 90 days. Vine vigorous and productive. Fruit large, oval, very heavy, uniformly mottled light and dark green. Flesh bright red, solid and very sweet. Immensely popular in hotels, restaurants, and for private table. It is entirely distinct. Stands shipping well; an excellent keeper and improves in quality after ripening. Price: Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 40c; lb., \$1.25, postpaid. Price, by Express: 5 lbs., \$6.00.

SALZER'S WATERMELON MIXTURE

694—In big demand by small home gardeners as it gives an abundance of melons ripening throughout the season.

Price: Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 40c; lb., \$1.25, postpaid.

RED SEEDED CITRON

663—RED SEEDED CITRON. Those of our customers who have trouble getting fruit to preserve owe it to themselves and families to plant this wonderful preserving melon. A medium-sized round melon highly prized for preserving and pickling. Seed is red. Price: Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 45c; lb., \$1.25, postpaid.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

SALZER'S DELMONICO PARSNIP

The Best Flavored Parsnip Grown

833—The parsnip has long been recognized as a highly prized vegetable, but the old varieties almost necessitate a "stump puller" to remove them from the soil. The advent of our stump rooted Delmonico at "one fell swoop" has removed this objection and placed the parsnip in universal cultivation all over America. There is no vegetable more appetizing, more pleasing to the taste than the parsnip—it is a "genuine treat" no matter how served. Delmonico is in a large measure stump-rooted. It is very blunt compared with the crowns, therefore more desirable for general culture. It contains more saccharine, consequently is more nutritious, sweeter and delicious than other sorts. It has very smooth, large roots, not too long; the flesh is very fine grained, while the flavor is excellent—all that can be wished for.

Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 50c; lb., \$1.65, postpaid. Price by Express: Pkg., 10c; lb., \$1.60; 5 lbs., \$7.75.

SALZER'S HOLLOW CROWN PARSNIP

A More Delicious Vegetable Than the Sweet Potato

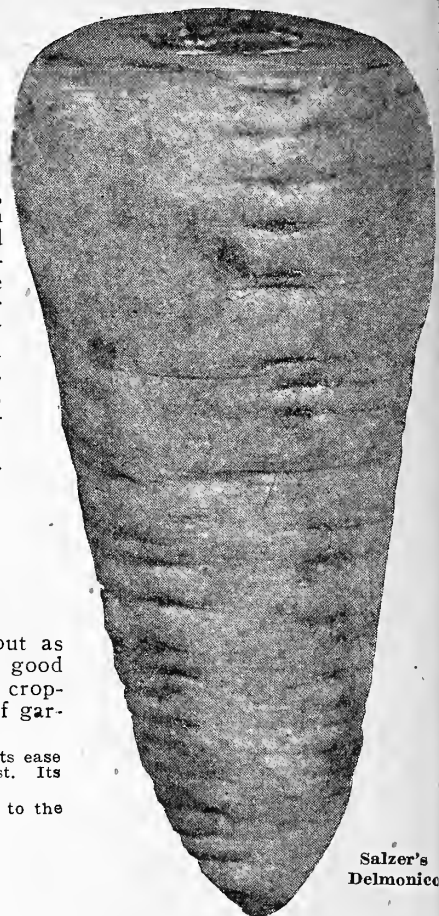
832—Centered around the home garden activities this variety stands out as the one indispensable parsnip. The absolute beforehand knowledge of "a good harvest" that is so closely linked with its world-wide reputation as a sure cropper, big yielder of most noticeable quality has endeared it to the hearts of gardeners for many generations.

For table use it is one of the most appetizing, pleasing vegetables possible to grow. Its ease of cultivation has found a place for it in practically every garden, even to the smallest. Its almost infallibility is a household word.

Large, handsome roots of stocky form, heavy at the shoulder and gradually tapering to the base. They are quite smooth, with white flesh, fine flavored, sweet and tender.

Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 45c; lb., \$1.50, postpaid. By Express: Lb., \$1.45.

FRED KAEPLER, COOK CO., ILL., writes: "Chicago is a great market for parsnips. I supply it with the earliest and best always. I use only your Delmonico—it is the best paying crop I grow."



Salzer's
Delmonico

SALZER'S DOUBLE MOSS CURLED PARSLEY

Should Be Grown In Abundance

822—If housewives would just get the habit of garnishing every dish served on the table, one of the real treats and joys of home life would be the result. If there is no room in the vegetable garden plant parsley as a border for flowers—nothing better in the world.

Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 45c; lb., \$1.50, postpaid.

DWARF TRIPLE CURLED, DARK GREEN PARSLEY

823—Introduced by us a few years ago, and owing to its beautiful appearance and rich flavor, is greatly in demand. A quick growing, distinct dwarf and handsome variety of compact growth with finely cut and closely curled leaves of a deep emerald-green color; very attractive when used for garnishing, but very valuable also for flavoring, the leaves being very aromatic. The best variety for general cultivation.

Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 45c; lb., \$1.50, postpaid.

TURNIP ROOTED PARSLEY

826—This great parsley is carving a name for itself from sheer force of its magnificent table quality. The root is the edible portion, and for flavoring soups, stews, etc., has no superior. In the past has been practically unknown, but people of this generation are of a more experimental turn of mind. The results are, a trial brings a permanent user. A very popular variety in Europe.

Price: Pkg., 8c; oz., 10c; $\frac{1}{4}$ lb., 35c; lb., \$1.00, postpaid.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE



Salzer's Double
Moss Curled

You Owe It To
Yourself and
Country To
Plant a Garden

SALZER'S GIANT CHINESE PEPPER

NONE LARGER—NONE BETTER

922—The irreparable mischief in gardening is all too often done in not properly selecting the varieties. It is our personal practice only to give prominence to the varieties we think are of outstanding merit.

A magnificent variety, the largest and finest Pepper in cultivation. The plant is about two feet high, of strong, vigorous growth, stocky and erect in habit, very productive, and ripens its fruit earlier than the Ruby King. The fruit is well shown in our illustration, is quite square, averages 4 inches in diameter, and is of a bright, glossy scarlet when ripe. The flesh is usually thick and very mild, having none of the pungency of most of the older varieties. The immense size of the fruit and its brilliant color render it very attractive and will cause it to sell readily in the market. Every private garden should have this sort.

Price: Pkg., 15c; oz., 90c; ¼ lb., \$3.00; lb., \$10.00, postpaid.

RUBY KING PEPPER

A REGAL BEAUTY—IMMENSELY POPULAR

929—When a variety of merit will produce big returns then gardeners are proud of the strain. Ruby King famous for its prolific characteristics and attractiveness is equally popular for its sweet tender flavor.

Regaled in rich, elegant crimson attire, this regal beauty is characterized by the intrinsic worth of every quality. Immensely popular everywhere on account of its attractive ruby red appearance, pleasant; mild, spicy flavor and large, shapely size. Fruits are about 3½ inches thick by 5½ inches long. Give great preference for salads and stuffed pickles. Very thick, crisp and tender meat.

Price: Pkg., 10c; oz., 75c; ¼ lb., \$2.35; lb., \$8.00, postpaid.

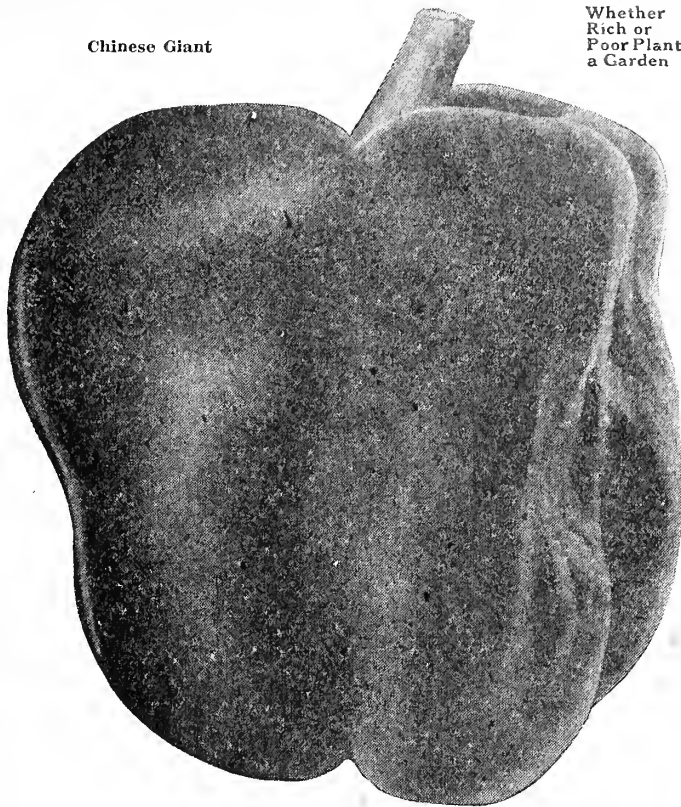
CHILI RED PEPPER (Small)

921—Dwarf growing with slender, long pointed fruits 2 inches long, which, when ripe, are very pungent.

Price: Pkg., 10c; oz., 60c; ¼ lb., \$1.75; lb., \$6.75 postpaid.



Chinese Giant



Whether
Rich or
Poor Plant
a Garden

ANAHEIM CHILI PEPPER

A Very Popular Canning Variety

918—Many persons not familiar with this type hesitate to try it—why, we cannot understand as it is one of the most profitable, practically not perishable, very fleshy and slight in pungency.

It is one of the best for market, and is very largely used by canners. The fruit grows to a length of about 10 inches by 1¼ to 1½ inches in diameter, is bright crimson when ripe, has thick flesh of delicious mild flavor. The plants are strong, of vigorous, erect growth, and are enormously productive, ripening their fruits fully as early as Ruby King. A splendid variety to grow anywhere.

Price: Pkg., 10c; oz., 45c; ¼ lb., \$1.40; lb., \$5.00, postpaid.

BELL OR BULL NOSE PEPPER

919—This is a standard sweet flavored, scarlet pepper. The plants are very vigorous, strong growers and grow about 2 feet high. They are very productive and early, 4 inches long and 2½ inches diameter, thick flesh of mild, sweet flavor.

Price: Pkg., 10c; oz., 75c; ¼ lb., \$2.35; lb., \$8.00, postpaid.

PIMIENTO PEPPER

The Great Epicurean Delight

927—The commercializing of any vegetable is a crowning tribute to its virtues. Canners all over the world show a marked preference for this strain. So popular has become the Pimiento that delicious Pimiento concoctions too numerous to mention have sprung up all over the country.

Used in salad it is highly ornamental to the eye, and delicious to the palate. Its thickness of flesh permits removing of skin, an essential of great value, not easily accomplished with other sorts. Not as large as Chinese Giant, but owing to thick flesh, weighs more. It has qualities vastly superior to any other pepper and can be utilized in almost every conceivable table diet. Ours is a specially selected seed.

Price: Pkg., 10c; oz., 65c; ¼ lb., \$2.00; lb., \$7.50, postpaid.

930—MIXED PEPPERS. ALL VARIETIES. PRICE: PKG., 10c; OZ., 75c; ¼ LB., \$2.50, POSTPAID.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

SALZER'S MAMMOTH PUMPKIN

See Page 46 for Color Illustration
THE KING OF PUMPKINS

951—In these days of education in the skillful application of experience, combined with the hereditary love for the best in everything, the universal popularity of this magnificent pumpkin is easy to understand.

Its tremendous yielding habit establishes it as the King of the Croppers. Its delicious appetizing flavor is fit for a king. Its combined "Kingly" qualities make it the "King of Pumpkins."

Salzer's Mammoth is unquestionably the most extensively grown type of the pumpkin family. Its reputation as to yield, size and quality is proverbial. From one end of America to the other its praises reverberate. Its remarkable attractiveness and uniformity in size are a constant surprise. Highly prized for its keeping qualities. Especially recommended for its dependability.

We cannot recommend it too highly; we wish our customers would try it and be convinced of its exceptional merit. The color of the skin is deep cream red, the flesh is a deep orange red.

Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 45c; lb., \$1.50, postpaid.

CONNECTICUT FIELD PUMPKIN

The Great Pumpkin For The Corn Belt

943—To this variety we owe the removal of the endless question, as to which variety is best suited to sow with corn. Connecticut Field is recognized everywhere as the standard "Corn Field" variety grown so largely for stock feeding and canning purposes. As a canning variety, Connecticut Field unquestionably is the leading standard variety used by canners. For table use it is immensely popular, having admirable qualities for this purpose.

It is also a type that has a reputation for growing under almost absolute neglect, in other words, its extreme hardiness is such that it keeps right on growing, rain or shine, warm or cold, cultivated or neglected, and produces a big yield of large pumpkins. It is a wonderful yielder. Vines are of strong, vigorous growth and extremely hardy.

Price: Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 40c; lb., \$1.25, postpaid.
Price, by Express: Lb., \$1.20; 5 lbs. or more, \$1.15 per lb.

SMALL SUGAR PUMPKIN

An Exceptionally Sweet Variety

953—There is an old adage "Good goods come in small packages." This terse saying seems to be true with this small sugar pumpkin, which is much smaller than the field pumpkins but exceedingly rich in sugar matter, more finely grained, considerably more sweet.

This variety is invariably grown by the farmer along with his field varieties, for pie making. In fact, many of our customers, on account of its fine texture and extreme sweetness, could not be persuaded that any other variety is better.

It is a very prolific type, producing nice, uniform size and shape pumpkins in abundance.

Considered one of the hardiest and easiest to grow.

Price: Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 40c; lb., \$1.35, postpaid.

SALZER'S LARGE SWEET CHEESE PUMPKIN

A Real Dependable Sort

950—The peculiar cheese shape of this variety is responsible for its name, being very much flattened on both ends and large in circumference. In the southern and middle west states you can travel days at a time and find more pumpkins of this variety grown than all others.

It has so many points of genuine merit that many gardeners and farmers are so supremely satisfied that they have given it a stated preference over all others.

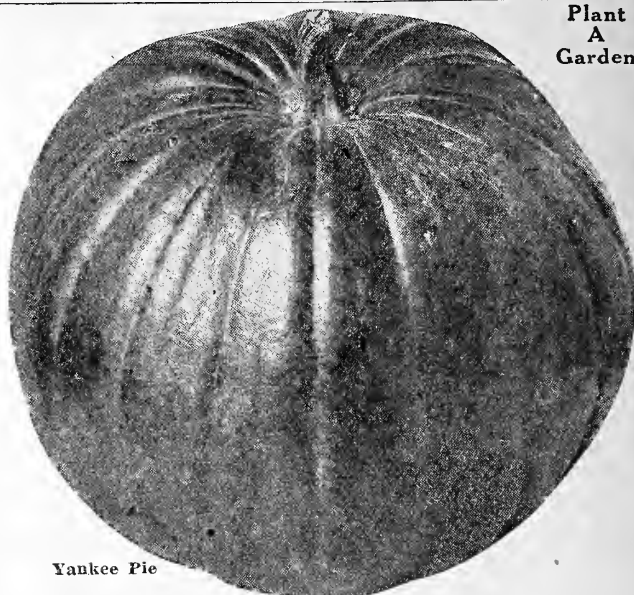
As a cropper it satisfies the most exacting. In quality it ranks exceptionally high. As a keeper it has an enviable reputation. The flavor is particularly pleasing and appetizing.

Almost as popular in some districts as "Connecticut Field" for stock feeding.

In many districts it is the leading canning variety.

Its skin is mottled light green and yellow, changing to rich cream color as it matures; flesh tender and of excellent quality.

Price: Pkg., 10c; $\frac{1}{4}$ lb., 30c; lb., 85c, postpaid.



Yankee Pie

SALZER'S YANKEE PIE PUMPKIN

The Great American Pie Pumpkin

956—Thanksgiving day and Yankee Pie Pumpkin are so closely linked together in the great American delicacy "Pumpkin Pie," that this variety needs no introduction anywhere. Its reputation for pie use is more national in character than any other vegetable.

Pies—"just like mother used to make"—the good old fashioned kind, the delicious melting pies that make the dinner a delight—are made from Yankee Pie—the quality is par excellent for this purpose. It is remarkably prolific, sugary. No pumpkin ever introduced has given more lasting and delightful pleasure to our customers.

Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 45c; lb., \$1.50, postpaid.

JAPANESE PIE PUMPKIN

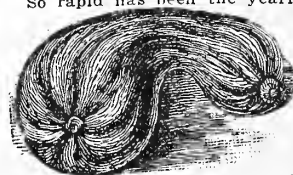
Similar to the Sweet Potato In Taste

946—An interesting evidence of advancing taste is the growing popularity of this distinct yet remarkably meritorious pumpkin.

So rapid has been the yearly increases in the demand for this pumpkin that it is a subject of continuous comment in our office.

The flesh in appearance and taste very closely resembles the sweet potato and is considered a genuine treat by all who have ever eaten it. The flesh is very thick, nearly solid; the seed cavity being very small in one end of the pumpkin; fine grained, dry and sweet, making pies as sweet without eggs as the others do with. They ripen early, keep well and are fine for home use. The seeds have peculiar marks resembling characters of the Chinese Alphabet. It is the easiest pumpkin to ripen. A large crookneck sort with dark green skin mottled with yellow stripes.

Price: Pkg., 10c; oz., 25c; $\frac{1}{4}$ lb., 65c; lb., \$2.00, postpaid.



Japanese Pie
BE A BIG
PRODUCER
PLANT TO
THE VERY
LIMIT



LARGE SWEET CHEESE

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

PERKINS MAMMOTH LONG POD OKRA

Should Be In Every Garden

731—Do you know if you are not growing Okra and happen to be a lover of soup, you are losing one of the most delightful epicurean pleasures.

Its young seed pods, which are used in soups, stews, catsups, etc., are delicious and highly esteemed. To keep for winter use, slice the pods into narrow rings when young and tender, string them and hang in the shade to dry.

A distinct and valuable okra, 3 feet high; pods 8 to 9 inches long when ready for use, of dark green color, produced in great quantities and quite early, being fit for use in 30 days after sowing. Price: Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., \$1.00, postpaid.

WHITE VELVET OKRA

732—It is very distinct in appearance, and unlike other varieties the pod is not ridged but is perfectly smooth and round. They are of attractive appearance and superior flavor and tenderness. The plants are comparatively dwarf and of compact, branching growth; the pods are of extra large size and produced in great abundance.

Price: Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., \$1.00, postpaid.



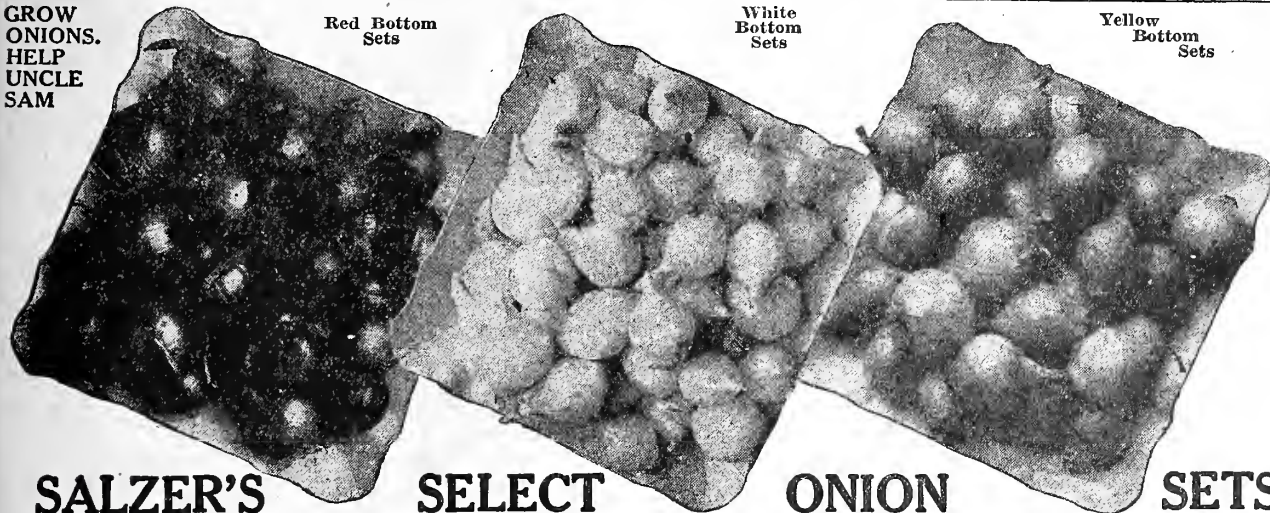
Perkins Mammoth Long Pod Okra

GROW
ONIONS.
HELP
UNCLE
SAM

Red Bottom
Sets

White
Bottom
Sets

Yellow
Bottom
Sets



SALZER'S

SELECT

ONION

SETS

YOUNG GREEN ONIONS IN FIVE WEEKS

Why you should plant Onion Sets—it only takes about one-third the time to produce an eatable green onion (about five weeks) that it does seed and even at the present high prices one can produce them more cheaply if the use of soil is a consideration. That Sets bid fair to supplant Onion Seed entirely for the production of young green onions for early spring is best evidenced in the remarkable growth of our Onion Set business. Six years ago we thought one to two cars a big trade. Last year, we sold ten cars, this year we expect to sell fifteen. This demonstrates that the American people are lovers of young green onions and must have them early, which gives them the decided advantage of developing larger ripe onions for winter use if permitted to mature.

A pound or two is sufficient for the ordinary size family. When one variety is exhausted, unless otherwise ordered, we ship another. Thus if the yellow were all gone, we would fill an order with white or red, etc.

We sell by weight only; one bushel equals 32 lbs. and one lb. a quart.

802—RED BOTTOM ONION SETS. Price: Lb., 25c, postpaid. Price, by Express: Lb., 20c; 3 lbs., \$1.30; 32 lbs., \$4.75.

804—WHITE BOTTOM ONION SETS. Price: Lb., 30c, postpaid. Price, by Express: Lb., 25c; 8 lbs., \$1.50; 32 lbs., \$5.50.

806—YELLOW BOTTOM ONION SETS. Price: Lb., 25c, postpaid. Price, by Express: Lb., 20c; 8 lbs., \$1.25; 32 lbs., \$4.50.

MIXED ONION SETS

811—An extremely popular mixture, especially desired by small planters, citizens and gardeners. In enormous demand. Sure to please.

Price: Lb., 25c, postpaid. Price, by Express: Lb., 20c; 8 lbs., \$1.30; 32 lbs., \$4.75.

YELLOW MULTIPLIER SETS

807—Many of our customers have shown a marked preference for this multiplying Set. It shoots up many small Onions from the same bulb instead of one. For winter storage the bulbs are better keepers than those produced from bottom sets. Our Multipliers are grown near the Canadian Boundary, thus giving us a quality unequalled from any other district. A trial order will convince.

Price: Lb., 20c, postpaid. Price by Freight: Lb., 15c; 8 lbs., 90c; 32 lbs., \$3.25.

EGYPTIAN OR PERENNIAL EARLY TOP SETS

803—They are from 12 to 20 days ahead of all other Onion Sets. As soon as the snow leaves Green Onions appear. A few pints planted in the corner of the garden will furnish Green Onions for many years. These Onions are perfectly hardy and stay in the ground all the time; only used for green onions, as they do not form a large bulb. When stock becomes exhausted we book order and fill in fall.

Price: Lb., 25c, postpaid. Price, by Express: Lb., 20c; 8 lbs., \$1.15; 32 lbs., \$4.25.

WHITE MULTIPLIER SETS

805—In every respect it is similar to the yellow except the color. We have a large trade from those of our customers who seem to favor the white. This variety we grow right here in the La Crosse District, as the soil produces a much better keeping bulb than we can get farther north. We have in our white sets the best sets possible to grow and we unhesitatingly state we know of no equal quality anywhere.

Price: Lb., 35c, postpaid. Price by Freight: Lb., 25c; 8 lbs., \$1.75; 32 lbs., \$6.50.

GARLIC SETS

809—Garlic for generation after generation has been associated with Italy. Of late years, however, the American people have found it profitable to grow same for market purposes and home use. The old natural prejudice is rapidly waning and it is becoming immensely popular with all classes for soup dishes and seasoning. Our garlic bulbs are exceptionally hardy, prolific and sound.

Price: Lb., 50c, postpaid. Price, by Freight: Lb., 45c; 8 lbs., \$3.20; 32 lbs., \$11.25.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

BIG
MONEY
IN
GROWING
ONIONS
AND
IT WILL
HELP
YOUR
COUNTRY

SALZER'S SELECTED SOUTHPORT RED GLOBE ONION

Remarkable for its Uniform Size
and Shape

750—The value of the onion crop depends entirely on the quality of the seed. There is no vegetable more susceptible to the quality of the seed than the onion. Small necks, large bulbs, uniform size, even shape, vigorous growth, immense yield and mild flavor are all factors directly traceable to the seed.

We are proud of our strain. There is none better on earth. It is highly bred, critically selected, immeasurably superior in shape, size, solidity and yield, and are unsurpassed, if not unequalled in beauty, size and shape and uniformity of ripening. Year by year our sales of this variety have increased enormously, almost doubled, which shows that a really good onion advertises itself. The Southport Red Globe is the largest and the heaviest yielder of the Southport varieties. The bulbs are from 3 to 3½ inches in diameter, of perfect globe type, have thin necks and a glossy, deep purplish red skin, making it the most attractive in appearance. Our customers report yields of 1,000 bus. and more per acre. The slim, slender necks insure an early and sure ripening. The tops die down uniformly.

Price: Pkg., 10c; oz., 30c; ¼ lb., 95c; lb., \$3.50, postpaid. Price, by Express: Lb., \$3.45; 5 lbs., \$17.00; 10 lbs., \$33.00.

SALZER'S SELECTED SOUTHPORT YELLOW GLOBE

752—The crying evil of gardening either for the home or the market is the fact that much heed is given to the opinions of neighbors or friends whose experiences in many instances are very limited. If you want results, large and safe returns, do not omit Southport Yellow Globe from your garden. It is the one great, dependable onion under general cultivation the world over. It is a recognized fact, conceded everywhere, that there is more "large crop" or bulk seed sold of this onion than any other single variety.

Our Southport Yellow Globe is an especially fine Onion. It is of quite large size, averaging from 3 to 3½ inches in diameter, of beautiful globe shape, with a very attractive light yellow colored skin. They are regular balls of gold. Under good cultivation the yields as reported by gardeners average from 500 to 1,000 bus. per acre. The necks of our strain are slim and slender, and the bulbs ripen down to a solid ball, insuring thus the best keeping qualities.

Price: Pkg., 10c; oz., 25c; ¼ lb., 85c; lb., \$3.00, postpaid. Price, by Express: Lb., \$2.95; 5 lbs., \$14.50; 10 lbs., \$28.50.

ONION SEED IS OUR SPECIALTY

NO BETTER SEED
GROWN

Salzer's
Selected
Southport
Red Globe

Salzer's
Selected
Southport
White Globe

Salzer's
Selected
Southport
Yellow
Globe

CREATE GARDEN PROFIT
AND SUCCESS FOR
YOUR COUNTRY AND YOURSELF

SALZER'S SELECTED SOUTHPORT WHITE GLOBE

A Veritable Ball of Silver

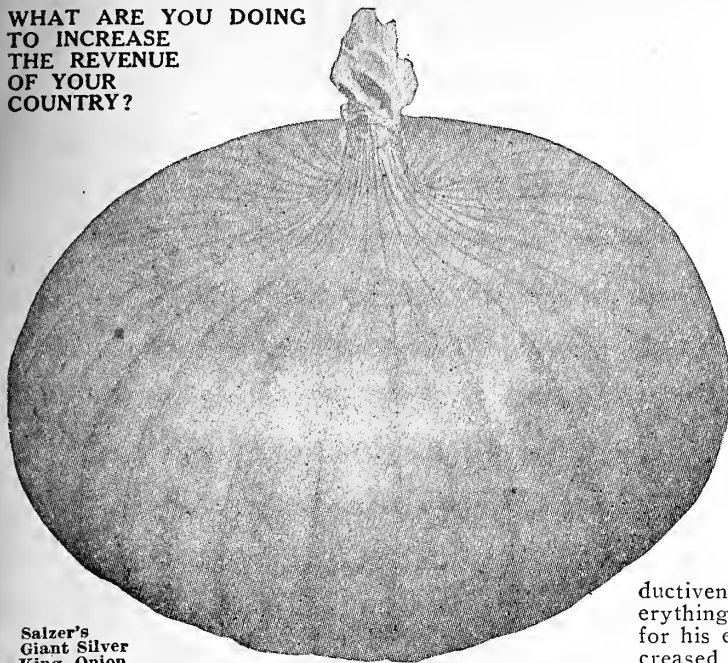
751—One great consideration in choosing an onion to grow is the flavor, for after all it is for table use any vegetable is cultivated. The vast majority is willing to concede a point or two in yield and size for superb eating quality, even if their acreage must be utilized by several varieties. It is the mild flavor, combined with its attractive appearance that has won a place of prominence for Southport White Globe.

It is a most beautiful Onion. A very ball of silver, with thin, delicate, pure white skin. It will average from 2 to 2½ inches in diameter and the yields on good lands will run upwards of 800 bushels per acre. The flesh is fine grained, crisp, of a very fine flavor and snowy white in color. Our strain is grown with the greatest care and is so superlative in quality that no one should miss it. Care, however, should be taken in harvesting and storing these Onions so as to always have them of the finest appearance. As soon as harvested they are best stored away in a cool, dark shed to keep from discoloring.

Price: Pkg., 10c; oz., 40c; ¼ lb., \$1.20; lb., \$4.25, postpaid. Price, by Express: Lb., \$4.20; 5 lbs., \$20.75; 10 lbs., \$41.00.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

WHAT ARE YOU DOING
TO INCREASE
THE REVENUE
OF YOUR
COUNTRY?



Salzer's
Giant Silver
King Onion

ity. It has won showers of praises from all who have grown it. A variety of such genuine worth as to be out standingly apparent. A type that receives unanimous endorsement of onion growers, whose expressions of tribute must of necessity be occasioned by large remuneration.

Attractive shape, flattened but thick as shown in illustration. Often attain weights of $2\frac{1}{2}$ lbs. each. No other variety grows uniformly so large. Skin is a beautiful silvery white; flesh of particularly mild and pleasant flavor, so sweet and tender that it can be eaten raw like an apple. These Onions grow very quickly, mature very rapidly. An ounce of seed will grow upwards of 50 bushels of Giant Silver King Onions.

Price: Pkg., 10c; oz., 40c; $\frac{1}{4}$ lb., \$1.30; lb., \$4.50, postpaid. Price, by Express: Pkg., 10c; lb., \$4.45; 5 lbs., \$22.00; 10 lbs., \$43.50.

WHITE PORTUGAL OR SILVER SKIN ONION

757—They are of handsome appearance, have a clear white skin as beautiful as glistening silver. The flesh is of mild, delicious flavor. For keeping this is the best of all white varieties. These onions make fine bunching or Green Onions and are also grown for the market as Large White Onions; they are also used more than any other white variety for Onion Sets.

Price: Pkg., 10c; oz., 35c; $\frac{1}{4}$ lb., \$1.00; lb., \$3.50, postpaid. Price, by Express: Lb., \$3.45; 5 lbs., \$17.00; 10 lbs., \$33.50.

SALZER'S YELLOW GLOBE DANVERS ONION

The Leading Variety Everywhere

755—Fully appreciating the part this world famous variety plays in the success of the Onion producing districts, the quality of the seed is a paramount issue with us.

We recognize that standards of quality in Onion Seed should be so high that every confidence should be an implicit trust, which we strive to our utmost to maintain.

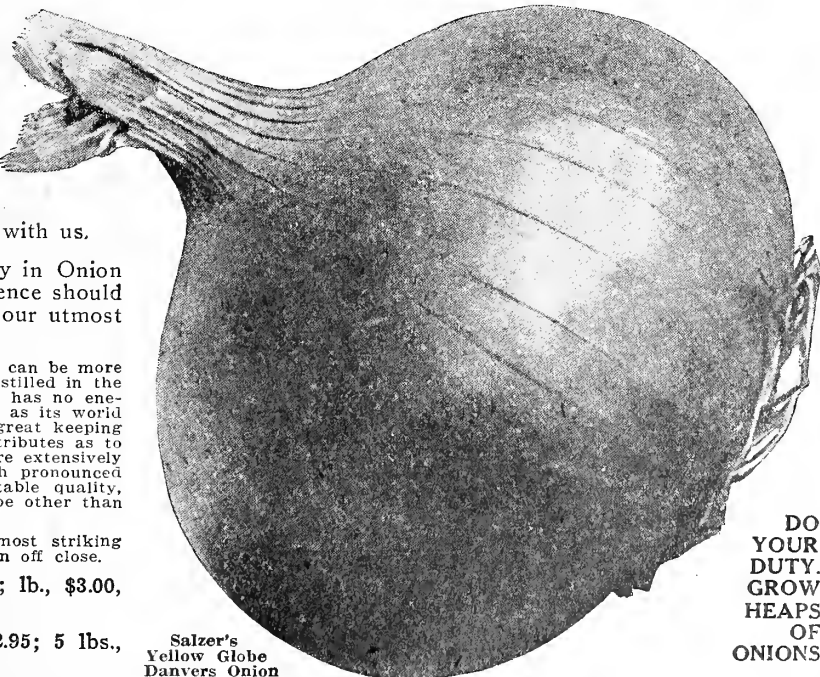
There is no onion whose character and worth can be more accurately measured by the confidence it has instilled in the seed buying public than the Yellow Globe. It has no enemies, it is conceded everywhere to be as great as its world wide reputation. It stands paramount on its great keeping quality and is so constantly good in all its attributes as to clinch it as a universal favorite, making it more extensively grown than any other yellow onion. With such pronounced merits as earliness, productiveness, excellent table quality, fine keeper, enormous yielder, it could hardly be other than popular.

In color it is a rich brownish yellow of most striking appearance, almost globular in shape; tops ripen off close.

Price: Pkg., 10c; oz., 25c; $\frac{1}{4}$ lb., 85c; lb., \$3.00, postpaid.

Price, by Express: Pkg., 10c; lb., \$2.95; 5 lbs., \$14.50; 10 lbs., \$28.50.

Salzer's
Yellow Globe
Danvers Onion



DO
YOUR
DUTY.
GROW
HEAPS
OF
ONIONS

PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

Grandpa's
Conglomeration
Mixture

GRANDPA'S CONGLOMERATION ONION MIXTURE

758—The manifold advantages of having abundant onions of all kinds in the family garden has been pointed out by us for twenty-five years until today we find the same customers by thousands and thousands, year in year and year out still buying Grandpa's Mixture.

Turn back in thought to the days of your youth, when Grandpa and Grandma planted the vegetable garden. There was always a large corner in which a mixture of different kinds of onion seeds were planted, on the theory that if one sort did not do well the other sort would, consequently there never was a shortage of onions. If the good housewife wished a mild white for salads, a pungent one, if a brown or yellow or red, or no matter what kind, there they were, and with this in view we have arranged "Grandpa's Conglomeration Onion Mixture;" it contains all colors, shapes and sizes. A package of seed is sufficient to grow one or two bushels, an ounce from three to five bushels, and a pound for 60 to 100 bushels or more.

Price: Big pkg., 10c; oz., 35c; ¼ lb., \$1.00; lb., \$3.50, postpaid.

754—**YELLOW FLAT DANVERS.** One of the earliest yellow onions. A very productive variety. The bulbs are flattened but yet quite thick, with small necks; they keep well. Skin coppery-yellow, flesh creamy-white, of mild, excellent flavor.

Price: Pkg., 10c; oz., 25c; ¼ lb., 90c; lb., \$3.00, postpaid. Price, by Express: Lb., \$2.95; 5 lbs., \$14.50; 10 lbs., \$28.50.

753—**STRASBURG OR LARGE YELLOW DUTCH.** A few days later than Flat Danvers, produces rather larger and flatter bulbs.

Price: Pkg., 10c; oz., 25c; ¼ lb., 90c; lb., \$3.00, postpaid. Price, by Express: Lb., \$2.95; 5 lbs., \$14.50; 10 lbs., \$28.50.

737—**AUSTRALIAN BROWN.**

Price: Pkg., 10c; oz., 25c; ¼ lb., 90c; lb., \$3.00, postpaid. Price, by Express: Lb., \$2.95; 5 lbs., \$14.50; 10 lbs., \$28.50.

DO JUSTICE
TO YOUR
COUNTRY—
PLANT A
GARDEN

WHITE BERMUDA ONION

756 This is the onion so universally offered for sale, as it requires an astonishingly, almost miraculously short time to develop, lacking about one-half the time necessary for other sorts. It is a large yielder, consequently a highly profitable type to grow. The name is somewhat misleading, as the skin is a pale yellow or straw color; the flesh, however, is a clear, sparkling white. It is extremely mild, deliciously tender, and of a highly pleasing flavor.

Price: Pkg., 10c; oz., 30c; ¼ lb., 95c; lb., \$3.25; postpaid. Price by Express: Pkg., 10c; 5 lbs., \$15.75; 10 lbs., \$31.00.

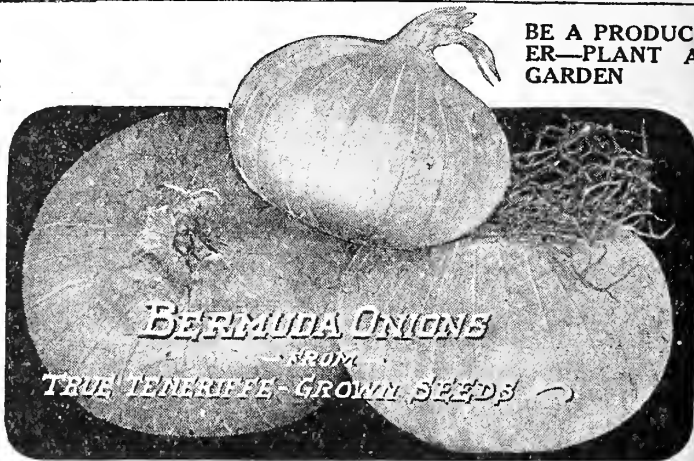
749—**RED BERMUDA.** The old original variety and more popular than ever. Very flat, grows about 3 to 3½ inches in diameter. Has a skin of light pink color. The flesh is pinkish white.

Price: Pkg., 10c; oz., 30c; ¼ lb., 95c; lb., \$3.25, postpaid. Price, by Express: 5 lbs., \$15.75; 10 lbs., \$31.00.

759—**CRYSTAL WHITE WAX.** This is a pure white flat onion, very popular in both north and south.

Price: Pkg., 10c; oz., 35c; ¼ lb., \$1.00; lb., \$3.50, postpaid. By Express: Pkg., 10c; lb., \$3.45; 5 lbs., \$17.00; 10 lbs., \$33.50.

BE A PRODUCER—PLANT A GARDEN



SALZER'S WHITE QUEEN ONION

787—Equally well known as White Pearl. This is the finest of all white pickling onions, growing rapidly, but remaining small, solid and of a fine, sweet flavor. Three crops can be gathered for pickling in one season.

The onions are white, quite flat, hard and solid and very small, not more than 1 to 1½ inches in diameter; they are of very mild and sweet flavor. The best onion for small pickling bulbs, for which purpose it should be sown at the rate of 50 to 60 lbs. per acre. Will produce extremely early onions to be sold in the green state. The bulbs do not keep over winter. We hold all the seed in America of this variety.

Price: Pkg., 10c; oz., 50c; ¼ lb., \$1.40; lb., \$5.00, postpaid.

PARIS SILVER SKIN ONION

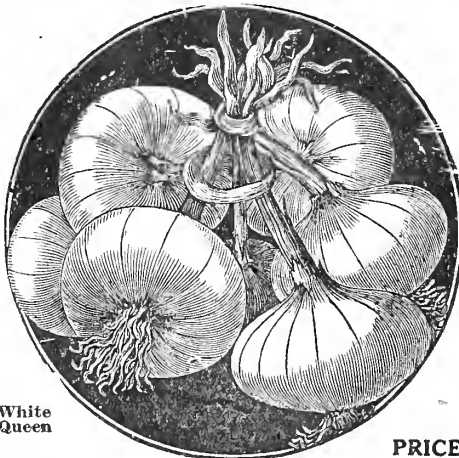
781—Silvery white, flattened bulbs. It is one of the best early sorts, splendid for pickling and is of mild, pleasant flavor.

Price: Pkg., 10c; oz., 50c; ¼ lb., \$1.40; lb., \$5.00, postpaid.

WHITE WELSH ONION

788—Planted for green onions only; this variety does not form bulbs, but only a small enlargement at the base of each shoot; it is extremely early. It is a perennial and stays in the ground for years.

Price: Pkg., 10c; oz., 50c; ¼ lb., \$1.40; per lb., \$5.00, postpaid.



White
Queen

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

**BIG MONEY IN
GROWING ONIONS**

Salzer's Prizetaker



**Salzer's Selected Great
Red Wethersfield Onion**

The Best Known Onion in America

Small Necks—Uniform Size—Mild Flavor

791—Any person that travels around our country and knows anything about onions will fully appreciate the foremost position this magnificent variety holds throughout the length and breadth of America. Go where you will, you will find the Great Red Wethersfield the onion most generally grown, the most popular, one of the biggest yielders, appreciated and valued for its exceptionally mild flavor. Behind its history everywhere is a long list of big yields, big sales and big profits.

No matter how popular other onions, Great Red Wethersfield also invariably has a prominent place alongside.

This strain is a superior one; it is pedigreed seed of the highest type; in fact, a selective strain noticeably meritorious.

Bred to produce a small neck. Developed to a remarkable uniformity. Hybridized for mild flavor. Rejuvenated with strong constitutional vigor. Improved in keeping quality. Enhanced in appearance. Critically rogued by experts for large size. Selected for adaptability to varied soils and adverse climate.

It is the most perfect large Red Wethersfield Onion to be had anywhere at any price. Beyond criticism, it is vastly superior to the standard seed. Great Red Wethersfield is one of the largest, heaviest yielding and best keeping of the red onions. It is recognized the world over as the standard variety of its kind. Skin is of a deep purplish red. Round and somewhat flattened. Purplish-white flesh. Delightfully mild flavor. Reputed for its admirable keeping quality.

Price of Salzer's Selected Great Red Wethersfield Onion
Seed: Pkg., 10c; oz., 35c; ¼ lb., \$1.10; 1 lb., \$3.50, postpaid.
Price, by Express: Lb., \$3.45; 5 lbs., \$17.00; 10 lbs., \$30.00.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

Salzer's Prizetaker

The Giant of All YELLOW ONIONS

**Exceptionally Mild Flavored
Phenomenal in Size**

748—There seems to be neither imitation nor limitation to this monster fine flavored onion. Reaches an immensity in size that seems to have no limit. So delicious in flavor, so superior in quality, so superb in appearance, it has practically no imitators. One of the largest, hand-somest, finest flavored, most superior Yellow Globe Onions in cultivation. We consider it is simply perfection. There is hardly an onion in America that could excel it, and it is rapidly supplanting all other Yellow Globe Onions. Of a clear, bright straw color, it grows to a uniform globe shape. It has a very small neck, and always ripens up hard and fine. The flesh is pure white, and its tenderness and mild flavor are unequalled even by the Spanish Onions.

In market it attracts decided attention. Usually selected at higher prices than any other sort on sale, either red, white or yellow. **Pro-**

duces many hundreds of bushels per acre; keeping qualities are excellent; in spring the bulbs being apparently as firm and solid as when put away in the fall.

As it attains its phenomenal size and exceptionally mild tempered flavor under exactly the same conditions necessary to cultivate other ordinary sorts, we hope every one of our customers will include it in their order and give it a trial.

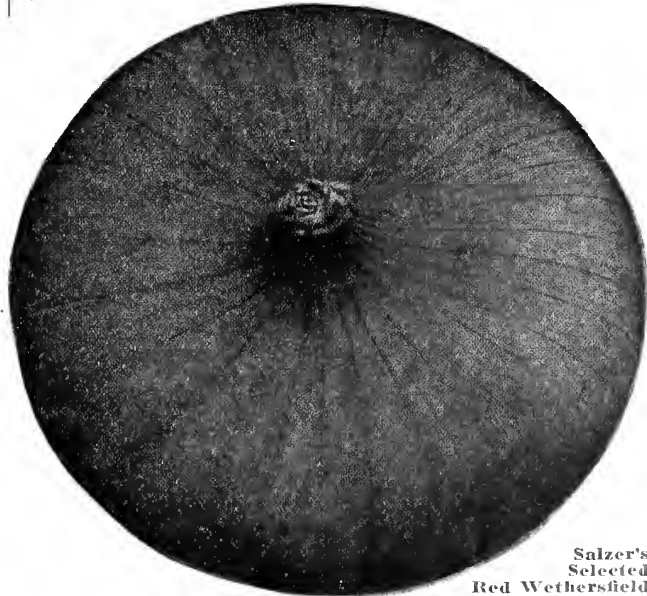
From La Crosse's Best and Most Extensive Gardener

You ask how many Salzer's Prizetaker Onions I can grow on an acre. Each onion should weigh one-half pound, or at the rate of 198,000 pounds to the acre; at 60 pounds to the bushel, would make 1,800 bushels. This is possible, using Salzer's Prizetaker Seed, the giant of all Yellow Onions. Try an ounce or one-half pound for 1918. **CARL E. SCHAEFER.**

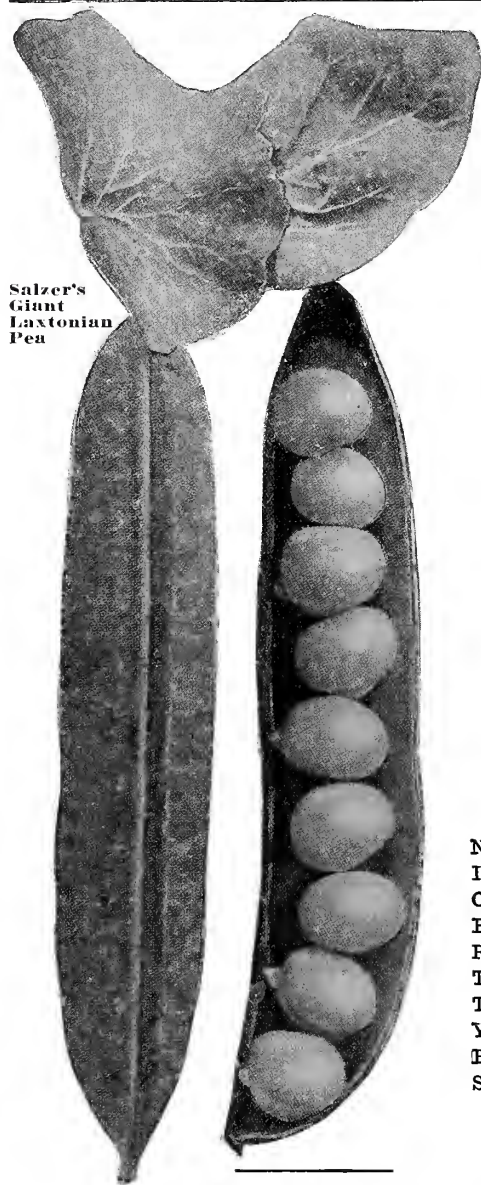
From the Farm and Fireside Journal

"The King of all Onions. If you want to see what the Onion looks like, go to the nearest fruit store and behold the Spanish Onion. The two varieties cannot be told apart. Any fair, average specimen will take the prize at an exhibition against the finest specimens of other sorts."

Price: Pkg., 10c; oz., 40c; ¼ lb., \$1.25; 1 lb., \$4.00, postpaid. Price, by Express: Pkg., 10c; 1 lb., \$3.95; 5 lbs., \$19.50; 10 lbs., \$38.50.



**Salzer's
Selected
Red Wethersfield**



Salzer's
Giant
Laxtonian
Pea

Salzer's Giant Laxtonian Pea

(Blue Bantam)

The Largest Podded Early Variety

880—The more critical you are, the more emphatic your appreciation will be for this unmatched variety. It has a distinctiveness that sets it apart from the multitude of other peas, and stamps its individuality upon every grower.

Words from the most vivid imagination would not overrate its delightfully luscious, sweet, delicious flavor. It is one of the few Peas to receive the "Award of Merit," the highest distinction that can be bestowed upon any vegetable. Dwarf type, growing only 16 to 18 inches high and requiring no support, with large pods; a few days earlier than the Gradus, of a little darker green color. Laxtonian makes for itself a new class of wrinkled garden peas, the giant podded early dwarfs. Ripens about the same time as the first early, and is ready to pick, green for table, in about 40 to 45 days. Pods measure 4½ inches, and are as large as those of the Telephone and of a dark green color. Similar to Gradus in shape, filled with eight to ten large peas, almost double the size of any other early dwarf pea.

Price: Pkg., 10c; lb., 60c, postpaid. Price, by Express: Pkg., 10c; lb., 55c; 5 lbs., \$2.50; 14 lbs., \$6.25; 56 lbs. (bu.), \$20.00.

Salzer's Giant Exhibition Pea

SEE BACK COVER FOR ILLUSTRATION

872—This pea is so large it is almost a monstrosity. Nor has it lost any essential qualities in the hybridizing for size, but rather, it appears to have been wonderfully improved, as the pods and peas are exceptionally uniform in size and indescribably rich and mellow in flavor. It is truly a wonder; the dark green pods measure nearly eight inches, containing ten to twelve peas. Pods rather straight, with curve near end. Vines grow about five feet in height.

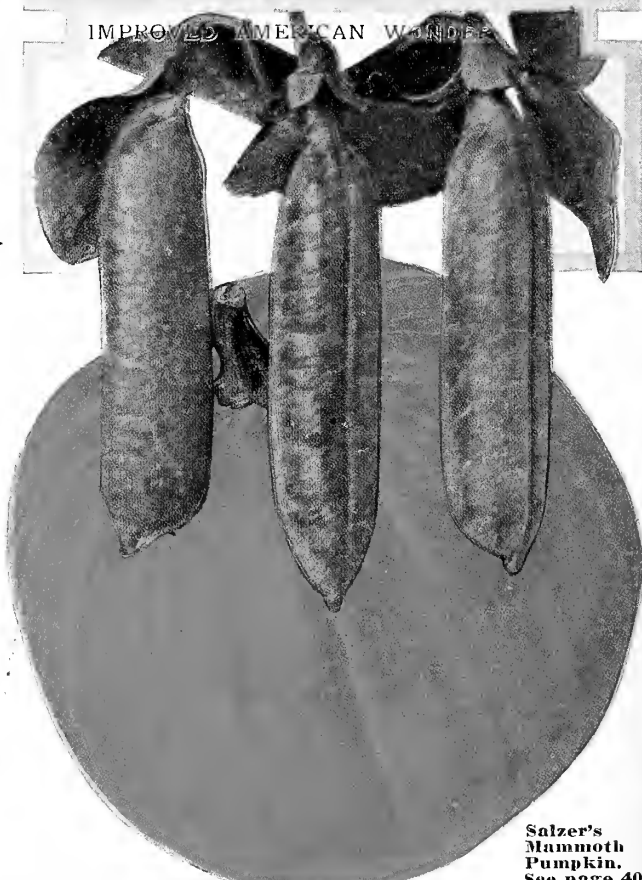
To those of our customers who want immense size, the most delicious pea, the heaviest yielding pea—we commend Salzer's Giant Exhibition.

Price: Pkg., 10c; lb., 60c, postpaid. Price, by Express: Pkg., 10c; lb., 55c; 5 lbs., \$2.50; 14 lbs., \$6.25.

NO OTHER
INVESTMENT
OFFERS
BIGGER
REWARDS
THAN
THE BACK
YARD—
BUY YOUR
SEEDS TODAY

SALZER QUALITY

IMPROVED AMERICAN WONDER



Salzer's Improved American Wonder Pea

Its Popularity Continues to Be An American Wonder

878—So overwhelmingly has been the preponderance for the old popular favorite American Wonder, year after year, in spite of the many new and meritorious Peas, we have addressed ourselves most assiduously to intensifying the latent qualities of the American Wonder Pea. We recognize it is more desirable to feed the public taste with a meritorious "Popular variety," improved in quality by selection, than to devote much space to lauding the merits of novelties. We have in our new "Improved" American Wonder a remarkably fine selection, a genuine pedigreed aristocrat among peas. Matures equally as early as the old variety of this type. The vines are somewhat longer, 15 to 18 inches. The yield is wonderfully increased and the quality is improved to a superb table delicacy of delightful sweet lusciousness. It grows to about 15 inches in height, pods of medium size, each containing 6 to 8 large wrinkled peas of superlative quality.

Price: Pkg., 10c; lb., 50c, postpaid. Price, by Express: Pkg., 10c; lb., 45c; 5 lbs., \$2.00; 14 lbs., \$4.50; 56 lbs. (bu.), \$15.00.

Salzer's
Mammoth
Pumpkin.
See page 40.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

THE NATION
DEMANDS
EACH MAN,
WOMAN AND
CHILD DO
THEIR DUTY
AND PLANT
A GARDEN



SALZER'S EARLIEST AND BEST PEA

Pleasing to the Eye—Delightful to the
Taste—Highly Profitable

846—Where purely commercial objectives are the aim of the grower this variety commands an important position, being perhaps the foremost early variety in use. It is conceded that the demand for any variety is the barometer of popularity and our sales on this Pea have reached huge proportions and growing in leaps and bounds each year.

Its extreme earliness is the distinguishing feature that has been its outshining virtue for its long, long years of unparalleled record. It will stand the test in any garden. It will create and maintain for itself the lasting appreciation of every user. It is the one pea that has steadfastly and persistently retained prominence as a pea of great merit. Its scientific selection shows in its extreme earliness, ability to mature uniformly even and the heavy yield produced.

It has a delicious, luscious flavor that rivals the sweetest table pea ever grown. It is full 6 to 10 days ahead of other early peas, with the possible exception of Scorchers. Grows 18 to 30 inches high, bearing 8 to 12 pods, each containing 7 to 8 small, smooth, round peas.

Price: Pkg., 10c; lb., 40c, postpaid. Price, by Express: Pkg., 10c; lb., 35c; 5 lbs., \$1.25; 15 lbs., \$3.25; 60 lbs. (bu.), \$12.00.

SALZER'S SCORCHER PEA

Growers Find It Amazingly Profitable

848—Prejudice in these rapidly changing times, when agriculture has been placed upon the highest plane professionally, of any occupation in the world, is all too often responsible for enormous losses to gardeners and farmers. If you are not acquainted with our Scorchers Pea, give it a trial. It will be one of the most remunerative investments possible.

In professional growing, where the value of a pea is measured in dollars and cents, the variety used must of necessity be the choicest, sweetest, luscious table quality, heaviest yielding, extremely early and best seed obtainable. Salzer's Scorchers stands pre-eminent in all these essentials. It is grown by farmers for canners more extensively than any other. It is given great prominence by canners everywhere. Gardeners find it amazingly remunerative. Private growers value it for its superb table quality, for its productiveness and its dependability. It matures at about the same time as Salzer's Earliest and Best. Has a medium size pod averaging about $2\frac{3}{4}$ inches long, filled with smooth, bluish-green peas of exquisite quality. Grows about 2 to 3 feet high.

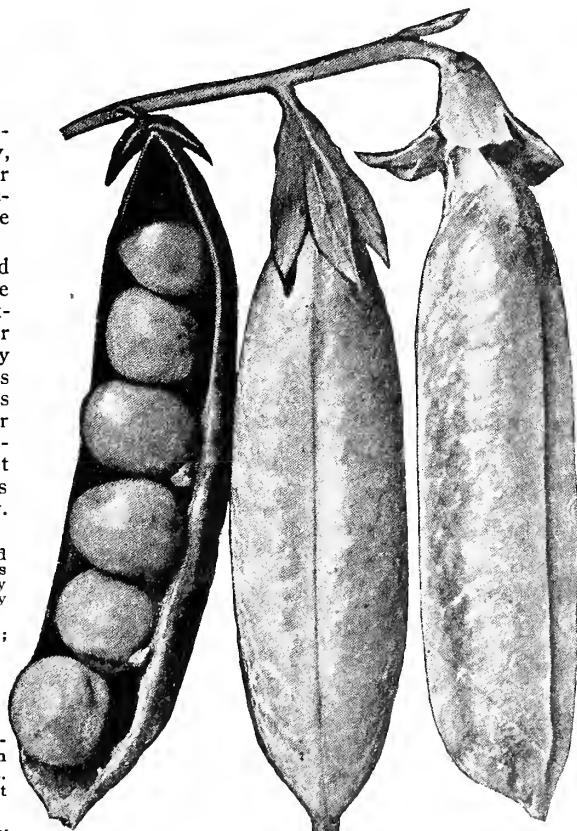
It is a pedigreed strain of noticeable development, selected and reselected for years for extreme earliness, yield and diet. Thousands of our customers claim they never grow any other Pea, having tired of trying others; they cling to Salzer's Scorchers, satisfied with its "time tried" record of many years' standing.

Price: Pkg., 10c; lb., 40c, postpaid. Price by Express: Pkg., 10c; lb., 35c; 5 lbs., \$1.25; 15 lbs., \$3.25; 60 lbs. (bu.), \$12.00.

ALASKA PEA

844—A variety of remarkable earliness. It is a good yielder and produces pods of good size and dark green color, which are well filled with round, smooth peas of splendid flavor. The color of the dried pea is green. It ripens evenly; one picking will nearly clean off the crop. Advise market gardeners to give this variety a trial.

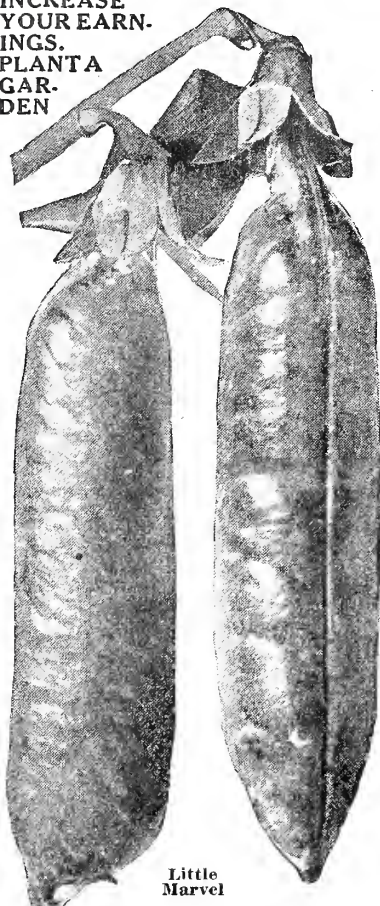
Price: Pkg., 10c; lb., 35c, postpaid. Price, by Express: Pkg., 10c; lb., 30c; 5 lbs., \$1.10; 15 lbs., \$2.75; 60 lbs. (bu.), \$10.00.



Salzer's Scorchers

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

INCREASE
YOUR EARN-
INGS.
PLANTA
GAR-
DEN



Little
Marvel

yields keep it in the foremarks of popularity. The vines are strong and vigorous. About 18 inches in height. A medium early variety. Price: Pkg., 10c; lb., 50c, postpaid. Price by Express: Pkg., 10c; lb., 45c; 5 lbs., \$1.75; 14 lbs., \$4.50; 56 lbs. (bu.), \$16.00.

DWARF DEFIANCE PEA

898—Of the real good genuine meritorious peas almost impossible to sidestep when making a selection this is one.

As a second early or mid-season variety it is unsurpassed. Of immense size, exceptional lusciousness, delightful, sweet, delicious flavor.

The pods are large, well-filled and of dark green color.

The best of the main crop varieties of large podded, dwarf peas; it is fit for the table in 60 days from planting. Similar to Stratagem, but more productive. The vines are very vigorous, hardy, about 20 inches high, with coarse, dark-green foliage. The pods are long, broad, pointed, dark-green in color and equal in size and fullness to those of the Tall Telephone, often measuring 6 inches or more and generally containing 9 to 11 peas. These peas are very large and in flavor and sweetness rank with the highest. A great favorite with gardeners on account of its enormous productiveness, great beauty and large size of the pods.

Price: Pkg., 10c; lb., 50c, postpaid. Price, by Express: Pkg., 10c; lb., 45c; 5 lbs., \$1.75; 14 lbs., \$4.50; 56 lbs. (bu.), \$16.00.

GRADUS or PROSPERITY PEA

855—A very popular, extra early, wrinkled Pea, only 2 or 3 days later than Salzer's Earliest and Best, but with pods as large as those of the late Telephone and fully its equal in quality. A fine market sort. 30 in. high.

Price: Pkg., 10c; lb., 45c, postpaid. Price, by Express: Pkg., 10c; lb., 40c; 5 lbs., \$1.50; 14 lbs., \$4.00; 56 lbs. (bu.), \$15.00.

LITTLE MARVEL PEA

A PEA OF SURPASSING MERIT

881—This pea deserves to be classified according to its merits; its characteristics are its passports; it requires no other label—for wherever known it has created a reputation for itself. Marvel by name, marvel by reputation, marvel for quality, marvel for results.

It is a pea of surpassing merit. It is an extraordinary heavy cropper. Pods are jammed with sweet, luscious, sugary peas of richest flavor. It also is remarkable for the long period the peas remain in condition for table use after ripening, which is fully a week longer than Nott's Excelsior. It matures the same time as Nott's Excelsior. Pods about 3 inches long, containing 7 to 8 peas, are a beautiful dark green, more attractive and much larger than the American Wonder. Price: Pkg., 10c; lb., 50c, postpaid. Price, by Express: Pkg., 10c; lb., 45c; 5 lbs., \$1.50; 14 lbs., \$3.75; 56 lbs. (bu.), \$14.00.

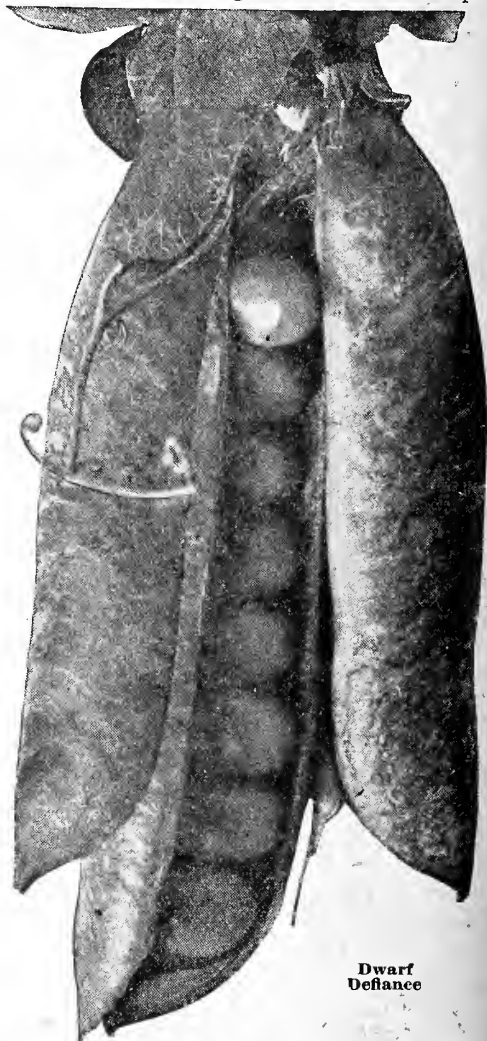
NOTT'S EXCELSIOR PEA

882—A splendid Pea, 12 to 15 inches high, a few days later than the American Wonder. It outyields that variety, as also the Little Gem, by 20 to 30 per cent. The Peas in sweetness of quality are unsurpassed. Price: Pkg., 10c; lb., 50c; postpaid. Price, by Express: Pkg., 10c; lb., 45c; 5 lbs., \$1.50; 14 lbs., \$3.75; 56 lbs. (bu.), \$14.00.

SALZER'S IMPROVED STRATAGEM PEA

THE QUALITIES ARE DISTINCTIVE AND MANY

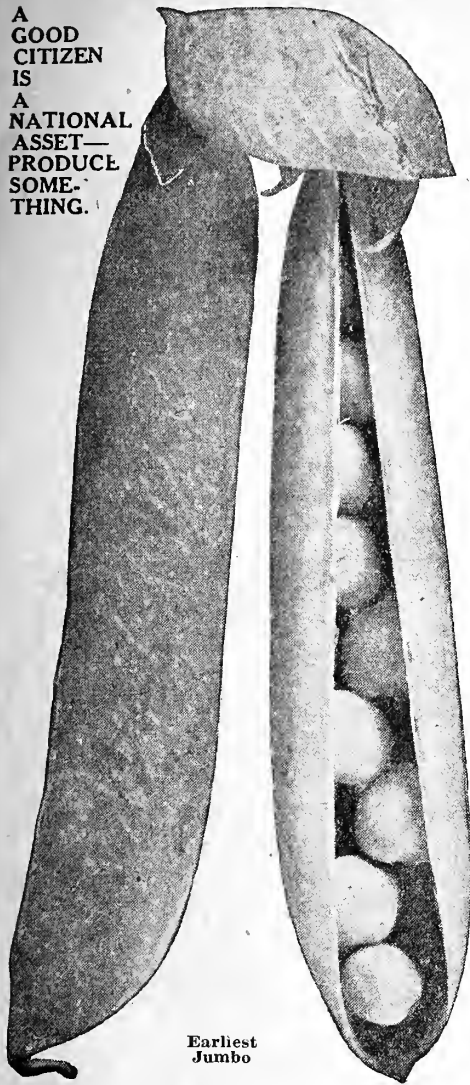
895—In this age of horticultural enterprise, with science bringing forth many new creations of great merit, it is astonishing how the "sweeping satisfaction" obtained from the sterling qualities of Improved Stratagem continue it the pea mainstay of our great republic. The bushes are absolutely covered with large, plump, rich, green pods of large proportions, handsome in appearance, filled with wrinkled peas of meaty, tender, lusciously sweet, rich, delicious flavor. As a rule each seed produces two stalks, consequently it has proven highly remunerative to growers for market or home, in fact, its immense



Dwarf
Defiance

PRICES ON PEAS ARE SUBJECT TO CHANGE WITHOUT NOTICE

A
GOOD
CITIZEN
IS
A
NATIONAL
ASSET—
PRODUCE
SOME-
THING.



Earliest
Jumbo

The vines are healthy and of vigorous growth, producing their immense pods in great profusion and about a week earlier than the tall variety.

The pods are from 5 to 6 inches long and contain 8 to 10 green, wrinkled peas of most delicious flavor. Price: Pkg., 10c; lb., 50c, postpaid. Price by express: Pkg., 10c; lb., 45c; 5 lbs., \$1.75; 14 lbs., \$4.50; 56 lbs. (bu.) \$16.00.

ALDERMAN PEA

EXCEEDINGLY HANDSOME LARGE, TENDER PEAS

864—From time immemorial telephone peas have been the best known, most popular and more generally appreciated than any other. Alderman stands unique as the greatest and unrivaled mid-season, marrow-fat, wrinkled pea on earth. Repeatedly tested in comparative trials against all Second Earlies it stands pre-eminent in all points of excellence, possessing every quality necessary to make a variety popular and profitable.

Very uniform in shape and always of the largest size, produced in profusion and so well filled that Alderman is perhaps the largest yielder of all peas known today.

The vines are of strong, luxurious growth, attaining a height of 4 to 5 feet. Foliage and pods are of dark green color. Often measure 6 inches in length, and are densely filled with large peas of unsurpassable flavor. Of all tall main crop peas Alderman is the finest and most desirable for the home garden and for the market.

Price: Pkg., 10c; lb., 50c, postpaid. Price by express: Pkg., 10c; lb., 45c; 5 lbs., \$1.50; 14 lbs., \$3.75; 56 lbs. (bu.), \$14.00.

SALZER'S EARLIEST JUMBO PEA

THE FAMOUS WRINKLED PEA

854—A careful survey of the long years of unparalleled record of this Jumbo only serves to emphasize its superiority of the extra early tall wrinkled peas.

Positively the greatest, sweetest, biggest podded, earliest pea of its class. Vines run about 3 feet high and are literally loaded with great, glorious, rich, heavy pods, often 6 inches long, with large, sweet, well-developed peas, crowding each other in the giant pod. It is the very essence of earliness; indeed, it is remarkable how so giant-podded a variety can produce a crop so quickly as this Earliest Jumbo. As early as Salzer's Earliest and Best and Scorcher, both. If you wish, early in the season, a great supply of delicious, large, wrinkled peas, in large pods of dark green color, and pods that will quickly fill a bushel basket, this is the pea to buy. This is the best money-making pea grown.

Price: Pkg., 10c; lb., 50c, postpaid. Price by express: Pkg., 10c; lb., 45c; 5 lbs., \$1.75; 14 lbs., \$4.50; 56 lbs. (bu.), \$16.00.

THOMAS LAXTON PEA

THE MERITS OF MANY COMBINED IN ONE

858—What may we not expect of agriculture in the future, when brains and experience have improved this wonderful type to the high quality it is today.

A splendid market-gardener sort, but especially recommended for the home garden. A most productive, tall, wrinkled, extra early sort, and in quality one of the very best, even sweeter in flavor than Gradus. Compared with Gradus it is a few days later, the pods are fully as large, but square on the end and contain a larger number of Peas. The pods and vines are also of a darker, richer green than those of the Gradus. Vines 3 to 3½ ft. long; pods contain 6 to 8 Peas.

Price: Pkg., 10c; lb., 50c, postpaid. Price by express: Pkg., 10c; lb., 45c; 5 lbs., \$1.50; 14 lbs., \$3.75; 56 lbs. (bu.), \$14.00.

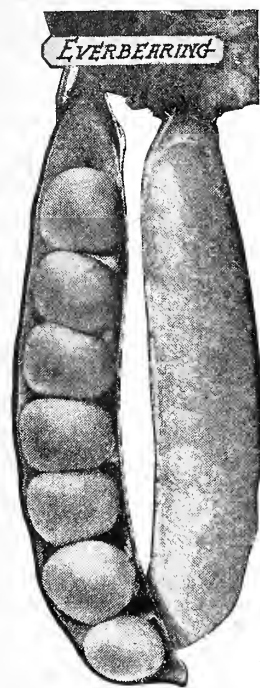
DWARF TELEPHONE OR DAISY PEA

892—A Pea after your own heart, in size, shape and color of pods and also in exquisite flavor fully equal to the Tall Telephone, but it is of a dwarf growth, attaining a height of only 15 to 16 inches.



Alderman

PRICES SUBJECT TO CHANGE WITHOUT NOTICE



EVERBEARING PEA

PRODUCES FRESH PEAS THROUGHOUT THE SUMMER.

868—There is no virtue in simply the planting of the soil regardless of variety, and there is little hope of prosperity or distinguishment in such a haphazard method.

As might be anticipated from its name, "Everbearing" is its crowning attribute. In this respect it is a remarkable pea, a "succession cropper" as it were. If the pods are picked as they mature, it shoots out new branches throughout the seasons, bearing pods which mature in succession. It grows from 2 to 3 feet high, and as its rejuvenating habit of growth indicates, is remarkably hardy and vigorous. The pods are about 3½ inches long, very broad and filled with 6 to 8 very large, exceptionally sweet and delicious wrinkled peas. It is second early maturing.

Price: Pkg., 10c; lb., 40c, postpaid. Price, by Express: Lb., 35c; 5 lbs., \$1.25; 14 lbs., \$3.25; 56 lbs. (bu.), \$12.00.

EDIBLE PODDED PEAS

This class of peas is not generally known in this country, but is much used abroad. The sweet, brittle and succulent pods have none of the tough inner lining found in ordinary varieties of garden peas; they are used in the same way as snap or string beans, and are excellent also for pickles.

912—**DWARF GRAY SUGAR PEA.** Height, 18 inches; purple blossoms. Pods are broad and flat. Price: Pkg., 10c; lb., 30c, postpaid. Price, by Express: Lb., 25c; 5 lbs., \$1.00; 15 lbs., \$2.75; 60 lbs., (bu.), \$10.00.

914—**MAMMOTH MELTING SUGAR PEA.** The pods are very large, broad, curved or twisted. Vines 4 to 5 feet high; very productive. Price: Pkg., 10c; lb., 30c, postpaid. Price, by Express: Lb., 25c; 5 lbs., \$1.00; 15 lbs., \$2.75; 60 lbs. (bu.), \$10.00.

913—**MAMMOTH LUSCIOUS SUGAR PEA.** Vines very tall, 5 to 6 feet; pods 6 to 7 inches long and 1½ inches broad.

Price: Pkg., 10c; lb., 30c, postpaid. Price, by Express: Lb., 25c; 5 lbs., \$1.00; 15 lbs., \$2.75; 60 lbs. (bu.), \$10.00.

HOW TO SECURE BIG PEA CROPS

Inoculated peas grow faster, mature earlier, produce a larger crop, are richer and contain 25 per cent more food value (protein) than when not inoculated. Nitrogen is an element in which all soils are deficient. Inoculation enables plants to feed on the air through the Bacteria nodules that will form on the roots. We know of nothing requiring so small an investment that gives such phenomenal returns.

Peas belong to the legume family. Knowing as we all do in this enlightened age, that the inoculation increases both yield and quality—we ask, is it wise to sow peas without it? If you are skeptical, convince yourself by a trial.

SALZER'S RADIUM (FORMERLY 20th CENTURY) INOCULATION BACTERIA

| | | |
|------------------------------|----------------------|------------------|
| 5608—Size A, enough to treat | 30 pounds seed..... | \$0.60, postpaid |
| 5609—Size B, enough to treat | 60 pounds seed..... | 1.00, postpaid |
| 5610—Size C, enough to treat | 120 pounds seed..... | 1.75, postpaid |
| 5611—Size D, enough to treat | 180 pounds seed..... | 2.50, postpaid |



Mammoth Luscious Sugar



Early Virginia Peanut

The Roots with the Peanuts on are shown folded back against the tops.

SALZER'S EARLY VIRGINIA PEANUT

A HIGHLY PROFITABLE CROP TO GROW.

841—Nothing in an agricultural way should be doubted until given a fair and discriminating trial. Peanuts are one of the most profitable crops that can be grown and it is also perhaps the most fascinating of any. The advantage of growing peanuts is the demand for and the ready sale of the crop regardless of how small the town in which you live. The prices are always high. The crop is invariably prolific and for home use a decided pleasure and delight. Everybody, old and young alike, loves peanuts. Peanut make the finest kind of butter. Everything considered we think peanut growing should be given serious thought.

A very productive variety with erect stems, large pods and kernels. It is the kind used for commercial purposes. A paying crop on sandy soils in the north where it ripens to perfection, yielding enormously. Let the boys and girls try it. It will give them peanuts for the long winter months, and lots of fun besides. Half a pound of seed should produce one bushel. Plant in rows 4 feet apart, placing the nuts 6 inches apart in rows. Price: Pkg., 10c; lb., 40c, postpaid. Price, by Express: Lb., 35c; 5 lbs., \$1.50; bu., (22 lbs.), \$6.00.

EARLY NEW SPANISH PEANUT

840—The earliest variety and a splendid Peanut. Upright foliage, growing more compact than the Virginia, small pods, the yield per acre is very large. Planted in April in the north they ripen before September 1st. These nuts are smaller, but are sweeter and of finer flavor than the larger varieties.

Price: Pkg., 10c; lb., 40c, postpaid. Price, by Express: Lb., 35c; 5 lbs., \$1.50; bu. (22 lbs.), \$6.00.

"PEANUT CULTURE," an excellent booklet, 50c, postpaid.



New Spanish Peanut

PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

SALZER'S MONARCH RHUBARB

AN ECONOMICAL HOUSEHOLD NECESSITY

1053—Amongst the pioneers of our early history Rhubarb growing was the "esteemed garden sass" and our great grandparents pursued its cultivation with earnest love and devoted attention, considering it unequalled as a table delicacy.

Today as then, it is a prized morsel and an almost indispensable household necessity.

Its uses are more varied, more distinct, more healthful, more palatable as a continuous diet than other garden "truck." Every family in the United States should have Salzer's Monarch Rhubarb in their garden, whether they have anything else or not. It is a prime essential. It is a table delight of great delicacy. No other Rhubarb can equal it in richness, tenderness, juiciness, earliness, colossality or freedom from stringiness. Rich, attractive crimson color—vastly superior to the old sweet strawberry Rhubarb. Stalks frequently grow from 3 to 4 feet long and 3 inches thick, without loss to its superlative quality. Price: Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., \$1.00, postpaid.

MONARCH RHUBARB ROOTS

Price: 15c each, 3 for 40c; 6 for 75c; 12 for \$1.40, postpaid. Price by Express: Clumps, 25c each; doz., \$2.75. Extra large clumps: Each, 50c; 12 for \$5.00.

SALZER'S SANDWICH ISLAND SALSIFY

(Vegetable Oyster)

A Very Strong Oyster Flavor of Melting Lusciousness

1060—Emerged into prominence by its excellence, this delicious oyster flavored salsify has eclipsed all the standard sorts by leaps and bounds. It is the "essence" of delicacy itself. Exceptionally wholesome, nutritious and satisfying. Reaches large proportions, consequently is a heavy yielder. A superb winter keeper. The best for market and home use. Price: Pkg., 10c; oz., 35c; ¼ lb., \$1.00; lb., \$3.50, postpaid.

SALZER'S TRIUMPH SPINACH

The Great American Dish

1071—The thoughtful gardener looks ahead and provides for the future. When planning the garden do not overlook Spinach. Spinach is the one outstanding vegetable that serves as a great tonic to the system. As a vegetable it is one of the most appetizing possible to grow. There is an old saying "Eat Spinach and avoid sickness". It is today one of the most popular vegetables grown. It is eating its way—as it were—right into their hearts of appreciation. Triumph surpasses any variety we know.

Plants are comparatively small, of very compact but prostrate growth. They are composed of many short-stemmed leaves, which are of much thicker and heavier texture than any other Spinach. They are heavily crumpled and blistered, of dark green color, and do not wilt or run to seed quickly, but will remain in good, marketable condition a month longer than any other sort, retain their freshness during the hot summer months, are the best variety to be sown in spring and also continuously at intervals all summer, so that this delicious, healthful vegetable can be enjoyed at all seasons. Price: Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., \$1.00, postpaid. Price by Express: Lb., 95c; 5 lbs., \$4.50; 10 lbs., \$8.50.

SALZER'S SAVOY, OR BLOOMSDALE SPINACH

1070—The earliest spinach and extremely hardy. This is the best spring and fall spinach we know of. It grows quickly to a suitable size for use and refuses to seed to a remarkable degree. Upright growing plants with thick, glossy, dark green leaves of medium size, broad and pointed, twisted and bloated. It is grown now by thousands of spinach growers. Price: Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 85c, postpaid. Price, by Express: Lb., 80c; 5 lbs., \$3.75.

LONG STANDING

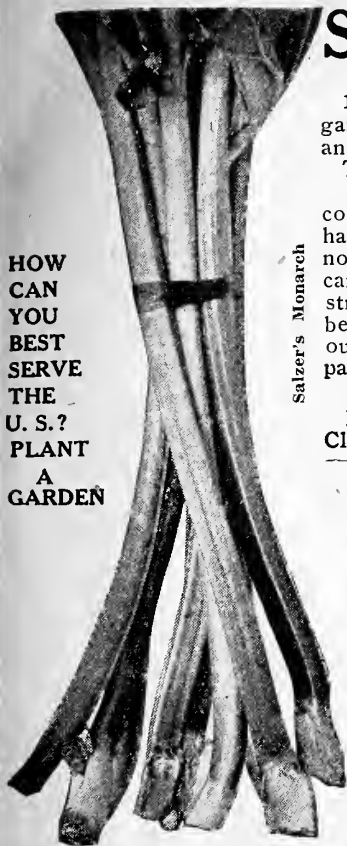
1066—Stands long before running to seed, valuable on this account. Tender and sweet. Price: Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 85c, postpaid. Price, by Express: Lb., 80c; 5 lbs., \$3.75.

WINTER PRICKLY

1073—A splendid fall and winter sort, but also well adapted for spring use. Hardy, large plants of vigorous growth with thick and dark green leaves. Price: Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 85c, postpaid. Price, by Express: Lb., 80c; 5 lbs., \$3.75.

HOW
CAN
YOU
BEST
SERVE
THE
U. S.?
PLANT
A
GARDEN

Salzer's Monarch



Salzer's
Sandwich
Island
Salsify.

GET
BUSY
PLANT
A
GARDEN



Triumph Spinach

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

SALZER'S IMPROVED HUBBARD SQUASH

The Most Reliable Winter Keeper

1099—There exists a time tried appreciation for the Improved Hubbard that considerably intensifies the taste for gardening. Those familiar with this variety concede it to be the best and most reliable winter keeper of the squash family. For table use it is recognized to be just as standard in the home as sugar or flour.

As a consequence, the demand for Salzer's Improved Hubbard, the greatest winter storing squash in cultivation, has quadrupled in two years.

Our Improved Hubbard is a careful selection of only the finest, most perfect fruits, producing squashes of most uniform shape and size. Heavily warted and of dark green color. This strain is unquestionably one of the most productive of all winter squashes, and many thousands of pounds of squashes can be grown from one acre. The flesh is very dry, fine grained, and of excellent quality.

Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 45c; lb., \$1.50, postpaid.

MAMMOTH WHITE BUSH SCALLOP SQUASH

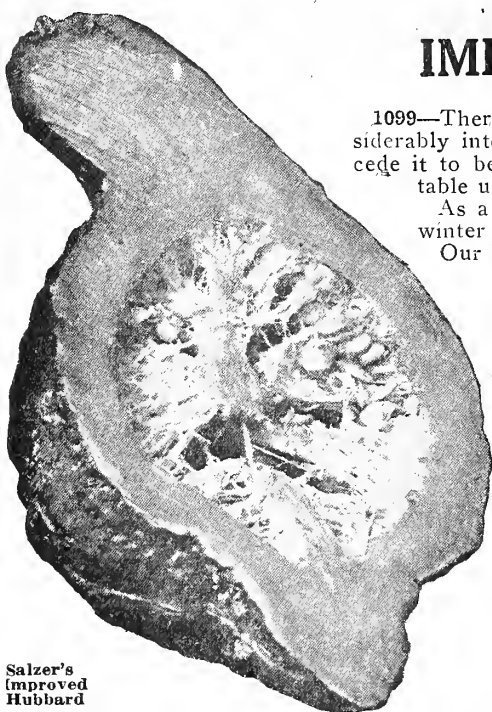
The Great Favorite for Market and Home

1086—It is a tremendously significant fact that its transcendent quality has initiated more recruits to the repastful ranks of this grand squash, than all other summer varieties together. It has that lasting delicious sweetness, that leaves a "hankering" for more.

An improved selection of the old favorite early White Bush, but much larger in size, more handsome and of much nicer clear white color. Fruits flattened, scalloped and uniformly marked. This is one of the finest of all summer squash.

Price: Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 35c; lb., \$1.25, postpaid.

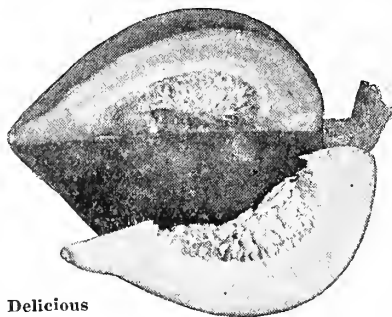
Salzer's
Improved
Hubbard



DELICIOUS SQUASH

More Than Its Name Implies

1094—The best flavored squash in existence. For table quality there is no other squash that can be compared in sweetness and richness of flavor. It is an excellent squash for Fall and Winter use, keeping until late spring. Of medium size weighing from 5 lbs. to 15 lbs. The rind is dark green, mottled. The flesh is very fine grained, thick and dark orange in color. Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 45c; lb., \$1.50, postpaid.



Delicious

GOLDEN HUBBARD SQUASH

1097—In shape very similar to the green Hubbard. It ripens, however, earlier and is much more productive. The fruits are of medium size, weighing from 6 to 10 lbs. each. They are of beautiful orange red color, are heavily warted and the flesh is very fine grained and richly flavored. The shell is very hard and strong making it a good shipper. Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 45c; lb., \$1.50, postpaid.

SALZER'S GIANT SUMMER CROOK- NECK SQUASH

AN EXCEEDINGLY DELIGHTFUL FLAVOR

1085—Various attempts have been made from time to time to produce a Squash to excel this in flavor but so far without results. The eating quality of this variety stands out like a beacon light, so distinct and pronounced is its exquisite flavor.

Once grown, those who love a tempting, luscious dish will find Summer Crookneck indispensable. Crookneck is world famous for its magnificent flavor. This improved type is twice the size of the old Summer Crookneck. They have an exceedingly warted surface, and are of deep yellow color. The fruit is very attractive and a great favorite with market gardeners.

Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 65c; lb., \$2.00, postpaid.

EARLY YELLOW BUSH SCALLOP

1082—Very similar to the White Bush, but has deep orange colored skin. Very productive summer squash.

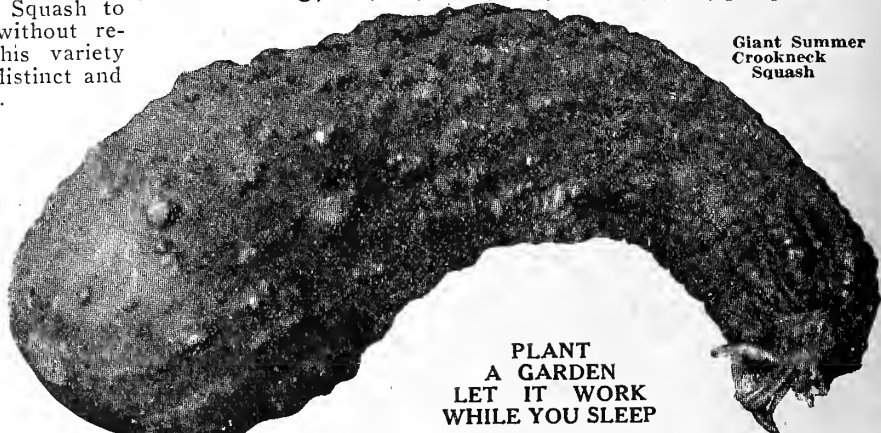
Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 45c; lb., \$1.50, postpaid.

MIXED SQUASH SEED

1103—We use our best selections and most popular types of all shapes, sorts and colors in this superb mixture.

Price: Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 35c; lb., \$1.35, postpaid.

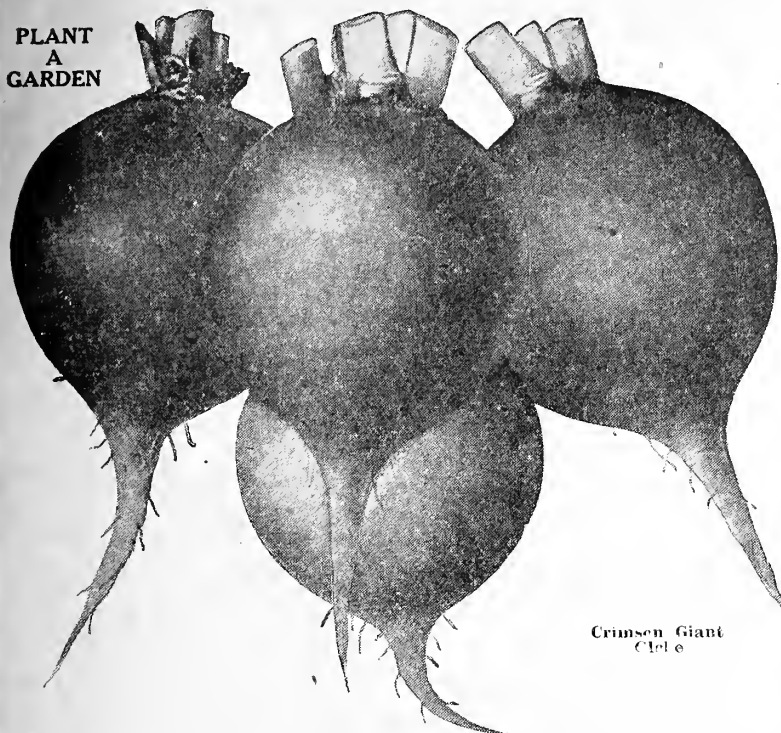
Giant Summer
Crookneck
Squash



PLANT
A GARDEN
LET IT WORK
WHILE YOU SLEEP

PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

PLANT
A
GARDEN



Crimson Giant
Celer

SALZER'S GIANT CRIMSON GLOBE RADISH

DELICIOUS FLAVOR—EXCEEDINGLY
TENDER

973—Masterly skill, science, time and expense have been concentrated on the development of a large radish that would have the superlative qualities of the best and most tender small radishes. Crimson Globe is the culminating achievement of this great desire. Of a marvelous perfect table quality, crisp, fine grained, cool, refreshing, mild and delicious in flavor; fully double the size of any of the early turnip-shaped strains. It is distinctly a man's size radish at last. Just as suitable for forcing as outdoor growing. It is a rapid growing sort. Weighs about four times the weight of similar sorts, but does not get hollow or pithy.

To many persons large size is linked up with a poor quality, pithy, woody, tough radish.

Do not make this mistake with this variety, as it is not only the tenderest, but one of the most delightfully flavored radishes in the world.

Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.45, postpaid.

EARLIEST SNOW WHITE ICE RADISH

974—Here is a globe-shaped white Radish that will bring you joy. It is par excellence in each and every respect. Its color is pure white, almost crystal, so clear and transparent. Its quality is superlative. It cannot be excelled. It is of a turnip shape, has a short top, is very rapid growing, fit for use in about 16 days and sells at sight at a high price in all markets when once known.

Price: Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., \$1.25, postpaid.

SALZER'S EARLIEST WHITE RADISH

A SWEET TENDER JUICY CRISP RADISH

1006—Happy hearts, fat pocket books and genuine satisfaction is the history of this Radish.

When we first offered this new, extra early, extra fine, extra tender, extra juicy, extra quick growing White Radish, we had no idea it would so quickly captivate every grower.

It is positively earlier than any other Radish grown, with the exception of Salzer's Early Bird. It is, as a market gardener of Philadelphia has well written, ten days earlier than the earliest Radish that he was able to obtain. There is not a gardener in America who has grown Salzer's Earliest White Radish but what claims it is from 5 to 15 days the earliest.

It is exceedingly quick growing, olive to round in form, pure white in color, yes, white as the new fallen snow. It is well adapted to all soils, and market gardeners who have grown same for all the large markets of the United States, praise it without stint, claiming that for an extra early, extra fine Radish, there is none that approaches Salzer's Earliest White. Indeed, this new Radish is finding its way into England, Scotland, France and all the markets of the world, simply on its own merits.

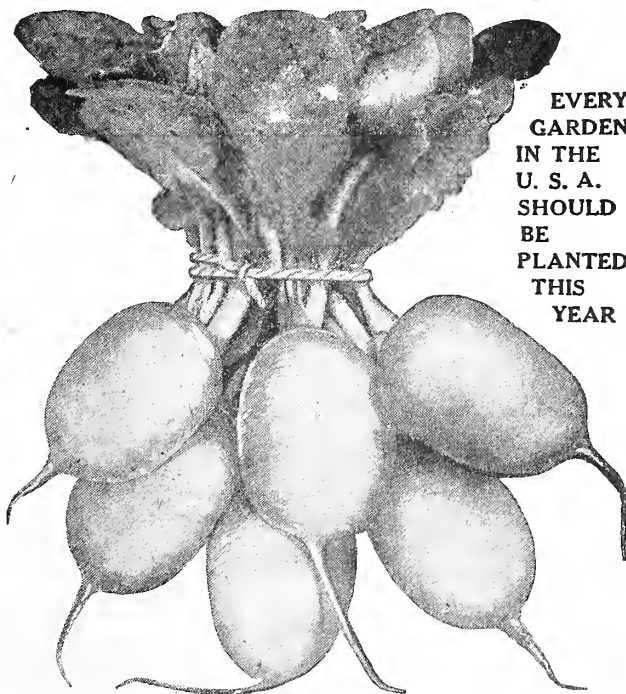
Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid.

IMPROVED FRENCH BREAKFAST

1010—An improved type whose appearance carries conviction and inspires instantaneous confidence as to its high breeding, intense improvement and constituted development.

This new type is very early, even maturing. In form and size similar to the French Breakfast, but with a larger white tip and of a brighter scarlet color. Two inches long, round, with pure white flesh, that is crisp, tender and sweet.

Price: Pkg., 10c; oz., 15c; ¼ lb., 45c; lb., \$1.40, postpaid.



EVERY
GARDEN
IN THE
U. S. A.
SHOULD
BE
PLANTED
THIS
YEAR

Salzer's Earliest White

PRICES IN THIS CATALOG SUBJECT TO CHANGE WITHOUT NOTICE

SALZER'S SPARKLER RADISH

HALF RED — HALF WHITE

A LONG HISTORY OF SATISFACTION BEHIND IT

986—Every radish has its friends, every variety is prized from some point of view. Yet of all the radishes we list in our catalog, we believe this would be the most difficult for us to omit. It is indeed a "sparkler," in fact, one of the most attractive radishes, so striking in fact as to call forth exclamations of pleasure from growers generally.

As indicated above, the white color covers about one-half of the root, and the scarlet is an especially bright shade. This Radish is very crisp, solid and sweet. One of the finest varieties for outdoor culture and one of the best to grow for the market, as well as for the home garden.

Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid.

SCARLET TURNIP WHITE TAIL RADISH

985—One of the garden delights of the universe. It is conceded one of the finest early radishes grown. Many prefer this to other mild types, as the skin is remarkably free from bitterness. A very popular Radish for outdoor planting. The Radish is bright scarlet, with a pure white tip. It is very handsome and a good seller. Roots are nearly round, slightly flattened, the flesh is white and of the best quality.

Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid.

SALZER'S ICICLE RADISH

1021—The earliest and finest of the long white varieties. Ready for the table in about 3 weeks. The roots grow as large as the Chertier before becoming hollow or pithy. They are fit for the table when quite young. The leaves are short, very few in number, permitting close planting. It is crisp, tender and mild in flavor. Frequently called the finest of all radishes.

Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid.

1023—LONG SCARLET SHORT TOP. A standard variety of the Long Red Radishes. Excellent for both market and home use. It is quite early. About 6 inches long. Grows mostly above the ground, straight, smooth, slender and of bright red color.

Price: Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., \$1.00, postpaid.

WINTER RADISHES

1043—CHINESE ROSE OR SCARLET CHINA. The roots grow from 4 to 5 inches long, are cylindrical, the largest at the bottom, blunt at both ends. The skin is deep rose. The flesh is white, firm, crisp and pungent. Keeps well.

Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid.

1045—WHITE CHINESE OR CELESTIAL. The finest and the largest of the White Chinese Radishes. The roots grow to a very large size, averaging about 15 to 18 inches in length, and have a diameter of 5 inches. They grow mostly above the ground. The skin is pure white and the flesh always crisp, mild and juicy.

Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid.

1041—BLACK SPANISH ROUND. The roots are from 3 to 4 inches in diameter, almost round and very black skinned. The flesh is white, very compact, pungent and well flavored. Keeps well all winter. Sow about the middle of June, as these varieties are apt to become hard and woody if sown in the spring.

Price: Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., \$1.00, postpaid.

1042—CALIFORNIA MAMMOTH WHITE. Not quite as large as the White Chinese, but generally attaining a size of about one foot. The roots taper regularly to the tip; very tender and crisp flesh.

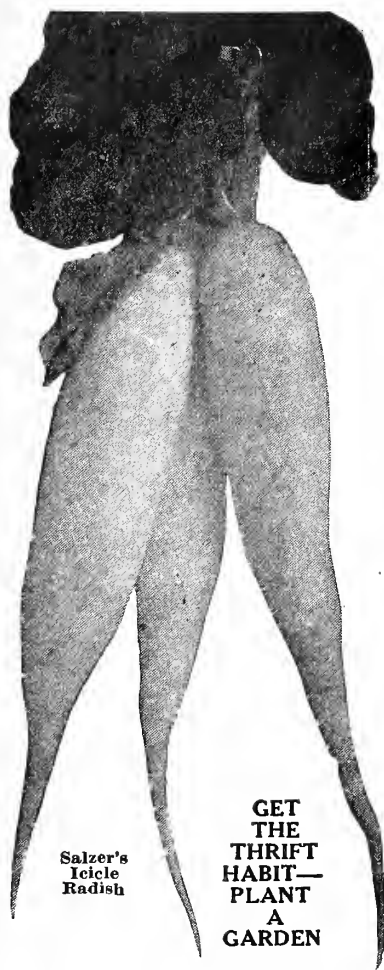
Price: Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., \$1.00, postpaid.

1040—SALZER'S ALL SEASON. Called All Season because it is edible at all seasons of the year. It can be planted from spring until late fall, and keeps in perfect condition all winter. Requires about fifty days from sowing to be fit for the table. It is a beautiful, showy bright scarlet, growing from 1 to 3 inches in diameter. There is no other winter radish equal to it in quality. It is the most juicy, luscious of them all and keeps its solidity, crispness and sweetness for a long time.

Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid.

1044—LONG BLACK SPANISH. Growing 10 to 12 inches long, having a diameter of from 2 to 3 inches. The skin is black and the flesh white, firm and pungent. Like the round sort, it keeps well throughout the winter.

Price: Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.25, postpaid.



Salzer's
Icicle
Radish

GET
THE
THRIFT
HABIT—
PLANT
A
GARDEN

MIXED RADISH SEED

1049—All kinds, colors and styles. A great variety; they will become ready for the table early, medium and late. You will always have some that are just right, sweet and juicy. This mixture is for a small garden, where space is limited and one sowing does for the whole season.

Price: Large pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.35, postpaid.

SUMMER RADISHES

Larger Rooted and Later Than the Early Sorts

1032—LONG WHITE VIENNA OR LADY FINGER. Has slender pure white roots which are smooth and average about 6 to 7 inches in size when matured. They are quite early and of excellent quality.

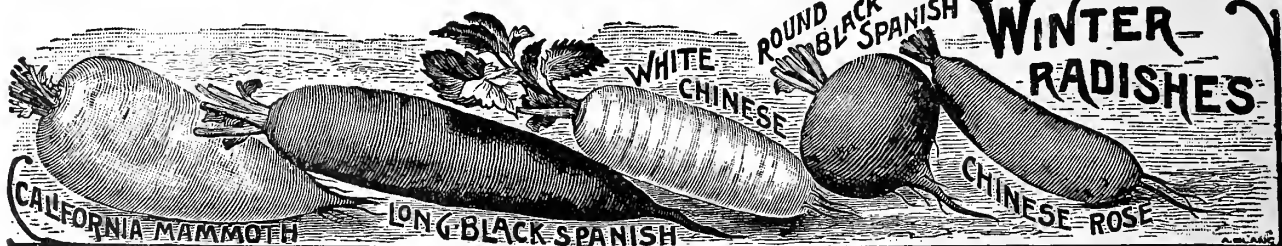
Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid.

1033—STUTTGART. The largest and the latest of the white summer radishes. The roots grow to an immense size, often attaining in diameter 4 inches. The skin is white, the flesh white and crisp and keeps in good condition for a long time. Suitable for winter storing.

Price: Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.25, postpaid.

1034—WHITE STRASSBURG. The roots grow to a length of from 4 to 5 inches, but they can be used when comparatively small. This variety keeps continuously crisp and tender for a very long time.

Price: Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.25, postpaid.



PRICES SUBJECT TO CHANGE WITHOUT NOTICE

SALZER'S Early Bird Radish

The early bird catches the worm.
The early radish catches the sales.
The early sale catches the money.

975—The cardinal principle of successful radish growing is earliness. This characteristic is synonymous with the very name of this superb extra early radish.

Long years ago, when this business was small and in its infancy, we learned that the "sure profits" of gardening—with every spark of speculation removed—was in an extremely extra early radish. The extra price per bunch, the extra demand, was all clear profit.

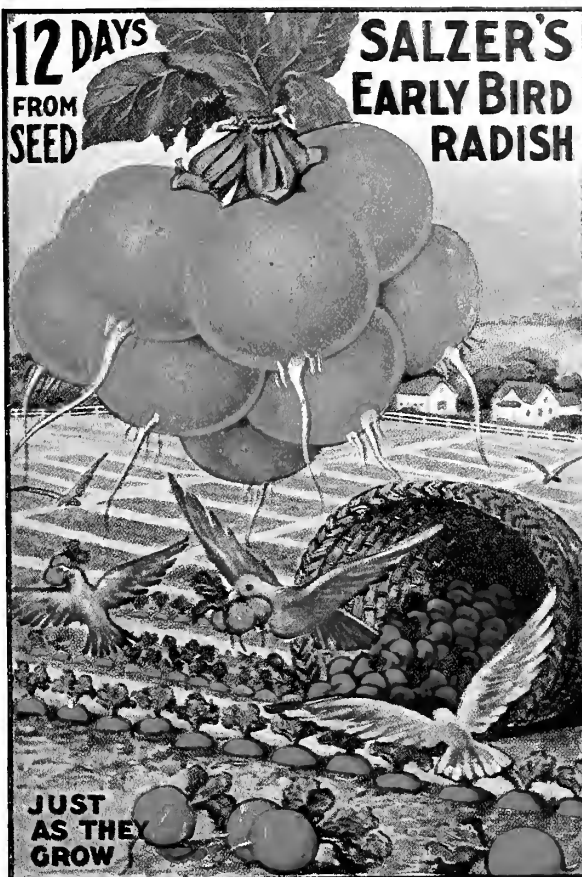
In Early Bird we think we have the earliest, the best, the most attractive, the finest flavored, the coolest, crispest, scarlet Turnip Radish in the world.

It is a highly developed strain of exceptional merit, with extremely short tops, of remarkably quick maturing habit.

Conceded the most extensively grown general crop. The universal kitchen garden variety. The extra early forcing, as well as succession crop strain in more market gardens than any other.

If you are at all anxious, either as a gardener or grower for your own private table, to have Radishes ahead of your neighbor; if you are anxious to have the finest Radishes that seed can produce, even under the most adverse circumstances, then by all means plant Salzer's Early Bird. If we ate our Radishes in America as small as they do in France, these Radishes would be considered fit for the table in about twelve days.

Price: Big pkg., 10c; oz., 25c; ¼ lb., 65c; 1b., \$2.00, postpaid.
Price, by Express: Lb., \$1.95; 3 lbs., \$5.70.



Salzer's
Blood Red
Snow White Tipped

VICKS' Scarlet Globe Radish The Queen of the Garden

1011—Every radish has its friends, every variety is prized from some point of view. Yet of all the radishes we list in our catalog, we believe this would be the most difficult for us to omit.

Its extreme mildness, its distinct sweet flavor, its gorgeous scarlet color, its dazzling attractiveness, its peculiar fitness to all soils, its adaptability to varied climates, all combine to make it one of the most popular radishes.

Leaves are very short. It is exceptionally early. The flesh is pure white, mild, crisp, juicy and tender. This is a strain of specially selected seed.

Price: Pkg., 10c; oz., 15c; ¼ lb., 45c; 1b., \$1.50, postpaid.

Blood Red Snow White Tipped Radish

An Exceptionally Remunerative Radish

972—Rarely has a Radish captivated the country from one end to the other, winning such fervent esteem as this exceptionally fine type. It has every point of excellence necessary for a Radish. It is a strikingly attractive scarlet, tipped with white. It is unusually mild, crisp, tender, juicy and delicious. Perfection itself in quality and earliness. It develops remarkably uniform. For market purpose it is exceptionally prolific. Does not become woody, pithy or cavity-stricken as rapidly as the majority of Radishes. We wish our customers would try this with their favorite sorts.

Price: Pkg., 10c; oz., 15c; ¼ lb., 45c; 1b., \$1.50, postpaid.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

SALZER'S Red Riding Hood Tomato

A Wonderfully Highly Developed Tomato

1123—The close proximity to large city markets and resultant high valuations of land for truck gardens, of necessity create intensive cultivation to a "High Profession." It is here where Brawn and Brain must cope with the strongest competition.

The greatest rewards for tilling the soil are derived from tomatoes. The first year Red Riding Hood was introduced we were flooded with trial orders. Each year since the "harvest of merit" continues. Orders from far away remote sections, orders from everywhere, came rolling in with expressions of gratitude and satisfaction—all voicing the marvelous results and praising it as the Greatest Achievement in Vegetabledom. It is 4 or 5 days earlier than Earliana, June Pink and all other large-fruited extra earlies. It is developed to a remarkable uniformity, mammoth size, symmetrically round shape. It is free from cracks. Devoid of core. Ripens to stem end. Has a thick skin for shipping. Contains very few seeds. It is of an exceptionally juicy, sweet, pleasing tomato flavor and delicious taste.

Compared with such varieties as Earliana, it is larger, more productive and of better quality. It is decidedly a highly developed, meritorious tomato of wonderful attributes.

Price: Pkg., 15c; oz., 65c; ¼ lb., \$2.00; lb., \$7.00, postpaid.

June Pink Tomato (A Select Strain)

1141—Something different, something better in this pedigreed strain of June Pink.

It is a highly developed strain that will produce an attractive purplish-pink tomatoes of the finest quality as early as Earliana and almost as soon as Red Riding Hood.

Very similar to the popular Earliana in growth of vine, shape and size of fruits and time of ripening.

The fruits are large, nearly round, very smooth, solid. Of great value for the gardener who grows for markets where pink tomatoes are esteemed as the finest flavored. A good shipper and also good for growing under glass.

Price: Pkg., 10c; oz., 45c; ¼ lb., \$1.40; lb., \$4.50, postpaid.

Salzer's
Red Riding Hood
Tomato



Salzer's Colossal Tomato

No Larger Tomato Grown

1127—Imagine the real genuine joy and pleasure when looking over your tomatoes basking in the sunshine and see them ripening into immense regal beauties of rich crimson color.

This tomato is beyond question as large as any grown, and we consider it just as "large" in quality. "Fit for a king," is the general opinion of its eating quality, and we question if that adequately emphasizes its true worth. It is a magnificent crimson color, very attractive to look at, pleasing to the eye. Highly ornamental for slicing, solid as beefsteak, meaty and delicious. Fine for long-distance shipping. Very smooth and uniform in size. Ponderosa has long been considered the large tomato, but Colossal is much larger. Open vines require plenty of room and rich soil.

Price: Pkg., 15c; oz., 65c; ¼ lb., \$2.00; lb., \$7.00, postpaid.

SALZER QUALITY

EARLIEST OF ALL



Salzer's Earliest of All

Reputed for Its Extra Earliness

1118—Experience is a powerful teacher. Its lessons, sinking into the fibre of the mind, have taught us that extreme earliness in a Tomato is the first and foremost requisite.

Extreme earliness, large yields, superlative quality, dependability, are all factors of this grand tomato—that radiates its reputation far and wide as a tomato of big profits and remuneration to the grower. It gratifies and satisfies, hence its great popularity everywhere. Strictly speaking, it is a "short season" tomato—ripens in the North in about 80 days under general conditions. Ripening as it does so early in the North, its constitutional vigor makes it a wonderful tomato for all sections of the country.

The fruits are of good size, brilliant scarlet color, nearly round, entirely smooth, and remarkably handsome. The flesh is solid, and of the finest flavor. The fruits are borne continuously in large numbers until killed by frost. They have a tough skin, firm flesh, making them good shippers and keepers.

Salzer's Earliest of All is one of the most valuable varieties to grow for the market, and one of the best for private gardening. Everybody who tried it speaks of it only in highest praise and we could fill ten pages with testimonials about it.

Price of Salzer's Earliest of All Tomato: Per pkg., 15c; oz., 55c; ¼ lb., \$1.75; per lb., \$6.00, postpaid.

CAN YOU
AFFORD TO
BE WITHOUT
A GARDEN?

ALL PRICES IN THIS CATALOG SUBJECT TO CHANGE WITHOUT NOTICE

SALZER'S IMPROVED PONDEROSA TOMATO

**Immense Size, Beefsteak Flesh,
Deliciously Luscious, Prodigally
Prolific**

1142—Originally named from its colossal size and rich red color and time has only served to demonstrate that the name is most appropriate. It is indeed a monster, tomatoes of this variety reaching almost unbelievable immensity. Its color is likewise superb—perfect if we may add. Its red coloring is in itself so pronouncedly rich as to delight the eye of every person who has ever grown it.

The real intrinsic value, the truly worth while value of this magnificent monster is its luscious beefsteak-like flesh, with its freedom of cavity.

The tender meaty flesh is a rare treat to the most exacting epicure. The exquisite flavor causes one to pause and wonder how such perfection to the taste is humanly possible to attain.

Frankly speaking our Improved Ponderosa embodies all and more than the most exacting and discriminating grower could expect or ask for.

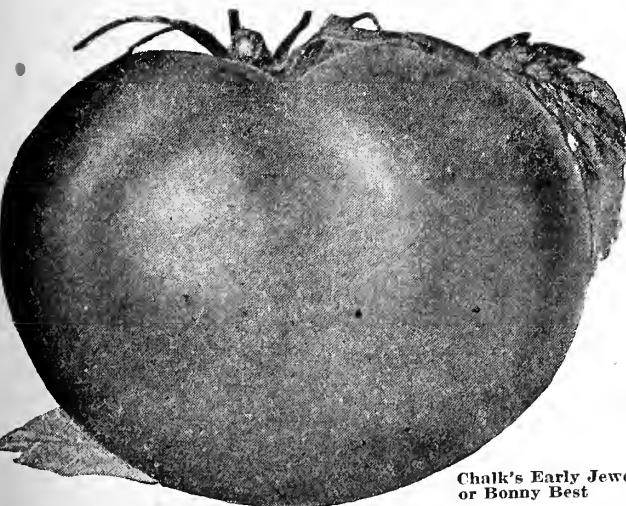
To the amateur it is a revelation, all the anticipation he might center upon it is realized, the results are more than gratifying.

The Professional, that brightest and brainiest class of gardeners, have long since recognized its merits for market purposes both local and for shipping. It has produced handsome profits in every section of the country.

In shape it readily commends itself, just that ideal round tomato shape admirers of good tomatoes dote on.

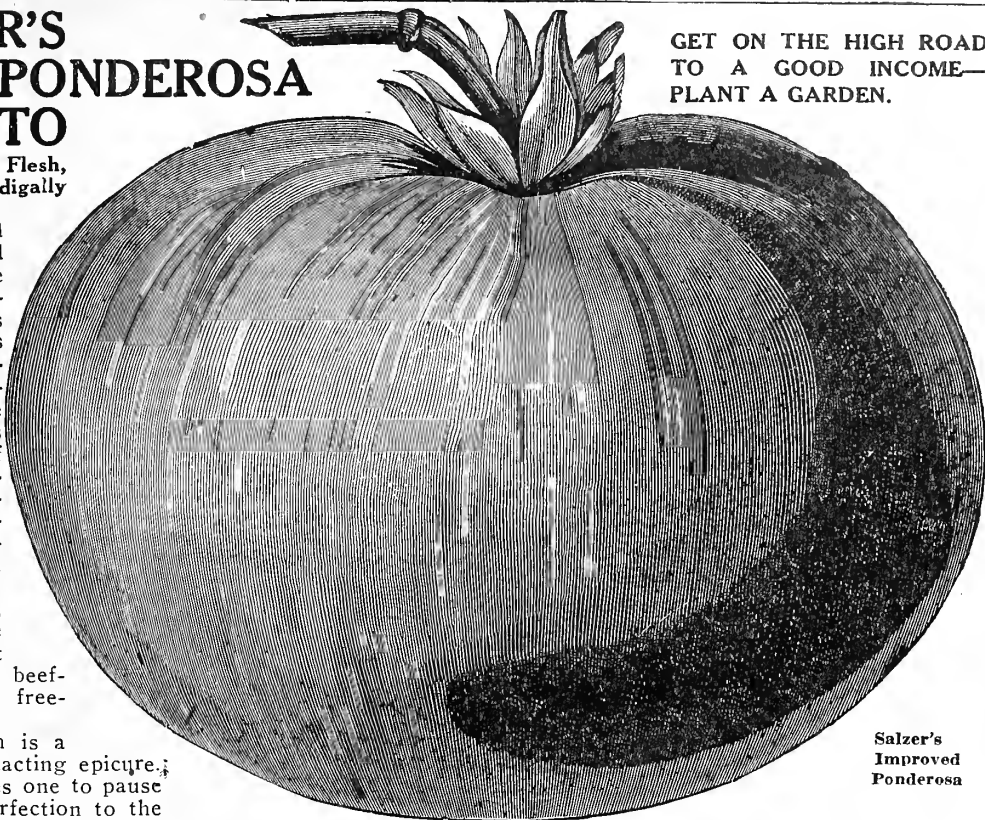
While an ideal shipper it lacks that toughness of skin so prevalent in most types and to which is directly traceable much of its tenderness and superb flavor.

The vines are healthy and vigorous and commencing in about 100 days from sowing the seed to bear large crops continuously until frost. Oblong in form. Their flesh is solid; almost without seeds and of fine, sweet flavor. Selected seed. Price: Pkg., 10c; oz., 40c; ¼ lb., \$1.35; lb., \$5.00, postpaid.



Chalk's Early Jewel
or Bonny Best

GET ON THE HIGH ROAD
TO A GOOD INCOME—
PLANT A GARDEN.



Salzer's
Improved
Ponderosa

SALZER'S YELLOW PONDEROSA TOMATO

Should Have a Place in Every Garden

1179—Has been heralded with joy by housewives the country over as it affords opportunity of a change over the red sorts in use for generations. Characteristics are identical to that of the Red Ponderosa, except the color is a Rich Golden Yellow. Price: Pkg., 15c; oz., 50c; ¼ lb., \$1.50; lb., \$5.00, postpaid.

CHALK'S EARLY JEWEL

OR BONNY BEST TOMATO

Has a Superabundance of Fine Qualities.

1114—It is rarely that a Tomato has a combination of qualities so meritorious as Chalk's Early Jewel.

It is grown very largely in private gardens and for the market on account of its attractive appearance and delicious flavor when served sliced, and, after all, tomatoes are served sliced more than all other ways together during the summer months.

A week later than Earliana, but with larger, smoother and sweeter fruits and also surpassing same in productiveness, as the vines bear continuously throughout the season. The fruits are very large, handsome, very solid and deep through. Of bright scarlet color, ripens right up to the stem without any cracks or green core. Flesh thick, with comparatively few seeds and of sweet flavor. A good shipper. Largely sold under the name of Bonny Best. Our stock is the finest in the country. Unsurpassed for the home garden and one of the best to grow for the market. Price: Pkg., 10c; oz., 35c; ¼ lb., \$1.00; lb., \$3.50, postpaid.

ALL PRICES IN THIS CATALOG SUBJECT TO CHANGE WITHOUT NOTICE.

Salzer's
Select
Stone

SALZER'S SELECT STONE TOMATO

None Better for Varied Soils and Seasons.

1122—Many gardeners attempting laboriously to produce productively and profitably are absolutely ignorant of the possibilities of this variety. To all of our customers who have never grown our select Stone, we unhesitatingly say—"Get acquainted" and you cannot do it too quickly.

In the La Crosse District, where the soil is light, this variety predominates. It has been found the dependable variety regardless of season or soil.

Personally we are very partial to the Stone and never fail to include it in our garden operations. Amateurs can venture a trial with this strain with much more than reasonable safety, having little fear of the outcome.

There are hundreds of cases where individuals buying from other sources other varieties for years have been so impressed, so delighted with this sort after giving it a trial—that almost entire districts flock to us afterwards to secure it.

We are also just as enthused over its table, canning and shipping qualities and it would in this respect be difficult to place any other variety at the head of the list and feel that it honestly was its superior.

It is a smooth, very smooth tomato, noticeably solid and free from cavity. Nearly round in shape and of a remarkable uniformity, both as to size and shape. It is the variety so frequently used for basket shipping.

The fruits are above the ordinary in size and its great productiveness has made it one of the leading and standard red tomatoes in use today.

Many tomato seed buyers unaware that much of the seed on the market is the produce of some canning company are attracted by low and enticing prices. Beware of questionable seed. No vegetable is more susceptible to good seed than the tomato and caution and discrimination should be the watchword. We consider our seed to be the best that human agencies can produce.

Price: Pkg., 10c; oz., 35c; ¼ lb., \$1.00; lb., \$3.50, postpaid.

EARLIANA TOMATO

The Best Known—The Best Beloved

1117—The Seed buyer must of necessity place his hopes for bountiful returns in some variety, when selecting tomatoes he is going to grow. Earliana needs no introduction—it is familiar to almost every person who has grown Tomatoes, and it continues to grow in popular approval yearly.

The plants are compact in growth and extremely prolific. The fruits are uniform in size, averaging 3 inches in diameter, have solid, thick flesh of splendid quality, and are excellent shippers.

Price: Pkg., 10c; oz., 35c; ¼ lb., \$1.00; lb., \$3.50, postpaid.

JOHN BAER TOMATO

1126—If planters could see this tomato growing, they would better appreciate the additional profits that would accrue from an increased acreage and higher price for improved quality that would materialize from the cultivation of this new introduction. Comes from Baltimore, noted the world over for its fine tomatoes. It is an improved selection from King of The Earlies. Resembles in color and earliness the Bonny Best. In appearance is like Livingston Coreless. Phenomenal yielder. Exquisite quality. Price: Pkg., 10c; oz., 35c; ¼ lb., \$1.00; lb., \$3.50, postpaid.

EARLY DWARF CHAMPION TOMATO

1156—A great favorite, especially in the northern states, on account of its dwarf habit and upright growth. The fruit is of medium size, of purplish-pink color, very smooth and symmetrical, very solid and of fine quality. The stems are short, thick, stiff and almost self-supporting. Price: Pkg., 10c; oz., 40c; ¼ lb., \$1.35; lb., \$5.00, postpaid.

CRIMSON WHIRLWIND TOMATO

1116—With over a hundred million persons directly and indirectly developing the agricultural resources of our country, the prosperity, happiness and comfort depend almost entirely upon the adaptability of the varieties of plant life under cultivation. At some period during the growing season (unless it be abnormal) we usually experience a dry spell; then a drought-resistant type is desirable. Crimson Whirlwind outshines all others in this respect, withstanding dry weather to a remarkable degree, and although a strain good for dry weather, it shows phenomenal growth in a seasonable year.

Brilliant scarlet fruits of large size, borne in clusters of 4 to 6, in enormous quantities continuously till frost. The tomatoes are as large as those of the New Stone, but ripen much earlier; they are very uniform in shape, almost round, very smooth, solid and firm, and of splendid quality.

Price: Pkg., 10c; oz., 35c; ¼ lb., \$1.00; lb., \$3.50, postpaid.



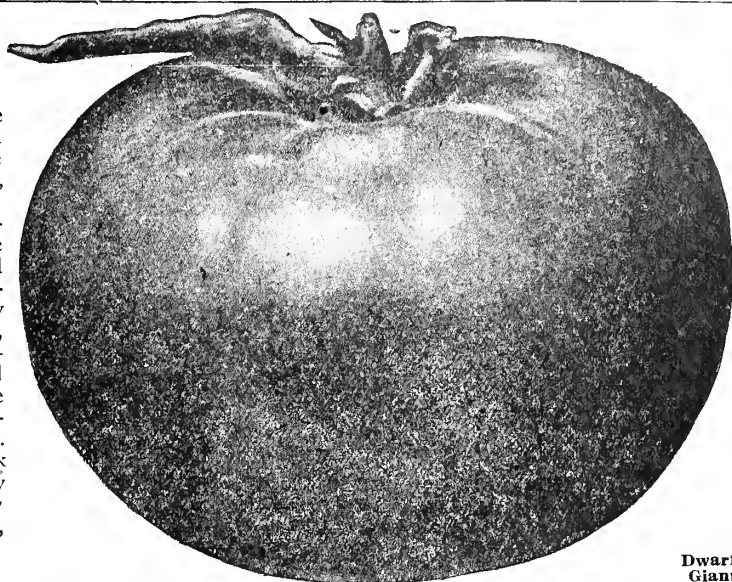
Crimson Whirlwind

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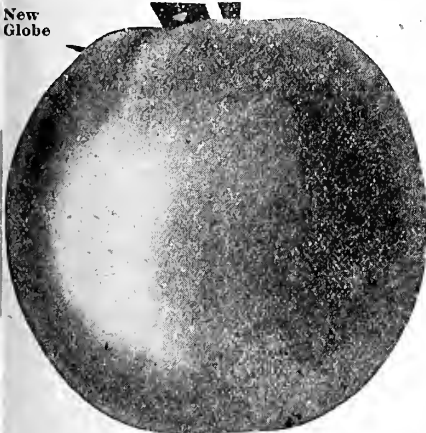
DWARF GIANT TOMATO

1157—Make this year's achievement one of the big things of your life. Select your variety and plant with circumspection. Have no regrets of the past in the future. Try this great Dwarf Giant, so decidedly popular everywhere.

The fruits are the largest of all the dwarf varieties and are of the same size as those of the ponderosa. Frequently weigh more than a pound each, are as solid as a rock, and are of a purplish-crimson color. The quality is unsurpassed by any other variety; it is of rich, sweet delicious flavor, free from acidity and the fruits are almost seedless. Like all large Tomatoes, this variety will produce a small percentage of ribbed fruits. The plants grow about 2 feet high, are very strong, easily carrying the heavy burden of their fruits. The Dwarf Giant matures its fruit about a week to ten days earlier than the Ponderosa. We very much recommend this variety as one of the very best for the home garden. Price: Pkg., 10c; oz., 40c; ¼ lb., \$1.35; lb., \$5.00, postpaid.



Dwarf
Giant



New
Globe

SALZER'S NEW GLOBE TOMATO

UNEXCELLED FOR SLICING

1151—A Tomato of prominent economic importance which, on account of its shape, permits a greater uniform number of slices to be taken from each than the more flat sorts. New Globe is quite early, ripening a few days later than the extra early sorts. The fruits are globe shaped, of large size, specimens weighing nearly two pounds have been grown from our seed, and they retain a marketable size throughout the season. Always smooth, have firm flesh and very few seeds. They will ripen evenly without any green core. The color of the skin is a fine glossy rose, tinged with purple. Exceedingly productive. There are generally from 3 to 7 fruits to the cluster and literally loaded with fruit. Mild, pleasant, and of delicious flavor. The New Globe is unexcelled for growing in green houses, the home garden, and the market. Price: Pkg., 10c; oz., 35c; ¼ lb., \$1.00; lb., \$3.50, postpaid.

SALZER'S BEAUTY TOMATO

1138—A standard main crop variety of the purple sorts. The vines are very hardy, of vigorous growth, and are enormous yielders. The fruits are produced in clusters of 4 to 6, are large, of perfect shape, very smooth, and retain their size until late in the season. The flesh is firm and of excellent quality. Skin is tough and seldom rots or cracks.

Owing to its enormous productiveness, large size, great smoothness of the uniform and handsome fruits, this variety, although quite old, is still one of the best of the large purple sorts to grow for the market and home.

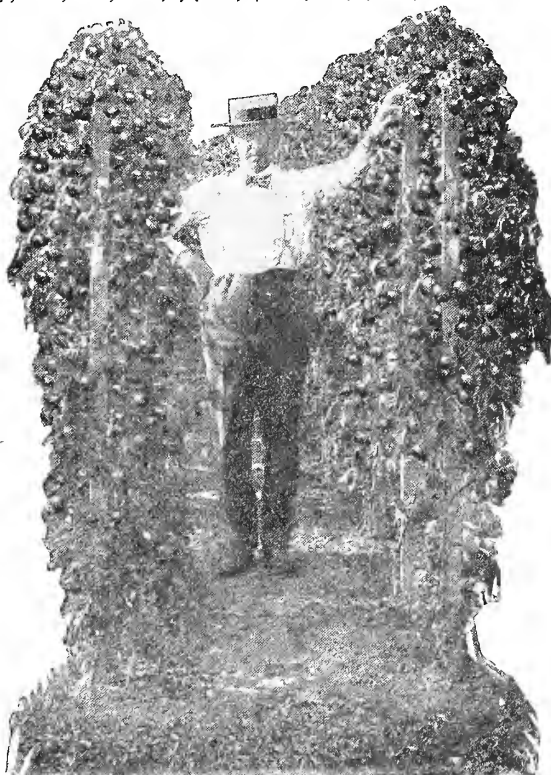
Price: Pkg., 10c; oz., 35c; ¼ lb., \$1.00; lb., \$3.50, postpaid.

SALZER'S GIANT TREE TOMATO

A Grand Variety to Grow on High Priced Land

1159—Every practical difficulty seems to have been overcome in this wonder of Tomatoes. Air is cheaper than land. Why not get the crop by going up instead of growing a type of Tomato that spreads all over the universe? It is practically impossible to be misled on any estimate you might make on this Tall Tree growing type. Why be skeptical? Convince yourself—the purchase price is so small compared with the returns that hesitancy itself is almost a sin.

We have seen the Salzer Giant Tree Tomato, 10 feet tall! Regular climbing trees. It is really a remarkable Tomato, remarkable in size, remarkable for its excellent quality, and remarkable that it should grow like a tree. We have seen fruit on a plant 8 feet tall way out of reach of chickens, ducks, dogs, wet, soft weather, etc., etc., of a most delightful quality, round, rich, luscious. Fruit of Salzer's Giant Tree Tomato six inches in diameter and weighing 3 pounds is not uncommon and such Tomatoes! Fit for kings. Luscious, meaty in the extreme. Price: Pkg., 20c; oz., \$1.00, postpaid.



Salzer's Giant Tree

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SMALL FRUITED TOMATOES

Prices for following varieties, except as noted: Pkg., 10c; oz., 75c, postpaid.

1189—YELLOW HUSK OR GROUND CHERRY. In great demand. The delight of the children, who eat this healthy, luscious fruit with great relish. Prepared as preserves, they are unequalled for delicacy of flavor.

1185—RED CHERRY. Small, round fruits, one-half inch in diameter, of bright scarlet color.

1188—YELLOW CHERRY. This variety differs from Red Cherry only in color.

1187—RED PEAR. Bright red fruits, distinctly pear shaped; it has a rich and distinct flavor, and is a favorite for preserves and to make "tomato figs."

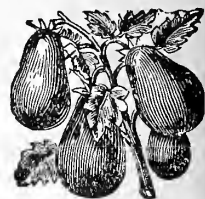
1191—YELLOW PEAR. Rich, clear yellow, otherwise identical with Red Pear.

THE PEACH TOMATOES

Are very desirable for preserving, eating from the hand or table decoration. They resemble a peach in size, shape and coloring. The skin is thin, covered with slight bloom and peels off like that of a peach. The flesh is tender and of good flavor.

1186—RED PEACH. Blended deep rose and orange. Price: Pkg. 10c; oz., 75c, postpaid.

1190—YELLOW PEACH. Clear lemon yellow. Price: Pkg., 10c; oz., 75c, postpaid.



Yellow Pear

IMPROVED WHITE BURLEY TOBACCO

1528—In the great Tobacco Districts of the United States, White Burley is a leading variety. Big money, in fact, sums almost difficult to imagine, are made from this variety.

The Improved White Burley strain is one of the most dependable possible to grow, and at the present unheard of high prices, fortunes are being made in one season from this crop.

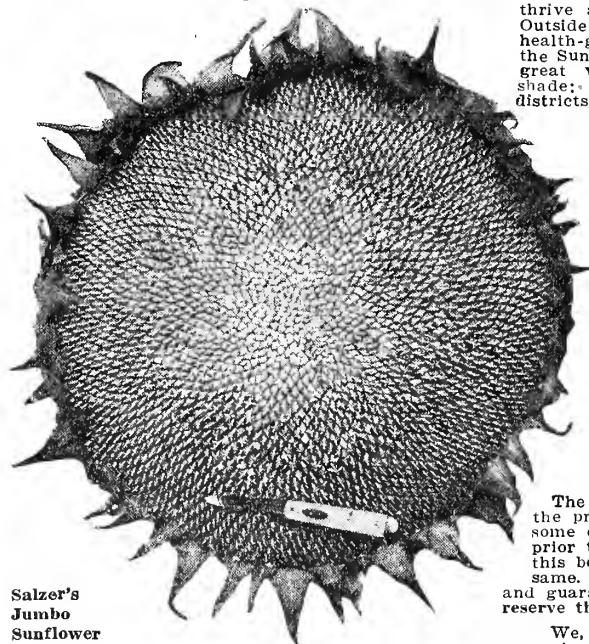
The leaves are very large, wide, porous and make fine plug filler and wrappers. Very productive. Planters growing other types would do well to try this alongside of their favorite variety. Price: Pkg., 10c; oz., 40c; ¼ lb., \$1.25; lb., \$4.50, postpaid.

SALZER'S JUMBO SUNFLOWER

4703—In face of the fact that each and every individual is seeking the greatest reward for his occupation, there is hardly a farm anywhere but what an acre or so goes begging for want of a crop. Sunflower offers exceptional opportunity to the thrifty, industrious agriculturist.

There is absolutely no waste of the crop. Every portion can be utilized. The flowers make a beautiful garden display, hide unsightly buildings and corners. The seed is eagerly eaten by fowls, and they fatten thereon and lay more eggs than on any other food. It is relished by horses, and enables them to stand more work with less fatigue than if not fed therewith. Cattle, sheep, swine, etc., thrive and fatten thereon.

Outside of the feeding and health-giving properties of the Sunflowers, comes their great value as fuel and shade; indeed, for treeless districts nothing can excel it.



Salzer's
Jumbo
Sunflower



Improved Burley Tobacco

A correspondent of the *Dakota Farmer*, says: "Having tried turf, coal, wood and sunflowers, I have settled upon the last named as the cheapest fuel for treeless Dakota. I grow one acre of them every year and have plenty of fuel for one stove the year round. I plant in hills and cultivate the same as corn. I cut them when the leader or top flower is ripe, and let them lie on the ground two or three days. In that time I cut off all the seed heads, which are put into an open shed. The stalks are then packed in a shed. **Hoards Dairyman** says: "Twenty to thirty tons of palatable silage from an acre, and in a country where corn does not make a good crop, is the report that comes from the Montana Agricultural Experiment Station. They find in Montana that the entire sunflower plant when ensiled alone makes a good quality of silage and can be successfully grown where the spring is late and frosts are early."

Price of Jumbo: Pkg., 10c; ¼ lb., 15c; lb., 30c, postpaid. Price by Express: Lb., 25c; 5 lbs. (for 1 acre), \$1.00; 10 lbs., \$1.75.

4706—Sunflower Seed for Parrots, Birds, etc. Price: 1 lb., 25c, postpaid. Price by Express: 10 lbs., \$1.25.

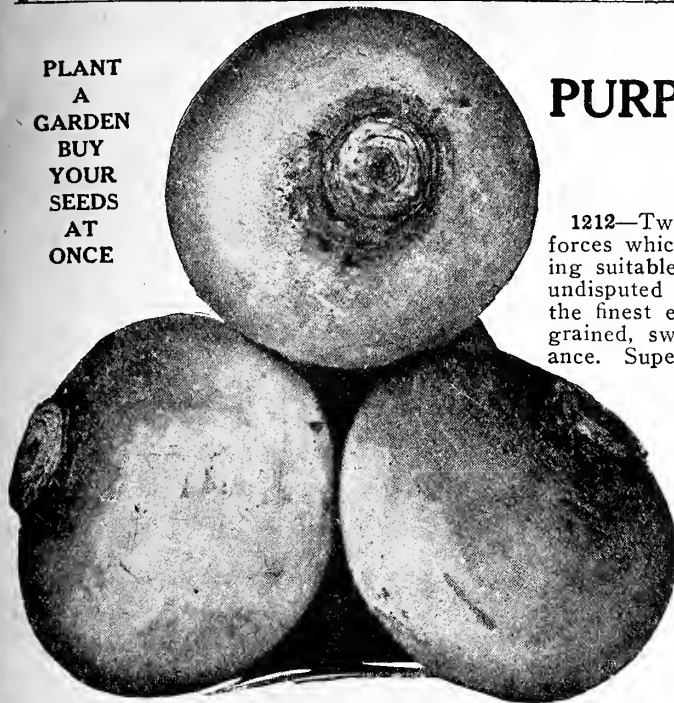
A WORD ABOUT PRICES

The large size of this catalog necessitates our sending the first 26 pages to the printer September 15th, the last lot of pages on October 30th. Naturally some of the prices must be made in September and the balance of the prices prior to October 30th. Therefore regardless of the date the recipient receives this book, be it January 1st or July 1st, 1919 or after, the prices would be the same. There is no human being on earth that can make prices so far ahead and guarantee them against changing markets, consequently we are compelled to reserve the privilege to change prices without notice.

We, however, have always made it a practice never to change our prices as long as our own seed stocks hold out.

ALL PRICES IN THIS CATALOG SUBJECT TO CHANGE WITHOUT NOTICE.

PLANT
A
GARDEN
BUY
YOUR
SEEDS
AT
ONCE



Salzer's Purple Top White Globe

GOLDEN BALL TURNIP

1236—Medium sized, round roots of deep golden-yellow skin and flesh. The flesh is firm, crisp and of excellent quality for the table. The most delicately flavored and finest yellow turnip for table use. Very early. Adapted to spring as well as fall planting and keeps very well.

Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 45c; lb., \$1.50, postpaid.

COW HORN TURNIP

1202—It's a splendid turnip—one of the sweetest and best for house use, for the barn, to plow under as a green fertilizer. Long carrotlike roots, slightly crooked, growing well above the ground, clear white, with only a shade of green on the crown.

Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 55c; lb., \$1.85, postpaid. Price, by Express: Lb., \$1.80; 5 lbs., \$8.75.

1205—EARLY WHITE FLAT DUTCH STRAP LEAF. Similar to Purple Top excepting it is white all over. Price: Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 40c; lb., \$1.25, postpaid. Price, by Express: Lb., \$1.20; 5 lbs., \$5.75.

SALZER'S PURPLE TOP STRAP LEAF TURNIP

For Early Spring and Late Fall Sowing

1211—The beginner is more easily inspired by his work when he can be reasonably assured that his selection is not involving hazardous outcome. This variety has the reputation for dependability regardless of soil or climatic conditions. It is the forerunner of sure crops and good yields.

Its mild, sweet, fine tempered flavor has placed it at the top for cooking and table use. Even when taken right out of the field and eaten raw it is highly palatable and tempting. It is a turnip that will in every way satisfy the most critical and exacting.

For home garden or market purposes it is equally popular, growing in prominence with each advancing season.

It is given a stated preference, for early spring and late fall sowing, producing in six weeks' time a usable, tender, mild, sweet turnip. The leaves are short, the roots quite flat with the upper half a purplish color and the lower half white. The flesh is pure white, crisp and finely grained. It grows very rapidly from the very start.

Price: Pkg., 10c; oz., 15c; $\frac{1}{4}$ lb., 40c; lb., \$1.25, postpaid. Price by Express: Lb., \$1.20; 5 lbs., \$5.75; 10 lbs., \$11.25.

SALZER'S PURPLE TOP WHITE GLOBE TURNIP

THE PAR-EXCELLENCE

1212—Two things—quality and results—are the underlying forces which dominate the thoughts of gardeners when considering suitable varieties. Of the garden turnips, this variety holds undisputed supremacy for popularity the world over. Is one of the finest eating turnips in the universe. The flesh is firm, fine grained, sweet and rich flavored. Is of very attractive appearance. Superb size. Globe shape. Long keeper. Heavy cropper. Exquisite flavor.

We can hardly imagine any person who ever had a garden not being fairly familiar with this sort, but should such a thing be possible, we say by all means try it and do not be blinded by the virtues of any other, as this has no superiors.

Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 45c; lb., \$1.50, postpaid. Price, by Express: Lb., \$1.45; 5 lbs., \$7.00; 10 lbs., \$13.75.

SALZER'S SNOWBALL TURNIP

(Six Weeks)

1204—The earliest round white turnip, producing medium large, round roots of perfect shape, with only a single tap root; they are very beautiful and showy; quite smooth, skin and flesh snowy white. The foliage is small and of light green color. The flesh is firm, mild and sweet; one of the finest turnips for the private as well as for the market gardener. Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 50c; lb., \$1.75, postpaid. Price, by Express: Lb., \$1.70; 5 lbs., \$8.25.

SALZER'S MILK WHITE GLOBE TURNIP

A Fine Winter Keeper

1208—Well, there are upwards of 50,000 people who have grown this great Globe Turnip the past ten years, and never a complaint and nothing but words of praise.

In Salzer's Milk Globe you have the best White Turnip for winter use grown. It is globe shaped, grows very large, of delicious flavor, sweet, juicy, white flesh, solid texture—in a word, it is perfection. Just the turnip to grow for stock and to store for your kitchen. It is an enormous cropper, and sells well in the market.

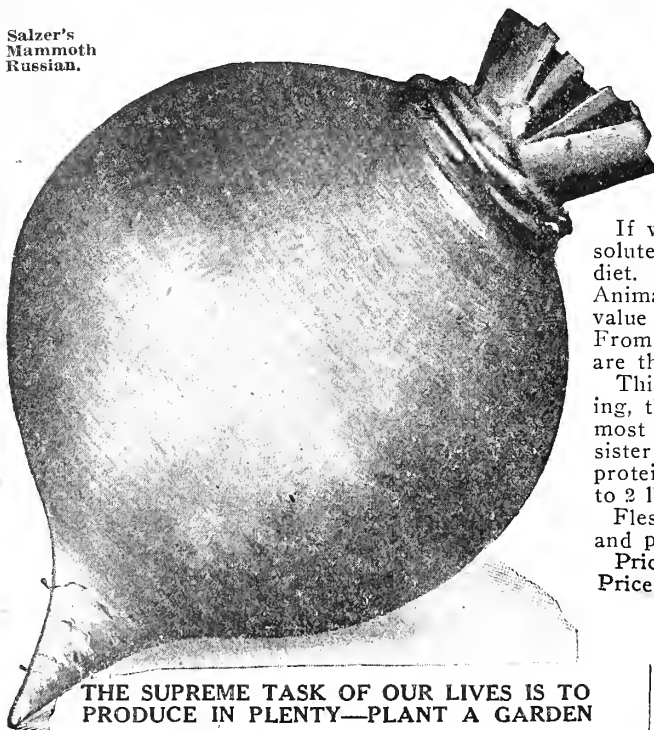
Price: Pkg., 10c; oz., 20c; $\frac{1}{4}$ lb., 45c; lb., \$1.50, postpaid. Price by Express: Lb., \$1.45; 5 lbs., \$7.00; 10 lbs., \$13.75.



Salzer's Purple Top Strap Leaf.

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Salzer's
Mammoth
Russian.



THE SUPREME TASK OF OUR LIVES IS TO
PRODUCE IN PLENTY—PLANT A GARDEN

AMERICAN PURPLE TOP RUTABAGA

The Stockman's Favorite

1508—It would be hard to estimate the influence of this turnip on the farms of America today, as it is one of the foremost varieties in general use.

Roots of large size, globular, with flesh of deep yellow color and finest quality. Skin yellow with purple top. Excellent for table use and stock feeding. Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid. Price, by Express: Lb., \$1.45; 10 lbs., \$14.00; 25 lbs., \$43.75.

SWEET RUSSIAN RUTABAGA

The Dairyman's Favorite

1512—The old methods of farming have long since had to "walk the plank." Correct farming today includes turnips as a ration for stock.

For stock feeding purposes it is in great demand, as stock show a noticeable fondness for it. Farmers everywhere have been so delighted with this type that it is now one of the most popular varieties we offer. It has globe shaped roots, having a small neck and upright leaves. The flesh of this variety is white but it is milder and more sweet than the yellow flesh. Desirable for table as well as for stock. Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid. Price, by Express: Lb., \$1.45; 10 lbs., \$14.00.

MONARCH OR ELEPHANT RUTABAGA

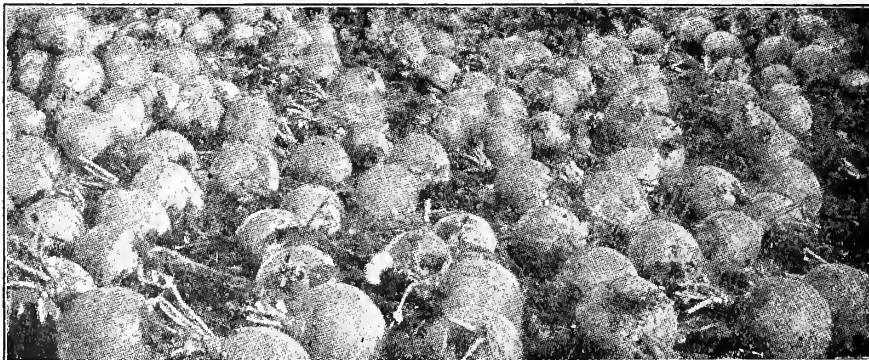
1511—Very large tankard shaped roots with small top and neck, of purplish-red color above and yellow beneath the ground. Flesh yellow. Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid. Price, by Express: Lb., \$1.45; 10 lbs., \$14.00.

1515—MIXED RUTABAGA SEED. Very popular. Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid. Price, by Express: 1 lb., \$1.45; 10 lbs., \$14.00.

COW HORN FALL TURNIP

1202—Let us tell you something! In Cow Horn Turnip you have the best "plougher," the best deep cultivator on the farm! It's better than a 12-inch deep plow! Cow Horn tunnels into the soil, and brings up the good qualities and mixes it with the surface! It's a splendid turnip for house use, for the barn, as also to plow under as a green fertilizer. Long carrot-like roots, slightly crooked, growing partly above ground, clear white, with only shade of green on crown.

Price: Pkg., 10c; oz., 20c; ¼ lb., 55c; lb., \$1.85, postpaid. Price, by Express: Lb., \$1.80; 5 lbs., \$8.75.



American Purple Top.

SALZER'S MAMMOTH RUSSIAN RUTABAGA

The Largest of the Swedes. The Biggest Yielding Swede.

1510—As a people we are fast realizing that the cultivation of Turnips for feed and rotation is involved in the newer, better and more profitable methods of agriculture and stock raising.

If we expect the greatest rewards for our efforts, it is absolutely essential that cattle, horses and hogs have a mixed diet. How long would humans thrive on an unchanged diet? Animals are no exceptions. Stocks thrive and enhance in value more rapidly when turnip is fed in liberal quantities. From a point of dollars and cents, next to mangels—turnips are the cheapest feed in the world.

This superb Swede turnip we consider the heaviest yielding, the largest size, the most uniform, that it will withstand most cold, will submit to most heat. It is the greatest resister of mildew. It is the most attractive. It has the most protein. Has very short neck. Easily harvested. Sow 1½ to 2 lbs. per acre.

Flesh is fine grained, golden yellow, mild flavored, solid and particularly palatable to hogs, sheep, cattle and horses.

Price: Pkg., 10c; oz., 20c; ¼ lb., 55c; lb., \$1.75, postpaid. Price, by Express: Lb., \$1.70; 5 lbs., \$8.25; 25 lbs., \$40.00.

FALL TURNIPS

SALZER'S YELLOW ABERDEEN PURPLE TOP TURNIP

One of the Most Rapid Growers.

1237—That there is a rapidly expanding and abiding love for fall turnips in the farm operations is attested to by the fast growing demand for this great heavy yield mild turnip.

Farmers who have no storage for winter turnip feeding and grow turnips for fall use only—find Yellow Aberdeen immensely profitable. By using Yellow Aberdeen it permits sowing, until late July and still harvest a big crop. Yellow Aberdeen will grow and mature twice as rapidly as the Swedes. It is milder in flavor. It is a very heavy yielder and, although a fair keeper, is not recommended for general winter storing, as the flesh is softer than the Rutabaga types. This strain has a remarkably vigorous constitution and will withstand rigorous climate. Flesh is very sugary and extremely palatable. Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid. Price, by Express: 5 lbs., \$7.25.

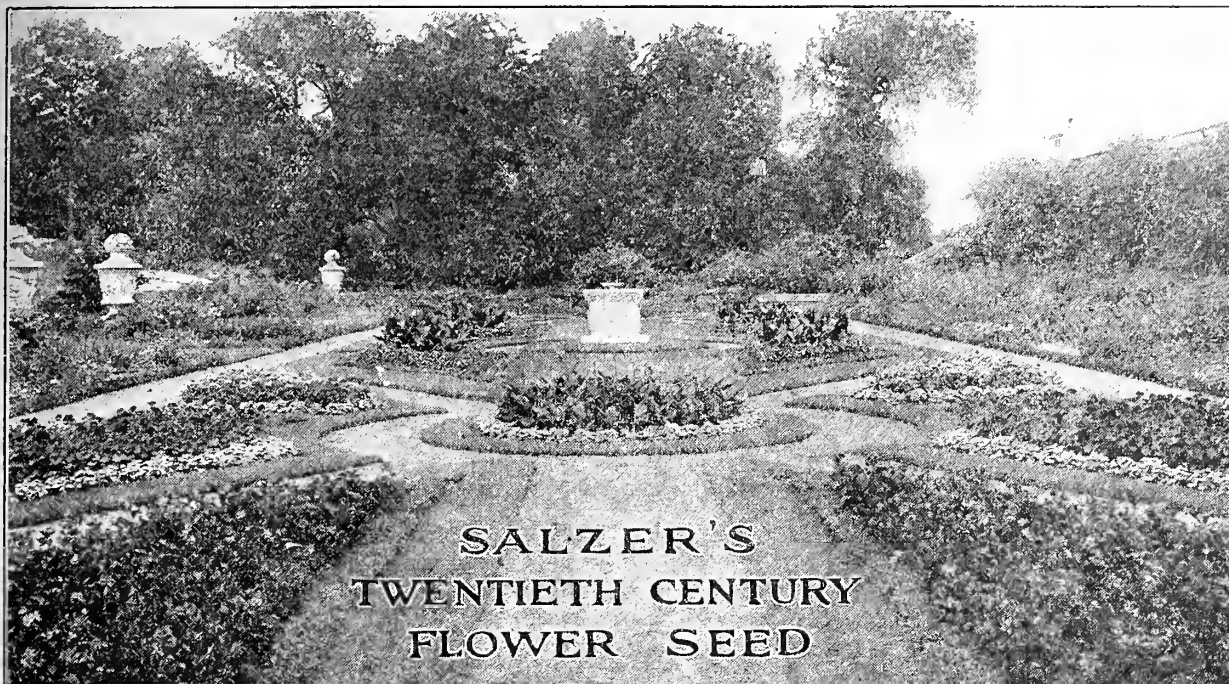
SALZER'S POMERANIAN TURNIP

One of the Heaviest Yielding Fall Turnips.

1210—The character of the service rendered in the farm activities by this variety are the true measure of its worth and experience certainly has demonstrated Salzer's Pomeranian to be one of the greatest acquisitions to the field root crop.

One of the heaviest yielding, best keeping, sweetest flavored, finest size, white globe turnips possible to grow. Stock relish it to a great degree. It is exceptionally fine for table use, consequently is a universal favorite with farmers and stockmen. Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50, postpaid. Price, by Express: Lb., \$1.45; 5 lbs., \$7.00.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE.



SALZER'S TWENTIETH CENTURY FLOWER SEED

Considering the very low cost of flower seeds, the magnificent array of varieties, the gorgeous display when in bloom, more real joy, more genuine pleasure, is to be had from the gaily flower bedecked surroundings of a home and its attractively decorated interior with cut flowers than any like investment in the world.

Flowers have always been a hobby with us; we have immense tracts of greenhouses (48,000 square feet) continually trying out the best sorts, and we pride ourselves that no flower seeds offered in America have a higher reputation among gardeners and all lovers of beautiful blossoms than Salzer's specially selected, sure to grow Flower Seeds.

Nine-tenths of the failures in flower and vegetable gardens occur from improper sowing and treatment. We want everybody buying our seed to have success with them, and we urge upon them to carefully read the culture directions on each package and the following rules:

SOIL—Prepare this carefully; have it smooth, fine, mellow and well enriched. It is well to choose a south, sunny location of the house; make your seed bed even by means of a smooth board. **Do not sow on wet, cold soil**—have it warm and mellow. Put a little stick at each end of each row, so as to mark it, and pull up all weeds that appear between the rows the first day they can be seen. When plants are large enough, remove same and plant in permanent beds, and they will reward you with flowers all summer and gladden your heart.

SALZER'S BIG DOLLAR FLOWER GARDEN COLLECTION

1571—Price: 25 pkgs. for \$1.00, postpaid. This collection contains the cream of all flower seeds and cannot be broken. It's what you will need if you want a great garden of choice flowers, even though you don't use all the varieties named.

- | | | | | |
|-----------------|----------------|--------------------|-----------------|-----------------|
| 1. Ageratum. | 6. Celosia. | 11. Dianthus. | 16. Mignonette. | 21. Stocks. |
| 2. Alyssum. | 7. Calliopsis. | 12. Eschscholtzia. | 17. Nasturtium. | 22. Sweet Peas. |
| 3. Antirrhinum. | 8. Candytuft. | 13. 4 O'Clock. | 18. Pansy. | 23. Scabiosa. |
| 4. Asters. | 9. Centaurea. | 14. Gaillardia. | 19. Poppy. | 24. Verbena. |
| 5. Balsam. | 10. Cosmos. | 15. Marigold. | 20. Portulaca. | 25. Zinnia. |

We cannot too strongly set forth the great merits of this charming collection of 25 different brilliant, beautiful free flowering annuals. They surely will bear bushels of flowers during a summer. **Above 25 Brilliant Annuals only \$1.00, postpaid.**

CHILDREN'S FLOWER GARDEN COLLECTION

1569—Price: 7 pkgs. for 25c, postpaid.

Here is an excellent Flower Garden Collection. It is composed of one package each of the following:

- | | | |
|-----------------|----------------|----------------|
| 1. Ageratum. | 4. Mignonette. | 6. Sweet Peas. |
| 2. Antirrhinum. | 5. Nasturtium. | 7. Poppy. |
| 3. Calliopsis. | | |

In all 7 packages, for only 25 cents, postpaid.

SMALL FLOWER GARDEN COLLECTION

1570—Price: 12 pkgs. for 50c, postpaid.

- | | | |
|-----------------|-------------------|----------------|
| 1. Antirrhinum. | 5. Cosmos. | 9. Mignonette. |
| 2. Asters. | 6. Dianthus. | 10. Pansy. |
| 3. Balsam. | 7. Eschscholtzia. | 11. Poppy. |
| 4. Candytuft. | 8. Marigold. | 12. Zinnia. |

These 12 packages of brilliant varieties, 50c, postpaid.

SALZER'S BON TON FLOWER COLLECTION

1572—14 Rare and Beautiful Sorts for 75c, postpaid. Composed only of the very choicest, finest, rarest flowers of their kind.

One package each of:

- | | | | |
|--|-----------------------------|-----------------------------------|---------------------------------|
| Antirrhinum, 10c. | Carnation, Perpetual, 15c. | Perpetual Nasturtium, Dwarf, 10c. | Phlox, 10c. |
| Asters, Salzer's Giant Branch- ing, Mixed, 10c. | Celosia, Prize Winner, 20c. | Mixed, 10c. | Salvia, 15c. |
| Balsam, The King, 10c. | Marigold, Dwarf French, 5c. | Petunia, Ruffled Giants, 25c. | Sweet Peas, Spencer Mixed, 10c. |
| | Mignonette, Machet, 10c. | Pansy, Mam. Rutterfly, 25c. | Verbena, Mammoth, Mixed, 10c. |

A total catalogue value of \$1.85, which will be sent to you, postpaid, for but 75c.

1573—PERENNIAL FLOWERS

This collection is composed of the following old fashioned hardy flowers:

- Aquilegia, mixed.
- Coreopsis.
- Campanula Calyc.
- Delphinium, mixed.
- Gaillardia, Grandiflora.
- Poppy, Iceland, mixed.
- Sweet William, Single, mixed.

7 packages for 25c, postpaid.

1574—CLIMBING FLOWERS

Hardy, annual, rapid growing climbers.

- Balloon Vine.
- Canary Bird Vine.
- Cobaea Scandens.
- Dolichos.
- Morning Glory.
- Wild Cucumber.

6 packages for 25c, postpaid.

1575—SWEET SCENTED FLOWERS

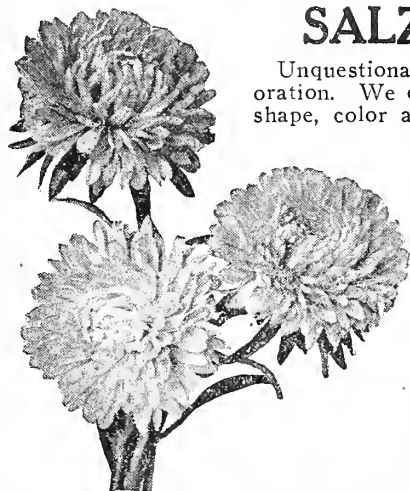
Charming, hardy garden flowers easily grown from seed, which will fill the air with their sweet fragrance.

- Alyssum, Ocean Spray.
- Carnation Marguerite, mixed.
- Stocks, Large Flowering, mixed.
- Mignonette, Snow Queen.
- Sweet Sultan, mixed.
- Candytuft, Fragrant.
- Sweet Peas, Cupid, mixed.

7 packages for 25c, postpaid.

SALZER'S GIANT BRANCHING ASTER

Unquestionably the favorite for cutting. Its long stems peculiarly adapt it for interior decoration. We counted eighty-four (84) blooms on one plant in a local garden. Exquisite shape, color and size. Blooms until late in the summer.



Salzer's Giant Branching Asters fluffily as to greatly enhance the beauty and attractiveness of the flower. They bloom from the middle of August to the end of September.

Price, Postpaid
 1724—Crego's Giant White.....Pkg., 10c
 1721—Crego's Giant Pink.....Pkg., 10c
 1723—Crego's Giant Rose.....Pkg., 10c
 1722—Crego's Giant Purple.....Pkg., 10c

1725—Crego's Giant Mixed. Price: Pkg., 10c; ¼ oz., 50c; 1 oz., \$1.75. All prices postpaid.

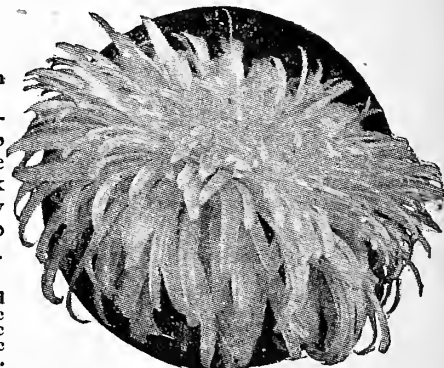
Price, Postpaid
 1681—Branching White.....Pkg., 10c
 1678—Branching Light Pink.....Pkg., 10c
 1677—Branching Lavender.....Pkg., 10c
 1682—Branching Choicest Mixed, all colors and shades. Price: Big Pkg., 15c; 1 oz., \$1.00, postpaid.
 1577—6 Pkgs., one each of before-mentioned colors, 50c, postpaid.

Price, Postpaid
 1676—Branching Dark Crimson.....Pkg., 10c
 1679—Branching Light Rose.....Pkg., 10c
 1680—Branching Purple.....Pkg., 10c

GIGANTIC CREGO ASTER

Rivals the magnificent chrysanthemum in size and splendor.

The plants are vigorous and productive, sending up stems, frequently two feet in length, each carrying immense flowers frequently measuring six inches across. The petals are very long and curl across each other so



Crego's Giant White

Price, Postpaid
 1718—Crego's Giant Crimson.....Pkg., 10c
 1720—Crego's Giant Lavender.....Pkg., 10c
 1719—Crego's Giant Dark Blue.....Pkg., 10c
 1578—One pkg., each of the 7 colors. Price: 50c, postpaid.

SNOWBALL ASTER

1736—No amount of admiration or expressions will do this gorgeous beauty full justice. It is unusually showy and of regal type of surpassing beauty. Grows to large size, of more than noticeable hardness, withstanding as it does considerable cold and will be found defying the first frosts. Grows about one foot in height and produces a profusion of handsome imbricated pure white flowers. It makes a fine pot plant and is an excellent variety for cutting.

Price: Pkg., 10c, postpaid.

FIRE KING ASTER

1735—Familiarly known as Triumph Aster. Flowers in wonderful profusion throughout its season. Its stately appearance brings forth much laudable comment wherever seen. Like the snowball its magnificent bloom withstands the fall frosts until quite late in the season. It is one of the most charming and most cherished of the Aster family.

Plants eight inches high, covered with large, handsome, double flowers of faultless peony form, intensely brilliant scarlet. Price: Pkg., 10c, postpaid.

ASTER MIXTURES

1755—ASTERS, GORGEOUS PRIZE MIXTURE. To those desiring a beautiful garden of asters, in almost endless types, varieties and exquisite colors, we particularly commend our Gorgeous Prize Mixture. It contains over seventy varieties of our elegant sorts and colors. Price: Pkg., 15c; ¼ oz., 35c, postpaid.

1754—ASTERS, ALL COLORS MIXED. This mixture is immensely popular and we must say that it is one of the best 10c mixtures offered in the world. We do not know of a 10c package of seed that will give you more genuine pleasure, from August on until frost, than Salzer's All Colors, mixed. Colors are brilliant, varied and charming. Price: Pkg., 10c; 3 pkgs., 25c, postpaid.

1756—PERENNIAL ASTERS. Bright, beautiful flowers. Perfectly hardy, live for many years. Price: Pkg., 10c, postpaid.

1710—IMPROVED VICTORIA ASTER MIXED. A magnificent class either for bedding or cutting, bearing in August and September large, beautiful imbricated flowers. The improved Victoria makes a splendid contrast to the Peony Flowered varieties. These two varieties come into flower between the Queen of the Market and the Giant Branching varieties. Price: Pkg., 10c; ¼ oz., 35c, postpaid.

1696—PAEONY-FLOWERED PERFECTION ASTER MIXED. A mid-season variety blooming in August. One of the most perfect flowers, very double, large and finely shaped. The petals are in-curved, making a distinct contrast with the Victoria asters, the petals of which are curved outwards. Height, 1½ feet. Price: Pkg., 10c; ¼ oz., 35c, postpaid.

LITTLE BLUE STAR AGERATUM

It Attracts Attention Everywhere

1610—This new innovation is rapidly supplanting the older types. As its name "Ever Young" indicates, it is an ever-blooming type, blooming continuously until heavy frost. Each head will remain in bloom fully a month. Nothing excels it for borders and edgings.

Price: Pkg., 10c; ¼ oz., 60c, postpaid.

1611—LITTLE DORRIT WHITE AGERATUM. A new pure white Ageratum; round compact plants, six inches high, literally a mass of flowers. Price: Pkg., 10c, postpaid.

1612—MEXICANUM BLUE PERFECTION. Lavender-blue; height, 1½ feet. Price: Pkg., 10c; ¼ oz., 35c, postpaid.

AMARANTHUS

1630—Brilliantly foliaged annuals, some of the varieties bearing curious racemes of flowers. All are useful in borders of tall plants, among shrubs or for the centers of large beds.

Price: Mixed sorts, 10c, postpaid.



Amaranthus



AGERATUM-LITTLE BLUE STAR

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Queen of the Market Aster

The Popular Aster Favorite

This magnificent flower is the most popular of the Aster family. It is the most satisfactory to grow. It is the best early Aster, blooms in early July and lasts late in the fall. Spreading habit, one foot high.

Price, Postpaid

1669—WhitePkg. 10c

1664—CrimsonPkg. 10c

1666—Light Blue...Pkg. 10c

1576—One pkg. each of above six colors. Price: 50c, postpaid.

1670—Mixed. Price: Pkg., 10c; ¼ oz., 35c; oz., \$1.85, postpaid.

Price, Postpaid

1667—PinkPkg. 10c

1668—ScarletPkg. 10c

1665—Dark Blue...Pkg. 10c

American Asters

1730—AMERICAN BEAUTY MASTODON ASTER. The sensation of the day. Think of a monster chrysanthemum-like Aster, the same color as the American Beauty Rose. The exquisite shape, its glowing color, its gigantic size, the gorgeous beauty and great profusion of bloom are nothing short of wonderful.

The stems are long, the bushes literal masses of bloom. Robust grower. Very hardy. One of the last to disappear at freeze up. For a trifling investment you can have one of the grandest garden displays in your district.

Price: Pkg., 15c.

1740—CARDINAL. The flowers are large, round and full and are borne in such abundance so as to cover the plant completely. The color is a bright rich cardinal red not found in any other aster. Price: Pkg., 10c, postpaid.

1741—DAYBREAK. A beautiful early aster, commencing to bloom in August; the flowers are ball-shaped, double and of a lovely shell-pink color; excellent for cutting; height 18 inches. Price: Pkg., 10c, postpaid.

1742—LAVENDER GEM. An early ostrich feathered aster. The most charming shade of lavender imaginable. The flowers are large and are borne in profusion on long, wiry stems. Price: Pkg., 10c, postpaid.

1744—PURITY ASTER. Identical in form and habit to the Daybreak, but the blooms are pure, glistening white. Price: Pkg., 10c, postpaid.

1746—WHITE FLEECE. A splendid aster of the Giant Branching style with very large snow-white flowers, frequently measuring 5 inches in diameter, very double globular in form. Price: Pkg., 10c, postpaid.

1745—VIOLET KING. A new and distinct strain of the late branching class, with very large, perfectly double flowers of a soft violet-lilac color, an excellent novelty. Price: Pkg., 10c, postpaid.

Dianthus (Pinks)

The brilliant, contrasting colors and hardy, free blooming nature of these old favorites of our grandmother's time have kept Pinks in the fore ranks of public approval for generations. The tints, colors and formations are marvelous and striking. Those of our customers desiring an endless delight will find it in the growing of Pinks.

Sow outdoors when danger of frost is past, and in a few weeks' time they are a mass of bloom.

1952—CHINENSIS—China pinks; large, double flowers of beautiful rich color. Pkg., 10c; ¼ oz., 35c, postpaid.

1953—EASTERN QUEEN—Single, beautifully marbled and striped with dark shades of rose on lighter ground. Pkg., 10c, postpaid.

1960—SNOW QUEEN—Double, large, pure white flowers. Pkg., 10c; ¼ oz., 50c, postpaid.

1954—FIREBALL—Large, double, globular flowers of brilliant dark scarlet. Pkg., 10c; ¼ oz., 50c, postpaid.

1956—LACINIATUS MIRABILIS—Single fringed pinks, of beautiful colors. Mixed. Pkg., 10c, postpaid.

1955—LACINIATUS, DOUBLE—Large, double, showy flowers, in great variety of colors. Pkg., 10c, postpaid.

1958—PLUMARIUS SEMPERFLORENS (Grass Pink, Scotch Pink)—Beautiful single hardy Pinks with fringed flowers of a delightful spicy odor. Mixed colors. Pkg., 10c, postpaid.

1957—PLUMARIUS NANUS FL. PL. (Double Dwarf Erfurt Clove Pink)—Two weeks or more in advance of the older types. Possess a much richer variety of coloring. Pkg., 10c, postpaid.

1959—SALZER'S SHOW MIXTURE—Composed upwards of 50 single and double sorts. Pkg., 10c; ¼ oz., 40c, postpaid.

Eschscholtzia (California Poppy)

The most showy flower in the world. It is unexcelled for gorgeous and dazzling display. The bright colors are beautiful.

Comes into bloom soon after its appearance above ground. Notwithstanding it is the most delicate petaled flower grown, it is also one of the hardiest, withstanding considerable frost.

1966—Crocea, double orange. Pkg., 10c.

1967—Crocea, double white. Pkg., 10c.

1968—Mandarin, bright orange inside, brilliant scarlet outside. Price: Pkg., 10c.

1982—Mixed Colors—(single and double). Price: Pkg., 10c; oz., 40c.



PRICES SUBJECT TO CHANGE WITHOUT NOTICE

Salzer's Giant Half Dwarf Antirrhinum

SNAPDRAGON—This gorgeous and dazzling flower vies with the sweet pea in popularity.

Has come into great prominence for massing in beds. Parks all over the country display snapdragons in great profusion on account of the magnificent and striking colors. It is especially commended for those who wish a showy flower that will remain in bloom throughout the summer.

For the small garden, it is equally as desirable, as its winsome, attractive spikes make an unusually pretty display, and for cutting and house decoration is unequalled.

Giant Half Dwarf is a delightful garden size, retains the bloom until freeze-up.

PRICE, PACKAGE, POSTPAID

| | |
|---|-----|
| 1610—Queen Victoria, white..... | 10c |
| 1638—Golden King..... | 10c |
| 1634—Brilliant Scarlet..... | 10c |
| 1635—Della, carmine, yellow and white..... | 10c |
| 1636—Firefly, scarlet and white..... | 10c |
| 1637—Galathee, reddish purple and white..... | 10c |
| 1639—Hepkevestos, vermillion red..... | 10c |
| 1582—1 package each above colors..... | 55c |
| 1641—Tall large flowering mixed..... | 10c |
| 1641—Queen of the North. Pure white. Price: | |
| Pkg., 10c, postpaid. | |
| 1642—Dwarf Giant Mixed. Price: Pkg., 10c; ¼ | |
| oz., 35c, postpaid. | |
| 1643—Half Dwarf Giant Mixed. Price: Package, 10c; | |
| ¼ oz., 35c; oz., \$1.00, postpaid. | |

Salzer's Mammoth Early Flowering Cosmos

1920—One of the most charming, free flowering and most profuse blooming Annuals. It is a very interesting, delightful, showy and beautiful flower. The dwarf bushes simply become literally covered with large, bold flowers.

Flowers are borne on long stems, and in appearance resemble single Dahlias. Its ease of cultivation and enormous quantity of bloom has made it one of the most popular flowers in America. It may only seem a commonplace suggestion to urge our Customers to try this flower, but, considering the trifling cost, we know you will be enraptured, and more than pleased. Package, 10c; ¼ oz., 25c.

1917—GIANT FLOWERING. Mixed. Price: Pkg., 10c; ¼ oz., 25c; oz., 90c, postpaid.

1914—EARLY BLOOMING. Mixed. Price: Pkg., 10c; ¼ oz., 25c; oz., 90c, postpaid.

1918—LADY LENNOX. Pink. Flowers of enormous size, color shell pink. Price: Pkg., 10c; ¼ oz., 25c, postpaid.

1919—LADY LENNOX. White. Price: Pkg., 10c, postpaid.

1916—GIANT FLOWERED FRINGED. A new most beautiful strain; all colors mixed. Price: Pkg., 10c; ¼ oz., 50c, postpaid.

Salzer's Perpetual Blooming Dwarf Nasturtiums

2208—Everybody seems to love this grand old flower. It grows quickly, thrives in every soil, and is more suitable for any garden position than any other flower. The range of colors in our "Perpetual Blooming Mixture" is truly marvelous, and it derives its name from its habit of continuous blooming throughout the season.

This strain is unusually hardy, thriving under almost positive neglect until heavy frost.

| Pkg. | Pkg. |
|---|------|
| 2198—Crimson, leaves dark..... | 10c |
| 2199—Golden Yellow, dark leaves..... | 10c |
| 2200—Chameleon, colored..... | 10c |
| 2201—Scarlet, green leaves..... | 10c |
| 2202—White, creamy white..... | 10c |
| 2203—Orange, scarlet spotted..... | 10c |
| 2204—Maroon, dark leaves..... | 10c |
| 2205—Violet, purplish violet..... | 10c |
| 2206—Red, rich rose, dark leaves..... | 10c |
| 2207—Salmon rose, dark leaves..... | 10c |
| 2208—Mixed, carefully blended. Pack- | |
| age, 10c; oz., 30c; ¼ lb., \$1.00; lb., | |
| \$3.50, postpaid. Same price applies on | |
| any above colors. | |

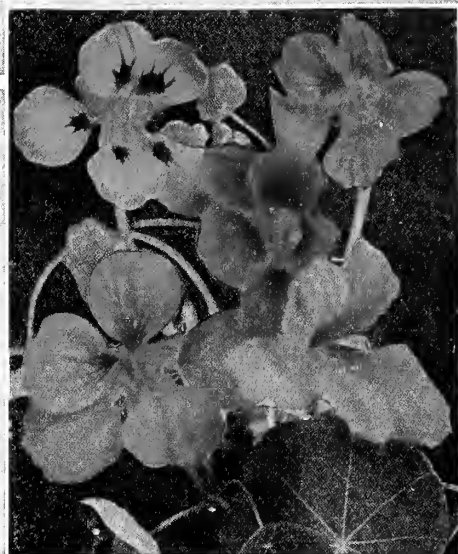
Mammoth Shirley Poppy

2383—This new Mammoth Shirley Poppy is just as captivating as it can be, and the exquisite bright shades are a dazzling sight to behold. Impossible to conceive of any flowers being more gorgeous, stately, delicate and attractive than a bed of Mammoth Shirley Poppies.

The flowers are of an exquisite satiny texture, ranging in color from delicate rose, apricot, pink and flesh to rich crimson, all with white centers.

Even after the first frosts, Shirley poppies continue to retain their freshness. Notwithstanding their delicate appearance and substance, this strain, with its super-vigor, will withstand much hardship and thrive under much neglect, and, in fact, stand more adverse climatic and soil conditions than most annuals.

Price: Pkg., 10c; ½ oz., 30c, postpaid.



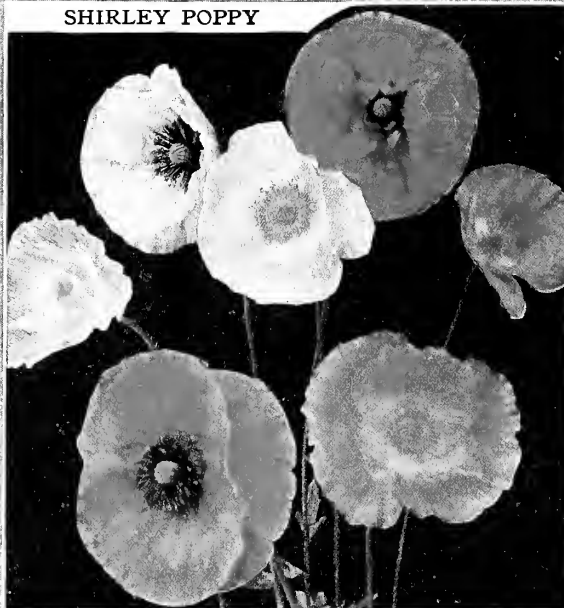
SALZERS NASTURTIIUM



ANTIRRHINUM



MAMMOTH COSMOS



SHIRLEY POPPY

SWEET ALYSSUM

Ye Old Tyme Favorite

1622 This old favorite of our grandmother is immensely more popular today than ever before. Its exceptional fragrance and its over-abundance of bloom make it almost the indispensable border plant. It is unexcelled for edgings, baskets, pots, rock work and buttonhole bouquets.

We particularly commend it for massing in corners near buildings, and for mass bedding. It is a continuous bloomer and for this reason fills in many places where other flowers of short blooming habit are not desired. Color is snow white. No garden would be considered complete without it. Price: Pkg., 10c; oz., 35c, postpaid.

1623—OCEAN SPRAY ALYSSUM. Very large blossoms of delicious fragrance; two or three hundred on a single plant. Price: Pkg., 10c; oz., 75c, postpaid.

1625—SAXATILE ALYSSUM (Basket of Gold). Flowers brilliant golden yellow. Price: Pkg., 10c, postpaid.

ACHILLEA

1604—THE PEARL. A hardy perennial, from spring until frost covered with heads of very double, pure white flowers. Price: Pkg., 10c, postpaid.

ACONITUM

1606—NAPELLUS (MONK'S HOOD). A hardy perennial; growing beautiful, long spikes of blue and white flowers. Price: Pkg., 10c, postpaid.

ASPARAGUS

1659—SPRENGERI (Emerald Feather). Of drooping growth. Price: Pkg., 10c, postpaid.

1658—PLUMOSUS NANUS. Most delicately graceful foliage. Price: Pkg., 10c, postpaid.

ABUTILON

1602—Large, bell-like flowers, flowering continually; mixed. Price: Pkg., 15c, postpaid.

ABRONIA

1600—Charming annual, sweet scented rosy-lilac blossoms. Price: Pkg., 10c, postpaid.

AQUILEGIA (Columbine)

1652—VULGARIS. Fine mixed. One of the most beautiful of our native flowers. Sepals deep blue, petals white. Three feet high. Pkg., 10c.

1651—ERFURT PRIZE. This mixture contains nothing but the finest double varieties. Pkg., 10c.

ACROCLINUM

1608—A very pretty everlasting. Fine mixed. Price: Pkg., 10c, postpaid.

AGROSTEMMA

1618—Perfectly hardy, pretty pink-like blossoms. Price: Pkg., 10c, postpaid.

ARCTOTIS

1656—GRANDIS ("Blue-Eyed African Daisy"). The plants form bushes two to three feet across with silvery-white deeply-cut foliage. Daisy-like flowers 2½ inches across, of silvery-white color, with a sky-blue eye. A most attractive annual. Price: Pkg., 10c, postpaid.

ASPERULA

1662—Sweet scented, lavender blue flowers. Price: Pkg., 10c, postpaid.

GIANT BALSAMS

Each Plant a Multiplicity of Hundreds of Roses

Balsam is one of the most gorgeous rose-flowers in creation. Every plant has from six to twelve branches, each branch literally covered with large rose appearing flowers. There is more bloom display to a Balsam than any plant of equal size. Easy to grow. Free bloomer. Delightful when cut for bouquets. If you have never tried Balsam, do so this year. Buy our 15c package of this mixture; it comprises over 30 sorts and is worth four times the price.

| | Price, Pkg., Postpaid |
|--|--------------------------|
| 1762—Apple Blossom Shade | 10c |
| 1763—Crimson King, blood red | 10c |
| 1764—Perfection Snow White | 10c |
| 1765—Primrose | 10c |
| 1766—The King—Intense scarlet | 10c |
| 1773—The Queen—Bright rose | 10c |

| | Price, Pkg., Postpaid |
|---|--------------------------|
| 1766—Solferino—Variegated | 10c |
| 1778—Extra Large Double Mixed | 10c |
| 1780—Camellia Flowered Mixed, ½ oz., 50c | 10c |
| 1774—Fine Mixed | 10c |
| 1776—Salzer's Superior Mixed (over 30 sorts), ½ oz., 50c | 15c |

1760—BALLOON VINE—Rapid climber. Price: Pkg., 10c; oz., 50c, postpaid.

1782—BARTONIA AUREA—Showy, large golden blossoms. Price: Pkg., 10c, postpaid.

1796—BRACHYCOMA (Swan-River Daisy)—Dwarf annuals, covered all summer with blue or white flowers. Excellent edging plants. Price: Pkg., 10c; ¼ oz., 15c, postpaid.

BEGONIAS

Everblooming Bedding Varieties

Splendid bedding plants, doing as well in full sunshine as in partial or whole shade, and forming dense bushes, which are completely hidden with flowers the entire season. As pot plants for winter flowering they are superb.

1784—ERFORDIA—Bright rosy carmine. Price: Pkg., 15c, postpaid.
1785—VERNON—Orange carmine, red foliage. Price: Pkg., 15c, postpaid.

TUBEROUS-ROOTED VARIETIES

For summer decoration or window gardening. Bloom the first season from seed, if sown in February or March.

1789—FRILLED—Beautifully frilled and wavy petals. Price: Pkg., 15c, postpaid.

1790—SINGLE—Extra choice mixture. Price: Pkg., 10c, postpaid.
1788—DOUBLE—Extra choice mixture. Price: Pkg., 15c, postpaid.

ORNAMENTAL LEAVED VARIETIES

1794—REX HYBRID—Handsome variegated foliage. Price: Pkg., 25c, postpaid.

CANARY BIRD VINE

1832—An excellent, rapid growing climber of the Nasturtium family, with handsome, finely cut foliage, producing an abundance of bright, canary-yellow, bird-like blossoms from July until frost; grows 15 to 20 feet high; fine for stumps, etc., also for a winter window vine. Price: Pkg., 10c; ½ oz., 25c, postpaid.

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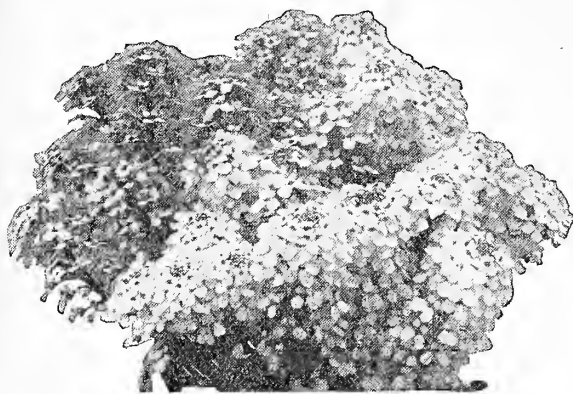
ALYSSUM, Ocean Spray



Giant Balsam



CANARY-BIRD FLOWER



Candytuft. White Wave

CANDYTUFT

One of the dear old flowers that will always be popular. It has no superior for profusion of bloom. Few flowers are better liked and give greater satisfaction. Has a world wide reputation for its strong, healthy, vigorous nature. One of the most prominent for border use. Growing on spikes in cluster form they are one veritable mass or sheet of color. There is hardly a flower display of note in the country in which these magnificent flowers do not figure.

- 1835—FRAGRANT—White. Price: Pkg., 10c, postpaid.
 1837—NEW CRIMSON—Price: Pkg., 10c, postpaid.
 1838—ROSE CARDINAL—Enormous umbels of beautiful rose color. Price: Pkg., 10c, postpaid.
 1840—SUMMER GLORY—A rare mixture of large flowering dwarf hybrids, the finest strain in cultivation. Price: Pkg., 10c; oz., 25c, postpaid.
 1834—FINEST MIXED—Price: Pkg., 10c; oz., 25c, postpaid.
 1836—GIBRALTARICA, HYBRIDA MIXED—Hardy, perennial, white flowers shading to lilac. Price: Pkg., 10c, postpaid.
 1839—SEMIERVIRENS—Hardy, perennial, pure white, much used for cemeteries. 1 foot high. Price: Pkg., 10c, postpaid.

CARNATION

The best known flower in the world. It is peculiarly adapted for border purposes. Carnations grown from seed will bloom more profusely than when propagated from plants. They are free flowering and one of the most delightful summer flowers to grow.

1861—PERPETUAL EARLY-FLOWERING (Double Chabauds). A very fine, early and large-flowering strain. It contains a great variety of colors and shades; very fine for pot plants. Mixed colors. Price: Pkg., 15c, postpaid.

1859—GIANT MARGUERITE. These beautiful, double, fringed flowers often measure 3 inches across. They are quite hardy and with a little protection will live over winter out doors. Mixed colors. Price: Pkg., 10c; ¼ oz., 50c, postpaid.

1862—SALZER'S MIXED ROYAL CARNATIONS. Brilliantly elegant sorts. Seeds taken from large show-flowers only. For blooming indoors in winter or outdoors in summer. Price: Pkg., 20c, postpaid.

CALCEOLARIA

An ornamental house plant producing a mass of beautiful pocket-like flowers early in the spring.

1810—HYBRIDA, GRANDIFLORA—Large flowering, mixed colors. Price: Pkg., 25c, postpaid.

Carnation
Giant
Marguerite

CARDINAL CLIMBER

(Ipomea Quamoclit Hybrida)

1856—The finest annual climber introduced in many years. Very graceful and beautiful, growing rapidly, and in a warm, sunny location, in good soil, it reaches a height of 20 feet, and is densely clothed with palm-like, rich green leaves, bespangled with clusters of fiery scarlet, tubular spear-shaped flowers, measuring 1¼ inches across. Price: Pkg., 15c, postpaid.



CARDINAL CLIMBER

CANNAS

One of the most effective of showy foliage plants.

- 1850—Dark Leaved Varieties, mixed. Price: Pkg., 10c; ½ oz., 25c, postpaid.
 1852—SALZER'S PRIZE—Contains 20 large flowering varieties. Price: Pkg., 10c, postpaid.

CACALIA

1804—The Tassel Flower; easily grown; always fine. Price: Pkg., 10c, postpaid.

CACTI

1807—WONDER MIXTURE—The finest of all sorts. Price: Pkg., 25c, postpaid.

CALENDULA

1814—Dwarf bushy annuals blooming continuously during the summer. Rich colors: Mixed. Price: Pkg., 10c; ½ oz., 20c, postpaid.

CALLA DEVONIENSIS

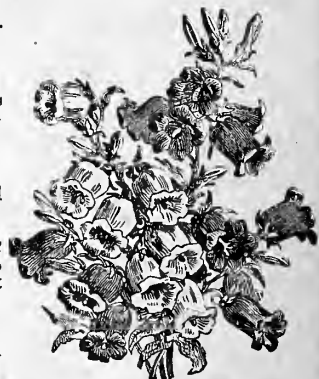
1816—The most beautiful and best Calla to date. It produces from 3 to 4 times as many flowers as the older sorts. Will bloom the first year. Its culture is the simplest. One-year-old plants often produce six flowers, which are large and of white color. Price: Pkg., 10c, postpaid.

CAMPANULA, Bellflower

Imposing, hardy plants, profusely covered with large bell-shaped flowers. Will bloom for two years. Height 2 feet.

1822—CUP AND SAUCER (Calycanthema)—Beautiful flowers, 3 inches long, saucer 3 to 4 inches across. Plants form perfect pyramids of bloom about 23 inches high, and frequently bear 100 to 200 exquisite blossoms for weeks in early summer. Finest mixed. Price: Pkg., 10c; ¼ oz., 30c, postpaid.

- 1823—Medium double mixed. Price: Pkg., 10c; ¼ oz., 25c, postpaid.
 1824—Medium single mixed. Price: Pkg., 10c; ¼ oz., 25c, postpaid.
 1826—PERSICIFOLIA GRANDIFLORA WHITE—One of the finest Campanulas with large, handsome white bell-shaped flowers. Height, 2 feet; perennial. Price: Pkg., 10c, postpaid.
 1825—PERSICIFOLIA GRANDIFLORA BLUE—An excellent companion to the white variety. Height, 2 feet; perennial. Price: Pkg., 10c, postpaid.



Campanula Single Mixed

PRICES SUBJECT TO CHANGE WITHOUT NOTICE.



Double Chrysanthemum Mixed

cent, new dwarf compact strain. Price: Pkg., 10c; ¼ oz., 15c, postpaid.

1912—COREOPSIS GRANDIFLORA. One of the finest hardy perennial plants. Bright yellow flowers from June till frost. Price: Pkg., 10c; ¼ oz., 25c, postpaid.

1902—CLARKIA ELEGANS. Very showy and profusely flowering mixture of all colors, purple, rose, salmon and white. Price: Pkg., 10c, postpaid.

1904—COBAEA SCANDENS (Cathedral Bells). A fine annual climber, of very rapid growth, with handsome foliage and large bell-shaped flowers of deep violet blue color. A well-established plant will run from 20 to 50 feet. It is always clean of insects. Price: 10c Pkg.; ½ oz., 25c, postpaid.

1898—CINERARIA. The plants grow about as broad as high—averaging 15 inches—are covered with brilliant blossoms. The colors range through all shades of blue to plum-purple, and from shining crimson to deep maroon. Good mixed. Price: Pkg., 15c, postpaid.

1899—CINERARIA SALZER'S SHOW. Price: Pkg., 25c, postpaid.

1906—COIX LACHRYMAE (Job's Tears.) Ornamental grass. Oddly pretty. Price: Pkg., 10c; oz., 25c, postpaid.

1908—COLEUS. Finest mixed. Richly colored foliage. Price: Pkg., 10c, postpaid.

1909—SALZER'S HYBRID WONDER. Only rarest fringed and laciniated Coleus sorts, with strikingly handsome foliage. Price: Pkg., 15c, postpaid.

1868—COXCOMB (Celosia). Well known; producing their blossoms in combs or feathery spikes. Fine mixed. Price: Pkg., 10c; ¼ oz., 35c, postpaid.

1870—COXCOMB PLUMOSA (Thompsoni Magnifica). The finest mixture of the ostrich-feathered sorts. Price: Pkg., 10c; ¼ oz., 50c, postpaid.

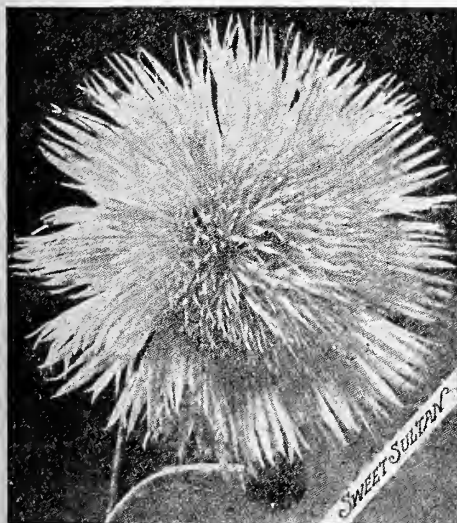
1926—CYPRESS VINE. Well known climbers with fern-like foliage and bright blossoms. Mixed colors. Price: Pkg., 10c; ½ oz., 50c, postpaid.

1924—CYCLAMEN. Popular free flowering, bulbous plants for house culture, producing graceful orchid-like flowers during the fall, winter and spring. Colors range from white to darkest crimson, with all intermediate shades. Salzer's Show Mixture. Price: Pkg., 15c, postpaid.

1652—COLUMBINE—See Aquilegia.

DATURA (Angel's Trumpet)

1944—Showy annual, large trumpet measuring 7 to 9 inches of pure white color inside, outside marbled with purple. Pkg., 10c.



CHRYSANTHEMUM

1892—ANNUAL. There is no flower in cultivation that more generously rewards the grower than this exquisite type. The plants are very large and bushy, and covered with thousands of bloom, each about 1½ inches across. As a summer hedge, or background covering unsightly spots, this cannot be equaled. Mixed single and double varieties in many colors. Price: Pkg., 10c; ¼ oz., 15c, postpaid.

1893—JAPANESE HYBRIDS (Perennial). This is the class that produces the large show flowers of late fall. Sown in February or March, the plants bloom in fall. Rarest Mixture. Price: Pkg., 15c, postpaid.

CALLIOPSIS

Half-hardy annuals of quick growth and bearing a profusion of bright-colored flowers. If flowers are cut with a part of the foliage they make a very attractive table decoration. Sow the seed thinly where the plants are to bloom, as early in the spring as the soil can be dug in a fine, loose condition.

1818—GOLDEN WAVE—Brilliant annuals, with large bright flowers borne in great profusion. Price: Pkg., 10c; ¼ oz., 25c, postpaid.

1819—Show Mixture, magnifi-

c, 25c, postpaid.



Show Mixed Calliopsis

SWEET SULTAN CENTAUREA

1890—IMPERIALIS. This strikingly beautiful type is rapidly supplanting the old favorite cornflower. Undoubtedly the finest of the Centaureas for cut flowers. Beautiful sweet scented, artistic shaped flowers. Mixed, all colors. Price: Pkg., 10c; ½ oz., 25c, postpaid.

1891—MARGARITAE. Satiny-white. Price: Pkg., 10c, postpaid.

1876—CYANUS (Bachelor Button or Corn Flower). Single. Mixed Colors. Price: Pkg., 10c; ½ oz., 50c, postpaid.

1875—CYANUS. Double Mixed. Many beautiful colors. Price: Pkg., 10c; ½ oz., 50c, postpaid.

1879—VICTORIA MIXED. Single dwarf; fine for edging and pots. Price: Pkg., 10c; oz., 50c, postpaid.

1874—BLUE EMPEROR. Single and dark blue. Price: Pkg., 10c; oz., 50c, postpaid.

1877—DOUBLE BLUE. A very fine cut flower. Price: Pkg., 10c, postpaid.

1886—CANDIDISSIMA. WHITE LEAVED CENTAUREA, (Dusty Miller). Graceful, silver. Pkg., 10c, postpaid.

DAHLIA

The double sorts bloom the first season if sown beginning of April; the single sorts will bloom from seed sown as late as June.

1930—Single Giant, mixed. Pkg., 10c, postpaid.

1929—Double, Large Flowering, mixed. Pkg., 10c; ¼ oz., 50c.

1928—Double Cactus Flowered—All colors mixed. Pkg., 10c; ½ oz., 50c, postpaid.

DIGITALIS

1970—(Foxglove)—Easily grown perennials, 3 to 5 feet high, and producing long spikes of beautiful tubular shaped flowers, many being spotted or blotched. Fine mixed. Pkg., 10c, postpaid.

1976—DOLICHOS (Hyacinth Bean)—A rapid growing and free flowering annual climber. The seed pods which follow the flower are very ornamental. Purple and white colors mixed. Pkg., 10c.

1980—EDELWEISS—The Alpine Favorite. Pkg., 10c, postpaid.

1978—ECHEVERIA (Hen and Chickens)—These plants are easily grown and will furnish a real surprise, for few people have any idea of the great variety, both in shapes and colorings, found in this family of interesting plants. Pkg., 10c, postpaid.

ALL PRICES IN THIS CATALOG SUBJECT TO CHANGE WITHOUT NOTICE.

DOUBLE DAISY (BELLIS PERENNIS)

The poet's favorite. A low-growing spring flowering plant, a companion to the pansy and forget-me-not. Loves a shady place and will reward the gardener with a mass of blossoms for succeeding years if left undisturbed.

1936—LONGFELLOW—Large, double, dark pink flowers. Pkg., 10c; 1/8 oz., 50c, postpaid.

1938—SNOWBALL—Large, double, white flowers. Pkg., 10c; 1/8 oz., 60c, postpaid.

1934—DOUBLE MIXED—Large flowering sorts. Pkg., 10c; 1/8 oz., 50c, postpaid.

1937—SHASTA—Large flowers with white, cream and yellow-colored petals and small golden centers, large stems; hardy perennials; mixed colors. Pkg., 10c, postpaid.

1935—GIANT DAISY (Bellis Monstrosa)—A new strain of very robust growth, each plant producing on long, stiff stems, 12 to 15 flowers measuring 3 inches across, resembling finely shaped asters. Mixed colors. Pkg., 15c; 1/8 oz., \$1.00, postpaid.

1972—DIMORPHOTHECA (African Daisy)—A rare, extremely showy and greatly improved annual which has become a great favorite. The bushy plants grow to 15 inches high. The flowers, which are 3 inches and over across, are unique, rich, glossy orange gold. They bloom until late fall. Pkg., 10c.

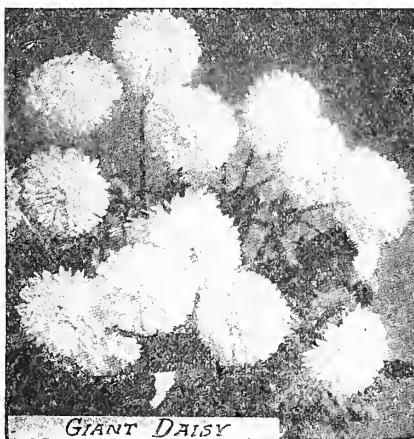
DELPHINIUM (HARDY PERENNIAL LARKSPUR)

Perfectly hardy, with splendid flowers and curious cut leaves; lives for many years.

1947—FORMOSUM—Beautiful spikes of rich blue flowers with a white center. Pkg., 10c; 1/8 oz., 35c, postpaid.

1946—BELLADONNA HYBRIDS—Blossoms from June to frost; all shades, from the palest to the darkest blue. Pkg., 15c, postpaid.

1948—SHOW MIXTURE—Very fine. Pkg., 10c, postpaid.



GIANT DAISY

FORGET-ME-NOT. MYOSOTIS

The Forget-me-nots succeed best in a shady, moist situation; perennials and hardy if given a slight protection through the winter; bloom the first year from seed if sown early. Fine for edging or in beds with Pansies.

1992—ALPESTRIS COERULEA—Bright blue; 6 inches high, of trailing habit. Pkg., 10c; 1/8 oz., 25c, postpaid.

1993—Alpestris mixed. Pkg., 10c; 1/8 oz., 25c, postpaid.

1994—DISSITIFLORA (Perennial)—The earliest and one of the best Forget-Me-Nots. It is of compact growth and produces an abundance of rich blue flowers. Pkg., 10c; 1/8 oz., \$1.00, postpaid.

1995—PALUSTRIS SEMPERFLORENS (Perennial)—A charming, dwarf Forget-Me-Not, continuing in bloom from early spring until autumn; blue, 8 inches high. Pkg., 10c.

1996—RUTH FISCHER (Perennial)—The latest, finest and largest flowered Forget-Me-Not, producing flowers up to 1/2 inch in diameter; plants of strong, vigorous growth, of exceptional value for pot culture and spring bedding. Pkg., 15c, postpaid.

1997—ELIZA FONROBERT—Sky blue, white eye. Pkg., 10c.

FREESIA

Favorite house plants of singular form and delicious perfume of their flowers; yield a profusion of bloom; will be in flower 6 months from sowing.

2005—REFRACTA ALBA. White. Price: Pkg., 10c, postpaid.

2004—NEW HYBRIDS. Shades of red, blue and orange, mixed. Price: Pkg., 15c, postpaid.

GERANIUM

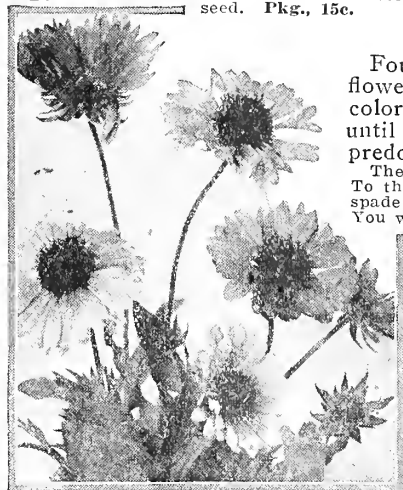
If the question was asked as to the most popular flower in the world for all year round use the answer would unhesitatingly be "Geraniums." This is a fact—there are more people growing geraniums than any other single type of flowers. This great demand has been the incentive for vast improvements in every variety and every strain until now the old, old geranium we were so long ago used to are not recognizable in the highly developed, much improved, magnificent varieties of today.

So general has become the propagation of geraniums from slips that many of our customers do not really know that they grow equally as easy from seed. Growing from seed enables you to secure your choice of varieties and colors.

2018—ZONALE. Mixed, single and double. Seed from the largest, finest varieties. Price: Pkg., 15c, postpaid.

2017—FANCY MIXED PELARGONIUMS. (Lady Washington.) Choice and rare varieties. Price: Pkg., 25c.

2016—APPLE-SCENTED. This favorite with sweet-scented leaves can best be grown from seed. Pkg., 15c.



Showy Gaillardias



Zonale Geranium

GAILLARDIA (Annual)

Four outstanding features are responsible for the great popularity of this beautiful flower. (1) Easy to grow from seed. (2) The flowers are dazzling and brilliant in colors. (3) Withstand extremes of weather. (4) Will produce from early spring until late fall a continuous profusion of exquisite flowers. Red and yellow colors predominate.

The ease to grow and the great profusion of bloom should appeal to every lover of flowers. To those of our customers who never grew gaillardias and can find five to thirty minutes' time to spade up corners around buildings and walks, we particularly ask them to sow some this year. You will never tire raving about your wonderful flowers.

2012—PICTA. Single varieties mixed. Price: Pkg., 10c; 1/8 oz., 35c, postpaid.

2011—LORENZIANA PICTA. Double varieties mixed. Price: Pkg., 10c; 1/8 oz., 35c.

2010—GRANDIFLORA. Mixed (perennial). Price: Pkg., 10c; 1/8 oz., 35c.

GYSOPHILA (Baby's Breath)

Elegant, pretty, free-flowering plants with mist-like sprays of tiny star-shaped, white flowers.

2067—PANICULATA. A hardy perennial, 2 feet high with graceful branched panicles of white flowers. Price: Pkg., 10c; 1/8 oz., \$1.00.

2066—ELEGANS, GRANDIFLORA, Alba. An improved large-flowering strain of the annual white Baby's Breath. Pkg., 10c; 1/8 oz., 50c.

GLOXINIA

Superb house plants, producing magnificent flowers of the richest colors. Sow in March. **2027—HYBRID GRANDIFLORA.** An unsurpassed strain, containing the spotted hybrids as well as the finest self-colored sorts. Price: Pkg., 15c.

2026—GIANT SORTS. Magnificent flowers measure 5 inches and more in diameter. Price: Pkg., 25c, postpaid.

2064—GYNERIUM. Pampas Grass. Price: Pkg., 10c, postpaid.

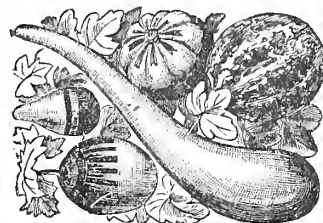
2030—GODETIA. Hardy annuals of beautiful colors. Show Mixture. Price: Pkg., 10c.

GOURDS

Price, except where noted, for all varieties and mixed sorts. Pkg., 10c; oz., 35c, postpaid. Unexcelled for covering unsightly places, for shade vines over porches, etc. The grotesque shapes of the gourds are amusing, useful and fascinating for old and young alike. Try a good selection this year and see the real genuine joy and pleasure it brings.

- 2033—APPLE SHAPED. Yellow, striped.
 2034—BOTTLE. Used in the Orient.
 2035—CALABASH OR PIPE. A rapid growing vine. Resembles a calabash pipe. Pkg., 10c.
 2037—DIPPER. Resembles a dipper.
 2038—DISHCLOTH, or SPONGE. The inside fibrous mass makes excellent sponges. Price: Pkg., 10c, postpaid.

- 2039—HERCULES CLUB. Fruit 3 to 4 feet long. 10c, postpaid.
 2041—NEST EGG. Used for nest eggs.
 2042—ORANGE. The mock orange.
 2043—PEAR SHAPED. Yellow and green.
 2044—POMEGRANATE. Perfumed.
 2032—ALL VARIETIES MIXED. Price: Pkg., 10c; oz., 35c, postpaid.



Samples of Gourds

ANNUAL HOLLYHOCK

Bloom the First Year from Seed

Can you picture anything more gorgeous, more stately, more fascinating, more charming than the large spikes of Hollyhocks 5 to 7 feet high, literally covered with their single and double rose flowers?

- 2080—Single Mixed. Price: Pkg., 10c; ½ oz., 35c.
 2078—Double fringed. Price: Pkg., 10c; ¼ oz., 40c.
 2079—Double mixed. Price: Pkg., 10c; ¼ oz., 35c.

PERENNIAL VARIETIES

- 2085—CHARTER'S SUPERB MIXED. The finest strain. Large double flowers. Price: Pkg., 10c; ¼ oz., 50c, postpaid.
 2084—ALLEGHENY. Mammoth fringed flowers of wondrous beauty, look as if made of china silk. 6 to 7 feet high. Price: Pkg., 10c; ¼ oz., 35c, postpaid.

- 2070—HELICHRYSUM (Straw Flower). Double, large flowering. One of the best of "Everlasting" flowers, making a fine display in beds or borders. Price: Pkg., 10c; ½ oz., 50c.
 2076—HIBISCUS. Stately; showy annuals. Free bloomers. Mixed. Price: Pkg., 10c.
 2090—HUMULUS. (Japanese Hop). Variegated. The leaves are beautifully marbled and splashed with silvery-white, light and dark green, very effective for screens, arbors, trellises, etc. Pkg., 10c; ½ oz., 20c, postpaid.



Double Annual Hollyhocks

HELIANTHUS (Sunflower)

These miniature sunflowers are all the rage. Planted against the house, the fence or in the backyard there can be no more imposing sight that the heart could ask for. The plants become literally covered with bloom.

- 2496—CALIFORNICUS FL., PL. Double dark yellow. Price: Pkg., 10c, postpaid.
 2497—CUCUMERIFOLIUS. Double hybrid (cut and come again.) Price: Pkg., 10c.
 2499—NANUS FLORE PLENO. Very beautiful. Price: Pkg., 10c, postpaid.
 2495—NANUS PURPURENS. The new Red Sunflower. Price: Pkg., 10c, postpaid.
 2501—STELLA. (Very bushy.) Pkg., 10c.

HELIOTROPE

2072—SALZER'S MAMMOTH. Heliotropes can be as easily grown from seeds as pansies. Deliciously fragrant blossoms. Mixed colors. Price: Pkg., 10c, postpaid.

2094—ICE PLANT. A simple trailing plant. Covered with watery vesicles resembling pieces of ice. Suitable for hanging baskets. Pkg., 10c.

2096—IMPATIENS HOLSTII HYBRIDS. Zanzibar Balsam. The colors range from pink to purplish violet. Pkg., 10c.

KOCHIA (Summer Cypress)

2098—A highly ornamental annual shrub, of unusually rapid growth, forming symmetrical-shaped bushes from 2 to 3 feet in height, of a cypress-like appearance. The leaves are slender and of a light pea-green until September, when, however, they change to carmine and blood-red. Its bright autumn coloring has given it the name "Burning Bush." The flowers are minute, but countless. Price: Pkg., 10c; ¼ oz., 25c, postpaid.

LOBELIA

A continuously blooming plant of easy culture.

Personally we are great admirers of Lobelia for borders, edges, baskets and window boxes. Sometimes we wonder if in our admiration for these striking flowers whether we overdo it—but it seems not as they attract the attention of everybody.

- 2110—BLUE BIRD. A splendid variety for planting in hanging baskets, window boxes, etc. Its intense blue lends a charm all its own. Pkg., 10c.
 2114—GRACILIS. Very fine blue Lobelia for baskets. Price: Pkg., 10c; ¼ oz., 25c, postpaid.
 2115—STAR OF ISCHL. Of erect growth; dark blue flowers. Price: Pkg., 10c, postpaid.
 2111—SALZER'S CHOICEST. An unexcelled mixture, contains compact growing sorts only in all colors. Price: Pkg., 10c, postpaid.

LUPINS

2123—POLYPHYLLUS MIXED. Hardy perennials. Some of the most brilliant plants in cultivation; 4 feet high, stout and erect, with long racemes of pea-like flowers in many colors. Price: Pkg., 10c; ½ oz., 25c, postpaid.

LARKSPUR

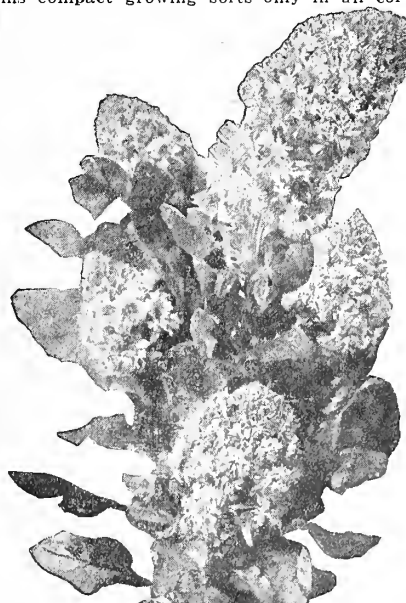
Well known annuals of great beauty and noted for the richness of their colors—particularly in blue shades. This is distinct from the Delphinium.

- 2102—DOUBLE DWARF ROCKET. Finest mixed. Price: Pkg., 10c; ¼ oz., 25c, postpaid.
 2103—TALL EMPEROR LARKSPUR. Light blue; very free flowering. Price: Pkg., 10c; ¼ oz., 25c, postpaid.

MIGNONETTE

It is a noticeable fact that this old time favorite, instead of waning in popular esteem, continues to win the affections of flower lovers everywhere. With the introduction of new types it is one of the most generally grown flowers. A very sweet and delicate fragrance. Salzer's Mignonettes are far superior to the usual run.

- 2149—SNOW QUEEN. Flower spikes 10 inches long, pure white and very fragrant. Price: Pkg., 10c; ¼ oz., 25c, postpaid.
 2146—GOLIATH. Of strong, compact growth, with giant trusses 6 to 8 inches long, densely covered with large brilliant fire-red florets, of powerful, rich fragrance. Price: Pkg., 10c; ¼ oz., 25c, postpaid.
 2147—MACHET. Bright red. Price: Pkg., 10c; ¼ oz., 25c, postpaid.
 2148—ODORATA. The old-fashioned variety, but very sweet scented. Price: Pkg., 10c; ¼ oz., 20c, postpaid.
 2144—ALL SORTS MIXED. This Mignonette mixture cannot be beat for the price on earth. Price: Pkg., 10c; ½ oz., 35c, postpaid.



Odorata Mignonette



Lobelia, Star of Ischl

MORNING GLORY (CONVOLVULUS)

2163—JAPANESE. The flowers are of very large size and most distinct colorings, while the foliage is also wonderfully varied and attractive. The colors range from deep rich purple to pure silvery white. Finest Mixed. Price: Pkg., 10c; ½ oz., 20c; oz., 30c, postpaid.

2164—TALL MORNING GLORIES. Indispensable for covering trellises, verandas, stumps, etc. Mixed colors. Price: Pkg., 10c; oz., 25c; ¼ lb., \$2.50, postpaid.

2162—DWARF MORNING GLORY. A plant which should be better known; attains a height of one foot and is a beautiful, hardy, bedding and border plant. All colors mixed. Price: Pkg., 10c; oz., 35c, postpaid.

MOONFLOWER

2160—A very popular, quick-growing vine, which will cover from 30 to 40 feet in a single season; it has thick, glossy green foliage and produces thousands of large, white, silky blooms of rare fragrance, which open at dusk and on cloudy days. Price: Pkg., 10c; ½ oz., 35c, postpaid.

LANTANA HYBRIDA

2100—Shrubby, half-hardy perennial plants with clusters of verberna-like flowers, producing their pink, yellow, orange and white heads in great abundance. Suitable for outdoor use in summer and for house culture. Mixed colors. Price: Pkg., 10c; ½ oz., 35c, postpaid.

LINUM

2108—RUBICUM GRANDIFLORUM (Crimson Flax). One of the most beautiful annuals; valuable for bedding. Price: Pkg., 10c; ½ oz., 35c.

LATHYRUS LATIFLORUS

2106—(Everlasting Sweet Peas). They have not the fragrance of the Sweet Peas, but bloom through a long season, and will live for years. Mixed colors. Price: Pkg., 10c; ¼ oz., 30c, postpaid.

LYCHNIS

2126—CHALCEDONICA. Grand hardy perennials, requiring no protection; will flower freely the first year if sown early. Bright scarlet. Price: Pkg., 10c; ¼ oz., 35c, postpaid.

MATHIOLA

2136—EVENING SCENTED STOCK. Also called "Perfume plant." An old-fashioned hardy annual, which has no beauty to recommend it, the flowers being of a dull purplish-lilac, but which should be grown in every garden for the exquisite perfume exhaled profusely in the evening and after showers. One foot high. Price: Pkg., 10c; ½ oz., 25c, postpaid.

MAURANDIA

2142—Beautiful, rapid growing climber; the flowers are foxglove-shaped and of purple, white or rose colors, and are produced profusely from July until frost; well suited for hanging baskets, vases and trellises. They attain a length of 6 to 10 feet. Finest Mixed. Price: Pkg., 10c, postpaid.

MOSCHATUS

2156 — (Musk Plant). Fine for hanging baskets, etc., small yellow flowers, fragrant foliage. Price: Pkg., 10c, postpaid.



Feverfew Snowball

MATRICARIA OR FEVERFEW

2138—GOLDEN BALL. Beautiful dwarf plants, with striking double yellow flowers. Fine for cutting and bedding. Price: Pkg., 10c; ½ oz., 35c.

2139 — SNOWBALL. Dainty, milk-white, full double, spherical flowers, which form a pretty contrast with the Golden Ball. Excellent for cutting. Price: Pkg., 10c, postpaid.

SALZER'S JUBILEE NASTURTIUM

Wonderful Size—Exquisite Shades

1599—Nature in her most exquisite glory seems to have reached highest perfection in this highly prized favorite and popular flower.

From creamy white through almost every conceivable shade characteristic of the Nasturtium, run the magnificent hues, such as cream, orange spotted with scarlet, golden yellow, intense dark scarlet, changing chameleon, light scarlet, violet, purple, crimson, rose, salmon, etc.

The plants also have a thrifty luxurious growth in themselves evidence at sight, which adds a charm to the appearance and color. Nothing can surpass them for beauty or profusion of bloom.

The mixture is carefully blended for harmonizing of colors and of both bloom and foliage. We consider it the best mixture of nasturtiums obtainable.

Price: Pkg., 15c; ¼ oz., 30c; oz., \$1.10, postpaid.

SALZER'S PERPETUAL BLOOMING

This race of perpetual blooming Nasturtiums stands without a rival and is exquisitely brilliantly colored, vigorous and rapidly growing, wonderfully fine blooming. We control all the seed of this wonderfully free-blooming Nasturtium. It blooms early and continually throughout the season. This mixture contains many brilliant and fashionable colors that are particularly adapted for dress bouquets.

The flowers are large, proud, beautifully and exquisitely colored, borne on long stems. The endless variety contained in Salzer's Perpetual Blooming Nasturtiums popularizes them as one of the most beautiful of all Nasturtiums.

2209—SALZER'S TALL PERPETUAL BLOOMING. Price: Big pkg., 10c; oz., 30c; ¼ lb., 75c; lb., \$2.50, postpaid.

2208—SALZER'S DWARF PERPETUAL BLOOMING. Price: Big pkg., 10c; oz., 25c; ¼ lb., 65c; lb., \$2.50, postpaid.

2216—LOBB'S TALL NASTURTIUMS MIXED. Both foliage and flowers of this type are smaller than those of the common tall sorts, but the wonderful profusion of blooms and the intense brilliancy of their colors make it very desirable. Price: Pkg., 10c; oz., 25c; ¼ lb., 65c; lb., \$2.25, postpaid.

2217—MADAME GUNTHER'S HYBRID. Tall, dark foliage varieties with flowers of the richest colors in great variety. A most beautiful strain, flowering profusely. Price: Pkg., 10c; oz., 25c; ¼ lb., 65c; lb., \$2.25, postpaid.

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Morning Glory

SALZER'S TALL LARGE-FLOWER NASTURTIUMS

Price of each of the tall sorts: Pkg., 10c; oz., 25c; ¼ lb., 75c, postpaid.

2188—CHAMELEON. Flowers of all colors on the same plant.
2189—EDUARD OTTO. Lilac-brown.
2190—HEINEMANI. Chocolate color.
2191—HEMISPHERICUM. Straw color with rosy blotches.

2192—JUPITER. Golden yellow; very large.
2193—KING THEODORE. Deep crimson flowers, dark leaves.
2194—MIDNIGHT. Velvety red-dish black dark foliage.
2195—MOONLIGHT. Immense creamy-white flowers.

2196—SUNLIGHT. Butter-yellow; 3 inches across.
2197—TWILIGHT. Faint salmon-rose, splashed scarlet.
2213—MIXTURE OF ABOVE SORTS. Price: Pkg., 10c; oz., 25c; ¼ lb., 65c; lb., \$2.25, postpaid.



IVY LEAVED NASTURTIUM

1595—The collection of the above 10 tall sorts: 1 package each for 35c, postpaid; 1 oz. each for \$1.25, postpaid.

ORNAMENTAL-LEAVED NASTURTIUMS

2220—DWARF-GOLDEN-LEAVED. The foliage is golden-yellow, against which the various colored flowers contrast beautifully. Price: Pkg., 10c; oz., 35c; ¼ lb., \$1.00, postpaid.

VARIEGATED LEAVED

The foliage is variegated with yellow, white and green, but in different degrees, so that the plants present a most varied sight. The flowers are of various beautiful colors. Pretty subjects for hanging baskets, window boxes and borders.

2222—DWARF VARIEGATED-LEAVED. Dwarf, dense bushes with flowers in a large variety of colors. Price: Pkg., 10c; oz., 35c; ¼ lb., \$1.00, postpaid.

2225—TALL VARIEGATED-LEAVED. Variegated leaves, flowers similar to those of the regular tall nasturtiums in many colors. Price: Pkg., 10c; oz., 30c; ¼ lb., 85c, postpaid.

IVY LEAVED

Rich, leathery, dark green foliage, similar to that of the English Ivy, which forms a beautiful background to many colored, fringed or laciniated flowers.

2221—DWARF IVY-LEAVED, mixed colors. Fine for bedding. Price: Pkg., 10c; oz., 35c; ¼ lb., 85c, postpaid.

2224—TALL IVY-LEAVED, mixed colors. Of vigorous growth, very attractive. Price: Pkg., 10c; oz., 35c; ¼ lb., 85c.

NICOTIANA

Nothing can surpass the Nicotiana for beauty, grandeur, profusion of bloom and ease of culture. It is one of the most satisfactory and delightful of all flowers and equally valuable for garden or pot flowers. The Sanderae and Affinis Hybrids are beautiful beyond description. Bloom in 50 days from seed and the last to survive frost. Bushes grow 3 to 4 feet and are literally covered with flowers.

2233—AFFINIS HYBRIDS. Sweet-scented tobacco with blue, red, rose colored flowers. Price: Pkg., 10c; ¼ oz., 30c, postpaid.

2234—SANDERAE HYBRIDS. A splendid type of sweet-scented tobacco in many colors. Price: Pkg., 10c; ¼ oz., 35c, postpaid.

NIGELLA

2238—MISS JEKYLL, Blue. A very attractive, hardy annual, giving an abundance of lovely long stemmed flowers of a clear corn-flower blue, prettily set in slender, elegant foliage. Price: Pkg., 10c; ½ oz., 25c, postpaid.

2237—DAMASCENA (Love in the Mist). The old type; 1½ ft. high, mixed colors. Price: Pkg., 10c; oz., 20c, postpaid.

ANNUAL PHLOX

Impossible to picture a more imposing sight than a bed of these brilliant flowers. Although Phlox has always been a flower of prominence, it has reached a great stage of popularity of late years. Like Petunias, Phlox sown in massed beds are a dazzling, attractive display.

It occupies a first place as a garden annual, being one of the easiest and most satisfactory plants grown from seed. It will grow and thrive in almost any kind of soil, if given a sunny position.

LARGE FLOWERING PHLOX

Price, each color: Pkg., 10c; ½ oz., 50c, postpaid.

2344—Bright Scarlet.

2345—Rose.

2346—Shell Pink.

2347—Snow White.

2348—Violet.

2349—Yellow.

1585—One pkg. each of six colors, 50c, postpaid.

2360—DOUBLE-FLOWERING. Double and semi-double flowers in all colors; desirable for cut flowers, as they last longer than the single sort. Price: Pkg., 10c; ½ oz., 55c, postpaid.

DWARF PHLOX. Valuable for beds, edgings and pot culture, of striking colors, compact and dwarf habit, 6 to 8 inches high; flowers 9 to 10 inches across.

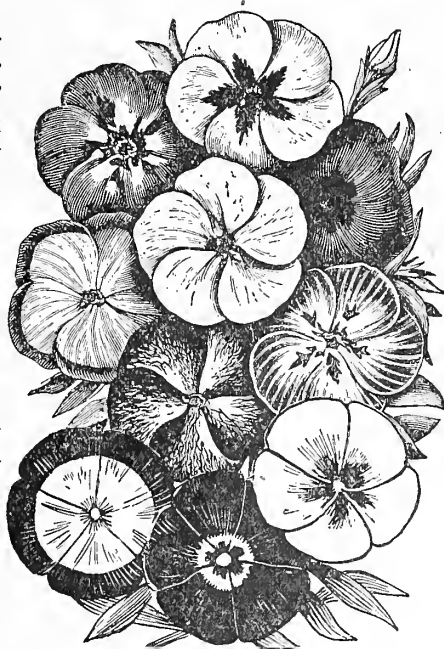
2359—Dwarf, choicest mixture, all colors. Price: Pkg., 10c; ½ oz., 50c, postpaid.

2361—DWARF FIREBALL PHLOX. This blood-red beauty is the most exquisite and effective Phlox we know of. Price: Pkg., 10c; ½ oz., 85c, postpaid.

2358—LARGE FLOWERING DWARF CECILY PHLOX.

A most distinct and charming novelty. The plants are only six to eight inches in height when in full bloom. The broad rounded heads of flowers are of large size as well as the individual florets. The colors vary from light lilac through various shades of red and purple, while nearly all have a large, distinct white eye in the center. Mixed colors. Price: Pkg., 15c; ½ oz., 75c, postpaid.

2363—STARRED AND FRINGED. Curiously pointed, fringed and toothed flowers in colors of every conceivable shade. Price: Pkg., 10c; ½ oz., 50c, postpaid.



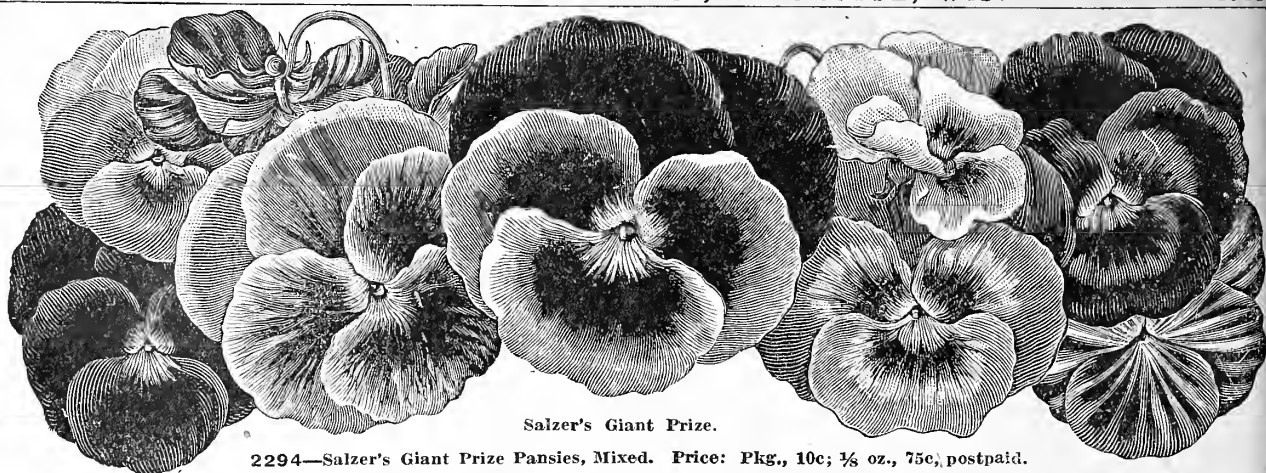
Phlox, Large Flowering Mixed

2350—Large Flowering Phlox, Mixed. All sorts, shapes, colors and styles in endless mixture. Price: Pkg., 10c; ½ oz., 50c, postpaid.



Starred and Fringed

ALL CATALOG PRICES SUBJECT TO CHANGE WITHOUT NOTICE.



Salzer's Giant Prize.

2294—Salzer's Giant Prize Pansies, Mixed. Price: Pkg., 10c; ¼ oz., 75c, postpaid.

SALZER'S GIANT PRIZE PANSY

Next to our Mastodon Pansy, listed on page 76, this strain is the largest of the pansies, frequently measuring 3 inches across. The types are perfect beauties of most exquisite colors.

Any of the undernoted sorts: Price: Pkg., 10c, postpaid.

2283—Bridesmaid — Rosy white. 2292—Rosy Morn — Crimson with white edge.

2282—Angel's Robe—Pure satiny-white. 2286—Hydrangea—Rose—Rose color.

2287—Lavender Queen—Light blue. 2293—Volcano—Dark red.

2290—President McKinley—Golden-yellow. 2289—Mercury — Blackish-purple.

2288—Lord Beaconsfield—Purple, lavender and heliotrope. 1584—One pkg. each of the above Giant Prize Pansies for 75c.

MASTERPIECE (Ruffled Giant Pansy)

2310—The truly giant-sized flowers are of the most striking character; the petals having a rich velvety substance, and being heavily ruffled give the effect of a double flower. The colors are mainly dark rich shades, bordered, blotched or marked in veinings with contrasting colors. Price: Pkg., 15c; ¼ oz., \$1.25, postpaid.

AMERICAN BEDDING PANSY

Considered everywhere "the flower for the millions" and it is grown by the millions. The most important essential for true, pure, high class pansies is the seed. We make a specialty of flower seeds. Our strains will please you.

| Pkg., ¼ oz. Postpaid | Pkg., ¼ oz. Postpaid |
|----------------------------|--|
| 2264—Black10c 70c | 2270—White10c 60c |
| 2265—Brown10c 70c | 2271—Yellow10c 60c |
| 2266—Dark Blue.....10c 70c | 1583—One pkg. each of the 8 colors. Price: 35c, postpaid. |
| 2267—Light Blue....10c 70c | 2272—American Pansies, mixed. All colors. Price: Pkg., 10c; ¼ oz., 75c; ½ oz., \$1.25, postpaid. |
| 2268—Purple10c 70c | |
| 2269—Red10c 70c | |

SALZER'S MAMMOTH BUTTERFLY PANSY MIXTURE

2309—A new race of Pansies, giant in size, wonderful in coloring, marvelous in texture, brilliant in their shading and hues. Mixed. Price: Pkg., 25c; ½ size pkg., 15c, postpaid.

2275—Fine Mixed Pansies. Lovely colors, very popular. Price: Pkg., 10c; ¼ oz., 75c, postpaid.

PRIMULA (Primrose)

A wondrously beautiful and charming plant and flower. Grows in clusters at all times of the year in great profusion. Very stately in habit, beautiful in form.

Primulas are recognized harbingers of spring and the old appellation was "First in Spring." The Chinese and Obconica are the two most popular house varieties.

2406—AURICULA. Half hardy perennial; yellow, brown and red flowers. Mixed colors. Price: Pkg., 10c, postpaid.

2412—VERIS (Sweet Scented Cowslip). Beautiful, hardy, perennial, flowers in spring. The colors range from yellow and orange to scarlet. Very fragrant. Price: Pkg., 10c, postpaid.

2413—VULGARIS (English Primrose). Hardy, canary-yellow, fragrant. Price: Pkg., 10c, postpaid.

2409—JAPONICA. Japanese Primrose, bright and showy flowers borne in whorls; mixed colors. Price: Pkg., 10c, postpaid.

2411—OBCONICA GRANDIFLORA. The flowers are of a soft lilac, pink, rose, lavender or crimson. It is one of the most useful primulas for pot culture and also seeds well in the open border during the summer. Mixed colors. Price: Pkg., 10c, postpaid.

2407—CHINESE PRIMROSES. One of the most charming winter flowering house plants. This mixture contains only the finest fringed, free-flowering sorts and cannot fail to give entire satisfaction. Price: Pkg., 10c, postpaid.



Chinese Primula

PORTULACA

A very brilliant trailer, succeeding anywhere. Thrives in hot sun and light, sandy soil. For beds, edging and rockwork it is unexcelled, as its brilliant colors make a dazzling display. Requires no care. Can be transplanted any time, even when in flower.

2401—Finest Single, mixed. Price: Pkg., 10c; ¼ oz., 35c, postpaid.

2400—Double mixed. Price: Pkg., 10c; ¼ oz., 75c, postpaid.

2402—PARANA. Immense, single blossoms averaging 3 inches across, of bright, ruby-red color; very free blooming. Price: Pkg., 10c, postpaid.

PENTSTEMON

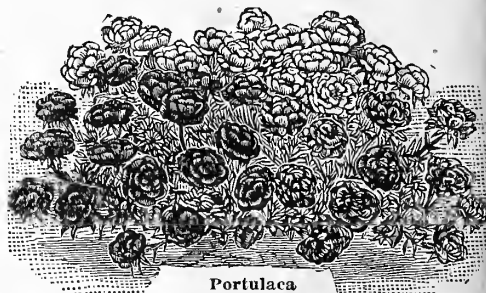
2318—SENSATION. A perennial, but not very hardy; blooms the first season from seed. Graceful spikes, 2 feet long, covered with large gloxinia-like flowers 2 inches across, in a great variety of colors from pink to scarlet and maroon, all beautifully blotched and veined with other tints. Price: Pkg., 10c, postpaid.

PLATYCODON (Chinese Bell Flower)

One of the best hardy perennial plants with showy flowers.

2370—ALBUM. Pure white. Pkg., 10c.

2371—MARIESI. Blue, single dwarf. Pkg., 10c.



Portulaca

PASSIFLORA

2316—PASSIFLORA Coerulea Grandiflora (Passion Flower). A beautiful vine for greenhouse and window. Few effects are more charming than the Blue Passion Flower covering a greenhouse wall with its rich green foliage and sky-blue flowers, followed later by an abundance of handsome fruit. Pkg., 10c.

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Marigold

This flower solves the problem as to which is best for massing, as it is unexcelled for that purpose and provides a wealth of bloom of striking appearance, delightful to behold.

2131—TALL AFRICAN. Mixed, large, double flowers. Price: Pkg., 10c; ½ oz., 25c, postpaid.

2128—DWARF AFRICAN SORTS (Pride of the Garden). Double, mixed colors, 15 inches high, compact bushes with immense flowers. Price: Pkg., 10c; ½ oz., 35c; oz., 60c.

2129—DWARF FRENCH SORTS. Double, mixed colors. Price: Pkg., 10c; ½ oz., 30c, postpaid.

2132—LEMON QUEEN. Very gorgeous yellow. Price: Pkg., 10c, postpaid.

2133—PRINCE OF ORANGE. Very new. Price: Pkg., 10c, postpaid.

Petunia

No flower excels the Petunia in brilliant, dazzling, striking and gorgeous display.

Although the seed is the most expensive grown, the quantity of flowers secured, the ease of culture, the magnificent effect, the wondrous beauty, make it by far the greatest value. No garden should be without petunias, and they are so very easy to grow.

SINGLE BEDDING VARIETIES, 1½ FT. HIGH

2325—HOWARD'S STAR. Crimson-maroon with a clearly-defined five-pointed star of bluish white. Price: Pkg., 10c, postpaid.

2320—BELLE ETOILE. Beautifully striped and blotched flowers. Pkg., 10c.

2326—PURE WHITE. Fine for cemetery beds. Price: Pkg., 10c, postpaid.

2324—FINE MIXED. An excellent mixture of brilliant flowers in all colors. Price: Pkg., 10c; ¼ oz., 50c, postpaid.

SINGLE DWARF COMPACT SORTS, 1 FT. HIGH

2327—ROSY MORN. Dwarf, compact, carmine-pink, white throat. Price: Pkg., 10c.

2328—SNOWBALL. A dwarf, compact sort; pure satiny-white. Price: Pkg., 10c.

2323—DWARF SINGLE. Compact mixed. Price: Pkg., 10c; ½ oz., 35c.

LARGE FLOWERING VARIETIES

2339—GIANTS OF CALIFORNIA. Flowers very large, single, in great variety of colors and markings, with deep yellow throats. Price: Pkg., 15c, postpaid.

2340—RUFFLED GIANTS. Single; of extraordinary size and substance, in brilliant colors, beautifully ruffled, fluted and fringed. Price: Pkg., 25c, postpaid.

2338—SALZER'S DOUBLE FRINGED. Saved from our own unrivalled collection; will produce a large percentage of double flowers of the largest fringed varieties in bright colors and tints. Price: Pkg., 25c, postpaid.

Large Flowering Zinnia

2572—GIANT SHOW (Grandiflora Robusta Plenissima). Huge flowers measuring 5 to 6 inches across, semi-globular and very double. Grand and long-lasting effects can be produced in beds and borders with this new race. Mixed Colors. Price: Pkg., 10c; 3 for 25c; ¼ oz., 50c, postpaid.

LARGE-FLOWERING DWARF—Bushy, compact plants about two feet high, bearing large perfect double flowers.

2577—ORANGE.

2580—SCARLET.

2578—PINK.

2581—WHITE.

2579—ROSE.

2582—YELLOW.

1589—One package, each six colors. Price: 50c, postpaid.

2583—Mixed, all colors. Price: Pkg., 10c; ¼ oz., 35c, postpaid.

2574—ELEGANS FL. PL. This is a very fine strain of free blooming, large double flowering Zinnia of varied and most beautiful colors. Price: Pkg., 10c; ½ oz., 50c, postpaid.

2575—LILLIPUT. Most beautiful and attractive. Blooms all summer to late fall. About 15 inches high. Fairly bristle with short-stemmed, very double flowers about the size of a daisy—very popular. Price: Pkg., 10c; ½ oz., 50c, postpaid.

2571—CRISPA (Curled and Crested). A curious and beautiful strain; petals twisted, curled and crested into fantastic and graceful forms. Brilliant colors mixed. Price: Pkg., 10c; ¼ oz., 50c, postpaid.

2573—ZEBRA. A very pretty strain with striped flowers. The colors vary on each plant. Price: Pkg., 10c; ¼ oz., 35c, postpaid.

MARIGOLDS

RUFFLED
GIANTS
PETUNIA

LARGE
FLOWERING
ZINNIA

Salzer's Specially Selected Spencer Sweet Peas

These exquisitely fringed and fluted wings of the Spencer are majestic beauties of incomparable magnificence. Their rich, grand texture, immense large size, exquisite shapes, delicate shades, the profusion of bloom and long stems, have practically superseded the older strains. We have spared no expense to secure the richest, rarest and most beautiful types of the most exquisite colors.

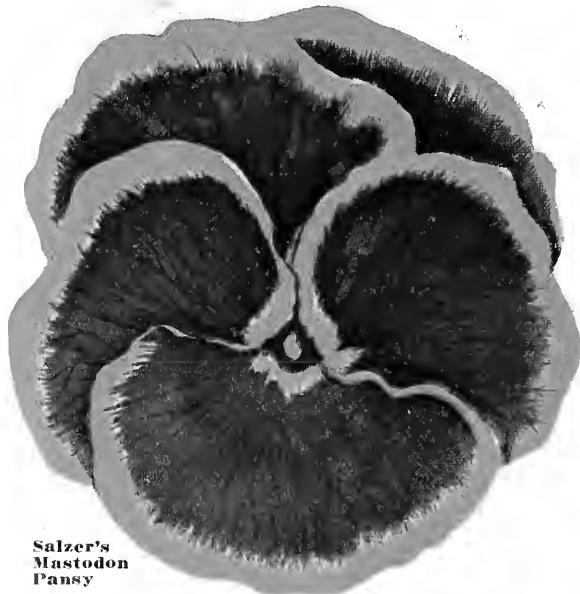
| | | |
|--|--------|--------|
| 2620—MASTODON CRIMSON SPENCER, POSTPAID | | |
| Here is a majestic beauty of the most | Pkg. | Oz. |
| gorgeous bright scarlet and the largest | | |
| Spencer yet introduced..... | \$0.15 | \$0.50 |
| 2617—FIERY CROSS. A clear flame or fire | | |
| color. Wonderful | .10 | .35 |
| 2600—AFTERGLOW. Base of standard | | |
| bright violet blue, shading to rosy ame- | | |
| thyst. Wings, electric blue..... | .10 | .35 |
| 2601—ASTA OHN. The best lavender | | |
| Sweet Pea. A soft, pinkish lavender self. | .10 | .35 |
| 2602—CLARA CURTIS. A beautifully | | |
| waved cream; good substance..... | .10 | .35 |
| 2603—FLORENCE MORSE SPENCER. | | |
| Standard, richly flushed with a beautiful | | |
| and distinct shade of pink; wings soft | | |
| blush pink | .10 | .35 |
| 2605—ILLUMINATOR. A glorious orange | | |
| salmon. Appears to be salmon cerise | | |
| sparkling with orange..... | .10 | .35 |
| 2606—KING EDWARD SPENCER. The | | |
| best pure red Spencer, very immense | | |
| wings | .10 | .35 |
| 2514—KING WHITE. Purity stands emi- | | |
| nently out | .10 | .35 |
| 2611—QUEEN OF NORWAY. A rich pur- | | |
| ple | .10 | .35 |
| 2612—THOMAS STEVENSON. Brilliant | | |
| orange scarlet..... | .10 | .35 |
| 2515—VERMILION BRILLIANT. A bril- | | |
| liant scarlet | .10 | .35 |
| 2516—WEDGEWOOD. A clear, bright, | | |
| silvery blue with a faint suggestion of | | |
| mauve in the standard..... | .10 | .35 |
| 2607—WHITE SPENCER. The best Spen- | | |
| cer white | .10 | .35 |
| 2616—Above 18 splendid Spencer Sweet | | |
| Pea varieties, carefully mixed..... | .15 | .35 |

Salzer's Rainbow Sweet Pea Mixture

2502—With this mixture we have spared neither time nor expense to grow seed of a highly selected type. The range of colors has been carefully studied and the highest possible perfection attained. All the above named varieties (some of them illustrated on this page) and as many others are included in this mixture.

Without exception these pedigreed types should reach a size twice that of the older strains.

Price: Pkg., 10c; oz., 35c; ¼ lb., \$1.10, postpaid.



Salzer's
Mastodon
Pansy



MARVEL
OF
BEAUTIES
AND
FEAST
FOR
THE
EYES

SALZER'S
RAIN-
BOW
MIXTURE

NO
PRAISE
TOO
HIGH
FOR
THESE

Salzer's Mastodon Pansy

All lovers of the delicate and fanciful are seized with amazement, wonder and awe at the grandeur and colossal size of this wonderful Pansy.

Exceeds in beauty and immensity any Pansy ever introduced. Seldom measures

less than 3 inches across. All the old giant Pansies look like midgets compared to this New Mastodon Pansy.

2300—Prince Henry. Dark Blue. Price: Pkg., 20c, postpaid.

2301—Grand Duke Michel. White. Price: Pkg., 20c, postpaid.

2302—Madam Perrett. Dark wine, pink and red. Price: Pkg., 20c, postpaid.

2304—Jupiter. Red, bronze, mahogany, blue, black and gold. Price: Pkg., 20c, postpaid.

2307—Bronze. All the different shades from burnished brass to gold. Tinged with all the colors known to Pansies. Price: Pkg., 20c, postpaid.

2306—Parisian. Yellow. Price: Pkg., 20c, postpaid.

2276—Mastodon. Wonderful mixture of above. Pkg., 15c.

Triumph of the Giant Pansy

2311—The flowers are of enormous size, of round form. The petals have undulated curled borders, are very broad and cover each other, making the flower appear almost double. The coloring is rich, brilliant and beautiful. Price: Pkg., 20c; 3 for 50c, postpaid.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

SALZER'S JUBILEE SPENCER SWEET PEA MIXTURE

Beauties of the Highest Type

2618—These regal beauties would appear to have no equal in the flower kingdom. Nothing we know of is more fascinating, more exquisite, more beautiful, more stately, more superb than this strain of Spencer Sweet Peas.

There never has been in the history of the world so much time and money, nor so many individuals devoted to improving any flower or variety of flowers as has been and is with the Spencer strain of Sweet Peas.

No flower has so readily adapted itself to development and improvement as sweet peas.

It is high impossible to adequately imagine anything more beautiful than this mixture of Spencer's, they are almost overwhelming in their grandeur.

They are of the grandest texture, most delightful colors and finest form.

The gold expanded wings, crinkled, wavy and wrinkled are unmatched for beauty.

The immense standards, erect and pointed have an individuality entirely their own.

The colors are rich, charming, elegant, pleasing and bewitching, running from palest white to deep dark chocolate, in fact, almost every conceivable color.

The blooms borne on long stems, usually four to the stem, are of remarkably large size. Many of them easily two inches across.

Price: Pkg., 15c; oz., 35c; ¼ lb., \$1.25, postpaid.

SALZER'S

GIANT SPENCER MIXED SWEET PEAS

Fascinating and Captivating

2508—This wonderful blend of colors and immense giants, is composed exclusively of Spencer varieties. While grown from seed originally taken from varieties representing the highest achievement in those types, they have not been as carefully grown or as critically rogued as our Rainbow or Jubilee Mixtures, but in beauty and size, very little is lost.

The flowers are of open form, extraordinary size, with wavy standards and wide spread wings, making them of exceptional value for cutting. The plants are of very robust growth. They will bloom in great profusion for a long season; setting on but very few seed pods; this accounts for the continuous succession of flowers and also for the high price of the seed. Price: Pkg., 10c; oz., 35c; ¼ lb., \$1.00; lb., \$3.00, postpaid.

ECKFORD'S SWEET PEA MIXTURE

A Mixture of Exquisite Colors and Large Sizes

2503—Improved strains of the famous Eckford types. While not of the same superb large wavy standards and wings as the Spencers, they are nevertheless of magnificent size, always have and always will be popular favorites with the true lovers of flowers.

The range of colors like the Spencers is exquisite and practically every shade found in our Spencer Mixtures will be found in this. The stems are long and the plants hardy and robust, blooming until after the heavy fall frosts.

Price: Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.35, postpaid.

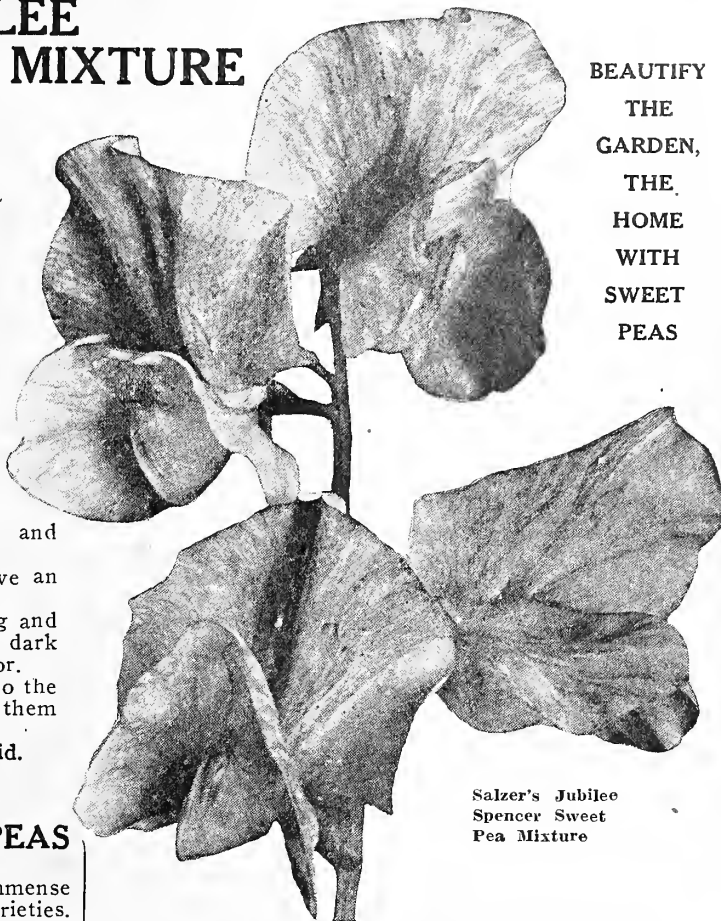
SALZER'S GRANDIFLORA MIXED SWEET PEAS

A Large Flowering Type

2507—A strain so well known as to require no introduction to the American people. While considered as one of the finest types of Sweet Peas, the improvements of late years are such as to make it difficult to recognize it as the old grandifloras of our childhood days.

In spite of all the late Sweet Pea innovations this strain continues to grow in popular favor and prominence. The range of colors is exquisite, deep, rich and dainty, in fact, we should say, gorgeous. The delicate standards and wings boldly expanded give them an appearance closely rivaling the Spencers themselves for size. Are exquisitely sweet scented.

Price: Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.25, postpaid.



BEAUTIFY
THE
GARDEN,
THE
HOME
WITH
SWEET
PEAS

Salzer's Jubilee
Spencer Sweet
Pea Mixture

SALZER'S JUBILEE SPENCERS

Separate Shades

So large has become the demand for our Grandiflora Sweet Peas in separate shades that we are now offering our Jubilee strains the same way. For description see Jubilee Spencer Mixture.

2620—White Shades. 2622—Pink Shades. 2624—Blue Shades.
2621—Yellowish Shades. 2623—Red Shades. 2625—Purple Shades.

Price of any of above Mixtures of Spencers in separate colors: Pkg., 15c; oz., 35c; ¼ lb., \$1.25, postpaid.

SALZER'S LARGE FLOWERING GRANDIFLORA SWEET PEAS

Separate Shades

The large demand for separate shades of the different varieties of Grandiflora Sweet Peas shows a strong love for sweet peas of distinct colors. It affords an excellent opportunity of growing in profusion only those colors as suit the fancy. For description see Grandiflora Mixed.

2512—WHITE SHADES.
2513—YELLOW AND ORANGE SHADES. Primrose to orange.

2509—PINK SHADES. Light to deep pink.
2511—RED SHADES. Bright rose to dark scarlet.
2504—BLUE SHADES. Lavender to mauve and heliotrope.
2510—PURPLE AND MAROON SHADES. All the dark colors.
Price of any of the above mixtures of Separate Shades: Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.50, postpaid.

1536—Collection of above six shades: Price: 1 pkg. each, 50c; 1 oz., each, 80c, postpaid.

CUPID, THE DWARF SWEET PEA

2505—Low growing varieties, 6 to 8 inches high, for edging, low beds and pot culture. They are unique and pretty. Our mixture contains every known sort and color in Dwarf Sweet Peas. Price: Pkg., 10c; oz., 25c; ¼ lb., 75c; lb., \$2.75, postpaid.

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POPPY

Very few flowers adorn a garden more conspicuously than Poppies. Swaying back and forth in the slightest breeze, their dazzling, brilliant colors have a startling effect. Of delicate texture, extremely hardy. Very fascinating, with a range of color that is superb. With little encouragement Poppies will grow in almost any soil, in any location. Impossible to secure more graceful or ornamental flowers for massing.

DOUBLE ANNUAL VARIETIES

2375—THE MIKADO. Of pure white and brilliant crimson scarlet; large double flowers of quaint artistic beauty, with petals deeply cut and fringed. Similar in shape to the White Swan here illustrated. Price: Pkg., 10c; ½ oz., 25c, postpaid.

2376—WHITE SWAN. A carnation Poppy, with immense double flowers, beautifully fringed and of the purest white, of the same dwarf habit as Cardinal. Price: Pkg., 10c; ½ oz., 25c, postpaid.

2374—CARDINAL. Splendid dwarf variety, bearing large, globular, fringed flowers of intense cardinal red; 2 feet high. Similar in shape to White Swan. Price: Pkg., 10c; ½ oz., 40c, postpaid.



ORIENTAL POPPY

PERENNIAL VARIETIES

ICELAND POPPY

2394—Graceful, brilliant and fragrant flowers which are produced in never-ending succession from beginning of June to October; the only poppy that blooms during such a long season. Perfectly hardy. Bloom the first year from seed about as early as the annual varieties, remain ever green during the winter, and come into bloom early the following spring. Most useful for cutting. One foot high. All colors mixed. Price: Pkg., 10c; ½ oz., 35c, postpaid.

2384—PEACOCK POPPY MIXTURE. Single and double varieties in a great range of brilliant colors and shades. Price: Pkg., 10c; ¼ oz., 35c; oz., \$1.00, postpaid.



Iceland Poppy

RHODANTHE

2428—This mixture comprises the pick of the "Everlasting Flowers," the popular favorite everywhere. It is an exceptionally free bloomer, remaining in bloom for long periods. Particularly adapted for dried winter bouquets. Beautiful and varied. Mixed colors. Price: Pkg., 10c; ¼ oz., 50c, postpaid.

RUDBECKIA (Golden Glow)

2426—One of the greatest favorites in the world. Large double flowers of a sulphur-yellow color; perennial. Price: Pkg., 10c, postpaid.

RICINUS, CASTOR OIL BEAN

Stately, strong growing plants, with very ornamental foliage well adapted as center plants of beds.



Salpiglosis

2430—ZANZIBARIENSIS. A distinct class, surpasses in size and beauty all others—a glorious plant. Mixed. Price: Pkg., 10c; oz., 25c, postpaid.

2431—Mixed. All Sorts. Price: Pkg., 10c; oz., 15c; lb., \$2.25, postpaid.

2460—SMILAX. A graceful climber; the elegant, bright green foliage is indispensable for bouquets, etc. Price: Pkg., 10c, postpaid.

2464—STEVIA SERRATA. Tiny, star-shaped, pure white flowers, fine for bouquets. Price: Pkg., 10c, postpaid.

2493—STOKESIA, MIXED VARIETIES. (Cornflower Aster.) A rare, beautiful, hardy perennial, 24 in. high, each bearing 20 to 30 handsome lavender-blue cornflower-like blossoms from July till frost. Giant, fine. Price: Pkg., 15c, postpaid.

SALPIGLOSIS

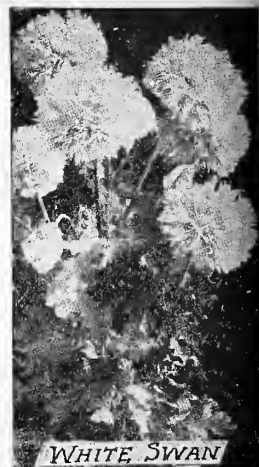
The strains are of incomparable beauty and size. They are exceedingly large flowers; make a fine, brilliant bedder.

The flowers are funnel-shaped blossoms of velvety texture, with deeply sunken prominent veins, penciled and shaded with the richest tracings. Some of the showiest flower beds we have ever seen were of this beautiful and easy grown annual.

2435—IMPROVED LARGE FLOWERING. Mixed. Price: Pkg., 10c; ¼ oz., 50c, postpaid.

2434—EMPEROR. Most beautiful flowers, each richly veined with gold. It is the only flower showing a glittering of gold in its coloring. All colors, mixed. Price: Pkg., 10c; ½ oz., 35c, postpaid.

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WHITE SWAN

ORIENTAL POPPY HYBRIDS

2395—Some of the showiest of our hardy perennial plants, with enormous, gorgeous flowers often 6 inches across and of dazzling colors from pink to deepest red with purple center. These are very beautiful plants to grow among shrubs, roses and other perennials. They grow 3 feet high and bloom in early spring. Price: Pkg., 10c, postpaid.

SINGLE ANNUAL VARIETIES

2386—TULIP POPPY. Dazzling scarlet flowers, 3 inches across, resembling the Gesneriana tulip. Price: Pkg., 10c; ½ oz., 50c, postpaid.

2385—SALZER'S SINGLE POPPY MIXTURE. Includes only the finest sorts in an endless variety of colors. Price: Pkg., 10c; ½ oz., 15c; ¼ lb., \$1.00, postpaid.

2382—SALZER'S DOUBLE POPPY MIXTURE. A splendid mixture of the best varieties; will produce a brilliant effect. Price: Pkg., 10c; ¼ oz., 20c; oz., 75c, postpaid.

The colors are



Ricinus

SALVIA

2438—BONFIRE. One of the finest of the scarlet Sages, growing in a compact bush 2 feet high by 2 feet in diameter. Its erect spikes of flowers of brilliant scarlet stand clear above the dark-green foliage and completely cover the plant. It is one of the most effective and gorgeous plants in cultivation. Price: Pkg., 10c; ¼ oz., \$1.50, postpaid.

2439—FIREBALL. Compact plants 15 inches high, covered with very long, flaming scarlet spikes. Fine for beds and pots. Price: Pkg., 15c; ¼ oz., \$1.00, postpaid.

2442—SPLENDENS (Scarlet Sage). Beautiful bright scarlet. Price: Pkg., 10c, postpaid.

2443—ZURICH. A splendid, dwarf variety, 18 inches high, large brilliant-scarlet flowers. The earliest kind, commences to bloom when only a few inches high and flowers in 10 days in advance of any other sort. Price: Pkg., 20c; ¼ oz., \$1.00, postpaid.



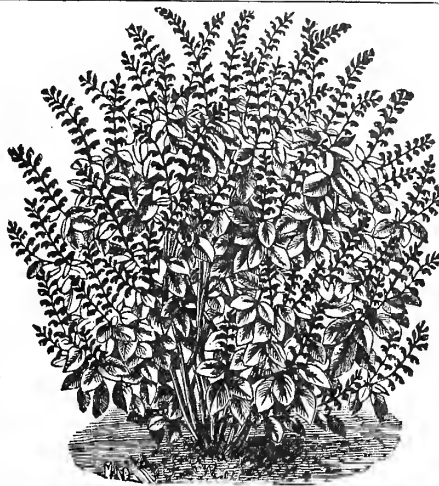
Scabiosa or Mourning Bride

SCABIOSA

2452—MOURNING BRIDE. Large Flowering. Hardy annuals. Beautiful flowers in exquisite shades and borne on long stems; they keep in perfect condition for a long time when cut; they should be grown wherever cut flowers are wanted; 2½ feet high; bloom from July to frost. Mixed. Price: Pkg., 10c; ½ oz., \$1.25, postpaid.

2450—CAUCASICA. Blue. Hardy perennial. Beautiful soft lavender flowers; fine for cut flowers. Height, 3 ft. Price: Pkg., 10c, postpaid.

2451—CAUCASICA ALBA. Same as foregoing except flowers are pure white. Price: Pkg., 10c, postpaid.



Salvia Bonfire

STRAW FLOWERS

2490—This class of flowers is immensely popular for winter bouquets, as they retain much of their original shape and splendor. Comprises such varieties as the Globe Amaranths, Helichrysums, Gomphrenas, Statice, Brizas and Stipas. Price: Pkg., 15c, postpaid.

DRESDEN PERPETUAL STOCKS

(Cut-and-Come-Again)

A new and magnificent race of stocks. The plants are of fine symmetrical habit, 1½ to 2 ft. in height, are very bushy, and produce on numerous branches tall, strong spikes with very large, very double, sweetly scented flowers. A splendid variety to grow in flower beds, borders, or for house plants. Started from seed early in spring in the house and transplanted in the garden in May, the plants will begin to flower in July and continue until frost. They are especially valuable during September and October when other flowers are scarce. If wanted for house plants they should be sown in July or August and will keep in bloom all winter.

| | Price, Pkg. |
|--|-------------|
| 2482—Princess Alice. White..... | 10c |
| 2481—Crimson King. Velvety | |
| Crimson | 10c |
| 2483—Queen Alexandra. Rose..... | 10c |
| 2486—Mixed (all colors)..... | 10c |
| ½ oz. | 40c |

| | Price, Pkg. |
|--|-------------|
| 2480—Beauty of Nice. Flesh- | |
| Fink | 10c |
| 2485—Sunburst. Canary Yellow..... | 10c |
| 2484—Sapphire. Dark Blue..... | 10c |
| 1587—One pkg. each, 6 colors..... | 50c |

LARGE FLOWERING TEN WEEK STOCKS

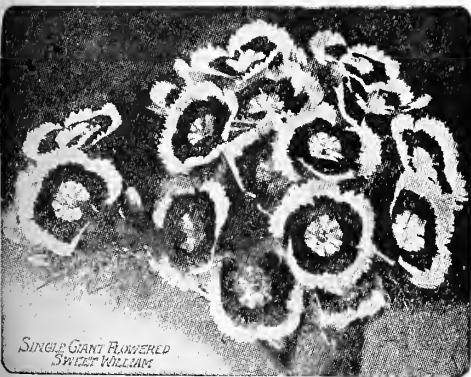
Deserve a place in every garden; splendid for open ground planting. Very long spikes with enormous, very double individual flowers, of a great diversity of brilliant colors and great fragrance. They are easily grown, but should be given rich soil to insure full development.

| | Price, Pkg. |
|---------------------------------|-------------|
| 2466—Blood Red | 10c |
| 2467—Canary Yellow | 10c |
| 2468—Crimson | 10c |
| 2469—Dark Blue | 10c |

| | Price, Pkg. |
|--|-------------|
| 2470—Light Blue | 10c |
| 2471—White | 10c |
| 2472—Mixed (all colors) | 10c |
| 1588—One pkg. each, 6 colors..... | 50c |



DRESDEN PERPETUAL
OR-CUT-&COME-AGAIN



SINGLE GIANT FLOWERED
SWEET WILLIAM

SWEET WILLIAM

This entrancingly beautiful flower so dear to the hearts of flower lovers everywhere—never lags in prominence. It has become more popular than ever since the new annual was introduced, whereas the old type of our grandmother's day did not bloom until the second year. It is one of the finest hardy garden plants. Very easy to cultivate.

They are very showy, beautifully colored and very sweet scented. The plants grow about one (1) foot high and the perennials once planted last for years.

2527—SINGLE GIANT FLOWERED. Large heads with large florets in a great variety of colors and markings. Mixed colors. Price: Pkg., 10c; ¼ oz., 35c, postpaid.

2525—PINK BEAUTY. Beautiful salmon-pink flowers. Price: Pkg., 10c, postpaid.

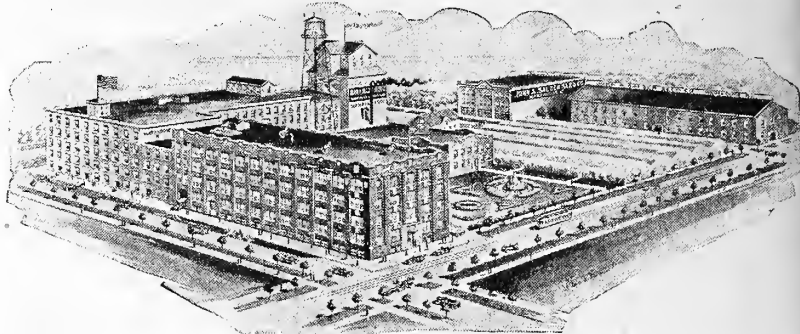
2526—SCARLET BEAUTY. Flowers of a rich scarlet color. Price: Pkg., 10c, postpaid.

2524—DOUBLE GIANT FLOWERED. The plants are of robust, bushy habit, surmounted by immense umbels of large, full, double flowers measuring over 1 inch in diameter. Mixed colors. Price: Pkg., 10c; ¼ oz., 50c, postpaid.

2523—ANNUAL SWEET WILLIAM. This new type blooms early in summer from spring sown seed and continues in flower for many weeks. Mixed colors. Price: Pkg., 15c, postpaid.

ALL CATALOG PRICES SUBJECT TO CHANGE WITHOUT NOTICE

A WORD ABOUT THE JOHN A. SALZER SEED CO.



Birdseye View of the John A. Salzer Seed Co., LaCrosse, Wis., Plant

We wish it were possible to lay before our customers a true and accurate mental picture of our offices, warehouses, equipment and the personnel of our staff, just as you would see them were you to personally call and look us over. If this were possible we would not require much persuasion to convince our customers and seed buyers generally that our plant and organization is the most modern and up-to-date mail order seed house in the United States.

We appreciate that this is a far-reaching statement to make, nevertheless, it stands as an open challenge despite anything that may be claimed to the contrary, nor do we know of a mail order seed house doing as large a volume of business.

Granting all we claim, is it not then logical to presume that if we have the best, the most complete and the largest mail order seed business that our stocks are the Highest in Quality, otherwise how could we possibly build such a colossal Enterprise?

To create, then maintain this immensely large clientele, we think is entirely reflected in the Reputation of our Company for fair dealing, confidence and keen appreciation of the trust bestowed in us.

The height of our ambition is to be the purveyor of the Highest Quality Seeds humanly possible to grow, so that every purchase, no matter how small or how large, will in results and satisfaction continue to retain for us that good will and patronage responsible for our success.

THUNBERGIA

2533—BLACK EYED SUSAN. Rapid growing annual climbers; used extensively in hanging baskets, vases, etc.; flowers buff, white, orange, etc., with dark eyes, mixed colors. Price: Pkg., 10c; ¼ oz., 60c, postpaid.

TORENIA

2535—FOURNIERI. Annual; splendid for vases, hanging baskets, borders, etc. covered the entire season with a mass of bloom snap dragon-like of sky-blue color, with three spots of dark blue and bright yellow throat. Price: Pkg., 10c, postpaid.

VIOLAS OR TUFTED PANSIES

2559—Hardy perennial plants. While the tufted pansies do not produce as large flowers as the regular type, yet they bloom more profusely and for a longer time. If sown in April the plants will flower in June, continuing a sheet of bloom until frost, and soon after the snow is off the ground the following spring they begin to flower again. Should be more generally used. Mixed colors. Price: Pkg., 10c; ¼ oz., 85c, postpaid.

2561—VIOLET SWEET. Single blue, favorite hardy plants, prized for their fragrant flowers. The seed takes a very long time to germinate. Price: Pkg., 10c, postpaid.

VINES

1385—CLEMATIS PANICULATA. A hardy climber for permanent positions. A mass of white star-like flowers. 30 feet. Flowers after first year. Price: Pkg., 10c, postpaid.

2568—WISTARIA PURPLE. Pendant cluster of purple flowers. Does not bloom until second year. Grows about 40 feet long. A very hardy vine. Price: Pkg., 10c, postpaid.

VINCA

2557—House and bedding plants, 18 inches high, with glossy green leaves and circular flowers. Seed should be sown early and then the plants will bloom the first year. Red and white colors mixed. Price: Pkg., 10c, postpaid.

WALLFLOWER

2564—DOUBLE MIXED. Deliciously fragrant double-flowers, brown and orange-purple shades predominate. These are tender perennial plants and should be wintered over in cold frames. Price: Pkg., 10c, postpaid.

2563—EXTRA EARLY ANNUAL SORTS. A new and distinct type. From seed sown in the spring plants will be in full bloom by August 1st, continuing until checked by frost. Magnificent, deliciously fragrant flowers of golden yellow, blood-red, bright yellow and white colors. Mixed colors. Price: Pkg., 10c, postpaid.

ORNAMENTAL GRASSES

Ornamental Grasses are used extensively for bouquets, house and garden decorative plants.

2241—Mixed. Price: Pkg., 10c, postpaid.

YUCCA FELAMENTOSA

2599—The grandest evergreen plant we have for the lawn. A single panicle will contain 300 or more florets. Creamy bell-shaped flowers. Grow 5 to 6 feet high. It is extremely ornamental, known as Adams Needle. Perennial. Price: Pkg., 10c, postpaid.



Violas

WILD CUCUMBER

2567—ECHINOXYSTIS. The quickest growing climber on our list, attaining a length of 30 feet in one season. It is thickly dotted with pretty, white, fragrant flowers, followed by an abundance of ornamental and prickly seed pods. It will quickly cover an old tree or an unsightly building. Price: Pkg., 10c; oz., 35c; ¼ lb., \$1.00; lb., \$3.00, postpaid.

WILD FLOWER GARDEN MIXTURE

2566—In this mixture we have included everything that can be successfully grown, and which will, within a few weeks after planting, show bright flowers. Full directions on each package, as how to treat this magnificent mixture. Price: Pkg., 10c, postpaid.

MAMMOTH VERBENA

No flower exceeds the Verbena in richness of colors and freedom of bloom.

2544 — MAMMOTH MIXED. This is a new class of Verbenas which is of extraordinary beauty and surpasses all other strains in existence, in size, perfection of form and richness of colors. The individual flowers are of great size, measuring from 1¼ to 1½ inches in diameter; each one has a large, bright, white eye, which makes the coloring more vivid. Red shades predominate in this mixture. Price: Mixed, per pkg., 25c, postpaid.

2546—HYBRIDA MIXED. All colors of the older sorts, with small flowers, mixed. Price: Pkg., 10c; ¼ oz., 65c, postpaid.



Verbena, Mammoth

ALL CATALOG PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

PLANTS

ABOREA BRUGMANSIA

This is one of those plants of which words fail to convey a true idea of its magnificence, and people who see it for the first time are bewildered. It blooms freely at all times of the year, both winter and summer, in a window or conservatory, or it can be cultivated in the garden during the summer and wintered in a cellar or pit. The flowers are over a foot long, and 8 or 9 inches wide, of creamy white color, and very sweet. The striking beauty of these gigantic enormous glorious flowers cannot be described. They make magnificent lawn plants when plunged in the ground during the summer. Each, 30c, postpaid; 2nd size, 50c; 3rd, \$1.25. Very large, \$2.00 each, by express.



Brugmansia
Angel's
Trumpet

ABUTILON

Plants of continuous bloom for house culture. **Golden Sunset**—Imagine a plant with fully 100 massive, clear, golden-yellow bells pendant to every branch; that's one-year-old Golden Sunset. Price: Each, 30c, postpaid.

"Pearl of the Sea"—Has large, white flowers in prodigal profusion. Price: Each, 30c, postpaid.

A. Belsam—Free blooming, red blossoms. Price: Each, 25c, postpaid.

Souvenir de Bonn—Bright green leaves, distinctly margined with white. Long yellow flowers. A magnificent foliage plant. Unrivalled. Price: Each, 30c, postpaid.



Abutilon Souvenir
de Bonn

ACHANIA

One of the handsomest house plants grown, bearing innumerable scarlet blossoms. Frequently termed "Upright Fuchsia." Price: Each, 30c, postpaid.

AGERATUMS

Blooms continuously. Fine for edging flower beds. 8 inches high. **Imperial White**. Price: Each, 20c, postpaid. **Blue Perfection**. Price: Each, 20c, postpaid.

ALTERNANTHERA

Dwarf class of plants, with exquisitely colored foliage; fine for edging; two colors, yellow and fiery crimson. Price: Each, 10c; 12 for 85c, postpaid.

ALYSSUM DOUBLE WHITE LILY

The trusses are enormous, measuring at times 1 inch in diameter and 5 in. long. Flowers perfectly double, of delightful fragrance. Splendid for baskets. Price: Each, 10c; 6 for 50c, postpaid.

ASPARAGUS (CLIMBING)

The foliage is so fine, so fairy like, so graceful, so much like a soft vapory fern, that as a climbing decorative vine it cannot be compared with anything we know of. Price: Each, 30c, postpaid.

ASPARAGUS SPRENGERI

Grandest, bright, glistening green, drooping pot plant grown. Its grace and beauty are indescribable. Go the world over you will not find its superior. Price: Each, 30c; 3 for 75c, postpaid.



Acalyphia



Asparagus Sprengeri

ACALYPHIA

The colors are dark brownish red, light olive green and intense scarlet. Mixed, blotched and variegated in an irregular manner. Price: Each, 25c, postpaid.



Bougainvillea

BOUGAINVILLEA

A wonderful climber and especially adapted for conservatories. A hardy climber for southern districts. They do splendidly as a house plant, growing rapidly and blooming profusely during the winter months. Bears unnumbered soft, rosy, crimson blossoms, borne evenly and profusely for months at a time. Price: Each, 35c; 3 for 90c, postpaid.

ALL PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

THE BANANA PLANT



It is a stately, a noble, a gorgeous and rapidly growing plant, with great giant, colossal, magnificently shaped leaves. It is one of those plants every one will ask, "Oh, what is it?" and no plant will be more frequently visited by the children than the Banana, as ninety-nine out of a hundred children love Bananas and will wish to see the plant on which they grow. Price: Each, 30c; 4 for 1.00, postpaid. Banana Seed, 5 kernels, 20c, postpaid.

IMPATIENS SULTANI

A charming plant, a great beauty, and is positively a continuous bloomer—all the time. It is a beautiful pink color. Price: Each, 30c, postpaid.



CIGAR PLANT

Tube of flowers scarlet; lip white and black, very free blooming. Price: Each, 20c, postpaid.



Cigar Plant

CYCLAMEN

A bulbous plant always in bloom in winter, and greatly admired by all. Known also as Mountain Violet. It's a grand bulb. Price: Each, 35c; 3 for 95c, postpaid.

Large Flowering bulbs, each, 75c, postpaid.



Cyclamen

CROTON

Brilliantly beautiful leaves of all forms, shapes, sizes; upright, twisted and variegated in hundreds of colors, yellow, green, red, etc. This is a plant that always pleases. Price: Each, 35c; large plants, 85c.



Sample of
Croton

RUBBER TREE OR FICUS ELASTICA



Ficus Elastica

This is the variety from which India rubber is obtained. It has large, handsome, glossy green leaves which make the plant a very desirable one to use where a tropical effect is wanted. No plant better stands the changes of temperature and atmosphere, which makes it most valuable for home growth. Price: each, 50c, postpaid; large, 75c to \$1.00.

Baby Ficus—Smaller leaves. Price: Each, 35c, postpaid; large plants, 75c each.



BABY FICUS

JASMINE GRANDIFLORA

A profuse star shaped bloomer; very fragrant and sweet. The idol of the poet and painter. Price: Each, 25c; 3 for 65c, postpaid.

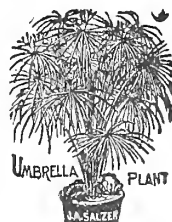


Revolutum—A fine yellow blooming Jasmine. Price: Each, 25c, postpaid.

UMBRELLA PLANT

One of the easiest to grow. Very decorative and showy. Under fair care and treatment will grow up to 4 feet in height. There is no plant that gives more joy and satisfaction as a house plant than this universal favorite.

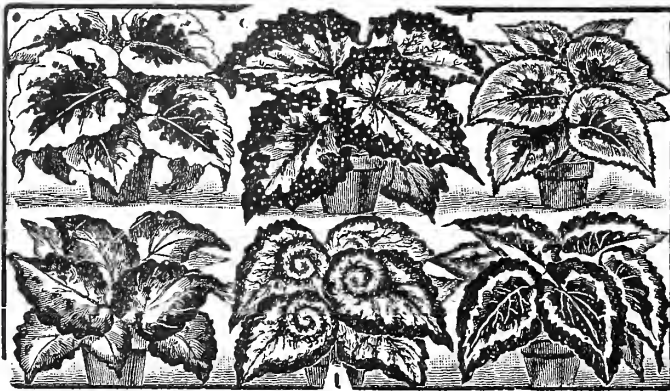
Splendid for vases or in water, where a magnificent effect is desired. Price: Each, 25c, postpaid.



UMBRELLA PLANT
SA. SALZER

WATER HYACINTH

The queen of water growing plants, bearing a profusion of lovely purple water flowers of beautiful shape and charming appearance. Splendid for house culture. Price: Each, 30c; 2 for 55c, postpaid.



Types of Salzer's Charming Rex Begonias

CHARMING REX BEGONIAS

Among the rarest, choicest Plants that grow are found the Rex and Blooming Begonias. Indeed, today no collection is complete without these exquisite beauties.

Erdody. Cut No. 1.—The striking peculiarity which distinguishes it from all other Begonias consists in the fact that the two lobes at the base of the leaf do not grow side by side, but one of them winds in a spiral-like way until in a full grown leaf there are four of these. Price: Each, 35c.

Drops of Blood. This is a superb variety. The leaf is dark, with center blotched with red of a blood hue. It is without question the finest Begonia grown. Price: Each, 35c.

Queen of Hanover. Leaves silvery white, sometimes greenish white; border veined; very fine. Price: Each, 35c.

Scepter. One of the finest dark leaved varieties. Each, 35c.
Silverstate. A bright, silvery leaf; rapid growth. Each, 35c.
American Beauty. The grandest of all. It is simply perfect, both in growth and in appearance. Price: Each, 35c.

Above 6 Wonder Sorts, postpaid, \$2.00.

OUR JEWEL COLLECTION

Composed of our selection of rare Rex Begonia sorts.

3 Charming Sorts, postpaid, \$1.00.

6 Charming Sorts, postpaid, \$1.75.

Big Plants, by express, per 6, \$3.50.

RARE BLOOMING BEGONIAS

No. 1 Alba Picta. A splendid Begonia; leaves spotted, flowers white. Price: Each, 25c.

No. 2 Alba Picta Rosea. A splendid Begonia; leaves spotted, flowers pink. Price: Each, 25c.

No. 3 Argenta Guttata. Large reddish brown leaves; flowers cream white. Price: Each, 30c.

No. 4 Bertha. Flowers bright red. Price: Each, 30c.

No. 5 Dregli. Never out of bloom. Price: Each, 25c.

No. 6 Incarnate. Dark leaves with silver dots, pink flower. Price: Each, 30c.

No. 7 Ingrammii. Great winter bloomer; flowers carmine. Price: Each, 25c.

No. 8 Metallica. A great novelty; fine foliage, rose blossoms. Price: Each, 30c.

No. 9 Sanguinea. Top of leaf deep green and bottom rich crimson. Price: Each, 25c.

No. 10 Saundersouii. Flower coral scarlet; an everbloomer. Price: Each, 30c.

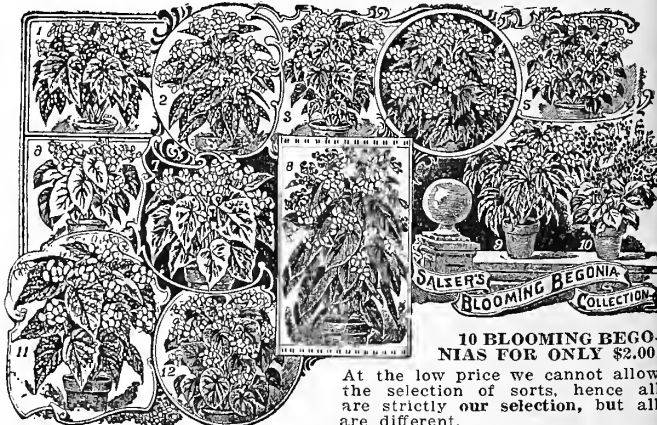
No. 11 Schmidtii. Flowers white, tinged with pink, floriferous. Price: Each, 25c.

No. 12 Weltoniensis. A great bloomer, pink flower. Price: Each, 30c.



Royal Coleus

For list of various books see page 162



10 BLOOMING BEGONIAS FOR ONLY \$2.00.

At the low price we cannot allow the selection of sorts, hence all are strictly our selection, but all are different.

10 SPLENDID BLOOMING BEGONIAS, POSTPAID, \$2.00.

5 SPLENDID BLOOMING BEGONIAS, OUR SELECTION, ONLY \$1.00

TUBEROUS BEGONIAS

The tubers rest in the winter, like the Gloxinia, but start early in the spring. They thrive magnificently either treated as a pot or garden plant, when the massive, brilliantly colored blossoms will both please and astonish you.

Single, white, yellow, red, pink Tuberous Begonias.

Double, white, yellow, red, pink Tuberous Begonias.

Price of each, 20c; 3 for 50c; 10 for \$1.50, postpaid.

ROYAL COLEUS

This is the finest bedding plant grown; we make no exception. There is nothing more brilliant, more pleasing and more satisfying. They will grow anywhere and will reward you with the most wonderful hues imaginable. Our collection of Coleus are simply unrivaled; 12 distinct varieties—each one handsomer than the other! Price: Each, 15c; 2 for 25c; per doz., \$1.25, postpaid.

CACTUS—THE FASCINATING PLANTS

Cactus are an exceedingly short stock with us. For this reason second and third choice should always be mentioned. We will always fill variety ordered, if possible to secure, when our own stocks are exhausted.



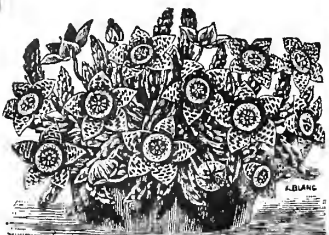
Sanseveria

SANSEVERIA

A transcendent beauty; will bear all manner of ill uses and reward you with attractive foliage and immense spikes of blossoms. Price: Small, 25c each; large plants, 40c.

LOBSTER. A wonderfully free bloomer, of drooping weeping habit, also called Bleeding Cactus. Price: Each, 30c.

STAPELIA
A Rare Beauty
Very odd indeed, bearing beautiful buff yellow colored blossoms, with deep maroon markings, and of a wonderful construction.
Price: Each, 35c.



Stapelia

CACTUS SEED

Cactus can easily be grown from seed. Choice mixed, pkg., 15c. Wonder mixture, pkg., 25c.



Phyllocactus

NIGHT BLOOMING CEREUS

Glorious beyond description is the Night Blooming Cereus. This gorgeous Cactus usually opens at 7 o'clock in the evening, attaining its greatest beauty at midnight, blossoms measuring 12 inches in diameter. Price: Each, 30c.

TEXAS FENCE CACTI. Massive, broad leaves; rapid grower; very beautiful; in great demand. Price: Each, 30c.

PHYLLOCACTUS

The most brilliantly beautiful blossom among Cacti is found on this plant, often bearing 250 blossoms annually. Price: Each, 35c.

SALZER'S CACTUS COLLECTION

Now, then, do you want a lot of pleasure for but little money. Then you will want our Salzer's Cactus Collection. They are fine for summer, fine for winter; indeed, they seem to come into best use in winter, when their curious growth and magnificent blossoms come into full play.

10 Cacti Beauties for only \$1.75.

These will be all different, curious shapes and will be strictly our selection.

Our selection of 10 sorts, \$1.75.

Our selection of 6 sorts, \$1.25.



Cereus

Candle Cactus (Opuntiae). This is the Candle Cactus of New Mexico, wonderfully beautiful flowers; yellow and purple. Price: Each, 35c.

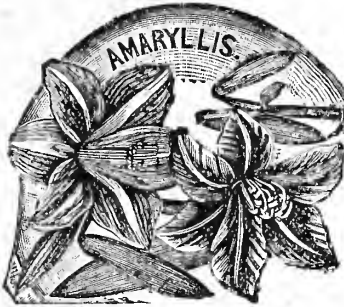
SUMMER FLOWERING BULBS

FOR SPRING PLANTING

AMARYLLIS

AMARYLLIS JOHNSONI. Noblest of all house blooming lily bulbs, bearing with great freedom glorious brilliant, scarlet blossoms. Price: Each, 35c; 3 for 90c, postpaid. Monster bulbs. Price: Each, 60c; 3 for \$1.50, postpaid.

AMARYLLIS FORMOSISSIMA (FIRE LILY). Magnificent flowers of brilliant deep velvety crimson color. Price: Each, 25c; 2 for 40c, postpaid.



APIOS TUBEROSA

A valuable hardy tuberous-rooted climber, resembling in miniature the common Wistaria in vine and foliage, and having clusters of rich, chocolate-brown flowers, which have a strong delicious violet fragrance. They grow to a height of 8 to 10 feet, and bloom profusely. Plant 2 to 3 bulbs near together to produce a mass of vines and flowers. Price: Each, 15c; 3 for 40c, postpaid.

GLOXINIA

The Gloxinia of late years has become one of the most popular of plants on account of its great beauty and profusion of its bloom and summer blooming habit.

There are not many flowers more easy to grow or many that are more fascinating or give more pleasure.

We wish our customers would try a few of these and see what a magnificent plant it really is.

Price: 25c each; \$2.50 doz. Large bulbs, 40c each; 3 for \$1.10, postpaid.

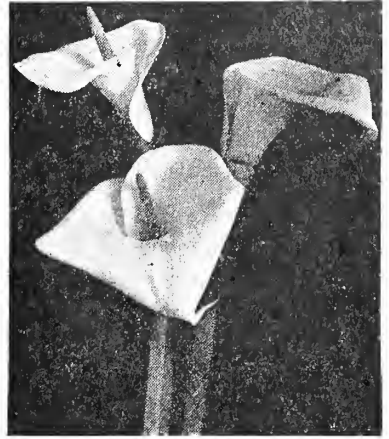


Gloxinia

GODFREY CALLA

Did you ever grow a Calla Lily? If you have not then one of the real pleasures of plant and flower growing has slipped by you. There is something almost divine in the exquisite beauty of the Calla Lily. The pleasure in growing it is one of real genuine joy. You never tire of seeing it, of showing it and of having it. Try a few this year, we know you will never be without them if you do.

The most profuse blooming of all callas. Blooms almost continually. Even the smallest plants are seldom without blossoms. Compared with the ordinary calla it gives three blossoms to one. Though smaller in size, it is surely one of the very finest of all callas. Price: 25c each; large, 40c, postpaid. Extra large 75c, by express.



LILY OF THE VALLEY

This dear old favorite of our mothers and grandmothers is the sweetest, most delicate flower. Spreads rapidly, being perfectly hardy, and each succeeding year rewards the grower with a greater abundance of deliciously fragrant, snow-white blossoms. Price: Each, 10c; 10 for 85c, postpaid.

Imported Clumps: Big clump: Each, 50c, postpaid; 4 clumps, \$1.50, postpaid; 10 clumps, by express, \$3.00.

HYACINTHUS CANDICANS

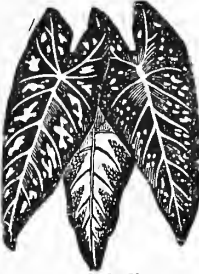
Plants of vigorous growth, with flower spikes 4 feet high of pure white, bell-shaped and pendulous flowers. Price: Each, 15c; 3 for 40c, postpaid.



LILY OF THE VALLEY

FANCY CALADIUM

No plant excites more admiration than the Fancy Caladium. No other summer foliage plant equals the Fancy Caladiums in rich and gorgeous, yet soft coloring. Unexcelled for house use, for window boxes or even for outdoor bedding in shady or semi-shady positions. The coloring of the leaves is simply marvelous. We have 5 distinct sorts. Price: Each, 25c; 3 for 60c. One each, 5 sorts, 90c, postpaid.

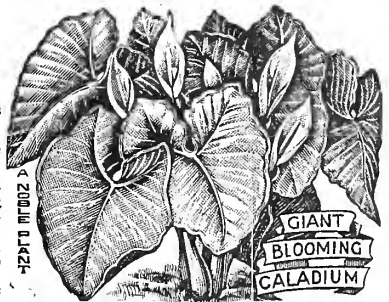


Fancy Caladium

CALADIUMS

GIANT FLOWERING CALADIUM

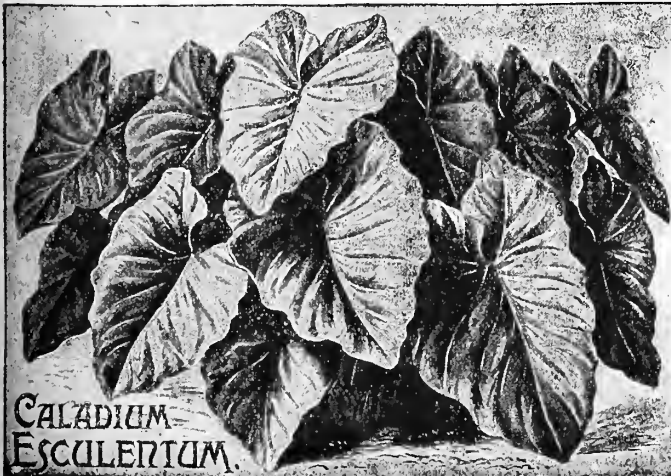
We think it was John Lewis Childs who had the honor of introducing this Caladium, and it has created a great furore, not only on account of its blossom, but largely on account of the massiveness of its great leaves. Its leaves are 3 times as large as the common Caladium, having a heavy texture and a broad, lustrous, glossy green color, and lives for years and years and grows grander and handsomer and more gorgeous with each season. It must be taken up in the fall and kept in the cellar over winter. Leaves measure from 3 to 5 feet long by 2 1/2 feet broad. Added to this wonderful foliage effect are the long lily-like blossoms, 12 to 15 inches long by 7 inches wide, snow-white, changing to a cream. Price of small plants, 35c each; 3 for 85c, postpaid. Large plants by express: 75c each; 3 for \$2.00.



CALADIUM ESCULENTUM

This gorgeous plant is often called Elephant Ear, on account of the enormous size of the single leaves. Look at the illustration of this hardy tropical plant. Its mammoth leaves frequently measure from 3 to 10 feet in circumference. It is of the easiest possible growth and no garden or lawn should be without it, as it is particularly striking when grown either single or in a group on the lawn, with Cannas as the center. It is immensely popular, as an indoor or house plant, where room decoration is desired by large stately, attractive foliage. Nor is there anything that is more homey and more beautifying to the house than this immense plant. Plant and flower lovers who know and appreciate the wonderful enhancement of plants find great joy and pleasure in this magnificent plant for the home as well as the garden.

Price: Each, 25c; 3 for 60c; 10 for \$1.75; large bulbs, 35c each; monster bulbs, each, 60c; 3 for \$1.50, postpaid. 4-in. pot. Plants started. Price, by express, each, 50c; 6 for \$2.50.



CANNAS

Cannas lead all flowers for showy beds—planted in beds of 12, 25 or 100, they lend a gorgeousness nowhere equalled in the floral world. See special prices for bedding plants, Page 99.

SUNSET COLLECTION

THIS CANNA COLLECTION ONLY 75c POSTPAID

In this glorious collection you have in a striking quintet the marvelous colorings which entrance and enthral your vision during the spectacular sunset, when the sun, and the hills, and rivers, and lakes, and clouds play with each other, bringing forth colorings of exquisite rose, and pink, and crimson, and scarlet, and purple, and orange in flashy, changing, brilliant hues, begging the brush of a Rembrandt or Raphael.

This free flowering giant blooming collection can be grown in pots under intensive cultivation, or in beds, where their brilliant flashy giant flowers bring joy and delight.

| | | |
|--------|---|-----|
| No. 1. | J. G. Eisele. Red..... | 20c |
| No. 2. | King Humbert. Scarlet..... | 30c |
| No. 3. | Mlle. Berat. Pink..... | 20c |
| No. 4. | Richard Wallace. Yellow..... | 20c |
| No. 5. | Florence Vaughan. Yellow, with red..... | 20c |

OUR PRICE

75c

POSTPAID

Catalogue price.....\$1.10

POSTPAID: 1 each above 5, in dormant roots, 75c.

1 each above 5, taken from 3-inch pots, \$1.00.

PRICE BY EXPRESS: 1 each above 5, 4 in. pot size, \$1.50; 3 each of above 5, or 15 plants, 4 in. pot, \$3.50.



One each above Sunset Collection, postpaid, 75c.

CANNAS

Orchid Flowering

KING HUMBERT. The grandest of all Cannas. Plants 5 feet high, with gigantic trusses of brilliant orange scarlet flowers and broad brown, richly colored foliage. There are ten times more King Humbert Cannas grown for chaste and fine decoration than of any other Canna. Price: Each, 30c.

AUSTRIA. Golden yellow; immense flowers. Strong grower. Price: Each, 25c.

ALLEMANIA. An immense flower; orange with bright yellow border spotted with orange. Price: Each, 25c.

LOUISIANA. Vivid scarlet. Price: Each, 20c.

ROSEA GIGANTEA. Giant rose pink Canna. A giant in size of flower and general worth. Flowers soft rose, shading to carmine-pink. A wonderful bloomer and a fine grower. Splendid trusses. Price: Each, 25c.

Price: One each of above five orchid flowering for \$1.00, postpaid.

PINK SHADES

Mlle. BERAT. Splendid; exquisite pink giant trusses, unrivaled. Price: Each, 20c.

MRS. A. CONARD. Exquisite salmon-pink flowers of largest size; erect and abundantly produced; rich green foliage. A great novelty. 4 feet. Price: each, 25c.

MARTHA WASHINGTON. A glorious giant pink. Price: Each, 25c.

HARDY LILIES

CANADENSE. Bright yellow with black spots. Price: Each, 20c; per 6, \$1.00, postpaid.

ELEGANS. Mixed colors, very early, showy sorts. Price: Each, 20c; per 6, \$1.00, postpaid.

SUPERBUM. Brilliant orange-red, 6 feet high. Price: Each, 20c; per 6, \$1.00, postpaid.

TENNIFOLIUM. Fiery coral-red, 2 feet high. Price: Each, 15c; per 6, 80c, postpaid.

TIGER. Single improved. Orange-red, spotted black. Price: Each, 15c; per 6, 80c, postpaid.

TIGER. Double, bright orange flowers, splendid. Price: Each, 15c; per 6, 80c, postpaid.

AURATUM. Gold band lily of Japan. Surely the most gorgeous and wonderful of all lilies, and Solomon in all his glory could not have been arrayed like this. Price: Each, 25c; large bulbs, 35c, postpaid.

RUBRUM. White and pink; brilliant coloring; graceful form. Price: Each, 20c; 6 for \$1.00, postpaid.



Auratum Lily

IRIS

Known as the Flower of the Gods.

SPANISH IRIS. Mixed varieties. Price: Each, 5c; 10 for 40c, postpaid.

LIBERTY IRIS. Mixed. Price: Each, 10c; 10 for 90c, postpaid.

JAPANESE IRIS. Magnificent strain. Price: Each, 15c; 10 for \$1.40, postpaid.

WHITE SHADES

MONT BLANC. Pure white. Price: Each, 25c.

MOUNT SHASTA. An improved large flowering white, green foliage. Price: Each, 25c.

GILT EDGED SORTS

SOUV. DE A. CROZY. Intense crimson, with broad, golden-yellow border. Price: Each, 25c.

BRANDYWINE. Deep blood red, edged with golden border. Foliage deep bronze. Price: Each, 20c.

YELLOW SHADES

BURBANK. Large solid yellow flowers. Price: Each, 20c.

RICHARD WALLACE. Pleasing yellow, immense trusses. Price: Each, 20c.

FLORENCE VAUGHAN. Bright yellow spotted with bright red. Price: Each, 20c.

RED SHADES

WISCONSIN. Very large, compact panicles of intense deep scarlet color. Price: Each, 25c.

EXPRESS. Dwarf brilliant bloomer. Price: Each, 25c.

J. G. EISELE. Brilliant vermilion scarlet, a giant blossom. Height, 3½ feet. Price: Each, 25c.

A. BOUVIER. A grand variety, deep crimson, foliage deep green. Price: Each, 25c.

TUBE ROSES

Tube Roses belong to our finest summer flowering bulbs. Long, massive spikes of creamy white waxen blooms of exquisite fragrance. Plant in the open ground as soon as the soil is warm, or start in the house or hotbed in February or March.

EXCELSIOR Double pearl. Price: Each, 10c; 5 for 40c, postpaid.

SINGLE. Flowers unusually large and fragrant. Price: Each, 10c; 6 for 40c, postpaid.

BELLE OF SOUTH CAROLINA TUBE ROSE

A novelty; very double and free blooming of unusual size and fragrance. Extra large bulbs. Price: Each, 10c; 10 for 85c, postpaid.



HELIOTROPE

This delicate and delicious perfume stands unrivaled.

WHITE CORAL

Its great clusters of light, deliciously scented blossoms, often 22 inches in circumference, are borne in great abundance. Price: Each, 20c; 3 for 50c, postpaid.

QUEEN HELIOTROPE

Enormous trusses of deep purple giant blossoms, very sweet; one of the very finest. Price: Each, 20c, postpaid.



ALL CATALOG PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

Bulbs and Plants

Gladioli

Gladioli are the most imposing, most gorgeous, most attractive, and most profuse blooming of the summer flowering bulbs.

- 1—**AMERICA**. Immense flowers. Flesh pink.
- 2—**AUGUSTA**. A lovely pure white, with blue anthers.
- 3—**BRENCHELYENSIS**. A wonderfully effective vermillion scarlet.
- 4—**GLORY OF HOLLAND**. A pure white, shaded yellow. A grand, large flower.
- 5—**HALLEY**. A delicate salmon rose, with white blotches—one of the best.
- 6—**HOLLANDIA**. Pale buff color with red stripes.
- 7—**GELVIA BLUE**. A grand dark blue.
- 8—**LILY LEHMAN**. A creamy white shaded to a most delicate rose. Very fine and early.
- 9—**MRS. FRANCIS KING**. Something new. Color, brilliant flamingo pink glazed with vermillion red; very effective. The finest of the branching Gladioli. On a little bed of fifty Kings in my private garden I picked over one hundred and twenty-five big spikes.
- 10—**MADAM LEMOINE**. Pale creamy color, with purplish red blotches.
- 11—**PINK BEAUTY**. Beautiful dark pink, with a distinct, dark red blotch.
- 12—**WILLY WIGMAN**. Creamy white, with soft carmine blotches.

Price: Each of above, 10c, 3 for 25c; all 12 for 85c, postpaid.

Salzer's Superb and Rare Gladioli

- 1—**CHICAGO WHITE**. Large, grand, white flower, with blue veins.
- 2—**KUNDERDI GLORY**. Delicate creamy pink, striped with crimson. The ruffled giant.
- 3—**LOVELINESS**. Creamy white, shaded most delicate rose.
- 4—**NIAGARA**. Immense flowers of an exquisite cream shade, with two lower petals canary yellow. Throat splashed with carmine. Outside of petals blushed with carmine.
- 5—**PANAMA**. A new seedling of America. A grand variety of soft pink color. Spikes are very large.
- 6—**SCHWABEN**. Excellent, wonderful, clear, canary yellow, with small blotch of deep garnet in the throat.

Price: Each, 20c, 3 for 55c, 6 for \$1.00, postpaid.

Salzer's Splendid Gladioli Selections

| | Postpaid | | By Express | |
|---------------------------------|----------|--------|------------|--------|
| | Each | Doz | 50 | 100 |
| Scarlet and crimson shades..... | 7c | 75c | \$2.75 | \$4.50 |
| Pink and rose..... | 7c | 75c | 2.75 | 4.50 |
| Yellow and orange shades..... | 10c | \$1.00 | 3.75 | 6.00 |
| White and light shades..... | 7c | 75c | 2.75 | 4.50 |
| Striped, variegated shades..... | 7c | 75c | 2.75 | 4.50 |

Salzer's Sunrise Collection

(All Colors)

No two alike. Price: 6 for 35c; 10, 50c; 50, \$2.25, postpaid. Price, by Express: 10, 45c; 50, \$2.00; 100, \$3.75.

Boston Fern

In it we have the most satisfactory of all Ferns. It does exceedingly well everywhere. Its charming, graceful, magnificent, healthy fronds are inimitable. No picture, no illustration, no description can do it justice. (See illustration.)

Price, by mail: Each, 25c, 3 for 60c. Larger plants by express, each: Size A, 3 in. pots, 75c; size B, 4 in. pots, \$1.00; size C, 6 in. pots, \$1.50; size D, 8 in. pots, \$3.00.

COLLECTION OF FERNS—6 elegant sorts, postpaid, \$1.00.

Dahlia

Stand unrivaled and without an equal, yes, unapproachable, as the great summer and fall bloomers.

Decorative Dahlias

- BLUE OBAN**. Magenta colored free bloomer, fine for cutting. Price 30c.
- JACK ROSE**. Brilliant crimson. Price 25c.
- LYNDHURST**. Brilliant cardinal red. Price 30c.
- MISS MINNIE McCULLOUGH**. Soft yellow overlaid with bronze. Long stems and long keeper. Price 30c.
- PEARL de LYON**. A grand pure white. Price 25c.
- PROF. MANSFIELD**. A beautiful combination of yellow, red and white. Very large. Price 30c.
- PROGRESS**. A clear lavender with stripes and blotches of soft crimson. Price 25c.
- SYLVIA**. White, shading to soft pink on the outer petals. A very large, fine cutflower. Price 25c.

Show Dahlias

- A. D. LIVONI**. A fine, clear pink, beautifully quilled. Price 25c.
- ARABELLA**. Light sulphur yellow, tipped pinkish white. Price 25c.
- CUBAN GIANT**. Immense ball of bright maroon. Price 30c.
- LUCY FAWCETT**. Giant blossoms, changeable yellow. Price 35c.
- MRS. DEXTER**. Salmon—a wonderful color. Price 30c.
- QUEEN VICTORIA**. Rich, golden yellow. Price 30c.
- STORM KING**. Pure white, good stem, free flowering. Price 25c.
- VIVID MONSTER**. Scarlet. Price 30c.

Price of above Dahlia plants: 25c size, 3 for 60c, 6 for \$1.10, 12 for \$2.00, postpaid. 30c size, 3 for 75c, 6 for \$1.35, 12 for \$2.50, postpaid.

Dahlia Plants, our selection of above varieties, 12 for \$2.00, postpaid.

Price of dormant roots of above varieties of Dahlias: 25c size, each 35c, 3 for 90c, postpaid; 6 for \$1.50, 12 for \$2.75, by express. 30c size, each 45c, 3 for \$1.25, postpaid; 6 for \$2.25, 12 for \$4.00, by express.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE



AMERICA,
MRS. F. KING,
KUNDERDI



BOSTON
FERN



ARABELLA
- AND
JACK ROSE

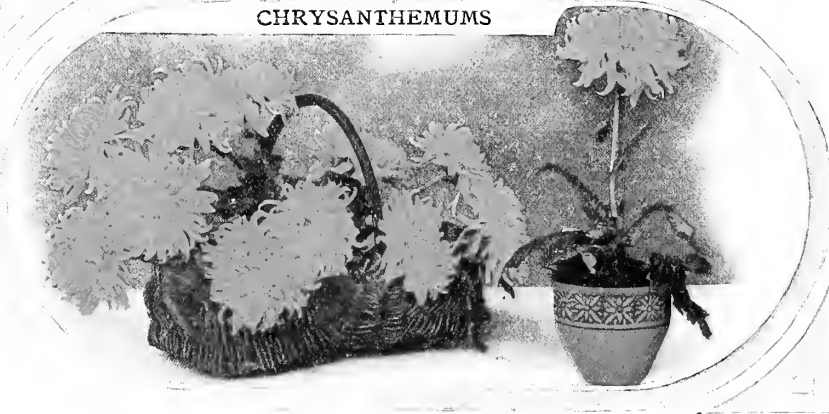


LANDRY AND TREGO



GAILLARDIA

CHRYSANTHEMUMS



Geranium

Of all the Geraniums known there are none better, finer, more floriferous and stronger contrast in colorings and forms than these five, and we are sure everyone ordering this collection will be more than delighted.

1—**ALPHONSE RICCARD.** Bright vermilion scarlet, giant florets and trusses; the finest large-flowering scarlet bedder. A real wonder. Great for pots in the house. Price, each, 25c.

2—**A. H. TREGO.** (Scarlet.) Giant among the intense brilliant scarlet semi-double Geraniums. Single florets often measuring $7\frac{1}{2}$ inches in circumference or nearly 3 inches in diameter. The trusses are of colossal size, borne on long, stiff stems. (See lower illustration.) Price, each, 30c.

3—**MME. LANDRY.** (Apricot Salmon.) Constantly in bloom throughout winter and summer. Florets are very large and borne in enormous trusses. Color, brilliant apricot salmon, shading to copper with eye; withstands the extreme heat of summer perfectly. (See upper illustration.) Price, each, 25c, postpaid.

4—**JEAN VIAUD.** (Pink.) Semi-double, with single flowerets often measuring $2\frac{3}{4}$ inches in diameter. Trusses frequently 15 inches in circumference. The color is a clear, rosy pink, with a distinct, striking white blotch at the center. Price, 30c.

5—**JEAN OBERLE.** One of the finest peach pink known. An exquisite shade of Hydrangea pink, shading to an almost pure white at outer edge of petals. Immense trusses. A strong and vigorous grower and a very free bloomer. Price, 30c, postpaid.

Price, one each of above five bloomers, postpaid, \$1.20.

Gaillardia

One of the most loved flowers in "Flowerdom." It is a genuine feast for the eyes to have a nice lot of Gaillardias in the garden. For cutting purposes there is not a more delightful garden flower growing. Gaillardias are very striking and attractive; in fact, their color combinations draw forth delightful expressions from all who see them. Our plants are exceptionally sturdy and hardy. Grow right from the start, producing much bloom of lustre and color.

These plants are grown from carefully selected seed of large flowering, early blooming types. Begins to flower shortly after setting out, and continues throughout the entire season. The center is a rich, dark brown, while the petals are marked with rings of brilliant crimson, orange and vermilion.

Price: Each, 20c; 3 for 50c, postpaid.

Mammoth Chrysanthemums

The undisputed "Queen" of the fall blooming flowers. Their immense size, beautiful long stems, exquisite colors, fascinate beyond words. One flower is a grand display in itself. It will arrest attention and cause more expressions of joy and delight than any flower grown.

Pink Blooming

ALICE SALMON. Glistening pink. PINK SUPREME. Early pink. SMITH SENSATION. Delicate shade of pink. Earliest of all. 30c, postpaid.

PINK GEM. Light pink; perfect in form. 30c, postpaid. DR. ENGLEHARD. Late, pink. E. A. SEIDWITZ. Fine, large, late, rose pink.

White Blooming

DCONTO. Creamy white. Early. WHITE GLORIA. Large pure white. Early. MRS. ROBINSON. Incurved white. Early. CHADWICK. Improved incurved white. Very large. 30c, postpaid.

EARLY SNOW. Pure white. 30c. WHITE BONNAFFON. Grand, large globe. Late, white. MISTLETOE. Large cream white. Late. THANKSGIVING QUEEN. Creamy white.

Yellow Blooming

GOLDEN GLOW. Earliest yellow. RAMAPO. Fine large yellow. 30c. CHRYSOLORA. Grand, large yellow. Early. INTENSITY. Dark crimson.

YELLOW BONNAFFON. Yellow globe. COL. APPLETON. Deep yellow. Late. GOLDEN WEDDING. Bright yellow.

Red Blooming

BLACK HAWK. Late, crimson.

Price: Above, each, except where otherwise noted, 25c; 4 for 85c; 12 for \$2.35, postpaid. Above 30c varieties, 4 for \$1.10; 12 for \$3.00, postpaid.

Six New Rare Chrysanthemums

1—**CHIEFTAIN.** Grand, large pink. Midseason. 35c
2—**WHITE PERFECTION.** High, rounded, incurved white. Late. 35c
3—**WILLIAM TURNER.** Largest white midseason. 35c
4—**ROMAN GOLD.** Intense yellow. Very beautiful. 35c
5—**GLENVIEW.** The largest Japanese sort; dark bronze. 35c
6—**HARVARD.** The best crimson grown. 35c
Price: Each, 35c; above 6 varieties, \$1.75, postpaid.

POMPOM CHRYSANTHEMUMS

DIANA. Early white. FAIRY QUEEN. Rose color. HELEN NEWBERRY. Late white. WESTERN BEAUTY. Deep pink. GOLDEN CLIMAX. Bright yellow. Above five varieties of Baby Chrysanthemums are fine for cut sprays for bouquets, etc.
Price: Each, 25c; one each of above five, \$1.00, postpaid.

PRICES SUBJECT TO CHANGE

American Beauty Rose

The National Rose of America

The Largest, Sweetest and Best of All Roses
Most Popular Rose in the World

More plants are grown and more flowers are sold of this, "The Queen of All Roses," than any other Rose in cultivation, and deservedly so, for it is one of the grandest and most beautiful Roses now known. It is a genuine Ever-Blooming Rose. For immensity in size, rich and rosy crimson color, exquisite form and delicious fragrance, it stands without an equal. It is a quick and bushy grower, with splendid foliage, producing upon stems frequently over six feet in height, magnificent buds and large, deep, double flowers of the most delightful and perfect rose fragrance.

Price: Strong plants, 30c each, 3 for 75c, postpaid.
Large plants, 50c each, 3 for \$1.25, by express.

Ramanas or Rugosa Roses

In the Rugosa Roses nature has been particularly lavish and kind in giving to the world such gorgeous beauties.

The flowers are exquisitely formed and highly ornamental. Grow to one of the most delightful heights (5 to 6 ft.), literally covered in masses or sheets of large single and double flowers. The foliage is remarkably attractive with its rich, deep, glossy green. Entirely free from insects, pests, mildew. The handsome red seed-pods are highly prized during the winter.

ALBA—This pure white beauty, with its rich, glossy, dark green foliage, becomes literally covered with clusters of single blossoms.

AMELIA GRAVEREAUX—A rich, dazzling crimson. A superb double, free bloomer. Immense flowers. Large clusters.

BLANCHE DOUBLE de COUBERT—A pure white double beauty. Produces clusters of 5 to 10 flowers nearly 5 inches across. Called by many the perpetual bloomer.

CONRAD F. MEYER—This large flowered double Rugosa is a vigorous and strong grower. A clear, silvery rose color; very large, fragrant and superb foliage. The buds are magnificent.

DOUBLE WHITE—This splendid pure white is of double formation and is conceded one of the most beautiful Ramanas in the world.

HANSA—This superb double has one of the most unique and exquisite reddish violet colors. Extremely popular.

RUBRA—This rosy carmine beauty is the True Rugosa type. It is one of the freest bloomers and most exquisite colors. The flowers are single. In the fall the seed pods are a dazzling vivid scarlet.

Price: 2-year-old plants, each, 45c. Any 3 for \$1.25. Any 6 for \$2.25.

Price: 2-year-old, Extra Selected Plants, each, 65c. Any 3 for \$1.65. Any 6 for \$3.00.

If wanted by mail, add for postage and packing 8c each.

Rambler Roses

The Rambler Roses have captured the world, and surely no plant has proven itself more satisfactory. They are hardy and bear flowers in innumerable quantities. Thousands and thousands of them to a single plant. We know of nothing in the rose world like Salzer's Hardy Rambler for freedom of bloom and brilliancy of colors and hardiness.

1—DOROTHY PERKINS. The famous hardy Pink Rambler. A three-year-old plant bore for us 2,700 shining pink blossoms last season. Nothing can compare with this pink beauty, except perhaps the brilliant Crimson Rambler.

2—CRIMSON RAMBLER. The greatest Rose of the century. Hardy as oak; withstands every climate; grows rapidly and blooms all season long. Double deep crimson flowers borne in large clusters. A one-year-old plant from which our stock was propagated had over 3,000 blossoms during the first year. A plant under favorable conditions grows 15 feet the first season.

3—YELLOW RAMBLER. What is said of the Crimson Rambler applies equally to the Yellow, only that the color is rich yellow.

HARDY RAMBLER ROSES

Price: Mailing size (greenhouse), 30c each; any 3 for 75c, postpaid.

Price: 1-year-old field grown, 50c each; any 3 for \$1.25, express.

Price: 2-year-old field grown, 60c each; any 3 for \$1.50, express.

Price: 3-year-old field grown, 75c each; any 3 for \$2.00, express.

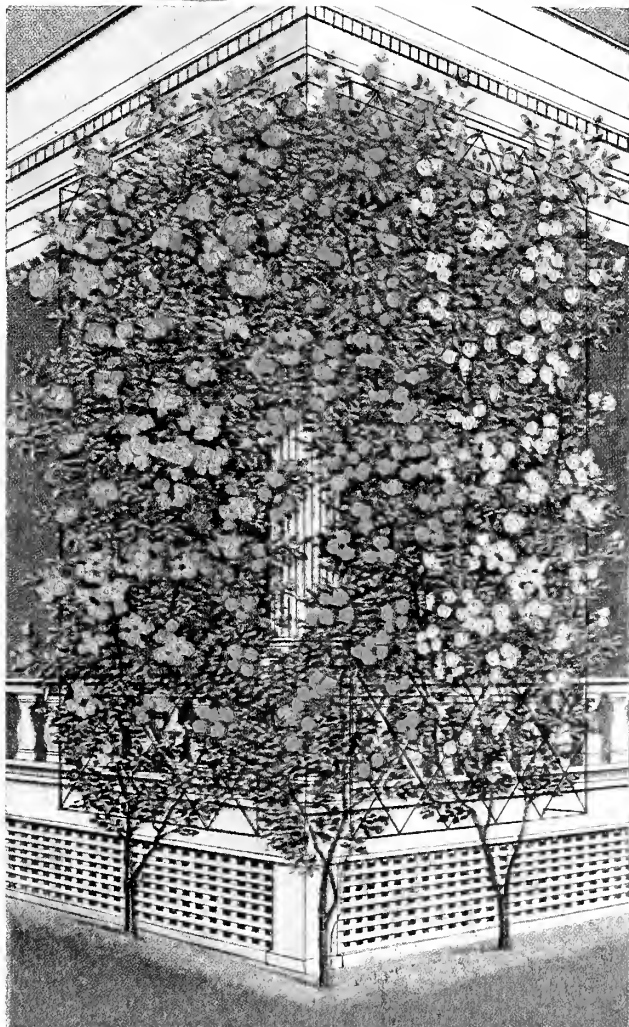
If by mail, add 8c each for packing and postage.

BLUE RAMBLER. A great favorite. Price: Each 30c, postpaid; 2-year-old, 50c, postpaid.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE



American
Beauty Rose



RAMBLER ROSES

Salzer's Big Four Strawberries The Great Money Crop

There is big money in growing strawberries, whether for home use or for the market. One hundred plants in a home garden, properly handled, will produce sufficient fruit for a family of six, while an acre of the following four varieties, under intensive cultivation for the market, should produce easily 12,000 to 15,000 boxes of luscious, highly flavored strawberries.

The following four varieties, we believe, are the cream, the best, the richest, the hardiest of the more than 500 varieties known to the trade; they are just the varieties to plant for the home garden or for the market; namely, earliest, second early, medium, and late—and, then add to these the Everbearing, and every "strawberry want" is filled.

1—EARLIEST RIPE. This wonderful new strawberry has more good qualities, we believe, than were ever combined in a single berry before. On our own trial grounds, where hundreds of sorts were tested, this proved to be the **earliest**, most delicious, finely flavored, quick-ripening, drought-resisting, hardiest, early big berry, and as such we can heartily recommend it. On twenty-five specimen plants set out Spring, 1915, there were over 3,200 buds, blossoms and berries by actual count during season of 1916. That's enough! Nothing finer!

2—BIG JOE (Second Early). Here is a second early, and as the name indicates, a great big fellow, too. It is a fine, showy, rich looking berry, that creates a great impression at sight. Everybody wants it and it sells at advanced price, owing to its size and beauty. Its quality is hard to excel—of delightful aroma and delicious flavor. It is unusually firm and extremely productive and very hardy.

3—GOLIATH (Medium Late). This is a new, medium late, big variety. The berries are unusually large, borne on strong stalks, and it is not uncommon to find from 150 or more buds, blossoms and berries on a well-established one-year-old plant. It is of unusual richness and in quality par excellence. Hardy as oak.

4—BOUNTIFUL (Late). This is an enormously prolific, late, giant variety and in every respect gives full credit to its name. It is a bountiful producer. The berries are large, finely shaped, deliciously flavored, extremely hardy, extremely prolific, and is the very finest new berry produced in years.

PRICE OF SALZER'S BIG FOUR VARIETIES OF STRAWBERRIES (No less than 15 sold of any one variety)

Prices, Prepaid or Postpaid: Per 15, 75c; per 25, \$1.00; per 50, \$1.75; per 100, \$3.00; per 500, \$10.00; per 1,000, \$17.50.

Prices, Not Prepaid: Per 15, 65c; per 25, 85c; 50, \$1.50; 100, \$2.50; 500, \$8.75; 1,000, \$15.00.

(PREPAID means we pay the expressage)

SPECIAL OFFER OF STRAWBERRIES, PREPAID OR POSTPAID

Price of 25 of each of above Big
Four Varieties, in all 100.....\$3.00
Price of 50 of each of above Big
Four Varieties, in all 200..... 5.50

Price of 100 of each of above
Big Four Varieties, in all 400. \$ 9.00
Price of 1,000 of each of above
Big Four, in all 4,000..... 50.00

Fall or Everbearing Strawberry—Superb

The Fall bearing Strawberry has come to stay. It has won this right on account of its magnificent record. On our own trial grounds we have picked quart after quart of Fall bearing Strawberries, beginning in August and lasting until October, and there has not been a week during this time that we had not lots and lots of berries of this variety.

They differ from other strawberries only in that they blossom and fruit continuously from June till November, but the crop in September and October is the largest, and may be made much heavier if the blossoms are kept picked off up to August. Parties in this state are now growing this variety and shipping berries as late as October and November, and receiving enormous prices. Young plants set out this spring will produce a good crop of berries this fall, and all the runners they make will fruit freely from spring until fall of next

year, while the plants set this year, which will then be established, will produce berries in such numbers as to be almost beyond belief. They require nothing special in the way of cultivation. Any conditions that will produce a good crop of ordinary garden Strawberries will suit these fall or everbearers.

Prices of Superb Everbearing, prepaid or postpaid: Per 10, \$1.00; 25 for \$2.00; 50 for \$3.50; 100 for \$5.50; 500 for \$20.00.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

DAHLIAS

The most satisfactory of garden flowers, with an endless variation of shapes and colors which are to be found in no other class of plants. No garden should be without them. For show Dahlias and decorative Dahlias see page 85.

Dahlias grown in any soil that will produce corn or potatoes, but where a choice can be made, we select one rather light, well drained and moderately rich. Dig and incorporate into the soil well-rotted manure. Dahlias should always be planted in an open situation away from shade which robs the soil of its fertility. Plant the varieties from three to four feet or more apart. Set out in the open just as soon as the weather becomes settled. As a general rule early planting is advisable. The crown of the Dahlia should be placed about six inches below the surface and the soil made firm around the roots.

CACTI DAHLIAS

Mrs. Chas. Turner. Clear soft yellow of immense size. A free bloomer. Price, plants, each, 25c.
 Countess of Lonsdale. Salmon pink and amber. Price, 25c.
 Krimhilde. Brilliant pink. Price, 20c.
 Standard Bearer. Rich fiery scarlet. Price, 20c.
 Flora. Pure white. Price, 20c.
 Uncle Tom. Intense black, marvelously beautiful. Price, 25c.
 Juliet. Rosy pink, white center. Price, 20c.
 Winsome. Creamy white. Price, 25c.
 Volker. Pure yellow. Price, 20c.
 Harbor Light. Vivid orange red. Large flower. Price, 25c.
 Price: One each of the above ten Cacti Dahlia plants for \$1.95, postpaid.
 Price of Dormant Roots: The 20c varieties each 30c, postpaid; the 25c varieties each 35c, postpaid.
 One each of the above ten dormant roots, \$2.75, postpaid.

PAEONY FLOWERING DAHLIAS

Ella Margaret. Brilliant strawberry red. Price, each, 35c.
 Queen Emma. A charming pink, the inner petals banded with yellow. Price, each, 25c.
 Geisha. Scarlet and gold, the most wonderful and sensational Dahlia of all. Price, each, 35c.
 America. A beautiful shade of apricot orange. A wonderful flower. Price, each, 35c.
 Price: One each of the above four Paeony flowering Dahlia plants for \$1.15, postpaid.
 Price of Dormant Roots: The 25c varieties each 35c, postpaid; the 35c varieties each 50c, postpaid.
 One each of the above four dormant roots, \$1.50, postpaid.

CENTURY DAHLIAS

Eckford Century. Pure white spotted with crimson.
 Fringed Century. Intense crimson, with lighter markings. Fringed.
 Rose Pink Century. The best single pink century Dahlia—very large flower on long erect stem.
 Spanish Century. Primrose yellow, deep red blotches.
 20th Century. Intense rosy crimson, shading gradually to almost white on the edges.
 Price of above Century Dahlia plants, each, 25c. All five for \$1.00, postpaid.
 Price of Dormant Roots: Each, 35c; the five for \$1.50, postpaid.

NEW RARE EXHIBITION DAHLIAS

These exquisite, beautiful and most distinct Dahlias are gorgeous and dazzling, and the colors the most fascinating of the day. They are of extremely free branching habits, early flowering, blooming profusely and continuously throughout the season, gigantic size (5 to 6 inches) with very long stems.

Ruth Salzer. Clear yellow, immense size, free bloomer.
 Miss Minnie McCollough. Soft yellow, overlaid with bronze, long stems, long keeper when cut.
 Sylvia. White, shading to soft pink on the outer petals. Flowers measure fully 5 inches across.
 Blue Obian. Magenta colored, free bloomer, fine for cutting, long stems.

HIBISCUS GLORY OF THE INDIES

Greatest of all Hibiscus, free of bloom, sure to please, healthy and strong in growth. Fiery red. Price: Each, 25c, postpaid.

Mt. Horeb—Very double scarlet, free-blooming. Price: Each, 25c, postpaid.
 Hibiscus, single red. Price: Each, 20c; double red, 25c; double yellow, 30c, postpaid.

Peach Blow. Double pink, very large. Best bloomer of the Hibiscus. Price: Each, 25c, postpaid.

HIBISCUS COOPERII

The rich glossy foliage has the greatest variety of variegation, showing light and dark green, pink, carmine, creamy yellow and white, and no two leaves show the same markings, some being all green, some nearly all pink and carmine, and others with nearly all the colors blended. It's a beauty. Price: Each, 25c, postpaid.



A Cactus
Dahlia
Bloom,
1/3 Size

POMPON DAHLIAS

Alice Mouray. Pinkish white, tipped deep pink.
 Allwine. Flesh color, edges lavender pink.
 Cheerfulness. Brilliant orange scarlet.
 Fairy Queen. Sulphur, edges pink.
 Little Herman. Cardinal red, tipped white.
 King of Yellow. A clear bright golden yellow.
 Snow Clad. Pure white, free and very fine.
 Sunbeam. Crimson scarlet,—one of the very best.
 Price of above Pompon Dahlia plants, each, 25c; 3 for 65c; the set of eight for \$1.50, postpaid.
 Price of Dormant Roots of Pompon varieties: Each, 30c; 3 for 75c; the set of eight for \$1.75, postpaid.

TEN RARE DAHLIAS, DORMANT ROOTS \$1.75

We are making up a collection strictly our own of named varieties of which we have large stocks and offer same by express. These will include White, Yellows, Pinks, Scarlets, Variegated. Price for the 10 by Express, \$1.75; by mail, \$2.00.

Queen Victoria. Rich golden yellow, mottled with green, mid-rib and veins, as well as margin vivid crimson.

Lyndhurst. Brilliant cardinal red, extra fine for cutting.

Plants. Each, 35c; 3 for 90c; 6 for \$1.60, postpaid.

Dormant Roots: 40c each; 3 for \$1.10; 6 for \$2.00 (By Express).

ALAMO OLEANDER

On one of our trips through Texas, we found growing near the Alamo, the birth-place of Texas liberty, a magnificent group of Oleanders. The glorious plants were in full bloom, and we obtained the finest of them all, and have named same "The Alamo." It is a large, semi-double, pink bloomer. No matter how badly the Oleander is treated, whether it is put in the cellar during the winter, or in a cold room, it rewards the grower in the summer and fall with a great abundance of blossoms.

Price: Pink Alamo Oleander, each, 25c; 3 for 65c.

Second size, each, 50c; 3 for \$1.35. Extra large, 75c each.

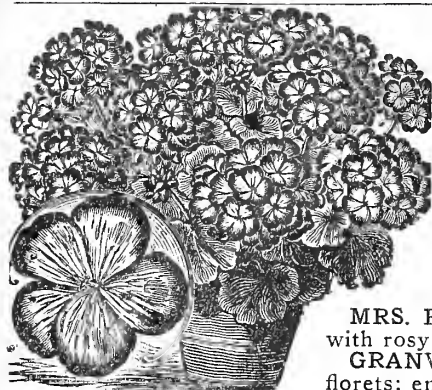
White Blooming, each, 30c; 3 for 75c. Second size, each, 50c; 3 for \$1.35. Extra large, 75c each.

One each white and pink, 50c. One each white and pink, second size, 85c.



ALAMO
OLEANDER

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GERANIUMS

PRICES for all varieties, except where otherwise noted, 20c each; any 3 for 50c; any 12 (single varieties) for \$1.75 postpaid.

SINGLE VARIETIES

ALICE OF VINCENNES. A very wonderful combination of colors; white ground with charming gradation of shades from white throat through a beautiful shade of violet crimson to an intense scarlet margin. Price 25c; 3 for 65c, postpaid. (See illustration.)

ANTITHESE. Large round flowers of vermillion scarlet with one large white spot on the upper petals. Great contrast of colors. Price 25c; 3 for 65c, postpaid.

MRS. E. G. HILL. An exquisite shade of soft light salmon, each petal bordered with rosy salmon. A continual bloomer.

GRANVILLE. (Rose pink.) Original color of rose pink with white blotches; giant florets; enormous trusses. Plant makes a good bedder. Price 25c; 3 for 65c, postpaid.

FEUER. A grand bloomer of a brilliant crimson. Dwarf, compact habit of growth.

MARGUERITE DE LAYRE. A continual bloomer; pure white flowers, attractive, pleasing variety.

JULES MARLOWE. A round, perfect flower of a dazzling shade of pure scarlet. Flowers are from two to two and one-half inches in diameter. Price 25c; 3 for 65c, postpaid.

GABRIEL MONTOYA. A strong, robust grower of most gorgeous reddish purple. Continuous bloomer; has vary large trusses.

EUGENE SUE. Magnificent! Stunning! Enormous trusses! The color scheme in the main is a brilliant orange-scarlet; foliage large, luxuriant and branching, semi-dwarf; a highly desirable sort.

NUIT POITEVINE (Crimson). Famed the world over as the most handsome, intense dark crimson, rosy purple, giant flowering single Geranium.

MLLE. A. LACADRE. Immense trusses and flowers of a rich crimson carmine, shading through a clear pure white center.

RIVAL (Salmon red). Vincent, the greatest Geranium grower, says we ought to appreciate wondrous nature for having provided us with this flower gem. The zenith of perfection. Color, a unique shade of soft salmon red.

GERANIUMS, DOUBLE VARIETIES

S. A. NUTT (Red). It is safe to say that there are ten times more Nutt Geraniums planted each year than of any other ONE variety. It simply is the very best of the dark double crimson scarlet bedders, always in heavy demand. Stands the sun perfectly and is always a mass of bloom. Price each 25c. (See illustration.)

LA FAVORITE (White). One of the finest double whites, pure in color; flowers of an enormous size; continuous bloomer. Unsurpassed as a white bedder. Price each, 25c.

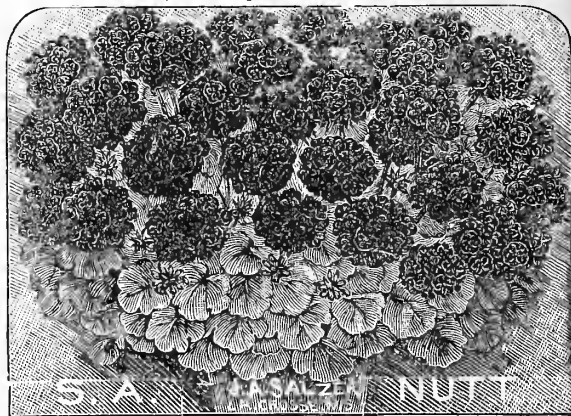
GEN. GRANT (Scarlet). This wonderful geranium is called the "Leading Scarlet Double, full fire, Bedding Geranium." Color, bright vermillion scarlet; full round giant florets; borne in colossal trusses on long stems. Price each, 20c.

BEAUTY OF POITEVINE. Double salmon pink, shading to clear salmon in center. Price each, 20c.

SCARLET BEDDER. A comparatively new brilliant scarlet bedding geranium, bearing giant clusters of flowers with great freedom. Price each 25c.

BERTHE DE PRESILLY. Wonderful shade of silver rose; exquisitely bright, resembling the famous Day Break Carnation; blooms giant size; semi-double; finely shaped. Price each, 25c.

Price: One each of above 6 varieties for \$1.15, postpaid.



PANSY GERANIUM OR PELARGONIUM

FIVE SUPERB RARE VARIETIES

PRICE: \$1.15 postpaid for one each of these wonderful new Pelargoniums.

An entirely new and distinct class of strong growing Geraniums with giant blossoms of brilliant hues. Petals large, brilliantly blotched, resembling Pansies. They will bloom continuously from March to September.

EASTER GREETING. This new species is the earliest of all Pelargoniums with enormous florets of fiery Amaranth red. Price 25c, postpaid.

WURTEMBERGIA. A sport from Easter Greeting. Medium sized flowers of a bright carmine, with large, velvety, sharply defined blotches. Price 25c, postpaid.

SWABIAN MAID. This is a new sport of Easter Greeting and has large reddish carmine flowers with black blotches. Very effective. Coloring and ever-blooming qualities like the Easter Greeting. Price 25c, postpaid.

GARDENERS' JOY. The color is apple-blossom pink—the two upper petals have blotches of carbon brown. Florets are very large, measuring from two to three inches in diameter and are joined to enormous clusters. Price 30c, postpaid.

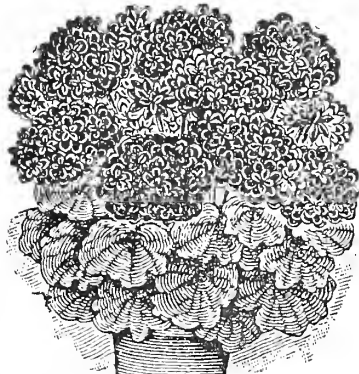
Has very large trusses. A grand bloomer. Price 30c, postpaid.

Ivy Leaved Geraniums

MRS. J. G. DAY. Intense shade of rosy crimson, rich and glowing. Price: Each, 20c, postpaid.

COLONEL POWELL. Flowers enormous size, giant among Ivy Geraniums. Color, white, soft blush. Price: Each, 20c; 3 for 50c, postpaid.

RYCROFT'S SURPRISE. One of the best and most beautiful Ivy Geraniums. In color it is a charming clear rose, very rich and attractive. Price: Each, 20c; 3 for 50c, postpaid.



A Plant of Pansy Geranium or Pelargonium

LUCY BECKER. A wonderful flower of wild rose pink. Each floret has from six to eight petals with dark red velvety spots edged with scarlet lake.

TRI-COLOR GERANIUM

MRS. POLLOCK. (See cut.) The ground color of leaf is deep green; next comes a zone of dark crimson, the margin of which is tinted with scarlet, then a belt of green, the margin of leaf being a clear yellow. As an ornament for the parlor, nothing excels Mrs. Pollock. Price, each 25c; 3 for 65c.

HAPPY THOUGHT. One of the most handsome, decorative Geraniums grown, with a leaf coloring of its own. Price, each 20c; 3 for 50c, postpaid.



Mrs. Pollock, 25c

SILVER LEAF NUTT. A beautiful bloomer of dark double crimson scarlet. Same in color as S. A. Nutt. Exquisite foliage, having a green ground edged with white. Price 20c.

MT. OF SNOW. A grand silver foliage variety. Price 20c.

MME. SALLEROI. Salleroi is the greatest acquisition in silver variegated Geraniums for bedding and pot purposes that has ever been introduced. Price, each 10c; 6 for 50c, postpaid.



Salleroi, 10c

SCENTED LEAF VARIETIES

ROSE. The standard rose scented. A favorite among lovers of flowers. 20c postpaid.

SKELETON. A narrow leaved sweet scented rose. Indispensable in the making of bouquets. 20c, postpaid.

ANGELUS. It has the nature of Mrs. Taylor, but is a more vigorous grower, a free bloomer, while the blossoms are large and of a brighter red, resembling a small Pelargonium in colorings; its scent is a delicious rose. 20c, postpaid.

PRICE: One each of the above three for 50c, postpaid.



New Sweet-Scent Rose Geranium "Angelus," 20c

NEW LEMON PONDEROSA

Nothing that has ever been brought to our notice in the plant line has caused half the commotion that this wonderful Lemon has. It is a true ever-bearing variety. On a plant 6 feet high no less than 89 of these ponderous Lemons were growing at one time. It was a beautiful sight to see. The tree was blooming, and at the same time had fruit in all stages of development, from the size of a pea up to the ripe fruit, showing it to be a true ever-bearer. Fruit has been taken from this tree weighing over four pounds. It is the juiciest of all Lemons, makes delicious lemonade. It fruits when quite small and makes a lovely house plant. Everybody can grow their own Lemons. It will fruit freely the second year. Thrifty young plants. Price: Each, 25c; 3 for 65c, postpaid. Second size: Price: Each, 50c; 3 for \$1.25, postpaid.

OTAHEITE ORANGE

This valuable and distinct variety of the Orange family is a dwarf, compact grower. As a pot plant this lovely dwarf Orange is one of the most novel and beautiful that can be grown. Its great beauty and value is its constant bloom and constant bearing. Bears in great profusion blossoms, green fruit and ripe fruit on the same plant at the same time. Fine, very fine. Price: Each, 25c; 3 for 65c, postpaid.



Ponderosa Lemon

3 BIBLE PLANTS, 50c POSTPAID**CROWN OF THORNS, OR EUPHORBIA**

On the wild, rocky hills of Judea, and in the immediate neighborhood of Jerusalem, this emblematic plant is found. It is a peculiar plant, thorny, with a few bright green leaves, and an abundance of light Rose blossoms, of the easiest possible culture and can be trained to assume any shape, as a crown, anchor, harp, wreath, cross, etc. The "Crown of Thorns" worn by our Savior was made out of this plant. Indeed some historians assert that the drink given to our Savior before his death was made from the juice of this plant. With each season the demand for the Crown of Thorns increases, and especially is it a favorite with children. Price: Each, 25c; second size, 50c, postpaid.

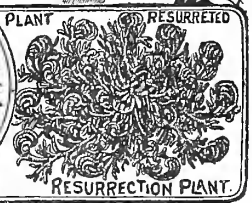
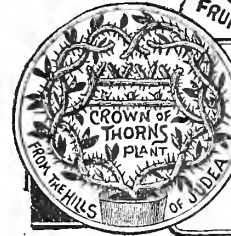
THE FIG

The fig, this great Bible plant, is of the easiest culture, can be placed in cellar during the Winter and started early in Spring. Bears abundantly; lots of absorbing interest and pleasure growing it! You will like it and your children will rave over the fig. Price: Each, 25c; second size, 50c, postpaid.

THE RESURRECTION PLANT

Among the pines and cedars of Palestine, this singular plant is found. Imagine a bunch of withered looking shoots, brown, stiff and apparently dead; place it in water, and within an hour it is transformed from a withered-looking bunch into a lovely patch of green moss. Price: Each, 15c; 2 for 25c, postpaid.

One Each Above 3 Bible Plants, 50c Postpaid

**THREE GIANT CLIMBERS**
NEW GIANT MOON FLOWER

Growing 50 feet in one season; blooms continuously from June to November, its moon-like flowers being of the purest white, of giant size; blooming only at night or on dull days; gives out a delicious odor similar to the jasmine.

Extra strong plants. Price: Each, 20c; 2 for 35c; 12 for \$1.75, postpaid.

COBEA SCANDENS, OR CATHEDRAL BELLS

Three or four plants placed on the side of the house will cover it fully twenty feet wide and rival each other as to which will reach the top of the roof first, and will all the while display a purple bell-shaped blossom glory unknown in any other flower or vine.

Price: Each, 20c; 2 for 35c; 12 for \$1.75, postpaid.

BLUE MEXICAN GLORY

This magnificent blue blooming Glory blossoms in great profusion. It is similar to the Moon Flower in growth, with blossoms from 3 to 8 inches in diameter.

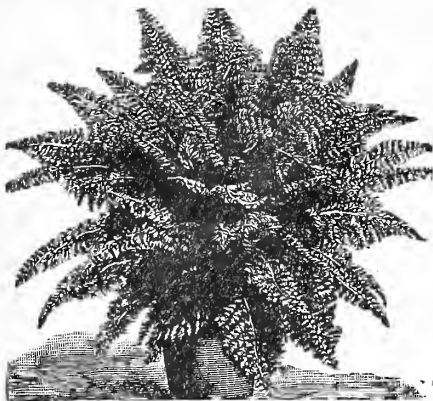
Price: Each, 20c; 2 for 35c; 12 for \$1.75, postpaid.

One each of above 3 Lightning Climbers, 50c, postpaid.



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SELECT HARDY FERNS



New Crested Fern (Whitmanii)

WHITMANII

The Beautiful Crested Fern

We think this the most popular Fern. Rather dwarf in growth, but graceful, very compact, dense and feathery. It is a healthy, vigorous grower, constantly unfolding fresh fronds of light green that contrast exquisitely with the deep green of the older fronds. It is somewhat like Barrowsii, but decidedly more fluffy, more delicate and beautiful. Price: Fine young plants, 25c; 3 for 65c, postpaid.

Larger Plants: A, each, 60c; B, 80c; C, \$1.25; D, \$2.50; E, \$3.50, by express.

PIERSONII

The Popular Ostrich Plume Fern

A strong, vigorous grower, resembling the Boston Fern somewhat, but the fronds are much heavier and more feathery, and arch over in a most graceful manner, showing two shades of green and producing a lovely mossy effect, which adds greatly to its beauty. Price: Each, 25c, postpaid. Size A, 50c; B, \$1.00; C, \$1.75; D, \$3.00, by express.

VERONA

The Green Lace Fern

A very popular variety of thick growth for pans and dishes for table decorations. Has very delicate, beautiful, fancy lace-like leaves. Price: Each, 25c, postpaid; 3 in. Pot, 60c; 4 in. Pot, \$1.00, by Express.

FERNS FOR TABLE JARDINIERES PANS, DISHES, ETC.

Price for any of the following varieties, each, 15c; the set of 6 for 75c, postpaid.

ADIANTUM—Maiden hair fern.

ASPIDIUM TSUSSIMENSE—A pretty dwarf species.

PTERIS CRETICA ALBO-LINETAT—Variegated white and green.

PTERIS GILBERTI.

PTERIS WILSONI.

PTERIS HASTATA.

FERN COLLECTION

While this collection is a selection of our own, we have always had a pleasure and delight in making it an assortment that would please, delight and satisfy our customers, in every way. The Beautiful Boston Fern is included.

Our selection of 6 sorts, 75c; our selection of 3 sorts, 40c; 6 sorts, including Boston Fern, in all 7 plants, for 90c, postpaid.

PALMS

3 RARE PALMS FOR 60c, POSTPAID



The Graceful Phoenix

1—PHOENIX. Graceful and charming in the extreme. Each, 35c; 3 for 85c; seed, per 5 kernels, 10c.

2—LATANIA. The most popular Palm known. Each, 25c; 3 for 65c; seed, per 5 kernels, 10c.

3—KENTIA. A charming Palm, graceful, hardy, popular. Each, 35c; seed, per 5 kernels, 10c.

Above 3 for 85c, postpaid. Above, second size, each, 50c; 3 for \$1.40. Above, third size, each, \$1.00; 3 for \$2.75.

Many persons have an idea that Palms are hard to grow. This is entirely wrong. There is no decorative plant much easier to grow.



LATANIA BORBONICA



KENTIA

PANDANUS VETCHII

Without question the very finest, most graceful variegated plant growing. The Croton is beautiful in the extreme, but Pandanus Vetchii has it beaten at every point. It is one of those graceful, charming plants in white and green that is always rare and always enhances the value of any home collection. (See cut.) Each, 50c; large plants, \$1.00 to \$3.00.

PANDANUS UTILIS

Called Screw Pine from arrangement of leaves on stem. A stately plant similar to P. Vetchii, well adapted for centers of vases or baskets. Easy to keep. 1st size, 30c each; 2d size, 75c each; 4 kernels of seed, 10c.



Pandanus Vetchii

PASSIFLORA

This historic plant symbolic of the "Passion of Christ" is one of the most wonderful blooming vines. We wish our customers would get acquainted with this truly magnificent and fascinating vine. It is a joy and pleasure from the start. Price: Each, 25c, postpaid.

VINCAS

Great vines for hanging baskets, vases, window boxes, etc.

Green—Each, 10c; 2nd size, 20c; very large, 35c.

Variegated—Each, 10c; 2nd size, 20c; very large, 35c.



Passiflora

It makes no difference what kind of a plant, palm, fern or vine you buy from Salzer's you have the satisfaction of knowing it was grown in the high altitude of Wisconsin, hence have a hardiness and vigor that make them worth much more than less hardy stock.



Cycas Palm



Dracaena



Araucaria Excelsa

ARAUCARIA EXCELSA

The grandest of all evergreen house plants; a regular beauty; very graceful, fine and rare. Easily taken care of. The joy and delight of everyone. Nothing will please you more. "It's a chaste plant."

Small plants, \$1.00 each; larger, \$1.50 to \$2.50 each.

DRACAENAS

DRACAENA INDIVISA. An elegant decorative plant. Splendid grown alone or as the center of vases, jardinières, etc. Each, 20c; seed, 5 kernels, 10c.

DRACAENA TERMINALIS. Brilliant crimson; scarlet leaves. Each, 30c.

DRACAENA WOLSELEY. Darker in color than Terminalis and leaves are more narrow and pointed. Each, 35c.

CYCAS REVOLUTA

THE TRUE SAGO PALM. Anyone having seen this most magnificent Cycas will admit that no other plant can equal it in grandeur. Indeed it is the noblest of all palms. Easy to grow.

1st Size.....\$0.35 3d Size.....\$0.75

2d Size......50 4th Size..... 1.50

PALM SEED

Palms are of easy growth from seed. Full directions, "How to Grow Palms," with each package. Palm Seed, mixed, 10 kernels, 15c; package of 50 kernels, 50c.

Ten kernels of Palm, Dracaena, Pandanus and Banana seeds mixed in one package, 20c; package of 50 kernels, 75c.

IVY

IVY, PARLOR. Useful for hanging baskets and vases. Each, 15c.

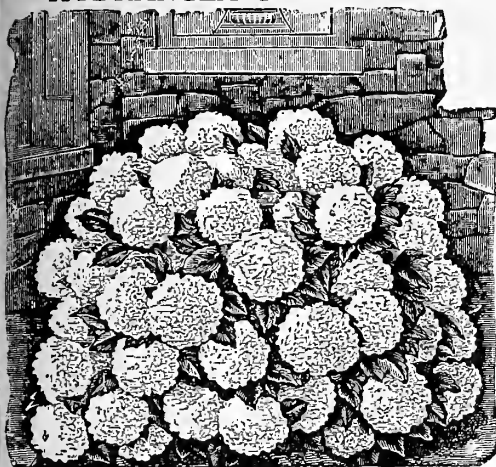
IVY, ENGLISH. Hardy. A great revival for this universal favorite has broken out among American people. Everybody seemingly is buying the English Ivy! Each, 20c; large plants, 40c to \$1.00 each, postpaid.

BRIDE'S MYRTLE. Each, 20c.



ENGLISH IVY

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HYDRANGEA GRANDIFLORA

A 4th Sized Hydrangea Plant

Its equal has yet to be found. Indeed, it is the finest hardy shrub in cultivation; flowers are formed in large white trusses 6 to 10 inches in length; remaining in bloom until killed by frost. The flowers turn to rosy-pink in the fall. It is as hardy as oak and a profuse bloomer; grows 6 feet high. Had a bush on our grounds 4 years old, in bloom last fall, and there were on it over 300 great trusses of flowers. As shown in the engraving, the plant is of compact and sturdy habit, and when laden with its great masses of bloom is exceedingly striking and attractive. A universal favorite. Splendid for cemetery.

Prices of Hydrangea Grandiflora according to size:

Each, by Mail.....25c; 3 for \$0.65
 2d size, by Express.....50c; 3 for 1.25
 3d-size, by Express.....75c; 3 for 2.00
 4th size. Very large.....\$1.25; 3 for 3.25

**HYDRANGEA ARBORESCENS
HILLS OF SNOW**

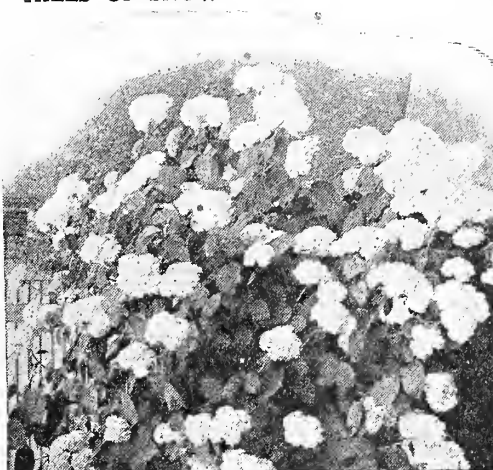
This new American Hydrangea is believed to be the most beautiful, hardy flowering shrub introduced during the last 20 years.

The plant, which attains a height of 3 to 5 feet, with near the same breadth, with large trusses of beautiful formed flowers of dazzling whiteness, rendering this a plant of peerless beauty.

The profusion of bloom of this new Hydrangea is very unusual. There have been counted 100 good trusses on one plant—trusses 7½ inches in diameter. It is a true shrub, begins to bloom in early summer and continues into the fall, so that it is practically ever-blooming.

Price: Each, 25c; 3 for 65c, postpaid.

Large plants: Each, 50c; 3 for \$1.25; 10 for \$4.00, by Express.



Hydrangea Arborescens, each, 25c; 3 for 65c

**HYDRANGEA OTASKA
MONSTROSA COMPACTA**

The finest of all pot growing pink blooming hydrangeas. Small plants gotten this spring and grown will give great bloom by fall. An excellent plant for pot culture; will be flowered extensively for Easter decorations. Price: Each, 25c; 2 for 40c, postpaid.

NEW FRENCH HYDRANGEAS

They will make excellent house plants. The flowers are very large and almost cover the plants.

E. G. HILL—Beautiful shade of pink, trusses of immense size.

MME. E. MOUILLERE—Large pure cream white, the grandest of all hydrangeas.

Price: Each, 25c; 2 for 40c, postpaid.

**SALZER'S RADIANT HARDY PHLOX**

The grandest of all perennials. As a border plant or for show bed the brilliant phlox stand unrivaled! Hardy as oak, of easiest culture—of prodigal bloom.

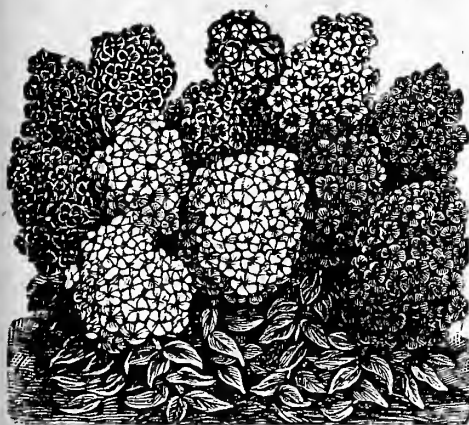
- 1—**VIRGIL**. Enormous trusses, violet blue.
- 2—**ROSENBERG**. Red violet, blood red eye. Monstrously large.
- 3—**BACCHANTE**. Tyrian rose. Carmine eye.
- 4—**THEORAIDE**. Rosy pink.
- 5—**PANTHEON**. Carmine rose, very effective.
- 6—**LA VOGUE**. Mauve with large rose center.
- 7—**JULIUS CAMBON**. Bright rosy magenta; large white eye.
- 8—**SUNSET**. Dark rosy pink.

Price: Each, 20c; two year old, 35c, postpaid. Any three of above, eight for 50c; one each of above eight, \$1.35, postpaid. Any three of above eight, two year old, 90c; one each of above eight, two year old, \$2.00, postpaid.

TEN GIANT COLOSSAL PHLOX

- 1—**ECLAIREUR**. Rosy magenta with lighter halo.
- 2—**ISABEL**. Salmon pink, very fine.
- 3—**FRAU. A. BUCHNER**. The largest pure white.
- 4—**COQUELICOT**. Bright orange scarlet. One of the finest.
- 5—**RYNSTROM**. Carmine rose, enormous.
- 6—**MME. PAUL DUTRIE**. Orchid Lilac Rose. Flowers very large.
- 7—**SIR ED. LANDSEER**. Bright crimson.
- 8—**SELMA**. Large pink with cherry red center.
- 9—**HENRY MURGER**. Pure white with large carmine center.
- 10—**TRAGEDIE**. Deep, rich, brilliant carmine with red eye.

Price of above ten Giants: Each, 25c; any 3, 65c; the ten for \$2.00, postpaid. Two year old, each, 35c; any 3, 85c; the ten for \$2.50, postpaid.



A Bed of Salzer's Radiant Phlox

LARGE FLOWERING CARNATIONS

Without question there are more Carnation flowers cut and sold throughout the United States than of all other cut flowers, including roses, lilies, etc., together. Indeed, there are thousands of greenhouses devoted exclusively to the growing of these popular carnations for cutflower purposes. The varieties here enumerated are the very best for pot and house culture.

The sweetest flower that blooms is the Carnation—perfect in form, fragrance and growth.

Kudzu
Vine

See Page
95

Price Only 30c

ENCHANTRESS. Giant blossom, superb, rosy blush pink. Price: Each, 15c, postpaid.

ROSE PINK ENCHANTRESS. Dark pink. Price: Each, 15c, postpaid.

VICTORY. Peculiar rich scarlet, giant blossoms. Price: Each, 15c, postpaid.

WHITE ENCHANTRESS. Colossal pure white blossoms, very sweet. Price: Each, 15c, postpaid.

HERALD. Greatest novelty of recent introduction, creating a furore as the most magnificent red. Price: Each, 20c, postpaid.

Price: Any 3, 40c; any 5, 65c; 10 for \$1.10, postpaid.



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HARDY SHRUBS

1—**AMYGDALUS ROSES** (Almond). An early blooming pink shrub with double flowers. Extremely popular.

1A—**AMYGDALUS ALBA** (Almond). Same type as above except the flowers are a beautiful double white.

2—**SNOWBERRY** (*Symphoricarpos Racemosus*). An extra fine dwarf shrub with small pink flowers and large white berries hanging on the plant late into the winter.

3—**BERBERIS THUNBERGII**. This is the famous Japanese Barberry so generally used for hedges and shrubbery. Becomes literally covered with bright scarlet berries. Beautiful foliage turns to a delightful brilliant crimson in fall.

4—**CORNUS FLORIDA**. (White Flowering Dogwood). A highly ornamental, spreading tree, producing large flowers in spring and rich crimson foliage in fall.

5—**SPIREA VAN HOUTTEI**. Showiest of all the Spiraeas; with long, slender branches that droop gracefully with their weight of pure white flowers.

6—**SPIREA PRUNIFOLIA** (True Bridal Wreath). One of the most gorgeous shrubs that can be grown. Flowers are white in color, Daisy-like shape.

7—**DEUTZIA, PRIDE OF ROCHESTER**. Perfectly hardy, large double white flowers, the back of the petals are slightly tinged with rose. Very free bloomer.

8—**PHILADELPHUS**. The blossoms are large, pure white, waxy, of delicious orange fragrance, and borne in prodigious profusion; absolutely hardy.

9—**PERSIAN LILAC**. Bears its enormous trusses often 10 inches long of purple color, strongly fragrant.

10—**SPIREA BUMALDA**. Blooming from July until killed by frost. The blossoms are large and of a bright rose color; perfectly hardy.

11—**FORSYTHIA** or **GOLDEN BELL**. Robes itself during April and May, the length of its branches, in pendulous bulbs of a bright yellow color. Immensely brilliant.

12—**TAMARIX GALLECA INDICA**. Very strong growing, with feathery plumes of pale pink, flowers in late summer and autumn.

13—**WEIGELIA NANA VARIEGATA**. One of the most conspicuous shrubs; leaves beautifully margined and creamy white. Flowers exquisite pink. Dwarf grown.

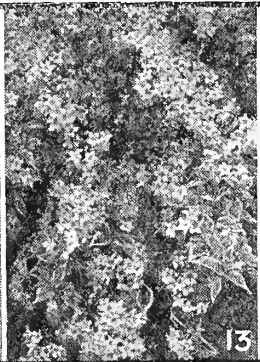
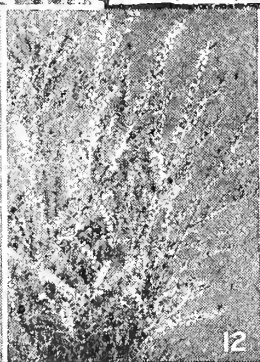
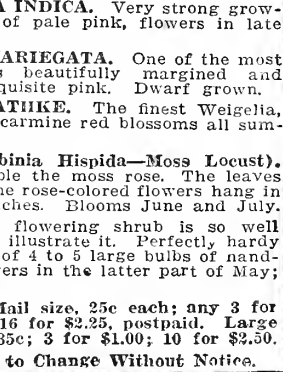
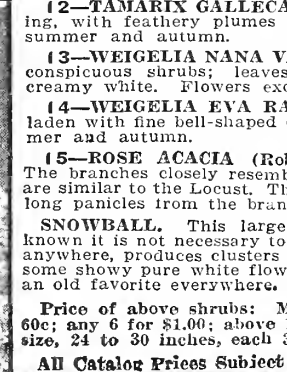
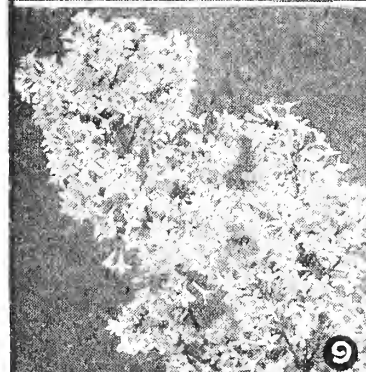
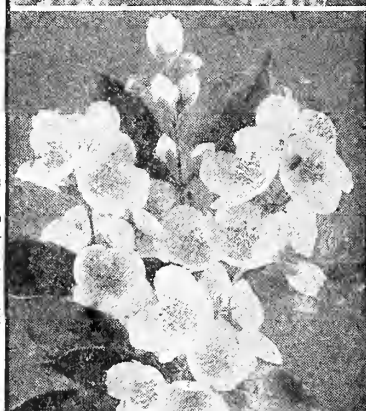
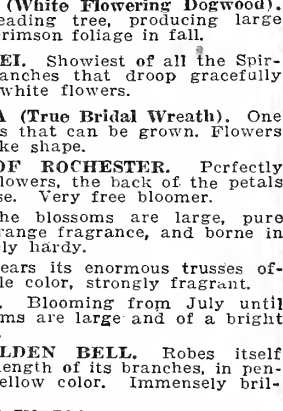
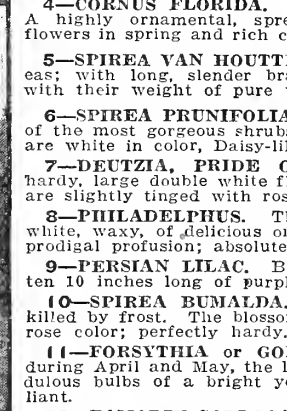
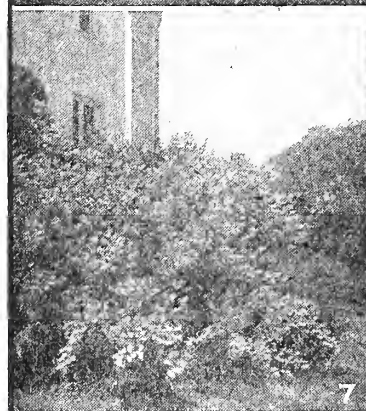
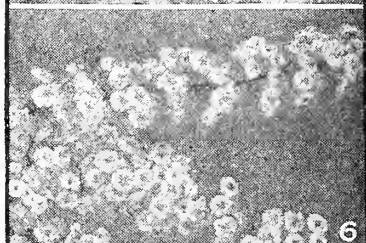
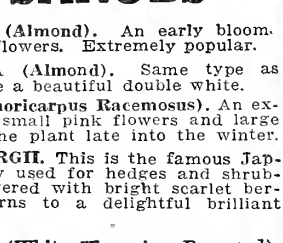
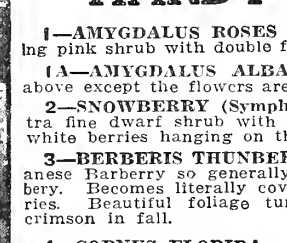
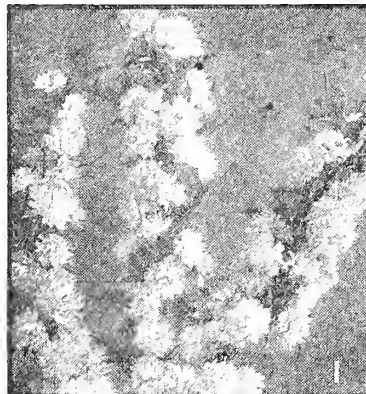
14—**WEIGELIA EVA RATHKE**. The finest Weigelia, laden with fine bell-shaped carmine red blossoms all summer and autumn.

15—**ROSE ACACIA** (*Robinia Hispidula*—Moss Locust). The branches closely resemble the moss rose. The leaves are similar to the Locust. The rose-colored flowers hang in long panicles from the branches. Blooms June and July.

SNOWBALL. This large flowering shrub is so well known it is not necessary to illustrate it. Perfectly hardy anywhere, produces clusters of 4 to 5 large bulbs of handsome showy pure white flowers in the latter part of May; an old favorite everywhere.

Price of above shrubs: Mail size, 25c each; any 3 for 60c; any 6 for \$1.00; above 16 for \$2.25, postpaid. Large size, 24 to 30 inches, each 35c; 3 for \$1.00; 10 for \$2.50.

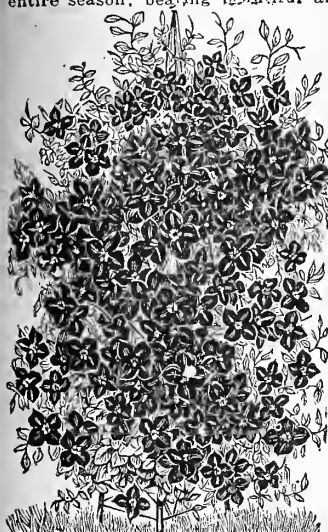
All Catalog Prices Subject to Change Without Notice.



HARDY OUTDOOR CLIMBERS

CLEMATIS

The royal glory of this splendid, overblooming flower may well be said to mark it as a prince among all hardy flowering vines. It is especially adapted to open lawns or house fronts in the city or country. Perfectly hardy; blooms the entire season; bearing beautiful and lasting flowers.



JACKMANNII CLEMATIS

blooming freely, bearing hundreds of blossoms.

Price: Each, 50c, postpaid. Large plants, each, 75c, by express.

4—SKY BLUE. Exquisitely beautiful, large blossoms, very rare. Price: Each, 50c, postpaid. Large plants, each, 75c, by express.

PRICE OF CLEMATIS

Any 2, mailing size, 90c, postpaid; 1 each above 4 Clematis, \$1.75, postpaid. Any 2, large plants, \$1.40, postpaid. 1 each above 4 Clematis, large plants, \$2.75, by express.

CLEMATIS PANICULATA

A vine of very rapid growth, quickly covering trellises and arbors with handsome, clean, glossy green foliage. The flowers are of medium size, pure white, borne in immense sheets and of a most delicious and penetrating fragrance. The extreme rapidity of growth, the showy foliage, beautiful and fragrant flowers and hardiness, serve to make this one of the very choicest of recent introductions. Price: Each, 25c; 3 for 65c, postpaid. Extra large, 60c, each, postpaid.

1—CLEMATIS JACKMANNII. This Clematis with its royal purple giant blossoms is easily the Prince of all Clematis. It begins blooming usually the same season, and then forever thereafter it is lavish with its floral glory. On a 3-year-old plant it is not unusual to see from 100 to 200 blossoms at one time. The Jackmannii blooms early and continually. The blossoms are very large, thick in texture, and of rich deep purple. The 50c sizes are strong and will with ordinary care bloom freely this summer.

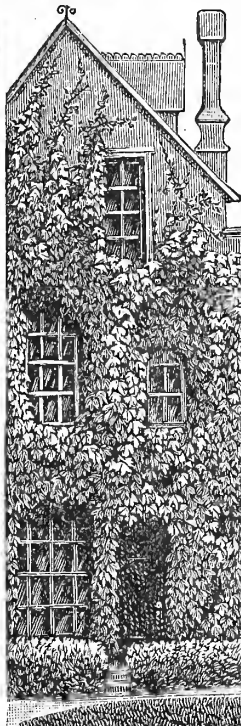
Price: Each, 50c, postpaid. Two-year-old strong plants, each, 75c; extra large, each, \$1.25, by express.

2—CLARET. Wine color, always rare, gorgeous blooms.

Price: Each, 50c, postpaid. Large plants, each, 75c, by express.

3—SNOWFLAKE.

Very fine white variety.



AMPELOPSIS VEITCHII

AMPELOPSIS

VEITCHII

(Boston Ivy)

It clings firmly to any wall or tree; needs no support. The leaves at first are of an olive green color, then brown, changing to bright scarlet in the autumn. Indescribably grand. No climber just like it. It's handsome. Try it. Price: Each, 25c; 3 for 65c; 6 for \$1.15, postpaid.

Extra size. Price: Each, 40c; 3 for \$1.00, postpaid.

XXX extra large. Price: Each, 60c; 3 for \$1.50, by express.

AMPELOPSIS ENGLEMANII (New)

Best of all! The most magnificent of all Ampelopsis varieties, perfectly hardy, of wondrously free growth, covering walls and trellises with bright, shiny, overlapping foliage, brilliantly beautiful. Price: Each, 25c; 3 for 65c, postpaid.

Large. Price: 50c each, postpaid.

AMPELOPSIS VIRGINIA

A vine well known; climbing in one season to the height of 20 feet. It is as hardy as oak; does well anywhere.

Price: Each, 20c, postpaid.

HONEY SUCKLES

1—ROYAL SCARLET. The prince of all Honey-suckles; climbs rapidly, attaining the height of 20 feet, and bears innumerable bright scarlet, fragrant blossoms. The Royal Scarlet is extremely hardy and floriferous. A three-year-old plant is known to have had by actual count over 2,000 great scarlet clusters of bloom in one season. Price: Each, 25c; 3 for 65c, postpaid.

2—HAPPY CHILDHOOD. A new seedling. Grows very rapidly and bears great quantities of pure white, very fragrant flowers. Hardy. Price: Each, 25c; 3 for 65c, postpaid.

3—GOLDEN BEAUTY. Bears very long golden yellow blossoms in great profusion. Price: Each, 25c; 3 for 65c, postpaid.

THE WONDERFUL HARDY JAPANESE KUDZU VINE

(Pueraria Thumbergia "Jack-and-the-Bean-Stalk" Vine)

If you wish a Vine that will grow anywhere in the Best or Poorest Soil—Then plant the Japanese Kudzu Vine.

The most remarkable and rapid growing of all hardy vines, often making a growth of fifty to seventy-five feet in one season and flourishes where nothing else will grow; will last for 25 years or more. In the North the plant dies to the ground in Winter, coming up again from the roots in the Spring. It has clusters of delightfully fragrant purple flowers in Summer and Autumn, with large beautiful deep green leaves, affording a dense shade, making it invaluable for covering porches, arbors, fences, rookeries, dead or old trees, etc. Price: Each, 30c; 3 for 75c, postpaid. Extra Large Plants, 50c each; 6 for \$2.50, postpaid.

CHINESE WISTARIA

Blooming freely, hanging their gorgeous and immense bunches of deliciously sweet, lovely flowers from porches and balconies; grows 100 ft. high.

Price: Each, 25c; 3 for 65c, postpaid. Price, by express: Extra large, 40c; 3 for \$1.00.

CINNAMON VINE

The Cinnamon Vine without question is the most popular hardy vine in cultivation. Indeed, there are ten times as many Cinnamon Vines grown than of any other vine known to the trade, and there is reason for this. No other vine so completely fills the want of a rapidly growing, hardy, beautiful, fragrant vine as the Cinnamon. It is perfectly hardy and will grow anywhere on earth.

Beautiful foliage, dainty flowers, exquisite perfume.

Hardy climber with dark green foliage, and late in the season bearing a profusion of small white flowers of a delicious cinnamon fragrance. Perfectly hardy everywhere, the vines dying down to the ground each autumn, but growing very rapidly in early Spring, soon covering any trellis or arbor. Where you wish to hide unsightly places we would suggest planting the Cinnamon Vine. Every tuber sure to grow. Plant any time in Spring.

Strong Tubers, each, 10c; 3 for 25c; 10 for 75c; postpaid. Monster Tubers, 20c each; 3 for 50c, postpaid.

APIOS TUBEROSA

A lovely rapid climber. See page 83 for illustration. Price: Each, 15c, postpaid.



Monster Cinnamon Vine, each 20c, 3 for 50c

CLIMBING HOPS



Salzer's Prolific Hops

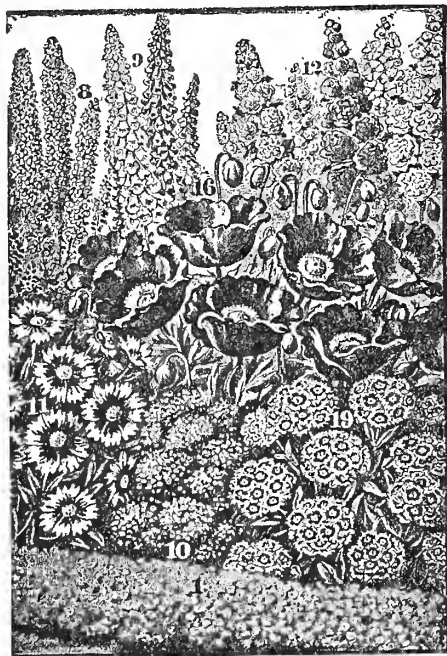
This is a rapid and beautiful climbing vine, bearing great clusters of golden Hops, which are not only beautiful and fragrant, but useful for medicinal purposes, for yeast, tea, etc. Six plants suffice for large family. Hop vines are in great demand, make splendid vines for covering fences, outhouses, barns, etc. Each, 20c; 6 for \$1.00; 25 for \$3.00.

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HARDY PERENNIAL PLANTS

Prices where not otherwise stated, 15c. each; 3 for 40c; 10 for \$1.15, postpaid.

- 1—**GIANT ACHILLEA**. Its many branches hold their great mass of pure white feverfewlike flowers about a foot above the soil. For cemetery planting, it is the most valuable of all white flowers. It blooms from May until snow flies. Each, 15c; 5 for 65c; 10 for \$1.00. Seed Pkg., 10c.
- 2—**AQUILEGIA**. This handsome Columbine from the Rocky Mountains is a most striking and showy kind with blue and white and all colored flowers. Each, 15c. Seed Pkg., 10c.
- 3—**GARDEN HIBISCUS**. A noble plant with giant hollyhock-like, only much grander and showy flowers. Very hardy. Each, 15c; 6 for 75c, postpaid. Seed Pkg., 10c.



4—**CAMPANULA PERSICIFOLIA** (Peach Bells). White. One of the finest campanulas with large, handsome white bell shaped flowers. A great acquisition. Height, two feet; flowers in June and July. Seed Pkg., 10c.

5—**CAMPANULA PERSICIFOLIA**. Blue. Large bright blue flowers. Seed Pkg., 10c.

6—**COREOPSIS**. The flowers are a rich golden-yellow, of graceful form; it blooms the entire summer and autumn. Each, 15c; 6 for 75c. Seed Pkg., 10c.

7—**DELPHINIUM, Formosum**. Dark blue with white center; 3 to 4 feet high. Seed Pkg., 5c.

8—**DELPHINIUM, BELLADONNA**. Free and continuous blooming, never being out of flower from the end of June until cut down by hard frost. The clear turquoise-blue of its flowers is not equalled for delicacy by that of any other flower. Seed Pkg., 10c.

9—**DIGITALIS, FOXGLOVE**. One of the finest hardy perennials, with finely spotted flowers of white, purple, lilac and rose colors. Blooms in June.

10—**Gypsophila**. Graceful, branched panicles of pretty, little white flowers. Blooms in August and September. Height, two to three feet. Seed Pkg., 5c.

11—**GAILLARDIA, Grandiflora**. Very showy, hardy plants, beginning to flower in June they continue the entire season. The large flowers are of gorgeous coloring. The center is dark red brown, while the petals are marked with rings of brilliant crimson, orange and vermillion. See page 86. Each, 20c; 3 for 50c. Seed Pkg., 10c.

12—**HOLLYHOCKS**. Stately, majestic, hardy plants, favorites in the old-fashioned hardy garden; their colossal spikes produce a showy effect, which cannot be secured with another flowering plant. Each, 15c; 6 for 75c. Seed Pkg., 10c.

13—**HIBISCUS**. Grows to a height of 5 feet, bearing innumerable giant blossoms of brilliant hues, foliage immense. Each, 20c; 3 for 50c. Seed Pkg., 10c.

14—**LYCHNIS**. Very showy dense heads of brilliant orange-scarlet flowers. Height, two to three feet; blooms all summer.

15—**LOBELIA CARDINALIS**. Most striking; the deep scarlet flower spikes attract attention wherever grown. Height, 4 feet. Blooms from July to September. Each, 20c; 3 for 50c. Seed Pkg., 10c.

16—**POPPY ORIENTAL HYBRIDS**. Immense flowers of brilliant colors, varying from bluish white, orange to deep scarlet.

17—**SWEET ROCKET**. A splendid 2 to 3 foot tall growing, hardy perennial; always in bloom; very sweet. Each, 15c; 6 for 75c.

18—**PLATYCODON, Japanese Bell Flower**. One of the very finest of all perennials. Form neat bushes and bloom continuously during May and June; yes, often late into September; dark blue. Each, 20c; 6 for \$1.00. Seed Pkg., 10c.

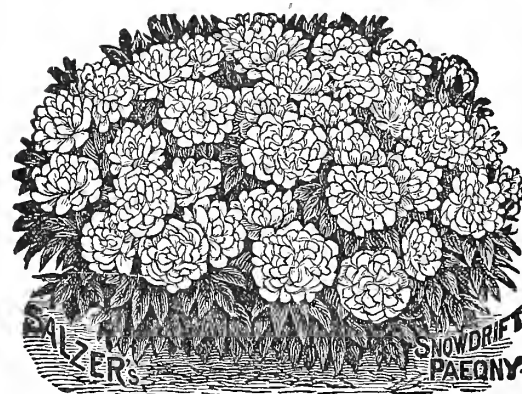
19—**SWEET WILLIAM**. One of the finest and best known of our hardy garden plants. Brilliant colors mixed. Each, 15c; 10 for \$1.25. Seed Pkg., 10c.

20—**YUCCA**. Grows more beautiful and blossoms more freely each succeeding year. It lives forever, bearing great quantities of white blossoms. Each, 20c; 3 for 50c.

Price of Hardy Perennials

Any 3 20c varieties, 50c; any 10 20c varieties, \$1.50; all 20 varieties, \$2.75.

PAEONIES



A most popular, beautiful and serviceable hardy outdoor flower. They increase in beauty and size each succeeding year. Three or four plants well established will give from 100 to 200 great gorgeous blossoms.

1—**LA CROSSE**. (Double Pink.) A glorious, fragrant, very double, extremely free blooming Pink Paeony; bearing a great number of giant colossal, magnificent size blossoms; splendid in every respect. Price: Each, 50c; 3 for \$1.25. Larger Plants, 75c.

2—**GOETHE**. (Dark Red.) A magnificent dark red variety; specimens having been grown 6 inches in diameter. Colossal bunches of intensely dark red coloring are already borne after second year. Price: Each, 50c; 3 for \$1.25. Larger Plants, 75c.

3—**SNOWDRIFT**. (Pure White.) A beautiful pure white, very large, very finely formed and exquisite. The blossom of Snowdrift is one of the rarest of all the Whites. Price: Each, 35c; 3 for 90c. Larger Plants, 60c.

4—**GIVALET**. (Deep Pink.) A grand sort; extremely early; bears its deep pink glorious blossoms in wonderful profusion. It is a striking variety. Price: Each, 35c; 3 for 90c. Larger Plants, 60c.

One each of above 4 for \$1.50, postpaid. By express: Extra Large plants at above, \$1.00 each; 4 for \$3.50.

PAEONY SEED. Contains a beautiful assortment of colors and varieties. Pkg., 15c.

SIX SUPERB DOUBLE PAEONIES

CHARLEMAGNE. Late, creamy white, tinted lilac and rose. Price: Each, 65c; 10 for \$5.50, postpaid.

DELAACHEL. Late, deep crimson-purple. Price: Each, 40c; 10 for \$3.50, postpaid.

FELIX CROUSSE. Late, brilliant flaming-red, the best red. Price: Each, 75c; 10 for \$6.50, postpaid.

HUMER. Late, fragrant, beautiful rose pink. Price: Each, 40c; 10 for \$3.50, postpaid.

MARIE LEMOINE. Late, massive, extra-large Ivory white. Price: Each, 50c; 10 for \$4.50, postpaid.

FESTIVA MAXIMA. Early, fragrant, pure white, a perfect paeony. Price: Each, 50c; 10 for \$4.50, postpaid.

One each of the above 6 for \$2.75, postpaid.

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RUDBECKIA GOLDEN GLOW.

The most distinct large flowering hardy plant. A magnificent grower, very branching, and each branch bears from 6 to 20 great shining golden yellow blossoms. A plant is literally covered with bloom. Hardy as oak. Increases rapidly. Each, 20c; 4 for 50c.

BLEEDING HEART

Is an old fashioned hardy flower, but one that deserves a place everywhere. Of it can truly be said, "A thing of beauty is a joy forever," for no plant is more satisfactory, more liberal and free in bloom than this.



Rudbeckia, 20c.

Of it can truly be said, "A thing of beauty is a joy forever," for no plant is more satisfactory, more liberal and free in bloom than this.



Bleeding Heart—Each, 35c; 2 for 60c.

It will stand the coldest winters and flourish, and a single plant will bear from 25 to 50 long spikes of blood red, heart-shaped drooping flowers, hence the name, Bleeding Heart. Price, postpaid, each 35c; 2 for 60c; 10 for \$2.75, postpaid; by express, 10 for \$2.50.

EVERBLOOMING HYBRID TEA ROSES



Bessie Brown—the Glorious

7. **LA FRANCE**—The Queen of all the Roses. Beautiful bright, silvery pink with pale lilac shadings, over the entire flower a satiny sheen. Large, full and fine form; one of the sweetest scented Roses. Most free blooming.
8. **MADAME ABEL CHATENAY**—The most popular Rose in England, both in the garden and as a cut flower; it succeeds equally well here, is a strong grower and produces very freely beautiful flowers of carmine-rose, shaded with salmon.
9. **MADAME JULES GROLEZ**—One of the best, a beautiful satiny Chinrose color, very bright and attractive; flowers of large size, very double, of good form and remarkably free-flowering.
10. **MADAME MELANIE SOUPERT**—Flowers very large with gold cupped petals, almost full and globular. Color, golden-yellow; center, orange-yellow, the whole flower suffused with delicate pink.
11. **MADAME RIVOIRE**—Apricot-yellow with lighter center; large semi-double flowers.
12. **MADAME SEGOND WEBER**—One of the grandest novelties of recent years. The color is rosy-salmon and flesh pink. The bud is long and pointed, opening into an enormous bloom which deepens its color until fully expanded, when it is as impressive as an "American Beauty."
13. **RICHMOND**—Absolutely the finest, rich red Rose! Price: Each, 30c, postpaid.

This class is rapidly taking the foremost rank of Roses for garden culture. They are the result of crossing Tea Roses with Hybrid Perpetuals, are perpetual bloomers all Summer and Fall, appear in the richest and varied colors, and are comparatively hardy, standing the winters as far north as Chicago with only little protection; but here in the North they are best taken up in the fall and kept in the house over winter.

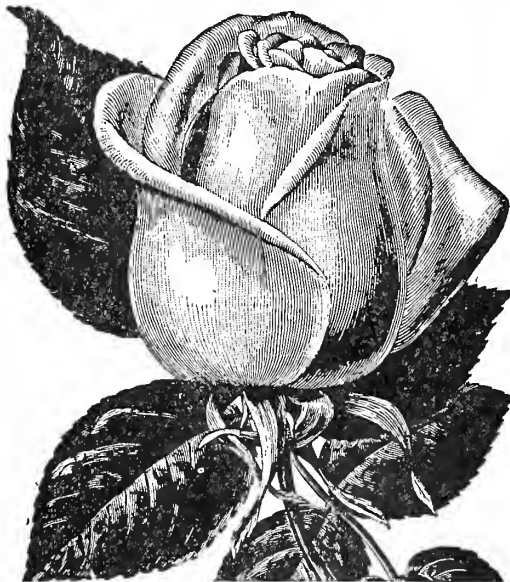
THE FOUR BEST NOVELTIES

- Any of the 4 Novelties: Price: Mail size, each, 25c; any 4 for 85c, postpaid; Large Plants, Price, by Express: Each, 40c; any 4 for \$1.40; any 12 for \$3.75.
1. **MY MARYLAND**—Valuable as a forcing or bedding Rose. The plant is of strong, vigorous growth, very free-flowering, every shoot bearing one or more flowers, which are double, of perfect form, of a bright but tender salmon-pink which lightens up beautifully as the flower expands, strongly and delightfully fragrant. Price, 25c, postpaid.
 2. **MRS. AARON WARD**—Color is a distinct shade of Indian-yellow, which as the flower expands, shades lighter towards the edges, making a splendid color combination, which is more decided in dry than wet weather. Price, 25c, postpaid.
 3. **WHITE KILLARNEY**—A pure white sport from Killarney. Awarded Silver Cup at National Flower Show. Identical with the ever-popular and well-known pink Killarney. A strong, robust grower, flowering very freely throughout the season. The flowers are very large, buds long and pointed; erect stems; a great acquisition. Price, 25c, postpaid.
 4. **PINK KILLARNEY**—Like the white in form and size, only Pink. Price: 25c, postpaid.

13 SPLENDID HYBRID TEA ROSES

Any of the following varieties: Price: Mail size, 25c; any 6 for \$1.25; the 13 for \$2.50, postpaid. Large plants, Price, by Express: Each, 35c; any 3 for \$1.00; the 13 for \$3.75.

1. **BESSIE BROWN**—Creamy-white flowers of immense size and great substance; will last longer on the bush in good condition than any other Rose we know.
2. **CAROLINE TESTOUT**—One of the most popular and valuable bedding varieties; large, full, globular flowers of bright, satiny-rose, with brighter center; very free and fragrant.
3. **DEAN HOLE**—An intense salmon-pink Rose; with bud of extraordinary length, opening into a mammoth bloom of splendid substance. An English gold medal Rose that ranks with the very best.
4. **ETOILE DE FRANCE**—The gold medal Rose of France. Flowers large and borne on long, stiff stems; color, clear, red-crimson velvet; very fragrant.
5. **GRUSS AN TEPLITZ**—This, the reddest of all red roses, is a rose for everybody, succeeding under the most ordinary conditions. In color it is of the richest scarlet, shading to a velvety-crimson; very fragrant. The best for this or any climate.
6. **AUGUSTA VICTORIA**—Pure white, with shadings of primrose yellow; deeper in the center; a distinct and very beautiful variety.



Richmond—the Queen

PERPETUAL BLOOMERS

Hundreds of new roses are being offered to the people of America at present by florists, and of the long list but few are really of lasting merit, or such that will reward the ordinary grower with anything like "paying buds." One or two buds a year from a new Rose with a high, commanding title is certainly not as good as 100 or more buds from a trusted, tried and standard Rose; hence our list this year contains only the cream of free bloomers.

AGRIPPINA

A magnificent Rose, blooming almost continuously; color, intense dark red. Makes a magnificent bud for buttonhole purposes. Each, 25c; 3 for 65c.

HERMOSA

The freest blooming, glorious pink Rose in cultivation; an ever-bloomer; magnificent in every respect. Each, 25c; 3 for 65c.

Above two everbloomers, one intense dark red—the other, lively pink, stand unrivaled. One each of above 2, price, postpaid, 45c.



THESE TWO
EVERBLOOMERS 45c

FOUR PERPETUAL BLOOMERS, 65c

In Salzer's four Perpetual Bloomers you have the roses for the people for the masses, roses that anybody can grow! Small plants gotten this Spring and either grown in pots or planted in the garden will grow rapidly and can then be potted in Fall for house use and will produce blossoms all Winter long. There is nothing finer or more satisfactory than our four Perpetual Bloomers for 65c, postpaid.

Of these four extremely free flowering Roses we sold the past four years upward of 100,000 plants, and no Roses on earth bloom more freely than these.

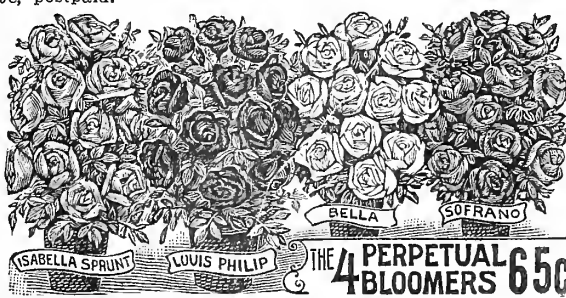
1—**BELLA**. The sweetest, freest bloomer, of pure snowy white. Each, 20c.

2—**LOUIS PHILIP**. The grandest, freest blooming crimson red Rose known. Each, 20c.

3—**ISABELLA SPRUNT**. No breed so fine, no yellow Rose so free of bloom. Each, 20c.

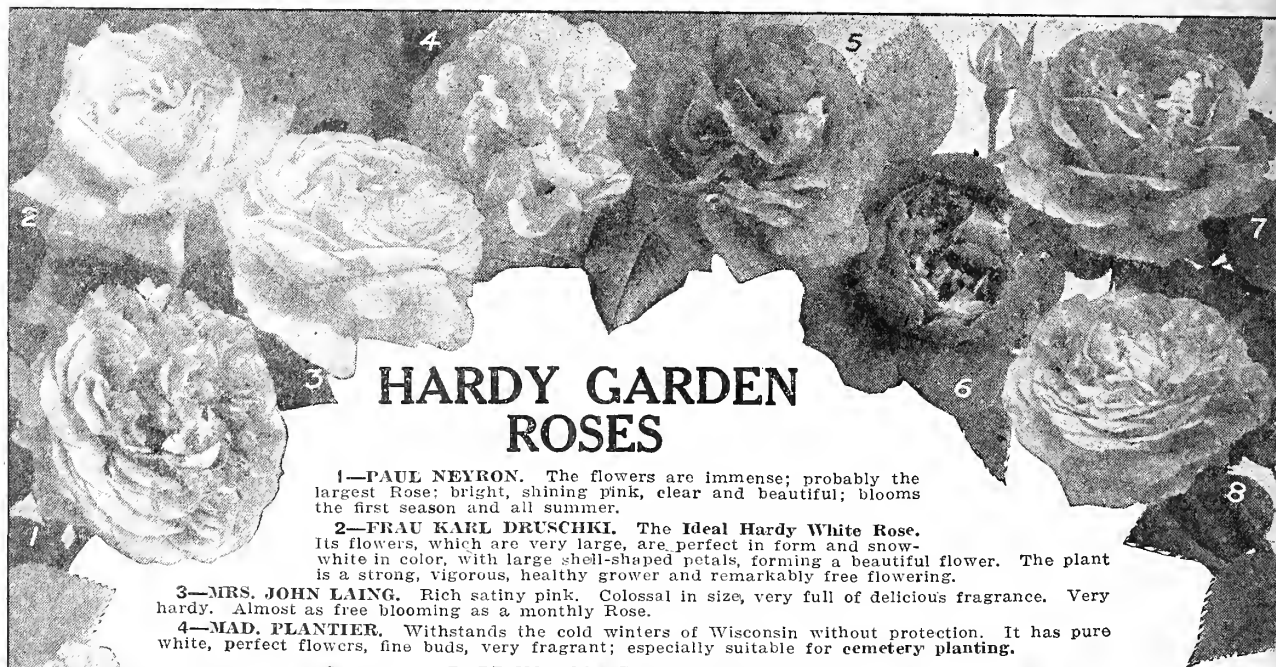
4—**SOFRANO**. Grand saffron or coffee colored; exquisite buds; free bloomer. Each, 20c.

Price of the four, 65c, postpaid.



THE 4 PERPETUAL
BLOOMERS 65c

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HARDY GARDEN ROSES

1—PAUL NEYRON. The flowers are immense; probably the largest Rose; bright, shining pink, clear and beautiful; blooms the first season and all summer.

2—FRAU KARL DRUSCHKI. The Ideal Hardy White Rose. Its flowers, which are very large, are perfect in form and snow-white in color, with large shell-shaped petals, forming a beautiful flower. The plant is a strong, vigorous, healthy grower and remarkably free flowering.

3—MRS. JOHN LAING. Rich satiny pink. Colossal in size, very full of delicious fragrance. Very hardy. Almost as free blooming as a monthly Rose.

4—MAD. PLANTIER. Withstands the cold winters of Wisconsin without protection. It has pure white, perfect flowers, fine buds, very fragrant; especially suitable for cemetery planting.

5—PRINCE CAMILLE DE ROHAN. One of the darkest colored Roses; very dark velvety crimson, changing to intense maroon. A very prolific bloomer, and blossoms are of excellent form and size.

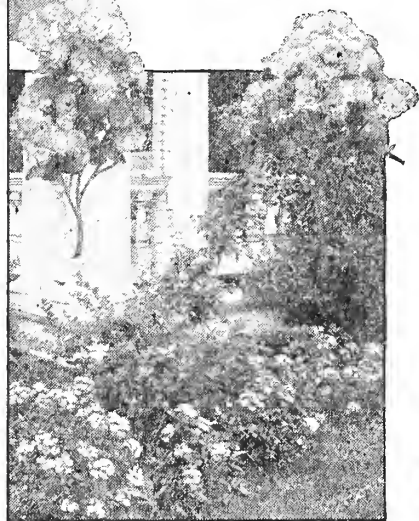
6—GEN. JACQUEMINOT. The most popular of all Roses of the Hybrid Perpetual class. Color, rich crimson; of fine shape and exquisite fragrance. No words can adequately describe its charms.

7—ULRICH BRUNNER. The flowers are borne on long flower stems almost devoid of thorns. Enormous buds; color, bright cherry red.

8—MAGNA CHARTA. Bright deep pink, very large and fragrant. A grand, hardy, popular garden Rose.

Price: Mailing size, each, 25c; any 5 for \$1.00; any 8 for \$1.50, postpaid. Large Plants by Express, each, 35c; 3 for \$1.00. The 8 for \$2.35.

FOR OTHER ROSES, SEE PAGE 87.



Baby Ramblers

HARDY MOSS ROSES

The Moss Roses are known in poetry and song.

9—The Pink. Beautiful shade of pink.

10—The White. Pure white; large bud.

11—The Red. Deep color; fine form.

Prices: Mail size, each, 25c; any 3 for 65c, postpaid.

BABY RAMBLER ROSES

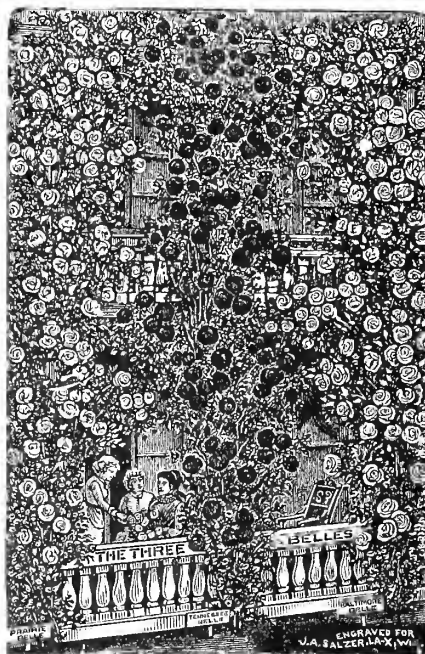
THE EVER-BLOOMING CRIMSON BABY RAMBLER. One of the most ornamental roses yet introduced. It blooms in clusters similar to the Crimson Rambler every day in the year and grows about 16 to 20 inches high.

THE LOVELY ANNA MULLER. This rose is very much the same as the Crimson Baby Rambler, except in the color of its flowers, which are a shiny, brilliant pink.

CATHERINA ZEIMET OR WHITE BABY RAMBLER. A companion to the Crimson Baby Rambler, growing to the same height and bearing masses of double, pure white, sweet scented flowers.

Price: Mailing size of above sorts, each, 25c; any 3 for 65c, postpaid.

RAMBLER ROSES, SEE PAGE 87.



THE 3 BELLE ROSES, 65c

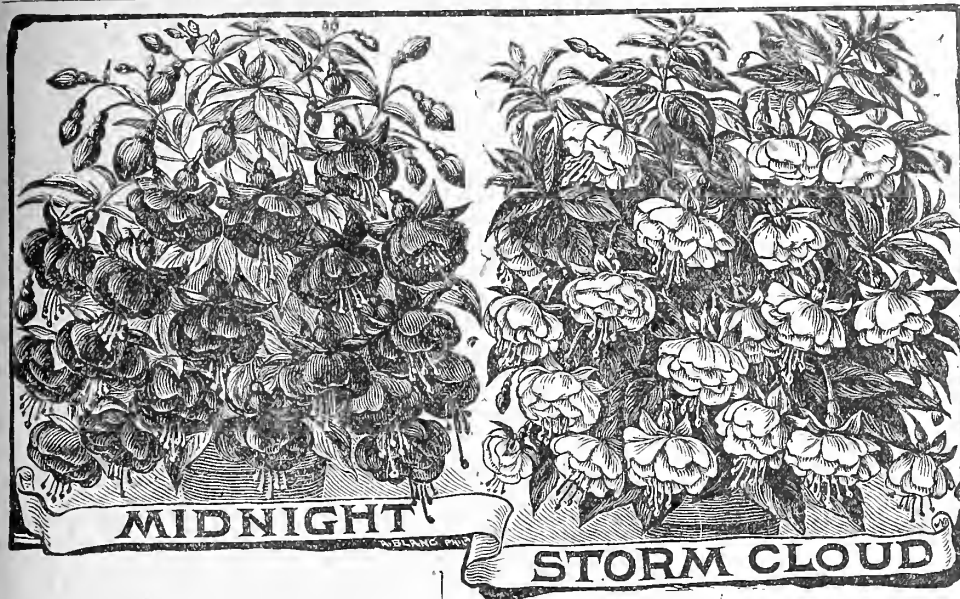
1—PRAIRIE BELLE or PRAIRIE QUEEN. Grows to 50 feet high. Clear, bright pink, sometimes with a white stripe; large, compact and globular; very double and full; blossoms in clusters; one of the finest. Price: Each, 25c, postpaid.

2—BALTIMORE BELLE. A large pale blush Rose of good growth, bearing its beautiful, almost white blossoms in such profusion as to resemble a snowstorm in blast. It is a splendid climber. Price: Each, 25c, postpaid.

3—THE TENNESSEE BELLE. Deep rosy pink; shoots slender and flowers in clusters prodigally. Price: Each, 25c, postpaid. One each Three Belles, postpaid, 65c.

Any one of above 3 Roses 1-year-old, 35c; 2-years-old, 50c; 3-years-old, 60c, by express.

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RARE FUCHSIAS

1. **STORM CLOUD**—Glorious blossoms, worth coming miles to see. It is the largest, finest double white Fuchsia, and its great snow-white balls, borne in such prodigal profusion, almost completely hide the foliage of the plant. Each, 25c; 5 for \$1.00.
2. **MIDNIGHT**—Grows somewhat taller than its companion, Storm Cloud, but for genuine beauty its deep, big midnight blossoms are hard to beat. Its blossoms are of great, giant size. Each, 25c; 5 for \$1.00.
3. **RED DRAGON**—Blossoms long, elongated shape. It is exceedingly floriferous, the original seedling, when 9 months old, bore at one time 167 large, long, lovely buds and blossoms of a peculiar, indescribable vermilion, velvety crimson color. Each, 25c; 5 for \$1.00.

One each above 3 Fuchsias, 65c, postpaid.

SPECIOSA FUCHSIA

This is the well-known, ever popular single Fuchsia, so largely grown for show. Price: Each, 25c; 3 for 65c, postpaid.

ROSEMARY



A well known favorite which can be grown with little care in different forms. Always in great demand and cannot be recommended too strongly as a charming house plant. Leaves, fragrant, blossoms small, lilac color. Price: Each, 25c, postpaid.

VIOLETS

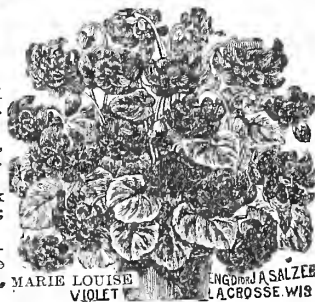
"Sweeter than all the roses." Easy culture.

DOUBLE WHITE VIOLET—Flowers frequently 1 inch in diameter and pure white color. Very double. Price: Each, 20c; 3 for 50c; 12 for \$1.75, postpaid.

MARIE LOUISE—One of the finest Violets grown, very double and large; color, dark lavender blue. Price: Each, 20c; 3 for 50c; 12 for \$1.75, postpaid.

GOVERNOR HERRICK—A wonderful large dark blue single violet with dark glossy leaves. Each, 20c; 3 for 50c; 12 for \$1.75.

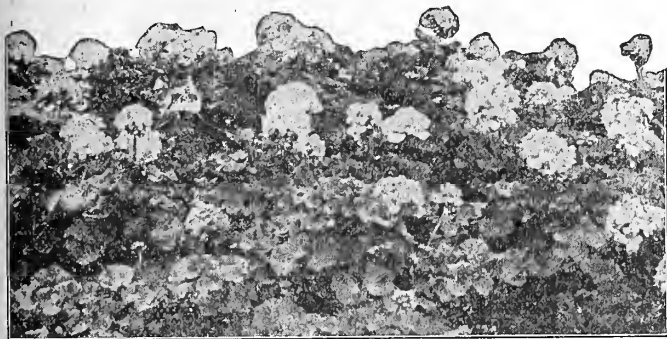
PRINCESS OF WALES—A very hardy violet; excellent grower and bloomer. Single deep blue borne on very long stems. Each, 20c; 3 for 50c; 12 for \$1.75, postpaid.



BEDDING PLANTS

The Caladium do splendidly for a round bed in a garden and can be bordered with Colcus or Golden Feather or Heliotrope.

In arranging beds, Cannas should be set about 2 feet apart each way; Caladium, 2 feet; Geraniums, 16 inches; Salvias 16 inches. The other plants about 12 inches. Prices quoted are by express; if by mail, add 20 per cent to each 100 for postage.



Salzer's Bedding Plants

| | Per 10 | Per 100 |
|-------------------------------------|---------------|---------|
| *Ageratum. Best white and blue..... | \$1.50 | \$12.00 |
| *Alternanthera. Red, yellow..... | .70 | 5.00 |
| *Alyssum. Dwarf white..... | .80 | 6.00 |
| Asters..... | .40 | 3.00 |
| Caladium. Esculentum..... | (See page 83) | |
| Cannas. Roots, green foliage..... | (See page 84) | |

| | Per 10 | Per 100 |
|---|--------|---------------|
| Cannas. Roots, bronze foliage..... | | (See page 84) |
| Cannas. Potted plants, green foliage..... | | (See page 84) |
| Cannas. Potted plants, bronze foliage..... | | (See page 84) |
| *Centaureas. White border plants..... | \$0.75 | \$ 6.00 |
| Cigar Plants..... | 1.50 | 12.00 |
| *Coleus. Bedding varieties..... | 1.45 | 10.00 |
| Daisy. Single and Double White..... | 1.25 | 10.00 |
| Daisy. Shasta..... | 1.50 | 12.00 |
| Feverfew. White flowers..... | .75 | 6.00 |
| Geraniums. Double and single..... | 1.50 | 12.00 |
| Geraniums. Very large..... | 2.00 | 16.00 |
| Gladioli. See page 85. | | |
| *Golden Feather..... | .75 | 6.00 |
| *Heliotrope. Assorted..... | 1.50 | 12.00 |
| *Lobelias. Best dwarf, blue..... | .75 | 6.00 |
| Pansies. Finest mixed..... | .50 | 4.00 |
| *Pennisetum, Grand decorative grass for Canna borders, etc..... | .75 | 6.00 |
| Petunias. Finest double (named)..... | 1.50 | 12.00 |
| Petunias. Single flowering..... | 1.00 | 8.00 |
| *Salvias. "Scarlet Sage"..... | 1.00 | 8.00 |
| *Salvias. "Scarlet Sage," large..... | 1.50 | 12.00 |
| Snapdragon. Finest of all!..... | .75 | 6.00 |
| Verbenas. Assorted colors..... | .75 | 6.00 |

Those marked with a () are splendid for borders.

AMERICAN BEAUTY ROSE—RAMBLER ROSES—RUGOSA ROSES SEE COLOR ILLUSTRATIONS PAGE 87

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Salzer's Happy Home Collection of 16 Plants, \$1.25 Postpaid

This collection of 16 plants for \$1.25 postpaid, sent out near the close of our busy season in the spring, or sooner if weather and plants permit, has become so immensely popular that we are arranging to grow more plants for this purpose than ever before! We have ladies who annually order them for the real value and real fine plants, and new ones, too, they get!

To meet the demand of our plant trade we are obliged to grow enormous stocks of all kinds of roses, plants and bulbs—often more than necessary to make sure that we have enough, so after the heavy spring business is about over in May, we take this stock of various rare and good things and make it into Happy Home collections and offer them to our customers at 16 plants for \$1.25, giving them 3 to 4 times the value of their money. Often will be found in this collection Plants that are rated in the catalog at 15c, 20c, 25c and 30c each. They will be sent free by mail. All collection orders are booked and will be sent as early in the season as our stock permits.

Price: 10 Plants for 85c; 16 Plants for \$1.25 Postpaid.

LANTANA

Continuous blooming plants affording a great variety of color.

WHITE SWAN. The finest white Lantana known. Price: Each, 20c, postpaid.

THOMAS MEEHAN. Its color is of orange, changing to a deep vermillion. Price: Each, 20c, postpaid.

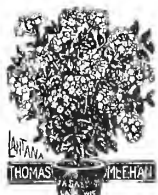
CRAIGII. The largest flowering of the Lantanas, color a more intense orange than Thomas Meehan, changing to a brilliant dark scarlet. Price: Each, 25c, postpaid.

BIENCOURT. A beautiful shade of bright, rosy pink. Flowers are very large and showy. Price: Each, 25c, postpaid.

WEeping LANTANA. A great beauty. Droops, weeps and runs. The grandest plant for hanging baskets or boxes. Its color is a most delicate shade of rosy lilac, changing to violet purple. Price: Each, 20c.

One each of above 5 colors: 90c, postpaid; per 10, \$1.50; by Express.

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SALZER QUALITY FIELD SEEDS



JOHN A. SALZER,
Founder

Many, many years ago when this great Northwest was in its infancy, long before any other seedsman had put up his shingle, when St. Paul was a village, when only a few old river towns made the western map of Wisconsin, we commenced the Salzer seed business; that was 51 years ago. Since then our business has grown correspondingly with the country. Beginning as we did when Agriculture in the States was still in its infancy, we set vigorously to work specializing on quality, improving our methods, perfecting our varieties, developing our quality to produce seeds on which we could stake our reputation—Seeds of the highest standard; Seeds of the widest range of adaptability; Seeds of strong, robust vitality; Seeds of the highest germination; Seeds that would develop rapidly; Seeds that would increase production; Seeds that would show their



The Salzer Trade Mark

Radium is our new brand; it represents Energy, Life, Purity and Immense Value, and replaces 20th Century Brand used by us for years.

superiority in the harvest; Seeds that would be a pleasure to grow; Seeds whose results would be a true satisfaction to the planter.

To reach the undisputed supremacy in seed quality is our aim. Our large business (the largest of its kind in America) is concrete evidence of the Quality of Salzer's Seeds. We do not try to compete with prices on low grade seeds. Remember that Quality has a value when comparing prices.

RAPE SALZER'S DWARF VICTORIA

Write for Free Pamphlet on Rape

4667—Farmers as a whole have aroused themselves to and recognize the great possibilities of Rape as a feed crop. The acreage annually sown now run into tremendous figures and the seed used into thousands of tons. No owner of stock can afford to omit it from his farm operations.

Large yields at low cost is its reputation. It would be hard to estimate the influence of Rape on the stock raising industry. It is positively indispensable—if greatest results are desired.

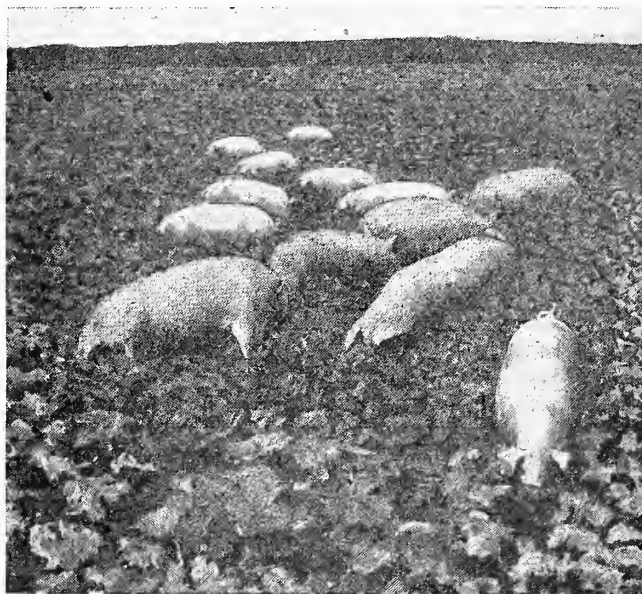
The Minnesota Agricultural College reports on Rape:

"On 51 acres Rape, after Winter Rye had been removed, 537 sheep and lambs were fattened thereon; 18 steers fed thereon for 59 days and several acres were uneaten when winter set in. . . . That the lowest average gain on lambs fed on Rape alone is 7 to 8 pounds per month." There is a great need of Rape, especially in the fall of the year, when the corn has been harvested, and just before the setting in of winter.

RAPE AS A PASTURE

Rape is unequalled as a pasture for sheep in the autumn; as a fattening food in the field it is without a rival in point of cheapness or effectiveness.

The sheep that pasture upon it do the harvesting in the most effective manner and with but little cost to the owner. When rape is established as a pasture the necessity for sending sheep and lambs to market in a lean condition will be removed. Cattle may also be pastured upon rape, but through treading they waste it in a considerable degree.



Dwarf Victoria Rape

RAPE AS A CATCH CROP

Rape is particularly valuable, and especially adapted for being grown as a catch crop, as, like the turnip, it grows better late than earlier in the season. When a grain crop, therefore, has failed from any cause whatsoever, sow rape upon it (at the rate of 5 lbs. per acre). If sown in May, it grows rapidly and can be cut or pastured the latter part of July. If sown the first half of July, it will come into fine play as fodder in September, October and up to November.

HOW TO SOW RAPE

Rape may be sown successfully, viz.: 1. In the early spring, to provide pasture for sheep and swine. 2. In June or July on well prepared land, to provide pasture for sheep, at the rate of 5 lbs. per acre. 3. Along with wheat, barley and rye, using only ONE OR TWO POUNDS of seed per acre, to provide pasture for sheep after harvest. 4. Along with peas, oats, clover seed, to provide pasture for sheep and to get a "catch" of clover. 5. Along in corn sown broadcast at the last cultivation to provide pasture for sheep. 6. In corn, sowing the seed with the last cultivation given to the corn, at the rate of 1 to 2 lbs. per acre. 7. Along with Rye sown in August for sheep pasture. When rape is sown broadcast, 5 lbs. of seed per acre is plenty. When sown in rows, say 30 inches apart, and cultivated, 2 lbs. will be enough.

IMPORTANCE OF PURE RAPE SEED

Quality in Rape is an important factor. The very nature of its growth demands an inherent vitality of great vigor. It must be seed that will develop a plant capable of withstanding great abuse, the run of stock, climatic severities, varied soil. We were the first American Seedsmen to recognize, appreciate, introduce and exploit rape as a general forage plant. That was many, many years ago. The importance of rape selection and the origin of growth is of vital importance to every rape grower. Buy Salzer's Rape Seed. 4667—Price of Dwarf Victoria Rape: Lb., 25c, postpaid. Price, by Freight: Lb., 20c; 10 lbs., \$1.75; 50 lbs., \$7.75; 100 lbs., \$15.00. Bags extra: Cotton, 50 lb. size, 25c; 100 to 125 lb. size, 60c.

DWARF ESSEX RAPE

Dwarf Essex is a good rape. It has many commendable characteristics. It has given great satisfaction wherever used. In fact, next to Victoria, it is the best rape we know of. We have a very selective strain of Dwarf Essex—a type of noticeable vigor, hardiness, uniformity and yield. We devote immense acreages to its growth, practice rigid process of selection, safeguard its inherent quality. Our Dwarf Essex will please the most discriminating, the most critical, the most exacting. It's the genuine! There will be large quantities of French and Portugal Essex Rape offered this year—look out for it!

4666—Price of Dwarf Essex Rape: Lb., 25c, postpaid. Price, by Freight: Lb., 20c; 10 lbs., \$1.65; 50 lbs., \$7.25; 100 lbs., \$14.00. Bags extra: Cotton, 50 lb. size, 25c; 100 to 125 lb. size, 60c.

RAPE PRICES F. O. B. LA CROSSE, SUBJECT TO CHANGE WITHOUT NOTICE.

JAPANESE BUCKWHEAT

The Great Pancake Crop. The Great Provender Crop. The Great Clearing Crop.

4329—Everywhere comes unmistakable evidence that farming has handsomely rewarded the purpose pursued by energetic farmers in the growing of large acreages of Buckwheat.

It is one outstanding crop today that reflects great remuneration to the grower in its insistent, persistent high selling price and enormous demand.

For milling purposes, for hotel, restaurant and home use it is in ever-increasing demand.

The fertility of the soil can be retained by sowing Japanese Buckwheat and plowing it under. It is equally valuable as a cleaning crop. It is unexcelled as a provender for cattle, hogs and poultry as a part ration. Stock relish it, thrive on it and gain on it. It is a most wonderfully prolific, hardy Buckwheat. It is a long bloomer, the kernel more than double the size of other varieties. Splendid for Buckwheat flour. About a week earlier than Silver Hull, and on that account can be grown farther North. Price: Lb., 25c, postpaid. Price, by Freight: Lb., 20c; pk., 85c; bu. \$2.75 2½ bu., \$6.75. Bags: Extra Jute, bu. size, 25c; 2 to 2½ bu. size, 35c; Cotton, 2½ bu. size, 60c.

SILVER HULL BUCKWHEAT

4331—Silver Hull is an emphatic advantage in the development of diversified agriculture on account of its immense yields and milling qualities.

Little later and with smaller grains than the Japanese, but nevertheless equally as productive; millers like it, claiming that there is little waste to it and it makes white and very nutritious flour. Grain of a beautiful light gray color and thin hull. Exceptionally fine for bees. Price: Lb., 25c, postpaid. Price, by Freight: Lb., 20c; pk., 85c; bu., \$2.75; 2½ bu., \$6.75. Bags extra: Jute, bu. size, 25c; 2 to 2½ bu. size, 35c; Cotton, 2½ bu. size, 60c.

4332—Buckwheat for soiling. Price, per 100 lbs., \$5.25. Bags extra: Jute, bu. size, 25c; 2 to 2½ bu. size, 35c; Cotton, 2½ bu. size, 60c.

SALZER'S PROLIFIC SPRING RYE

The Great Quantity and Quality Crop

4672—To the farmer who for years has grown nothing but wheat, oats, and barley, we suggest a large acreage also of rye. It brings handsome returns, and it is generally conceded the sane, sound, and safe crop of the age.

Rye is the crop of crops that can be absolutely relied upon regardless of drouth, wet, cool, or excessive heat conditions to produce a good crop. No grain crop is more dependable. The yields per acre are immense, and when used as a forage crop, the tonnage of grain feed it will produce under the most trying conditions are amazing. Many a weed-invested farm has been cleaned by growing rye. It is the one great crop that gives both quality and quantity. Its limitless possibilities are fast being recognized where farm operations are being carried on economically and profitably.

Prolific Rye is the surest crop known for poor soil. It is better adapted to unfavorable climates than any other cereal. While it will thrive on poor soils, and yield well on light sandy soils, it produces big crops on heavy soils. It will respond more readily in yield to good tillage and good soil than most of our grain crops. It is exceptionally hardy, and the seed can be sown in the spring just as soon as the frost is out of the ground. It grows very rapidly, and as a cleaning crop, has few equals.

It can be sown at the same time when Spring wheat is sown, at the rate of about two bushels per acre, if sown alone. It can be sown later than other spring grain and on that account it is much used as a catch crop where winter grain has been killed out. Salzer's Prolific Spring Rye is almost as productive as Winter Rye.

PRICE OF OUR PROLIFIC SPRING RYE: Lb., 25c, postpaid. By Freight: Pk., 85c; bu., \$2.90; 2½ bu., \$7.10; 10 bu., \$28.00. Bags extra: Jute, 1 to 2 bu. size, 25c; Cotton, 2½ bu. size, 60c.

PRIMOST FLAX

4451—Flax has the honor of being the great "King Bee" of the Cereal crops owing to the almost unbelievable prices being paid by manufacturers and millers everywhere. While pre-war selling prices were staggering to the lay-men the after-war prices will show no abatement. The demand far exceeds the supply, with every indication that for years manufacturing conditions will harbor similar and better conditions.

To the farmer we say—be wise, grow flax—reap some of the lucre of the realm while it is plentiful.

Primost is a pure bred variety of the Minn. Ex. Station, much superior to common flax.

Average yield of Primost for 3 years was 19.3 bu.

Average yield of three commercial varieties for 3 years was 15.9 bu.

Increase in favor of Primost, 3.4 bu.

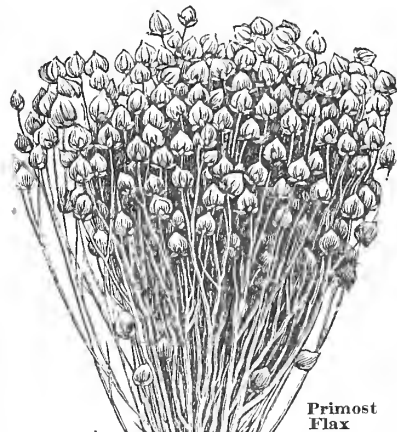
It is earlier than common flax, a strong resister of the elements, insects and troubles that the Flax plant is addicted to. Our stock is very pure, free from weeds, North Dakota Grown; and the best that can be obtained. Price: Lb., 25c, postpaid. Price, by Freight: Peck, \$1.50; bu., \$5.00; 2½ bu., \$12.50. Bags extra: Cotton, bu. size, 25c; 2 to 2½ bu. size, 60c.

COMMON FLAX

4452—Price: Lb., 20c, postpaid. Price, by Freight: Peck, \$1.35; bu., \$4.75; 2½ bu., \$11.75. Bags extra: Cotton, bu. size, 25c; 2 to 2½ bu. size, 60c.

WILT-RESISTANT NO. DAK. No. 52 FLAX.

4453—Write for prices.

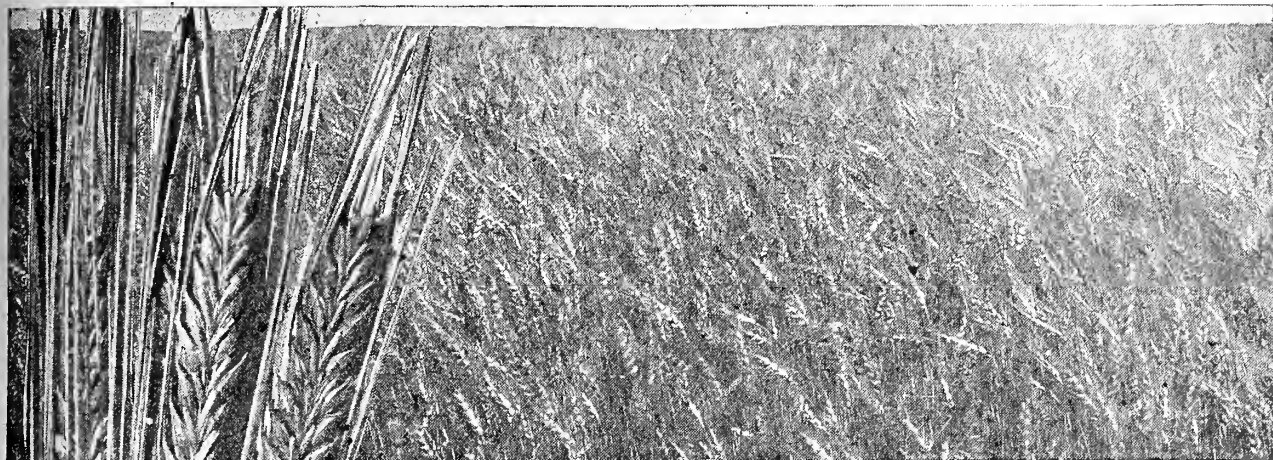


Primost
Flax



Prolific Spring Rye. Notice the Heavy
Stooling Propensities.

PRICES ON THIS PAGE F. O. B. LA CROSSE SUBJECT TO CHANGE WITHOUT NOTICE



WISCONSIN PEDIGREE BARLEY

It Will Outyield All Others.

4282—No more noteworthy achievement marks an epoch in the progress of agriculture than the introduction of this wonderful, heavy-yielding barley. No one will gainsay but what it is the greatest of all six rowed barley. As a yielder it outranks them all. It is noted for its plumpness of kernels. It has created a reputation for its stiffness of straw. Its vigor of growth is an outstanding fact. Its uniformity of kernels and growth are all that could be desired.

It is a Pedigreed Barley of a very selective type introduced by the Wisconsin Experimental Station, a station world renowned for its gifts to agriculture.

Ten standard varieties of barley were used in the foundation work. After three years of comparative trials the four best promising varieties were retained from which to establish pedigreed strains. These were grown in small plots for several seasons, the best plants being selected for seed each year. Then 2,500 plants were planted from each of these four varieties. From each mothered the 20 best plants were selected. Following this the ten best plants from each variety were taken and the best seed of each used to establish centgener plots. These centgener plots, each containing a hundred seeds, were tested for three successive years to determine yield and other desirable characteristics. The best heads were selected from each plot, from which comes our Wisconsin Pedigree Barley. Pedigree Barley yields from 5 to 20 bu. more than common varieties.

The two heads to the right have the beards cut away to show kernel.

Pedigree Barley grows taller than any other 6-rowed sort and has very stiff straw, which stands up better than that of Odebrucker. The heads are large and long and are completely filled out with very plump grain; is very uniform in size, brighter and whiter than that of most other sorts and very attractive.

Price: Lb., 25c, postpaid. Price by freight: Lb., 20c; peck, 75c; bu., \$2.15; 2½ bu., \$5.25; 10 bu., \$20.50. BAGS: Extra Jute, 1 to 2 bu. size, 25c; 2½ to 4 bu. size, 35c; Cotton, 2½ bu. size, 60c.

ODERBRUCKER BARLEY

(Wisconsin No. 55)

4281—It is predicted, wisely, so we think, that this already popular variety is destined to be given greater prominence than ever before on account of its great feeding value, a value in barley that will hereafter be more emphasized and more essential when growing for feed. It contains 15 per cent protein—think, of it, almost double the protein in other varieties.

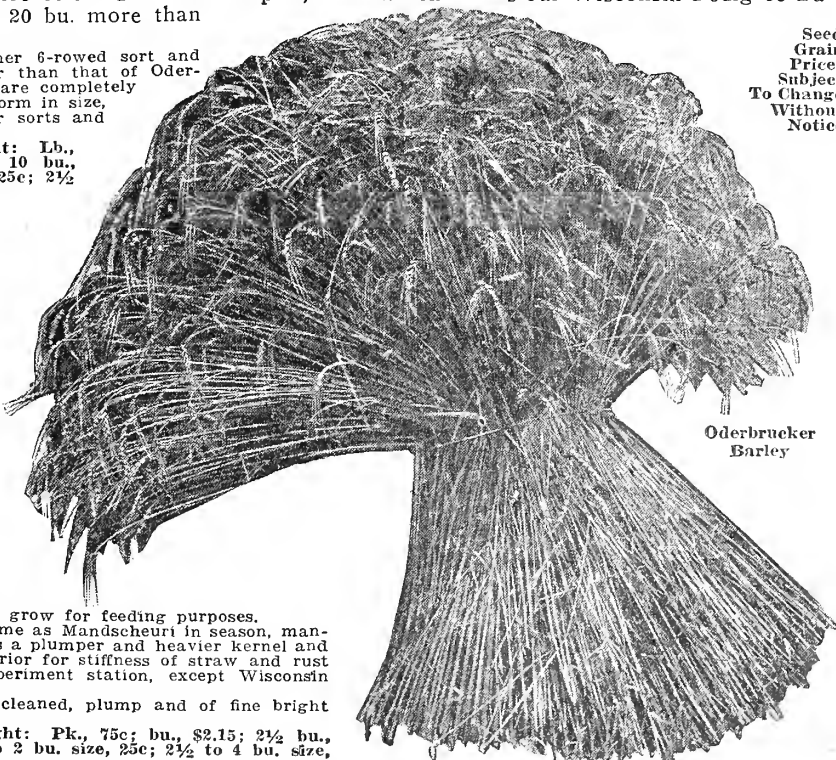
It is a highly remunerative type to grow. It is very closely bred—is conceded by experienced, practical and successful farmers everywhere as one of the most satisfactory to grow for feeding purposes.

Odebrucker is a 6-rowed variety and the same as Mandscheuri in season, manner of growth and general appearance, but has a plumper and heavier kernel and is more productive. It also proved to be superior for stiffness of straw and rust resistance to any variety on test at the experiment station, except Wisconsin Pedigree.

Our seed is carefully grown, is pure, well cleaned, plump and of fine bright color.

Price: Lb., 25c, postpaid. Price by freight: Lb., 20c; peck, 75c; bu., \$2.15; 2½ bu., \$5.25; 10 bu., \$20.50. BAGS extra: Jute, 1 to 2 bu. size, 25c; 2½ to 4 bu. size, 35c; Cotton, 2½ bu. size, 60c.

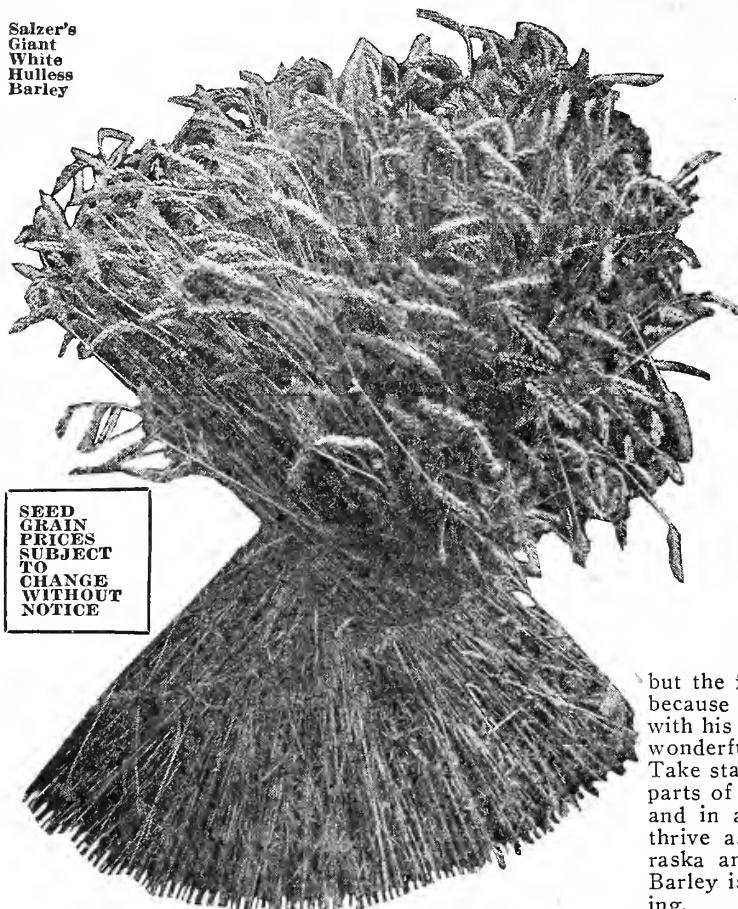
BARLEY PRICES F. O. B. LA CROSSE. SUBJECT TO CHANGE WITHOUT NOTICE



Odebrucker Barley

Seed
Grain
Prices
Subject
To Change
Without
Notice

Salzer's
Giant
White
Hulless
Barley



SEED
GRAIN
PRICES
SUBJECT
TO
CHANGE
WITHOUT
NOTICE

SALZER'S GIANT WHITE HULLESS BARLEY

THE MASTER FEED CROP.

The Great Flesh Producer.

4275—This great barley has put leaven into the great lump of agriculture; has converted the most skeptical of farmers into the most partial, enthusiastic barley growers.

Farmers who know it, see possibilities away beyond the fondest imagination.

As a feed crop it is one of the most rapid fat-producing, health giving rations for hogs, cattle and poultry extant today.

If farmers can only get a true appreciation of how important this variety is, if they will only absorb their thoughts and energies seriously with the feeding value to the extent of trying it out, they will be the proud possessors of a great feeding crop.

Of course the farmer living in the Corn-growing states of Illinois, Iowa and Nebraska and other states believes that he has better food in Corn than in this Giant White Hulless Barley;

but the fact of the matter is that this is mere assumption, because he has not given this Barley a trial side by side with his rich Corn, but a trial will soon convince him of its wonderful high feeding value and its big cropping nature. Take states where Corn does not thrive—like the northern parts of Wisconsin, Minnesota, the Dakotas and Montana, and in a great many other states where Corn does not thrive as luxuriantly as in Iowa, Illinois, Indiana, Nebraska and Kansas; in those states Giant White Hulless Barley is pre-eminently the crop to grow for stock fattening.

The yield of Giant White Hulless Barley runs from upwards of **60 TO 80 BUSHELS PER ACRE** of as fine, plump, healthy feeding Barley as you ever saw. It is very early, will mature earlier than the bearded varieties; it is 6 rowed, but in threshing the kernels shell out without the hulls and look like big wheat kernels. The grain weighs 60 to 63 pounds to the measured bushel. It is often grown for hay, coming early and providing rich feed; should be cut before it becomes ripe, while the straw is still green. It is easy to grow; there is no other work after you have prepared your soil and sown the Barley until you are ready to cut it, and it can be grown at a minimum cost per acre, while one bushel of Giant White Hulless Barley, for fattening purposes, is equal to $1\frac{1}{2}$ to 2 bushels of the best Corn. Now this Barley is considered a rousing cropper and feeder. We urge everybody to plant it, in order to have a change of excellent food for his hogs and cattle. It will pay handsomely and help to keep stock in an excellent, healthy, vigorous condition. It can be grown with profit, for it is a heavy yielder, and easy to harvest. If you do not wish to thresh same, it can be thrown to the hogs in bundles, and they will eat it eagerly, every kernel of same, often leaving rich Corn, to go to feed on the Giant Hulless. We use $2\frac{1}{2}$ bu. seed per acre. Occasionally a kernel sports back to the bearded parent type.

Price: Lb., 25c, postpaid. By freight: Lb., 20c; pk., \$.90; bu. (48 lbs.), \$3.25; $2\frac{1}{2}$ bu., \$8.00; 10 bu., \$31.50. Bags Extra: Jute, 1 to 2 bu. size, 25c; $2\frac{1}{2}$ to 4 bu. size, 35c; Cotton, $2\frac{1}{2}$ bu. size, 60c.

MANDSCHEURI BARLEY

4279—Production of a high order of efficiency is the real test of agriculture of the present; to it is dedicated the brains of the world, agricultural schools and experiment stations.

It is the "survival of the fittest" to the last degree. Mandscheuri is an offshoot of this system of exaction, to make a farmer's efforts reap its full success, by the Wisconsin Experimental Station.

Mandscheuri is an improved strain of Manshury, makes a stronger growth, has a plumper berry, and yields 10 to 15 bushels more per acre than that old variety. The original seed was procured by the Wisconsin Experimental Station from Russia, and was first sent out by the station in 1895. In the yield record at the station farm it headed 37 varieties for a term of years, and has doubled the yield of many common varieties. For years this was the most productive variety grown and the professors at the Experimental Station, and agricultural leaders of Wisconsin generally, have done all that they could to induce farmers everywhere to sow this barley and have all the time recommended it unhesitatingly. It has been worth millions of dollars to the farmers of Wisconsin alone. Prof. Zavitz, of the Ontario Agricultural College, says Mandscheuri gave an average yield of 70 bushels, and Manshury an average of 50 bushels per acre during a period of 16 years, a difference of 11 bushels per acre in favor of Mandscheuri. This variety is now largely superseded by the Wisconsin Fedgroe, introduced later by the Experimental Station of this state, and also by Salzer's new strain of Silver King, which is the heaviest yielder of them all. Price: Lb., 30c, postpaid. Price, by freight: Lb., 25c; pk., 70c; $\frac{1}{2}$ bu., \$1.25; bu., \$2.25; $2\frac{1}{2}$ bu., \$5.50; 10 bu., \$21.50. Bags extra: Jute, 1 to 2 bu. size, 25c; $2\frac{1}{2}$ to 4 bu. size, 35c; Cotton, $2\frac{1}{2}$ bu. size, 60c.

PRICES ON BARLEY ARE F. O. B. LA CROSSE SUBJECT TO CHANGE WITHOUT NOTICE



Giant White Hulless Barley Kernels, About Natural Size



Salzer's Great Beardless Barley

The Great Drought Resister

4276—The farmer who heeds not the logical, practical laws of nature hoodwinks only himself. In districts where the rainfall is light and far between, this variety is especially recommended. In sections where the rainfall is not excessive the yields are immense. Commended for its great adaptability to both soil and climate.

Salzer's Great Beardless Barley is the earliest Barley grown. It is a six-rowed variety and differs from all other varieties, except the White Hulless kind described on next page, by its freedom from the troublesome beards. On that account it is not only more agreeable to handle in thrashing, but the straw is also safer and better feed for livestock.

Salzer's Great Beardless Barley is a vigorous grower, producing strong, short straw and heavy, well filled heads, averaging about three inches in length. Being a very early variety, it can be cut and put out of the way before Wheat and Oats are harvested. It can be grown on most any kind of soil, and produces even a crop on light soil which is too poor for Wheat and Oats.

Our Great Beardless Barley originated from a six-rowed Barley, and occasionally plants are found with beards, but this is no serious detriment.

It is growing in favor for feeding to stock, especially for hog feeding, as bacon from barley-fed hogs is considered of much better flavor than that produced from corn. In North Dakota and other western states, Barley as a grain for stall-feeding live stock seems to be destined to fill the place occupied by corn in states farther south, as feeding trials with horses, cattle, sheep, hogs at the different western stations have demonstrated.

Contrary to the prevailing opinion, Beardless Barley is as good for malting as any other Barley.

It is also very valuable as a nurse crop; it does not stool as much as oats, it rarely lodges, and forms so little shade that it never injures a meadow.

Price of Salzer's Great Beardless Barley: Lb., 30c, postpaid. By Freight: Lb., 25c; pk., 85c; bu., \$2.85; 2½ bu., \$7.00; 10 bu., \$27.50. Bags Extra: Jute, 2 bu. size, 25c; 2½ to 4 bu. size, 35c; Cotton, 2½ bu. size, 60c.

A Field of
Beardless
Barley

Salzer's Silver King Barley

Recommended for Extreme Earliness

4277—Discrimination is the law that underlies success. It is the pivotal factor upon which hinges the money-laden opportunities of farming. The selection of the variety this year is of far more importance than the seed, as this year more than ever we look to the soil to recoup our financial sacrifices.

Silver King is the outstanding variety that has given the farmers all over the United States and Canada a foretaste of big yields.

Silver King is a wonderful type—it is generally acknowledged the King of Barleys; it is the result of long years of persistence, patience, courage and skill to produce a Barley of exceptional merit, a Barley of such outstanding superiority as would be apparent to the grower in any test.

Agriculturists should bear in mind it is decidedly to our interests to offer them the "best type of Barley" known. If any better variety than Silver King existed, the better one would be the variety to receive our preference.

We fully appreciated the importance of early ripening varieties, quality and productiveness, hence in our never-ceasing search for "something better," we lay tribute to every variety of outstanding merit.

The yield of Silver King Barley throughout America is simply astonishing.

It is very early and of very vigorous growth; the straw is strong and stiff, and very seldom does a field of this Barley lodge. The heads are the longest of any 6-rowed sort, and are well filled with very plump and heavy grain of fine color. The grain is very rich in protein, making this variety a splendid malting sort, and most desirable for feeding purposes.

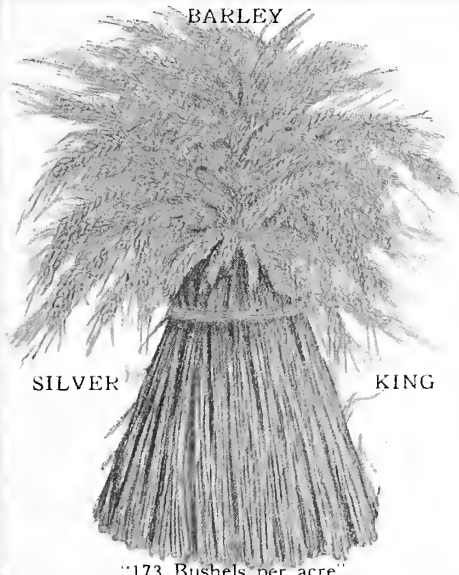
Growing stronger, stiffer straw than any other kind, Silver King is the best Barley to sow on heavy, rich soil, but it also thrives on warm, light soil, and outyields any other variety.

As we grow our seed of this variety in the north, we particularly recommend it for the northern states.

Price: Lb., 25c, postpaid. **Price, by Freight:** Lb., 20c; pk., 60c; bu., \$1.90; 2½ bu., \$4.65; 10 bu., \$18.00. Bags Extra: Jute, 2 bu. size, 25c; 2½ to 4 bu. size, 35c; Cotton, 2½ bu. size, 60c.

SALZER QUALITY

BARLEY



SILVER

KING

"173 Bushels per acre"

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

Salzer's Celebrated Golden Glow Corn

(Wisconsin No. 12)

The Variety That Has Made Wisconsin Famous

Golden Glow is a most befitting name. In color it is like the golden setting sunshine and its big yields of high quality corn bring a golden glow to the heart of every grower.

A variety of outstanding prominence. A Corn of great individuality. A Corn of immense productiveness. A Corn of magnificent height. A Corn of large, superb ears. A Corn of large kernels. A Corn of small cob. A great Corn for light soil. A good Corn on heavy soil. Matures in approximately 95 days. A Sure Cropper.

Our Seed of Golden Glow will please. It will produce big yields. It has great constitutional vigor. It is full of that strong, robust seed life so necessary for producing strong, live plants that will grow and thrive from the start.

Golden Glow was awarded sweepstakes at the International Corn Show as the Best Yellow Corn of the Northern zone, comprising the states of Wisconsin, Michigan, Minnesota, North and South Dakota. The largest yield on record was produced from Golden Glow by a grower in Oconto County, Wis., viz.: 164 bushels and 25 pounds per acre.

A very early variety, maturing safely as far north as the central part of Wisconsin and the same latitude of Minnesota and South Dakota, although for years we have grown our seed farther north in the central part of Minnesota, northwest of St. Paul. It produces larger ears and is a heavier yielder than Wisconsin No. 8 and only a few days later, ripening in about 90 days. It is the best yellow dent corn for our state.

This corn has a proud history. It has been fostered by Prof. Moore, the famed corn specialist of the Wisconsin University. It is a cross of Wisconsin No. 8 and the famous North Star corn, combining the extreme earliness of the former with the larger ears and heft of the latter.

The ears are of very attractive appearance, quite large, 16 to 18 rowed, of symmetrical shape, well filled from butt to tip with good sized kernels of pure golden-yellow color which are slightly rough on the outer end and are entirely free of any tendency to flintiness. The stalks are about 7 feet high, produce a large amount of foliage, making a splendid fodder and silage corn. Everybody seems to be very enthusiastic about it.

MINNESOTA GROWN

4391—Price: Pkg., 10c; lb., 30c, postpaid. Price, by Freight: Pk., \$1.40; ½ bu., \$2.50; bu., \$4.75; 2½ bu., \$11.75; 5 bu., \$23.25; 10 bu., \$46.00. Bags Extra—Jute: 2-bu. size, 25c; 2½-bu. size, 35c. Cotton: 2 to 2½-bu. size, 60c.

DAKOTA, IOWA AND NEBRASKA GROWN

4376—Price: Pkg., 10c; lb., 30c, postpaid. Price, by freight: Lb., 25c; pk., \$1.25; ½ bu., \$2.00; bu., \$3.75; 2½ bu., \$9.25; 5 bu., \$18.25; 10 bu., \$36.00. Bags Extra—Jute: 2-bu. size, 25c; 2½-bu. size, 35c. Cotton: 2 to 2½-bu. size, 60c.

SEE OPPOSITE PAGE



GOLDEN GLOW

Northern Grown

Wisconsin No. 8

(Minnesota No. 13) Seed Corn

The Earliest of the Yellow Dents

To this variety is directly traceable the movement northward of the corn belt. To it is due the material extension of the corn producing area. It has almost entirely removed in the Great Northwest States the uncertainties of frost hazard. It has given a new lease of life "as it were" to corn growers throughout vast sections where only 90-day or better corn will ripen.

In many ways it is a marvelous Corn. It has the reputation of retaining a prominent place on every farm where it has been tried, for longer periods than is the rule with other sorts. We urge our American farmer to attain to his highest possibilities, to devote his energies to improving his earning capacity, to listen to and practice the doctrines of suitable seed.

Wisconsin No. 8 has been developed at the Wisconsin Experiment Station from the well known Minnesota No. 13, which has a great reputation all through the state of Minnesota, and has been considered there the earliest and most productive yellow dent. Wisconsin No. 8 is fully as early, but has larger ears and deeper kernels than the Minnesota strain. The ears are of handsome appearance with 16 to 20 rows of bright, rich yellow, smooth and plump kernels, which are packed closely on the cob from butt to tip. The ears average 8 inches in length and are borne usually 2 on a stalk, there are practically no barren stalks. The stalks grow 7 feet high, are very leafy, furnishing great quantities of fodder.

Wisconsin No. 8 will thoroughly ripen in 90 days and earlier if soil and season are favorable. It usually yields from 60 to 80 bushels per acre. There is no other yellow dent corn fully as early that is equal to it in productivity.

We supply only quality seed, very pure, true to type, and will ripen uniformly and early.

For years such types as Northwestern Dent and the Flints have held undisputed sway in the great Northwest. With the advent of this improved type of Minnesota No. 13 (Wisconsin No. 8), things have materially changed. It has proven itself a wonderful high altitude corn. It has demonstrated its remarkable earliness. It has proven its great adaptability to adverse soils. It has shown its ability to withstand climatic severities.

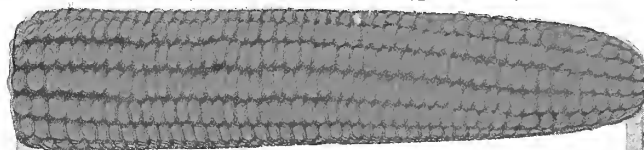
Our stock is Minnesota, Dakota, Iowa and Nebraska grown.

MINNESOTA GROWN

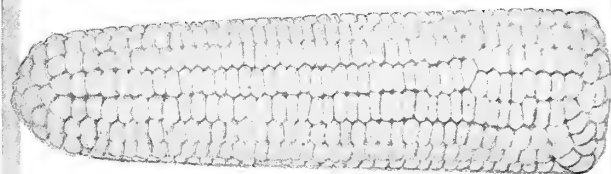
4406—Price: Pkg., 10c; lb., 35c, postpaid. Price, by Freight: Lb., 30c; pk., \$1.40; bu., \$4.75; 2½ bu., \$11.75; 5 bu., \$23.25; 10 bu., \$46.00. Bags Extra—Jute: 2-bu. size, 25c; 2½-bu. size, 35c. Cotton: 2 to 2½-bu. size, 60c.

DAKOTA, IOWA AND NEBRASKA GROWN

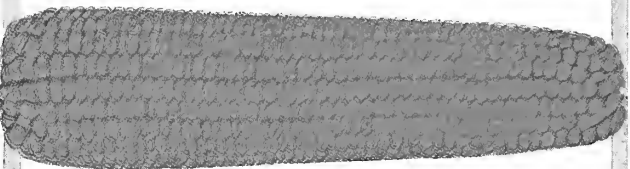
4410—Price: Pkg., 10c; lb., 35c, postpaid. Price, by Freight: Lb., 25c; pk., \$1.25; bu., \$3.75; 2½ bu., \$9.25; 5 bu., \$18.25; 10 bu., \$36.00. Bags Extra—Jute: 2-bu. size, 25c; 2½-bu. size, 35c. Cotton: 2 to 2½-bu. size, 60c.



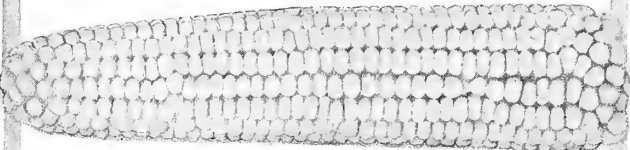
IMPROVED MURDOCK—See Page 109



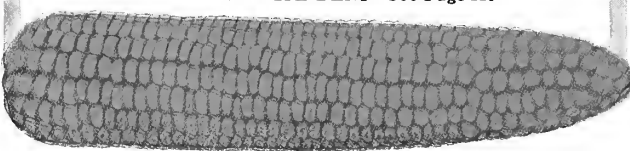
WISCONSIN No. 7—See Page 110



REID'S YELLOW DENT—See Page 109



RUSTLER WHITE DENT—See Page 110



MINNESOTA No. 13

CORN PRICES SUBJECT TO CHANGE WITHOUT NOTICE AND F. O. B. LA CROSSE

A WORD ABOUT SALZER'S NORTHERN GROWN SEED CORN

It is impossible to conceive of any crop on which so much is at stake as to the season's outcome, as Corn.

Certain responsibilities face every buyer of Seed Corn that only keen, exacting discrimination can safeguard or meet.

In no other crop is the ripening season so vital an issue; in no other grain is the super-vigor and hardiness so prime an essential; in no other seed is the outcome so directly traceable to the seed stock used; nor is there any other variety of grain in which the farmer is more vitally interested in the type used, its ability to yield, its trueness to type, than corn.



JOHN A. SALZER,
Founder

Never in the history of America have the costly Seed Corn selections of a life time been so disastrously lost as in 1917—select strains of the best varieties have been almost wiped out of entire sections. New seed of the best varieties and favorite types must be started all over again by the hundreds of thousands of farmers who lost their seed stocks, which they had secured through long years of selective process.

We believe we are eminently qualified to fill this crying need for new Seed Corn. As seedsmen we have for generations most religiously carried over from year to year a reserve seed stock to insure against loss by frost and freeze. This stock has permitted us to go right along in our seed corn selection, seed corn development and seed corn growing without interference.

This year our seed corn matured long before frost. We have immense seed stocks to care for the enormous demand that inevitably follows a bad year. Seed stocks that are of the usual Salzer High Quality; seed stocks that are the results of years of selective growing; seed stocks of the varieties best suited to the country; seed stocks that will produce big yields and mature before the average early frosts; seed stocks that will enable farmers to get back into high-grade strains again.

SALZER'S EXTRA EARLY NORTHWESTERN DENT CORN

THE EARLIEST DENT CORN IN AMERICA

4371—Earliness is certainly a very significant thing when choosing seed corn.

Northwestern is strictly a high altitude Corn. It is peculiarly adapted to cold, wet, adverse soils, thriving, maturing and making big yields when others fail.

It accepts almost every condition of soil. It is generally conceded to be the best variety to grow when in doubt.

Northwestern Dent can be relied upon year in and year out to produce a larger yield, better Corn and mature more evenly than any other of the extra early corns.

It is the earliest and hardest Dent Corn grown and can be depended upon to mature every season in the Dakotas, Northern Minnesota, Wisconsin, Montana, Michigan and Manitoba even when all other corns fail. The stalks grow about 7 feet high and the ears are borne over 3 feet above the ground, allowing the use of a corn harvester. The ears are of good size, from 7 to 10 inches long, have a thin cob and 10 to 14 rows of very deep, large kernels of red color with a yellow cap of slight variation. Matures in 75 to 85 days, according to the season.

No other corn seems to have given the uniformly satisfactory returns in the Northwest states as Northwestern Dent. Much is planted late in the corn belt when other corn has been destroyed; if planted as late as July it has a good chance to mature in many localities before frost; but is also planted for early feeding, and where the corn is hogged down.

Grown for fodder purposes, Northwestern Dent ranks exceptionally high. Its earing proclivities are enormous, both ears and stalks being extremely juicy, succulent, nutritious and live stock of all description give it a stated preference.

PEDIGREEED SEED STOCK

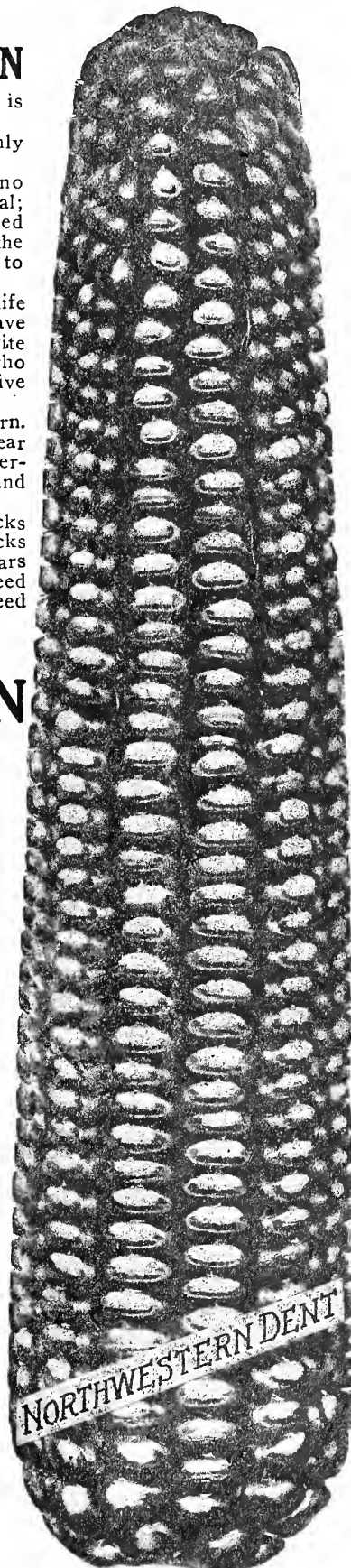
Our Seed Stocks of Northwestern Dent Corn are exceptionally choice, dry, plump, bright, hard and fully matured. Therefore we caution buyers to use discretion; do not be tempted by attractive prices of Southern grown seed. Buy from a reliable source.

Our seed is grown in Minnesota and South Dakota, Iowa and Nebraska.

4371—Price of Minnesota Grown Seed: Lb., 35c, postpaid. Price by freight: Lb., 30c; pk., \$1.50; ½ bu., \$2.75; bu., \$5.25; 2½ bu., \$13.00; 5 bu., \$25.75; 10 bu., \$51.00. Bags extra as below.

4372—Price of South Dakota Grown Seed: Lb., 35c, postpaid. Price by freight: Lb., 30c; pk., \$1.25; ½ bu., \$2.25; bu., \$3.95; 2½ bu., \$9.75; 5 bu., \$19.25; 10 bu., \$38.00. Bags extra. Jute, 1 to 2 bus. size, 25c; 2½ bus. size, 35c; cotton, 2½ bus. size, 60c.

CORN PRICES F. O. B. LA CROSSE, SUBJECT TO CHANGE WITHOUT NOTICE.



SALZER'S PRIDE OF THE NORTH CORN

An Extra Early Variety

4396—Farm operations—especially corn growing—that is, successful corn growing, is reduced to utter simplicity if the variety is given proper discrimination.

This corn is one of the earliest and one of the oldest varieties grown in the Northwest. It matures in about 80 to 85 days. The ears are 7 to 8 inches long, have a very thin cob, but very long, deep kernels, which are of bright orange color. Pride of the North shells out more corn in proportion to cob than most other varieties grown in the Northwest. The stalks are about 8 feet high and are very short jointed and leafy. The average distance of the base of the ear from the ground is 3 feet. This is quite a productive variety; generally two well developed ears are found on a single stalk. Salzer's Pride of the North is the safe variety to plant most anywhere in Wisconsin, Minnesota, South Dakota and also North Dakota and Montana. The average yield per acre is about 50 bushels, but it often outyields all other varieties, being more drought resisting than any.

MINNESOTA GROWN

Price: Lb., 35c, postpaid. Price by Freight: Lb., 30c; pk., \$1.40; ½ bu., \$2.50; bu., \$4.75; 2½ bu., \$11.75; 5 bu., \$23.25; 10 bu., \$46.00. Bags extra: Jute, 1 to 2 bu. size, 25c; 2½ bu. size, 35c; Cotton, 2½ bu. size, 60c.



Pride of the North

IOWA GROWN GOLD MINE CORN

Choice, Select, Fully Matured, High Germination, Thoroughly Ripe, Dry As Bone, Strong Vitality

4417—Personally we think if a man is worthy of his advocations his aim should be—to improve the quality. To get larger yields. To secure uniformity of stalk. To get uniformity of ear. To obtain uniformity of kernel. Plump kernels, uniformity of ripening date and early maturity. Unless you attempt these things, there is really no reason for continuing farm operations.

Dakota Gold Mine is a highly developed "Short Season" Corn, grown in the high altitudes of the Dakotas, where the temperature frequently drops to 25 below zero in the winter; a revitalized strain of Iowa Gold Mine.

Perfectly safe to plant in the four Southern tiers of counties in South Dakota, Minnesota and Wisconsin, all of Iowa and in all other corn states. In normal corn years it has ripened as far north as Fargo, North Dakota.

The grain is a beautiful golden color of remarkable lustre and brightness—shines like a brand new gold piece.

The cob is very thin, and the kernels very deep, wedge shape, consequently permits the corn to dry out almost as fast as it ripens.

Its quick drying habit has saved many a crop, during adverse seasons, for thousands of American farmers.

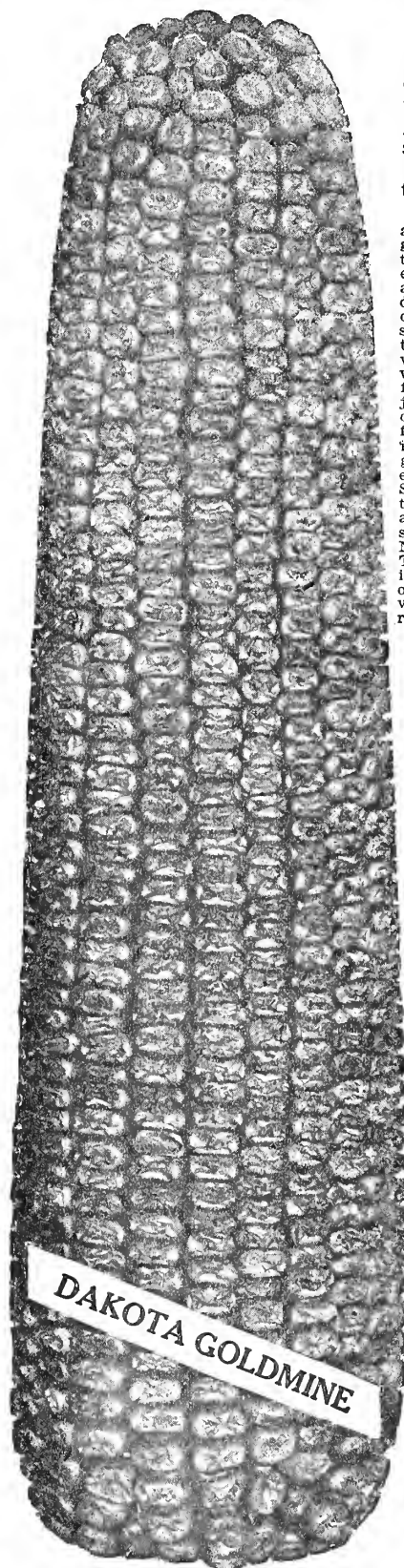
Ears are of fine large size, averaging about 10 inches. Seventy pounds of ear corn make easily 60 pounds of shelled corn.

Easily runs five bushels more than most other varieties, to the ordinary wagon load.

It is an early ripening variety. A remarkably heavy yielder, adapts itself readily to new districts. It is one of the most extensively grown types in the great Corn Belt of the West.

IOWA GROWN

Price: Lb., 30c, postpaid. Price, by Freight: Lb., 25c; peck, \$1.25; bu., \$3.75; 2½ bu., \$9.25; 5 bu., \$18.25; 10 bu., \$36.00. Bags extra: Jute, 1 to 2 bu. size, 25c; 2½ bu. size, 35c; Cotton, 2½ bu. size, 60c.



REID'S YELLOW DENT CORN

FOR COLOR ILLUSTRATION SEE PAGE 106

4398—A variety of outstanding prominence. A Corn of great individuality. A Corn of immense productiveness. A Corn of magnificent height. A Corn of large, superb ears. A Corn of large kernels. A Corn of small cob. A great Corn for light soil. A good Corn on heavy soil.

One of the most largely grown yellow varieties throughout the corn belt and one of the best varieties for Iowa, Illinois, Nebraska, Kansas and other states in the same latitude. A splendid variety for farmers who sell corn on the ear, as the ears are so remarkably uniform in size, type and color. They are covered with 18 to 24 rows of deep grain, no space lost between the rows, and are of light golden-yellow color and about 9 to 11 inches long; the cob is very thin. It matures in about 115 days. Our stock is exceptionally choice, grown from selected ears only and is sure to please the most particular.

SOUTH DAKOTA GROWN

Price: Lb., 30c, postpaid. Price, by Freight: Lb., 25c; pk., \$1.25; ½ bu., \$2.00; bu., \$3.75; 2½ bu., \$9.25; 5 bu., \$18.25; 10 bu., \$36.00. Bags Extra, as below.

SALZER'S IMPROVED MASTODON CORN

4388—It will please the most critical, the keenest discriminator. We consider our Improved Mastodon a wonderful type.

It is an early strain of the well known Mastodon, fully as large and productive as the old variety, but at least a week earlier. It ripens in 100 to 110 days, and is the most productive variety that can be raised in Iowa, Nebraska, Illinois and Kansas.

It is without doubt one of the earliest of all large-eared varieties, and outyields most other corn ripening at the same time. The stalks grow strong and rank, furnishing a large amount of fodder and produce from 2 to 3 ears which are very large, from 9 to 12 inches long by 7½ to 8 inches in circumference and weigh from 11 to 13 ounces each. The kernels are generally ½ inch long and are of very beautiful color, golden-yellow with a white cap.

IOWA GROWN

Price: Lb., 35c, postpaid. Price, by Freight: Lb., 30c; pk., \$1.25; ½ bu., \$2.25; bu., \$3.95; 2½ bu., \$9.75; 5 bu., \$19.25; 10 bu., \$38.00. Bags Extra, as below.

NEW LEAMING CORN

4395—New Leaming, with almost every desirable characteristic, has a combined commercial and agricultural value of incalculable worth. It is today one of the most popular types in the great corn belt.

One of the best all around heavy yielding Dent Corns of the century. Known the world over as a heavy yellow Corn. Has yielded 1,238 bushels on 10 acres. Ears 10 inches long; 18 to 20 rows, well filled with wedge shaped, reddish-yellow kernels of medium size. We have increased the size of the ear and its earliness and also the percentage of grain by careful breeding. We have also increased the depth of the kernel and the feeding value by increasing the protein and fat. Ripens in about 95 to 100 days.

SOUTH DAKOTA GROWN

Price: 1 lb., 30c, postpaid. Price by Freight: Lb., 25c; pk., \$1.25; ½ bu., \$2.00; bu., \$3.75; 2½ bu., \$9.25; 5 bu., \$18.25; 10 bu., \$36.00. Bags Extra, as below.

IMPROVED MURDOCK CORN

FOR COLOR ILLUSTRATION SEE PAGE 106

Wherever big yields are desired we recommend this variety. It matures the largest crops of any Yellow Dent Corn in southern Wisconsin, in the southern part of Minnesota and South Dakota, the northern tiers of counties in Iowa and Northeastern Nebraska.

Salzer's Improved Murdock is an earlier, more uniform and more productive strain of the well-known Murdock or Golden Jewel, which secured the highest reward for the best ten ears of the northern zone at the National Corn Exposition of 1909 and 1910.

The ears are of rich golden yellow and very uniform in type and size, 8 to 9 inches long with 16 to 20 rows. The kernels are very deep and large, slightly rough on the tips and without any tendency to flintiness, as is found on many other early sorts. The grains completely cover the cob from butt to tip and are sitting on it very compact and solid. The stalks grow strong and leafy, about 8 feet high, and make excellent fodder and silo corn. The ears set about 3½ feet from the ground.

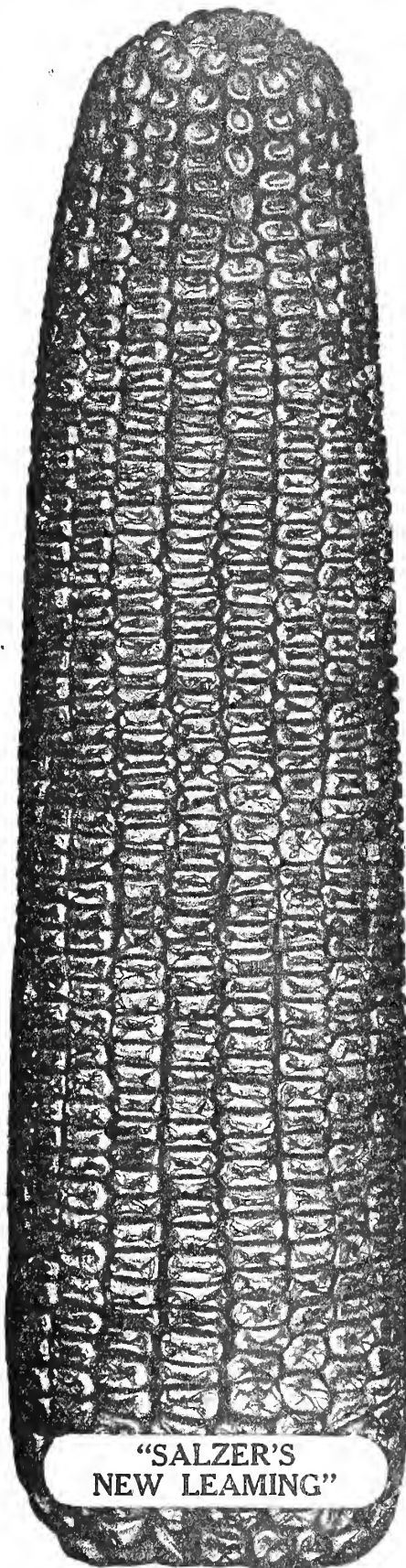
PRICE OF MINNESOTA GROWN MURDOCK CORN

No. 4389—Lb., 35c, postpaid. Price, by Freight: Lb., 30c; pk., \$1.40; ½ bu., \$2.50; bu., \$4.75; 2½ bu., \$11.75; 5 bu., \$23.25; 10 bu., \$46.00. Bags extra as below.

SOUTH DAKOTA GROWN

4415—Price: Lb., 35c, postpaid. Price, by Freight: Lb., 30c; pk., \$1.25; ½ bu., \$2.25; bu., \$3.95; 2½ bu., \$9.75; 5 bu., \$19.25. Bags Extra as below.

Price Bags: Jute, 1 to 2 bu. size, 25c; 2½ bu. size, 35c; cotton, 2½ bu. size, 60c.



"SALZER'S
NEW LEAMING"

SELECT STOCK NORTHERN GROWN SILVER KING CORN

(WISCONSIN NO. 7)

The Most Productive Early White Dent

For Color Illustration See Page 106

White Corn at last comes into its own, for years prejudice has been its only handicap, this, however, has been forced aside and White Corn for the past three years has been bringing higher prices on the market than yellow corn.

There has been in the minds of many farmers a prejudice in favor of yellow corn, and some think that white corn is lacking some essential elements contained in yellow corn, but in spite of these handicaps, Silver King has become very popular in the territory to where it is adapted, and, while there is still more yellow corn grown than white, the growing of Silver King is increasing in leaps and bounds. In Wisconsin where it is adapted to only part of the state, one-fifth of all the corn grown is Silver King. Famous corn! best loved corn in Wisconsin; a corn that stands ready to give a good account of itself wherever planted. and for the extreme Southern Minnesota, Southern South Dakota, Northern Iowa and Illinois, as also the lower one-third portion of Wisconsin, we have no other corn, either yellow or white, equally as early that will produce as sure and as large a crop as Silver King, or a better or more leafy silage corn.

Ears averaging 8 to 9 inches, are always filled out clear to the tips and very uniform in size and type. The corn is pure snow white in color with kernels of good length set compactly in straight rows. The corn is a strong grower, ripens in 100 to 105 days; it is early enough to mature as far north as Oshkosh, Wisconsin, and is especially adapted to resist cold weather. It has a decided two-ear to the stalk characteristic, another reason for its record breaking yields.

4400—Wisconsin and Minnesota grown—Price: Lb., 35c, postpaid. Price by freight: Lb., 30c; pk., \$1.65; ½ bu., \$3.00 bu., \$5.75; 2½ bu., \$14.25; 5 bu., \$28.25; 10 bu., \$56.00. Bags extra as below.

4414—South Dakota grown—Price: Lb., 35c, postpaid. Price by freight: Lb., 30c; pk., \$1.25; ½ bu., \$2.00; bu., \$3.75; 2½ bu., \$9.25; 5 bu., \$18.25; 10 bu., \$36.00. Bags extra as below.

RUSTLER WHITE DENT

Reputed For Its Extreme Earliness

4399—Recognizing the invariable relationship between the type grown and the ripening season we unhesitatingly recommend this variety for its reliability as an extremely early high-yielding Corn in districts throughout the Northwest where ninety-day corn is an absolute essential.

This variety originated many years ago in South Dakota and is largely grown in our Northwestern states. Matures in 90 to 95 days, at the same time as Wisconsin No. 8 or Minnesota No. 13. The average height of stalks is 7 feet. Average distance from base of ear to the ground, 3½ feet. Ears are large, 14 to 18 rowed, and closely filled with large, deep white kernels. This corn is admirably adapted to the northwestern climate, best suited for the central part of South Dakota and Wisconsin and Southern Minnesota. Though not as productive as Silver King, it is much earlier and in our state it is a safe corn to plant at Wausau and Eau Claire and farther north. It yields fully as big a crop as any yellow dent. There is no better and

more productive variety of White Corn grown in the Northwest, which is as early as Salzer's Rustler White Dent. It is a bigger yielder and the ears are more uniform in size and shape than can generally be purchased elsewhere.

Our stock has all been grown in Minnesota.

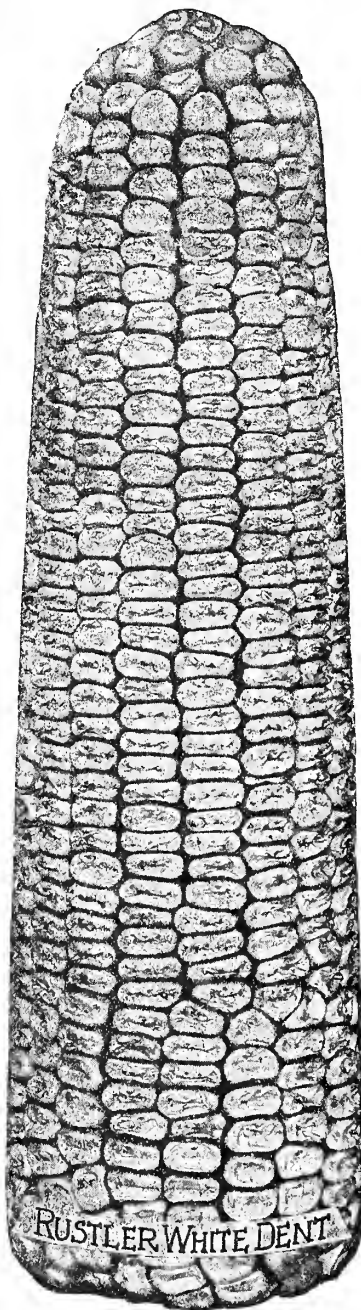
Price of Minnesota Grown: Lb., 35c, postpaid. Price by freight: Lb., 30c; pk., \$1.25; ½ bu., \$2.35; bu., \$4.35, 2½ bu., \$10.75; 5 bu., \$21.25; 10 bu., \$42.00. Bags extra as below.

MINNESOTA WHITE DENT CORN

4394—The earliest pure white dent corn, maturing in 75 to 85 days, fully as early as Northwestern Dent, adapted for North Dakota, Northern South Dakota, Minnesota and Wisconsin. Yields much larger crops than yellow varieties, equally as early, and should be planted on poor and thin soils and also on cold and wet ground where it will thrive when other corns fail. The ears are of good size, usually 8 inches long; the kernels are long and deep, growing very compactly around the cob. The stalks average about 6½ feet in height, have large and heavy foliage, making an unusually fine fodder. Under average conditions the yield of Minnesota White Dent is 75 bushels and over per acre.

Price of Salzer's Minnesota Grown White Dent Corn: Lb., 35c, postpaid. Price by freight: Lb., 30c; pk., \$1.65; ½ bu., \$3.00; bu., \$5.75; 2½ bu., \$14.25; 5 bu., \$28.25; 10 bu., \$56.00. Bags extra as below. Price: Bags, Jute, 1 to 2 bus. size, 25c; 2½ bus. size, 35c; Cotton, 2½ bus. size, 60c.

CORN PRICES F. O. B. LA CROSSE, SUBJECT TO CHANGE WITHOUT NOTICE.



Minnesota White Dent

BOONE COUNTY WHITE DENT CORN

4378—Considered the best type of White Dent Corn for the general corn belt states; it is one of the largest yielding white corns known. Ears 9 to 11 inches long with 16 to 22 rows of very deep, pure white and moderately rough kernels. It grows strong and rank, making an unusually heavy fodder growth; matures in about 120 days. Our stock is very pure and produces the largest ears. This is the latest, but by far, the most productive White Dent Corn. This seed is South Dakota and Iowa grown.

Price: Lb., 30c, postpaid. Price, by freight: Lb., 25c; pk., \$1.25; ½ bu., \$2.00; bu., \$3.75; 2½ bu., \$9.25; 5 bu., \$18.25; 10 bu., \$36.00. Bags extra as below.

WHITE CAP YELLOW DENT

4404—An early variety, matures in about 110 days; gives better results on poor, thin or sandy soil than any variety and is less affected by drouth. The grain is light yellow in color, with white tip.

The adaptability to varied soils, and its dependable yields regardless of season has made this one of the most popular varieties grown. Seed stock South Dakota grown.

Price: Lb., 30c, postpaid. Price, by freight: Lb., 25c; pk., \$1.25; ½ bu., \$2.00; bu., \$3.75; 2½ bu., \$9.25; 5 bu., \$18.25; 10 bu., \$36.00. Bags extra as below.

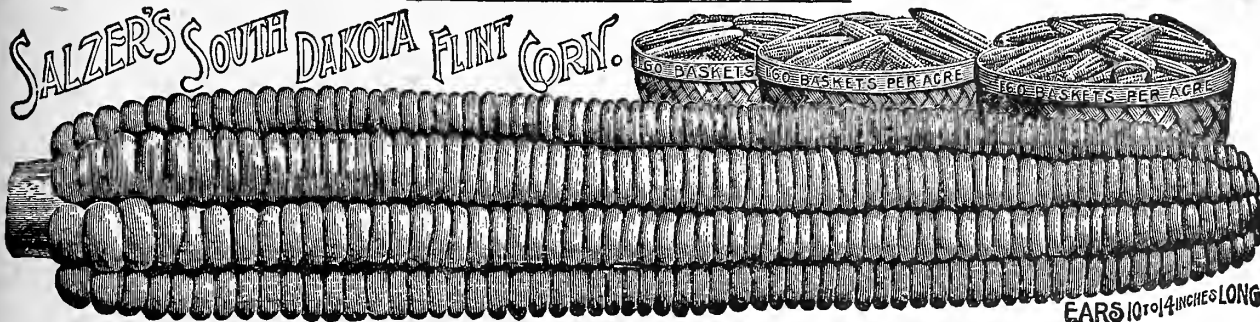
SILVERMINE CORN

4401—More largely grown throughout the corn belt than any other white variety. An enormous crop, has produced over 200 bu. per acre; ripens in about 110 days. Creamy white, cylindrical shaped ears, 9 to 10 inches long with 18 to 20 rows of deep kernels; cob, small and white. Seed is exceptionally choice, will ripen very much earlier than seed grown further south. The ears are of fine, noble size and shape, also of remarkable attractive appearance. It is fully matured, strong, vigorous, high germinating seed.

Iowa grown. Price: Lb., 30c, postpaid. Price, by Freight: Pk., \$1.25; ½ bu., \$2.00; bu., \$3.75; 2½ bu., \$9.25; 5 bu., \$18.25; 10 bu., \$36.00. Bags extra as below.



SALZER'S SOUTH DAKOTA FLINT CORN.



SALZER'S SOUTH DAKOTA YELLOW FLINT CORN

4357—Ears large, bright yellow color, kernels fair size, eight thickly set rows to a cob; very productive, yielding 160 bushel baskets per acre. It is not uncommon to find 3 or 4 ears, 12 to 15 inches long, on a stalk. It matures early and will be hailed with delight by our thousands of Dakota friends. A great point in its favor is its earliness; with us in La Crosse it always ripened weeks ahead of the first slight frost. It is a magnificent sort, wonderfully prolific and very early, or, as a practical farmer said to us, "Salzer, your South Dakota Yellow Flint is not 'GET there, ELI,' but IS THERE EARLY AND RIPE, waiting for Eli to get there!" The average height of the stalks is 7½ feet, while the ears set about 3 feet from the ground.

Price: Lb., 35c, postpaid. By freight: Lb., 30c; pk., \$1.40; ½ bu., \$2.50; bu., \$4.75; 2½ bu., \$11.75. Bags extra as below.

DAKOTA WHITE FLINT

4350—About as early as Gehu, 60 to 70 days. Very dwarf; small ears. Suitable for early hog feed and for late planting to hog-off in fall. Dakota grown.

Price: Lb., 25c, postpaid. Price by freight: Lb., 30c; pk., \$1.65; ½ bu., \$3.00; bu., \$5.75; 2½ bu., \$14.25. Bags extra as below.

LONGFELLOW FLINT CORN

4353—Ninety to 95 days. The ears are from 10 to 15 inches long, 1½ to 1¾ inches in diameter. The cob is small, kernels large and broad. This corn is adapted to the Northwest, and is said to have produced 200 bushels of ears to the acre. Stalks 7½ feet high, ears 8-rowed of glossy yellow color, and set about 3 feet from the ground. South Dakota grown.

Price: Lb., 35c, postpaid. Price by freight: Lb., 30c; pk., \$1.40; ½ bu., \$2.50; bu., \$4.75; 2½ bu., \$11.75. Bags extra as below.

A WORD ABOUT FLINT VARIETIES

Flint varieties mature much earlier than the dent varieties, hence are generally conceded the surest types to grow. In the extreme northern parts of the United States, both east and west, the flint varieties receive more prominence than the dents. Flints are very popular as a catch crop and for fodder purposes, for hogging down purposes they are unexcelled. As a silage crop the flints equal in every respect the dent varieties with the decided advantage of later sowing.

Price of Bags Extra: Jute, 1 to 2 bu. size, 25c; Cotton, 2½ bu. size, 60c.

CORN PRICES F. O. B. LA CROSSE, SUBJECT TO CHANGE WITHOUT NOTICE.

COMPTON'S EARLY YELLOW FLINT CORN

4360—One of the best varieties of corn for northern latitudes, and is undoubtedly the longest eared flint corn grown. Ears measure 12 to 16 inches long, with 8 broad rows of yellow kernels, making a most attractive appearance. The stalks grow to medium size, and many of them bear two or three ears. It is very leafy and a valuable variety for ensilage. South Dakota grown.

Price: Lb., 35c, postpaid. Price by freight: Lb., 30c; pk., \$1.40; ½ bu., \$2.50; bu., \$4.75; 2½ bu., \$11.75. Bags extra as below.

SANFORD'S WHITE FLINT CORN

4355—One hundred days. Very large ears, 12 to 15 inches long, 8-rowed and of bluish color. Not very productive. Dakota grown.

Price: Lb., 30c, postpaid. Price by freight: Lb., 25c; pk., \$1.25; ½ bu., \$2.00; bu., \$3.75; 2½ bu., \$9.25. Bags extra as below.

SQUAW (NATIVE) FLINT CORN

4358—Extremely early and of dwarf habit. Ears are 7½ inches long, 8-rowed and of bluish color. Not very productive. Dakota grown.

Price: Lb., 35c, postpaid. Price by freight: Lb., 30c; pk., \$1.50; ½ bu., \$2.75; bu., \$5.25; 2½ bu., \$13.00. Bags extra as below.

AUSTRALIAN WHITE FLINT CORN

4361—A week earlier than Sanford, 8 to 12 rows. Ears 8 to 12 inches long. Drought resistant. Fine fodder corn. South Dakota grown.

Price: Lb., 35c, postpaid. Price by freight: Lb., 30c; pk., \$1.40; ½ bu., \$2.50; bu., \$4.75; 2½ bu., \$11.75. Bags extra as below.

Corn Prices Subject to Market Fluctuation.

SALZER'S EARLIEST RIPE FODDER CORN

A Most Economical, Early Feed Crop

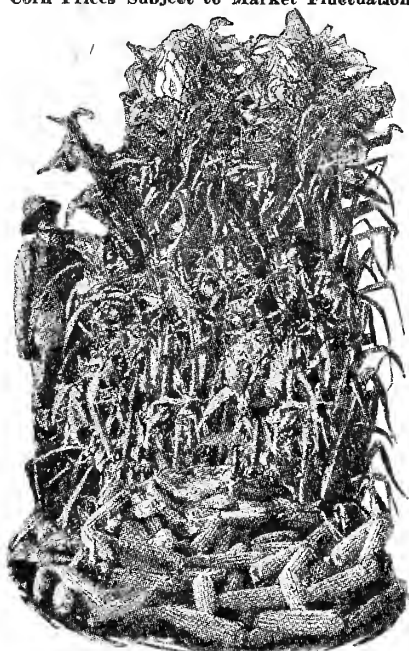
4382—A progressive system of farming cannot be a one-sided affair, but must embrace all possible methods of reaching best results. The farmer with large numbers of cows, horses and hogs, the dairyman and the stockman, must rely more on Corn as an absolute policy of economy in feeding.

In many respects Fodder Corn is in a class distinctly its own, standing out as the salvator of winter feed, now the foremost ration of the great west, made world famous with the introduction of the silo.

Salzer's Earliest Ripe Fodder Corn we consider the earliest of all fodder corns; it comes at a time when fodder is always scarce on the farm, during those hot weeks and months, when an acre of corn, with 20 to 30 tons of rich, nutritious food, is worth to every wide-awake farmer lots of money. Everywhere that Salzer's Earliest Ripe Fodder Corn has been planted, it surprised and pleased the grower. It was ripe in about 70 days.

If you plant this early, you will have fine feeding corn by July and August, when you can replant same and have good Fodder Corn in September and October. This is a most wonderful early fodder corn.

No first-class farmer—up to the times, wide-awake—allows a season to go by without planting from 3 to 10 acres in Fodder Corn. We, ourselves, grow very largely of Fodder Corn, because fodder corn can be grown for about one-fifth of what hay can; does splendidly for silos; and another thing, it is almost as good, yes, many farmers say better, than the very best hay, for cattle.



Salzer's Earliest Ripe Produces Fine Corn When Allowed to Mature

This corn ripens out ears earlier than any Fodder Corn we know and usually from 2 to 3 ears on a stalk. The foliage is generally 6 feet high, or more, very leafy and bushy, and contains a tremendous amount of nutritious matter. Of course, this is not as prolific as our Salzer's Superior Fodder Corn, but it has the advantage over any and every other Fodder Corn by its being upwards of 30 days earlier. The farmer can easily figure out the great profit in having a fodder corn extremely early, having it come at a time when pasturage is short, and he can then feed this rich Earliest Ripe Fodder Corn. South Dakota grown seed.

Price: Lb., 35c, postpaid. Price by freight: Lb., 30c; pk., \$1.50; ½ bu., \$2.75; bu., \$5.25; 2½ bu., \$13.00; 5 bu., \$25.75; 10 bu., \$51.00. Bags: Extra Jute 1 to 2 bu. size, 25c; 2½ bu. size, 35. Cotton, 2½ bu. size, 60c.

SALZER'S MIDSUMMER FODDER CORN

RANKS HIGH IN THE ESTIMATION OF FODDER GROWERS EVERYWHERE

4383—Experienced and discriminating Corn growers recognize that most of the so-called southern-grown Fodder Corns as now offered is totally unfit for the most profitable returns. Much is weak, puny seed of poor vitality, not true to type, badly mixed, maturing at different periods of season, lacking in saccharine, succulency and nutritiveness.

Dairymen prefer Corn of great succulency. Corn that will silo well. Corn that will give a material increase in the milk flow. Corn that will enhance the quality of the Cream, Corn that will make thrifty cows.

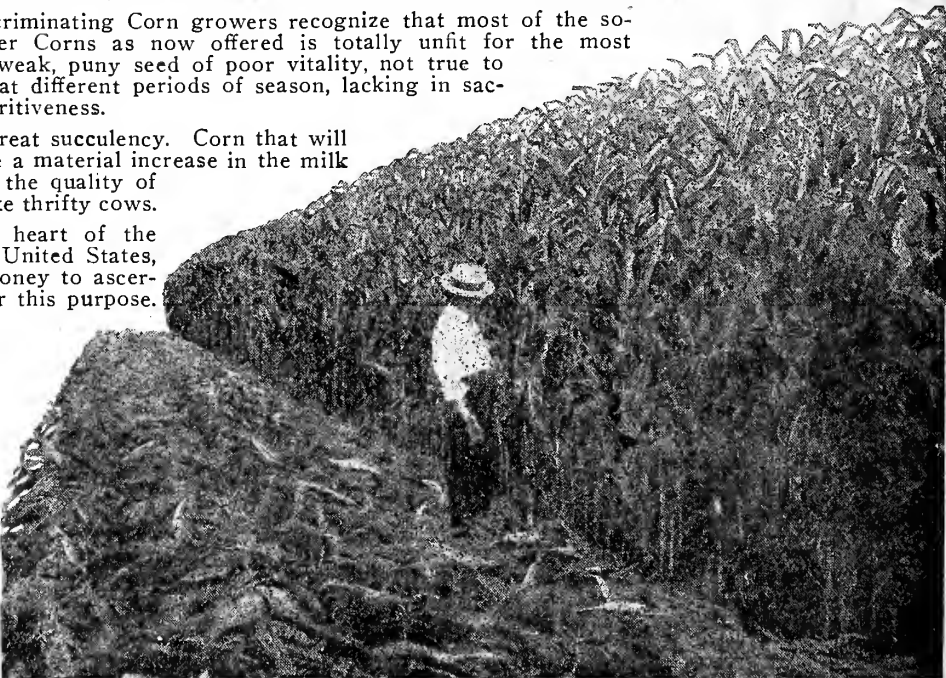
We, located right in the heart of the greatest dairy section of the United States, have spent much time and money to ascertain the Corn most suited for this purpose.

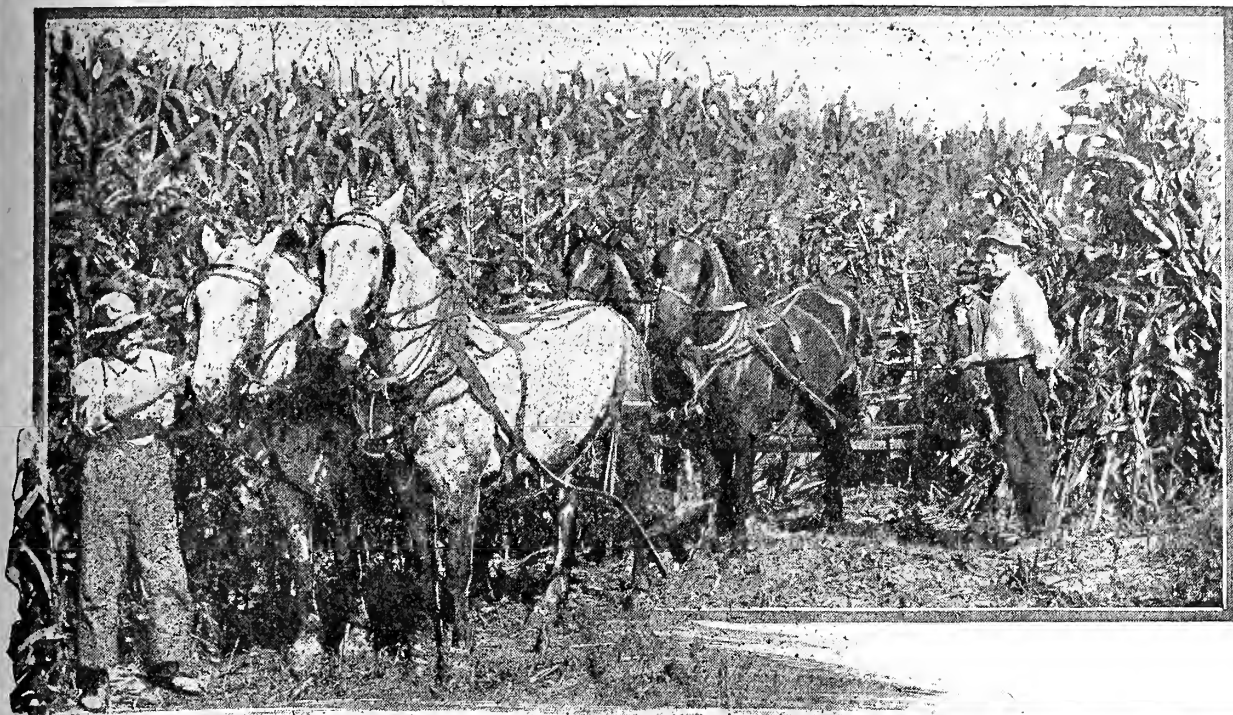
Our Midsummer Silo Corn is unexcelled as a fodder or Silo Corn. It stands exceptionally high in the esteem of dairy men everywhere.

Stockmen — both pure bred breeders and beef raisers—unhesitatingly endorse our midsummer Fodder Corn for its high nutritive essentials, for its even maturity, for its uniform growth, for its vigorous growing habit, for its heavy foliage proclivities.

Price, South Dakota Grown Seed: Lb., 30c, postpaid. Price, by freight: Pk., 95c; bu., \$3.35; 2½ bu., \$8.25; 5 bu., \$16.25; 10 bu., \$32.00. Bags: Extra Jute, 1 to 2 bu. size, 25c; 2½ bu. size, 35c; cotton, 2½ bu. size, 60c.

CORN PRICES F. O. B. LA CROSSE, SUBJECT TO CHANGE WITHOUT NOTICE.





A Field of Salzer's Superior Fodder Corn

SALZER'S SUPERIOR FODDER CORN

CONCEDED THE MOST PROLIFIC OF THE FODDER CORNS

4384—Making a business of an idea is our motto. For instance—if growing Corn for Fodder is a sound principle—then is it not an equally logical policy for us to find the best variety for that particular purpose. So clear, so simple, so utterly plain and vivid should this be to our customers that to spoil their opportunities, waste their chances in their shopping around for bargains, would be an open confession of shortsightedness.

We have been in the seed business 51 years, have spent the greater portion of our lives in improving and helping to better the conditions of the farmer, and in all these years we have never offered anything that has given such tremendous satisfaction near and far as Salzer's Superior Fodder Corn. For years our Superior Fodder Corn has had an enviable reputation as the very best fodder corn in the country. It is a rapid-growing, early, short-jointed, tall corn with a great abundance of leaves and tender stalks, rich, juicy, sweet, sugary, with a tendency to mature several ears. (As a Corn of this nature furnishes more tons of green fodder per acre, and almost double the nourishment that common Corn gives.)

We have in our Superior Fodder Corn a type we have religiously maintained for years. Customers who have been buying and growing it for years and years say to us, Salzer's, your Superior Fodder has imbued us with a confidence in you for straight-forward honesty that would be almost impossible in any other variety of seed, as it of all varieties gives you an opportunity to use any substitute you might desire to make—yet year in and year out we find it true to kind, with the exception of becoming more and more a highly developed and much improved strain.

We must confess, this earnest desire on our part to foster the confidence and good will of our customers, an element of trust so essential to our success.

In all candor—we state we are immensely proud of the long long real, genuine satisfaction our trade derives from our Superior Fodder Corn. We are equally truthful when we state that of the long long expanse of years we have yet the first word from anyone but praise. Neither have we within our memory any intimation from anywhere that another variety of fodder corn excelled it. Rest assured if we had—we would have tested it out and if ours was found wanting we would have taken up with the better variety.

Price: Lb., 20c, postpaid. Price by freight: Lb., 15c; pk., 80c; bu., \$2.75; 2½ bu., \$6.75; 5 bu., \$13.00; 10 bu., \$25.00. Bags extra.

BROOM CORN

ONE OF THE BIGGEST MONEY-PAYING CROPS IN THE WORLD

In the northern states the tall varieties do best, while in more southern states, the Dwarf kinds are mostly grown. Our Standard Evergreen has produced over a ton of brush per acre; the Dwarf Evergreen is only little less productive, the market prices of the brush varies greatly according to the crop, from \$200.00 to \$350.00 a ton, having been paid in the last years. Broom Corn can be grown where corn grows and requires the same treatment; it should be planted later, however, when the ground is quite warm, only 70 to 80 days are needed to produce a crop.

The seed makes good feed the same as corn; the fodder of the dwarf variety is cut early, is equal to that of corn, while that of the tall sorts has little value; however, if grain is wanted, the non-saccharine sorts produce better crops and if forage is desired, the Saccharine varieties give better returns than broom corn.

Plant in drills 3 to 3½ feet apart, the plants 2 to 3 inches apart in the rows according to height. 10 lbs. of seed are sown per acre.

"Broom Corn and Brooms"—A good booklet, 50c postpaid.

4324—STANDARD EVERGREEN. Produces fine heads 20 to 25 inches long, of even size and growth and free from crooked ones. Broom makers claim it is the finest they ever saw. Grows 10 to 12 feet high. Will not get red, but is strictly a green variety. Used for medium and large sized brooms.

Price, by mail: Lb., 25c, postpaid. By freight: Lb., 20c; 10 lbs., 90c; 100 lbs., \$7.25. Bags: Extra Jute, 50 to 75 lb. size, 25c; Cotton, 50 lb. size, 25c; 60 to 125 lb. size, 60c.

4323—CALIFORNIA GOLDEN. As it is generally conceded there is no material difference between this and the Standard Evergreen listed above. We have decided not to catalog it hereafter.

4322—DWARF EVERGREEN. A most valuable variety, very early. Average height, 5 feet; brush 18 to 20 inches long and well fibred, used for whisk brooms, the highest priced brush.

Price, by mail: Lb., 25c, postpaid. By freight: Lb., 20c; 10 lbs., 90c; 100 lbs., \$7.50. Bags: Extra Jute, 50 to 75 lb. size, 25c; Cotton, 50 lb. size, 25c; 60 to 125 lb. size, 60c.

CORN PRICES F. O. B. LA CROSSE AND SUBJECT TO CHANGE WITHOUT NOTICE.





Pencilaria

PENCILARIA

4661—This plant has been heralded from one end of the country to the other, as one of the greatest forage plants, as a wonderful fodder plant, as a most marvelous hay producer.

It should be planted six inches apart in the row and the rows about 3½ feet apart. Cultivate two or three times, if possible, and by that time the sight will astonish the beholder, and you will marvel at its luxuriance, but your wonder will but then begin. As you watch it grow until it has reached 8 feet or more and densely covered your land, you will surely believe that you are finding your way through Central America tropical bottoms. It will average 40 rich, juicy, leafy stalks to the plant, which will be covered with seed heads 12 to 24 inches long. The seed makes good food for poultry, and ground for cattle cannot be beat. Sow same as early as you would Indian Corn. The usual way of growing it, however, is to mow same when 3 to 6 feet high, and it will immediately start again, and can be mowed four to six times during the season. It is greatly relished by all kinds of stock, either in its green or dry state. Every farmer, and in fact, everyone who keeps cows, horses and hogs should try it if they wish to grow an immense crop of fodder cheaply on a small piece of ground. Sow in drills 5 to 6 lbs., or broadcast, 8 lbs. per acre.

Price: Lb., 35c, postpaid. By Express: Lb., 30c; 10 lbs., \$2.25; 50 lbs., \$9.50; 100 lbs., \$18.00. Bags Extra, Cotton 50 lb. size, 25c; 60 to 125 lb. size 60c.



SALZER'S RADIUM BRAND INOCULATING

BACTERIA

AT PRICES WITHIN THE REACH OF ALL

FOR ALFALFA—CLOVER—VETCH—SOYS—BEANS—PEAS, ETC.

Who will question the wisdom of a generous use of Inoculating Bacteria? Who would challenge the statement that it is the most economical method of introducing Legume Crops? No one. That point is a foregone conclusion. Bacteria is now a recognized essential if best results are to be obtained from growing Clovers, Alfalfa, Peas, Beans, Vetch, etc. Bacteria to the farm is Economy and Success.

In Salzer's Radium Bacteria—we consider we have absolutely the best that money and brains can produce. We desire to point out, that we have personally tried out every inoculation known to us. Many of them are meritorious, others absolutely worthless. The meritorious ones, however, were so high in price as to be invariably all out of proportion to the cost of manufacture. Don't let any one try to convince you to the contrary.

We refuse absolutely to harbor high prices and in Salzer's Radium offer Inoculating Bacteria guaranteed as good as any that is possible to buy.

If tempted by the glowing, attractive, persuasive advertisements of Inoculating Bacteria—just remember—we have had the opportunity of accepting the agency of them all, but prefer to safeguard the interest of our customers—by keeping prices down.

WHAT IS INOCULATING BACTERIA?

Bacteria are the smallest living organisms known. They multiply, by cell divisions, with inconceivable rapidity, and soon form nodules on the roots of the legume. Millions of these bacteria are found alive and working in every nodule; in fact, a nodule is simply a mass of living bacteria.

There are more living, virile germs in a one acre package of this bacteria than in tons of soil from a legume field. Thousands attach themselves to every seed and inoculation is prompt and certain.

HOW TO INOCULATE GROWING CROPS

Inoculation of seed always gives far better results than the inoculation of growing crops. It often happens, however, that an alfalfa or clover field has a sickly yellow appearance, due to lack of nitrogen, and such fields can often be helped, somewhat, by inoculation. In such cases from 200 to 400 pounds of fine dry loam should be procured for each acre to be treated. This loam should then be sprinkled with the bacteria, diluted with enough water to fully moisten the loam, and after drying in a cool place, away from the sunshine, the whole can be broadcast over the field. Apply in the morning, or evening, preferably just before a rain.

If the soil is sour a top dressing of lime should be given the field, as inoculation can not succeed on acid soil. After liming allow one rain to intervene before applying the treated soil.

SPECIAL NOTICE

EVERY LEGUME REQUIRES A SPECIAL BACTERIA—THEREFORE WHEN ORDERING BE SURE TO STATE NAME OF TYPE AS WELL AS KIND OF SEED YOU INTEND TO INOCULATE

PRICE OF RADIUM BRAND BACTERIA:

FOR GARDEN PEAS AND BEANS Postpaid Price

| | |
|-----------------------------|-------------|
| 5608—Size A, up to 30 lbs. |\$0.60 |
| 5609—Size B, up to 60 lbs. |1.00 |
| 5610—Size C, up to 120 lbs. |1.75 |
| 5611—Size D, up to 180 lbs. |2.50 |

VETCH, SOYS, COW PEAS AND FIELD BEANS

| | |
|-----------------------------|-------------|
| 5612—Size E, up to 60 lbs. |\$1.00 |
| 5613—Size F, up to 120 lbs. |1.75 |
| 5614—Size G, up to 180 lbs. |2.50 |

ALFALFA AND CLOVERS

When ordering Bacteria for Alfalfa or Clovers, state kind of Clover you intend to inoculate, as each variety of Clover requires a different Bacteria.

| | |
|---------------------------------------|-------------|
| 5615—Size H, up to 20 lbs. (1 acre) |\$1.00 |
| 5616—Size I, up to 40 lbs. (2 acres) |1.75 |
| 5617—Size J, up to 60 lbs. (3 acres) |2.50 |
| 5618—Size K, up to 120 lbs. (6 acres) |3.00 |

Radium (Radiating Energy, Life, Purity and Value) replaces our 20th Century Brand hereafter.

CATALOG PRICES SUBJECT TO CHANGE WITHOUT NOTICE.





SPELTZ YIELDS 60 TO 75 BUSHELS PER ACRE OF GRAIN, BESIDES ABOUT 3 OR 4 TONS OF FINE HAY

SALZER'S FAMOUS SPELTZ

The Feed Grain Wonder Crop

The Great Economical Grain Crop—A Veritable Wealth Producer

4697—It is highly interesting, very noteworthy and gratifying to see how this wonderful grain has fought, step by step, the great battles of prejudice, skepticism and indifference, to one of the highest seats of agricultural honor.

By sheer merit it has blazed a trail of distinction from coast to coast—gulf to the lakes—state by state—many users vying with each other to commend its supreme worth, eulogizing it to the utmost.

It commands one of the best opportunities in existence for practicing economical efficiency in the growing of feed grain.

Farmers should arouse themselves, should awaken to its illimitable possibilities. Think of the immense savings, the great elimination of waste that the growing of this wonderful crop must mean.

It flourishes under almost positive neglect—having a supervigor seldom found in vegetation. We urgently request that farmers become alive to the advantages it affords as a source of great saving, particularly in this age of costly living when necessity almost begs farmers to grow the highest quality grain of the greatest productiveness.

Speltz is a "blessing in disguise" if you only knew it. It is the personification coincident with the desire of the present generation for larger and more profitable feed crops.

It promises incalculable returns to the wide-awake agriculturist who appreciates its capabilities for immense production of high nutritive feed. 62½ to 80 lbs. Sow 1 Acre.

A Positive Advantage to Stock

Speltz is good for pasture; Speltz fattens in the green state; Speltz, as a green grass hay food, gives a great many leafy stalks from one seed, it is an exceptionally heavy stooler; but that is not all: Speltz as a hay—dry—is immense. First you thresh a heavy yield of grain equal to corn, or barley, or oats, or rye, or peas, or wheat, as a food; and then comes three to six tons of straw, almost equal to timothy. It is unexcelled as a grain food for cattle, hogs do immensely well on it, cows show a marked preference to get at the straw hay; horses relish it, sheep delight and fatten on it, poultry thrive on the grain—Speltz is one of the greatest dry foods on earth! Sow 100 acres next year for stock.

Reputed for Its Great Fattening Value

Speltz has made it possible for the farmers in every nook and crook of the country to fatten stock cheaply. We consider that Speltz, as a straight diet for stock, is better and more fattening than corn fed alone. For cattle and swine it has few equals.

The great value of Speltz is that it will thrive and produce a big crop any place where Wheat, Oats or Barley will grow. Speltz has the reputation of producing a crop under the most trying wet and dry conditions.

The kernel resembles wheat in appearance more than anything else, has an unusually pleasant taste. Stock of all kinds take to it more readily than either oats or barley and with about as much avidity as they would to corn or wheat.

You plant, harvest and thresh it the same as you would oats or wheat. The kernel, hull and straw all make nourishing feed. Chickens, geese, turkeys, horses, colts, cows, calves, sheep and swine eat it eagerly.

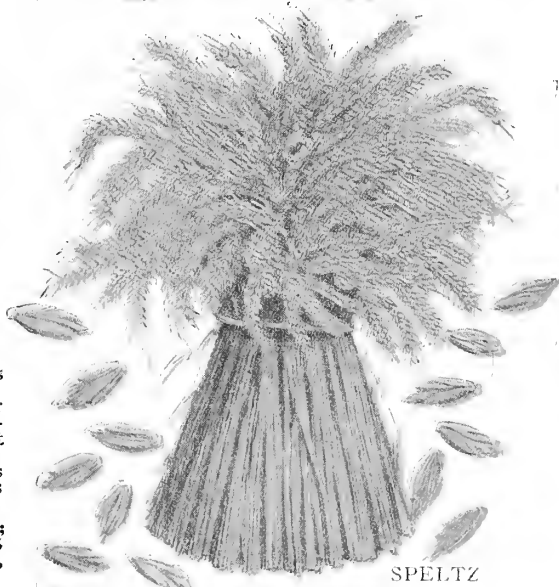
Speltz is a crop we love to endorse, delight in urging our customers to plant, because we know the yield, the feeding value and the returns will satisfy fully and completely.

PRICES: 4697. Lb., 25c, postpaid. Price, by freight: 62½ lbs., \$3.75; 80 lbs., \$4.25; 100 lbs., \$4.85; 500 lbs., \$24.00; 1,000 lbs. or more, \$4.75 per 100 lbs. Bags extra: Jute, 50-lb. size, 25c; 100-lb. size, 35c; Cotton, 100-lb. size, 60c.

WORTH WHILE THINGS TO KNOW

Thrives on poor land
Yields more than wheat
Yields more than barley
Better feed than barley
Better feed than oats
Stock relish it
Ripens early

Straw makes good feed
Will grow most anywhere
Endures drought
Resists rust
Endures frost
Resists smut



SPELTZ

SPELTZ PRICES F. O. B. LA CROSSE, WIS., ARE SUBJECT TO CHANGE WITHOUT NOTICE

SALZER'S Rejuvenated Bonanza White Oat

A Money-Laden Opportunity

4614—No better criterion exists in the country today by which to estimate the value of an Oat than the measure of its success. Bonanza Oat is all and more than we claim. In fact, if any Oat on earth is the true measure to success—to prosperity—to agricultural contentment—it is Bonanza. It is all the name implies, and much, much more.

Bonanza is one of the emphatic achievements of the day. We consider it the World's Champion Oat, and the uncrowned king of agricultural prosperity. It is one of the Oats of the age. It is a triumph of Oat selection. It stands unchallenged as one of the best Oats in the world. It outrivals the Glorious Marquis as the greatest cashable grain crop on earth. It is the acme of Quality Development. It is the acknowledged prognosticator of farm economy. Its yields are some of the most lavish in the Oat Kingdom. It offers magnificent opportunities to the progressive farmer, ambitious to reach the zenith of his endeavors.

It has a vital relationship to agricultural prosperity. It is a first consideration from a practical agricultural standpoint. It is an all-important factor, where monetary returns are the great future calculations. It is a forerunner of progressiveness, intelligently applied to the farm operations. It is the dependable, the reliable and the almost infallible. Ripens in about ninety days, straw is stiff and will not lodge easily. Branching habit, large, thick, plump kernel, a great rust resister. One kernel frequently sends up 30 or more solid, strong, stiff stalks, producing long, full, fine heads, literally jammed with kernels.

So our customers will better understand the superb strain, the exceptional hardness and incidentally the higher price of this Oat—the seed has, ever since we first introduced it, been grown in Northern Saskatchewan, Canada, one hundred miles north of the American boundary or nearly one thousand miles northwest of La Crosse.

To those who are skeptical our answer is, give it a trial.

PRICE OF SALZER'S REJUVENATED BONANZA WHITE OATS

By mail: Lb., 40c; 3 lbs., \$1.00, postpaid.
By freight: Lb., 15c; pk., 85c; ½ bu., \$1.25; bu., \$2.15; 2½ bu., \$5.10; 5 bu., \$10.00; 10 bu., \$19.50; 20 bu., \$38.50. Bags Extra: Jute, 2 bu. size, 25c; 3 to 5 bu. size, 35c; Cotton, 3 bu. size, 60c.

Prices on
Oats, Seed
Grain,
Grasses,
Clovers, Etc.,
are F. O. B.
La Crosse,
Wisconsin

SALZER QUALITY

SALZER'S SILVER MINE



Salzer's Silver Mine Oats

**A Very Early Oat
A Fine Looking Oat**

**A Big Yielding Oat
A Very Heavy Oat**

4615—Why dance to the tune of a poor crop when the music of a big bumper crop is sweeter?

There is a notion that verges upon superstition among farmers that if he can save the price of new seed stock by growing his own or his neighbor's runout seed that he is money ahead—why, it is sheer nonsense—prove it yourself—plant some of your old seed alongside our Silver Mine.

No farmer should knowingly court a crop failure; on the other hand, it must measurably heighten his interest if he knows with reasonable certainty he will harvest a remunerative crop.

Salzer's Silver Mine has a worldwide record as a reliable cropper. It is equally famous for its heavy yields. Bumper crops everywhere—year in, year out—is its unparalleled record. It is one of the hardest Oats under cultivation. At harvest its beautiful white kernels are a picture to behold. Food manufacturers pay a premium for this magnificent Oat. It seldom lodges, as the heads are borne low on the strong, stiff stalk. Straw is unusually bright and clean. The kernels are very plump and heavy, with exceptionally thin hull.

The hull is as thin as the Banner, but with very, very much thicker kernel. This Oat has always been a wonder to those who know it and a delight to those who grow or see it for the first time.

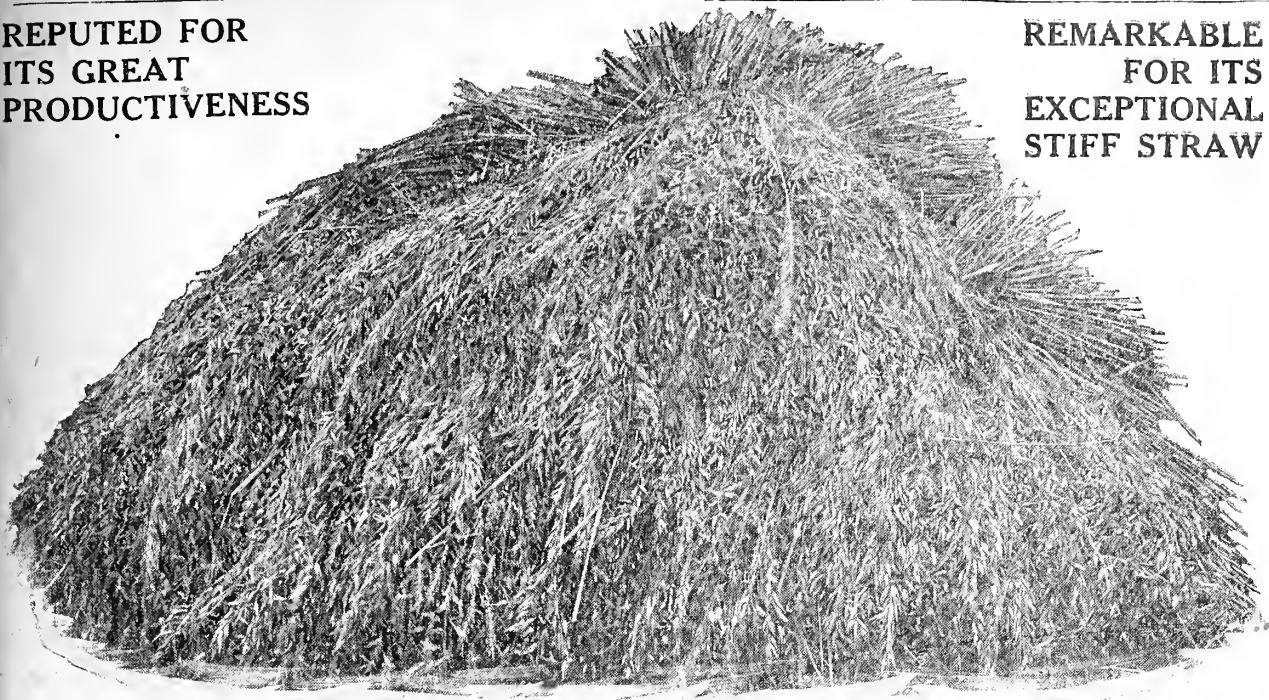
"Salzer's Silver Mine are the most wonderful Oats I have ever seen. I purchased of you 2½ bushels, which I sowed on 1 measured acre, and harvested 196 bushels and 15 pounds, only lacking 3 bushels and 17 pounds of the coveted 200 bushels. I am sure I would have gotten 200 bushels, yes, much more, but the season was so dry."

Mr. P. U. Sinnott, Iowa.

Price: Lb., 20c, postpaid. Price, by Freight: Pk., 40c; bu., \$1.35; 2½ bu., \$3.25; 10 bu., \$12.50. Bags Extra: Jute, 2 bu. size, 25c; 3 to 5 bu. size, 35c; Cotton, 3 bu. size, 60c.

REPUTED FOR
ITS GREAT
PRODUCTIVENESS

REMARKABLE
FOR ITS
EXCEPTIONAL
STIFF STRAW



Wisconsin Pedigree No. 1 Oat

WISCONSIN PEDIGREE NO. 1 OAT

Has a National Reputation for Adaptability

4620—Of the hundreds and hundreds of new oats disseminated from time to time this is one of the very very few that has not gone down to an inglorious grave after an immense flourish of trumpets at its birth.

This oat is one instance where nature demonstrates it is growing from selective processes, one case where the Wisconsin Station has achieved much.

The wide range of adaptability of this magnificent Oat has placed it in the fore ranks of agriculture all over the United States in an inconceivable short time. It thrives and flourishes, producing phenomenal crops in every section of the country.

It stands up on rich river bottom land where other oats usually lodge. The originator claims it is absolutely the best oat for medium rich soils thus far bred. Its strong, vigorous root system enables it to withstand drought without damage. Its coarse stiff straw permits it to stand up well on rich manured land. Extensively used to follow corn and potato crops where other varieties usually lodge.

It has demonstrated itself as a phenomenal yielder and most reliable cropper.

At the Wisconsin Station farm it yielded 110 bushels per acre or 33 per cent more than the average of 42 other varieties. Earlier than Swedish Select, has shorter and stiffer straw, and does not lodge easily. Fine plump kernel. Very bright color.

Price: Lb., 20c, postpaid. Price, by freight: Peck, 40c; bu., \$1.35; 2½ bu., \$3.25; 10 bu., \$12.50. Bags Extra: Jute 1 to 2 bu. size, 25c; 3 to 5 bu. size, 35c. Cotton, 3 bu. size, 60c.

IMPROVED WHITE RUSSIAN OAT

4619—Few farmers can observe any appreciable difference in the appearance of Oats—but they can readily recognize the difference in the crop. To the farmer who wants a big yield and above all a sure yield we commend for general cultivation Improved White Russian.

It will free you from uncertainty and protect you against loss. It is a sure cropper. It is as near rust proof as any oat can possibly be. It withstands extreme of cold. It endures intense heat. Its wide range of adaptability is amazing. Its great popularity is due as much to its wonderful hardiness as to its immense yields. Its rugged hardiness permits it to withstand the ravages of bugs, insects and disease.

As a yielder it ranks high. As a reliable cropper it ranks higher. Improved White Russian never fails to deliver a remunerative crop. Improved White Russian is a distinct type of side or horse mane Oats of Russian origin. The older farmers of this country have had experience with side Oats. In the old days many would not grow anything else—they will attest to the enormous yields, the fine Oats, the prosperity of the district after district growing them.

Price: Lb., 20c, postpaid. Price, by freight: Peck, 45c; bu., \$1.45; 2½ bu., \$3.50; 10 bu., \$13.50. Bags extra: Jute, 1 to 2 bu. size, 25c; 3 to 5 bu. size, 35c; Cotton, 3 bu. size, 60c.



Improved White Russian

PRICES ON OATS F. O. B. LA CROSSE SUBJECT TO CHANGE WITHOUT NOTICE.

If You Want a Really Good Oat—Try This



Salzer's Big Four Oat

HEADS FILL OUT TO THE TIP—IT IS A WONDERFUL STOOLER—A MOST RELIABLE YIELDER

SALZER'S BIG FOUR OAT

An Unqualified Guarantee To Oat Satisfaction

4606—What profiteth the farmer who uses splendid judgment in all his farm activities, yet fails at the crucial moment in the proper selection of the variety he grows. This is equally true of oats. Few farm crops respond more readily to a good sturdy type than oats, nor is there to be found a grain crop more susceptible to the soil.

Big Four Oat peculiarly adapts itself to most all soils—overcoming to a remarkable degree adverse climatic conditions. It is an exceptionally hardy type.

Immense yields are reported from every section and farmers find it a very reliable main crop variety.

It has demonstrated its ability to produce bumper crops on the sandy soil of Wisconsin. On the great grain-producing prairie soil of the Dakotas phenomenal yields are recorded. It is an oat that makes profitable farming an almost absolute certainty.

Big Four Oats has wonderfully stiff straw, withstanding severe winds to a marked degree and coming forth after storms and standing straight, erect—a pleasurable sight to behold. When most other sorts lodge badly, this stands up like a strong stone wall.

This oat laughs at bugs, scoffs at insects, and stands up, growing vigorously, when many other varieties succumb to the ravages of insects. It ripens early—a most desirable feature.

The kernels are a beautiful white, plump, but long. Thin hull and very meaty. The straw is bright, clean, erect and highly valuable as forage for stock.

Our seed stock is exceptionally fine and will delight the keen discriminating critical buyer.

Prices: Lb., 25c, postpaid. Price by Freight: Lb., 20c; bu., \$1.45; 2½ bu., \$3.50; 10 bu., \$13.50; 20 bu., \$26.00. Bags extra as below.

EARLY CHAMPION OAT

Decidedly A Variety of Sterling Worth

4607—Now is the time for the provident farmer to be selecting the oats he will intrust to nature. Enterprising, wide-awake farmers everywhere making big profits growing this grand type. In no Oat is the improvement and development shown to a more marked degree than **Early Champion**.

It certainly is a variety of sterling worth, notwithstanding it was introduced in 1898 it has grown in popularity in leaps and bounds, and is always scarce and hard to buy!

It has given excellent satisfaction. It gave the largest yield per acre of any variety in test at the Iowa State Agricultural College, and is highly recommended by them. This variety has comparatively short straw, matures a few days later than **Sixty Day Oats**, or about ten days earlier than the **Swedish Select Oats**, largely escaping the liability to rust.

Its greatest value lies in its adaptability as a nurse crop to grow with grass seed, as it does not stool freely as some other sorts. It will not lodge on rich land.

Price: Lb., 25c, postpaid. Price by Freight: Peck, 50c; bu., \$1.50; 2½ bu., \$3.60; 10 bu., \$14.00; 20 bu., \$27.00. Bags extra as below.

WISCONSIN NO. 5 OAT

4621—This oat has a mission to fulfill and that particular place in this world is its fitness for upland soils and poor land. It is a pedigreed strain of oats of the highest type, developed through continued selection at the Wisconsin University Farm. Has a reputation for extremely big yields and is growing in popular favor all over the West and Northwest on account of its dependability.

The kernel is large, plump and of high nutritive value; of medium length, with a hull a trifle thicker than the Swedish. Straw is very strong, does not lodge easily and the panicles are large and always well filled with kernels. It is a very early type. Rust resistant and not easily susceptible to smut.

The strong root system is exceptionally favorable to withstanding extreme drought as well as to producing big yields.

Price: Lb., 25c, postpaid. Price by Freight: Peck, 40c; bu., \$1.35; 2½ bu., \$3.25; 10 bu., \$12.50; 20 bu., \$24.00. Bags extra as below.

Price on Bags: Jute, 1 to 2 bu size, 25c; 3 to 5 bu. size, 35c; Cotton, 3 bu. size, 60c.

PRICES ON OATS F. O. B. LA CROSSE. SUBJECT TO CHANGE WITHOUT NOTICE



Early Champion



A Field of Salzer's White Kherson (Iowa No. 103) Oat

**THE AMERICAN FARMER MUST FEED
THE WORLD
—DO YOUR
SHARE—
PLANT GENEROUSLY.**

SALZER'S WHITE KHERSON OAT

TWICE WINNER OF THE SWEEP STAKE PRIZE

4622—This magnificent Oat has gained a prominence that is amply justified by its great and glorious record wherever grown. It is a mystery to us why in view of the remarkable record of this oat, that many of our most intelligent farmers fail even to give this oat a tryout.

Iowa 103 has superseded all other types in that state. Reports of over forty farmers who gave it a trial show it outyielded all others. Twice in succession it has carried off the Sweep Stake Prize at the International Dry Farming Congress. Being an extremely early variety it is of almost incalculable value as a nurse crop; keeping the land clean; rendering early harvesting; maturing before extreme heat; ripening ahead of stormy weather; permitting of growing late sowing crops; kernel is slender, plump and white. Very high in nutritive value. No better oat on earth for rich heavy soils. Grand oat for light soils. In fact, it is a genuine money maker.

Price: Lb., 25c, postpaid. Price by freight: Peck, 40c; bu., \$1.30; 2½ bu., \$3.10; 10 bu., \$12.00; 20 bu., \$23.00. Bags, extra as below.

SWEDISH SELECT OR WIS. NO. 4 OAT

A REJUVENATED OAT OF EXCEPTIONAL MERIT

4617—Farmers should throw away theories and come down to facts, for in these days of intensive farming the records of the Oats we grow are already determined facts.

The record of Swedish Select for upland soils and poor land are familiar to us all. As a heavy yielder it ranks high. It has a stiff straw, light hull and frequently weighing 36 and 40 pounds per measured bushel. The great root development is one of the characteristics of the Swedish Oats, which enables them to resist drought better than most other varieties tested.

The straw is coarse and is noted for its stiffness and power to resist lodging. The heads are large, branching, filled with plump, large, thick grain, which is of very bright color. These oats are quite early, less liable to smut and rust than most other sorts, and thrive on nearly all soils, except when very rich, and under almost all conditions. We are by all odds the largest growers and distributors of these Oats in America.

Price: Lb., 25c, postpaid. Price by Freight: Peck, 40c; bu., \$1.35; 2½ bu., \$3.25; 10 bu., \$12.50. Bags extra as below.

60 DAY OAT (JULY OR KHERSON)

4616—Its extreme earliness gives it an agricultural value almost incalculable, which, with its large yields, has combined to make it of national prominence.

Maturing as it does in July, it is one of the best land cleaners on earth, as it admits of harvesting before wild oats and other noxious weeds ripen and drop their seed.

In North Dakota 60 Day Oat heads the list of varieties on trial. In Canada the Secretary of the Saskatchewan Grain Growers reports he secured 126 bushels per acre. At the Minnesota Experiment Station the average yield has been 64 bushels per acre. 60 Day has the reputation of producing a good crop when others at the same time fail.

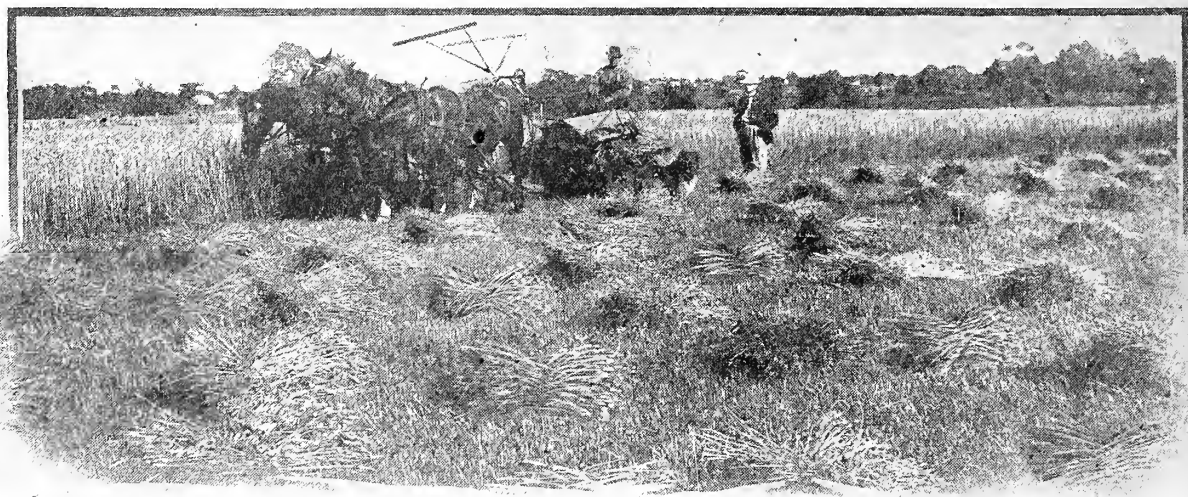
It is a small, yellowish oat that weighs about 34 pounds to the bushel, it has a very thin hull and is practically all meat. The straw is short, stiff, does not lodge; makes unusually good fodder, and is readily eaten by all stock. These oats are not very attractive looking. They have always done better in a dry season than any other variety.

Price: Lb., 25c, postpaid. Price by Freight: Peck, 50c; bu., \$1.50; 2½ bu., \$3.60; 10 bu., \$14.00. Bags extra as below.

Price on Bags: Jute, 1 to 2 bu. size, 25c; 3 to 5 bu. size, 35c; Cotton, 3 bu. size, 60c.

60 Day or July Oat

PRICES ON OATS F. O. B. LA CROSSE. SUBJECT TO CHANGE WITHOUT NOTICE



A Field of Marvel Spring Wheat

SALZER'S MARVEL SPRING WHEAT

(BLUE STEM)

Reap the Full Rewards of the Present High Prices.

4752—It requires more than lukewarm zeal to keep in the procession of progress as it exists at present. Never was there a greater need for good strong robust full of life seed wheat than today—when wheat growing is unquestionably the greatest question of the hour—bar none.

The farmer who uses weak, puny, run-out, questionable seed in face of the present high prices wheat is, bringing, is deliberately throwing his chances for prosperity away.

Try Marvel Wheat alongside your old seed. It's a Magnificent Wheat! Noble Wheat! Wheat the sterling qualities of which—superior vigor, strong disease and insect-proof properties—make it one of the most famous of all Spring Wheats grown in the Northwest.

We consider it one of the most prolific, heaviest stooling, healthiest, strongest-growing varieties of Spring Wheat with which we are acquainted. The head is very long and well filled up to the point with fine, plump, flinty and almost transparent grains of reddish-brown color:

We claim this variety to be one of the most prolific and heavy yielding Spring Wheats. It has proven to be hardy and almost insect-proof. Having been grown in the extreme northwest assures this variety extreme hardiness—it withstands most unfavorable conditions, droughts or rains, during the growing seasons. It ripens early and produces kernels unusually plump, large and of fine color. As the average yield in Iowa and Nebraska is about 12 bushels per acre, and of Minnesota and the Dakotas about 18 bushels per acre, it is not difficult to imagine what our Marvel Wheat will do in these localities. Why, it should thresh out yields like 30 and 40 bushels per acre with ease. It gladdens the heart of the farmer and fills his purse. It is a great stooler. Now, that means something. It means that with ordinary care and ordinary fair weather and fair soil, you can have a crop of wheat that will remind you of the good old days when wheat yielded 40 to 50 bushels per acre right along.

Price: Lb., 25c, postpaid. Price by Freight: Lb., 20c; peck, 85c; bu., \$3.10; 10 bu., \$30.50; 20 bu. or more at \$3.00 a bushel. BAGS EXTRA AS BELOW.

MINNESOTA NO. 169 BLUE STEM WHEAT

4753—Originated at the Minnesota Experimental Station. It is a progeny of Haynes' Pedigree Blue Stem, but much more productive. In quality it is equal to the best.

Price: Lb., 25c, postpaid. Price, by Freight: Peck, 90c; bu., \$3.15; 10 bu., \$31.00. BAGS EXTRA AS BELOW.

EARLY JAVA OR BEARDED JOHNSON WHEAT

4744—There are thousands and thousands of farmers who grow this early bearded wheat in preference to the bald varieties, preferring to have a sure crop and an early crop to the later maturing bald types. This is especially true in localities where early frosts are prevalent. Also a fine wheat for districts considered outside of the spring wheat belt. Try it.

Its points of merit are many, but principally its extreme earliness, being 10 days earlier than Blue Stem or Fife or such varieties.

It has a very stiff straw, with well-filled, long-bearded heads.

The berry is round and plump. It is extremely hardy and of a first-class milling quality. It is a splendid yielder. 40 to 50 bu. per acre can be expected of it on wheat soil every time. Sow $1\frac{1}{2}$ bu. per acre.

Price: Lb., 25c, postpaid. Price, by Freight: Lb., 20c; pk., 85c; bu., \$3.10; 10 bu., \$30.50; 20 bu. or more at \$3.00 a bushel. Bags extra as below. Price, Bags: Jute, 1 to 2 bu. size, 25c; Cotton, $2\frac{1}{2}$ bu. size, 60c each.



Early Java or Bearded Johnson Wheat



Blue Stem Wheat

Prices Are F. O. B. La Crosse. Subject to change without notice. We advise early orders.

YOU OWE IT TO YOURSELF, FAMILY AND GOVERNMENT TO PLANT THE LIMIT WITH WHEAT.

MARQUIS WHEAT

**Holds the Championship Trophy For the World's Best Wheat
THE KING OF THE SPRING WHEATS**

4751—Even the name Marquis carries a conviction that inspires confidence; so enviable is the reputation it has attained as the earliest, largest yielding, most dependable, greatest adaptability and most plump of the bald spring wheats.

Marquis is supreme; it outstrips anything and everything in wheat. It is a factor of its own—shining forth in its Greatness as the most wonderful achievement scientific Agriculture has ever introduced.

The question if it has any climatic limitation in the United States. It has eliminated the hazard of wheat growing. It has placed wheat farming on a sound, logical and profitable basis. It has placed success, that greatest ambition which is the aim of every hustling, enterprising farmer—within the reach of all. It has removed the great uncertainty from farm operations. It reduces wheat growing to utter simplicity. It is an advance echo of the great dream of the future.

Marquis has removed the great gamble with the elements. Marquis will stop the leaks in your farm. The yield is astonishing.

IT EXCEEDS THE FONDEST EXPECTATION

The entire world is singing its praises for earliness (ten days earlier than other bald wheats). The world stands aghast at the phenomenal record; in surprise at its high milling quality; in wonder at its continuous high yields.

Marquis is a cross between Calcutta, Hard Red and Red Flie (a combination of earliness and high quality). Kernels are a beautiful dark red, hard, large size, attractive shape and color. Heads are exceptionally large, beardless and practically rust proof. (This wheat should have been christened Rust-Proof.) Smooth, yellow chaff which hugs the kernel closely, thus resisting frost. Does not thresh out in the wind. Straw medium in height and very stiff. Can you beat it for noble traits? One other point, viz.—no matter what the growing condition, no matter how miserable the size—Marquis kernels always retain their plumpness—hence the secret of its high milling value.

Or Marquis is especially fine; beautiful in appearance, large kernels, attractive amber color, plump and fully matured.

Price: Lb., 25c, postpaid. Price by freight: Lb., 20c; peck, 85c; bu., \$3.10; 5 bu. or more, \$3.00 per bu. Bags: Extra Jute, 1 to 2 bus. size, 25c; Cotton, 2½ bus. size, 60c.

MACARONI WHEAT

(DURUM)

Always Brings Higher Prices Than Other

4750—The exclusive advantages of this variety are its great drought resistance and rust proof characteristics.

The demand for Durum Wheat has vastly exceeded the production for a number of years. The manufacture of Macaroni and by-products too numerous to mention has sent prices skyward. Its productiveness makes it one of the most profitable grain crops possible to grow.

This Wheat especially comes into play in the dry, arid, alkali, hot regions of the United States. Take the Dakotas and Western Nebraska and Kansas and Colorado and Montana and Arizona, Wyoming and Texas—in any of these states this Wheat can be grown and will return yields beyond the average spring or winter Wheat known today. It does magnificently in Texas, and a large number of our customers have grown same in that state, using it mainly for food purposes. The U. S. Department of Agriculture says it stands as the foremost Wheat for regions of intense heat and drought.

The straw is strong and healthy, seldom troubled with any of the insect and diseases that affect other wheats. Rust is also unknown on Macaroni Wheat. Hogs, cattle, and poultry are kept in a healthy growing condition and fattened on Macaroni Wheat. It also makes the growing of hogs profitable in the dry, arid regions and far north, where corn will not grow, at a cost as cheaply as the corn-favored farmer in Iowa and other states.

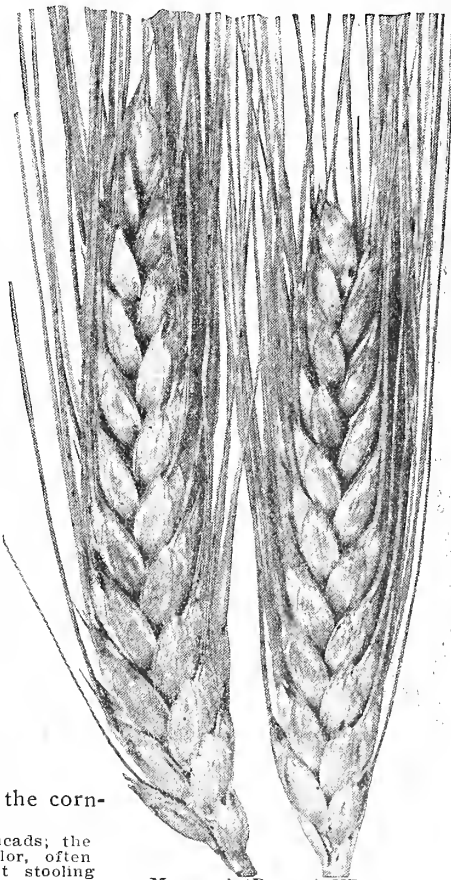
Macaroni Wheat has compactly formed, bearded heads; the grain is large, hard and glossy, of yellowish color, often translucent. The grain being very large and not stooping very heavily; 1½ to 2 bushels are required to sow per acre.

4750—Price: Lb., 25c, postpaid. Price by freight: Lb., 20c; peck, 85c; bu., \$3.10; 5 bu. or more, per bu., \$3.00. Bags: Extra Jute, 1 to 2 bus. size, 25c; Cotton, 2½ bus. size 60c.

WHEAT PRICES F. O. B. LA CROSSE, SUBJECT TO CHANGE WITHOUT NOTICE.



Marquis Wheat



Macaroni (Durum) Wheat

See
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163



Use Ground Rock Phosphate. It will increase your wheat crop like above. See page 163.

SALZER'S CELEBRATED BANGALIA FIELD PEAS

RESISTS HEAT BETTER THAN ANY OTHER FIELD PEA.

4652—Grasping the importance of a Field Pea that would withstand long spells of intense heat and produce a large crop, we have, after several years of painstaking study of the growth, conditions, yields and character of all kinds and types, found in Bangalia the Premier Field Pea. Prof. Edw. E. Evans, the Legume specialist and the U. S. Dept. of Agriculture both concede this of the Bangalia.

Aside from its drought resistant character and big cropping habit, it is a very early variety, which, no matter where the district, whether it is north, south, east or west, is a fine quality in a Field Pea.

It is an exceptionally heavy cropper for an extra early pea. It is easily a week to ten days earlier than the famous June Pea and two to three weeks earlier than the Golden Vine Pea. The vines are very heavy. The peas are somewhat wrinkled, very heavy and a beautiful light green in color and decidedly distinct from the Canadian Yellow or green peas.

For feeding peas the Bangalia is the "King Bee," as it contains a higher percentage of protein than any of the yellow varieties, and as field peas are primarily a stock feeding legume the grower should not overlook so important an essential.

Salzer
Bangalia

If you have hogs, cattle and sheep that you wish to fatten quickly, nothing else will do it better or quicker. When a scarcity of green fodder is threatening, then Peas should be grown as a succession crop, as it furnishes the quickest returns and its feeding value is equal to clover hay.

Price: Lb., 20c, postpaid. By Freight: Pk., \$1.50; bu. (60 lbs.), \$5.35; 2½ bu., \$13.25; 10 bu., \$52.50. Bags Extra as below.

4655—YELLOW CANADA FIELD PEA. Price: By Freight, ¼ bu., \$1.20; bu., \$4.25; 2½ bu., \$10.50; 10 bu., at \$4.15 per bu. Bags Extra as below.

SALZER'S PEA-OAT MIXTURE

4659—Salzer's Pea-Oats are a carefully mixed, properly blended ration; grown for grain, are a most profitable crop. Threshed together they can be easily separated, if ground together make nutritious food for milch cows, horses, etc.; for hogs, sheep and poultry they need not be ground.

Pea-Oats are also much used for pasturing hogs, and as soon as the peas are fully developed the hogs can be turned in. Planted at intervals of two weeks you have a continuous supply of the most appetizing forage. The feeding may commence as soon as the Oats head out and the Peas are in bloom and be continued until the grain is nearly matured; when it reaches the dough state the crop has attained its maximum feeding value.

Sow the mixture with a drill or seeder, covering fully 3½ in. deep; if desired for hay, cut when the peas are through blooming and are glazed in the pods. The crop is generally harvested in time to sow Millet, Rape, Rutabagas or Turnips, etc.

Price of Pea-Oat Mixture: By Freight: 100 lbs., \$6.25; 500 lbs., \$30.00. Bags Extra as below.



Salzer's Pea-Oat Field

SALZER'S PROLIFIC COW PEA

THE GREAT SOIL RE-JUVENATOR

4644—Salzer's Prolific Cow Peas resemble beans in appearance. Grown extensively in the South as a rotation crop.

As soil renovators and enrichers, there are few equals; like other leguminous plants, besides yielding a bountiful crop, they increase the fertility of the soil by collecting nitrogen from the air and adding this expensive fertilizer to the land without cost.

Will grow on any soil, even on the driest, worn-out, sterile land, where red clover will not grow; they will yield larger quantities of splendid, succulent forage. They are drought-resistant, and stand the heat of the southern summer. Whether used as green fodder, silage or hay, Cow Peas have a very high feeding value and are more nutritious than red clover, millet or any other grass. A ton of Prolific Cow Pea hay is equal to 1½ tons of timothy in nourishment.

Salzer's Prolific make an excellent hog pasture; an acre will pasture 15 to 20 hogs for several weeks; they thrive amazingly on the succulent foliage and well-filled pods, and the quality of the pork raised on such a healthful and nutritious diet is very fine.

Plant when the ground is warm. If wanted for fertilizer sow in drills a foot apart. If grown for the seed, plant 3½ feet apart, using 25 lbs. seed; if for fodder, 50 to 100 lbs. per acre.

An excellent early northern strain; they will mature in about 70 days, grow very large and yield enormous crops.

Price: Lb., 20c, postpaid. By Freight: Lb., 15c; pk., \$1.20; bu., \$4.25; 100 lbs., \$6.95. Bags Extra as below.

4643—New Era. 4642—Clay. 4641—Black. 4646—Whip-poor-will.

Prices of New Era, Black, Clay, Whip-poor-will: Pk., \$1.20; bu., \$4.25; 100 lbs., \$6.95. Bags Extra as below.

When stocks of any variety are exhausted, we fill with next best variety.

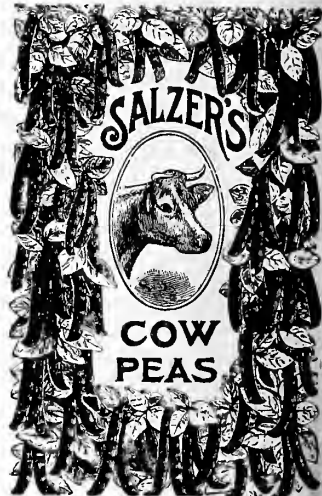
SALZER'S COW PEA MIXTURE

4647—A carefully and scientifically blended mixture of Cow Peas, comprising the strongest, hardest, most vigorous types that will ripen in the Northwest and produce biggest crops in the South. For pasturage, soiling, silage, hay or grain crop many of our most successful dairymen, stockmen and farmers prefer this mixture.

Price by Freight: Peck, \$1.15; bu., \$4.00; 100 lbs., \$6.50. Bags Extra as below.

Price Bags: Jute, 50 to 100 lb. size, 25c; cotton, 60 lb. size, 25c; 70 to 150 lb. size, 60c.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE.



ITO SAN SOY BEANS

EVERY FARMER SHOULD GROW SOY BEANS

4304—Read this carefully—then think it over seriously and see if it does not mean much to you financially. The United States Government has launched a campaign to stimulate, encourage and promote an increased acreage in Soy Beans on account of the great value for table use, feed for stock and still greater feeding value to the soil. It is apparent on the face of it that it must be "Supremely Good" for the farmer and the land or the Government would not be so vitally interested.

Soy Beans is the one great crop that allows the farmer as it were "to eat his cake and still have it."

Many farmers to whom this great Bean has been practically unknown until late years were astounded at the revelations of their own experiments. With the exception of Alfalfa, soy bean hay has the highest Protein of any of the dried roughages, such as Clover, Alfalfa, Timothy, Fodder Corn, etc. It has the same relative carbohydrate content as alfalfa. Has more fat content than Alfalfa. Practically as much dry matter per ton as Alfalfa. Formerly used almost entirely for hog pasture. Soy Beans has sprung into almost unbelievable prominence as a bean for table use. Unexcelled for pasturage for milch cows, beef cattle and sheep. Its value as a green fodder feed ranks very close to Alfalfa and fed alone is much preferred by stock as a ration.

When allowed to mature and the grain harvested, it has the same feeding value as Oats, Wheat or Corn.

Grown for seed, it brings big profits; in fact, the last few years the demand has exceeded the supply.

Ito San Soy for silage is becoming immensely popular. In oil content it is exceptionally high.

An ideal method of sowing soy beans is to plant it with corn—it makes the corn grow, enriches the soil and gives the beans something to support the vines.



Notice the Heavy Growth of Soy Beans.

Ito San Soy should ripen anywhere in the North—it is Northern Grown Seed. Northern Grown Seed sown in the South produce larger yields, stronger vines, higher nutritive value. Matures in 95 days, grows 2½ to 3 feet high. Immensely productive.

Price: Lb., 25c, postpaid. Price, by freight: Lb., 20c; 15 lbs., \$1.50; 50 lbs., \$4.75; 100 lbs., \$9.00. Bags extra as below.

EARLY BROWN (OHIO 9035) SOY BEAN

4301—The matter of variety is most important, but Soy Beans, like every other crop, finds its favorite type is more a matter of the grower's preference than of any emphatic or outstanding quality.

However, Early Brown is a decided favorite in many districts, particularly the Northern states and its popularity is growing in leaps and bounds.

Many of the biggest and most practical dairymen and stockmen prefer this for silo and Hay, for which it is becoming much prized.

For Hogging down with early varieties of Corn (one-third beans and two-thirds corn) it cannot be excelled. We find hogs will gain 20 per cent more on this Bean fed with Corn than they do fed Corn alone. As a catch crop, Early Brown knocks most types silly.

It is fully equal in protein and fat to linseed or cottonseed meal and twice as rich as wheat bran.

As a rotation crop it ranks relatively with other Soys. Like the Ito San Soy it yields 25 to 35 bushels of seed and 2 to 3 tons of hay per acre.

Price: Lb., 25c, postpaid. Price by freight: Lb., 20c; 15 lbs., \$1.50; 50 lbs., \$4.75; 100 lbs., \$9.00. Bags extra as below.

Price Bags: Jute, 50 to 100 lb. size, 25c; Cotton, 60 lb. size, 25c; 70 to 150 lb. size, 60c.

SALZER'S EARLY BLACK SOY BEAN

4303—This variety is very much grown in Wisconsin particularly in the northern sections where it has proven a safe sane type for the farmers there, who must of necessity take the early frosts into consideration. An extreme early variety like this of course is equally desirable for every other section.

The seed itself is jet black. Otherwise the growth, etc., is in most respects similar to other soys.

Price: Lb., 30c, postpaid. Price, by freight: Lb., 25c; 15 lbs., \$1.65; 50 lbs., \$5.25; 100 lbs., \$10.00. Bags extra as below.

SOY BEAN MIXTURE

4308—Giving heed to the persistent demand of thousands of the most practical and experienced farmers for a mixture of Soy Beans, we have, after several years close study, produced a scientifically mixed blend of Soy Beans that for genuine merit will please the most exacting.

Price: Lb., 25c; postpaid. Price by freight: Lb., 20c; 15 lbs., \$1.35; 50 lbs., \$4.25; 100 lbs., \$8.00. Bags extra.

CULTURE OF SOY BEANS

Sow the seed about corn planting time, when the ground is thoroughly warm, in drills of 28 inches apart, using from 2 to 3 pecks per acre. This quantity is used for seed as well as hay. The Beans should be harrowed before they come up and cultivated 2 or 3 times during the early part of their growth.

When stocks of any variety are exhausted, we fill with next best variety we have.

BACTERIA FOR TREATING 60 LBS. SOYS, \$1.00; 120 LBS., \$1.75; 180 LBS., \$2.50.

(SEE PAGE 114.)

PRICES ON SOY BEANS ARE F. O. B. LA CROSSE, SUBJECT TO CHANGE WITHOUT NOTICE

SALZER'S WHITE SWEET CLOVER

(Bokharra) (Melilotus Alba) See Opposite Page 125

It has virtues that are overwhelmingly amazing when placed under an analytic survey as to its every characteristic. We believe it almost impossible to overestimate its worth. Is a plant almost without limitation. Is one of the most lavish gifts nature ever bestowed upon mankind. Its quick maturing habit is incalculable to agriculture. The luxuriant mass of thick foliage is practically beyond the imagination of the most expectant farmer. The abundance of its nutritious feed is fairly beyond belief. The range of its adaptability to all soils is the four corners of the earth. Its suitability to every climate is about as wide as the limits of vegetation.

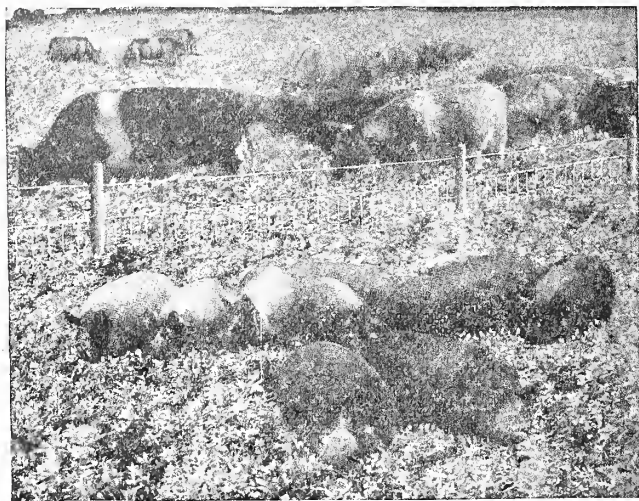
Sweet Clover grows in all parts of the United States; it possesses a wider adaptability in regard to soil and climate than any other clover or alfalfa. It thrives on the poorest, sandy soil and on dry hill sides, where no other clover will grow. On alkali soils sweet clover is the only plant that will grow and make a good yield. It will endure drouth, thrives on wet soil, stands more heaving and frost than red or alsike clover. Wherever it has grown it has left a rich spot, which is readily taken up by other crops.

Sweet Clover ranks the highest of leguminous crops as a fertilizer. Like all legumes it gathers nitrogen from the air, and enriches the soil with it. Sweet Clover develops clusters of fleshy roots which reach many feet into the ground, and which the New York Experimental Station estimated to weigh 20 tons per acre, and these long, fleshy roots decay when two years old, as soon as the seed matures.

The sowing of seed is done from early spring until fall. Use 15 pounds seed per acre. Sow White Sweet Clover seed $\frac{1}{2}$ inch deep only. Sweet Clover requires a thoroughly compact seed bed, with just enough loose soil on top to enable the seed to be covered and soil made firm.

When growing for seed north of middle Iowa allow the second crop to go to seed. South of middle Iowa the third crop is used for seed.

We only handle a very select stock of the hulled seed, and we have a machine for scarifying the seed, thus wonderfully increasing the germination and growth.



Sweet Clover. Unexcelled Pasture for Hogs and Cattle.

SWEET CLOVER AS HAY

When cut 15 to 20 inches long there is no better hay on earth. Sheep, hogs, cattle and horses develop a particular fondness for it and prefer it to Clover or Timothy hay. Ranks equally as high as Timothy, Clover or Alfalfa. Cut and cure the same as Alfalfa hay.

Sweet Clover should be cut the first season when it shows the maximum growth in fall. The second year it is cut before it comes into full bloom.

In the Northern States Sweet Clover is generally pastured until about July, and when stock is taken off it will grow rapidly and can soon be cut for hay or for seed.

4253—Radium (20th Century) (scarified). Price: Lb., 40c, postpaid. Price, by Freight: Lb., 35c; 15 lbs., \$4.50; 50 lbs., \$14.50; 100 lbs., \$28.50. Bags extra as below.

4254—Choice (scarified). Price: Lb., 35c, postpaid. Price, by Freight: Lb., 30c; 15 lbs., \$4.35; 50 lbs., \$14.00; 100 lbs., \$27.50. Bags extra. Cotton, 50 lb. size, 25c; 100 to 150 lb. size, 60c.

YELLOW SWEET CLOVER (MELILOTUS OFFICINALIS)

This is in great demand on account of its earliness, being about two weeks earlier than the white. It does not grow as tall as the white. Makes just as good pasturage as the white, but does not make as high quality hay.

4258—(Scarified.) Price: Lb., 35c, postpaid. Price, by Freight: Lb., 30c; 15 lbs., \$3.60; 50 lbs., \$11.50; 100 lbs., \$22.00. Bags Extra. Cotton, 50 lb. size, 25c; 100 to 150 lb. size, 60c.

SALZER'S NORTHERN GROWN SAND VETCH

THE GREATEST SOIL RECLAIMER, DROUTH RESISTER AND HAY PRODUCER

Genuine Vicia Villosa; See Opposite Page 127

4727—The Sand Vetch is an annual plant (but in the north usually sown in the fall), similar in growth to a Fea Vine, but the vines are more slender and are more thickly clad with leaves and side stems which furnish nice succulent feed. Individual plants will make a ten-foot growth before going to seed. They cover the ground with a dense mat of forage 2 feet in depth. It is a wonderful, rapid grower, and thrives with little moisture.

It withstands the cold; Sand Vetch is a so-called winter annual. Usually sown in fall; it stays green until the snow covers the ground, and the next spring will come forth fresh, green and vigorous and form green herbage for cattle earlier than any other forage plants.

It is a tremendous yielder, producing all the way from 15 to 20 tons of the very best green forage per acre.

As the name would indicate, Sand Vetch has a special adaptation for sandy soils.

Our stock is the true Vicia Villosa strain noted for its extreme hardness and ability to adapt itself to varied soils (light and heavy) and climatic conditions. Our stocks this year are very, very limited. Order early.

Sow in Spring or in Fall at the rate of 40 to 50 pounds Sand Vetches with about $\frac{1}{2}$ bushel of Barley or Oats in Spring, and Winter Rye in Fall. To sow Vetch with a nurse crop has always given the best results. If wanted alone, however, Vetch is sown at the rate of 60 pounds per acre broadcast, or less amount in drills 30 inches apart. If grown the latter way it can be cultivated while the plants are young, but they soon will cover the ground densely.

Price: Lb., 35c, postpaid. By Freight: Lb., 25c; 10 lbs., \$2.25; 30 lbs., \$6.25; 50 lbs., \$10.00; 100 lbs., \$19.00; 250 lbs., \$46.25. Bags Extra: Cotton, 50 lb. size, 25c; 100 to 150 lb. size, 60c.

SAND VETCH AND OATS FOR HAY OR PASTURE

4728—Just the thing you have been looking for. A rich pasture or a bountiful hay crop. It is secured by sowing our mixture of Sand Vetch and Oats.

The method of culture is simple. Plow and harrow your field carefully and then seed at the rate of 62½ lbs. of our Mixture per acre, any time before May 20th, covering the seed about 2½ inches. In six weeks the field should be ready for pasture, and in nine weeks, if not pastured, should return a luxuriant crop of most excellent hay. In our mixture of Sand Vetch and Oats we use an oat especially adapted for this purpose, one giving best results in conjunction with the Vetch.

Price: Per 62½ lbs., \$6.50; per 100 lbs., \$9.75. Bags Extra as below.

SPRING VETCHES OR TARES

Peculiarly Suited to Varied Soils and Climes

4730—Like Alfalfa, the superiority of Vetches for feeding lies in the great amount of protein it contains. As in Alfalfa, its huge soil restoring capacity is one of its greatest values. It is not only highly relished as a fodder and grain crop, but it increases the milk supply of milch cows and produces flesh very rapidly in all classes of stock.

Rapidity in growth and extreme hardness render it peculiarly suitable to sections with short seasons

Its immense productiveness makes it one of the most economical crops to grow.

This is an annual. It should be sown early in spring, at the rate of 60 to 80 lbs. per acre. If sown in connection with oats, use 50 lbs. Spring Vetches to 32 lbs. oats per acre, or use 30 lbs. Spring Vetches, 60 lbs. field peas and 32 lbs. of oats; these mixtures produce an abundance of healthy, nutritive green forage hay or pasture.

Prices: Lb., 20c, postpaid. Price, by Freight: Lb., 15c; 10 lbs., \$1.25; 50 lbs., \$4.75; 100 lbs., \$9.25; 250 lbs., \$23.00. Bags Extra. Cotton, 50 lb. size, 25c; 100 to 150 lb. size, 60c.

PRICES F. O. B. LA CROSSE, SUBJECT TO CHANGE WITHOUT NOTICE.

SALZER'S White Sweet Clover

(See Opposite Page)

The Great Hog Pasture

The methods of ten or twenty years ago no longer bring profitable returns for the money, time and energy expended.

The farmer who is willing to use brains, industry and ability has before him in White Sweet Clover the very essence of prosperity. It promises almost everything to the stockman and the dairyman.

The dairymen's visions of golden profits can now be realities of prosperity, through the lavishness of the White Sweet Clover yields.

The cattlemen of today can be among the capitalists of the future; as the reclamation of dry bottoms, sandy soils, hard baked lands, gravel bed, stony areas are made possible by White Sweet Clover.

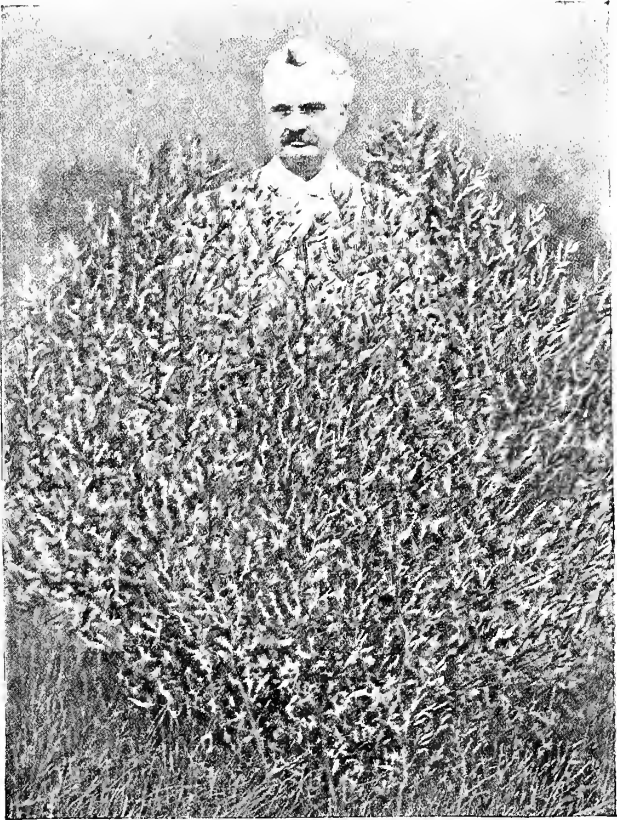
The farmer at last comes into his own; prosperity and contentment can be reached through that great vestibule of agriculture—WHITE SWEET CLOVER.

SWEET CLOVER AS PASTURE

It is the first forage plant in spring that affords green food, and the last one that is killed by frost, too; it is cheerfully green when all grasses are dry and parched. It grows very rapidly, and as soon as it is 5 to 6 inches tall the stock should be turned on, as tramping the ground suits it, and it should never be allowed to grow very tall, or it will get hard and woody; when kept eaten down very close to the ground the plants throw out fresh growth on all sides as fast as eaten off, thus furnishing a constant supply of tender growth until frost.

Stock soon acquire a taste for it, and prefer it then to all other plants. It gives milk and butter a most delicious flavor, and although stock fill up on it to the highest pitch, **never bloat**. It is always relished by horses, sheep and cattle.

For Prices See Opposite Page



One Sweet Clover Plant

SALZER'S Northern Grown Sand Vetch

Agriculture is the monumental industry of the age; yea, it has been raised by our successful farmers to a profession—to an art as it were, but has not been accomplished by putting "all the eggs in one basket"—it has been through rotation, that great soil rejuvenating system in which Sand Vetch as a crop stands out as one of the greatest soil reclaimers known to agriculture, its value as a plowed under crop being equivalent to putting into the ground \$25.00 to \$75.00 worth of commercial fertilizer to the acre.

Salzer's Sand Vetch makes the **best hay** imaginable; it is exceedingly nutritious, much more than clover, is eaten with relish and safety by all kinds of stock.

As a **pasture plant**, Sand Vetch is of great value, furnishing as rich and nutritious fodder as clover and alfalfa, and is relished by all stock. In 50 days the crop is two feet high, and as pastured off grows up again.

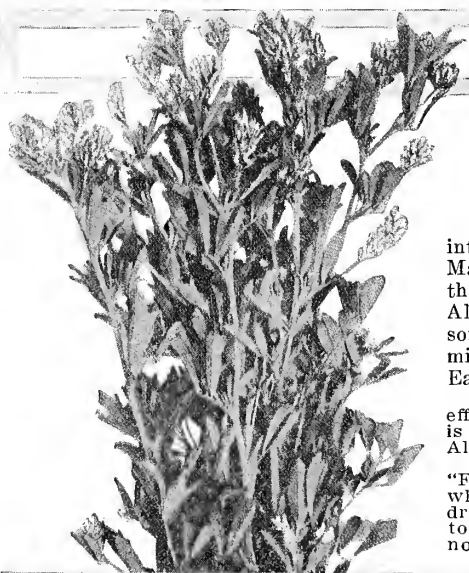
As a **cover crop** for orchards, there is nothing better. Price: Lb., 40c, postpaid. By Freight: Lb., 35c; 10 lbs., \$2.75; 25 lbs., \$6.00; 50 lbs., \$11.50; 100 lbs., \$22.00. Cotton Bags Extra: 50 lb. size, 25c; 100 to 150 lb. size, 60c.



SALZER'S WHITE SWEET CLOVER



A FIELD OF SAND OR HAIRY VETCH GROWN BY SALZER, NEAR LA CROSSE, WIS. SEE OPPOSITE PAGE



SALZER QUALITY

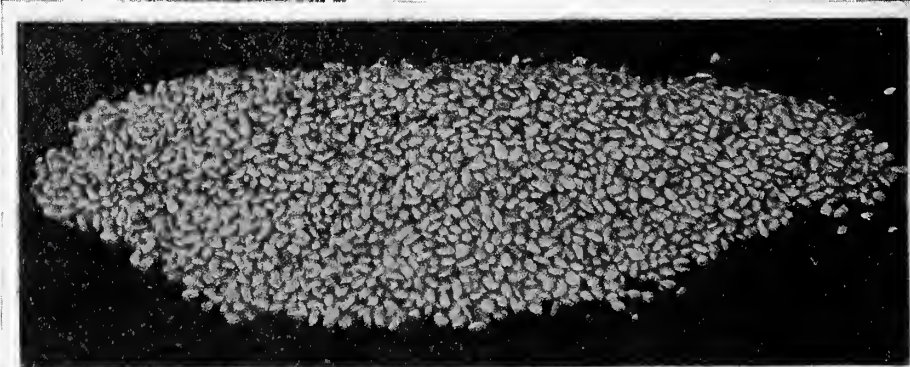
Alfalfa Prices
are f. o. b.
La Crosse, Wis.

SALZER'S Northern Grown Alfalfa

Apply business acumen to the farm, adopt commercial methods of success—introduce principles of operation that gravitate to large financial returns. Make every acre pay a profit. Use only profit-paying crops. Utilize crops that will return more to the soil than they remove—grow Alfalfa—the great Alfalfa—it will do all these; it will do more; it comes nearer to producing something for nothing than anything in the world—it's nothing short of a miracle. It is the most talked-of Hay—Forage—Soiling—Feed—Seed Crop on Earth.

How, in this day of enlightenment, farmer after farmer continue their efforts to operate their farms without a portion of it being devoted to Alfalfa—is one of the astounding mysteries of the day. Present day farming without Alfalfa is nothing short of a crime.

In the South and West they call Alfalfa the "Get-Rich-Quick Crop" and "Farmers' Gold Mine." It has made more than one fortune for the pioneer who went West; when once established it means independence; frost and drought and bugs have less effect on Alfalfa than on any other crop; it seems to produce a stream of never-failing wealth, and trusts and panics need have no fear to injure the Alfalfa grower.



One of the Most Successful Agriculturists in the United States

Ex-Gov. W. D. Hoard of Wisconsin, proprietor of the widely influential Hoard's Dairyman: "I like the quality of your Radium (20th Century) Alfalfa Clover very much. I am particularly careful as to the purity of the seed I sow, for I do not want to inoculate my land with foul stuff. Last year on 30 acres I raised over \$2,500.00 worth of Alfalfa hay. There is no better money crop that I know of."

Alfalfa is the crop of the future; and we urge the farmers, if they have not already planted it, to sow Alfalfa this year, using our Northern Grown strain. There is no other leguminous crop which possesses like qualities of drought and cold-resistance and gives such enormous yields for so many years. As a money crop it cannot be excelled; it seems to us the greatest need today is the general planting and feeding of Alfalfa. Alfalfa can be grown several hundred miles north of the Canadian boundary line, provided northern, hardy seed is sown.

Alfalfa will grow and flourish in every state in the Union—North, South, East or West—yes, every state can grow from two to four crops of Alfalfa if the variety adapted to it is sown. Most of the failures to secure a good stand of Alfalfa are directly traceable to worthless rubbish, called seed, sold at enticing prices. Many thousand farmers annually lose their stands or secure a measly catch by using thrashy or southern grown seed.

Genuine Northern Grown Alfalfa Seed has a value; it is distinctly in a class all its own; it is incomparable. Attractive or low prices do not indicate a saving; neither does it infer economy. The saving on questionable seed may be tangible in actual cash at the time of purchase—but is lost in the quality of the seed—and as to the catch—as to results—as to the rewards of harvest—the loss is incalculable; literally speaking, it is "penny wise and pound foolish."

Farming is a sound, logical and scientific industry—don't hoodwink yourself by practicing economy on the purchase price.

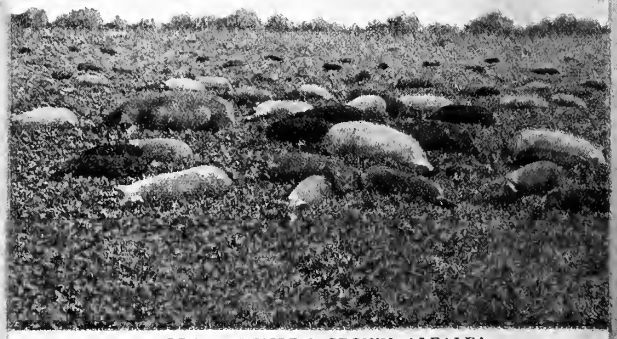
When tempted to buy inferior seed, just be reminded that the future accumulation of profits hangs in the balance. The pure seed—the best seed—the dependable seed—the adaptable seed—style of management for the farm—is the best and the only sure and successful method.

Our seed is Genuine Northern Grown, grown in the high altitudes of Montana, North Dakota, South Dakota, Minnesota, and Wisconsin. Fully matured, as pure as is humanly possible to grow; high germinating, full of robust seed life; plump, bright and attractive.

PRICE OF NORTHERN GROWN ALFALFA:

4213—RADIUM (formerly 20th Century): Lb., 35c; 15 lbs., \$4.25; 50 lbs., \$13.00; 100 lbs., \$25.00. Bags Extra as below.
4212—SUPERIOR: Lb., 30c; 15 lbs., \$4.00; 50 lbs., \$12.50; 100 lbs., \$24.00. Bags Extra as below.
4214—CHOICE: Lb., 28c; 15 lbs., \$3.75; 50 lbs., \$12.00; 100 lbs., \$23.00. Bags Extra: Cotton, 50-lb. size, 25c; Cotton, 100- to 150-lb. size, 60c.

SALZER QUALITY

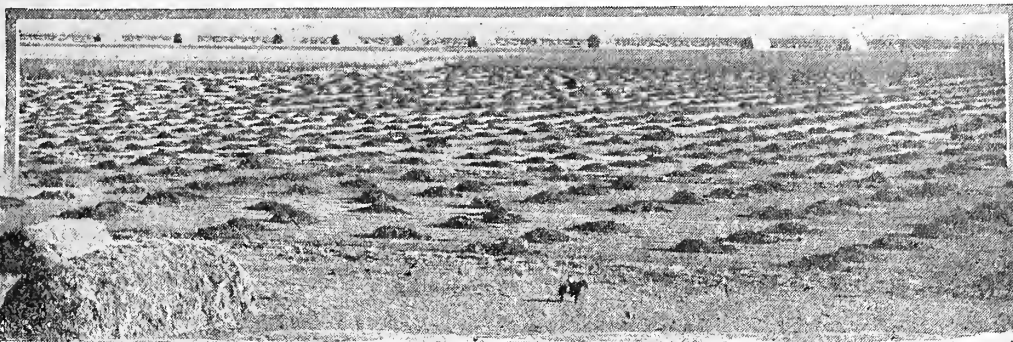


SALZER'S NORTHERN GROWN ALFALFA

PRICES F. O. B. LA CROSSE, SUBJECT TO CHANGE WITHOUT NOTICE

BE
THRIFTY,
GROW
ALFALFA

HELP
FEED
THE
WORLD,
GROW
ALFALFA



Note the Immense Stacks of Alfalfa in the Background.

SALZER'S COSSACK ALFALFA

(GENUINE STOCK)

The Hardest and Heaviest Yielding of the Alfalfas

4205—Alfalfa is conceded the wonder crop of the world. Cossack is unquestionably the wonder type of the Alfalfas.

Think of a plant the growth of which in three years is so heavy, so immense that it must be planted two and one-half to three feet apart in rows like you would corn. A single plant which, when dry, weighs eight pounds. A plant with a growth the height of a man. A single plant producing 800 to 1,000 shoots, each literally covered with masses of leaves.

Then again, think of a plant which has the hardness of the Russian steppes, where the weather becomes so cold that the mercury drops out of sight. A plant which in a field of forty acres, covering a period of five years, has not shown a single one winter killed.

Add to this the increased production of $1\frac{1}{2}$ to 2 tons of hay per acre, the additional increase in seed production, the extra price per pound for seed. Why, it is a veritable money maker.

It is beyond question the Alfalfa of the future. This generation will witness millions of acres devoted to it. It is practically impossible to heave out and winter kill this variety by freezing on account of the wonderful branching root system. It is especially tenacious in this respect.

The tops of many of the plants are 10 to 12 feet across and more. Dr. N. E. Hansen reports a Cossack Alfalfa plant 15 feet across. Surely, this must convey to our customers the phenomenal growth of this wondrous Alfalfa.

To you, Mr. Farmer, of the North, the West, the South and the East, with well established Alfalfa fields, and no doubt perfectly satisfied, we suggest you trying Cossack alongside of it, prove for yourself which is best.

Cossack is revolutionizing farming all over the United States; it is creating a great reputation wherever given a trial.

With the usual Salzer method of protecting our customers, securing the best that money can buy, giving our friends absolute assurance of securing true stocks, we have gone to the best Cossack Alfalfa growers in the United States for our seed.

The high price of the seed to many farmers may be a deterring factor, but when you consider that two pounds of seed is plenty for an acre—that you have a crop that will last a life time without reseeding—it is the cheapest farm proposition we know.

Add to this the almost unheard of immense yields of the most luxuriant, high nutritive hay, year in and year out it resolves itself into a question of "can you afford not to buy"—not a question "is the price too high."

To growers of Alfalfa, farmers, stockmen and dairymen who expect to grow alfalfa, we urge that this greatest of alfalfa be given a generous acreage on your farm this year. Personally, we cannot see how you can afford to allow one season to go by without it. The loss entailed by failure to plant is almost incalculable. The failure to grow it is nothing short of challenging your own good judgment.

There isn't a farmer in the country that doesn't know what Marquis wheat is and has done for the world—Cossack Alfalfa holds a similar position among the Alfalfas—it is the great outstand pillar of future alfalfa growing.

We have yet to see the first dead plant in a well established field—even in districts where 40 below zero weather is the rule for protracted winter periods, something unheard of with other alfalfa.

Our seed is grown in the highlands of Dakota and is pre-eminently the seed for arid, upland, high altitudes and drought stricken districts.

Owing to the exceedingly heavy growth, it is desirable that it be sown with a garden seeder set at "Celery" in rows three feet apart. Two pounds of seed is plenty for an acre, and at this rate, though the price must necessarily be high on account of the scarcity of the seed at the present time, it is much cheaper than the other Alfalfa which is seeded more heavily.

Price, per lb., \$1.75, postpaid. Price, by Express: Per lb., \$1.70; 5 lbs., \$8.00; 10 lbs., \$15.00. Bags Extra: Cotton, 50 lb. size, 25c; cotton, 60 to 150 lb. size, 60c.

SEEING IS BELIEVING

Brookings, S. D., Nov. 1.

The experience of many men from many states shows conclusively that the Cossack is the best general purpose Alfalfa ever distributed. I ask the farmers to believe only what they see with their own eyes. This plan has worked very well because seeing is believing. Your own experience only confirms the experience of many other men: 1. That the Cossack Alfalfa is perfectly hardy. 2. Recovers quickly after cutting. 3. Is remarkable for its abundant leaves, which is the most important part of any Alfalfa plant. 4. Yields abundantly both of hay and seed. 5. Is of wonderfully strong and upright growth.

The Cossack has made good in severest tests as to hardness and drought resistance.

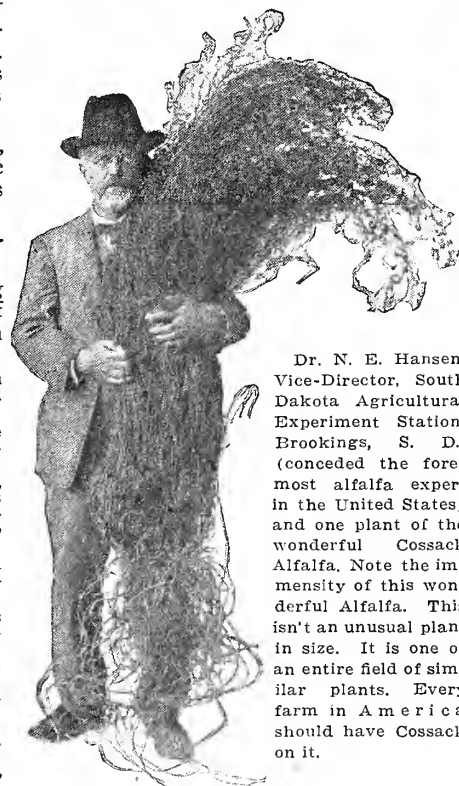
The Cossack Alfalfa has withstood the dry years.

From the experience of farmers on the dry upland prairies of many western states, I feel confident that the Cossack will soon lead all other Alfalfas.

Yours truly,

N. E. Hansen,

Vice-Director South Dakota Agricultural Experiment Station.



Dr. N. E. Hansen, Vice-Director, South Dakota Agricultural Experiment Station, Brookings, S. D., (conceded the foremost alfalfa expert in the United States) and one plant of the wonderful Cossack Alfalfa. Note the immensity of this wonderful Alfalfa. This isn't an unusual plant in size. It is one of an entire field of similar plants. Every farm in America should have Cossack on it.

ALFALFA PRICES F. O. B. LA CROSSE, SUBJECT TO CHANGE WITHOUT NOTICE



Be a Big Producer. Alfalfa With Two to Three Cuttings, an Average of 5 Tons Per Acre at Present High Prices—Think of It

SALZER'S PEDIGREE EVERLASTING GRIMM ALFALFA

WORLD FAMOUS FOR ITS EXTREME HARDINESS

Grimm Alfalfa is now and must ever be an increasingly national factor in practical, intelligent and successful farming, stock raising and dairy operations.

Endures extremes of cold and withstands excessive heat, accepting most all soils.

We have this grown on the Sudduth Pedigree Alfalfa Seed Farm in Yellowstone County, Montana, which makes a specialty of growing a hardy type of Grimm. The Sudduths, long conceded of the Greatest Alfalfa Experts in the world, are thus giving us Alfalfa Seed straight from the life-time experience and years of toil of the master Alfalfa minds. Straight from the hands, direct from the farm of the "Burbanks" of Alfalfa.

AFFIDAVIT

State of Montana, }
County of Yellowstone } ss.

I, the undersigned, Mabel L. Sudduth, being duly sworn, deposes and says that the Grimm Alfalfa Seed sold by me to John A. Salzer Seed Company, was grown from seed obtained by my father, W. N. Sudduth, from the Agricultural Department of the United States, which in turn was obtained from Carver County, Minnesota, thus authenticating the genuineness of the strain.

Seal. Mabel L. Sudduth.

Sworn to before me, Geo. M. Leonard, a Notary Public for and within the above State and county, this 1st day of November, 1918.

Geo. M. Leonard, Notary Public,
In and for Montana, residing at
Broadview.

My commission expires 2/22/20.

Grimm Seed grown in the high altitudes of Montana, where high life, vigorous seed of robust vitality is produced, cannot be excelled for constitutional vigor.

Grown in the Northern States, in Alaska, in Canada and wherever it was planted, it proved one of the hardiest varieties known. No other Alfalfa has a better record of hardiness and drouth resisting quality and productiveness than Grimm.

The lower left corner illustration is a typical plant of Grimm from the field of the Sudduths in Montana. The plant was 2 years old, 3 feet high and 4 feet in diameter. It shows the branching root system with small tap-root, the underground, spreading crown, the heavy stooling (there are more than 500 shoots on one root), the heavy crop and the abundant forage. These are the characteristics of Grimm and of all alfalfa belonging to the hardy species (*Medicago media*).

A WORD ABOUT THE GROWER OF SALZER'S GRIMM

The Sudduths are authority on Alfalfa and also on dry-land farming in the West. They have obtained many prizes for their products, among others the grand sweepstakes prize, a \$1,000.00 Silver Trophy, at the American Land and Irrigation Exposition, given to the person who demonstrated the best and widest uses for Alfalfa as food for man and beast.

It is with considerable pride and delight we are able to offer Hardy Grimm seed of such a pedigreed type, both as to inherent quality and unadulterated pureness.

Our Grimm Alfalfa is genuine straight stock, dry land grown. It has a vitality of .96 per cent and a purity of 99 per cent.

Sow one to two pounds of seed per acre when drilling in rows 14 to 32 inches apart, depending upon whether wanted for seed or forage.

When sown broadcast in the semi-arid and irrigated sections of the West, sow 5 pounds per acre. Here in the Northwest 15 pounds and in the Atlantic and Southern States 20 pounds per acre is used.

THE MONTANA EXPERIMENT STATION AT BOZEMAN reports: "Our experiments with Grimm Alfalfa and other strains show that Grimm is decidedly the best."

As to the YIELD OF GRIMM, THE EXPERIMENTAL STATION AT BRANDON, MANITOBA, states that the Grimm yielded 6 tons per acre, while the other varieties tested there, Montana, Turkestan, Canadian and imported sorts, yielded only from 2 to 4 tons per acre.

4206—Price: Sudduth Grimm, lb., 70c, postpaid. Price by Freight: Lb., 65c; 5 lbs., \$3.00; 10 lbs., \$5.75; 50 lbs., \$27.00; 100 lbs., \$52.00; 1,000 lbs., \$500.00. Bags Extra as below.

4207—Price: Montana or Dakota Grimm, lb., 50c, postpaid. Price by Freight: Lb., 45c; 10 lbs., \$4.25; 50 lbs., \$18.50; 100 lbs., \$35.00. Bags Extra: Cotton, 50-lb. size, 25c; Cotton, 60 to 150-lb. size, 60c.

EVERLASTING GRIMM ALFALFA

ALFALFA PRICES F. O. B. LA CROSSE, SUBJECT TO CHANGE WITHOUT NOTICE.

Pigs
Making
Hogs of
Themselves in
an Alfalfa
Pasture.

SALZER'S LISCOM ALFALFA

A TYPE OF UNUSUAL HARDINESS

4208—The indifference and cupidity of farmers is not any defect in the beneficent arrangement of the creator. If after all the years of publicity and statistics showing the use of Liscom Alfalfa, farmers still persist in ignoring the planting of it, there is something wrong somewhere that such a condition in this day and age of the world can exist.

Liscom Alfalfa belongs to the same species as Grimm. This is a cross of the wild, yellow flowered Alfalfa of Siberia (*Medicago Falcata*) and the ordinary cultivated purple flowered Alfalfa (*Medicago Sativa*). This cross seems to contain the hardiness of the yellow with the productiveness of the other, excelling all other species known today. These hardy strains have the underground spreading crown, the branching root stock (see illustration of Grimm on opposite page), the dark foliage and the variegated flower, while the common non-hardy species have one straight tap root, more upright stooiling crown with the bud areas near the surface, exposed to freezing, thawing and drying out.

Liscom Alfalfa was named after G. W. Liscom, who had a ranch on the Tongue River, in Custer County, Montana. He planted this alfalfa there some thirty-five years ago. He obtained the original seed in Europe. His first field, which is some 30 acres large, is still standing and is more than 36 years old. This probably is the oldest field of alfalfa in the state of Montana. This field, which has never been cultivated, fertilized or irrigated, has withstood the extremes of temperatures of 40 degrees below zero in winter and 110 above zero in summer and was not injured at all when covered for a long time with a thick crust of ice in winter, when all other fields in the neighborhood were killed; it has stood all the misuse of extreme pasturing and has yielded ever since it was laid down, two big crops of hay every season, and is now still in first-class condition and last season had a perfect stand of Alfalfa. Our seed is grown in Montana and Dakotas.

Per lb., 50c, postpaid. Price, by Express or Freight: Lb., 45c; 5 lbs., \$2.25; 15 lbs., \$6.00; 50 lbs., \$18.00; 100 lbs., \$35.00; 1,000 lbs., \$320.00. Bags extra as below.

A WORD ABOUT QUALITY

The seed buyer who makes prices a consideration takes desperate chances with success. The successful farmer can only have one maxim: "Not how cheap, but how good." That they recognize this fully is evidenced by the immense size of our Institution—the results of supplying the Highest Quality—First, last and always.

DRY LAND ALFALFA

MONTANA GROWN

4210—Unirrigated lands in the North develop a different type of alfalfa than irrigated soil. The plants produce less foliage and more seed and also contain considerably more protein than those raised under irrigation, just as it is with wheat.

Our Dry Land Alfalfa Seed was grown in the dry high land districts of Montana. The annual rainfall in that country is about 15 inches. The plants are grown in rows and are cultivated. A crop of hay (two cuts) in Montana on dry land averages from 3 to 4 tons per acre.

Dry Land Alfalfa Seed has a decided superiority in its ability to withstand the melting rays of the hot sun for months at a time, when many others would wilt and droop.

Price of Montana Dry Land Alfalfa: Lb., 40c, postpaid. Price, by Freight: Lb., 35c; 15 lbs., \$5.00; 50 lbs., \$16.00; 100 lbs., \$30.00.

Price of Bags: Cotton, 50 lb. size, 25c; 60 to 150 lb. size, 60c.

SALZER'S WESTERN ALFALFA

Of strong vitality and great prolificness; very hardy and vigorous, withstanding cold and climatic conditions in a marked degree and returning the grower with fulsome heavy growth. It has proven itself perfectly hardy in Wisconsin, Minnesota, Michigan and the Dakotas, yielding in these states from 2½ to 6 tons per acre, while in states like Iowa, Illinois, Nebraska and Kansas it returns from 4 to 7 tons per acre. Our seed was grown in Kansas.

4222—RADIUM (Formerly 20th Century). Price: Lb., 35c, postpaid. Price by Freight: Lb., 30c; 15 lbs., \$3.75; 50 lbs., \$11.50; 100 lbs., \$22.00. Bags Extra as Below.

4221—SUPERIOR. Price: Lb., 35c, postpaid. Price, by Freight: Lb., 30c; 15 lbs., \$3.50; 50 lbs., \$10.50; 100 lbs., \$20.50.

4220—CHOICE. Price: Lb., 30c, postpaid. Price, by Freight: Lb., 25c; 15 lbs., \$3.25; 50 lbs., \$9.00; 100 lbs., \$18.00.

ALFALFA PLANTS

GROWN FROM PEDIGREED COSSACK ALFALFA

2699—The South Dakota Experiment Station has advocated and successfully practiced the transplanting of Cossack Alfalfa plants. It is a sure method of growing Alfalfa, and is especially recommended for heavy land and for localities where Alfalfa could not heretofore be grown.

By setting out Cossack Alfalfa Plants a sure stand is almost assured, a failure being remotely rare. Our plants or roots are strong, healthy, tough, and stand rough handling. Cossack plants grow quickly after being set out and soon secure a foothold in the soil which no drought can overcome. The plants carry inoculation on their roots and an absence of bacteria in the soil is therefore no hindrance to their growth. We advocate to plant in rows 36 inches apart and 18 inches apart in the rows and to cultivate. It will take about 8,000 to 10,000 plants to plant one acre, if set out at this distance.

A field planted in this way in spring will yield sufficient forage the first year to more than cover the cost of transplanting and the cost of plants and when well established will yield from 5 to 8 tons of hay per acre on good soil, and will last a lifetime.

Plow furrows at the right distance and set the plants in by hand. In setting the plants out cover crown about 2 inches deep with earth. Price, by Express: 100 plants for \$0c; 250 for \$1.55; 500 for \$2.90; 1,000 \$5.25. Postpaid, per 100 plants, \$1.00; 250 for \$1.75; 500, \$3.25; 1,000, \$6.00.

PRICES F. O. B. LA CROSSE, SUBJECT TO CHANGE WITHOUT NOTICE.



Kafir Corn

JERUSALEM CORN

4346—Was brought some years ago from the arid plains of Palestine. It makes one large head on main stalk and several smaller heads on side shoots, often eight. Grows 5 feet high. Used for grain only, as the stalks are dry and pithy. Jerusalem, Milo and Dura corns are 20 to 25 days earlier and are far better adapted to sections of very low rainfall than Kafir corn.

Price: Lb., 25c, postpaid. Price, by Freight: Lb., 20c; 10 lbs., \$1.25; 25 lbs., \$2.50; 50 lbs., \$4.75; 100 lbs., \$9.00. Bags extra as below.

DWARF STRAIGHT NECK MILO

4348—This new variety was introduced by the U. S. Dept. of Agri. It differs from the standard Yellow Milo in being more dwarf, growing only 3 to 5 feet high, according to the amount of rainfall, and it is straight necked. The advantage of this straight necked feature is apparent in gathering, feeding and cutting the heads. It is earlier than Kafir Corn or Yellow Milo, and will stand the greatest drouth. It is therefore admirably adapted for dry land farming. It yields from 60 to 100 bu. of corn per acre. Plant and cultivate the same as Kafir Corn. It can be fed in bundles or in heads to cattle, horses, hogs, and all stock will prefer it to corn.

Price: Lb., 25c, postpaid. Price, by Freight: Lb., 20c; 10 lbs., 85c; 25 lbs., \$1.75; 50 lbs., \$3.00; 100 lbs., \$5.50. Bags extra as below.

YELLOW MILO MAIZE

4347—It produces large quantities of good green fodder. Stools from the ground, also sends out shoots from the joints. The seed heads are very heavy, often weigh 1 lb. when ripe. The seed is an excellent fattener and relished by all cattle, hogs, etc. Stalks 9 to 12 feet tall. Price: Lb., 20c, postpaid. Price, by freight: Lb., 15c; 10 lbs., 85c; 25 lbs., \$1.50; 50 lbs., \$2.85; 100 lbs., \$5.35. Bags extra as below.

SHALLU OR EGYPTIAN WHEAT

4344—This variety is extensively grown in East India and has been grown in California for a number of years. It grows quite tall and stools out from the root, a single grain often producing from 3 to 6 stalks. They hold an enormous number of round, white seeds. It produces more grain than any other variety of sorghum.

The grain makes excellent feed for horses and cattle. If ground, it makes fine flour for pancakes; it also pops like Pop Corn. Sow and cultivate the same as Kafir Corn. Price: Lb., 25c, postpaid. Price, by freight: Lb., 20c; 10 lbs., \$1.50; 25 lbs., \$3.00; 50 lbs., \$5.75; 100 lbs., \$11.00. Bags extra as below.

BRAZILIAN FLOUR CORN

4377—This corn is inclined to stool, and one grain will produce in many instances more than one stalk. Each stalk bears two or three ears, nine to twelve inches in length, and beautifully white. It yields 50 to 75 bushels of corn per acre, and the ears are fine for roasting. It is a good variety for poor soils. The kernel contains more starch than any other corn, and ground and bolted by the same process as wheat, gives a fine flour that will make bread, biscuits, etc., the same as the wheat flour. Plant two kernels in a hill and cultivate the same as other corn. For flour, plant 8 lbs. per acre; for fodder, 15 lbs. (Not a sorghum, but a field corn.) Price: Lb., 30c, postpaid. Price, by freight: Lb., 25c; 10 lbs., \$1.85; 25 lbs., \$4.00; 100 lbs., \$15.00. Bags extra as below.

Bags: Extra, Jute, 50 to 90 lbs., 25c; 100 to 125 lbs., 35c. Cotton, 100 to 125 lbs., 60c.



Brazilian Flour Corn



JERUSALEM CORN

SALZER'S EARLIEST KAFIR CORN

One of the strongly American features of agriculture is the great development of forage for stock feeding.

The day has flown forever when the farmer will feed high price grain and hay rations to his stock when a thousand and one different forage plants can be procured at infinitesimal cost. Of the Kafir family, Salzer's Earliest easily ranks foremost.

4345—Kafir Corn grows 5 to 7 feet high, making a straight, upright growth; it has a strong stem with wide leaves. The stalks contain considerable sweet sap and remain green until the heads are fully matured; for this reason Kafir Corn is preferred as a forage crop.

Drouth cannot touch this Kafir Corn. Salzer's



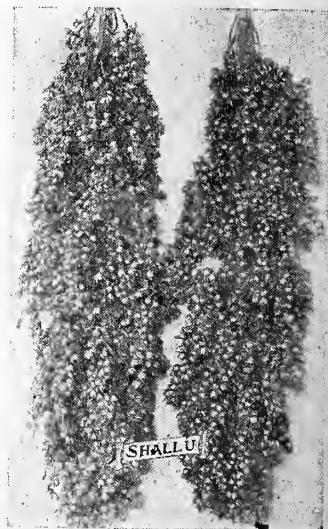
Dwarf Straight Neck Milo

Earliest Kafir Corn is there to grow. It does well as far north as South Dakota. It is enormously, prodigiously productive; does so well everywhere that, if you have hogs or sheep, and if you have proud of your horses and love your cattle, you should plant a few acres. Another good thing about it is this, that it will produce tons and tons of seed, which is equally as rich and nutritious and fattening as corn. Matures in about 130 days.

For grain sow in rows 3½ feet apart, using 6 to 8 lbs. per acre.

For hay or pasture sow 25 lbs. to 50 lbs. to the acre in drills or 75 lbs. broadcast.

Price: Lb., 25c, postpaid. Price, by freight: Lb., 20c; 5 lbs., 50c; 10 lbs., 75c; 50 lbs., \$2.75; 100 lbs., \$5.25; 200 lbs., \$10.25. Bags extra as below.



SHALLU

SALZER'S EARLIEST SWEET SORGHUM CANE

**A Type That Meets The Fondest Expectations
A Heavy Yielding Extra Early Sorghum**

4341—The history of this sorghum, tracing its progress for the past generation, has been remarkable in many ways. It has shown a much increased use by those farmers who have grown it for years. It has grown in leaps and strides into use on farms, where it was an unknown crop. Like corn, it has shown a steady advance north until today it is becoming almost as familiar as corn.

It can be grown most everywhere. In Texas and Manitoba, in Maine and California, there is nothing better in Sweet Sorghum than our earliest Cane for quick fodder. Sheep relish it, hogs grow fat on it; cattle delight in it, horses, chickens, and in fact everything living on the farm is fond of it.

For soiling or green feeding Salzer's Earliest Cane is of a very high value, especially during the summer and autumn when the pastures are often dry and it is very hard to find sufficient fodder to keep the animals in a thrifty condition. It is one of the best foods that can be used to feed growing animals and also the dairy cattle on account of the large flow of excellent milk which it will produce. An acre of Salzer's Earliest Cane often produces over 20 tons of herbage.

Salzer's Earliest Cane makes a grand summer pasture for all kinds of stock, especially for sheep and hogs. When used before it heads out there is but little waste and the crop is more nearly a balanced ration. The growth will also be more promptly renewed at that stage. The hay is very palatable and nutritious and is relished by all kinds of stock, including hogs. The yield of cured hay runs very large. Cut when heading out, leave for 2 or 3 days on the ground and then put up in shocks of about one load each.

The Silage made of Salzer's Earliest Cane is exceptionally nutritious. It is best cut for silage when the seeds begin to harden, as, if cut in too immature condition, it is liable to become sour. Cow peas and Soy Beans are quite often mixed with cane for the silo. This will greatly increase the feeding value.

As a catch crop Salzer's Earliest Cane is frequently used. It can be sown in mid-summer after an early grain crop or can be planted in place of other crops if they have been destroyed by hail, flood or insects.

Seed—The yield of seed per acre is on an average about 25 to 30 bushels; it has about the same nutritive value as corn; used crushed and mixed with oats, peas, etc., it makes a fine feed for all stock. It is also much used for poultry food and especially for laying hens. Requires 70 to 90 days to mature.

Culture—Sow broadcast at the rate of 30 to 50 pounds per acre or in drills 3 to 3½ feet apart, using 10 to 20 pounds. The crop can be harrowed until 4 to 6 inches high without injuring the young plants. After the first cutting the ground should be stirred again with a disk harrow or cultivator and the plant will sprout quickly.

Price: Lb., 20c, postpaid. Price, by Freight: Lb., 15c; 10 lbs., 75c; 50 lbs., \$3.50; 100 lbs., \$6.50. Bags extra as below.

EARLY AMBER CANE

Minnesota or Wisconsin Grown Seed

4343—So successful has been the ripening of this variety in the northwest, particularly Minnesota and Wisconsin, that its growing for the making of Sorghum Molasses by farmers has reached huge proportions.

In the La Crosse district, although there is a large sorghum mill, many farmers make their own molasses.

On the other hand large acreages are grown for fodder and silage purposes. Stock eat it greedily, fatten and flourish on it—seems to fill a particular want in the ration. Dairy cows show a marked increase in milk flow. Amber Cane is a very heavy yielding type.

Price: Lb., 30c, postpaid. Price, by Freight: Lb., 25c; 10 lbs., \$1.50; 50 lbs., \$3.50; 100 lbs., \$10.00. Bags extra as below.



**Salzer's
Earliest Sweet
Sorghum Cane**

ORANGE SORGHUM CANE

4342—Two to three weeks later than Salzer's Famous Earliest Cane, growing taller, producing heavier stalks and more abundant leaves. It is always in big demand. Price: Lb., 20c, postpaid. Price, by Freight: Lb., 15c; 10 lbs., 75c; 50 lbs., \$3.50; 100 lbs., \$6.50. Bags extra as below.

SUMAC SORGHUM CANE

4339—This variety is the most extensively grown type in the southern half of the United States. It is almost as sweet, leafy and large yielder as Salzer's Earliest Cane.

Price: Lb., 20c, postpaid. Price, by Freight: Lb., 15c; 10 lbs., 75c; 50 lbs., \$3.50; 100 lbs., \$6.50. Bags extra as below.

NOTE: In their general requirements Sorghums are similar to corn, but they do better on thin soil, are more resistant to drought, and therefore a surer crop in the semi-arid region and they also yield a better crop on alkali soils than corn.

FETERITA

THE GREAT DRY LAND NON-SACCHARINE SORGHUM

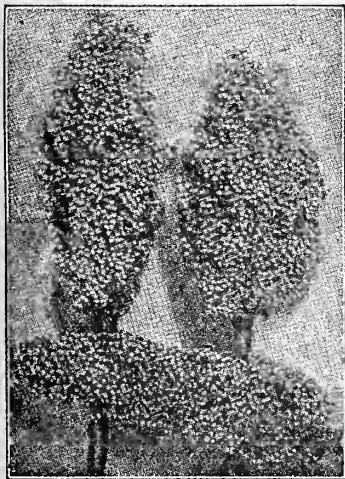
4340—As time passes and experimental evidence from every section accumulates and with it new modes of culture, new methods of utility, all emphasize the almost incalculable value of Feterita as a forage crop.

It has proven the best forage crop for dry lands known today. It produces a stalk of medium height and size, bearing ten to twelve leaves of medium size and a large head, well filled with pure white or bluish white seeds. The grain is larger than milo, is fully as soft and much whiter than Kafr. Its feeding value is equal to either Kafr or Milo and does not contain the dust that accompanies the other two. Feterita is an excellent drought resister. In some instances it made excellent crops without receiving any rain from the day it was planted, until harvested. It stands erect, branches out from the root and matures 25, some say 50, days earlier than Kafr. Yields of from 50 to 80 bushels per acre were reported last season. A remarkable feature is that in Oklahoma two crops of Feterita can be raised on the same ground in one season.

Price: Lb., 20c, postpaid. Price, by Freight: Lb., 15c; 10 lbs., 75c; 50 lbs., \$3.25; 100 lbs., \$6.00.

Price Bags: Jute, 25 to 100 lb. size, 25c; Cotton, 100 to 125 lb. size, 60c.

PRICES ON CANES AND SORGHUMS SUBJECT TO CHANGE WITHOUT NOTICE.



Feterita

Prices
f. o. b. La
Crosse:
subject to
change
without
notice.

SHROCK KAFIR SORGHUM

The Best Dry Weather Feed Crop We Know. Radically Distinct
From the Sorghum Family. Matures with
Exceptional Uniformity.

4338—If ever a plant was destined to be a tangible part of farming in the hundreds of Dry Districts of this country—Providence in its peculiar workings seems to have preordained Shrock's Kafir Sorghum as such a plant, if we consider the manner in which it came to light.

In the summer of 1911, Mr. Roy Shrock, a Rural Mail Carrier of many years' farming experience, noticed growing on a piece of raw prairie land near a wet weather creek, dry as a bone ten months of the year, a strange plant (evidently carried from some unknown land by a sea gull) somewhat similar to Kafir Corn, the stalks of which were about 3½ feet high, unusually leafy with exceptionally large heads.

Mr. Shrock watched, inspected and studied the plant daily, it having become a sight wonderful to behold. However, one day it disappeared entirely, when Mr. Shrock learned for the first time—that a number of other farmers had detected this amazing plant, one of whom had taken it. The party, however, afterwards surrendered the seed to Shrock.

Since its discovery it has been systematically tested in every section of the United States with astoundingly favorable results.

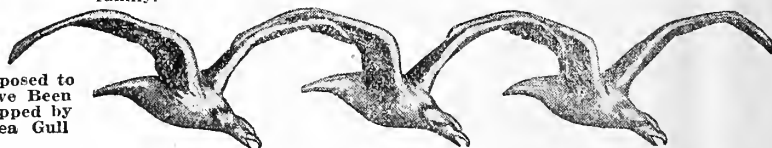
Sown alongside of Kafir, Milo and Feterita in drought seasons, the former have literally burned up while Shrock produced immense crops. Has demonstrated when sown alongside of above types that it will remain green until frost kills it, when the others have died long before.

The past season it is the only cane and sorghum crop that has produced big yields in the south.

Will produce twice as much seed as most of the Kafirs and Sweet Sorghums.

Will produce as much forage as any of the Dwarf Kafirs. Its dwarf growth enables it to be handled with less expense.

Six years of careful study, six years of rigid tests, six years of exacting comparisons, six years of painstaking experiments have demonstrated beyond a particle of doubt that we have a new and distinct type of Kafir-Sorghum of surpassing merit, radically distinct from any of the Sorghum family.



Supposed to
Have Been
Dropped by
a Sea Gull

Plant
Produced
From One
Seed
Note the
Large
Seed Heads

CONVINCING ARGUMENTS

Our crop this past season, cut to the ground by hail when less than eight inches high, sprouted again from the roots. It withstood 60 days of rainless weather, ending within 14 days and nights of the hottest, scorching, furnace-like winds ever experienced. Corn shriveled up and died; cane dried up when a foot high; grass was dry as tinder, yet Shrock's Kafir Sorghum, green and cool-looking, came through with one of the best crops we have ever had.

Considering the drawbacks my Kafir Sorghum had of late planting, unusually dry season (only one rain), I had wonderful success and think it the profitable crop for south Texas.

I. G. Britton, Louise, Texas.

The above letter, though mild in tenor, conveys volumes: For instance, "The Gulf Coast country for countless generations of 'midges' has been roped, hog-tied, branded and ear-marked as the 'Sorghum-Midges' own territory. The midges have a mortgage on every head of Sorghum, Kafir Feterita, Milo and Sudan Grass and everything else tried there. They foreclose shortly after a head appears out of the sheath, then it is 'Good-bye Mr. Head!' Not so with Kafir Sorghum,—it is the type that has beaten the Midge—this means as much to south Texas people as potatoes to Ireland."—John A. Salzer, Seed Co.

To our positive knowledge every year for the last six, Shrock Kafir Sorghum has produced a good grain yield. Several of those years, the weather conditions have been such that corn and all other Kafirs and Sorghums burned up entirely or failed to produce seed.

We are familiar with the manner of growth, suckering habits and the drought resisting qualities of this grain, and do not hesitate to say that all the claims for it have been substantiated in every way by demonstrations on large acreages without irrigation, and using only ordinary culture commonly given such crops.

Respectfully,

Enid, Okla.

The Enid National Bank, O. J. Fleming, Pres.

F. H. Letson, Vice-President.

In Oklahoma this past season when all Kafir, Milo and Feterita were literally burnt up by the hot, scorching, burning, red hot sun—Shrock Kafir Sorghum produced a fair yield,—the hot, long dry seasons did not kill it. (Frost seems to be its only enemy.) As a hay plant it has no superior for quick growth and heavy yield. As a grain crop, a silage crop, a hay crop in drought stricken regions and all other regions planted early, say at corn planting time, it will not disappoint.

Price: Lb., 30c, postpaid. Price, by Freight: Lb., 25c; 10 lbs., \$2.50; 50 lbs., \$4.85; 100 lbs., \$9.50. Bags Extra: Jute, 25 to 100 lb. size, 25c; Cotton, 125 lb. size, 60c.

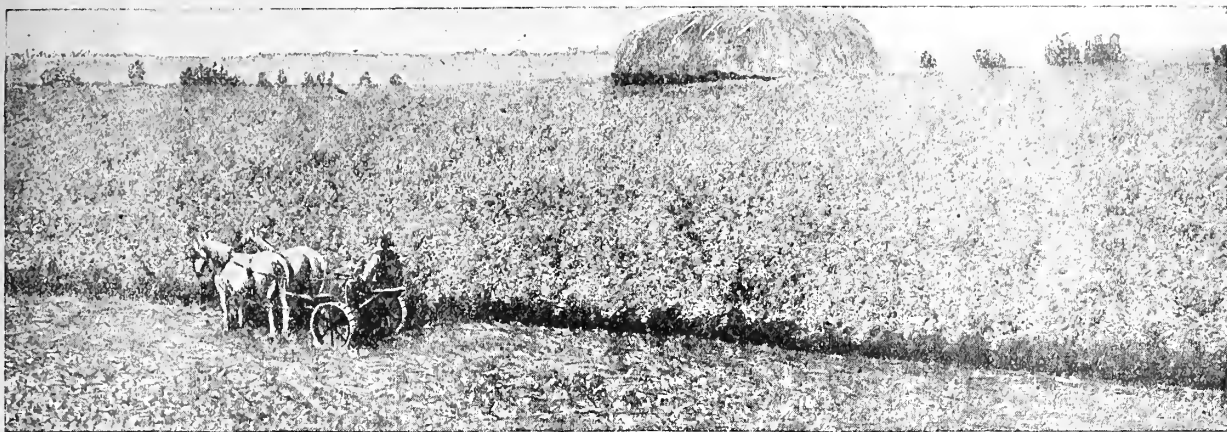
It is so vastly superior as a Drought Resister to any other Cane or Sorghum as to be in a class decidedly by itself.

Remarkable for its heavy foliage. Wonderful on account of its earliness. Amazing on account of its drought resistance. Astonishing on account of its long seed heads. Surprising on account of its long season of green foliage. It is one of the marvels of the present age, a miracle forage crop, spelling profits with a big "P" to all who grow it. A plant of a mighty standard that should raise the value of farm operations to undreamed of proportions. It outyielded any other Cane and Sorghum at the United States Dry Land Experiment Station, Woodward, Okla. This station is engaged almost exclusively in testing and improving drought resisting crops.

ITS GREAT MERITS

The stalks are sweet. Cattle eat it down to the roots. Horses gnaw it to the last piece. Stock will leave Alfalfa for it. Stock prefer it to sweetest hay. Matures earlier than Feterita. Matures away ahead of Kafir. Easily two weeks in advance of Amber Cane. Seldom yields less than 60 bushels per acre. Frequently yields as high as 80 bushels per acre. Yields three tons of hay per acre. When planted early will produce two hay crops. Ready for cutting before most other Cane. It is of dwarf growing habit. Is very stalky and a great stooler. Very nutritious as a silage. Excels Sudan and superior to white Kafir Cane for feed. Greater drought resister than Feterita. Matures with exceptional uniformity. Fields are remarkable for even growth. It is not a hybrid. Branch heads keep coming up till frost. Grows from 3½ to 5 feet high. Very easy to handle in harvesting. One seed often shoots 4 or 5 stools. It never lodges or droops its heads. Better seed producer than any of the Sorghums. Sow 10 lbs. per acre. Cover seed 2 inches deep only. On account of its peculiar stooling and branching habit and the fact that the seed germinates in cold ground, bigger yields can be secured by sowing same time as corn.

Just Before Threshing—The Only Dry Weather Grain Threshed in the District.



Immense Yields of Hay Are the Rule with Alsike.

SALZER'S WISCONSIN ALSIKE CLOVER

ADMIRABLY SUITED TO THE COOL CLIMATE OF THE NORTHWEST

There is a decided disposition today to produce more largely and more economically than has ever been known. It is undoubtedly the foremost thought among farmers. Alsike as a feed crop offers magnificent returns. It is a crop no farmer aspiring to success can ignore.

In the West only the hardiest, vigorous, truest perennial clover should constitute the clover field or permanent pasture mixture. (Medium Clover is biennial.) Alsike is exceptionally leafy, frequently producing as much hay as Mammoth. It is admirably suited to the cool cold climate of the Northwest.

On many soils it produces good crops, on which Red Clover will not grow. Alsike is the most hardy of all Clovers. It withstands the severest cold and does not readily winter-kill or heave out of the ground with frost. It is apparently the only Clover that will thrive on moist soil.

It grows about 2 to 3 feet high. The stems are thinner than those of Red Clover and the leaves are more numerous, making hay of a finer texture. The Blossoms are pinkish white and appear from July to August. The feeding value of the hay fairly equals that of Alfalfa.

This Clover prefers damp, moist, loamy soil, but it will also grow fairly well on stiff clays. Here in the Northwest it is mostly grown on bottom lands and quite often mixed with Timothy. Both varieties are well adapted for this soil and they ripen at the same time.

Alsike does well if sown with grains in either spring or fall. We advise customers to sow Alsike or other Clover with every acre of small grain that is planted, as in the experiments conducted by the Minnesota Experiment Station, it has been shown that the sowing of Clover with small grain increases the yield of the grain.

Alsike should be cut for hay as soon as it is in full bloom. If wanted for seed, Alsike should be cut when two-thirds of the heads are ripe. Alsike is also one of the best honey producing plants that can be grown.

THE ADVANTAGES SALZER'S ALSIKE

possesses over any other variety of Clover are: Its perennial character; its hardiness; its capability to resist the extremes of drought and wet; the great weight of herbage it produces during the season and the sureness of a crop when others fail. Our Alsike seed is of the highest vitality and purity. Sow 6 to 8 pounds per acre, according to quality.

PRICE OF SALZER'S WISCONSIN ALSIKE

Postpaid — By Freight. Bags extra as below—

| | Lb. | Lb. | 15 lbs. | 25 lbs. | 50 lbs. | 100 lbs. |
|---------------|------|-----|---------|---------|---------|----------|
| 4261—Radium | .55c | 50c | \$6.20 | \$10.00 | \$19.25 | \$37.75 |
| 4260—Superior | .50c | 45c | 5.95 | 9.70 | 18.65 | 36.50 |

Bags extra. Cotton, 50 lb. size, 25c; 60 to 150 lb. size, 60c.

B-ALSIKE CLOVER AND TIMOTHY MIXTURE

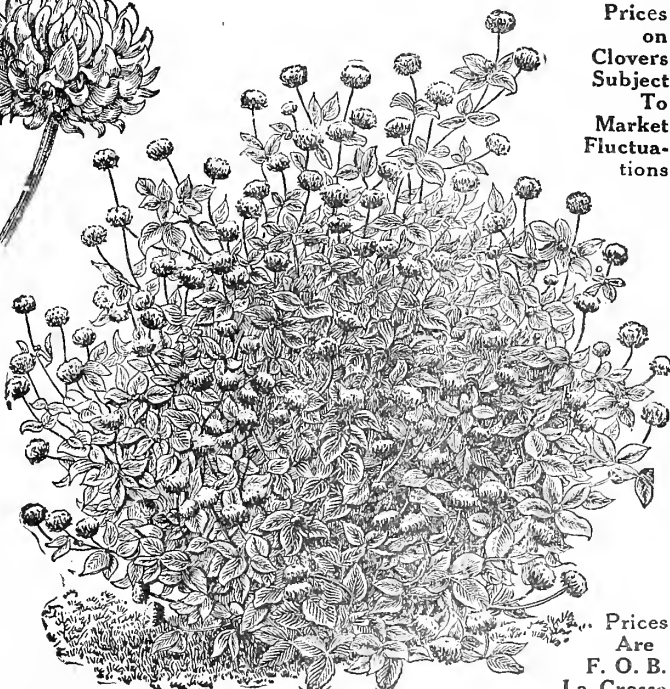
B-Alsike is a mixture of Alsike and Timothy, containing about 50 per cent Alsike and 50 per cent Timothy; our seed is grown in this neighborhood and a great many farmers here grow this mixed seed in preference to other grasses and clovers, as the two varieties are adapted for the same kind of soil and mature at the same time and are wondrously prolific for hay. If you plan to grow for hay, then the B-Alsike-Timothy Mixture will give you splendid satisfaction; indeed, it is now sown in great quantities almost to the exclusion of Straight Alsike, owing to its very low price.

Its marvelous producing powers make B-Alsike-Timothy profitable to sow! It makes hay of a very superior quality, as Alsike and Timothy "grow hand in hand." If you desire to grow for seed, by all means sow Salzer's Radium Alsike alone, but if you wish it for pasture or hay, sow our B-Alsike-Timothy Mixture. Sow 8 to 12 lbs. per acre.

4225—Price: Lb., 40c, postpaid. Price by Freight: Lb., 35c; 15 lbs., \$1.20; 25 lbs., \$6.50; 50 lbs., \$12.50; 100 lbs., \$24.50.

Bags extra. Cotton, 50 lb. size, 25c; 60 to 150 lb. size, 60c.

Alsike Bacteria to treat 1 Acre (20 lbs.) \$1.00; 2 Acres (40 lbs.) \$1.75; 3 Acres (60 lbs.) \$2.50; 6 Acres (120 lbs.) \$3.50. See page 114.



Prices
on
Clovers
Subject
To
Market
Fluctua-
tions

Prices
Are
F. O. B.
La Crosse

The Luxuriant Alsike Clover.

SALZER'S MAMMOTH RED CLOVER

HARDIEST AND HEAVIEST YIELDING OF THE CLOVERS

Clover has a different significance today than the old days of our Grandfathers when they only had to have a clover patch big enough for a couple of hogs. Mammoth is the hardiest and heaviest yielding of the clovers and the best for light soil, hence almost indispensable for the Stockman, Dairyman and Farmer.

Mammoth Red Clover is quite distinct from Medium, being larger, of coarser and more robust growth, and two to three weeks later. It is also more hardy, stands frost better and is more permanent. On rich, loamy soils it attains an immense growth, yielding much more bulk than medium clover, but makes only one crop, and pasture after that. It grows well on land too poor and on soil too low for Medium Red, and, is, therefore, largely used to restore fertility to worn-out soil. It is particularly good for light soils where Medium will not do so well—Salzer's Radium strain frequently growing to 5 and 6 feet tall. Mammoth Red Clover should be in every permanent pasture, as it retains its greenness throughout the summer and furnishes a larger amount of forage than Medium Clover, and as a fertilizer for green manuring it also surpasses Medium Clover, growing more rank and making more bulk to plow under.

It is especially used by farmers for a permanent hog pasture. It grows tall, and our Radium strain is extremely leafy and bushy. Ten acres ought to furnish sufficient nourishment for 100 hogs all summer, providing same can be divided off.

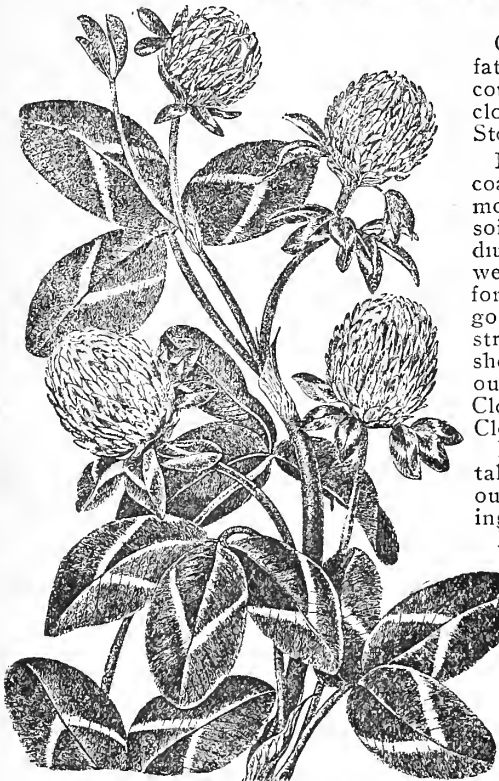
For silage and plowing under it is immensely popular.

SALZER QUALITY

What we say regarding the quality of Salzer's Medium Red is also applicable to our Mammoth Red Clover. All this seed is grown right here in the Northwest. The purity and vitality tests of our Mammoth Clover Seed are exceptionally high, running 98 or 99 per cent. This year it is particularly fine, bright, pure seed. Our ambition to make our various grades so eminently pure, so vastly superior is fast creating a standard of their own for high quality that it would be hard to surpass.

PRICE OF SALZER'S MAMMOTH RED CLOVER SEED.

| | By Mail | By Freight— | | | | | Sow per |
|-------------------------------|---------|-------------|---------|---------|----------|---------|---------|
| | Lb. | 15 lbs. | 25 lbs. | 50 lbs. | 100 lbs. | Acres | |
| 4237—Radium (20th Century) .. | \$0.70 | \$0.65 | \$7.50 | \$12.00 | \$23.50 | \$46.00 | 8 lbs. |
| 4236—Superior | .65 | .60 | 7.25 | 11.65 | 22.75 | 44.50 | 10 lbs. |



Mammoth Red or Sapling Clover

SALZER'S GIANT INCARNAT OR CRIMSON CLOVER

Valuable for Pasture, Green Forage, Hay and Quickly Restoring Worn-Out Soils.

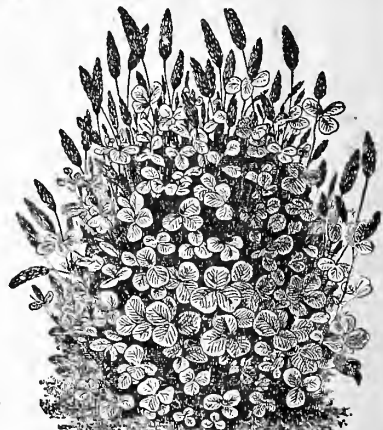
Giant Incarnat Clover forms upright branching plants, 2-3 feet high. It roots very deeply and is a bountiful provider of nitrogen. It grows most luxuriantly on fertile loam, yet it will thrive better on thinner and poorer soil than Red Clover. It is more efficient for green manuring than the latter. Plowing under a good crop of Giant Incarnat is equivalent to 20 tons of stable manure per acre. It is the cheapest source of nitrogen; it revolutionized the methods of farming in many states, and has restored to profitable cultivation thousands of acres of poor land.

It is tremendously prolific. Sown between August 15 and October 15 (according to locality), it sprouts without delay. The following spring it grows bushy and rank, yet of fine fibre, and is ready to cut and furnishes an enormous crop of hay in early summer, which is more nutritious, richer in protein than Red Clover, and especially adapted for working horses. It flourishes like a weed, thrives like one. Nothing better on earth for leaching and washing soils. It is the ideal rotation crop. It is the perfect green manuring crop. On an average soil the yield of cured hay is about 3 tons an acre, and of green forage 15 tons.

Seeding—In the northern and central states many sow in spring, as it is liable to freeze out in winter; in the southern and eastern states it is sown in fall; 10 to 15 lbs. of seed are used per acre. Should be cut for hay or silage before flowers commence to mature.

PRICE OF SALZER'S GIANT INCARNAT OR CRIMSON CLOVER SEED

| | By Mail— | By Express or Freight— | | | | | Sow per |
|-------------------------------|----------|------------------------|---------|---------|----------|---------|---------|
| | Lb. | 15 lbs. | 25 lbs. | 50 lbs. | 100 lbs. | Acres | |
| 4228—Radium (20th Century) .. | \$0.40 | \$0.35 | \$4.15 | \$6.50 | \$12.50 | \$24.00 | 10 lbs. |
| 4227—Superior | .40 | .35 | 4.00 | 6.00 | 11.75 | 23.00 | 12 lbs. |



Salzer's Giant Incarnat Clover

SALZER'S DWARF WHITE DUTCH CLOVER

A low, close-growing Clover; round, white heads; very fragrant; best adapted to moist soils, but does well on dry land; excellent as an addition to mixtures for permanent meadows and pastures. For lawns it is also splendidly adapted; indeed, no lawn is considered "quite right" unless it contains a good sprinkling of this sweet, pure, white-blooming, low growing "soft as velvet", hardy White Dutch Clover. As a bee plant it is famous the world over, and there is no other plant which furnishes better and more honey. It never winterkills. Sow in Spring or Fall. As usual, seed is scarce again this year. One-quarter of a pound, costing 20c, postpaid, of our Dwarf White Dutch Clover, will be sufficient to sprinkle upon a lawn 20x50 feet.

The White Dutch Clover crop is an almost entire failure this year. Hence, the abnormally high prices.

PRICES OF SALZER'S WHITE DUTCH CLOVER.

| |
|--|
| 4247—Choice: Oz., 10c; ¼ lb., 20c; lb., 60c, postpaid. Price by Freight: Lb., 55c; 10 lbs., \$5.00. |
| 4249—Radium (20th Century). Oz., 10c; ¼ lb., 25c; lb., 65c, postpaid. By Express: Lb., 60c; 5 lbs., \$3.00; 10 lbs., \$5.50. |



White Dutch

SAINFOIN OR ESPARSETTE CLOVER

Owing to the unsettled European conditions no Sainfoin seems to be available, however, we are doing our best to locate stocks and to those of our customers who feel they must have this clover we suggest you write us and we may have secured stock since this catalog went to press.

Price Bags: Cotton, 50 lb. size, 25c; 60 to 150 lb. size 60c.

BACTERIA ENOUGH FOR 20 LBS. SEED, \$1.00; 40 LBS., \$1.75; 60 LBS., \$2.50; 120 LBS., \$3.00, POSTPAID. CLOVER PRICES F. O. B. LA CROSSE, SUBJECT TO CHANGE WITHOUT NOTICE.



OUR
NEW
BRAND
"RADIUM"

RADIUM
IS THE
MOST
VALUABLE
THING
IN THE
WORLD

A Field of Clover from Salzer's Radium Brand—Note the Even Catch

Salzer's Radium Medium Red Clover

Our 20th Century Grade is Now the Radium Brand

There never was a time when such great opportunities faced the farmer from a practical standpoint than the present. Incomes of a lifetime a few years back are now made in a year or two. Perhaps no farm crop has been more directly responsible for the present day successes than Red Clover.

Anything we might say as to the great value of clover for pasture, for hay, as a soiling crop or as a fertilizer, would not materially emphasize its merits to the majority of our Western farmers. It is a subject almost thread-bare, from reiteration, that every farmer knows by heart.

Medium Red Clover is by far the most important Clover for our country. It lives two years; grows about two feet high; makes two crops a year, yielding about three tons of cured hay per acre. All animals thrive if pastured on clover, particularly cattle, sheep and pigs. For soiling crops it is much used and is very valuable for green manuring, adding humus and nitrogen to the soil and thereby providing rich food for the crops which follow, and saving the cost of fertilizers or the expenses of using farm manure.

QUALITY ASSURANCE

Worthy, meritorious seed of outstanding purity and strongest vital energy is ever our aim. We have spent a lifetime advocating purity in seeds. The same period have we devoted to the improvement of the seed stocks we sell. We know and we realize how far-reaching is the result from the quality of the seed used. Each year we have profited by the past season's experience.

The quality, however, is a vital issue that many farmers fail to appreciate. We claim that every circumstance and condition which bears on good crops is worthy of the most careful consideration.

Every farmer knows that what a man sows, that shall he reap, hence no man can expect to sow inferior seed and reap superior crops. It can't be done.

We have taken advantage of every new wrinkle to improve, every new cleaning device of merit we utilize, until today every pound of Clover we sell has an analyzed purity and known vitality. All this, combined with the intimate knowledge of our employees of many years' experience, our half century reputation for Integrity—are each and every one in itself a separate guarantee that if it is Salzer's Radium Brand you have the best that money can buy.

The Clover Seed we handle is the hardest and purest obtainable; we sell no imported Clover, therefore our seed is singularly free from the dangerous weeds so common in Clover grown elsewhere.

The standard of purity and germination of Clover Seed required by the Wisconsin seed law is 95 per cent purity and 90 per cent vitality. The seed, furthermore, must not contain any dangerous weeds. Our Radium and Superior grades not only comply with this law, but in purity and germination are about 99 per cent. These grades differ mainly in appearance, the lower grades containing some discolored seed.

SALZER RADIUM BRAND

For years we have thought that "20th Century" as a brand for our Highest Quality was not expressive enough of its true value. However, we have, we think, found in the word "Radium" a word expressive of vital energy, full of life, purity and immense value, each a quality synonymous with Salzer's Seeds.

PRICE OF SALZER'S HARDY NORTHERN MEDIUM RED CLOVER SEED

Postpaid By Freight—Bags Extra as Below Sow

Found 15 lbs. 25 lbs. 50 lbs. 100 lbs. Per Acre

| | | | | | | |
|----------------------------|--------|--------|---------|---------|---------|-----------|
| 4243—Radium (20th Century) | \$0.65 | \$7.75 | \$12.50 | \$24.50 | \$48.00 | 8-10 lbs. |
| 4242—Superior | .60 | 7.50 | 12.00 | 23.50 | 46.00 | 10 lbs. |
| 4241—Choice | .58 | 7.25 | 11.50 | 22.50 | 44.00 | 12 lbs. |

Bags Extra—Cotton 50-lb. size, 25c; Cotton 100 to 150-lb. size, 60c.

These prices were made October 30, 1918. If they appear high, write us, stating quantity you wish to buy.

Our Radium Medium Red Clover has a purity of over 99 per cent

RADIUM BRAND CLOVER



CLOVER PRICES F. O. B. LA CROSSE, SUBJECT TO CHANGE WITHOUT NOTICE

SALZER'S Billion Dollar Grass

(Panicum Crusgalli)

The Great Pasture, Hay, Green Feed and Silo Crop

The mental comfort of certainty, the freedom from worry, the feeling of security, the beforehand knowledge of plenty of feed, the positive assurance of a big crop, are themselves considerations enough to prompt every wide awake farmer to grow Billion Dollar Grass, that wondrous hay crop.

It is truly a most marvelous grower, a most luxuriant stooler. Just imagine a field sown to Billion Dollar Grass yielding tons and tons of rich, luxuriant green fodder. Men talk about the scarcity of green feed, but positively the day of short hay crops must vanish on every farm if Billion Dollar Grass is sown. There is reason for it: you can get two or three rich crops from the same annually. If you sow reasonably early, you will get immense yields of green fodder, which you can put in your silo or cure for hay, and it will quickly spring up again and give you another yield that will astonish the neighborhood. This can be cut again for hay; then the field will give you pasturage for some time.

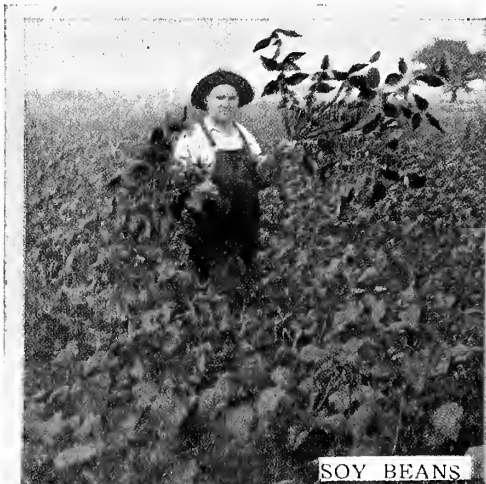
THE ADVICE OF AN EXPERT

Prof. Williams, of the United States Department of Agriculture, says: "Already widely grown as a hay crop, it deserves more general use for soiling, as this Grass is of particular value for feeding to dairy cattle, young stock and sheep. The Billion Dollar Grass (Panicum Crusgalli) in many sections of the country can be made a supplement for pasture in such a way as to allow a material increase in the number of stock that can be kept on the farm. On account of the large yield and good quality of forage, it is most excellent for silo use, as frequently a good crop can be raised under conditions which would not admit the growing of corn for ensilage. The Billion Dollar Grass, if compared with seed and forage, will run ahead of timothy. The seed contains much fat, extract matter and protein."

Horses, mules, cows, calves, heifers, sheep, hogs, poultry, geese, turkeys, etc., all relish, thrive and fatten on Billion Dollar Grass. It is undeniably one of the greatest and most economical farm crops in the world for all classes of farm animals.

A GREAT SILAGE CROP

Cows with both Billion Dollar Grass and corn before them, seem to prefer the Billion Dollar Grass, consuming it without waste; when put upon Billion Dollar Grass they increase in milk. An ideal ensilage mixture is made of two parts Billion Dollar Grass and one part Soja Beans, mixed when filling the silo. This mixture forms a complete balanced ration for milch cows without grain, oil cake, etc., and if generally used would save hundreds of thousands of dollars annually to dairymen and farmers of our country.



SOY BEANS

Northern Grown

SALZER QUALITY



SALZER'S BILLION DOLLAR GRASS

A GREAT HAY CROP

It will produce a hay crop in from six to ten weeks, anywhere; and if sown the 1st of May will be ready to cut the middle of July for hay, attaining the height of (according to the richness of the soil and warmth) from 5 to 6 feet. It is pre-eminently the grass to sow if you are going to be short on hay for your cattle and sheep.

If you wish very fine, leafy hay, and have strong, rich ground, sow at the rate of 20 pounds per acre; but if your soil is but moderately rich, then sow at the rate of 12 pounds per acre. It can be sown at different times of the year, in May, in June, in July, and even in August, but should be sown when the ground is warm.

FOR HAY—Cut just when in bloom—rather sooner than later, as it makes better hay without the seed heads than with them. The hay is then healthier and of finer quality; in curing treat as you would a rich field of clover.

FOR FEEDING GREEN—Like all rich, luxuriant growing grasses and forage plants, Billion Dollar Grass should be fed in the green state moderately at first. Therefore you should turn in your cattle and horses at first only after they have had a good feed somewhere else, and then gradually accustom them to this.

FOR SEED—Let the Billion Dollar Grass get thoroughly ripe; cut and thresh as you would timothy. The seed is rich and nutritious. The yield of seed runs from 500 to 2,000 pounds per acre.

JUST AN AVERAGE CASE

GEORGE MERCHANT, IRON CO., WIS.: "The Billion Dollar Grass is something immense. I sowed it in June and cut it two times, and it was 5 feet high each time; and now, Sept. 13th, it is again 5½ feet tall, which I will cut for the third crop of hay. Now it makes 15½ feet that it has grown since early June. At that rate, it will make 12 tons of magnificent hay per acre."

Radium (radiating energy, life, purity and immense value) replaces our 20th Century Brand hereafter.

PRICES OF SALZER'S BILLION DOLLAR GRASS

4462—Radium (20th Century): Price: Lb., 25c, postpaid. Price, by Freight: Lb., 20c; 25 lbs., \$2.25; 50 lbs., \$4.00; 100 lbs., \$7.75; 250 lbs., \$19.25. Bags Extra, as below.

4461—Superior: Price, by Freight: 25 lbs., \$2.00; 50 lbs., \$3.75; 100 lbs., \$7.25; 250 lbs., \$18.00. Bags Extra: Jute, 50 lb. size, 25c; 100 lb. size, 35c; Cotton, 100 lb. size, 60c.

PRICES F. O. B. LA CROSSE, SUBJECT TO CHANGE WITHOUT NOTICE

For
Soy
Bean
See
Page
123

SALZER'S EARLIEST RUSSIAN MILLET

Only the fullest insight by the practical cultivation of this millet will adequately portray its sterling qualities.

Its strong points are these: It is two weeks earlier than German Millet wondrously prolific, has great stooling habits, is very leafy and bushy and full of rich green blades; one kernel has been known to produce upwards of fifty fine, strong stalks, just the size that are in great demand and eagerly eaten by cattle. It is not an uncommon thing to cut six tons of hay per acre.

Salzer's Earliest Russian Millet will make a magnificent crop of hay if sown immediately after your oats, or barley, or rye, or wheat is cut, as it will ripen in from 60 to 73 days.

This millet stands the hot dry winds of the Dakotas, the burning prairies of Kansas better than other varieties and flourishes on the heated soils of Western Nebraska, and Colorado. The seed is orange red.

4570—Radium (20th Century). Price: Lb., 20c, postpaid. Price, by freight: Lb., 15c; 15 lbs., \$1.25; 50 lbs., \$3.35; 100 lbs., \$6.25. Bags extra as below.

4569—Superior. Price, by freight: 15 lbs., \$1.15; 50 lbs., \$3.25; 100 lbs., \$6.00. Bags extra as below.

GOLDEN MILLET (German)

The Golden Millet grows very rank, generally 4 to 5 feet high, and is one of the best varieties for hay, it being sweet, palatable and milk producing. On good rich soil the yield is 5 tons of hay and more per acre. The hay may seem coarse, yet it is very tender if cut at the right time, which is when in full bloom, and cows, horses and other farm stock are all exceedingly fond of it. About 35 lbs. are sown per acre.

4578—Radium (20th Century). Price: Lb., 20c; postpaid. Price, by freight: Lb., 15c; 15 lbs., \$1.25; 50 lbs., \$3.75; 100 lbs., \$7.25. Bags extra as below.

4577—Superior. Price: 15 lbs., \$1.25; 50 lbs., \$3.75; 100 lbs., \$7.00. Bags Extra as below.

EARLY FORTUNE MILLET

An extra early variety, of which astonishing yields are reported. It is claimed to be rustproof, and that chinch bugs will not eat the plant. The seed is of a beautiful red color, and is two or three times the size of Golden Millet.

This variety heads in from 25 to 35 days. It gives a large yield both of seed and fodder. It can be fed to horses and other stock without injury, even when cut so late that the seed has formed.

4574—Radium (20th Century). Price: Lb., 15c; 15 lbs., \$1.15; 50 lbs., \$3.25; 100 lbs., \$6.00. Bags Extra as below.

4573—Superior. Price: 15 lbs., \$1.00; 50 lbs., \$3.00; 100 lbs., \$5.75. Bags Extra as below.

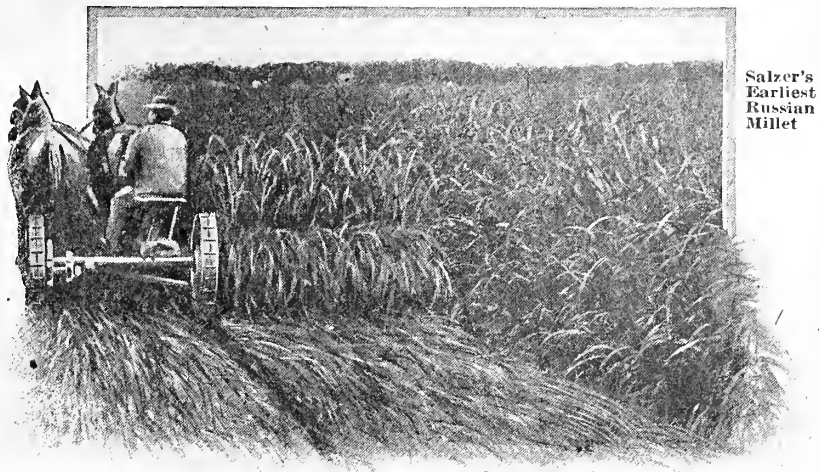
SIBERIAN MILLET

4591—Extremely hardy; a very heavy yielder, and generally considered a good sort.

Price: Lb., 20c, postpaid. By Freight: 15 lbs., \$1.15; 50 lbs., \$3.25; 100 lbs., \$6.00. Bags Extra as below.

Price Bags: Cotton, 50 lb. size, 25c; 60 to 125 lb. size, 60c.

MILLET PRICES F. O. B. LA CROSSE, SUBJECT TO CHANGE WITHOUT NOTICE.



Salzer's Earliest Russian Millet

COMMON MILLET

Grows usually from 2½ to 4 feet high and makes excellent hay. Sow about 36 pounds to the acre. It is a very early variety with tender stems and leaves. Does especially well on dry and light soils. Its luxuriant growth and quick maturing propensities make it one of the best millets for covering shortages in the hay crop and for smothering weeds.

4566—Radium (20th Century). Price: Lb., 20c, postpaid. Price, by freight: Lb., 15c; 15 lbs., \$1.00; 50 lbs., \$2.65; 100 lbs., \$5.00. Bags extra as below.

4565—Superior. Price: 15 lbs., 85c; 50 lbs., \$2.50; 100 lbs., \$4.75. Bags extra as below.

JAPANESE MILLET

4585—It grows from 5 to 7 feet high, stands up remarkably and yields enormous crops. When cured it makes good hay and in quality is superior to corn fodder. It is relished by all kinds of stock. It may be sown broadcast at the rate of 15 pounds per acre, but it is better to sow in drills 12 to 18 inches apart, using 10 to 12 lbs. to the acre.

Radium (20th Century). Price: Lb., 20c, postpaid. Price, by Freight: Lb., 15c; 15 lbs., \$1.20; 50 lbs., \$3.00; 100 lbs., \$5.75. Bags Extra as below.

KURSK MILLET

A splendid variety for the dry regions of the western states. Extensive experiments at the South Dakota trial stations demonstrated the superiority of this new variety. As both a hay and seed producer, it ranks very high. In dry seasons especially, the weight and quality of the hay have been ahead of most other kinds of Millet.

4587—Price: Lb., 20c, postpaid. Price, by Freight: Lb., 15c; 15 lbs., \$1.25; 50 lbs., \$3.75; 100 lbs., \$7.00. Bags Extra as below.

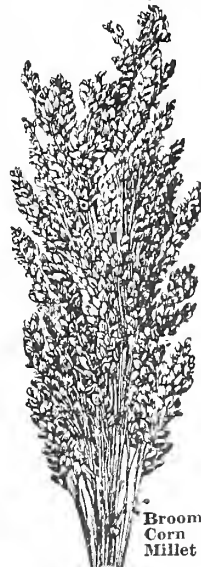
BROOM CORN OR HOG MILLET

This Millet does not grow very tall and is, therefore, not much used for hay, but it yields enormous quantities of seed, often 40 to 70 bushels per acre, and this seed makes good feed for swine and other stock. It is of exceptional value for those parts and sections where corn cannot be safely or cheaply grown. It also makes fine feed for poultry and young chicks. It will mature in about two months from sowing. The seed differs from Early Fortune Millet only in the color. It is yellowish white. The plants resemble Broom corn when growing, hence the name.

Hon. F. H. Smith, among others, says: "I had 31 hogs which I raised and fattened on Millet Seed. They made an average of 524 lbs. on this food, and I fattened one hog that weighed 931 lbs."

4562—Radium (20th Century). Price, by Freight: Lb., 15c; 15 lbs., 90c; 50 lbs., \$2.50; 100 lbs., \$4.75. Bags Extra as below.

4561—Superior. Price: 15 lbs., 85c; 50 lbs., \$2.40; 100 lbs., \$4.60. Bags Extra as below.



Broom Corn Millet



Golden Millet.



SALZER'S LAUGH AND GROW FAT HOG PASTURE MIXTURE

THE HOG IS BY NATURE A GRAZING ANIMAL. GIVE HIM PLENTY OF PASTURE

4549—Many "Hog Raisers" who mismanage in the selection of their feed crop usually bemoan their ill luck and blame providence for the loss of their feed crops from weather conditions, whereas the inconvenience and disastrous effects could have no doubt been alleviated entirely had a good generous use of Hog Pasture Mixture been used.

Hog Pasture is just as essential for economical feeding as Cow Pasture. Unlike a permanent pasture, however, the hog pasture must be a careful, scientific, balanced ration capable of putting on flesh rapidly and surely.

The "Laugh and Grow Fat Mixture" contains generally among others the following: Billion Dollar Grass, Turnips, Amber Cane, Cow Peas, Soya Beans, Speltz, Field Peas, Rape, Vetches, Thousand Headed Kale, Oats, Rye, Broom Corn, Millet, Timothy, Giant Incarnat Clover, etc. It is well in ordering this mixture to tell us what month you wish to sow, stating when you wish to have the food, and the condition of your soil. Sow $33\frac{1}{3}$ to 50 lbs. per acre. This mixture consists of annual varieties of fodder plants, many of them will grow again as fast as fed down; it gives a yield per acre 4 or 5 times as large as any other pasturage, and owing to the great variety of plants it is composed of, it is always more greedily eaten than any other forage, not only by hogs, but also by all other live stock and sheep, cows and horses all relish this rich pasturage.

MR. CURTIS BLY, CROWN POINT, N. Y., SAYS:

"You doubtless will be surprised to hear from me relative to a hundred pounds of Hog Pasture seed bought of you. There was not a pound of grain on the farm when we commenced, and our 26 cows were practically worthless, and having five brood sows and twenty pigs, we saw that something must be done or they would eat us out of house and home. So, being in a desperate situation, we decided to try your LAUGH AND GROW FAT HOG PASTURE MIXTURE and found it to be a godsend.

"Just six weeks after we sowed this wonderful mixture the brood sows and pigs were turned in. Such eating I never witnessed before. Becoming frightened I took the hogs all out, for they began to look like so many inflated balloons. We took them out of the pasture for three days in succession and after that allowed them to run at will.

"Now for the results: From the separated milk from a dairy that did not equal six good cows and the use of something less than three dollars worth of middlings we made, by using this Hog Pasture Mixture in connection, over two tons of pork. In short, it was the greatest growth making and fat producing feed I ever saw, and I have raised hogs on a large scale in Central Iowa during a period covering over 25 years. The cash outlay for these two tons of pork was a little over \$4.00 to you for the pasture seed and less than \$3.00 for grain, a total of \$7.00.

"We named our pasture the Salzer's Cyclone Hog Pasture, and thought it well named, on account of its sweeping and continuous growth and the marvelous results.

"The two tons of pork above mentioned was live weight, the weighing being undertaken by two disinterested neighbors, so there was no guesswork."

Price: 25 lbs., \$1.85; 50 lbs., \$3.50; 100 lbs. (will do for 3 acres), \$6.75; 500 lbs., \$33.25. Bags Extra: Jute 25 to 100 lb. size, 25c. Cotton, 100 to 125 lb. size, 60c.

GIANT MUSTARD

4589—This is the large, coarse leaved Mustard, furnishing a tremendous amount of coarse herbage that is particularly relished and very advantageously fed to sheep. It would not be amiss to sow $\frac{1}{2}$ lb. with every acre of Rape sown.

Price: $\frac{1}{2}$ lb., 25c; lb., 40c, post-paid. Price by Express: 5 lbs., \$1.65; 10 lbs., \$3.00.

A WORD ABOUT OUR RADIUM BRAND

For many years our leading brand has been the 20th Century, however, with each advancing year into the present century, time itself emphasizes that the day is soon coming that the 21st Century as a brand would be more appropriate, if we were to keep pace with the times. Consequently, we have felt for years the need of a trade-mark more expressive of quality, purity, value and energy. In Radium it is so far as we can discover the only word that means—Full of Energy,—Full of Life,—Full of Vitality,—Supremely Pure and of Immense Value. Hence, with this issue of our catalog it replaces our 20th Century.

As in the past with our 20th Century, so in the future we will strive to our utmost to make our Radium Brand Seeds the best, the purest, the strongest vitality, the strongest germination possible to obtain,—seeds that our customers will have the fullest confidence in.

RADIUM
BRAND

When you see this Trade-Mark
You Know it Means the Best
Seeds Obtainable.

CATALOG PRICES SUBJECT TO CHANGE WITHOUT NOTICE



A Permanent Meadow—Note the Heavy Yield.

SALZER'S PERMANENT MEADOW MIXTURES

A good Hay crop can best be secured by planting a mixture of Grasses and Clover. This has been fully demonstrated by many trials made by Experiment Stations in practically all states of the Union. We have made exhaustive experiments and studies of Grasses and Clovers and no better meadows can be found than those laid down with our Grass and Clover Mixtures. Thousands of acres have been seeded with them by farmers and stock raisers in all parts of this country and everywhere with splendid success.



These Grass and Clover Mixtures are combinations of a number of native and acclimated foreign grasses and clovers all of which are deep rooted, permanent and will form a dense turf, making many spears of grass where formerly but one grew and yield year after year the maximum quantity of hay; and the quality of the herbage will be sweet, nutritious and relished by farm stock.

In most parts of the northern states only Timothy and Clover are sown for hay, and although both are splendid varieties they are not permanent, lasting but a few years and do not produce a very large crop. Our Grass and Clover Mixtures, however, can be depended upon to yield much more than Timothy and Clover and to last for years.

| | 15 lbs. | 50 lbs. | 100 lbs. | |
|---|---------|---------|----------|-------|
| No. 1A for heavy and strong soils, high and dry land..... | \$2.75 | \$8.50 | \$16.50 | |
| No. 2A for medium to light soils, high and dry land..... | 2.75 | 8.50 | 16.50 | |
| No. 3A for rich and moist land..... | 2.75 | 8.50 | 16.50 | Bags |
| No. 4A for peaty soils..... | 2.75 | 8.50 | 16.50 | Extra |
| No. 5A for top seeding on marshes and swamps..... | 3.50 | 10.50 | 20.00 | as |
| No. 6A for moist land, overflowed part of the year..... | 2.75 | 8.50 | 16.50 | Below |

Sow 17½ to 25 pounds per acre.

SALZER'S RENOVATOR GRASS MIXTURE

4546—In Salzer's Renovator, or Quick Results Grass Mixture we have something that, we believe, for results and permanency, has no superior. It is composed, among others, of those superb Grasses, Crimson Clover, Italian Rye Grass, Westernwolt's Rye, Tall Meadow Oat, Kentucky Blue, Orchard Grass, Meadow Fescue, English Rye, Timothy, Bromus Inermis, Red Top, Dogstail, Alsike, White, Red and other Clovers and Grasses. It is a mixture that has proven itself immensely popular wherever sown, and we believe that whoever tests this, either for renovating his pasture or sowing alone for MEADOW OR PASTURE, will get magnificent results. Is made up of such varieties of Grasses and Clovers as act quickly, give happy results in quick or short order, and lend a permanency that is astonishing and surprising.

For the laying down of a new pasture or meadow, sow 20 lbs. per acre. For renovating pastures, sow at the rate of 10 lbs. per acre.

Price: Lb., 30c, postpaid. Price by freight: 15 lbs., \$2.75; 50 lbs., \$8.50; 100 lbs., \$16.50. Bags extra as below. PRICES ON GRASS AND CLOVER MIXTURE SUBJECT TO CHANGE WITHOUT NOTICE.

SALZER'S PERMANENT PASTURE MIXTURES

Our Pasture Mixtures will produce a thicker and more prolonged growth than can be obtained from only one or two grasses. For every different kind and condition of soil there are grasses that are especially suitable; some sorts do best on high ground and in dry weather; others prefer plenty of moisture; some mature so early and others so late that from spring until winter there is no time when one or another species is not at its best.

These mixtures produce luxuriant pasture upon which large numbers of sheep, cattle, hogs and horses find rich, abundant, nourishing, health-giving food from snow to snow and year after year. Sow 17½ to 25 pounds per acre.

| | 15 lbs. | 50 lbs. | 100 lbs. | | 15 lbs. | 50 lbs. | 100 lbs. |
|---|---------|---------|----------|--|---------|---------|----------|
| No. 7A for heavy clay and high land.... | \$2.75 | \$8.50 | \$16.50 | No. 10A for woodland pasture | \$3.50 | \$10.50 | \$20.00 |
| No. 8A for light and high land..... | 2.75 | 8.50 | 16.50 | No. 11A for sandy, gravelly land..... | 2.75 | 8.50 | 16.50 |
| No. 9A for rich, moist ground..... | 2.75 | 8.50 | 16.50 | No. 12A top seeding marshes and swamps | 3.50 | 10.50 | 20.00 |

Bags Extra: Jute, 25 to 50 lb., 25c; 60 to 150 lb., 35c.

SALZER'S NORTHERN GROWN SUDAN GRASS

FILLS A LONG FELT WANT FOR HAY

A Positive Advantage to All Kinds of Stock. Has Made Good in Every State.

4530—Agriculture is largely an avocation of multitudinous and rapidly multiplying achievements, of which one of the most recent, most amazing and wonderful is Sudan Grass.

A careful survey of Sudan and all its characteristics only serves to emphasize, that it has perhaps more sterling merit than any grass known.

It has done much towards increasing the cattle industry in the large beef producing states. It has already reached almost as much prominence as Alfalfa in many states.

Agriculturally speaking, its possibilities are illimitable. It is a veritable boon to the stockman, to the dairyman, to the diversified farmer for feeding purposes. We often say it is not a question of feed but stock enough to eat it up.

The foliage and hay is greatly relished by all stock. It has exceptionally high feeding value. It withstands and flourishes in extreme drought. It adapts itself to most all soils.

Few persons, if any, really appreciate or can imagine the amazing returns, the real intrinsic value contained in one small, very insignificant Sudan Seed. Being a great stooler, upwards of one hundred or more stems frequently shoot up from one seed.

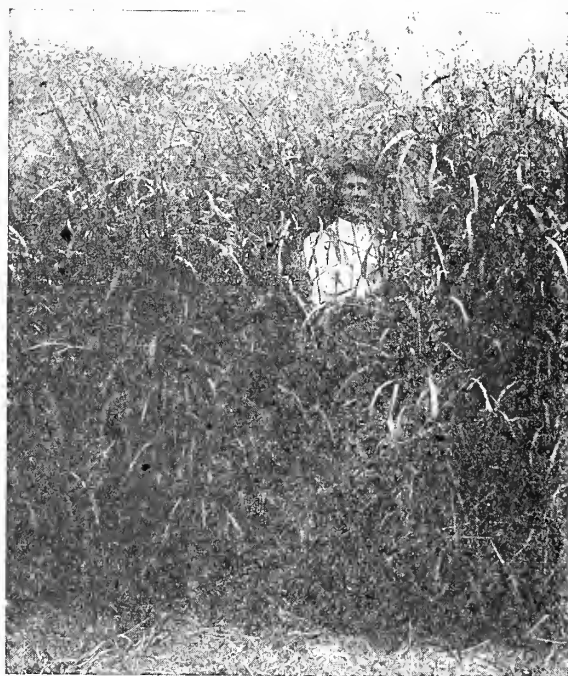
Sudan growing as it does, frequently as high as 9 feet, when planted in rows and cultivated and 4 to 5 feet when sown broadcast, exceeds any other grass in yield. For a grass its yields are nothing short of miraculous, often reaching seven tons per acre, seldom running less than four tons.

In the Southern states three crops are becoming the rule, while in Minnesota, Dakota and the Northwest, only two cuttings are secured. As a catch crop Sudan is fully equal to Millet.

From every section of the country comes expressions of delight at the high quality of Salzer's Sudan Seed. Our customers are delighted with the vigor of our Sudan Seed. Salzer's Sudan is free from Johnson Grass—that great pest of the South. Salzer's Sudan Seed grown in the North where Johnson Grass will not mature, is the safeguard that protects.

Even the United States Government cautions buyers to purchase their seed far enough in the North where Johnson Grass will not mature.

The greatest of all Grasses is the result of trying to find something to replace Johnson Grass, whose immense root system of unusual aggressiveness had made Johnson Grass nothing short of a pest. Sudan has a very shallow root system, similar to Corn. Sudan Grass comes from the Sudan Government at Khartum.



Sudan Sown Broadcast

AS A HAY CROP

Sudan grows strictly erect. There is no other grass that will withstand the neglect, will stand beyond the proper stage of maturity before being cut, as will Sudan, and this without apparent detriment to the quality; a feature of almost indispensable value to the busy farmer. The quality of the hay is exceptionally high, chemical analysis showing it of the same value as Timothy and Johnson Grass. It is equal to Millets in feeding value and much heavier yield. The hay is nutritious, palatable and highly relished by stock. Sudan Grass is easy to cut with a mower and cures readily. It is cut just after full bloom. After cutting, it resumes its growing promptly and in about 40 to 45 days another cutting is ready. Its ease of harvesting, its absence of waste, its immense yields combine to make it a profitable hay crop.

SOILING AND SILAGE

The great abundance of the yield and the enormous quantity of the foliage of Sudan admirably adapts it for an economical silage and soiling crop. Its exceptional palatableness, its great succulency in the green state make it a prized morsel when used as a silage. Mixed with soy beans or cow peas it is unexcelled for the silo. One acre of normal crop will maintain one cow three months. Its introduction solves a problem for change of diet that had become very acute with dairymen and stockmen.

GROWN WITH LEGUMES

The suitability of Sudan for growing with Soy Beans, Cow Peas and other legumes is evidenced by every practical farmer in the country who has found it to be one essential that was necessary to give a properly balanced ration for stock.

Growing erect, with a stiff stem about the size of a pencil or less, makes an admirable support for legumes, thus making the harvesting a comparatively easy matter, heretofore a difficult task. It prevents the leaves from matting and enables the legumes to cure very quickly; also enables the legumes to produce larger yields.

ITS CULTURE

Sudan Grass should not be planted until the soil has become warm in spring. It can be sown at any time in summer 70 to 75 days ahead of the frost. It is sown in rows from 14 to 18 inches apart; sown this way it takes from 3 to 5 pounds per acre; on good soil where there is plenty of moisture it is also sown broadcast or drilled in, and then 10 to 15 (some say 20 lbs.) pounds of seed are required per acre.

Price: Lb., 35c, postpaid. Price by freight: Lb., 30c; 15 lbs., \$3.50; 25 lbs., \$5.50; 50 lbs., \$10.50; 100 lbs., \$20.00. Bags Extra: Jute, 25 to 100 lb. size, 25c; Cotton, 100 lb. size, 60c.

SUDAN GRASS PRICES ARE F. O. B. LA CROSSE, SUBJECT TO CHANGE WITHOUT NOTICE.



Harvesting Sudan Grass for Seed

SALZER'S TEOSINTE

A GREAT FODDER PLANT

4711—There is an old adage “make two blades of grass grow where one used to grow” which seemed pretty good advice at that. However, with Teosinte it would almost seem as though millions grow where on most plants only one grows.

As a fodder plant it has created a decided reputation for itself, being as it is one of the heaviest and most luxuriant of plants. As it contains a considerable amount of sugar content stock are exceptionally fond of it. The heavy falls of rain in the northern tier of states has given it quite an impetus in these states where extremely large crops have been the rule.

In the south, however, where its tropical nature has a chance to assert itself the yields are almost unbelievable.



If it is Quantity You Want, Grow Teosinte.

This is what Prof. Asa Gray said of Teosinte. The plant came to us from the fertile plains of the Nile, where travelers tell us the enormous yield of 100 tons of green fodder per acre is not uncommon. Here in America, too, its yields have been strikingly large. At the experimental stations of Louisiana, Mississippi, Georgia and Florida it has always given the heaviest yields. Georgia reports 38,000 lbs. of green forage per acre, Mississippi 44,000 lbs., Louisiana the enormous amount of over 100,000 lbs. Its yields here in the north while not as large, have nevertheless given a much greater amount per acre than either corn or any sorghum variety. It is a remarkably vigorous grower, reaching immense height, with an unusually abundant supply of leaves and tender stems, which continue to grow until killed by frost. Quite often a single kernel will produce upwards of 50 stalks of the most nourishing green fodder imaginable. If cut when it reaches 4 to 5 feet in height, it makes excellent material for the silo in much greater amounts than most any other forage crop, and there is no other plant which is its superior for silage purposes. Its leaves are similar to those of sorghum, but much longer, and the stalks contain from 8 to 10 per cent of sugar. Its value for feeding and silage is apparent from the fact that the entire crop of 50 tons per acre, which was grown at the Louisiana Experimental Station, was sold to dairymen. Teosinte thrives best in a long season of hot weather, on rich soil with abundant moisture.

CULTURE OF TEOSINTE

We would advise sowing same in hills 4 to 5 feet apart each way about corn planting time, and cultivate the crop like corn. The greater distance should be given on richer soil. It wants plenty of sunshine and cultivation and then it will grow so rapidly that it will soon cover a whole acre and look like a dense forest. It can be cut with a reaper and fed in the green state, or it can be dried and makes a magnificent fodder for cattle during the long winter months. Just try and grow this for your cattle and hogs. You will be surprised how they relish it, and what a tremendous amount of fodder you will get out of an acre for them.

PRICE OF SALZER'S TEOSINTE

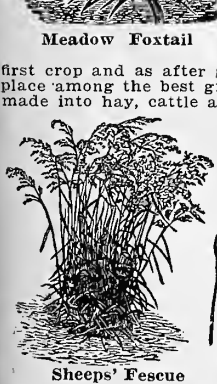
Oz., 15c; ¼ lb., 30c; ½ lb., 55c; 1 lb., 90c; 2 lbs. (sufficient for one acre), \$1.75, postpaid. By Express: Lb., 85c; 10 lbs., \$7.50; 25 lbs., \$17.50; 50 lbs., \$33.75; 100 lbs., \$65.00. Bags Extra as below.

JOHNSON GRASS



4506—It does magnificently in the North. It makes 5 tons of grass per acre, and this all inside of six months. In the South, in some states, it is considered a pest as it is hard to keep it in bounds and to eradicate it when once established; but it nevertheless makes good hay and can be relied upon to produce a good crop during the hottest and driest seasons. It should be cut before the seed tops emerge from the sheaths to keep it from spreading the seed and the feeding value of the hay is then the highest and is better than Timothy hay. Price: 1 lb., 50c, postpaid. Price, by Freight: Lb., 45c; 10 lbs., \$4.00; 25 lbs., \$9.75; 100 lbs., \$37.50. Bags Extra as below.

MEADOW FOXTAIL



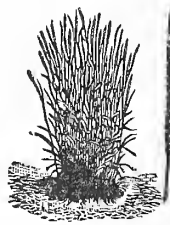
4508—It thrives best on rich, moist soils. Hardy and prolific, returning heavy crops. It vegetates with extraordinary luxuriance, and is, therefore, both as a first crop and as after grass, justly considered as holding the first place among the best grasses. Whether used as a green fodder or made into hay, cattle are fond of it. Price: Lb., 60c; 10 lbs., \$5.00; 100 lbs., \$45.00. Bags Extra as below.

4502—CREEPING BENT—Resembles Red Top. Does best on wet, marshy soils. Starts early, holds out until late in fall. A good pasture and lawn grass. Price: Lb., 85c; 10 lbs., \$7.50; 100 lbs., \$65.00. Bags Extra as below.

4516—SHEEP'S FESCUE—This variety of grass is fast becoming indigenous to America through large usage. It has a tufted habit of growth; is short, with upright leaves. It is particularly relished by sheep, hence the name. It prefers light, sandy soil and dry uplands; is not affected by drought. Price: Lb., 40c; 10 lbs., \$3.25; 100 lbs., \$30.00. Bags Extra as below.

4512—RED FESCUE—Splendid for sowing on dry, sandy soil, very hardy. Price: Lb., 50c; 25 lbs., \$11.00; 100 lbs., \$40.00. Bags Extra as below.

4503—CRESTED DOGSTAIL—Very valuable for dry lands and sheep pastures, also splendid for lawn. Price: Lb., 40c; 10 lbs., \$2.75; 100 lbs., \$25.00. Bags Extra as below.



4514—ROUGH-STALKED MEADOW—Crested Dog's Tail OW—Valuable for pastures and meadows, particularly on damp soil and sheltered situations, producing a constant supply of nutritious herbage, greatly liked by cattle. Price: Lb., 70c; 10 lbs., \$6.00; 100 lbs., \$57.50. Bags Extra as below.

4509—MEADOW SOFT GRASS (Holcus Lanatus)—This is used in great quantities in Washington and Oregon and also in some portions of Europe. Hon. Wm. Lewis, of Louisiana, has grown the grass with great satisfaction for many years, and calls it the best and most profitable grass for some lands. In Ireland it is largely used in pastures, entering almost all mixtures.

Price: Lb., 40c; bu. of 10 lbs., \$3.25; 100 lbs., \$30.00. Bags Extra as below.

4500—BEACH GRASS — The great grass for sandy seashores, lakes, rivers, canals and railroad banks. Its strong, creeping, matting roots bind the drifting sands into natural embankments against the action of wind and waves. Price: Lb., 40c; 10 lbs., \$5.00; 100 lbs., \$45.00. Bags Extra as below.



Price Bags: Jute, 25 to 40 lb. size, 25c; 50 to 100 lb. size, 35c; Cotton, 40 lb. size, 60c.



While Immense Crops of Hay Are Produced from Brome, It Is Unexcelled for Pasturage

SALZER'S BROME GRASS (QUACK FREE)

Brome is the Uncrowned Grass King of Dry and Sandy Soil.

4319—Analytically, the comprehensiveness of this great grass is amazing, its succession of agricultural achievements is simply astounding and stands out in bold relief flaunting its victories. It is undeniable that the reclamation of vast districts of western country is directly traceable to Brome.

This great, wonderful, marvelous grass will bear out every word of praise we give it. The most wonderful of grasses for dry soils. It is a grass for the desert, a grass for the drought-stricken countries, the grass for Nebraska and the Dakotas, for Iowa, Kansas, Texas, Colorado, Montana; yes, for each and every state of the United States; in fact, any and everywhere; one must not think that it does not do well on soil where there is plenty of moisture, for on such soils its magnificent, luxuriant growth comes into full play.

Bromus Inermis is one of our hardiest perennial grasses; no amount of cold will kill it. It withstands the severest drought, and water may stand on it for weeks without injury.

It roots deeply, often 4 to 6 feet deep and thereby improves greatly the physical condition of the soil; yielding on good soils 4 to 5 tons of cured hay per acre, and giving good returns on poor, sandy land where timothy was frequently a failure.

As a pasture grass it is of especial value, staying green and succulent during summer and enduring the close cropping of cattle, horses, sheep and hogs.

The chemical analysis shows it extremely rich in flesh producing, milk-increasing ingredients.

The Experimental Station Garden City, Kan., says: "We have grown *Bromus Inermis* successfully, and we think it is the coming grass for the arid regions of the West. It is green from the middle of March to about November." Prof. Shaw, of Minnesota, pertinently says: "This Grass cannot be obtained too soon by the farmers of the Northwest."

The South Dakota Experimental Station of Brookings says: "This is the best Grass that has yet been tried at this station. When properly sown it catches well, giving a good sod the first year. Thus far the grass has endured drought perfectly, and was never winterkilled in the least. Sow 14 lbs. per acre.

Price, Radium (20th Century): Lb., 40c, postpaid. Price, by Freight: Lb., 35c; 15 lbs., \$4.15; 25 lbs., \$6.50; 50 lbs., \$12.75; 100 lbs., \$25.00. Bags Extra.

ENGLISH OR PERENNIAL RYE GRASS

Nature seems to have intended English Rye with a place of prominence in the world's agricultural activities, as its many noticeable qualities have maintained a place for it on almost every farm where given a trial. It has attributes that make it felt wherever grown.

It is found to flourish on all kinds of soil, even growing with thrift on upland situations. On rich and moist soil, to which it is best suited, it gives remarkably heavy crops. It grows with rapidity, reaching a stage of perfection and producing in its first year a growth of herbage in great abundance.

Live stock of all descriptions relish it exceedingly, eating it with great avidity. It is exceptionally valuable for permanent pasture, as it withstands the severities occasioned by the hoofs of stock. It withstands very close cropping, shooting up quickly and with vigor. It remains bright, green and luxuriant from very early spring until after severe frosts. Cut for hay when in bloom. It will last for years.

4470—Price, Radium (20th Century): Lb., 35c, postpaid. Price, by Freight: Lb., 30c; 15 lbs. \$3.25; 50 lbs., \$10.00; 100 lbs., \$19.75. Bags Extra as Below,



ENGLISH RYE GRASS GRAVED FOR J. A. SALZER
English Rye Grass

BERMUDA GRASS OR SOUTHERN BLUE GRASS

4501—This is a perennial grass of creeping habit, very valuable for the southern states, as it withstands drought better than most varieties. It has long, creeping stems which root at the joints and cover the ground with strong matting of fine turf. This has caused it to be sown largely for the purpose of binding drifting sand and for steep embankments subject to wash. It is a splendid pasture grass, furnishing excellent summer pasture when most other grasses are burned out, and the grazing and tramping of stock does not impair it. It is of no value for the northern states north of Virginia. Sow in spring at the rate of 3 to 5 lbs. per acre.

Price: Lb., 60c, postpaid. Price, by Express: Lb., 55c; 15 lbs., \$6.50; 50 lbs., \$20.50; 100 lbs., \$40.00. Bags Extra as Below.

TALL MEADOW OAT GRASS

4520—A magnificent grass, of rapid, luxuriant growth, growing on rich soil by June 15th to the height of 4 feet. Can be cut three times and does well if sown alone. Tall Oat Grass vegetates with great luxuriance. It makes good hay, is natural to sandy loams, but thrives best on strong, tenacious clays. It is a very hardy grass and endures much heat and cold. "It possesses the advantage of early, quick and late growth, tillers well and is admirably calculated for a pasture grass."

Price, Radium: Lb., 40c, postpaid. Price, by Freight: Lb., 35c; 15 lbs., \$4.50; 50 lbs., \$14.50; 100 lbs., \$28.50. Bags Extra as Below.

Price Bags: Jute, 25 to 40 lb. size, 25c; 50 to 100 lb. size, 35c; Cotton, 40 lb. size, 60c.

ALL PRICES SUBJECT TO CHANGE WITHOUT NOTICE.



Tall Meadow Oat

SALZER'S ORCHARD GRASS

It Is a Great Grass For Any And All Soils

The great and growing demand for Orchard grass is a hopeful sign that the old questions of Agriculture are assuming new aspects.

An exceptionally valuable grass for pasture or hay land, and on account of its earliness especially valuable for a permanent pasture. It furnishes green grass very early in the spring and until late in the fall. When closely cropped it grows up very quickly and is ready for grazing again in ten to twelve days. When grown for hay, more than one crop can be obtained in one season, and when only one crop is cut the aftergrowth is very heavy and gives splendid and rich pasture till late in the fall. The roots extending to a great depth, it will stand drought better than most other grasses; it is very hardy. It grows in tufts and is, therefore, best sown with other grasses. It is well suited for shady places, such as orchards and groves. Grows on all kinds of land, but does best on deep, rich sandy loam or clay soils. Height, 3 feet; it flowers in June about the same time as Red Clover and is often grown with it; it blooms three weeks earlier than Timothy.

Of it ex-Gov. Hoffman says: "Know of no grass better adapted for Wisconsin and Illinois, and one that deserves greater attention on the part of the American farmer than Orchard Grass. It is extremely rich in herbage. The leaves are flat, vigorous, juicy, of a dark green color and of great nourishing power. It is extremely early; it will flourish when other grasses dry out—and is enormously productive."

Our Radium Brand we consider the Acme of Perfection. Every contrivance that will improve; every feature that will perfect, receives careful consideration. The implicit faith of every purchase is a trust that we appreciate to the fullest extent. It is a factor that has given the Salzer's an enviable reputation.

Next to the "Positive Germination" (one artificial, one greenhouse, one field test is what we give) and "Trueness to Type" comes "Purity," the three Graces on which our Radium Brand and the Salzer Reputation are built.



Orchard Grass

| | Postpaid | | By Freight, Bags Extra as Below | | | | Sow Per Acre |
|---------------------------------|----------|---------|---------------------------------|---------|---------|----------|-----------------|
| | Lb. | 50 Lbs. | 15 Lbs. | 25 Lbs. | 50 Lbs. | 100 Lbs. | |
| 4489—Radium (20th Century)..... | .45c | 40c | \$5.35 | \$8.50 | \$16.50 | \$32.00 | 17 lbs. |
| 4488—Superior..... | .45c | 40c | 5.25 | 8.25 | 16.00 | 31.00 | 21 lbs. |

Price Bags Extra: Jute, 25 to 40 lb. size, 25c; 50 to 100 lb. size, 35c; Cotton, 40 lb. size, 60c.

MEADOW FESCUE (ENGLISH BLUE OR RANDALL GRASS)

All points considered, this grass must be regarded as one of the most valuable grasses that can be sown anywhere in this country. Its most important features are that it is drought resisting, frost resisting and furnishes an abundance of pasturage early in spring and late in fall when other grasses have not come up or have already died out.

It is well suited to a wide range of soils, does well on loamy clay and gravelly soils, and thrives on heavy black loam, strong, and low lying soils; in wet places in a pasture, trampled down by stock where Timothy, Red Clover and Kentucky Blue Grass fail, Meadow Fescue will keep these places productive, and no amount of trampling seems to be able to destroy it. It is not adapted to light sandy soils.

Experienced farmers do not expect any more failures with this grass than they do in sowing grain. It comes up quickly and in three to four weeks after sowing it will be about four inches high and cover the ground perfectly.

It lives longer than most other kinds of grasses, and although it produces the first year a good crop of hay or pasture, it does not reach the highest stage of growth until two and three years, and for this reason it is exceptionally well adapted for permanent pastures and meadows. As a pasture grass it is particularly valuable, as it is a most persistent grower and is one of the very earliest in the spring and the latest in fall. When two or three years old it exceeds most other grasses in the quantity of its produce and nutritive matter, producing upwards of 4 to 5 tons of tender, succulent forage of hay per acre. On soils which are too shallow and where the presence of hard-pan prohibits the successful culture of Alfalfa, this grass should be sown in place. Meadow Fescue is also very highly esteemed as a soil renovator.

Meadow Fescue matures at the same time as Timothy and Red Top and Alsike Clover and for meadows these varieties are often grown together.

It grows 2½ to 3 feet high, roots out well, but never grows in tufts. It flowers in June and July.

Sow 10 to 15 pounds per acre broadcast without nurse crop.

| | Postpaid | | By Freight, Bags Extra, as Below | | | | 100 Lbs. |
|---------------------------------|----------|---------|----------------------------------|---------|---------|----------|----------|
| | Pound | 50 Lbs. | 15 Lbs. | 25 Lbs. | 50 Lbs. | 100 Lbs. | |
| 4484—Radium (20th Century)..... | .35c | 30c | \$3.25 | \$5.00 | \$9.50 | \$18.00 | |
| 4483—Superior..... | .35c | 30c | 3.00 | 4.75 | 9.00 | 17.00 | |

Price Bags Extra: Jute, 25 to 50 lb. size, 25c; 60 to 100 lb. size, 35c; Cotton, 50 lbs. size, 60c.

ITALIAN RYE GRASS

Withstands Extremes of Climate and Soil

This grass, through sheer merit, is making itself felt all over the United States.

From every section come glowing expressions of its exceptional value. Sheepmen, dairymen, stockmen and farmers alike sing its praises. In many of the largest cattle districts in the West hundred acre fields are common sights.

Although its virtues are many, three outstanding characteristics radiate its incalculable worth, emphasize its immense value for farm use.

1st—Its habit of starting early in the spring and remaining very luxuriant to latest fall.

2nd—The remarkable high quality and high feeding value of the grass and hay.

3rd—The amazing manner in which it thrives under the close cropping and rapaciousness of all kinds of stock.

The Italian Rye Grass is a strong grower, arrives at maturity sooner, has a greater abundance of foliage, which is broader and of a more lively green color, grows considerably taller, is more upright; its spikes are longer, and upon the whole, produces more than the English Rye Grass. It should be cut for hay, when heading out.

4474—Price, Salzer's Radium (20th Century): Lb., 35c, postpaid. Price, by Freight: Lb., 30c; 15 lbs., \$3.50; 50 lbs., \$10.50; 100 lbs., \$20.50. Bags Extra as below. Sow 20 to 25 lbs. per acre.

4473—Price Salzer's Superior: Lb., 35c, postpaid. Price, by Freight: Lb., 30c; 15 lbs. \$3.25; 50 lbs., \$10.00; 100 lbs., \$19.00. Sow 22 to 28 lbs. per acre.

Price Bags, Extra: Jute 25 to 50 lb. size, 25c; 60 to 200 lb. size, 35c. Cotton, 50 lb. size, 60c.

ALL GRASSES, CLOVERS AND SEED GRAIN PRICES SUBJECT TO CHANGE WITHOUT NOTICE.



MEADOW FESCUE



Italian Rye Grass



A Field of Salzer's Kentucky Blue Grass.

SALZER'S KENTUCKY BLUE GRASS

THE BEST, SWEETEST AND MOST NUTRITIOUS GRASS

Known the world over as the rich verdure decking the celebrated Blue Grass region of Kentucky. The hay crop is of such excellent quality that all cattle relish it and fatten. It carries its verdure into winter longer than most other sorts of grasses, and in the early spring it is out very early with its rich green, and remains green if the season is favorable. It grows best on good, rich, light, and dry land and is especially valuable as pasture grass. It remains small the first year, but becomes fully established the second year. It is a hardy, perennial, lasting indefinitely, and improving every year. All Blue Grass Seed germinates slowly. A great crop to follow white clover.

This grass is the first to start up in the spring and is still green when the snow flies in the fall.

Uninjured by extremes of cold, heat, wet or drought, its hardness and ability to withstand tramping of hoofs have made it particularly valuable everywhere, consequently, it is now very extensively grown.

Blue Grass Pastures, or Pastures containing very large proportion of Blue Grass are becoming immensely popular with stockmen everywhere.

It is easy to start, easy to grow and to establish pastures of the greenest verdure that will give highly profitable returns.

The roots are so thick and stout that the tough sod thus formed makes an almost everlasting sward that permits of very heavy pasturing, year in and year out.

Its feeding value is exceptionally high, as it makes one of the best, sweetest and most nutritious pastures, or hay crops that can be grown.

For lawns (even if no other grasses are included in the mixture) it will produce one of the most beautiful, thick, velvety carpet-like swards imaginable.

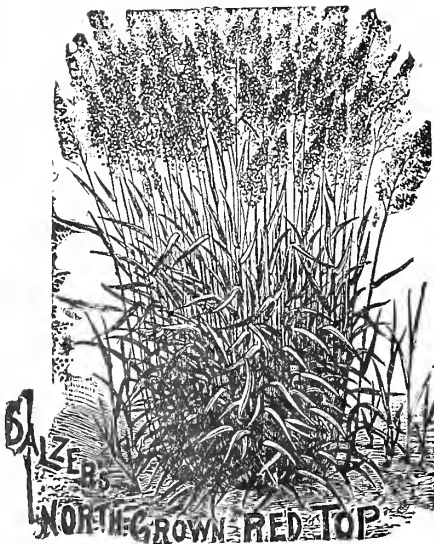
If you buy our Radium Brand, you are certain to secure dollar value to the last seed. Seed thoroughly clean, pure, fully matured. Blue Grass seed usually weighs 14 pounds per measure bushel; the seed we offer runs full 19 to 21 pounds.

In Salzer's Radium Strain we believe we have a Kentucky Blue Grass that is par excellence, that cannot be excelled, and we are sure that our customers will be delighted and pleased at the result obtained by sowing Salzer's Radium Brand Kentucky Blue Grass, because for richness and for germination, life, strength, or growth, yield, quality and vigor, there is none superior.

PRICE KENTUCKY BLUE GRASS

| | Postpaid | | | By Freight, Bags Extra as below | | | | Sow per |
|----------------------------------|----------|--------|---------|---------------------------------|---------|----------|--|---------|
| | Lb. | Lb. | 15 lbs. | 25 lbs. | 50 lbs. | 100 lbs. | | acre |
| 4479—Radium (20th Century) | \$0.40 | \$0.35 | \$4.50 | \$7.00 | \$13.00 | \$25.00 | | 16 lbs. |
| 4478—Superior | .35 | .30 | 4.25 | 6.00 | 11.50 | 22.50 | | 20 lbs. |

Bags Extra: Jute 25 to 50 lb. size, 25c; 60 to 110 lb. size, 35c. Cotton, 50 lb. size, 60c.



RED TOP (SOLID SEED)

There seems to be no geographical limitations to this great grass. There seems to be no soil limitations. In fact, it seems to meet every expectation. Has frequently been said of Red Top that as a grass it is more useful than any other.

As a permanent pasturage it is especially valuable. As a mixture with clover, timothy, brome, or blue grass it flourishes everywhere. It should be fed close.

A very hardy native grass, probably the most perennial grass we have. It would answer well to sow Red Top separately on moist lands where old grass has run out or become mossy; on such places it would fill the soil with numerous roots and make it more passable. Also on moist, undrained soils, liable to occasional overflow, it will grow better than any other kind. Red Top accommodates itself to a variety of soils, even to quite dry situations, but succeeds best on moist lands deficient in lime and fertility; here it attains a height of 2 to 2½ feet. It is of slender growth and rather fine foliage and throws out slender, spreading heads. It is a very nutritious grass and well relished by stock.

This year our Red Top seed is exceptionally choice and solid.

CLEAR RED TOP is the seed free from chaff. It is only within the last years that mills have been made that will take Pure Red Top Seed from the chaff. Sow Clear Red Top at the rate of 10 to 15 lbs. per acre.

PRICES OF CLEAR RED TOP

| | —Postpaid— | | —By Freight, Bags Extra, as Below— | | | | |
|--|------------|--------|------------------------------------|---------|---------|----------|--|
| | Lb. | Lb. | 15 lbs. | 25 lbs. | 50 lbs. | 100 lbs. | |
| 4495—Radium Brand (20th Century) | \$0.35 | \$0.30 | \$3.00 | \$4.50 | \$8.50 | \$16.50 | |
| 4494—Superior | .30 | .25 | 2.85 | 4.25 | 8.00 | 15.00 | |

Price Bags: Cotton, 40 lb. size, 25c; 50 to 100 lb. size, 60c.

ALL GRASSES. CLOVERS AND SEED GRAIN PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

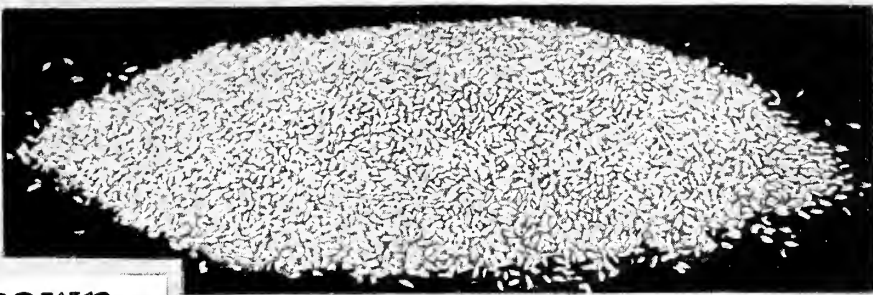


SALZER'S Northern Grown Timothy

It is impossible to comprehend in this day and age, when farm efficiency has been raised to such a high plane, with fabulous amounts being spent annually by the United States, by States, Counties, Firms and Individuals to raise it still higher, to educate the farmer to realize that for the few pennies invested in Timothy Seed that dollars are harvested in return, yet farmers continue to grow native grasses or allow wornout fields of cultivated grasses to stand.

There has never been a time in the history of the world as there is today, when a good field of Timothy hay yields per acre almost as much as Wheat or other grain crops.

In this country Timothy is the king of all grasses. It is the most important of all hay grasses and is adapted to a wider range of conditions than any other variety of grass. It certainly is the hardiest of all our grasses; no other kind will stand the extremes of heat and cold better than this one; no other variety equals it in average yields, nor does any other variety excel it in feeding value. It luxuriates on clay and moist soil and is unsurpassed on peat, but is not so well suited for light sandy soils.



Northern Grown

Salzer's Radium Quality

Judicious farmers, who by experience know the difficulties of using questionable seed, find that successful farming can be ventured upon with safety if Salzer's Radium Quality Seeds are used.

Keen, discriminating farmers everywhere, when the reliable, the dependable, the infallible in Timothy is expected, use Salzer's Radium Quality Seed.

We are grass seed specialists. We have been specializing on quality for 50 years. With us Radium Quality means full of energy full of life, pure and of immense value, in fact the best money can buy, bar none.

To make the quality of Salzer's Radium Brand Timothy Seed so vastly superior, and to outshine in every comparative test, has been our motto. We take honest pride—honest satisfaction—in the enviable reputation we have attained in our Radium Quality Timothy Standards.

It certainly is the hardiest; it will stand the extremes of heat and cold; no other variety excels it in average yields or feeding value. Our seed stocks are magnificent, pure, plump, full of vigor, of high germination and fully matured.

There is a great divergency in seed qualities which makes it difficult for the buyer to determine values or quality. Recognizing that every purchase is a transaction of confidence in us, we desire to assure every buyer that we are alive to the trust thus bestowed, and we will safeguard his good-will and patronage by supplying Dependable Seeds of the Highest Type—Full Dollar Value to the last seed.

In replacing our 20th Century Brand with Radium Brand we do so convinced that Radium, signifying as it does, intensified energy, full of life, high quality, exceptional purity and the most highly prized thing in the world, is a trade mark more in keeping with the High Quality of Salzer's Seeds.

| PRICE OF SALZER'S TIMOTHY | | Postpaid |
|---------------------------------|--|------------|
| 4717—Radium (20th Century)..... | | Lb. \$0.30 |
| 4716—Superior | | 25 |
| 4715—Choice | | 25 |

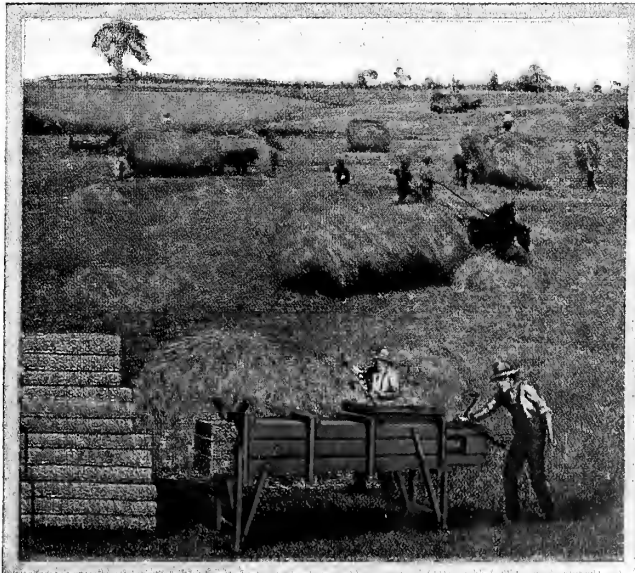
By Freight

| | | Bags Extra, as below | | | |
|-------------------------------|--------|----------------------|---------|---------|----------|
| | | Lb. | 15 lbs. | 50 lbs. | 100 lbs. |
| 4717—Radium (20th Century)... | \$0.25 | \$2.65 | \$8.00 | \$15.00 | |
| 4716—Superior | 23 | 2.50 | 7.50 | 14.00 | |
| 4715—Choice | 20 | 2.35 | 7.00 | 12.50 | |

Bags Extra: Cotton, 50 lb. size, 25¢; 100 to 125 lb. size, 60¢.

Timothy hay is very nourishing, and can be preserved for a long time; it is greedily eaten by all cattle, and horses are especially fond of it. On average soils it is frequently sown along with common Red and Mammoth Clover, and on lower soils generally with Alsike. For pasture, if sown alone its growth is not thrifty enough, and close pasturing is very injurious to it. For pasturing, therefore, it should be sown along with other grasses. It has proven itself well adapted to most all soils, and seldom fails to make a good stand on prairie soil when sown early in the season under suitable conditions.

If sown alone, sow 6 to 10 pounds per acre.



Field of Timothy Hay

SALZER'S Early Six Weeks Potato

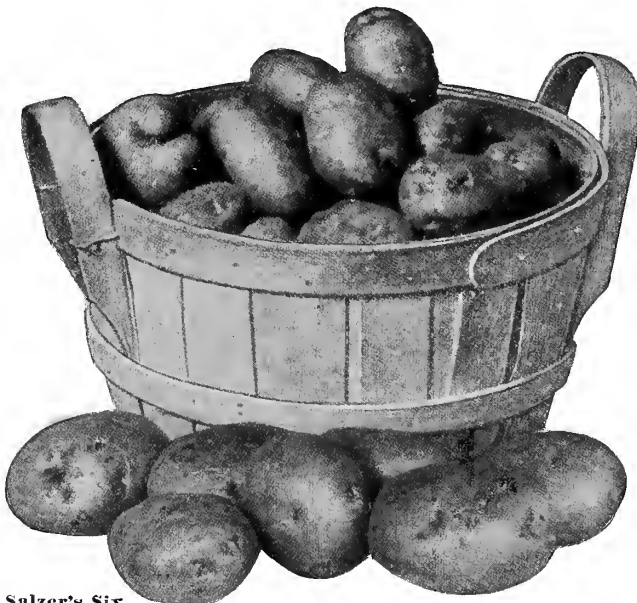
The Great Extra Early Potato

Keenly alive to the fact that the tangible achievement of a potato that reveals its true inherent characteristics, high quality, adaptability, selective breeding, exceptional hardiness, extreme earliness is the bountiful return and select crop, we point with pride to the immense demand for this variety as reflecting its merits and the high esteem in which it is held throughout the country.

Mindful of its great popularity, we with tenacity of purpose, center our ambition to excel in the quality of our potatoes and make them so vastly superior, so true to type, so strong and vigorous that their superiority will assert itself wherever grown.

Six Weeks is the great cashable potato of the day, always in demand and bringing highest prices. It has no superior for extreme earliness, adaptability and dependability.

It is one of the greatest general purpose Potatoes of America today. By this we mean that it is good, extremely early, fit for market everywhere in about six weeks. It is good for mid-summer, it is good for late summer, it is good for fall, and it is magnificent to put into winter quarters, where it will keep splendidly all winter and give you the finest flavored, best quality eating potatoes imaginable. We never can tire extolling the merits of Salzer's Earliest Six Weeks Market Potato. There is really no Potato that is its superior, and if we had but one Potato to plant, it would be the Potato every time. The yields year in and year out are astonishingly large, acre after acre yielding from 200 to 400 bushels. It is a wonderful Potato in every respect.



Salzer's Six
Weeks Potatoes

"SALZER'S EARLY SIX WEEKS"



Potatoes Our Specialty

For years we have made seed potatoes a specialty. We have the enviable reputation of being perhaps the largest producers of seed potatoes and greatest number of varieties in the United States.

The quality of Salzer's Seed Potatoes are a standard everywhere. Our Early Six Weeks is but one of our many sterling types—but it is the "King Bee" of the list. It is the best known. It is the most popular. It has the best record. It is the most dependable. It is the earliest of the large yielders. It has a reputation for reliability. It is a revitalized strain of exceptional vigor. Has an exceptional constitutional hardiness.

Northern Grown Seed Potatoes

While it is true, large growers generally recognize and appreciate the super-vigor of Northern Minnesota grown potatoes and are continually renewing their seed stock through us. There are thousands and thousands of small lot and acre lot growers who year in and year out plant potatoes from their own crops, from their neighbors' and even potatoes bought indiscriminately.

Such practices are wasteful to an extreme and are to be discouraged no matter how small the area, for although the savings in the purchase price can at the most be very meager, the loss in yield and quality of the resultant crop is enormous.

The smaller the area usually the more intense the cultivation, hence the larger per acre yield, therefore the more important that new seed stock be used.

Allow us to persuade you to try our Six Weeks alongside your own or local seed, then figure for yourself the big saving made.

Seed potatoes grown in Northern Minnesota have long since been acknowledged as the finest seed stock in the world, bar none.

This continuous selection, roguing, improving and development has produced a highly perfected potato of the most vigorous type, a rejuvenated potato full of life and energy. A potato we consider absolutely unequalled.

The Great Six Weeks Potato

It stands alone as a great early general purpose Potato. It is without question one of the best of the age. It is ahead of Salzer's Earliest in quality and yield, not quite so early, but is 10 days earlier than Early Michigan, Bovee and such "claimed earliest sorts." There is another great advantage in planting Salzer's Earliest Six Weeks in preference to other earlier sorts; it is always a reliable yielder. Salzer's Earliest Six Weeks, called "earliest" because it has never failed to produce extremely early Potatoes.

PRICE OF SALZER'S NORTHERN-GROWN EARLIEST SIX WEEKS POTATO:

1 lb., 35c; 3 lbs., \$1.00, postpaid. Price, by Freight: ¼ bu., 75c; bu., \$2.50; 1 bbl., \$7.35; 3 bbls., \$21.90; 5 bbls., \$30.25.

Where potatoes are to be shipped by freight prior to April 1st and over 500 miles distant, 60c extra should be added for each barrel.

SALZER'S NORTHERN GROWN SEED POTATOES

Salzer's Seed Potatoes symbolize in every phase the expression "Northern Grown Seed." They contain very strong, vigorous seed life. They are, as it were, in every way revitalized, rejuvenated strains. Experience has proven that results obtained by our customers everywhere show a noticeable superiority in our Northern grown seed stock.

We grow our Seed Stock in northern Minnesota, in a district where the soil is peculiarly suited to the growing of seed potatoes. It leaves the skins fresh, clean and free from disease. It imparts seed life energy. It produces seed potatoes that are noted America over for their winter keeping qualities, seed potatoes that have a decided preference in every market for their exceptional table quality.

Kindly bear in mind when buying seed potatoes that Northern Grown stocks have a value distinctly their own. Do not gauge values of seed potatoes by the market prices for eating stock. Our seed potatoes are grown under conditions that entail enormous expense. They require that the best tubers be used for seed, that most extensive and intensive cultivation be observed, that painstaking roguing during growth and at the harvest be made. They also require the most careful handling to avoid bruising and skinning, the additional freight into La Crosse for storage and its consequent numerous rehandling.

CUSTOMERS IN THE SOUTH

We begin shipping potatoes to Texas, Alabama and the South about the forepart of January, 1919. There is no potato that does better in these states than our great Salzer's Six Weeks and the Salzer's Earliest, May King and Noroton Beauty, Irish Cobbler, and, for late, Vermont Gold Coin, Improved Green Mountain and Uncle Sam, and we assure customers they will be delighted with them.

NORTHERN GROWN SEED POTATO EYES

The Most Inexpensive Method of Getting New Seed

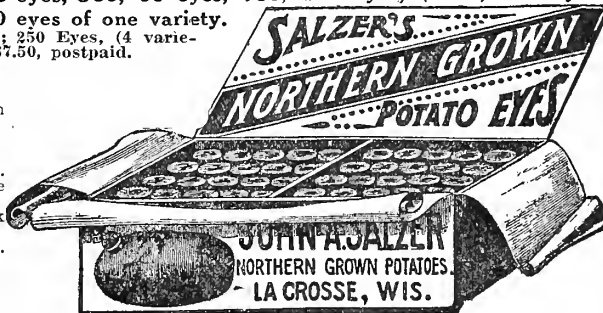
Price: Any variety, your selection: 20 eyes, 35c; 60 eyes, 75c; 100 eyes, \$1.15; 250 eyes,

\$2.40; 1,000 eyes, \$9.00, postpaid. Positively no less than 20 eyes of one variety.

Price on Varieties of Our Own Selection: 100 Eyes (2 varieties), 95c; 250 Eyes, (4 varieties), \$2.25; 500 Eyes (6 varieties), \$4.00; 1,000 Eyes (8 varieties), \$7.50, postpaid.

ADVANTAGES OF BUYING POTATO EYES.

- 1st—Neatly packed, ready for use.
- 2nd—Delivered at your door at much less expense than transportation would be in bulk.
- 3rd—No express or freight charges, as we pay the postage.
- 4th—No danger from freezing in transit.
- 5th—Potato eyes is a recognized custom of planting for large yields.
- 6th—Permits of purchasing many varieties; thus securing the type you prefer to grow permanently.
- 7th—Best method for customers in remote districts to get a quick delivery, an inexpensive delivery and new seed stock.
- 8th—Best and cheapest method for small village and kitchen gardens.
- 9th—We guarantee safe delivery.
- 10th—Only eyes from best seed stock are used.
- 11th—Packed in damp moss for shipment.
- 12th—Will arrange shipment at time wanted to suit our customer.



SALZER'S CELEBRATED EAGLE VALLEY COBLERS

The Most Popular Early White Variety

Eagle Valley, Minnesota, is famous the country over for the beautiful, clean skin of the potatoes it produces—a soil condition we have not found elsewhere. Grown so far north, so near the Canadian boundary, the strong constitutional vigor of this potato gives it an unusually high value for seed purposes. Grown in such high altitudes, the eating quality of the potato is outstandingly noticeable.

As a variety the Irish Cobbler is unquestionably one of the most prominent types in America. It has a reputation for reliability—its dependability is conceded everywhere.

Of the early varieties it is ready for table use at an earlier stage of maturity than any other early variety.

Many of our customers now live in what are considered potato growing districts—from these, we especially court a trial, in order to convince of their ability to produce larger yields and better potatoes for them. We know how wonderfully pleased they will be with the results.

It is of handsome, cream-white, color, and its excellent quality, make it most desirable for the best trade. It is a vigorous grower, ripens uniformly, and an exceptionally good keeper; in short, one of the best all-around, early potatoes now on the market. We have under cultivation each season a large acreage of this variety, and can assure our customers they will be delighted with our clean, pure and handsome seed stock.

Price: Lb., 30c, postpaid. Price, by Freight: 1/4 bu., 65c; bu., \$2.25; 1 bbl. (12 pecks), \$6.60; 3 bbls., \$19.35; 5 bbls., \$31.50. Bags free; barrels extra, each 60c.

POTATO PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

Irish Cobbler.



SCHROEDER'S PEDIGREE STRAIN EARLY OHIO POTATO

A pedigreed Early Ohio Potato. Grown for us by Henry Schroeder, the Potato Expert of the Great Red River Valley, where the Potato is King of farm crops and Mr. Schroeder the "King of Potato Growers," with a national reputation.

This strain is grown at a premium, but it's worth it. It is the result of many years' close, careful selection to improve the shape, develop the size, increase the yield, to revitalize the strain and eliminate the deep eyes.

Its many years of selection have eliminated the undesirable features and made it a potato of most noticeable quality, productiveness and appearance.

The sprouts are very strong; the vines grow erect—grow very compact in the hill. Has a very smooth skin. Flesh is pure white. Unusually mealy and cooks dry and floury.

Mr. Schroeder is a "wizard" in growing potato stocks. It is one of his life studies—roguing, selecting all the time.

Into his potatoes he has bred vitality, quality, yield, profit.

We always consider ourselves fortunate when we can offer "Schroeder's" Famous Red River Ohios, and we commend them for seed to such farmers who really want high class, finely selected, thoroughly bred seed potatoes; potatoes standing ready to return to the grower a large crop of fine, early, merchantable tubers—tubers of class and quality.

Mr. Schroeder has petted and selected and cared and worked over this strain for years and years, and we believe there is nothing like them anywhere in the country.

PRICE: SCHROEDER'S PEDIGREE STRAIN RED RIVER OHIO.

Pound, 35c, postpaid. By Express or Freight: $\frac{1}{4}$ bu., 75c; bu., \$2.50; 1 bbl. (12 pecks), \$7.35; 3 bbls., \$21.60; 5 bbls., \$35.25. Bags free. Barrels extra, 60c each.

SALZER'S MAY KING POTATO

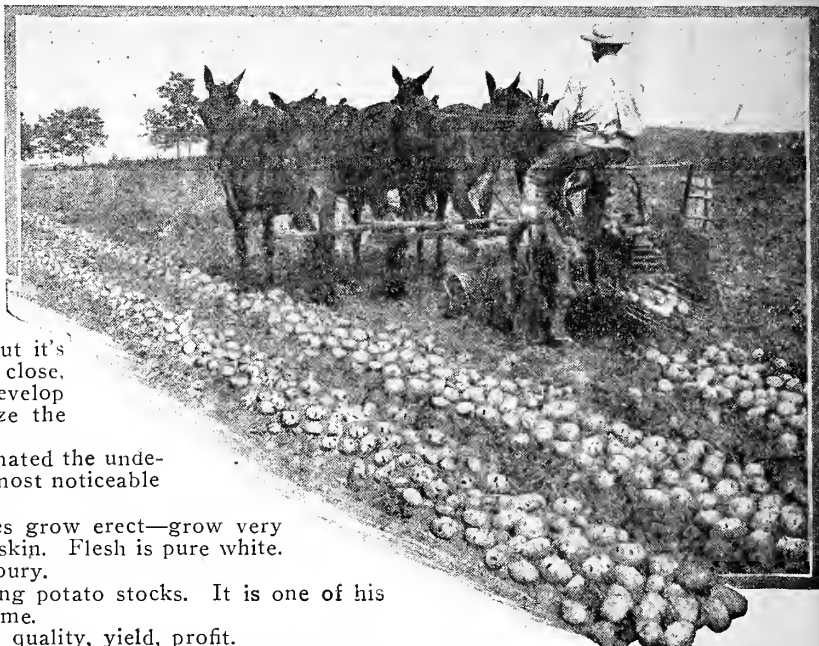
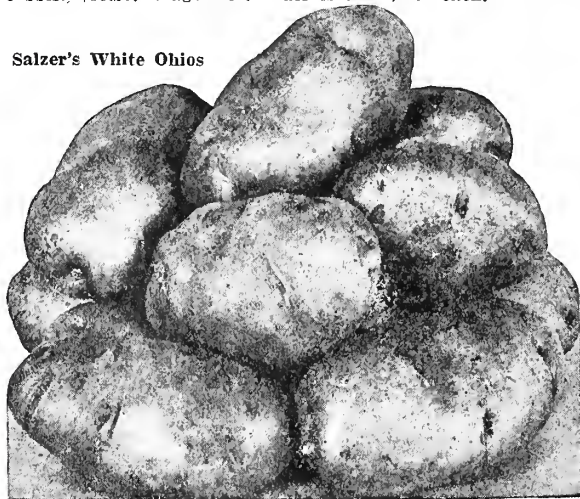
This variety is earlier than Schroeder's Early Ohio or Red River Ohio. In shape it very closely resembles the Early Ohio potato, just a trifle longer perhaps and with a skin that is almost white with a faint tinge of light rose. The potato itself cooks up like a huge snowball, has a delightful flavor and is very rich in eating quality. It is a potato that will please the most critical epicure. It is a potato that will delight the most expectant farmer for big yields. It is a potato almost incalculable in value as far as potatoes go on account of its earliness.

Extreme care is exercised in its selection, in its growth, in its cultivation and in the roguing.

It ranks very closely in heavy yield to some of our main crop late potatoes. There is no other potato that can be more highly recommended for winter keeping qualities.

Price: Lb., 30c, postpaid. Price, by Express or Freight: $\frac{1}{4}$ bu., 75c; bu., \$2.50; 1 bbl. (12 pecks), \$7.35; 3 bbls., \$21.60; 5 bbls., \$35.25. Bags free. Barrels extra, 60c each.

Salzer's White Ohios



Harvesting Schroeder's Ohios.

SALZER'S EARLIEST POTATO

This is a magnificent potato—almost every potato is a picture. There are few varieties more striking or more attractive in appearance. However, this potato is to be prized more for its extreme earliness than for its attractive appearance.

It is of roundish shape and medium size—it has proved immensely popular as a yielder, keeper and for its table quality.

Remember, we pride ourselves on our authority as to potatoes, then consider the large list of different varieties we grow. Therefore, when we claim this to be the earliest potato grown, we do so with the full conviction of the confidence of the buyers, knowing he places his trust in our recommendations.

Earliness in a potato is a prime requisite—everybody, old and young, hankers and craves for new potatoes long before they are due. Early potatoes bring highest prices. Early potatoes are more highly flavored, more of a delicacy and therefore more in demand. Tubers show strong inclination to roundness. Very smooth. Quite uniform in size. Medium size. Shallow eyes. Skin pinkish. Flesh mealy and snow white.

The Rural New Yorker, the greatest American authority on Potatoes, has this to say regarding Salzer's Earliest: "Of the 53 kinds of Early Potatoes on trial this season Salzer's Earliest proved to be the earliest. The yield was at the rate of 464 bushels to the acre, the Potato being round and of a reddish color like the early Bermuda Potatoes. The flesh is white and the quality very good."

SALZER'S EARLIEST

Price: Lb., 30c, postpaid. Price, by Express or Freight: $\frac{1}{4}$ bu., 75c; bu., \$2.50; 1 bbl. (12 pecks), \$7.35; 3 bbls., \$21.60; 5 bbls., \$35.25. Bags free. Barrels extra, 60c each.

EARLY WHITE OHIO POTATOES

Freeminently and unquestionably one of the best and finest early varieties. It is fully a week ahead of the Early Ohio. It is a heavy yielder and one of the most profitable that can be grown. Tubers grow compactly in the hill and are easily dug, of nice uniform size with very smooth surface and remarkably fine skin with the faintest, very faintest, tinge of pink, flesh pure white, exceptionally mealy, fine grained, cooks dry and floury. Receives great prominence throughout the Northwest, vying with the other varieties for popular approval all over the United States.

If any of our customers have never grown this, we suggest that they give it a trial as it is a potato par excellence. Nothing finer in quality, yield, sturdiness and earliness obtainable.

Price: Lb., 30c, postpaid. Price, by Express or Freight: $\frac{1}{4}$ bu., 70c; bu., \$2.40; 1 bbl. (12 pecks), \$7.05; 3 bbls., \$20.70; 5 bbls., \$33.75. Bags free. Barrels extra, 60c each.

EARLY BEAUTY OF HEBRON

This very highly prized variety is one of the most popular potatoes grown, especially in the East, owing to its superlative flavor, good yielding qualities and good keeping qualities.

Price: Lb., 30c, postpaid. Price, by Express or Freight: $\frac{1}{4}$ bu., 70c; bu., \$2.35; 1 bbl. (12 pks.), \$6.90; 3 bbls., \$20.25; 5 bbls., \$33.00. Bags free. Barrels extra, 60c each.

POTATO PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

FOUR GREAT EARLIES

SALZER'S RED RIVER EARLY OHIO POTATO

A Potato With a National Reputation.

Untiring and unceasing are our efforts to produce an Early Ohio potato, not only of the highest quality but of a vigor that will be apparent to every user. We take honest pride in our far-reaching reputation as growers of the finest seed potatoes grown.

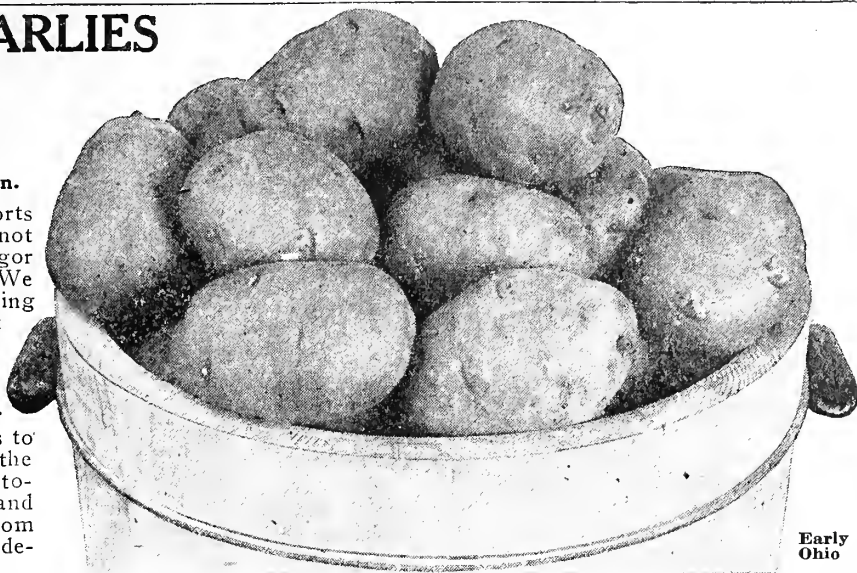
Throughout the south, the middle west, the far east, the far west and the great northwest, we ship car after car of Early Ohios and other varieties to a trade that has come to recognize the value of new seed, strong seed, until today Salzer's Northern Grown Ohios and seed potatoes generally stand out from sheer merit and not only all we pride-fully claim, but much, much more.

The Early Ohio we make bold to claim is the unrivaled variety of America today. Go where you will and Early Ohio is known as the one extra early universally grown, and the Red River strain of Ohios are acknowledged the four breadths of the land as the "King of the Seed Stocks."

While Schroeder's Early Ohios cost more on account of their great reputation, Salzer's Ohios have a following of potato growers who "know good seed stock" that would not accept any but the true Salzer strains.

Irrespective of soil and climatic conditions it seems to thrive and multiply and demonstrates the superiority wherever grown. It is one of the earliest yielding of the early varieties and unquestionably one of the most profitable to grow. The vines grow erect. Very easy to cultivate—Tubers grow compact in the hill—are easily dug. Quite uniform in size, very smooth surface and of soft pinkish color. Flesh is pure white, fine grained, cooks dry and floury.

Price: Lb., 35c, postpaid. Price by Express or Freight: ¼ bu., 65c; bu., \$2.25; bbl. (12 pecks), \$6.60; 3 bbls., \$19.35; 5 bbls., \$31.50. Bags free. Barrels extra, 60c each.



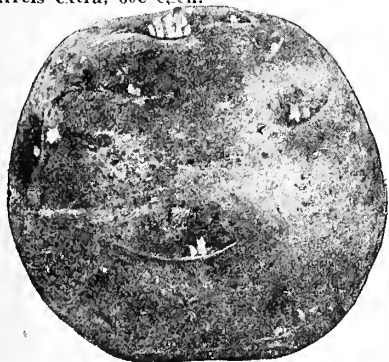
Early
Ohio

SALZER'S EAGLE VALLEY BLISS TRIUMPH POTATO

Eagle Valley Triumphs have a reputation in keeping with the great Potato District in which it is grown. Eagle Valley Triumphs we consider the best strain of Triumphs money can buy. Clean, fresh, plump, vigorous, fully matured stock that have strong, robust seed life. Salzer's Eagle Valley Triumphs notwithstanding their reddish skin, we think one of the most beautiful and attractive of potatoes.

It measures up to every requirement and has every favorable point requisite to a first class and high bred strain. It has a handsome reddish jacket. Tubers are fine round form, medium size. Remarkable for its uniformity. Eyes very shallow. Cooks to a dry, pearly whiteness. Has a splendid flavor. It is a potato that we can with pride recommend to the most fastidious epicure. It is as productive as any first early potato we know of.

Price: Lb., 30c, postpaid. Price by Express or Freight: ¼ bu., 70c; bu., \$2.35; 1 bbl. (12 pecks), \$6.90; 3 bbls., \$20.25; 5 bbls., \$33.00. Bags free. Barrels extra, 60c each.



Bliss
Triumph

WHITE SUNRISE POTATO

Very fine early smooth white potato, very similar in shape to Early Rose. Cooks up mealy. Fine baker. Good keeper. Heavy yielder. Grow closely in the hill.

Price: Lb., 30c, postpaid. Price by Express or Freight: ¼ bu., 65c; bu., \$2.25; bbl. (12 pks.), \$6.60; 3 bbls., \$19.35; 5 bbls., \$31.50. Bags free. Barrels extra, 60c each.

SALZER'S EARLY ROSE POTATOES

A Favorite of 40 Years Standing

Early Rose, the popular extra early potato of our father's day, by virtue of its virtues is today one of the foremost extra early potatoes and in prominence keeps apace with the times.

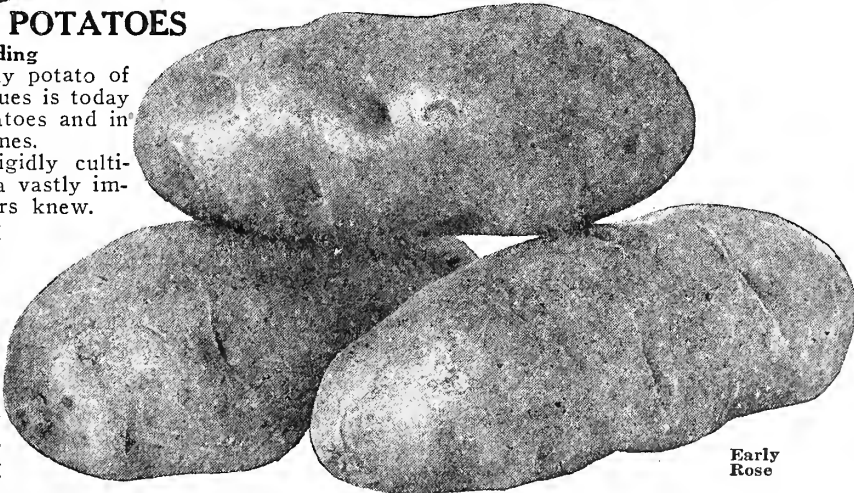
Carefully bred, closely rogued, rigidly cultivated, painstakingly developed, it is a vastly improved type from what our forebears knew.

Always a charming variety, its much improved type has withheld its advocates for two generations, despite the onslaughts of newer and later creations.

There is deep, inborn conviction also in thousands of potato authorities that it is impossible to grow a more dependable type than Early Rose, and who also maintain that its eating, keeping and yielding qualities are all one fondly wishes, expects or hopes for.

Although somewhat reddish in appearance, the flesh is a beautiful snowy white. In shape it is oblong. Fine baker.

Price: Lb., 30c, postpaid. Price by Express or Freight: ¼ bu., 70c; bu., \$2.35; 1 bbl. (12 pecks), \$6.90; 3 bbls., \$20.25; 5 bbls., \$33.00.



Early
Rose

Bags free. Barrels extra, 60c each.

POTATO PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

EARLY EUREKA POTATO

This is an extra early potato, remarkable for its drought resistance and its ability to mature heavy yields before the hot, dry summer sets in. For an early potato it is noted for its keeping qualities. The white flesh has a delightful flavor and cooks floury and mealy. As shown in the illustration it is almost round in appearance and produces tubers of remarkable uniformity. The skin is smooth and snowy white. Many private market gardeners show this a stated preference over all early varieties.

The vines are wonderfully vigorous and the tubers lie close together in the hills. On account of the heavy foliage it can withstand heat and drought.

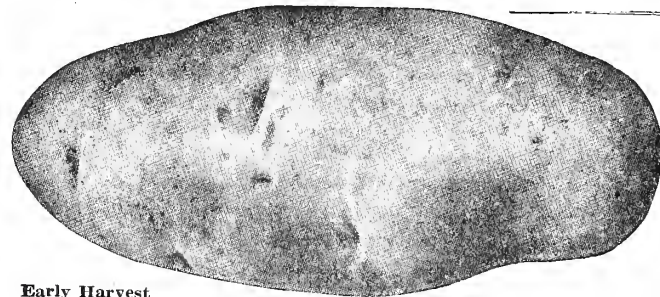
We commend this potato to all of our customers who are looking for a highly meritorious, extremely early strain, as a strain to which they can pin their faith and expect a good yield and harvest, a strain which when once planted will permit the grower to go about his business without fear of the outcome.

Price: Lb., 30c, postpaid. Price by Express or Freight: $\frac{1}{4}$ bu., 75c; bu., \$2.50; bbl. (12 pecks), \$7.35; 3 bbls., \$21.60; 5 bbls., \$35.25. Bags free. Barrels extra, 60c each.

EARLY HARVEST

These potatoes grow at medium depth, close together, generally 5 to 6 large tubers in a hill. They are very good keepers. The vines are medium large, spreading, bright green, are more vigorous than Ohio and Triumph. The flesh is pure white of extra fine quality, cooking dry and floury. We very much recommend this variety to grow for the market as well as for the home table. Their handsome color, early maturity and excellent cooking quality will make same a favorite wherever grown. Medium late.

Price: Lb., 30c, postpaid. Price, by Express or Freight: $\frac{1}{4}$ bu., 65c; bu., \$2.25; 1 bbl. (12 pecks), \$6.60; 3 bbls., \$19.35; 5 bbls., \$31.50. Bags free. Barrels extra, 60c each.



Early Harvest

FAMOUS EAGLE VALLEY RURAL POTATO

One feature in regard to this potato is deserving of special mention and that is the widespread prominence it has and is gaining in leaps and bounds. Potato growers take particular delight in extolling its qualities, and its virtues certainly are numerous. It is an exceptionally heavy yielder.

Thrives under varied soil and weather conditions. Its shallow eyes are few and far between. Flesh white and mealy, and figuratively if not literally scab proof and disease resistant. The skin is unusually attractive—in fact noticeably so, almost white, and very finely netted, in fact almost russet in appearance. We wish our customers would get acquainted with this meritorious heavy yielding late potato. Especially adapted to northern sections where it is very popular on account of its keeping qualities.

Price: Lb., 30c, postpaid. Price, by Express or Freight: $\frac{1}{4}$ bu., 65c; bu., \$2.25; bbl. (12 pecks), \$6.60; 3 bbls., \$19.35; 5 bbls., \$31.50. Bags free. Barrels extra, 60c each.

RURAL NEW YORKER POTATO

One of the best known, most popular late varieties of white potatoes in the United States. It is a tremendous cropper, fine, attractive appearance. Stands up well under adverse climate and soils. Adapts itself readily to new locations. Very few and shallow eyes—pure white skin and flesh. Immense yielder—fine table quality.

Price: Lb., 30c, postpaid. Price, by Express or Freight: $\frac{1}{4}$ bu., 65c; bu., \$2.25; bbl. (12 pecks), \$6.60; 3 bbls., \$19.35; 5 bbls., \$31.50. Bags free. Barrels extra, 60c each.

CARMAN POTATO

A white late potato known the world over. It is a tremendous cropper and in great demand everywhere. No better cooker or keeper can be had. Very popular in large city markets.

Price: Lb., 30c, postpaid. Price, by Express or Freight: $\frac{1}{4}$ bu., 65c; bu., \$2.25; 1 bbl. (12 pecks), \$6.60; 3 bbls., \$19.35; 5 bbls., \$31.50. Bags free. Barrels extra, 60c each.

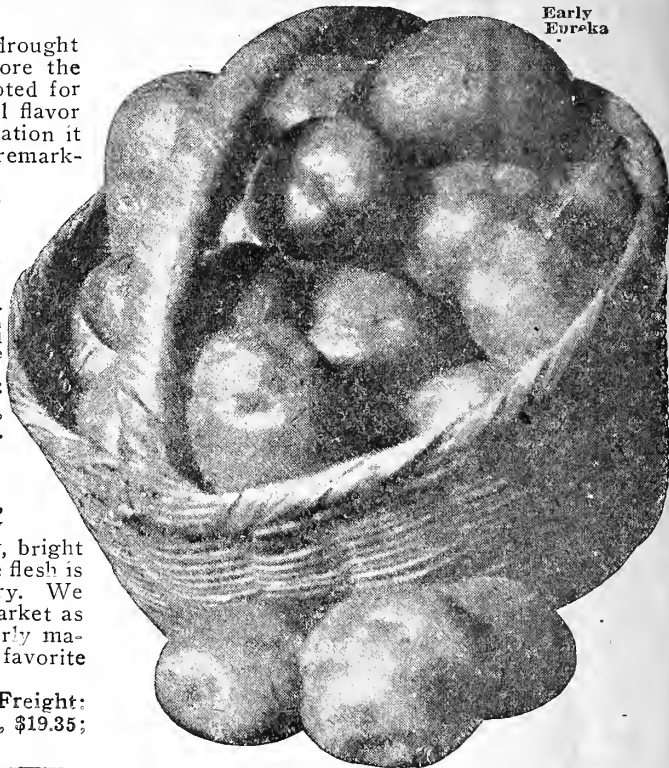
HARVEST KING

Some years ago we offered this remarkable Potato for the first time, and ever since we have been short of same, as the demand always exceeds the supply. It has been grown at the rate of 1,000 bushels per acre. It is a magnificent sort, nice, large, sound, white tubers, very rich and delicate in flavor, splendid either for cooking, baking or slicing; indeed, it is one of the very best all around Potatoes known. We heartily recommend same.

Price: Lb., 30c, postpaid. Price, by Freight: $\frac{1}{4}$ bu., 65c; bu., \$2.25; 1 bbl. (12 pecks), \$6.60; 3 bbls., \$19.35; 5 bbls., \$31.50. Bags free. Barrels extra, 60c each.

POTATO PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

Early
Eureka



NOROTON BEAUTY (Quick Lunch)

Positively the very earliest white variety grown, about a week to 10 days earlier than Early Ohio. The tubers are nearly globular in form; they run the most uniform in size, color and quality of any extra-early potato. The eyes are shallow, with a pinkish cast around each eye, while the smooth brownish white skin is also flaked with rosy crimson—giving the potato a handsome appearance. They are quickly pared for cooking, as the skin peels easily.

Price: Lb., 30c, postpaid. Price, by Express or Freight: $\frac{1}{4}$ bu., 70c; bu., \$2.35; 1 bbl. (12 pecks), \$6.90; 3 bbls., \$20.25; 5 bbls., \$33.00. Bags free. Barrels extra, 60c each.



NOROTON BEAUTY

MORTGAGE LIFTER POTATO

As its name indicates, this variety is a remarkable yielder and our long years of experience with it permits us to commend it as being right up to its name. It is a potato of remarkable hardness and one of the most dependable to grow. Long oval, plump shape, skin and flesh white. Cooks very dry and mealy. A late variety.

Price: Lb., 30c, postpaid. Price by Express or Freight: $\frac{1}{4}$ bu., 65c; bu., \$2.15; bbl. (12 pecks), \$6.30; 3 bbls., \$18.45; 5 bbls., \$30.00. Bags free. Barrels extra, 60c each.

VERMONT GOLD COIN POTATO

There is nothing better as to yield or quality for a main crop variety. Gold Coin is one of the leading main crop varieties, being an exceptionally heavy yielder, and of the very best table quality. It yields about a third more than Carman and Rural New Yorker, and the flesh cooks to a dry, floury whiteness and is of a very fine flavor. It has a fine netted skin, which gives it a yellowish or slightly russet tinge, indicating good quality, and is of fine appearance. Shape is roundish oblong with square ends more or less flattened; eyes, medium size and white. The Ohio Agricultural Experiment Station says of this variety: "One of the best late sorts grown."

Its vigorous growth, productiveness and unequalled table quality make it a potato of great consequence.

Price: Lb., 35c, postpaid. Price, by Express or Freight: $\frac{1}{4}$ bu., 65c; bu., \$2.25; 1 bbl. (12 pks.), \$6.60; 3 bbls., \$19.35; 5 bbls., \$31.50. Bags free. Barrels Extra, 60c Each.

SIR WALTER RALEIGH POTATO

This potato was introduced by Mr. Carman; it is a seedling of the old Rural New Yorker No. 2; it resembles it in shape, but it is much heavier in yield and better in quality. There has been no white potato introduced in many years that excels this as a late sort.

This potato is surely in a class by itself and Mr. Carman believed when he produced this creation that it would outstrip and outgrow and outyield every other late variety, and he came pretty close to it, for when it came to yield it will plow out on acre after acre on a 40 or 80-acre potato field in the neighborhood of 250 to 350 bushels per acre.

Sir Walter Raleigh resembles the Rural in shape, but is little more buff in color; the flesh is whiter, and it is from four to six days earlier than the Rural, and the tubers are more uniform, with practically no small ones, every one being of marketable size. It is unquestionably the best of the Rural type, being not only the finest eating potato, but also the heaviest yielder of that class.

Price: Lb., 30c, postpaid. Price, by Express or Freight: $\frac{1}{4}$ bu., 65c; bu., \$2.25; 1 bbl. (12 pks.), \$6.60; 3 bbls., \$19.35; 5 bbls., \$31.50. Bags free. Barrels Extra, 60c Each.



Green Mountain

SALZER'S IMPROVED GREEN MOUNTAIN POTATO

This is a very reliable late variety. It is increasing in popularity wherever known and, in fact, in many sections it has now superseded most other main crop varieties. It thrives in all potato soils and in most all localities, yielding big crops of large, smooth, white skinned tubers of oblong to roundish form, somewhat flattened. On good soils the potatoes are all of good size, entirely free of small tubers. The surface is often netted, of bright appearance. Eyes are few and well distributed. The flesh is white, solid, fine grained, cooks white, dry and mealy. It has a very fine flavor. It seems to be almost entirely free of diseases, scab, etc.

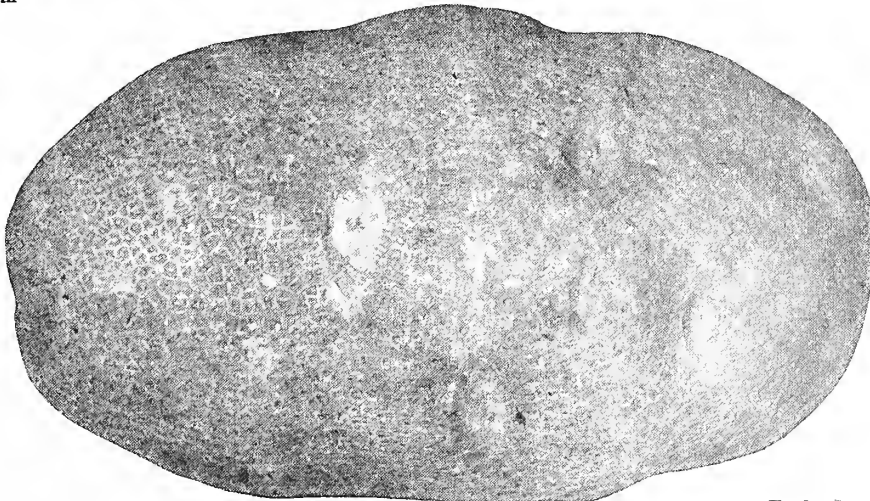
This is one of the varieties of potatoes to tie to, owing to the fact of its ability to overcome in its sturdy, vigorous growth, poor soil, climatic conditions and many other things that enter into and make the growing a failure. Such an experience is seldom met with, when you plant Salzer's Improved Green Mountain. It is always there with the goods. Rain or shine, drouth or wet, it seems always to deliver the potatoes in fall, and you can plow up bushel after bushel in ordinary soil. The vines are large, spreading, bright green, and grow very vigorously.

Price: Lb., 30c, postpaid. Price, by Express or Freight: $\frac{1}{4}$ bu., 70c; bu., \$2.35; 1 bbl. (12 pecks), \$6.90; 3 bbls., \$20.25; 5 bbls., \$33.00. Bags free. Barrels Extra, 60c Each.

UNCLE SAM POTATO

If we had 10 pages instead of 10 lines to devote to this remarkable potato, we could fill same full with the rarest testimonials as to the prodigious cropping quality, the splendid keeping quality and the unusual health and vigor of this Potato. This Potato is truly great in every respect. On Potato soil it is ashamed of itself to return less than other sorts per acre. It will in every respect, when served either cooked, baked or fried, satisfy the most fastidious; its flaky, snow-white appearance gaining instant favor. The tubers are long, with light russet skin and shallow eye; very even in form and size. A medium late variety.

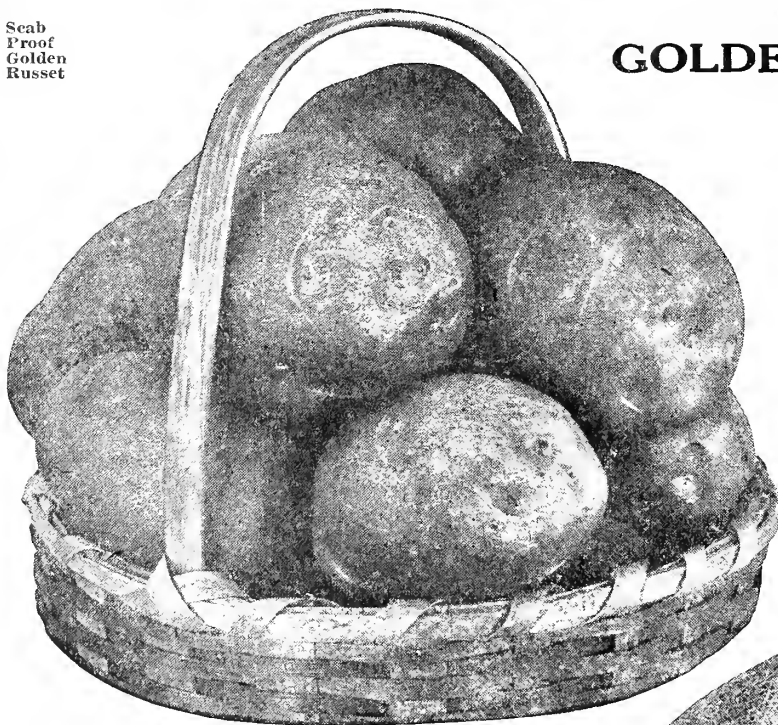
Price: Lb., 30c, postpaid. Price, by Express or Freight: $\frac{1}{4}$ bu., 65c; bu., \$2.25; 1 bbl. (12 pecks), \$6.60; 3 bbls., \$19.35; 5 bbls., \$31.50. Bags free. Barrels Extra, 60c Each.



Uncle Sam

ALL POTATO PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

Scab
Proof
Golden
Russet



SCAB PROOF GOLDEN RUSSET POTATO

The crowning merits of this potato are its immense yield, beautiful, attractive appearance and scab-proof habit. Each of these virtues is sufficient in itself to commend this variety for general and widespread culture.

It has a vigorous constitution and has repeatedly proved itself of satisfying the most exacting requirements as to climate and soil. It has behind it a history of big crops and a wide reputation for dependability. Year in and year out it has demonstrated its peculiar fitness as a "top-notch" main cropper.

It is wonderfully uniform in shape and in period of ripening. It is unexcelled for table quality, the flesh being mealy, floury and delightful in flavor.

For market purposes its golden russet skin, free from scabs, brings attractive prices. As a shipper and long keeper, it is a superior type. Don't fail to include this superb variety when making up your potato orders. A medium late variety.

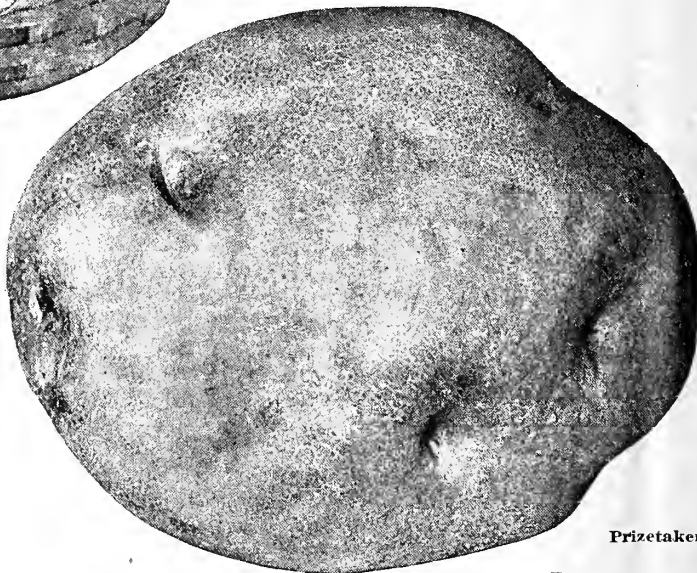
Price: Lb., 30c, postpaid. Price, by Express or Freight: $\frac{1}{4}$ bu., 65c; bu., \$2.25; bbl. (12 pecks), \$6.60; 3 bbls., \$19.35; 5 bbls., \$31.50. Bags free. Barrels extra, 60c each.

SALZER'S PRIZETAKER POTATO

Prizetaker has a combination of excellent merits that are self evident to all who have ever tried this wonderful potato. It has an individuality decidedly its own which has kept it in the foreranks of popularity ever since its introduction.

We think it is the greatest reddish skinned Potato extant—it has a tremendous demand all over the United States; if same is planted once it will seldom miss on the Farm—owing to its superb quality and enormous yield. It has been grown at the rate of 200 to 400 bushels per acre. It is a magnificent, soft, nice, large, sound tuber with a reddish skin and white flesh, very rich and delightful flavor, splendid either for cooking, baking or slicing; indeed, it is one of the very best all around Potatoes known. We heartily recommend same as one of the very best late varieties.

Price: Lb., 30c, postpaid. Price, by Express or Freight: $\frac{1}{4}$ bu., 65c; bu., \$2.25; 1 bbl. (12 pks.), \$6.60; 3 bbls., \$19.35; 5 bbls., \$31.50. Bags free. Barrels extra, 60c each.



Prizetaker

SALZER'S GOOD TIMES

Now, this Good Times Potato comes in for its share of the credit among farmers in making good times. Ordinarily the Potatoes are very large, fill a bushel quickly; are of fine grain, fine white color, cook finely and like a snowball, and are of quality unsurpassed. It is a Potato to stick to for all purposes and one that will give the farmer tremendous satisfaction.

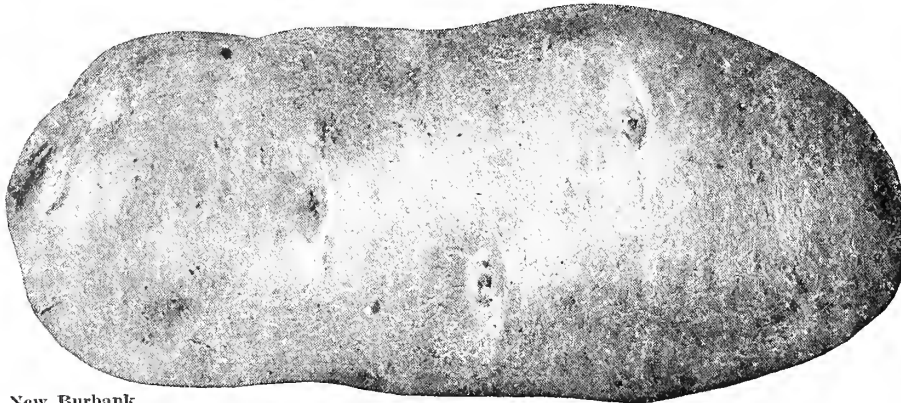
Price: Lb., 30c, postpaid. Price, by Express or Freight: $\frac{1}{4}$ bu., 65c; bu., \$2.25; 1 bbl. (12 pks.), \$6.60; 3 bbls., \$19.35; 5 bbls., \$31.50. Bags free. Barrels extra, 60c each.

NEW BURBANK POTATO

The Burbank is a creation of that California Wizard who has produced such wonderful results in the crossing of fruits, flowers and vegetables. But of all the things he has ever done,

nothing has been of so great a benefit to the world as the Burbank Potato. This potato—by years of selecting and care in growing—selecting as to heaviness in yield, uniformity in ripening and richness in flavor, the New Burbank is today, we believe, without a peer as a quality late potato. It's the late potato of your dreams. Nothing we consider superior and when it comes to yields, it is a marvel. Burbanks always bring the premium prices. A late variety.

Price: Lb., 35c, postpaid. By Express or Freight: $\frac{1}{4}$ bu., 65c; bu., \$2.25; 1 bbl. (12 pks.), \$6.60; 3 bbls., \$19.35; 5 bbls., \$31.50. Bags free. Barrels extra, 60c each.



New Burbank

POTATO PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

SALZER'S POTATO COLLECTIONS

**SELECT STOCK
PRICES
F.O.B.
LACROSSE,
WIS.**

**PEDIGREE STRAINS
PRICES
SUBJECT
TO CHANGE
WITHOUT
NOTICE**

SALZER'S

FAST MAIL

COLLECTION

EARLY VARIETIES

JOHN A. SALZER SEED CO.
LACROSSE, WIS.

SALZER'S

BIG PROFIT

COLLECTION

EARLY & LATE VARIETIES

JOHN A. SALZER SEED CO.
LACROSSE, WIS.

SALZER'S

GOODTIMES

COLLECTION

LATE VARIETIES

JOHN A. SALZER SEED CO.
LACROSSE, WIS.

SALZER'S

OWN

COLLECTION

EARLY & LATE VARIETIES

JOHN A. SALZER SEED CO.
LACROSSE, WIS.

SALZER'S NORTHERN GROWN SEED POTATOES

We believe it is generally conceded, we are perhaps the largest individual growers and distributors of seed potatoes in the United States. Our Seed stocks are grown in Northern Minnesota in a district developed by us and primarily our own. Years of continuous selection, experimenting and painstaking development of the varieties recognized the world over as the earliest maturing and heaviest yielding, have rewarded us with an enviable reputation for producing fine, choice, highly developed seed potatoes of the strongest vitality and highest quality possible to buy.

To this super-quality is directly traceable the immense seed potato business we do—from California to Maine, Canada to Mexico, our name is a household word as authority on seed potatoes and is synonymous with quality. Our great Six Weeks Potato is now a leading variety in every corner of this great country.

In offering potatoes in assortments or collections we are so far as we know the only Seed House that follows this method—a method of our own introduction many years ago, that has grown in favor each year since.

Collections unquestionably offer opportunities to the farmer, private and professional grower, of the greatest significance. It enables him to grow and try out the leading early varieties, the best late varieties, or both; determines for him the types and strains best suited to his land; gives him first-hand evidence as to which will produce the heaviest yields; enables him to select the varieties that bring the highest prices; decides for him the strains of the best keeping qualities for his district and gives comparative tests of the best table varieties.

Salzer's Fast Mail Collection

Barrel, \$7.45; 3 Barrels, \$21.95

| Pk. | For Description See Page | |
|-----|-----------------------------|-----|
| 1 | Salzer's Earliest..... | 148 |
| 3 | Noroton Beauty..... | 149 |
| 3 | Improved Early Rose..... | 147 |
| 2 | Early Harvest..... | 149 |
| 3 | Six Weeks..... | 146 |

**Fast
Mail
Collection**
\$7.45
**(3
Collections
\$21.95)**

Salzer's Big Profit Collection

Barrel, \$6.85; 3 Barrels, \$20.25

| Pk. | For Description See Page | |
|-----|-----------------------------|-----|
| 1 | Burbank..... | 151 |
| 2 | Schroeder's Early Ohio..... | 148 |
| 2 | Irish Cobbler..... | 147 |
| 4 | Rural New Yorker..... | 148 |
| 3 | Uncle Sam..... | 150 |

**Big
Profit
Collection**
\$6.85
**(3
Collections
\$20.25)**

All Bags Free; Barrels Extra, Each 60c.

Salzer's Good Times Collection

Barrel, \$7.00; 3 Barrels, \$20.75

| Pk. | For Description See Page | |
|-----|------------------------------------|-----|
| 4 | Good Times..... | 151 |
| 1 | Salzer's Red River Early Ohio..... | 149 |
| 2 | Eagle Valley Rurals..... | 149 |
| 2 | Salzer's Prizetaker..... | 151 |
| 3 | Early Beauty of Hebron..... | 148 |

**Good
Times
Collection**
\$7.00
**(3
Collections
\$20.75)**

Salzer's Own Collection

Barrel, \$6.65; 3 Barrels, \$19.75

1 Collection of 12 Pecks
Our Own Selection

We offer this collection at reduced prices because we are able to put in the varieties we have the largest stocks of, but each type is fully equal in quality to varieties used in any other collection.

**Salzer's
Own
Collection**
\$6.65
**(3
Collections
\$19.75)**

All Bags Free; Barrels Extra, Each 60c.

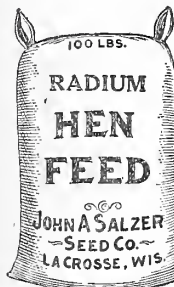
Where Potatoes are to Be Shipped by Freight Prior to April First, or Over 500 Miles Distant, Barrels Should Be Used.

SALZER'S RADIUM BRAND POULTRY FEEDS

PRICES ARE F. O. B. LA CROSSE EXCEPT WHERE NOTED, AND SUBJECT TO MARKET CHANGES.

These feeds embrace the best combination of seeds, grains, etc., that can be prepared for the purpose. Salzer's Radium Brand Poultry Feeds are the results of careful study of the poultry industry for years. They economically develop the chick, the pullet for egg producing, for market, for breeding. Only a well balanced ration can produce a well balanced fowl.

RADIUM SCRATCH HEN FEED



See page 155 for color illustration.

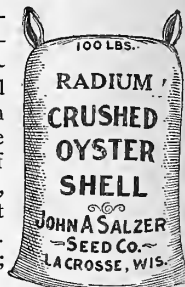
4829—A very superior mixed food for maturing chicks and laying hens. The feed is composed of only sound, sweet grain; we never allow any damaged grain to get into this food. The mixture is made carefully and scientifically. The cleanest and best balanced ration on the market today. No shell, no grit. Licensed and guaranteed. Price: 100 lb. sacks, \$3.50; 2 bags, 500 lbs., \$17.00.

| | 25 lbs. | 50 lbs. | 100 lbs. | 200 lbs. |
|---|---------|---------|----------|----------|
| 4823—Radium Pearl Grit..... | \$0.50 | \$0.85 | \$1.60 | |
| 4825—Radium Chick Feed..... | \$1.10 | 2.00 | 3.75 | 7.25 |
| 4827—Radium Dried Meat Meal.... | 2.25 | 4.00 | 7.75 | 15.40 |
| 4821—Radium Cracked Corn..... | .90 | 1.60 | 3.00 | 5.90 |
| 4831—Radium Egg Producer, large pkg., 25c; 2 1/2 lb. pkg., 40c..... | 3.50 | 6.75 | 13.00 | 25.00 |

RADIUM CRUSHED OYSTER SHELL

4832—To secure best results in poultry raising, the use of shell is positively necessary. They contain carbonate of lime, which is a material absolutely necessary for the formation of egg shells, the building of the feathers and the strengthening of sinews. Prevents soft shelled eggs, prevents hens eating their eggs. It makes the eggs larger and heavier.

Price: 50 lbs., 80c; 100 lb. bag, \$1.40; 200 lb. bag, \$2.70.



| | 25 lbs. | 50 lbs. | 100 lbs. | 200 lbs. |
|----------------------------------|---------|---------|----------|----------|
| 4824—Radium Alfalfa Meal..... | \$1.00 | \$1.75 | \$3.25 | \$ 6.25 |
| 4828—Radium Granulated Bone.... | 1.75 | 3.15 | 6.00 | 11.50 |
| 4840—Salzer's Oil Cake Meal..... | 1.00 | 1.85 | 3.50 | 6.75 |
| 4830—Radium Clam Shell..... | .35 | .50 | .90 | 1.70 |
| 4826—Radium Crushed Charcoal.... | 1.25 | 2.00 | 3.75 | 7.00 |
| 4820—Radium Meat Scraps..... | 2.10 | 4.00 | 7.50 | 14.75 |

POULTRY REMEDIES

4843—EVERLASTING LIME EGG, Great for warding off lice, insects, etc., odorless. Price: Each, 5c; 6 for 25c; 12 for 45c. Weight, each, 2 oz.

4841—SALZER'S BUG KILLER. Eradicates bed bugs, ants, beetles, moths, etc. An infallible remedy. Price: Small size, 10c; medium size, 25c.

LIGHTNING LICE KILLING MACHINE

—Will give you more and better poultry, lots of eggs, with less feed and expense, 1/2 pound Lice Powder with each machine.

5181—For Pigeons, Chicks, etc.....\$4.00
5182—Size usually used.....5.00
5183—For Turkeys, Geese, etc.....6.00

4846—SALZER'S ROUP CURE. The best, surest roup cure powder known. Price: Small size, 25c; medium size, 40c; large, 65c.

4845—LIQUID LICE KILLER. By express only. Price: 1/4 gal. can, 50c; gal. can, \$1.10.

CONKEY'S POULTRY REMEDIES

4814—CONKEY'S SCALY LEG REMEDY, 55c, postpaid.
4815—CONKEY'S GAPE REMEDY. Price, 50c; postpaid, 60c.
4816—CONKEY'S HEALING SALVE. Price, 25c, postpaid.
4817—CONKEY'S HEAD LICE OINTMENT. Price: 1 oz., 15c; 3 oz., 30c, postpaid.

4818—CONKEY'S BRONCHITIS REMEDY. Price, 50c, postpaid.
4819—CONKEY'S LIMBER NECK REMEDY. 60c postpaid.
4813—CONKEY'S RHEUMATIC REMEDY. 55c postpaid.
4812—CONKEY'S POULTRY LAXATIVE. Price, 25c, postpaid.
4842—CONKEY'S STOCK DISTEMPER CURE. Price, 50c.

BIRD SUPPLIES

4801—SALZER'S MIXED BIRD SEED —Has become famous for its superior quality. We use nothing but well cleaned, high-grade seed, free from mustiness and dust. Our blend of seed is particularly relished by canaries and other birds. Price: Lb., 35c; 10 lbs., \$3.00.

4800—CANARY, BEST SICILY. Price: Lb., 35c; 10 lbs., \$3.25; 100 lbs., \$30.00.
4802—CUTTLE FISH BONE. Price: Lb., \$1.00.
4804—HEMP. Price: Lb., 15c; 10 lbs., \$1.25; 100 lbs., \$10.00.
4805—MAW. Price: Lb., \$1.00.

4806—MILLET. Price: Lb., 10c; 100 lbs., \$5.00.
4803—GERMAN RAPE. Price: Lb., 20c; 100 lbs., \$15.00.
4808—VETCHES FOR PIGEONS: Price: Lb., 15c; 100 lbs., \$8.50.
4807—PEAS FOR PIGEONS. Price: Lb., 10c; 100 lbs., \$6.50.

Always add postage to any of above seeds if desired by mail.

SIMPLICITY COMBINED HATCHER AND BROODER

See color illustration on opposite page.

We guarantee the Simplicity to give entire satisfaction and to hatch every hatchable egg, but in case it fails to fulfill our guarantee, we will refund the full purchase price any time within thirty days.

The body of the machine is made of the very best galvanized steel. The heater and tank are made of galvanized iron or also of copper.

The heating system is unique and gives the best circulation of warm air and uniformity of temperature in the machine. The Combined Hatcher and Brooder feature makes the Simplicity the best incubator proposition ever offered at the price.

The natural moisture of the eggs is retained in this machine.

Open front ventilation is used, that means proper ventilation without draft.

The machine is fully set up and ready for operation when you receive same. This machine has a brooder attachment for mothering the chick the first week.

A book of brief, simple directions is furnished with every machine.

4833—Price: 50-Egg Simplicity Hatcher and Brooder, Galvanized Heater and Tank, weight, 25 lbs., \$12.00.

4834—Price: 50-Egg Simplicity Hatcher and Brooder, Copper Heater and Tank, weight, 25 lbs., \$15.00.

4836—Price: 100-Egg Size, weight, 35 lbs., Copper, \$23.00.

5382—Simplicity Thermometers. Price, 55c, postpaid.

GRAIN SPROUTERS GREEN FEED FOR POULTRY

For illustration see opposite page.

Make the non-layer a producer. Make the "dead expense" hens profit makers. Feed them green feed during the winter. Sprouts oats in 20 to 30 hours and force growth of an inch or two a day. One of these machines will pay for itself in a month or so. The long time secret of winter eggs is sprouted oats.

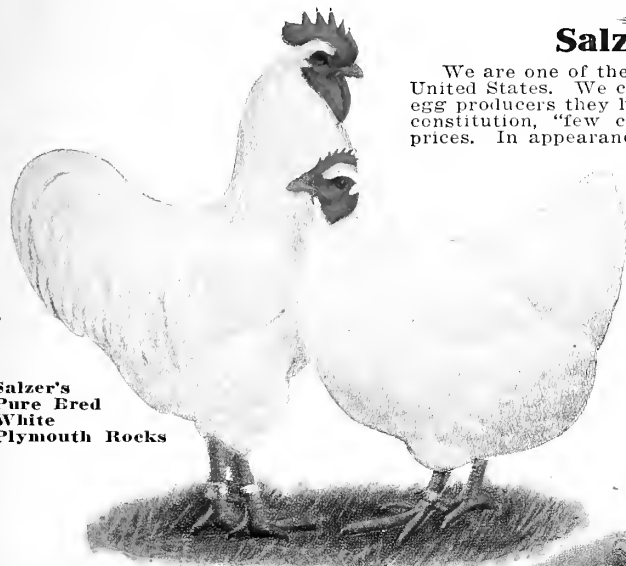
Every poultry keeper must economize in every way on feed. Poultry and Eggs are high and will be higher. With corn and wheat at prevailing prices, the poultry keeper, whether he be professional farmer or private individual, must have cheap feed. The cheaper the feed the greater the profit. With the Grain Sprouter the feed, will cut from 50% to 75% if sprouted oats forms the basis of the feed. Can you afford to be without a Grain Sprouter? We think not if you use much feed. A bushel of oats will produce three or four bushels of sprouted grain both in measure and weight.

The Poultry owner who does not buy one of these machines, in a month's time easily forfeits the price in the feed consumed. Do not rob yourself of the profits that are justly yours—buy a grain sprouter today. Built of cypress, insulated with asbestos fireproof metal chamber for lamp. Vapor pan and lamp included with each machine.

PRICES ON GRAIN SPROUTERS

| No. | Trays | Hens | Size | Weight, lbs. | Price |
|-----|---------|------|----------|--------------|------------|
| 1 | 1/4 bu. | 2 | 25-37 | 18x14x23 | 35 \$10.00 |
| 2 | 1/2 bu. | 4 | 50-75 | 18x14x30 | 45 12.00 |
| 3 | 1 bu. | 5 | 100-150 | 21x17x40 | 75 18.00 |
| 4 | 2 bu. | 6 | 200-300 | 25x20x44 | 100 25.00 |
| 5 | 4 bu. | 12 | 400-600 | 38x25x45 | 175 36.00 |
| 6 | 8 bu. | 16 | 800-1200 | 52x27x60 | 275 56.00 |

PRICES ON INCUBATORS AND BROODERS F. O. B. LA CROSSE AND SUBJECT TO CHANGE WITHOUT NOTICE



Salzer's
Pure Bred
White
Plymouth Rocks

Salzer's White Plymouth Rocks

We are one of the largest shippers of Pure Bred White Plymouth Rocks in the United States. We consider them one of the most profitable breeds to handle. As egg producers they hold some of the best records in the world. Of strong, robust constitution, "few chicks" are lost. For market purposes they bring highest prices. In appearance are considered the most attractive of the chicken family.

4973—Single birds, \$4.00; per pair, \$7.50; per trio, \$10.00.
1 male, 10 females, \$30.00.
4974—Eggs for hatching, \$3.00 per setting of 15; 30 eggs, \$5.75.

Standard Colony Brooder

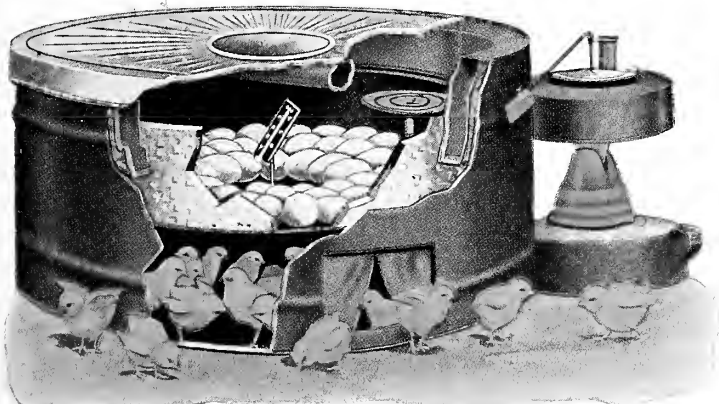
Buy the wonderful Standard Colony Brooder. This is the brooder whose wonderful performance made "a hundred breeders breed where one bred before." Eliminates the awful mortality so common among tiny chicks. Cuts running expense in half and reduces trouble to practically nothing.

It is the greatest and most practical brooder ever invented. It will do everything and anything that every other brooder will do and do it better.

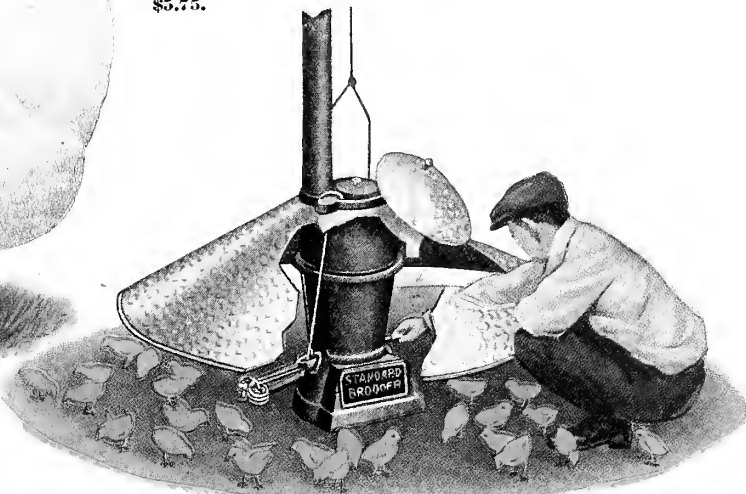
The "Standard" is so perfect a brooder that we have yet to have our first one returned or a customer dissatisfied. We use the Standard for mothering our own chicks and unhesitatingly commend it to all chicken raisers of fifty or more chicks.

The Standard Colony Brooder burns coal. One filling runs it a day. Is self-regulating, self-feeding, simple and absolutely safe. Works perfectly in any room big enough to accommodate the chicks. Has heavy cast iron stove and galvanized steel canopy. Stove pipe not included.

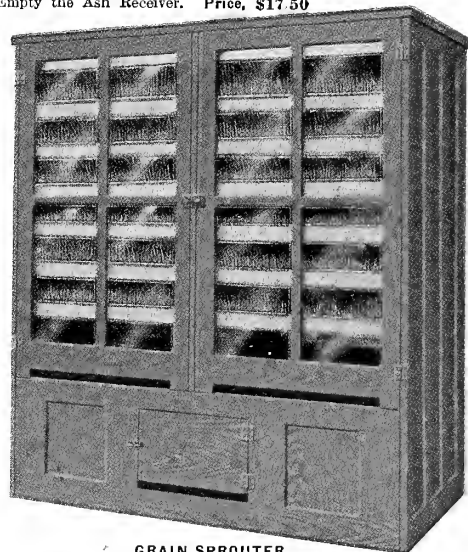
Has capacity up to 1000 chicks. 4837—Price \$17.50.
BROODER THERMOMETERS. Price, 60c, postpaid.



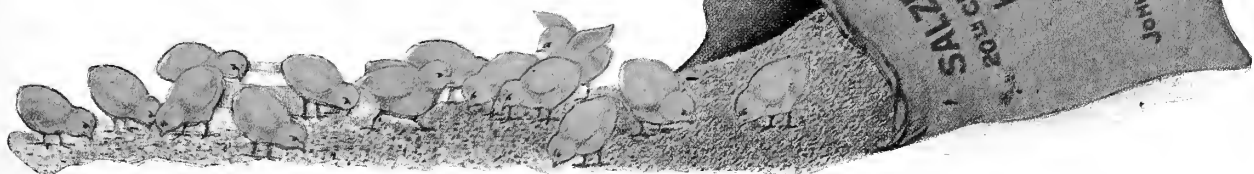
Simplicity Incubator. Two Sizes. (For description see opposite page.) Galvanized, 50 egg size, \$12.00; Copper, \$15.00. Copper, 100 egg size, \$23.00.



A Section of the Standard Colony Brooder Removed, Showing the Type of Stove Used. Also Showing the Convenient Arrangement for Reaching the Stove to Shake Down the Ashes and Empty the Ash Receiver. Price, \$17.50



GRAIN SPROUTER
For description and prices see opposite page



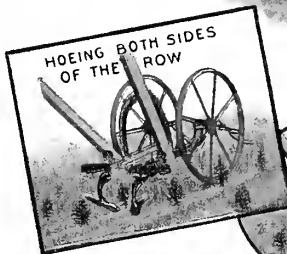
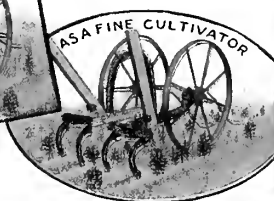
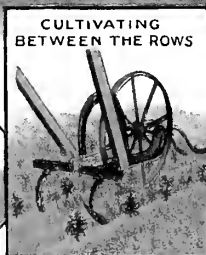
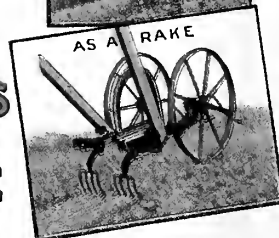
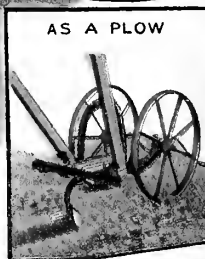
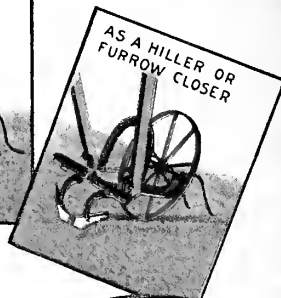
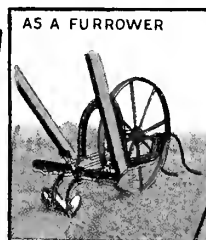
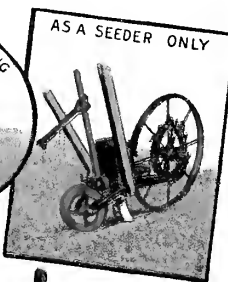
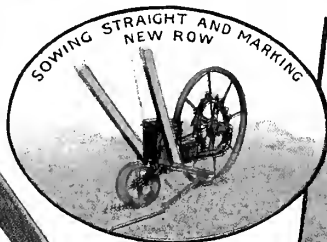
For Prices on Hen and Chick Feed, See Opposite Page

ABOVE PRICES ARE F. O. B. LA CROSSE, SUBJECT TO CHANGE WITHOUT NOTICE

10 TOOLS IN ONE

SALZER'S GREAT CONSTELLATION

PRICE \$14.50



These Implements are included in our Constellation for \$14.50

10 TOOLS IN ONE

Salzer's Constellation Drill, Wheel-Hoe, Rake and Plow

Think of it—10 Tools in One—a combination that can't be beat. The price for all ten tools is as low as most other manufacturers charge for one. Each tool an integral part of the other, any of which can be added to at the convenience of your purse.

As a hill or drill seeder it has no superior, in fact the only seeder we know will sow corn, beans and wrinkled peas accurately (that alone is worth the price). As a two wheel cultivator its light resilient construction makes it a perfect machine. As a single wheel cultivator even the smallest home gardener in the country cannot afford to be without it. As a Hoe, Marker, Furrower, Hiller, Weeder, Rake or Plow with the large 18-inch easy-running wheel, it is mechanically perfect. They are not cheap, trashy, poorly constructed machines. They are of the highest class manufacture and workmanship—machines we unhesitatingly recommend and sell over our reputation of 51 years' standing.

No. 1—SALZER'S CONSTELLATION COMPLETE as illustrated above. Price, \$14.50.

No. 2—SALZER'S CONSTELLATION HILL AND DRILL SEEDER. Plants 3, 7, 14 and 28 inches apart. Sows all sizes of seeds. Easy to adjust. Handles adjustable. Easy to operate. Price, \$10.25.

No. 3—SALZER'S CONSTELLATION DOUBLE WHEEL HOE AND CULTIVATOR. Can be used as Single Wheel. Cultivates either side or astride of row. Three axles with each tool. Four sets of tools furnished—one pair mold-board plows; one pair rakes, two side hoes; four cultivator teeth; one pair vine guards. Price, \$9.45.

No. 4—SALZER'S CONSTELLATION SINGLE WHEEL HOE AND CULTIVATOR. Following tools furnished: One mold-board plow, one rake, two side hoes. Price, \$6.50.

Either of these two machines can be made from our complete Constellation



No. 3 Constellation—Double Wheel Hoe, Cultivator, Rake and Plow

No. 4 Constellation—Single Wheel Hoe, Cultivator, Rake and Plow

POULTRY AND MISCELLANEOUS SUPPLIES

PRICES ARE F. O. B. LA CROSSE, WIS., SUBJECT TO CHANGE WITHOUT NOTICE

CHAMPION LEG BANDS



5171—The oldest and most popular band on the market. Made of aluminum only in two sizes; large size for Asiatic class and turkeys, small size for Plymouth Rocks and smaller breeds.

Price: 25 for 15c; 50 for 25c; 100 for 45c; 500 for \$2.10, postpaid.

GALVANIZED DRINKING FOUNTAIN



5077—Made of galvanized iron and will not freeze and break. Made in four sizes.

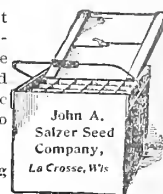
Price

1-qt., wt. $\frac{3}{4}$ lb. 40c
2-qt., wt. 1 lb. 45c
4-qt., wt. $1\frac{1}{2}$ lbs. 70c

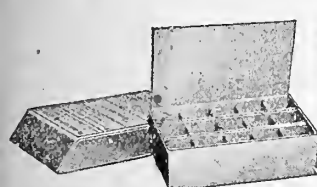
FARMER'S EGG CARRIER

5041—Convenient and light, being adjustable, fitting inside the case and arranged with a neat automatic lock, enables one to lock at any point.

Price, each, holding 12 dozen eggs, 65c.



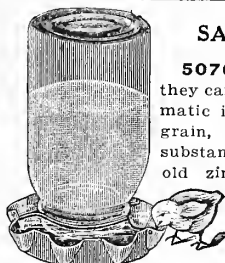
EYRIE EGG SETTING BOX



5067—This Egg Setting Shipping Box is made of Corrugated Paper with Double Faced Corrugated Paper Partitions protecting each individual egg. Capacity, 15 eggs. Folded flat for shipment.

Price: Six boxes, \$1.50; dozen boxes, \$2.75.

SANITARY FOUNTAIN OR FEEDER



5076—The chicks cannot get into it to get wet; they cannot get any dirt into it; it is simple and automatic in action; it cannot clog. It feeds water or grain, mixed chick feed, etc. It is strong and substantially made. Made with wire holders for old zinc top Ball Mason Jars. Holds a quart or two-quart jar. Weight, $\frac{1}{2}$ lb. each. We do not send cans or jars with this fountain. Price: 20c each.

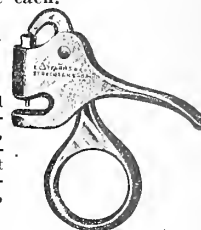
POWDER GUN

4810—These Insect Powder Guns were originally designed to meet a demand for as large a gun as can be held in the hand. Just the thing for applying Lightning Lice Powder. A standard article. Price: Each, 35c, postpaid.

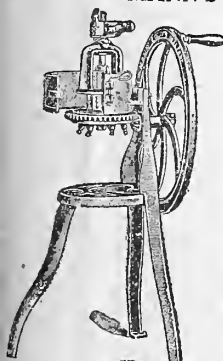


POULTRY PUNCH

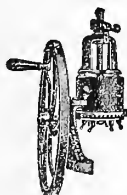
4811—One of the neatest, handiest and easiest poultry markers made. By perforating the web between the different toes, varying the toe and foot you can mark different hatchlings; different breeds in almost unlimited changes. Guaranteed entire satisfaction or money back. Price: Each, 25c, postpaid.



MANN'S GREEN BONE CUTTER



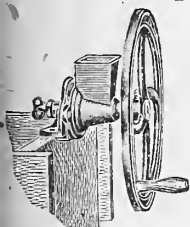
There is ten times the nourishment and egg-producing qualities in green bones as there is in dry. Poultry men feed green bones instead of dry. This mill cuts fresh bones and meat, and these fed to chickens double the number of eggs produced. These mills are perfectly reliable, are cheap, and will give tremendous satisfaction.



No. 7, \$18.50

| | No. 5B, \$12.50 |
|---|-----------------|
| Wt., Lbs. Price | |
| 5059 —No. 5C. Crank Mill. 30 | \$ 9.50 |
| 5060 —No. 5B. With Balance Wheel. 60 | 12.50 |
| 5061 —No. 5BM. Same as 5B, but with stand. 85 | 16.00 |
| 5062 —No. 7. With Balance Wheel, mounted. 110 | 18.50 |
| 5063 —No. 7½. Same as No. 7, but with pulley for steam power. 150 | 25.00 |

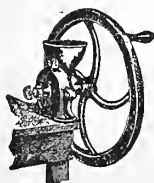
DRY BONE HAND MILL



5064—With this little grinder we have reduced the cost of bone meal to mere labor. The teeth are strong and coarse and will not grind corn for family use. Fresh bones should be allowed to become thoroughly dry before grinding, as it will not grind fresh bones. It will grind oyster or other shells, gravel, old crockery, dry bread, crackers, cracked corn and other coarse feed for chickens. It can be adjusted to grind fine or coarse. The crusher is cone-shape, which crushes the product first, then it passes to the grinding plates. Weight, 35 lbs. Price, \$3.15 (without stand).

FAMILY HAND GRIST MILL

5090—Every country home should be supplied with one of these little grist mills. They are a perfect machine, can be adjusted so as to grind to any degree of fineness and will grind corn, wheat, rye, peas, salt or anything else which it is desirable to grind, so that anyone may have fresh corn-meal, graham flour, hominy, fine table salt, at any time. Furnished with one set of burrs only. It can be bolted to a table or bench. Capacity, 1 to 2 bus. per hour. Weight, 30 lbs. Price, \$3.50. Extra burrs, per pair (weight, $1\frac{1}{2}$ lbs.), 75c.



GRIT AND SHELL BOXES

Prevents waste, keeps grit and shell out of filth. It feeds automatically and is easily cleaned and filled.

This box is made of all galvanized iron, making a very substantial feeder.

Apron has a guard that prevents fowls from throwing contents on the floor. Has substantial handle to hang up.

5097—Two Compartments, $4\frac{1}{2}$ inches wide, $10\frac{1}{2}$ inches high, $8\frac{1}{2}$ inches long; weight, 2 lbs. Price, 50c.

5098—Three Compartments, $4\frac{1}{2}$ inches wide, $10\frac{1}{2}$ inches high, $12\frac{1}{2}$ inches long; weight, $2\frac{3}{4}$ lbs. Price, 65c.



SPECIAL NOTE—Present conditions, with their ever changing prices, compel us to list everything in this catalog subject to change without notice.

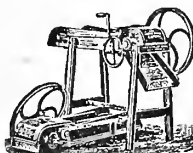
THE KOKOSING CUTTER

No. **5058**—This is an excellent cutter for ensilage or for cutting corn stalks or straw for mixing same with bran to feed cattle. It cuts $\frac{1}{2}$ -inch to an inch, and is a great saver of feed. It has an 11-inch knife, automatic feed, and can be changed in a moment to various lengths.

Every farm should have an ensilage cutter. Considering the infinitesimal cost a practical farmer cannot afford to be without one. It will pay for itself in a week's time and its uses are many.

Price, \$11.90.

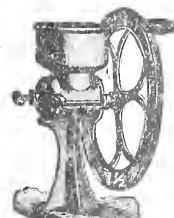
Extra Knife, \$1.75 each.



MODEL HAND GRIST MILLS

We handle three sizes of these Mills. They are made of strong and durable metal and will grind all kinds of grain. Will make fine graham flour and meal for table use, crack kernels of corn for small chicks, grind hominy, make split peas, cracked wheat, grind rock salt, dry bones or shells for poultry. They are easily adjusted to grind fine or coarse.

| No. | Weight | Capacity per Hr. | Price |
|-------------|---------|------------------------------|--------|
| 5092 | 20 lbs. | $\frac{1}{2}$ to 1 bu. | \$2.95 |
| 5093 | 35 lbs. | 1 to 2 bu. | 5.50 |
| 5094 | 60 lbs. | $1\frac{1}{4}$ to 3 bu. | 7.95 |



POULTRY BOOKS

Many persons, rather than invest

50c or \$1.00 in good, instructive books, lose several times the price For list of Poultry books see page 162.

PLANET JR. GARDEN TOOLS

Space here will only permit our showing and describing a few Planet Jr. tools, but we will mail to all who ask for it, complete catalogue of Planet Jr. Implements, free of charge.

Prices on This Page F. O. B. La Crosse, Wis.

PLANET JR. NO. 4, COMBINED HILL AND DRILL SEEDER, SINGLE WHEEL HOE, CULTIVATOR AND PLOW

This admirable tool combines in a single implement a first-class hill dropping seeder, a perfect drill seeder, a single wheel hoe, a cultivator and a plow. It holds 2 quarts, and as a seeder it sows in continuous rows, or drops in hills at 5 different distances. The drill can be detached and the tool frame substituted by removing but 1 bolt. It is useful almost every day during the season, at every stage of garden work. Weight, complete, 50 lbs.

Price: Complete, \$19.25; as drill only, \$15.25.

PLANET JR. NO. 12, DOUBLE WHEEL HOE, CULTIVATOR AND PLOW

Invaluable for use in all small crops. It can be used between the rows and astride until crops are 20 in. high. Changes and adjustments of the tools are made with the greatest quickness. It has eleven-inch wheels, which can be set at four different distances apart; the frame is malleable, with ample room for tool adjustments. Complete equipment consists of:

No. 12, \$12.25.

One pair of 6-inch hoes.
Two pairs of hollow steel cultivator teeth.
One pair of plows.
One pair of leaf lifters.
Weight, 33 lbs.
Price, \$12.25.

PLANET JR. NO. 11, DOUBLE WHEEL HOE, CULTIVATOR, PLOW AND RAKE

Same as No. 12, but with the following additional attachments: One pair 4½-inch hoes; two 3-tooth rakes; two 5-tooth rakes. Weight, 37 lbs. Price, \$15.75.

PLANET JR. NO. 25, COMBINED HILL AND DRILL SEEDER, DOUBLE WHEEL HOE, CULTIVATOR AND PLOW

This new combined machine is intended for a class of gardeners who have a large enough acreage in crops for a double wheel hoe to be used to a good advantage, and yet prefer not to buy a separate wheel hoe. As a drill it is almost identical with No. 4, and as a hoe it is the same as No. 12. The change from drill to wheel hoe takes but a moment, and the entire combination is one we can recommend. Will sow in drills any thickness or drop in hills, 4, 6, 8, 12 or 24 inches apart; it is very accurate in planting all kinds of garden seeds. Two acres a day can easily be worked with this implement. Complete with all attachments, steel frame. Weight, 61 lbs. Price, \$22.75.

PLANET JR. NO. 17, SINGLE WHEEL HOE, CULTIVATOR AND PLOW

For easy gardening, and at the same time clean and perfect gardening, no tool is the equal of this No. 17 Wheel Hoe. It is suited to all kinds of garden cultivation and all garden crops. You can do more and better hoeing with it in one day than you can do in 3 days with a hand hoe. The No. 17 has a pair of 6-inch hoes, a plow and a set of cultivator teeth; an outfit sufficient for most garden work. Weight, 24 pounds.

Price, \$8.50.

PLANET JR. NO. 17½, SINGLE WHEEL HOE AND CULTIVATOR

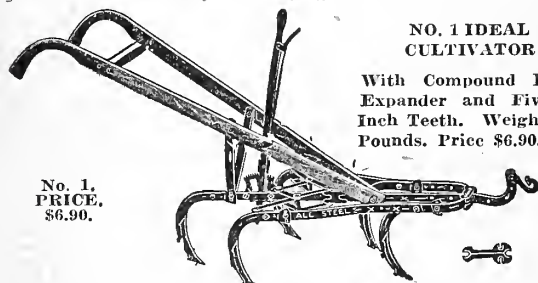
Same as No. 17, but with only a pair of 6-in. hoes and 3 cultivator teeth; the lifter is also included. Weight, 20 lbs. Price, \$7.50.

PLANET JR. NO. 13, DOUBLE WHEEL HOE

This tool is the No. 12, with the 6-inch hoes only, these being the tools that are generally used. Any or all of the other tools may be added at any time. Weight, 27 lbs. Price, \$8.75.

SALZER'S IDEAL HORSE CULTIVATORS

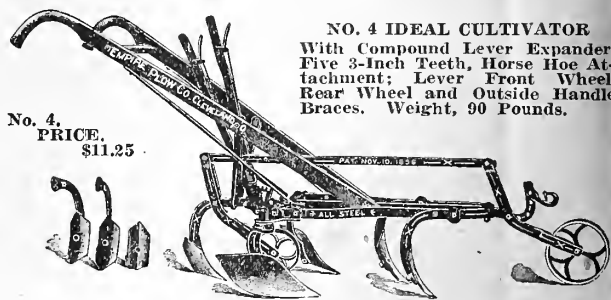
By means of a compound lever expander the Ideal Cultivators can be expanded instantly or reduced from 23 to 12 inches by a single move, without loosening any bolts. By putting bolts in outside holes of expander they can be expanded to 27 inches, a width greater than ordinary cultivators.



NO. 1 IDEAL CULTIVATOR

With Compound Lever Expander and Five 3-Inch Teeth. Weight, 53 Pounds. Price \$6.90.

No. 1, PRICE, \$6.90.



NO. 4 IDEAL CULTIVATOR

With Compound Lever Expander, Five 3-Inch Teeth, Horse Hoe Attachment, Lever Front Wheel, Rear Wheel and Outside Handle Braces. Weight, 90 Pounds.

No. 4, PRICE, \$11.25.

Extras Which Can Be Used for Nos. 1 and 4

| | |
|--|--------|
| Beet Weeder Attachment, per pair..... | \$0.90 |
| 3 Extra Sweeps (two 10-inch and one 12-inch)..... | 1.50 |
| 7-Tooth Extension, per pair (weight, 12 lbs.)..... | 1.75 |
| Spring Teeth with Block and Bolts, per set of 5..... | 2.50 |
| Best Horse Hoe Attachment, per set..... | 1.50 |
| 3-Inch Cultivator Teeth, with Bolts, each..... | .35 |
| Front Lever Wheel..... | 1.50 |
| Rear Wheel, Depth Regulator..... | .90 |
| Outside Handle Braces, per pair..... | .35 |

COMBINED HARROW AND CULTIVATOR

No. 5114—With Compound Lever Expander, Outside Handle Braces and Front Wheel

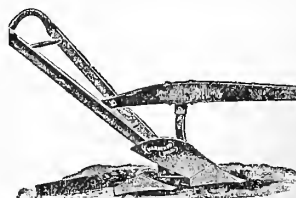
It is splendid for Corn, Tobacco, Cotton, Potatoes, etc. It thoroughly pulverizes. Teeth are of steel, diamond shaped, can be quickly changed, reversed, etc., making four changes—so you really have four different kinds of Cultivators in this one. By means of a lever attachment it can instantly be narrowed to 9 inches, and extended to 30 inches. Weight, 63 lbs. Price, only \$7.85.

No. 4 Ideal Cultivator, the most complete cultivator. Same as No. 1, but with the following extras: Best horse hoe attachment, lever front wheel, rear wheel depth regulator; outside handle braces.

The lever wheel and rear wheel enable the operator to control, absolutely, the working depth of the teeth. The lever wheel enables the operator to change its depth in a moment, and while in motion, and to turn easily at the end of the row. Price, \$11.25.

116—NEW UNIVERSAL STEEL FRAME GARDEN PLOW—Price, \$3.25.

WOOD BEAM ONE-HORSE PONY STEEL PLOW



5212—With steel stand and cap, sloping landside and adjustable slip heel, wood beam, 7-inch cut; works everywhere as a general purpose plow. Weight, 38 lbs. Price, \$3.25.

5213—Same as above, cut 8 inches. Weight, 42 lbs. Price \$5.85.

ALL PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

MISCELLANEOUS SUNDRIES

PRICES ARE F. O. B. LA CROSSE, SUBJECT TO CHANGE WITHOUT NOTICE.



WOOD BEAM WING-SHOVEL PLOW

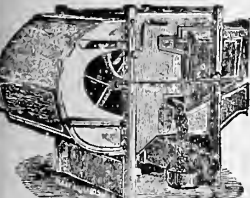
5214—An admirable Plow for hilling and digging potatoes, etc. It is a Single Shovel Plow, with adjustable Steel Wings. Weight, 33 lbs. Price, \$5.00.

DOUBLE-SHOVEL MALTA PLOW

5215—Extra heavy steel beam shovels. Shovels 6x11 in.; plow has adjustable clevises. Best double-shovel plow to be found for the money. Weight, 46 lbs. Price, each, \$5.00.



FARMERS' FAVORITE FANNING MILL



This great grain-cleaning mill has proven itself very popular. Of this Fanning Mill we have two sizes, No. 1 with sieves 24 inches wide, and No. 2 with sieves 30 inches wide. The No. 1 has a cleaning capacity of from 60 to 90 bu. per hour, and the No. 2 of 100 to 125 bu. per hour. This is a magnificent mill for cleaning and grading and separating all kinds of grain. Each mill is furnished with 1 wheat hurdle with top sieve of zinc, 1 wheat screen and grader with side spout, 1 barley sieve and 1 oat or corn sieve. Extra Sieves, \$1.50.

IMPROVED CLIPPER CLEANER



A perfect Clover, Timothy, Grain, Wheat, Oats, Rye, Barley and Seed Cleaner. We are using a great many of them in our warehouse. A complete set of 12 screens with each mill. A perfect corn grader.

4902—(No. 1) Capacity, wheat 20 bu., clover 10 bu. per hour. Shipping weight, 185 lbs. Price, \$31.50.

4903—(No. 2) For Seed only; Screens for Grain, extra. Clipper capacity, 20 bu. clover per hour. Price, \$40.00. Circular sent upon request.

- 5043**—(No. 1)—Weight 130 lbs., \$30.00.
5042—(No. 2)—Weight 150 lbs., \$37.50.
5044—Elevator and Bagger, each, \$11.25 extra.
5045—Seed Corn Grader Attachment, each, \$8.00.

Prices on Fanning Mills are F. O. B. factory.

5126—Salzer's Improved Home Repair Outfit, \$1.75

This is the greatest collection of tools ever offered; if purchased singly would cost \$5.00. We have these manufactured for us in lots of 20,000. Hence we can offer such superior outfits at so low a price. From over the whole world orders come from citizens of all occupations for this great time and money saving outfit. It contains:

- 1 Iron Last for Men's Work.
- 1 Iron Last for Boys' Work.
- 1 Iron Last for Women's Work.
- 1 Iron Last for Children's Work.
- 1 Iron Stand for Lasts.
- 1 Shoe Hammer.
- 1 Bar Solder.
- 1 Shoe Knife.
- 1 Bar Resin.
- 1 Peg Awl Handle.
- 1 Peg Awl.
- 1 Wrench for Peg Awl Handle.
- 1 Sewing Awl Handle.

- 1 Sewing Awl.
- 1 Stabbing Awl Handle.
- 1 Stabbing Awl.
- 1 Bottle Leather Cement.
- 1 Bottle Rubber Cement.
- 1 Ball Shoe Thread.
- 1 Ball Shoe Wax.
- 1 Package Clinch Nails, 1/2 in.
- 1 Package Clinch Nails, 5/8 in.
- 1 Package Clinch Nails, 3/4 in.
- 4 Pairs Heel Plates, Assorted Sizes.

- 1 Package Heel Nails.
- 6 Harness Needles.
- 1 Harness and Saw Clamp.
- 1 Box Slotted Rivets, Assorted Sizes.
- 1 Rivet Set for same.
- 1 Soldering Iron, ready for use.
- 1 Handle for same.
- 1 Bar Tin.
- 1 Copy Directions for Half-soling, etc.
- 1 Copy Directions for Soldering.

5126—Complete Outfit of Tools for Boot, Shoe, Rubber, Harness and Tinware Repairing, \$1.75.



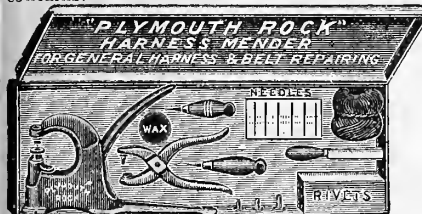
COMBINED ANVIL, VISE AND PIPE HOLDER

4856—Greatest tool for the farmer out. It's worth money for every farmer, as mending and repairing always costs money. Made of cast iron with hardened, polished face. Size 3x7 1/2 inches. Size of screw, 3/4 inch. Jaws open 4 1/2 inches. The pipe jaws are a valuable feature. Price, only \$2.50.



PLYMOUTH ROCK HARNESS MENDER

5195—A splendid set largely used for harness mending, etc., contains:



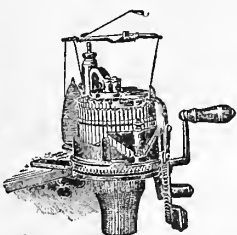
- 1 Plymouth Rock Riveter.
- 1 Spring Belt Punch.
- 1 Box Tubular Rivets.
- 1 Sewing Awl Haft.
- 1 Sewing Awl.
- 1 Stabbing Awl Haft.
- 1 Stabbing Awl.
- 6 Harness Needles.
- 1 Ball Wax.
- 1 Ball Shoe Thread.
- 1 Shoe Knife.

Each set in neat wood box with hinged cover. Price: Each, \$1.25.

GEARHART FAMILY KNITTER

5136—Will knit 18,000 stitches per minute; any person can knit a stocking, heel and toe in fifteen minutes. Every machine is tested and guaranteed to be first class in every respect.

Price of Knitting Machine, containing New Ribbing Attachment, Bobbin and Yarn Winder, Swift for holding yarn, and two cylinders either 72-54 Cylinder for medium and light work or 60-52 Cylinder for medium and heavy yarns, with all necessary fixtures and instructions. Price \$25.00. The single outfit with one Cylinder only (either 72 or 60) for ordinary knitting, with Ribbing attachment and all fixtures but no Swift or Yarn Winder, \$20.00. 100 needle machine for very fine work, without Ribbing Attachment, \$25.00. Extra Cylinder, \$4.00. Extra Ribbers, complete, \$4.00. Needles, per doz., 65c. Send for our descriptive circular.



SOLDERING KIT

- 1 Soldering Iron.
- 1 Handle for Soldering Iron.
- 1 Bar Solder.
- 1 Bottle Soldering Fluid.
- 1 Box Resin.
- 1 Copy Directions for Soldering.

(Cannot be sent by mail.)
5282—Price, 30c each.



COLONIAL SPINNING WHEEL

5288—An extra strong and well-made spinning wheel.

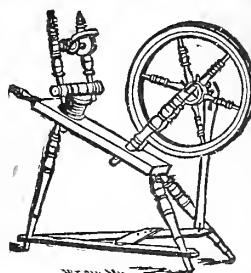
The fly wheel, as well as all other parts, is of best hardwood.

Three spools go with each wheel. Spindles and cranks are of the best wrought iron. Fly wheel measures 18 inches in diameter.

The whole spinning wheel measures over all in length 36 inches and in height up to top of spool holders 32 inches; weight, 15 pounds. It is just the machine for spinning flax and wool and is perfect in every respect.

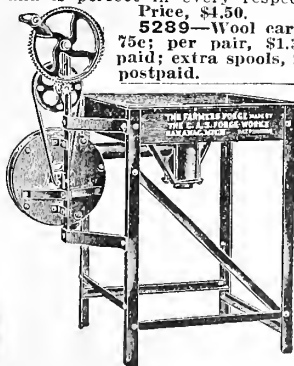
Price, \$4.50.

5289—Wool cards, each, 75c; per pair, \$1.35, postpaid; extra spools, 20c each, postpaid.



THE FARMER'S FORGE

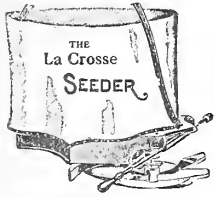
5072—This is a popular, durable, cheap, always ready, warranted safe, perfect farmers' forge. The hearth is 27 in. high, 10 in. deep, side 23x25 in., and is fireproof. The blower is 11 1/2 x 6 in. Everything about the forge is a No. 1. The weight is 55 pounds. Price, each, only \$8.25.



FARM AND GARDEN IMPLEMENTS

PRICES ARE F. O. B. LA CROSSE, WIS., SUBJECT TO CHANGE WITHOUT NOTICE.

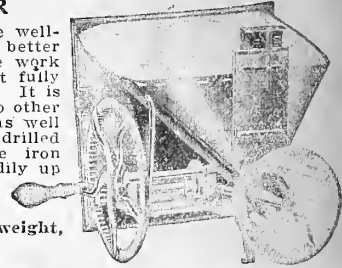
LA CROSSE HAND SEEDER



5252—This Seeder will pay for itself in sowing five acres twice over. It was brought forward to meet the demand for a cheap, perfect Hand Seeder. Its great advantage is that it sows the ground three times in going over once, leaving no possible chance of skipping. From 40 to 60 acres can be sown in a day, according to the kind of seed used. It sows Grasses, Clovers, Grain and Fertilizers, throwing clover 18, timothy 15, millet and flax 18, and wheat 25 feet. Full directions accompany each machine. Weight, packed, 9 lbs. Price, \$1.85 by express or freight.

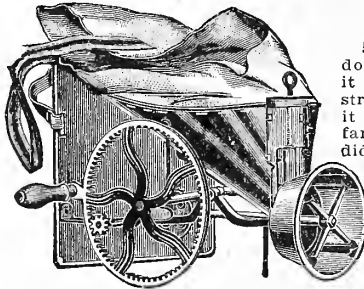
WISCONSIN SEEDER

5258—Very similar to the well-known Cahoon Seeder, but better and cheaper. It does all the work the Cahoon does, and does it fully as quickly and as accurately. It is a good machine all around, no other machine like this is nearly as well made. Every shaft-bearing is drilled through the solid malleable iron frame. The gate slides readily up and down, not with a pull and jerk, and is easily adjustable to regulate the flow of seed. Price, \$2.75; weight, ready for shipment, 9 lbs.



IMPROVED CYCLONE SEEDER

5251—The Cyclone Seeder sows all kinds of grain, grass and clover seed perfectly; also fertilizers, ashes, etc. The machine is supplied with a distributing wheel which scatters the seed evenly, and an automatic feed adjustment so that the seed can be let out or shut off instantly. The flow of the seed is uniform and the distribution even. The frame is made from well seasoned yellow poplar and tough sycamore. Has a heavy duck hopper, holding ½ bushel; sows 5 acres per hour. Directions with each machine. Will meet the most exacting demand. Weight, 7 pounds. Price, \$2.15.



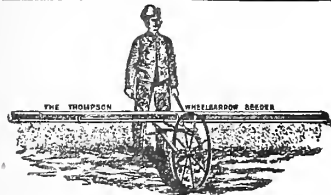
Cahoon's Broadcast Seeder

CAHOON HAND SEEDER

5250—Of all the hand seeders the Cahoon is undoubtedly the best there is made. While it is true it costs materially more, nevertheless the construction, the wonderful accuracy of its work puts it in a class decidedly its own. All too often, farmers put price as a first consideration, but candidly we advise to forget price entirely so far as this machine is concerned, as it is worth much more than we ask. Sows all kinds of Grain and Grass Seeds, and at a common walking gait, sows from 4 to 8 acres per hour, throwing Wheat, Rye and Barley 30 feet; Hemp, 28 feet; Oats, 23 feet, and Timothy, 18 feet. The bag and hopper will hold about 22 quarts. Weight, packed, 14 lbs. Price of Cahoon Seeder, \$3.50.

THE THOMPSON'S WHEELBARROW SEEDER

Will sow Clover, Flax, Timothy and other Grass Seed.



5257—This Wheelbarrow style of Seeder is especially designed for sowing grass seeds broadcast and fills a very important want in farming. No waiting for a calm day. Sow any time. The Hopper is carried so close to the ground that the wind does not blow and scatter the seed.

They sow any quantity per acre desired, evenly and accurately. The complete machine weighs about 50 lbs. and runs easily, sowing from 20 to 40 acres per day. There are many hundreds of thousands of these machines in use.

For Clover, Timothy, Red Top, Blue Grass, Orchard Grass, Alfalfa, Millet, Flax, Rape and other seeds of same size and kind. Price: 14 ft. Hopper, \$11.75.

THE ACME POTATO PLANTER

5228—Any man can plant two acres with perfect ease in a day. This is a wonderful invention. Anybody having from 1 to 30 acres of potatoes to plant will find the Acme will do the work better, cheaper and quicker than any other machine made.

The erect position, the carrying of the seed on the shoulder, its ease of operation, relieves the farm work of much of its disagreeableness. "Almost as easy as walking," is the remark of many who have used it. The weight of the planter is only 2½ pounds. Weight, 4 lbs., packed. Price, \$1.00.



Acme same will be

THE PEERLESS POTATO PLANTER

5227—It is a tubular planter, and works on the same principle as the Acme Planter. Some people prefer same on account of not having to drop the Potato so far as in the other Planters. It is a good tool, it is simple, it is strong, it is durable and is easy to operate. Anybody buying delighted therewith. Weight, 5 lbs. Price, \$1.25; three for \$3.50.



Peerless

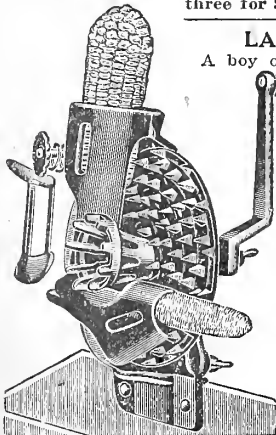
LA CROSSE CORN SHELLER

A boy or man with one hour's practice, can shell a bushel of corn in about 3½ minutes. It is a magnificent machine throughout. We have never known one to get out of order where the machine has had common-sense use. We know of no sheller at twice the price that we would rather offer than the La Crosse. Considering the capacity, the price and durability of this sheller no farmer who has occasion to use shelled corn can be without one. It is an indispensable farm tool if time and money are a consideration.

4941—Each, \$1.40.

4942—Butting and Tipping Attachment, 35c extra.

4943—Pop Corn Attachment, 20c extra.



ACME CORN PLANTER

One of the best, most handy and quickest hand corn planters on earth.

Place corn hopper on side of handle and plant to any depth, and as rapid as you desire. Weight, 4 lbs.

4928—Price, each, \$1.00.

4929—With Pumpkin Seed Attachment, \$1.25.

4930—With Fertilizer Attachment, \$2.50.



Acme

TRIUMPH CORN PLANTER

4913—Similar to and equally as good as the Acme, except that it has no fertilizer attachment. Weight, 5 lbs. Price, 85c. **4912**—With Pumpkin Seed Attachment, \$1.00.

EUREKA GARDEN-SEED DRILL

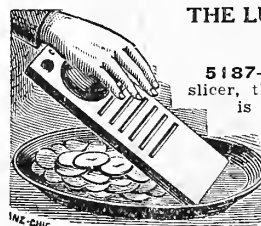
5038—For small and ordinary sized gardens this machine, price considered, has so far as we know, no equal on the market. It is a sturdy, well made, durable yet light machine that does its work accurately and well. It will sow and cover Beets, Cabbage, Carrots, Celery, Lettuce, Onions, Radishes, Spinach, Turnips, and such seeds with the greatest regularity better and faster than hand work. It's not a toy, but a strong, practical machine. Weight, 3½ lbs. By Express, \$1.35.



THE LUSHER VEGETABLE SLICER AND CABBAGE CUTTER

5187—Every housewife needs a vegetable slicer, this slicer we especially recommend. It is strongly constructed and with ordinary care should last a lifetime. Always carries a keen edge without sharpening. Is A No. 1 for slicing cabbage, apples, carrots, cucumbers, radishes, etc.

Six slices are cut with every stroke of the hand. Price, 75c, Postpaid.



SPRAYERS AND DUSTERS

ALL PRICES ON THIS PAGE ARE F. O. B. LA CROSSE, WIS.

AUTO SPRAY COMPRESSED AIR SPRAYER



Auto Spray

This is the standard, compressed air sprayer the world over and is in greater demand than any other similar machine. It is very practical and is made exceptionally strong.

Eight to twelve strokes of the plunger will compress the air in the sprayer and it works automatically, and will give higher and more forceful pressure than any other similar machine. This machine requires no agitator. The spray nozzle or auto-pop automatically controls the spray. It operates the lever and opens and closes the valve.

We will guarantee the Auto Spray to be perfect mechanically, and to give satisfaction in every case.

Auto Spray—Diameter, 7 inches, height, 2 feet; capacity, 4 gallons; weight, empty, 9 lbs.; loaded, 39 lbs. Shipping weight, 15 lbs.

No. 5301—Brass tank with Auto-pop nozzle, \$9.75.

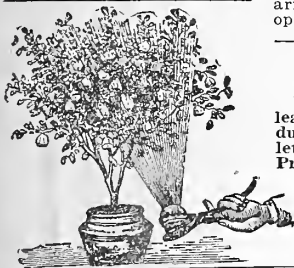
No. 5302—Galvanized tank with auto-pop nozzle, \$6.75.

Extra Attachments

No. 5303—Extension pipes, brass, 2 ft. length. As many as three can be used for reaching trees. Price, for 2 ft. length, 60c each.

No. 5304—Brass Strainer, necessary in the proper preparation of solutions. Price, \$1.20.

No. 5305—Two-row attachment with 2 nozzles, 9½ in. apart, arranged to cover two rows at one operation. Price, \$1.50.



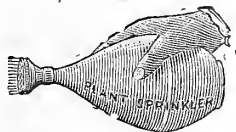
LENOX IMPROVED SPRAYER For Indoor Plants

No. 5307—Spraying under the leaves kills the insects, removes the dust and keeps them healthy; doesn't let them get buggy. Weight, ½ lb. Price, 50c.

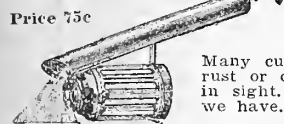
Make Tobacco soap suds and spray. Your plants will surprise you. Makes house plants bloom. Let your wife see this. Price of Tobacco Soap, 3 oz., 10c; 8 oz., 25c.

RUBBER BULB SPRINKLER

No. 5309—For house use this is perhaps the most convenient, most sensible, easiest and handiest sprayer you can get. So simple it cannot possibly get out of order. It does its work wonderfully effective. When once used you will wonder how you got along without it. For sprinkling plants, wash, etc. Each, \$1.50.

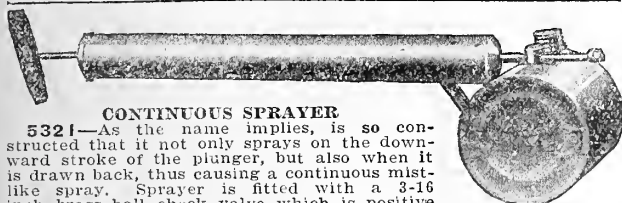


GLASS SPRAYER



Price 75c

5314—Identical with Kill-Quick Sprayer except this has a glass container instead of galvanized tin. Many customers prefer glass as it does not rust or corrode and the contents are always in sight. This is one of the largest sellers we have. Price, 75c.



CONTINUOUS SPRAYER

5321—As the name implies, is so constructed that it not only sprays on the downward stroke of the plunger, but also when it is drawn back, thus causing a continuous mist-like spray. Sprayer is fitted with a 3-16 inch brass ball check valve which is positive in its action and practically indestructible. Solution tank is made from heavy IX tin and is so constructed that the sprayer will not tip over when filling. Capacity, one quart. Weight 1½ lbs. Price, 75c.



LANG'S
HAND
WEEDER
HARDEST
TOOL
ON EARTH.

5359—It fits the hand so comfortably that the fingers are entirely free for use wherever necessary. Net price, 20c; postpaid, 25c.

STEEL GARDEN TROWEL



Malleable iron shank firmly riveted. Blade will not pull off the shank. 6-in. blade. Each, 35c.

5333—

Made of fine cold rolled steel. Bright blade with malleable iron shank firmly riveted. Blade will not pull off the shank. 6-in. blade. Each, 35c.

EXCELSIOR HAND WEEDER



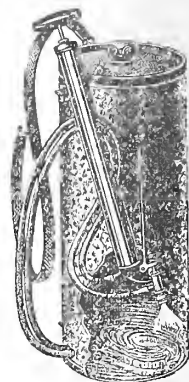
5358—Beyond doubt one of the most useful tools for the garden. Particularly useful for scuffling weeds. Price, 25c, postpaid.

SIMPLEX SPRAYER

One of the simplest and most practical sprayers made. Made with brass or galvanized iron tank. The brass tank is recommended because it will not rust or corrode. The capacity of the tank is 3½ gallons. The air is forced in the bottom of the sprayer at every stroke of the pump, which keeps the liquid fully agitated. The pump is always made of brass and is equipped with a shut-off nozzle. This sprayer may be operated as the spraying is being done. A double nozzle may be added so that two rows may be sprayed at one time. Extra caps are made with larger openings for spraying heavy solutions, such as Bordeaux Mixture, White Wash, etc.

No. 5310—Simplex Sprayer, all brass, \$6.00

No. 5311—Simplex Sprayer, galvanized tank, \$5.00.



THE HILL POTATO SPRINKLER



No. 5229—A sprayer for which thousands of farmers have long looked; one that is simple, effective, never out of order; easy to handle, and does its work exceptionally well. One man can sprinkle 10 acres in one day, and stumps in the field do not bother, as he marches along, sprinkling two rows at a time, as shown in the illustration. The reservoir can easily be strapped on the shoulder. One or both sides can be used at once, as desired. They are made of galvanized iron and brass; will last a lifetime. Weight, 8 lbs.; capacity, 5 gals. Price, \$6.00.

IDEAL SPRAYER



Ideal

No. 5315—Constructed entirely of brass. Has detachable rubber hose, a malleable iron stirrup, and two interchangeable brass nozzles, giving a fine spray for the lawn, vegetables, etc., and a coarse spray of 50 ft. high for washing windows, buggies, etc. Length of pump, 26 in.; hose, 36 in.; diameter of tubing, 1½ in. Price, \$4.75.

WHITEWASH SPRAYER

No. 5318—Constructed of heavy galvanized iron, nicely painted. Has brass tops and bottoms, three ft. hose, one foot brass extension rod and brass nozzle, giving two different sizes of spray; also has a steel foot rest. Used for spraying trees, vegetables, washing wagons, windows, whitewashing, etc. Will throw a stream 35 ft. high. Price, \$2.75.



Whitewash

THE PORTABLE FORCE PUMP

No. 5238—Capable of throwing 8 gals. per minute and forcing a stream 50 ft. high. Price, only \$8.00.

DICKEY BUG DEATH DUSTER



No. 4880—To apply Bug Death in dry form. Weight, 1½ lbs. Each, by express, 45c.

SALZER'S KILL-QUICK SPRAYER

No. 5317—Sells at sight among the farmers and gardeners and everywhere gives tremendous satisfaction. You can cover an acre of potatoes in two hours with six pints of water, while in the old way it would take you almost a day and a couple of barrels of water. Holds 1 qt. Only 55c; painted, 65c; weight, 1½ lbs.

ACME POWDER GUN



No. 5236—Handles all insecticides in the dry state, such as Paris Green, Hellebore, Pyrethrum, etc. It is very effective in the destruction of potato bugs, flies, insects, cabbage worms; uses but a small amount of poison. An elbow is furnished to tilt the funnel for getting under leaves. \$1.25 each.

ALL PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

FARM AND GARDEN SUPPLIES

PRICES ON THIS PAGE F. O. B. LA CROSSE, WIS., UNLESS OTHERWISE NOTED.

RAT CORN—Kill Your Rats, Mice and Gophers



5433—Kills rats, mice, gophers and ground squirrels. It mummifies them. No matter where they die they simply dry up and will positively not smell. Rat Corn is not dangerous to handle, and is harmless to human beings and all domestic animals. Can leave it around anywhere without fear. One pair of rats will produce 900,000,000 rats in five years if all survive. Kill them. Rat Corn will do it. It also kills mice, ground squirrels and gophers.

Complete booklet in each can "How to Destroy Rats." Price: Small size, 25c; medium size, 50c; large size, \$1.00, postpaid.

THE LEVIN PRUNER

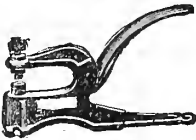


5271—One of the best tools out; cuts $\frac{3}{4}$ in. dry oak; weight $7\frac{1}{2}$ oz., each, 85c.

RIVET PUNCH

5245—Time saver for farmers and liverymen in mending harness. Weight, 4 lbs. Price of Punch, with box of 50 assorted rivets, 65c.

Rivets—Tubular, $\frac{3}{8}$ to $\frac{1}{2}$ inch, 50 Rivets assorted sizes in box. Wt., 2 oz. 10c per box.



WAREHOUSE TRUCK

5340—Every farmer should have a truck of this description in his barn. Being of strong, durable construction it will last a life time and save many a backache. Get in the habit of wheeling your loads, stop carrying them. Price, each, \$3.75.



THIS CATALOG GOES TO PRESS IN OCTOBER AND WHETHER YOU RECEIVE A COPY IN JANUARY OR THE FOLLOWING JULY, THE PRICES WOULD BE THE SAME. THEREFORE WE, TO PROTECT OURSELVES RESERVE THE RIGHT TO CHANGE THE PRICES WITHOUT NOTICE.



20th CENTURY AUTOMATIC CREAM SEPARATOR

Over 100,000 sold of these remarkable Cream Separators in the past few years. Just the thing that farmers who keep from 1 to 10 cows have been looking for. It is a Separator that we do not see how they can get along without; indeed when once used they would not part with it for fifty times the cost. It separates the cream from the milk in from 30 minutes to one hour and leaves much less than 1 per cent butter fat on the milk, which is really as good as the very best separators costing fifty times as much can do.



| PRICE: | | Tin |
|--------|-------------------------------|---------|
| 4934 | 7-gal., for 1 to 2 cows... | \$ 5.50 |
| 4935 | 11-gal., for 2 to 3 cows... | 6.00 |
| 4936 | 18-gal., for 3 to 4 cows... | 6.75 |
| 4937 | 26-gal., for 4 to 7 cows... | 9.50 |
| 4938 | 35-gal., for 7 to 10 cows... | 12.00 |
| 4939 | 47-gal., for 10 to 15 cows... | 13.50 |

BOOKS—We Furnish the Following Books Postpaid:

- 5704—Webster's Modern Dictionary, cloth 30
- 5705—Webster's Modern Dictionary, stiff cloth, thumb index..... 60
- 5706—Practical Spanish 30

AGRICULTURE

- 5710—A B C of Agriculture (Weld) \$0.60
- 5711—Plant Breeding (G. H. Bailey) 2.50
- 5712—Ten Acres Enough (Roberts) 1.00

FARM CROPS

- 5716—Grasses and How to Grow Them (Thomas Shaw)..... 1.50
- 5717—Alfalfa (F. D. Coburn)..... 70
- 5718—Broom Corn and Brooms..... 70
- 5719—Clovers and How to Grow Them (Thomas Shaw)..... 1.25
- 5720—Manual of Corn Judging (Shamel)..... 65
- 5721—Flax Culture..... 35
- 5722—Forage Crops, Other Than Grasses (Thomas Shaw)..... 1.25
- 5723—Grass Culture (Salzer)..... 10
- 5725—The Peanut Plant, Its Cultivation and Uses (B. W. Jones)..... 50
- 5726—The Sugar Beet (L. S. Ware) 2.50
- 5727—Tobacco Culture..... 30
- 5728—Wheat Culture (D. S. Curtis) .. 50

SOILS AND FERTILIZERS

- 5741—Bommer's Method of Making Manure. (Geo. Bommer)..... 30
- 5742—Farming with Green Manure (C. Harlan)..... 1.10
- 5743—Fertilizers and Crops (Van Slyke) 2.50
- 5744—Soils and Fertilizers (H. Snyder) 1.75
- 5745—Farm Manures (C. E. Thorne) 1.50

FRUIT GROWING AND FRUIT CROPS

- 5751—Amateur Fruit Growing (Green) .25
- 5753—Grape Culturist (A. S. Fuller) 1.50
- 5754—Popular Fruit Growing (Green) 1.00
- 5755—Small Fruit Culturist (Fuller) 1.00
- 5756—Strawberry Culturist (Fuller) .30

VEGETABLE AND MARKET GARDENING

- 5763—Gardening for Young and Old (Joseph Harris)..... \$1.00
- 5764—Market Gardening and Farm Notes (Burnet Landreth)..... 1.00
- 5765—Money in the Garden (P. T. Quinn) 1.00
- 5766—Truck Farming, in the South (A. Oemler)..... 1.00
- 5768—Vegetable Gardening (Green) 1.00

VEGETABLE CROPS

- 5775—Asparagus (P. M. Hexamer)..... 70
- 5776—Bean Culture (Glenn C. Sevey)..... 60
- 5777—Cabbages, Cauliflower and Allied Vegetables (C. L. Allen)..... 60
- 5778—Celery Culture..... 65
- 5779—Culinary Herbs (M. G. Kains)..... 75
- 5780—Ginseng (M. G. Kains)..... 70
- 5781—Mushroom Culture (Salzer)..... 10
- 5782—Mushrooms, How to Grow Them (Wm. Falconer)..... 1.00
- 5783—Onion Culture, New (Greiner) 70
- 5784—Potato Culture (W. T. Terry) 50
- 5785—Sweet Potato Culture (J. Fritz) 70
- 5786—The New Rhubarb Culture (Morse) 70
- 5787—Tomato Culture (Tracy)..... 70

FARM ANIMALS AND LIVE STOCK

- 5801—Feeding and Management of Live Stock (Thos. Shaw), Paper... 50
- 5803—Above book, cloth..... 1.00
- 5802—First Principles of Feeding Farm Animals (Prof. C. W. Burkett) 1.50
- 5807—Biggle Sheep Book..... 60
- 5808—Harris on the Pig (J. Harris) 1.10

DAIRYING

- 5811—A B C of Butter Making (Monrad) 60
- 5812—A B C of Cheese Making (Monrad) 60
- 5813—First Lessons in Dairying (Van Norman) 75
- 5814—Profitable Dairying (Peck)... 85

HORSES

- 5821—Horse Book (Jacob Biggle)... 60

VETERINARY SCIENCE AND PRACTICE

- 5823—Cattle Doctor, The (Dadd)... 2.00
- 5824—Diseases of Horses and Cattle (D. McIntosh)..... 2.50
- 5825—Diseases of Poultry (Salmon) 60
- 5826—Diseases of Swine (Dr. A. Craig) 75

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SALZER FERTILIZERS

GROUND ROCK PHOSPHATE

This Photo
Sent Out
By the
Illinois
Agricul-
tural
Station,
Urbana,
Illinois.

Note the
Increased
Yield.



5566—All agricultural experts agree that phosphorus is an element most universally found lacking in the average soil of this country, and the cheapest way to supply this element and thereby build up the soil and maintain its fertility is by using ground rock phosphates.

Too much of this ground rock phosphate cannot be applied, as it will all remain in the soil and will become available gradually and there is no danger of it being dissolved and carried off in the drainage. Dr. Hopkins of the Illinois Agri. Exp. Station advocates to use up to five tons per acre.

At the experiment station at Urbana, Ill., the wheat yield per acre on manured land was 11½ bu., with limestone and phosphates added the yield was 35½ bu. per acre. This test was made on the same field. (See Urbana bulletin No. 168.)

Our Rock Phosphate is guaranteed to contain 13 per cent phosphorus, which is equivalent to 29.75 per cent of phosphoric acid. We also guarantee 95 per cent to pass through a screen having 10,000 meshes to the square inch, which is commonly called 100-mesh screen.

Price of Rock Phosphate; f.o.b. La Crosse, including bags: 100 lbs., \$1.25; 500 lbs., \$5.75; ½ ton, \$10.50; ton, \$20.00. Carload (34 tons) f.o.b. Tennessee, in bulk, \$19.00 per ton; bagged, \$13.50 per ton.

RED SNAPPER PLANT FOOD



5501—By far the richest, most nutritious and yet harmless organic fertilizer for house plants and small fruits, climbing vines and shrubbery ever placed on the market. It is made from specially prepared and finely ground fish bone meal and nitrogenous car-

tillage mixed with pulverized tobacco snuff. Put up in a concentrated form. Price: 10 oz. size, without tonic, 25c; 2 lb. size, with tonic, 50c; 5 lb. size, with tonic, \$1.00.

5526—GRAIN GROWER. For general farm use, but especially adapted for the growing of all cereals. Use at the rate of 250 to 500 lbs. per acre. Analysis 2-8-1. Price: 25 lbs., \$1.00; 50 lbs., \$1.75; 125 lbs., \$4.00; 250 lbs., \$7.50; 500 lbs., \$14.00; 1,000 lbs., \$27.50. Bags free.

5586—SHEEP MANURE. This fertilizer is dry, pulverized and screened and all undigested weed seeds have been destroyed so they cannot under any circumstances germinate. The analysis is: Ammonia, 2.73 per cent; Phosphoric Acid, 1.75 per cent; Potash, 1.50 per cent; Humus, 90 per cent. Price: 5 lbs., 25c; 10 lbs., 35c; 25 lbs., 65c; 100 lbs., \$2.00; 500 lbs., \$9.50; 1,000 lbs., \$18.50; ton, \$36.00. Bags free.

5538—POTATO GROWER. This fertilizer is of special use for the potato crop, and is also adapted for sweet potatoes, vines, fruit trees and all leguminous plants. Use at the rate of 250 to 500 lbs. per acre. Analysis: 2-10-1. Price: 25 lbs., 90c; 50 lbs., \$1.50; 125 lbs., \$3.50; 250 lbs., \$6.50; 500 lbs., \$12.75; 1,000 lbs., \$25.00; ton, \$49.00. Bags free.

5552—FRUIT AND ROOT CROP GROWER. For fruit trees and small fruits, garden truck, tobacco, potatoes, sugar beets, etc. Quick in starting, lasting in effect, giving firm, healthy growth and developing the fruit. Use 250 to 500 lbs. per acre. Analysis: 1-10-1. Price: 25 lbs., 85c; 50 lbs., \$1.50; 125 lbs., \$3.25; 250 lbs., \$6.50;

500 lbs., \$12.50; 1,000 lbs., \$24.00; ton, \$47.50. Bags free.

5502—ALL SOLUBLE. For market gardeners. This brand has been prepared for such crops as require an extra quick, strong fertilizer; should be mixed well into the soil. Adapted for tobacco, hops, potatoes, flax, sugar beets, early cabbage, cauliflower, celery, fruits, especially strawberries; suitable for all soils (except sour). Use 250 to 500 lbs. per acre. Analysis, 14 per cent. Price: 25 lbs., 75c; 125 lbs., \$2.40; 250 lbs., \$4.50; 500 lbs., \$8.50; 1,000 lbs., \$16.65; ton, \$32.75. Bags free.

5514—CORN GROWER. Contains a large percentage of phosphoric acid and potash, the most essential elements in the production of a maximum corn crop. Nitrogen is also supplied in sufficient quantity to form a well-balanced, complete fertilizer. An excellent brand for black soils. Use 250 to 500 lbs. per acre; half broadcast, balance in hills or drills, mixing thoroughly with the soil before planting. Analysis, 1-8-1. Price: 25 lbs., 85c; 50 lbs., \$1.50; 125 lbs., \$3.25; 250 lbs., \$6.00; 500 lbs., \$11.65; 1,000 lbs., \$22.85. Bags free.

SALZER'S ODORLESS LAWN FERTILIZER

Lawn Grass is a voracious feeder, and must have plant food in order to hold its beautiful, dark green color and velvety appearance. The ordinary stable manure has serious drawbacks, in being hard to handle, ill-looking, decidedly odorous, and, not the least of all, it contains weed seeds. If the lawn is in fair condition, it is only necessary to rake off the dead leaves and grass in the early spring and scatter broadcast some of our Lawn Fertilizer, with a little Lawn Seed over the thin spots.

DIRECTIONS FOR USE: The first application should be made early in the spring, as soon as the frost is out of the ground, at the rate of 25 pounds of fertilizer to every 1,000 square feet of lawn, evenly distributed. For seeding down a new lawn, scatter double the above amount.

5600—Price of Lawn Fertilizer: 5 lbs., 25c; 10 lbs., 40c; 25 lbs., 75c; 50 lbs., \$1.35; 100 lbs., \$2.35; 125 lbs., \$2.75; 250 lbs., \$5.00.
5607—SALZER'S SPECIAL LAWN FERTILIZER. Highest grade Lawn Fertilizer we know of. Price: 5 lbs., 35c; 10 lbs., 50c; 25 lbs., \$1.00; 50 lbs., \$1.75; 100 lbs., \$3.00; 250 lbs., \$7.00.

INSECTICIDES AND FUNGICIDES

It is said that the annual loss to the producers of agricultural and horticultural products through insects and diseases in the United States exceeds Five Hundred Million Dollars. This loss can largely be prevented by the use of Spraying Compounds.

Our pamphlet, "Kill the Bug," giving directions how to apply

insecticides, 10c, postpaid, or free with every sprayer.



5428—BUG DEATH. Kills all bugs and worms that chew leaves and foliage; it is non-poisonous, containing no Arsenic and Paris Green. May be used dry or in solution. Used extensively for cabbage and tomato worms, potato and cucumber bugs, etc. It is applied with a duster or powder gun, at the rate of about 12 lbs. per acre. Price: Lb., 25c; 3 lbs., 60c; 5 lbs., 85c; 12½ lbs., \$1.50; 100 lbs., \$10.25.

4881—BUG DEATH ACRE-AN-HOUR SIFTERS. For farm use to apply above. Price, 55c.

5400—ARSENATE OF LEAD POWDER. Its principal advantage lies in the fact that it does not injure tender foliage. Use 4 to 6 pounds of Arsenate to 100 gallons of water. Price: 1 lb., 75c; 5 lbs., \$2.50; 10 lbs., \$4.75; 25 lbs., \$11.25.

5418—BORDEAUX MIXTURE. Dry Powder. Many people prefer this Dry Bordeaux because it can be readily applied in dust form and it is as effective as the liquid in preventing fungous growth. It can also be used mixed with water at the rate of 1 pound to 5 gallons. Price: Lb., 50c; 5 lbs., \$1.65; 10 lbs., \$3.00.

5484—TOBACCO DUST. For green and black aphids, fleas, beetles, etc. Price: Lb., 20c; 5 lbs., 60c; 10 lbs., \$1.00.

5456—DRY LIME-SULFUR—The best remedy for San Jose scale and other scale insects on trees and shrubs. Use 1 pound to 15 gallons of water. Full directions with each package. Price: 5 lbs., \$1.25; 10 lbs., \$2.25; 25 lbs., \$4.75; 50 lbs., \$9.00.

5463—PARIS GREEN. It is quick acting, powerful and sure in its deadly work. Will destroy all bugs and worms in a few hours. The Paris Green contains not less than 50% Arsenious Oxide, combined with copper, and not more than 3½% water soluble arsenic.

Price: ½ lb. pkg., 35c; lb., 65c; 5 lb. pkg., \$3.00; 14 lb. pkg., \$8.25; kits (56 lbs.), \$32.00; 100 lbs. keg, \$56.00.

5480—SULPHUR TOBACCO SOAP. Unsurpassed for quickly exterminating all insect life on plants or flowers in and out of doors. Excellent for rose bushes, shrubs, etc. Price: 3 oz. cake, 10c; 8 oz. cake, 25c.

5450—HELLEBORE POWDERED WHITE. One of the best insecticides for general garden use. Destroys slugs, caterpillars, rose bugs, cut worms, etc. Safe to use when fruit or vegetables are nearly ripe. Can be used as a powder or dissolved. 1 ounce in 3 gallons of water. Price: Lb., 75c; 5 lbs., \$3.25; 10 lbs., \$5.75.

5453—ARSENATE OF CALCIUM. Rapidly replacing Paris Green for potato bugs and other uses to which Paris Green is put. Contains the maximum quantity of 43 per cent arsenic oxide. Stays well in suspension in the sprayer, insuring an even and uniform distribution on the foliage.

Price: Lb., 60c; 5 lbs., \$2.25; 10 lbs., \$4.25; 25 lbs., \$10.00; 50 lbs., \$19.00; 100 lbs., \$37.00.

5472—SLUG SHOT. A non-poisonous powder and a very popular insecticide; it requires no further mixing or preparation, easily distributed either by duster or in water by spraying. Very effective in destroying potato bugs and beetles, green and black flies, slugs, worms, caterpillars, etc. Price: 1 lb. carton, 25c; 5 lbs., 75c; 10 lbs., \$1.25; keg of 125 lbs., \$12.50.

5476—Duster with perforated top, 50c each; by mail, 60c.



5434—RED WING INSECT POWDER. This insect powder is of national repute and is made up in boxes that can be used with a powder gun, as a slight pressure from the hand sprays evenly and proper. It is harmless to humans and animals. Will destroy roaches, flies, bed bugs, moths, mosquitoes, lice, chicken lice, ants, red ants, fleas and practically all small bugs. Price: Small size, 10c each; medium size, 25c each.



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P. O. _____ State _____

John A. Salzer Seed Co.

La Crosse,

Wisconsin.

1868 ^{51st} YEAR 1919

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*Have you signed
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MANY OF THE MOST BEAUTIFUL LAWNS IN AMERICA ARE GROWN FROM SALZER'S 20TH CENTURY LAWN SEED.

SALZER'S 20TH CENTURY LAWN GRASS SEED

NO OUTLAY SO SMALL GIVES SO GREAT RETURNS, — NO INVESTMENT SO ENHANCING TO PROPERTY, EVERY LAWN IS A PASSPORT TO PUBLIC OPINION,—EVERY LAWN REFLECTS THE IDEALS OF THE OWNER,—EVERY EXPECTATION REALIZED IF YOU USE SALZER'S LAWN SEED,—
INFALLIBLE, DEPENDABLE, RELIABLE, VIGOROUS LAWN SEED

4526.—Fifty years—a “half century” of honest endeavor and experience is behind every sale, — behind every pound of Salzer's 20th Century Lawn Seed. This great period of experiment, research, study and costly experience devoted to the formation of lawns is an invaluable guarantee of the “Salzer Quality.”

A casual glance at any lawn reflects the quality of the seed. The beautiful velvet sward, the exquisite green lustre of the finest most imposing lawns in the world is only accomplished by a scientific blending of the highest grade of grasses most suitable to varied soil and climatic conditions.

Recognizing the disastrous effects of questionable seed we have persistently avoided the pitfalls of “Cheap Lawn Grass Seed” —preferring to lose business than sacrifice quality—integrity.

SALZER'S 20TH CENTURY LAWN GRASS SEED

is a scientific blending of Salzer's 20th Century quality grasses which will flourish under varied soil condition, in adverse climate, giving throughout the season, from early Spring to latest Fall, a luxuriant, rich green growth and rich velvety sward.

When comparing prices—please consider that an extra quality has a value. The purchasing power of a low-enticing price must of necessity involve an inferior grade. It could not possibly be otherwise.

Price: $\frac{1}{2}$ lb. 20c; pound 35c, postpaid. (One pound is equal to about 1 $\frac{1}{2}$ quarts.)

Price by express: Pound 25c; 5 lbs. \$1.20; 10 lbs. \$2.35; 20 lbs. \$4.65; 50 lbs. \$11.50; 100 lbs. \$22.50.

If 5 lbs. or more are desired by mail add postage as per zone rates page 3 to above express prices.

SALZER'S SHADY PLACE GRASS SEED

FOURISHES THROUGHOUT THE SEASON.

4527.—One of the most vexing problems in the maintaining of a nice lawn is the extreme shade of heavily treed spots, isolate corners, areas between and frequently along the north side of buildings.

Shady places require seed of special grasses—grasses with dominant shade and cool growing characteristics. Our blend of suitable grasses for this purpose is the result of exhaustive and painstaking experiments. This special blend will produce an even growth and a beautiful green-velvet sward from early Spring until late Fall.

The very nature of grasses of this kind make the cost of seed production somewhat high. However, rather than omit some of the most essential higher priced grasses, we keep the quality to the high Salzer standard—making the price as low as is consistent with high quality.

Price: Pound 50c, postpaid.

Price by express: Pound 40c; 5 lbs. \$1.90; 10 lbs. \$3.75; 20 lbs. \$7.40; 50 lbs. \$18.00; 100 lbs. \$35.00

SALZER'S GOLF GRASS SEED

UNEXCELLED FOR TENNIS, SCHOOL, PARK AND ATHLETIC GROUNDS.

4528.—Athletic or sporting grounds require special grasses to withstand harsh and continuous foot wear. Consequently the essential grasses must be a combination of tough, vigorous hardy grasses of super-constitutional vigor, grasses that will flourish in extreme of heat or cold, abnormal wet, high and low lands.

This seed is composed of the best fibrous, deep rooting, spreading, intermingling fine leaved, low growing grasses known for this purpose that will produce a firm, smooth, elastic sward. Years have been devoted to rigid, exhaustive and painstaking experiments to secure the most perfect combination of grasses suitable for sporting grounds and we have a great “Personal Pride” in the perfection, quality and purity of Salzer's Golf Grass Seed.

Price: Pound 45c, postpaid.

Price by express: 1 lb. 35c; 5 lbs. \$1.60; 10 lbs. \$3.00; 20 lbs. (1 bushel) \$5.75; 50 lbs. \$12.75; 100 lbs. \$25.00.

DWARF WHITE CLOVER FOR LAWNS

4249.—While we do not put White Clover in our Lawn Grass Seed, we have many requests for it and recommend one ounce to each pound of lawn seed.

Price: 20th Century White Clover, per oz. 10c; $\frac{1}{4}$ lb. 25c; pound 65c prepaid. Price by express: Pound 60c; 5 lbs. \$3.00; 10 lbs. \$5.75

If 5 lbs. or more of any seed on this page is desired by mail, add postage as per zone rates page 3 to above express prices.

"SOWN THE WORLD OVER"

JOHN A. SALZER SEED CO.

SALZER'S
EARLIEST CORELESS CARROT
PRICE PKG. 15¢ SEE PAGE 6

ONE PACKAGE EACH OF
CORELESS CARROT,
WISCONSIN HOLLANDER
CABBAGE AND GOLDEN
HONEY DEW MUSKMELON 40¢

SALZER'S
DISEASE RESISTANT WISCON
HOLLANDER CABBAGE
PRICE PKG. 15¢ SEE PAGE 2

SALZER'S
GOLDEN HONEY
DEW MUSKMELON
PRICE PKG. 15¢ SEE PAGE 34

JOHN A. SALZER SEED CO.

51 YEARS

LA CROSSE, WIS.

1868-1919

WILMANS BROS CO MILWAUKEE